# fleetadvisGr A ROADMAP TO **ORDER PLACEMENT &** FULFILLMENT



# PRE-WORK

Ensure your MyInsuranceShopper.ca profile is fleetadvisor ready:

- Log into <u>www.mislogin.ca</u>
- Select the "Account Information" tab
- Under 'New Leads Email Notification", ensure there is an email address listed within the "Enter the email address you wish to have commercial new leads emailed to:" field



# PRE-WORK

My Insurance Shopper™ Mon magasineur d'assurance∞	Welcome
MISLogin.ca	Bienvenue
Member Login	Membres / Ouvrir une session
Brokerage ID Number: Admin Password:	N° de courtier : Mot de passe de l'administrateur : OUVRIR UNE SESSION
Forgot your password? NOTE: Your browser must have cookies enabled in order to log into this area.	Vous avez oublié votre mot de passe ? <b>REMARQUE</b> : Pour ouvrir une session dans cette zone, les témoins de connexion de votre navigateur doivent être activés.





my insurance			Your Profile is incomplete
1 Account Information	Brokerage Information	3 Iosurance Types/Carriers	🗿 Brokerage Profile Pag
			Sunday January 11, 20
Account Informa	tion		Resource Links
This form will allow you to ma All fields on this page are	anage your brokerage Account Password and required to be filled in.	New Lead email notification address.	Marketing Assist
You must click 'Save' to reco	rd your changes before leaving this page.		Antechanticus Annial
Brokerage Passw	ord Management		MyInsuranceShoone
You are required to characters, and cannot	change your password on your first visi	t. Your password must contain at least 6	my insurance
Enter password:			- shopper
Re-enter password:			P. manual and
This password will be u	used to configure your lead retrieval tool. Do	wnload support information.	WebRater
			APPLIED
New Leads Email	Notification		
Enter the email addres	s you wish to have auto and property new le	sads emailed to:	Mobile App
kwarren@ibri.ca			iCompanion
Select the lead prefere	nce you wish to have emailed to you:		L
ALL(including partial ALL(including partial ALL(including partial)	(logite)		Ingenie
Enter the email addres	s you wish to have commercial new leads er	mailed to:	
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kwarren@ibri.ca	V 01 PC 032 - 500		
Enter contact	and firsting " "fears" address		22
			6 M M
noreply1@brokerABC.c	m		
horeply1@brokerABC.	om		-

am only specifying insurance companies that the brokerage

fleetadvisor





#### NEED ASSISTANCE LOGGING IN?

## NEED ASSISTANCE WITH YOUR MYINSURANCESHOPPER.CA PROFILE?

## **CONTACT CUSTOMERSUPPORT@IBRI.CA**





# YOUR ROADMAP TO fleetadvisor ORDER PLACEMENT & FULFILLMENT





#### CONSUMER PATH BROKER PATH





#### @IBAOntario **#OWNit**

get an

### **CONSUMER PATH**

# Consumer enters **www.fleetadvisor.ca**



Consumer enters www.myinsuranceshopper.ca



### **CONSUMER PATH**

Click on 'Business Insurance' icon and select fleetadvisor or click on "Get a Quote" and select fleetadvisor



### **MYINSURANCESHOPPER.CA**







### **MYINSURANCESHOPPER.CA**

#### (1-800) 268.8845 EN | FR

Find an Expert

GET A QUOTE FIND A BROKER BROKER ADVANTAGE BLOG CONTACT

Business Insurance

Start a quote

What type of insurance are you looking for?

#### my insurance shopper

#### **Stop Shopping for** Insurance

Let us do do it for you

Join over 10 Million Canadians that have stopped shopping for insurance.

