

# CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS



The *Technologies to Advance your Business* Course (CRS 206) from the Council of Residential Specialists will help you get a handle on technology and tools that work for you and your business.

- Learn about technologies that streamline the way you handle contacts and follow-up systems
- Access the technologies that make sense for you and your business so you don't waste money on gimmicks
- Market yourself via websites, blogs and other communication tools to attract, keep and close the Internet buyer
- Create effective multimedia technologies and develop enhanced listing and buyer presentations

Sponsored by:



MD/DC CRS Chapter

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410-575-5053

[www.mddccrs.com](http://www.mddccrs.com)

**BRING YOUR LAPTOP  
TO CLASS WITH YOU!!**

**March 20 & 21, 2012**

Tuesday & Wednesday, 8:30-5:00

Course Location:

**Springhill Suites Arundel Mills**

**7544 Teague Road**

**Hanover, MD 21076**

**REGISTRATION FEE:**

Local CRS Chapter Member: \$200.00

National CRS Member: \$275.00

Non-Member: \$325.00\*

Refresher: \$125.00

## ABOUT CRS

When you earn the CRS Designation, you become part of a network of more than 33,000 Certified Residential Specialist Designees and Candidates/General Members. To learn more about the Designation and about CRS courses coming to a location near you, visit [www.crs.com](http://www.crs.com). **Individuals who take this course will earn 16 Education credits towards the CRS Designation.**

**\*Please note: You may become a CRS member to save money on your registration fee before you earn your CRS designation. Visit [www.crs.com](http://www.crs.com) to learn more.**

CRS educators are leading professionals who bring the practical experience to each course, cutting through the hype and offering you real-world solutions. In CRS two-day courses you'll meet other top agents for prime networking opportunities. Find out what works for other pros—and what doesn't, so you're not stuck re-inventing the wheel.



## Robert Morris, CRS

A real estate agent, trainer and CRS Senior Instructor, Morris walks the technology talk he teaches. Morris develops, writes and conducts numerous courses for REALTORS®. He teaches all aspects of how to apply technology toward increasing the bottom line for agents.

**TO REGISTER:** Please complete the registration info and fax to 443-716-3513 or email to [halle.papai@mdrealtor.org](mailto:halle.papai@mdrealtor.org) or mail to MD/DC CRS Attn: Halle Papai, 200 Harry S Truman Pkwy, Ste. 200, Annapolis, MD 21401. Please call Sharron Dorsey 410-575-5053 with questions.

Name \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ E-mail \_\_\_\_\_

Amount Paid: \_\_\_\_\_  Credit Card (Visa/MC/Amex/Disc)  Check enclosed (Make check payable to: MD/DC CRS)

Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_

**Cancellation requests must be in writing. The fee for cancellation is \$50.00. NO CANCELLATIONS or REFUNDS AFTER March 13, 2012.**

\_\_\_\_\_ Please check if you have a disability which would require services at the course and attach a description of your needs. Rev. 1/14/12

For more information on other CRS Courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit [www.crs.com](http://www.crs.com).



**Council of Residential Specialists**

The Proven Path To Success