

## **NEW AUTO LOAN REQUIREMENT**

LOAN AMOUNT: Up to \$50,000

LOAN TERM: Maximum term-72 months

INTEREST RATE: AS PER RATE AND FEE SCHEDULE PROCESSING FEE: AS PER RATE AND FEE SCHEDULE

#### LOAN APPLICANT'S QUALIFICATIONS:

- 1. Applicant must be a member of our Credit Union.
- 2. Must have a Savings account with a minimum balance of \$100.
- 3. Applicant must be of legal age to enter into a contractual obligation.
- 4. Must have a valid State or Federal issued pictured ID/driver's license and Social Security/TIN number.
- 5. Buyers Order or Purchase Agreement must be provided.
- 6. Proof of Insurance with Pioneer as a lien holder required.
- 7. Member who does not have established credit score with the credit rating agency may be asked to provide additional information of income and/or Guarantor(s)

For interest rate, number of guarantor requirement, collateral requirement and loan eligibility will be based on **Credit Score**. The detail of the criteria is as follows:

<b>Credit Score</b>	Interest rate	No. of Guarantor	<u>Collateral</u>	LTV Maximum
700 - Plus	As per schedule	No guarantor required	Automobile	120% LTV
650 - 699	As per schedule	No guarantor required	Automobile	120% LTV
600 - 649	As per schedule + 1%	No guarantor required	Automobile	120% LTV
550 - 599	As per schedule + 2%	No guarantor required	Automobile	120% LTV
No Score	As per schedule + 3%	1 Guarantor Required	Automobile	120% LTV

#### LOAN GUARANTOR'S QUALIFICATIONS: (If Required)

- 1. Guarantor must be of legal age to enter into contractual obligation.
- 2. Guarantor's credit history and obligations will be reviewed
- 3. Must permanently reside in the U.S.A.
- 4. Must not have signed more than 4 guarantees, with a maximum total guarantee amount of \$200,000 including new loan.
- 5. No family and cross guaranty acceptable.
- 6. Each guarantor must have a savings account with a minimum balance required as per fee schedule to maintain their account.
- 7. Guarantors who meet the above qualifications do not qualify in anyway as an automatic guarantor. However, it will remain up to the discretion of the Branch Manager or Credit Committee to accept the person as a guarantor.

### **DOCUMENTS REQUIRED FROM LOAN APPLICANT:**

- 1. Completed Loan Application.
- 2. Copy of Dealers Buyers Order or Purchase Agreement.
- 3. Proof of Insurance with Pioneer Mutual Federal Credit Union listed as lien holder.
- 4. Proof of income not required for Loans up to \$55,000.

Loan application will not be processed until all required documents are submitted.

Rev: 01/22/2016



## **NEW AUTO LOAN REQUIREMENT**

LOAN AMOUNT: \$50,001 TO \$150,000 LOAN TERM: Maximum term-72 months

INTEREST RATE: AS PER RATE AND FEE SCHEDULE PROCESSING FEE: AS PER RATE AND FEE SCHEDULE

#### LOAN APPLICANT'S QUALIFICATIONS:

- 1. Applicant must be a member of our Credit Union.
- 2. Must have a Savings account with a minimum balance of \$100.
- 3. Applicant must be of legal age to enter into a contractual obligation.
- 4. Must have a valid State or Federal issued pictured ID/driver's license and Social Security/TIN number.
- 5. Buyers Order or Purchase Agreement must be provided.
- 6. Proof of Insurance with Pioneer as a lien holder required.
- 7. Member who does not have established credit score with the credit rating agency may be asked to provide additional information of income and/or Guarantor (s)

For interest rate, number of guarantor requirement, collateral requirement and loan eligibility will be based on **Credit Score**. The detail of the criteria is as follows:

Credit Score	Interest rate	No. of Guarantor	<u>Collateral</u>	LTV Maximum
700 - Plus	As per schedule	No guarantor required	Automobile	120% LTV
650 - 699	As per schedule	No guarantor required	Automobile	120% LTV
600 - 649	As per schedule + 1%	1 Guarantor Required	Automobile	120% LTV
550 - 599	Not Qualified			

#### LOAN GUARANTOR'S QUALIFICATIONS: (If Required)

- 1. Guarantor must be of legal age to enter into contractual obligation.
- 2. Guarantor's credit history and obligations will be reviewed
- 3. Must permanently reside in the U.S.A.
- 4. Must not have signed more than 4 guarantees, with a maximum total guarantee amount of \$200,000 including new loan.
- 5. No family and cross guaranty acceptable.
- 6. Each guarantor must have a savings account with a minimum balance required as per fee schedule to maintain their account.
- 7. Guarantors who meet the above qualifications do not qualify in anyway as an automatic guarantor. However, it will remain up to the discretion of the Branch Manager or Credit Committee to accept the person as a guarantor.

#### **DOCUMENTS REQUIRED FROM LOAN APPLICANT:**

- 1. Completed Loan Application.
- 2. Copy of Dealers Buyers Order or Purchase Agreement.
- 3. Proof of Insurance with Pioneer Mutual Federal Credit Union listed as lien holder.
- 4. Proof of Income not required for Loans up to \$55,000.
- 5. Proof of Income required for loans above \$55,000 such as
  - (a) Payroll check stubs for at least last 4 weeks or 1 month
  - (b) Job & Income verification letter from the employer
  - (c) Signed copy of Income Tax Return for latest year

Loan application will not be processed until all required documents are submitted.