Access over 200 Insurance Providers at no cost to youl Connect with over 35,000 Insurance brokers nationwide Get the right coverage at competitive prices Connect with an Insurance Professional in your local area



#### Why use an

mis2.demosites.ca/#other-insurance



#### **FLEETADVISOR.CA**

my insurance shopper

GET À QUOTE FIND À BROKER EROKER ADVANTAGE BLOG CONTACT

(1-800) 258.8845

#### fleetadvisor

You're in the D	river's Seat.
A revolutionary device inst vehicles, revealing rid	alled in your company ch real-time data.
O Secure web-based fleet management bystem     O Professional service from a knowledgeable insurance broker     O Leverage data to secure insurance rates     O Real-time vehicle data tracking with user friendly dashboard     O Real-time fuel efficiency and vehicle diagnostic reporting.     Find a Perticipating Broker Near you	
The second s	0

Fleet management designed for your business



Measure broking, acceleration, speed with urban and night driving. Thus giving each of your drivers a unique score.



Understand, measure and adjust driver Behaviour,



Interactive on-line fleet map locator providing real-time speed and location of vehicle.



Reduce fleet obministration costs through engine Idle and speeding reports in addition to reducing lang-term insurance rates

Easy installation





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#### **CONSUMER PATH**

Consumer finds an active fleetadvisor broker near them by entering their postal code



GET A QUOTE FIND A BROKER BROKER ADWANTAGE BLOG CONTACT

(1-800) 268.8845

#### fleetadvisor



Fleet management designed for your business



Measure broking, acceleration, speed with urban and night driving. Thus giving each of your drivers a unique score,



Understand, measure and adjust driver Behaviour,



Interactive on-line fleet map locator providing real-time speed and location of vehicle.



Reduce fleet administration costs through engine idle and speeding reports in addition to reducing long-term insurance rates

Easy installation



INSURANCE BROKERS ASSOCIATION ONTARIO



GET A QUOTE FIND A BROKER BROKER ADVANTAGE BLOG CONTACT

#### Let us find a fleetadvisor Broker near you



By working with an insurance broker, you gain access to professional industry insight and insurance rates.

#### Other options

Have a broker contact you

Name	
Phone	

Search by broker name



Let us find a broker for you





GET A QUOTE FIND A BROKER BROKER ADVANTAGE BLOG CONTACT







#### **CONSUMER PATH**

#### Select a broker from the list by clicking on "Contact this broker about fleetadvisor"



GET A QUOTE FIND A BROKER BROKER ADVANTAGE BLOG CONTACT

15







### **CONSUMER PATH**

Consumer fills out the fleetadvisor

form and clicks "Submit"



## fleetadvisor

		Please answer the following questions:			
Fleet manager name	Curtis Alex				
		How many vehicles do you have in your fleet?	20		
Fleet address	1 Eglington Ave E				
	Toronto	How many vehicles are older than 1996?	2		
	M8H1K5				
		How many vehicles are hybrids?	6		
	Ontario				
		Vehicle diagnosis information is not available for hybrids vehicle in your order?	hybrid vehicle. Do you want to include		
Phone number	18004887422				
Email					
	bboadway@gmail.com	Total eligible vehicles	18		

SUBMIT



#### @IBAOntario #GetReady

#### **CONSUMER PATH**

Consumer will get an automated email from fleetadvisor confirming their submission



Date: January 11, 2015 at 5:55:50 PM EST To: <<u>kwarren@ibri.ca</u>> From: Test Broker Subject: Find a fleetadvisor Broker

Dear Kevin Warren,

Thank you for interest in fleetadvisor. We have received your fleetadvisor form submission and currently reviewing your request. One of our customer service brokers will be in contact with you soon. Sincerely, Test Broker

Please do not reply to this message. This email is sent by an automated service upon request and the sending email address is not monitored.



## **BROKER PATH**

Brokerage gets an automated lead notification email from a client prospect, advising them of their fleetadvisor order

OR

Broker works directly with their client prospect



From: **Brett Boadway** <<u>bboadway@ibao.on.ca</u>> Date: Thu, Dec 18, 2014 at 8:40 AM Subject: Find a fleetadvisor Broker To: <u>T</u>est Broker

Hello, you have a new Commercial fleetadvisor internet lead waiting to be processed for:

Consumer Information:

Fleet Manager Name: Brett Boadway

Fleet Address: 1 Eglington Ave E Suite 700, Ontario M4P3A1

Phone Number: <u>4164887422</u> Email Address: <u>bboadway@ibao.on.ca</u>

Telematics Box Inquiry: 30

Wishing you success with this lead!

