

| Your Power of One     | Net Cash Flow \$ | EBIT \$ |
|-----------------------|------------------|---------|
| Your Current Position |                  |         |

| Your Power of One          | Change you would like to make | Annual Impact on Cash Flow \$ | Impact on EBIT \$ |
|----------------------------|-------------------------------|-------------------------------|-------------------|
| Price Increase %           | %                             |                               |                   |
| Volume Increase %          | %                             |                               |                   |
| COGS Reduction %           | %                             |                               |                   |
| Overheads Reduction %      | %                             |                               |                   |
| Reduction in Debtors Days  | days                          |                               |                   |
| Reduction in Stock Days    | days                          |                               |                   |
| Increase in Creditors Days | days                          |                               |                   |

|                                 |  |  |
|---------------------------------|--|--|
| <b>Your Power of One Impact</b> |  |  |
|---------------------------------|--|--|

| Your Power of One             | Net Cash Flow \$ | EBIT \$ |
|-------------------------------|------------------|---------|
| Your <b>Adjusted</b> Position |                  |         |