Rev: 01-22-2016



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# **AUTO LOAN APPLICATION**

Date	Account No.	Loan Amount Requested	Terms in Months	Type of Loan			an
		•			New Auto		Used Auto
		Borrower's	Information				
Name:							
	(First)		(Middle)	ID	/DI No		
Home Address					R		
	If less than 2 Years at Current Address)				''`	Coldoni	
		Cell Phone No		Email	Address		
			Email Address en/Permanet Resident Yes No				
	-		r's Information		103	INC	,
Name			Λ -	count	No.		
Name		iddle)	(Last)				
			ion		Monthly Inco	me	
	s Address						
Employed Since _							
		nal Employment & E					
	s Name			siness	S Phone No		
Employer/Business (If less than 2 Years at Current Employer)	s Address						
Employed Since _	P	osition			Monthly Inc	ome _	
Previous Employer	r/ Business Name & Ad	dress					
Employed Since _	P	osition	Bu	siness	Phone No		
	Monthly Income			Mo	onthly Expen	se	1
Salary or Wages			Rent or Home Payr				
Business Income Interest Income			Food, Utilities & Ins Credit Card Payme		e		<del> </del>
Other Income			Payment on Other				
Carlor moderno			Incidental Expenses				
Total Monthly Income  Total Monthly Expense  By signing below, I/We certify that the information on this Loan Application is c o m p lete a n d true and that I agree to the terms and conditions of the Lo							
Authorize Pioneer Mutual any person, including but n may have or obtain in respo We authorize the Creditor for or guarantor of this cred his application relates. I/We	Federal Credit Union (the Cred tot limited to, all local, state or Fronse to such credit inquiries, and to disclose any information in dit, to any of Pioneer Mutual Fede e certify that the information proviaintain adequate Auto Insurance	itor) to make any credit inquirederal Governmental Agencies agree that such information, allor relating to this application and Credit Union subsidiaries, aded in this application is being	ies it deems necessary in co s, or consumer reporting ager long with this application, shal in and/or loan account (incl affiliates and assigns, to any p given for the purpose of obta	onnection ncies, to Il remain luding in ootential	n with this Loan App complete and furnis the Creditor's prope iformation received assignee, transfered credit described ab	plication. In shift the Cree erty whethe from third e or participove and is	We authorize and instruction of that is or not loan is approve. If persons) to any application that is the control of the cont
Borrower's S	ignature	Date	Co-Borrowei	r's Sig	nature (If Any)	_	Date
Guarantor's Na	ame (If Any)	Account No.	ID / Drive	er Lice	ense No	_	State Issued
		FOR CREDIT L	INION USE ONLY	_			
Date Application R	eceived		Application Recei	ved B	у		
Loan Approved (Che	ck one only) Yes	No	Approved Amoun	t: <u>\$</u>			
(1) Credit Committe	ee/Loan Officer Name:		Signatu	re:			Date:
(2) Credit Committe	ee/Loan Officer Name:	-	Signatu	re:			Date:



# **Loan Processing Fee Condition**

Unlike other financial institutions, Pioneer Mutual Federal Credit Union (PMFCU) has never charged loan processing fees in the past. However, in order to facilitate timely processing of loans and avoid unnecessary misuse of special rates by members, by applying for loans that may not be taken, PMFCU has decided to charge a Loan Processing Fee of \$100.00 under following conditions:

- a) Member will be informed, of approval of Loan Application, by way of telephone after the loan has been approved and signed by the Credit Committee. Member must avail the loan within 30 days after receiving notification of loan approval.
- b) If the member fails to avail the loan within 30 days after receiving notification, the member's account will be charged \$100.00 and the loan application will be kept on hold for another 30 days and thereafter it will be treated as void.
- c) In the event of cancellation of a loan, a new loan application will be required to be submitted by the member and the current loan rates will be applicable.

I agree to the above terms and conditions of the Loan Policy.

Account No:		
Name:		
Signature:		
Date:		



# **ACH AUTHORIZATION AGREEMENT**

## Company Name PIONEER MUTUAL FEDERAL CREDIT UNION

Company ID Number 313092530

I (we) hereby authorize <b>PIONEER MUTUAL</b> entries debit and, if necessary, credit entries and Savings Account (select one) indicated below DEPOSITORY, and to debit/credit the same to my (our) account must comply with the provisio	d adjustments for debit ent w at the depository finan- such account. I (we) ackno	ries in error to my (our)  cial institution named belowledge that the origination of	Checking Account / $\square$ ow, hereinafter called of ACH transactions to		
Bank Name		Account Type			
Routing Number	Account Number				
This authorization is to remain in full force and effect until COMPANY has received written notification from me (or either of us) of its termination in such time and in such manner as to afford COMPANY and DEPOSITORY a reasonable opportunity to act on it					
Name(s)	Membership #	Type of A/C	Amount		
1			\$		
2			\$		
3			\$		
4			\$		
EFT on of Every Month. Contact # (V	Vork/Cell)	Total Amount	\$		
Member's Signature		Date			
NOTE: ALL WRITTEN DEBIT AUTHORIZATIONS MUST PROVIDE THAT THE RECEIVER MAY REVOKE THE AUTHORIZATION ONLY BY NOTIFYING THE ORIGINATOR IN THE MANNER SPECIFIED IN THE AUTHORIZATION.  PLEASE ATTACH COPY OF VOIDED CHECK TO THIS FORM					
FOR OFFICE USE ONLY					
Received date : Date	Posted:	Posted by:			