Please do not reply to this message. Please sign into <u>mislogin.ca</u>, click on the fleetadvisor tab to retrieve your lead. Should you require assistance cont automated service upon request and the sending email address is not monitored.



## **BROKER PATH**

Broker logs onto <u>www.mislogin.ca</u> and selects **'telematics fleetadvisor'** from the resource links on the right

## NEED ASSISTANCE LOGGING IN? CONTACT CUSTOMERSUPPORT@IBRI.CA



My Insurance Shopper™ Mon magasineur d'assurance∞	Welcome
MISLogin.ca	Bienvenue
Member Login	Membres / Ouvrir une session
Member Login Brokerage ID Number:	Membres / Ouvrir une session N° de courtier :

#### Forgot your password?

NOTE: Your browser must have cookies enabled in order to log into this area.

LOGIN

#### Vous avez oublié votre mot de passe ?

REMARQUE : Pour ouvrir une session dans cette zone, les témoins de connexion de votre navigateur doivent être activés.



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1 Account Information	Brokerage Information	3 Insurance Types/Carriers	🚺 Brokerage Profile Pag
			Sunday January 11, 20
Account Informa	ition		Resource Links
This form will allow you to ma All fields on this page are	mage your brokerage Account Password and required to be filled in.	J New Lead email notification address.	Marketing Assist
You must click 'Save' to reco	rd your changes before leaving this page.		Andersteinisteing Amminis
Brokerage Passw	ord Management		
You are required to characters, and cannot	change your password on your first visi	t. Your password must contain at least 6	my insuranceshopper
Enter password:			Constant and the second
Re-enter password:			0
This password will be u	sed to configure your lead retrieval tool. Do	wribad support information.	WebRater APPLIED
New Leads Email	Notification		
Enter the email addres	s you wish to have auto and property new h	sads emailed to:	Mobile App
human Sibri an			Companion
inmatteringsoft.ca			
Select the lead prefere	nce you wish to have emailed to you:		
Select the lead prefere 0 ALL(including partia 0 Commission and min	nce you wish to have emailed to you: I leads)		
Select the lead prefere	nce you wish to have emailed to you: ( leads)		Ingenie
Select the lead prefere	nce you wish to have emailed to you: I leads) ' s you wish to have commercial new leads er	mailed to:	Ingenie
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Select the lead prefere	rice you wish to have emailed to you: I leads) s you wish to have commercial new leads es roperty new lead email address.	mailed to:	Ingenie
Select the lead prefere Ø ALL(including partia © Complete lead only Enter the email addres Ø Same as auto and p kwarren@ibri.ca Enter *consumer email	nce you wish to have emailed to you: I leads) s you wish to have commercial new leads en- roperty new lead email address.	mailed to:	Ingenie
Select the lead prefere Ø ALL(including partia Ø Complete lead only Enter the email addres Ø Same as auto and p kwarreh@ibri.ca Enter *consumer email noreply1@brokerABC.c	nce you wish to have emailed to you: ( leads) s you wish to have commercial new leads environment of the second	mailed to:	Ingenie
Select the lead prefere	rice you wish to have emailed to you: ( leads) s you wish to have commercial new leads er <u>roperty new lead</u> email address, notification" "from" address: om	mailed to:	Ingenie

INSURANCE BROKERS ASSOCIATION ONTARIO

## **BROKER PATH**

Broker can review, edit or delete orders. Broker needs to confirm the qualified orders by clicking "Order"





Orders Add N							Add New				
Fleet Name	Fleet Address	Telephone	Email	Vehicles	Vehicles 1996	Hybrids	Hybrid include	Term	Status	Operation	Order Date
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	22/01/201 <mark>9</mark> 11:29:37 AM
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	15/01/2017 11:27:31 AM
Curtis Alex	1 Eglington Ave E Toronto, Ontario	18004887422	joeh+kwarren.ibri.ca@ew- <mark>d</mark> c.com	20	2	б	NO		Pending	<u>Edit</u> <u>Delete</u>	11/01/2015 7:39:05 PM
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	11/01/2015 4:06:14 PM
testname	88 charlemont Toronto, ON.	855-286- 2378	kwarren@ibri.ca	15	2	3	YES	1 year	Ordered	<u>View</u>	11/01/2015 11:24:31 AM



@IBAOntario #OWNit Close

Orders						Add Nev					
Fleet Name	Fleet Address	Telephone	Email	Vehicles	Vehicles 1996	Hybrids	Hybrid include	Term	Status	Operation	Order Date
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	22/01/2019 11:29:37 AM
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	15/01/2017 11:27:31 AM
Curtis Alex	Ave E Toronto,	18004887422	joeh+kwarren.ibri.ca@ew- dc.com	20	2	6	NO		Pending	<u>Edit</u> Delete	11/01/2015 7:39:05 PM
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	11/01/2015 4:06:14 PM
testname	88 charlemont Toronto, ON.	855-286- 2378	kwarren@ibri.ca	15	2	3	YES	1 year	Ordered	<u>View</u>	11/01/2015 11:24:31 AM

## **"PENDING" STATUS REPRESENTS ORDERS NOT YET SUBMITTED FOR FULFILLMENT**

Close

Orders Add						Add New					
Fleet Name	Fleet Address	Telephone	Email	Vehicles	Vehicles 1996	Hybrids	Hybrid include	Term	Status	Operation	Order Date
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	22/01/2019 11:29:37 AM
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	15/01/2017 11:27:31 AM
Curtis Alex	1 Eglington Ave E Toronto, Ontario	18004887422	joeh+kwarren.ibri.ca@ew- dc.com	20	2	б	NO		Pending	<u>Edit</u> <u>Delete</u>	1/01/2015 1:39:05 PM
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	11/01/2015 4:06:14 PM
testname	88 charlemont Toronto, ON.	855-286- 2378	kwarren@ibri.ca	15	2	3	YES	1 year	Ordered	<u>View</u>	11/01/2015 11:24:31 AM

## AT THIS STAGE, BROKERS MAY EDIT OR DELETE THESE PENDING ORDERS



Re-enter	password:	•••••
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This password will be used to configure your lead retrieval tool. Download support information.

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Bro	kerad	ie Tr	form	ation
	a ci ci ci ci			i a ci o i i

Brokerage ID:	987654
Company Name:	987654
Email:	kwarren@ibri.ca
Address:	66 Charlemont CRES toronto
Work Phone:	(324) 123-1243
Fleet Information	
Fleet manager name:	Curtis Alex
Fleet address:	1 Eglington Ave E
City:	Toronto
Province:	Ontario
PostCode:	M6H 1K5
Phone:	18004887422
Email:	joeh+kwarren.ibri.ca@ew-dc.com
Please answer these questions:	
<ol> <li>How many vehicles do they have?</li> </ol>	20
2. How many vehicles are older than 1996?	2
3. How many vehicles are hybrids?	6
<sup>®</sup> Vehicle diagnosis information is not available for hybrid vehicle. Do you want to include the hybrids vehicle in your order?	○ Yes ● No
Total Eligible Vehicles:	12
Price Information	
Term of Contract:	🔍 1 year 🔍 2 years
SAVE CHANGES CANCEL	

#### YOU ARE VIEWING THE ORDER IN EDITING MODE



## AT THIS STAGE, BROKERS SHOULD CONTACT THE CLIENT PROSPECT AND CONFIRM DETAILS AND OPPORTUNITY. ADDED DETAILS CAN BE ADDED AND SAVED ON THE ONLINE ORDER FORM.

## BROKERS MUST EXPLAIN THE TWO PRICING OPTIONS: 1 YEAR OR 2 YEAR



Re-en	ter	password	

This password will be used to configure your lead retrieval tool. Download support information.

WebRater

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#### **Brokerage Information**

Brokerage ID:	987654	
Company Name:	987654	
Email:	kwarren@ibri.ca	
Address:	66 Charlemont CRES toronto, ON	
Work Phone:	(324) 123-1243	
Fleet Information		
Fleet manager name:	Curtis Alex	
Fleet address:	1 Eglington Ave E	
City:	Toronto	
Province:	Ontario	
PostCode:	M6H 1K5	
Phone:	18004887422	
Email:	joeh+kwarren.ibri.ca@ew-dc.com	
Please answer these questions:		
1. How many vehicles do they have?	20	
2. How many vehicles are older than 1996?	2	

6

12

○ Yes ● No

Price Information

3. How many vehicles are hybrids?

hybrids vehicle in your order? Total Eligible Vehicles:

\*Vehicle diagnosis information is not available for hybrid vehicle. Do you want to include the

Ter a of Contractor SAVE CHANGES CANCEL O 1 year O 2 years

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## AT THIS STAGE, BROKERS MAY EDIT OR DELETE OR CONFIRM THE ORDER

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javascript:\_doPostBack('ctl00\$MainContent\$GridViewOrderList\$ctl04\$LinkButtonConfirm','')

Privacy | Legal



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## AT THIS STAGE, ONCE THE BROKER HAS CLICKED "ORDER", THEY HAVE SUCCESSFULLY PLACED THE ORDER

IBRI manages the contract, payment and box ordering process with fleet manager





## **BROKER PATH**

Broker can also add a new order by clicking "Add New"

## BROKERS CAN ALSO START AND FINISH A NEW ORDER FROM WITHIN MISLOGIN.CA



	Orders					Add Nev					
Fleet Name	Fleet Address	Telephone	Email	Vehicles	Vehicles 1996	Hybrids	Hybrid include	Term	Status	Operation	Order Date
Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	22/01/2019 11:29:37 AM
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Beck Taxi	1 Dower Street Toronto, ON.	6478812587	BeckDeck@hotmail.ca	58	5	3	NO	2 years	Ordered	<u>View</u>	11/01/2015 4:06:14 PM
testname	88 charlemont Toronto, ON.	855-286- 2378	kwarren@ibri.ca	15	2	3	YES	1 year	Ordered	<u>View</u>	11/01/2015 11:24:31 AM



This password will be used to configure your lead retrieval tool. Download support information.

WebRater

APPLIED

<u>Close</u>

#### **Brokerage Information**

Brokerage ID:	987654
Company Name:	987654
Email:	kwarren@ibri.ca
Address:	66 Charlemont CRES toronto, ON
Work Phone:	(324) 123-1243

#### Fleet Information

Fleet manager name:	
Fleet address:	
City:	
Province:	
PostCode:	
Phone:	
Email:	
Please answer these questions:	
1. How many vehicles do they have?	
2. How many vehicles are older than 1996?	
3. How many vehicles are hybrids?	
Total Eligible Vehicles:	
Price Information	
Fund Contract:	○ 1 year ○ 2 years

## YOU ARE VIEWING A BLANK ORDER FORM, READY FOR A BROKER TO PROCESS A CLIENT ORDER





## AT THIS STAGE, BROKERS MAY EDIT OR DELETE OR CONFIRM THE NEW ORDER

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javascript:\_\_doPostBack('ctl00\$MainContent\$GridViewOrderList\$ctl04\$LinkButtonConfirm','')

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### **BROKER PATH**







## AT THIS STAGE, ONCE THE BROKER HAS CLICKED "ORDER", THEY HAVE SUCCESSFULLY PLACED THE ORDER

IBRI manages the contract, payment and box ordering process with fleet manager





#### CONSUMER PATH BROKER PATH





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