## AETNA LIFE INSURANCE COMPANY <br> OUTLINE OF COVERAGE

## BENEFIT CHART OF MEDICARE SUPPLEMENT PLANS SOLD ON OR AFTER JUNE 1, 2010

## Benefit Plans Available: A, B, F, G and N

This chart shows the benefits included in each of the standard Medicare supplement plans. Every company must make available Plan "A." Some plans may not be available in your state. See Outlines of Coverage sections for details about ALL plans.

## Basic Benefits:

- Hospitalization - Part A coinsurance plus coverage for 365 additional days after Medicare benefits end.
- Medical Expenses - Part B coinsurance (generally $20 \%$ of Medicare-approved expenses) or copayments for hospital outpatient services. Plans K, L and $N$ require insureds to pay a portion of coinsurance or copayments
- Blood - First three pints of blood each year.
- Hospice - Part A coinsurance.

| A | B | C | D | F I F* | G | K | L | M | N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic including 100\% Part B coinsurance | Basic including 100\% Part B coinsurance | $\begin{aligned} & \hline \text { Basic including } \\ & \text { 100\% Part B } \\ & \text { coinsurance } \end{aligned}$ | $\begin{aligned} & \text { Basic including } \\ & \text { 100\% Part B } \\ & \text { coinsurance } \end{aligned}$ | $\begin{aligned} & \text { Basic including } \\ & \text { 100\% Part B } \\ & \text { coinsurance } \end{aligned}$ | $\begin{aligned} & \text { Basic including } \\ & \text { 100\% Part B } \\ & \text { coinsurance } \end{aligned}$ | Hospitalization and preventive care paid at 100\%; other basic benefits paid at 50\% | Hospitalization and preventive care paid at $100 \%$; other basic benefits paid at 75\% | $\begin{aligned} & \text { Basic including } \\ & \text { 100\% Part B } \\ & \text { coinsurance } \end{aligned}$ | Basic including 100\% Part B coinsurance, except up to \$20 copayment for office visit, and up to \$50 copayment for ER |
|  |  | Skilled Nursing Facility Coinsurance | Skilled Nursing Facility Coinsurance | Skilled Nursing Facility Coinsurance | Skilled Nursing Facility Coinsurance | 50\% Skilled <br> Nursing <br> Facility Coinsurance | 75\% Skilled Nursing Facility Coinsurance | Skilled Nursing Facility Coinsurance | Skilled Nursing Facility Coinsurance |
|  | Part A Deductible | Part A Deductible | Part A Deductible | Part A Deductible | Part A Deductible | 50\% Part A Deductible | 75\% Part A Deductible | 50\% Part A Deductible | Part A Deductible |
|  |  | Part B Deductible |  | Part B Deductible |  |  |  |  |  |
|  |  |  |  | $\begin{gathered} \text { Part B Excess- } \\ 100 \% \end{gathered}$ | $\begin{gathered} \text { Part B Excess- } \\ 100 \% \end{gathered}$ |  |  |  |  |
|  |  | Foreign Travel Emergency | Foreign Travel Emergency | Foreign Travel Emergency | Foreign Travel Emergency |  |  | Foreign Travel Emergency | Foreign Travel Emergency |
|  |  |  |  |  |  | Out-of-pocket limit \$4,940; paid at $100 \%$ after limit reached | Out-of-pocket limit \$2,470; paid at $100 \%$ after limit reached |  |  |

* Plan F also has an option called a high deductible Plan F. This high deductible plan pays the same benefits as Plan F after one has paid a calendar year $\$ 2,140$ deductible. Benefits from high deductible Plan $F$ will not begin until out-of-pocket expenses exceed $\$ 2,140$. Out-of-pocket expenses for this deductible are expenses that would ordinarily be paid by the policy. These expenses include the Medicare deductibles for Part A and Part B, but do not include the plan's separate foreign travel emergency deductible.


## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799

ANNUAL MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$5,343.70 | \$5,997.01 | \$6,779.86 | \$6,387.01 | \$5,946.99 | \$4,857.89 | \$5,451.84 | \$6,163.51 | \$5,806.37 | \$5,406.30 |
| 65 | \$1,979.22 | \$2,221.13 | \$2,511.20 | \$2,365.48 | \$2,202.59 | \$1,799.28 | \$2,019.16 | \$2,282.85 | \$2,150.45 | \$2,002.36 |
| 66 | \$2,005.72 | \$2,260.20 | \$2,563.71 | \$2,417.87 | \$2,251.37 | \$1,823.42 | \$2,054.75 | \$2,330.64 | \$2,198.11 | \$2,046.66 |
| 67 | \$2,032.85 | \$2,300.02 | \$2,617.35 | \$2,471.50 | \$2,301.14 | \$1,848.06 | \$2,090.97 | \$2,379.42 | \$2,246.76 | \$2,091.96 |
| 68 | \$2,060.23 | \$2,340.59 | \$2,672.10 | \$2,526.01 | \$2,352.04 | \$1,872.95 | \$2,127.80 | \$2,429.19 | \$2,296.42 | \$2,138.25 |
| 69 | \$2,087.98 | \$2,381.78 | \$2,728.10 | \$2,581.88 | \$2,404.06 | \$1,898.21 | \$2,165.26 | \$2,480.09 | \$2,347.19 | \$2,185.54 |
| 70 | \$2,116.23 | \$2,423.84 | \$2,785.22 | \$2,639.12 | \$2,457.19 | \$1,923.84 | \$2,203.46 | \$2,531.98 | \$2,399.20 | \$2,233.82 |
| 71 | \$2,144.72 | \$2,466.53 | \$2,843.45 | \$2,697.49 | \$2,511.57 | \$1,949.73 | \$2,242.28 | \$2,584.99 | \$2,452.21 | \$2,283.23 |
| 72 | \$2,173.59 | \$2,510.08 | \$2,903.06 | \$2,757.09 | \$2,567.07 | \$1,975.98 | \$2,281.86 | \$2,639.12 | \$2,506.47 | \$2,333.75 |
| 73 | \$2,196.37 | \$2,540.44 | \$2,951.59 | \$2,805.62 | \$2,612.24 | \$1,996.64 | \$2,309.48 | \$2,683.30 | \$2,550.52 | \$2,374.81 |
| 74 | \$2,219.14 | \$2,571.18 | \$3,001.00 | \$2,855.03 | \$2,658.29 | \$2,017.42 | \$2,337.48 | \$2,728.22 | \$2,595.45 | \$2,416.62 |
| 75 | \$2,242.28 | \$2,602.41 | \$3,051.27 | \$2,905.05 | \$2,704.95 | \$2,038.45 | \$2,365.85 | \$2,773.89 | \$2,640.99 | \$2,459.06 |
| 76 | \$2,265.55 | \$2,634.02 | \$3,102.16 | \$2,956.32 | \$2,752.61 | \$2,059.61 | \$2,394.60 | \$2,820.18 | \$2,687.53 | \$2,502.36 |
| 77 | \$2,289.20 | \$2,666.13 | \$3,154.06 | \$3,008.21 | \$2,800.90 | \$2,081.13 | \$2,423.72 | \$2,867.35 | \$2,734.69 | \$2,546.29 |
| 78 | \$2,310.10 | \$2,683.80 | \$3,190.27 | \$3,044.30 | \$2,834.62 | \$2,100.05 | \$2,439.77 | \$2,900.20 | \$2,767.55 | \$2,576.90 |
| 79 | \$2,331.01 | \$2,701.59 | \$3,226.73 | \$3,080.89 | \$2,868.59 | \$2,119.09 | \$2,455.95 | \$2,933.42 | \$2,800.77 | \$2,607.76 |
| 80 | \$2,352.16 | \$2,719.64 | \$3,263.81 | \$3,117.84 | \$2,903.06 | \$2,138.38 | \$2,472.37 | \$2,967.15 | \$2,834.37 | \$2,639.12 |
| 81 | \$2,373.57 | \$2,737.68 | \$3,301.27 | \$3,155.18 | \$2,937.78 | \$2,157.79 | \$2,488.80 | \$3,001.12 | \$2,868.34 | \$2,670.73 |
| 82 | \$2,395.22 | \$2,755.72 | \$3,338.97 | \$3,193.13 | \$2,973.12 | \$2,177.45 | \$2,505.23 | \$3,035.46 | \$2,902.81 | \$2,702.84 |
| 83 | \$2,395.22 | \$2,765.06 | \$3,355.15 | \$3,209.31 | \$2,988.05 | \$2,177.45 | \$2,513.69 | \$3,050.15 | \$2,917.50 | \$2,716.40 |
| 84 | \$2,395.22 | \$2,774.39 | \$3,371.33 | \$3,225.36 | \$3,003.11 | \$2,177.45 | \$2,522.15 | \$3,064.83 | \$2,932.18 | \$2,730.09 |
| 85 | \$2,395.22 | \$2,783.85 | \$3,387.63 | \$3,241.66 | \$3,018.29 | \$2,177.45 | \$2,530.74 | \$3,079.64 | \$2,946.99 | \$2,743.90 |
| 86 | \$2,395.22 | \$2,793.18 | \$3,404.06 | \$3,258.09 | \$3,033.60 | \$2,177.45 | \$2,539.20 | \$3,094.57 | \$2,961.92 | \$2,757.84 |
| 87 | \$2,395.22 | \$2,802.51 | \$3,420.48 | \$3,274.51 | \$3,048.90 | \$2,177.45 | \$2,547.78 | \$3,109.51 | \$2,976.85 | \$2,771.78 |
| 88 | \$2,395.22 | \$2,811.97 | \$3,437.03 | \$3,291.06 | \$3,064.34 | \$2,177.45 | \$2,556.37 | \$3,124.56 | \$2,991.91 | \$2,785.71 |
| 89 | \$2,395.22 | \$2,821.55 | \$3,453.58 | \$3,307.62 | \$3,079.77 | \$2,177.45 | \$2,565.08 | \$3,139.62 | \$3,006.97 | \$2,799.78 |
| 90 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 91 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 92 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 93 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 94 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 95 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 96 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 97 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 98 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 99 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |
| 100+ | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 | \$2,177.45 | \$2,573.67 | \$3,154.80 | \$3,022.15 | \$2,813.96 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799

ANNUAL FEMALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$5,091.59 | \$5,768.67 | \$6,566.82 | \$6,176.08 | \$5,757.34 | \$4,628.67 | \$5,244.27 | \$5,969.88 | \$5,614.61 | \$5,233.95 |
| 65 | \$1,885.76 | \$2,136.63 | \$2,432.18 | \$2,287.46 | \$2,132.40 | \$1,714.29 | \$1,942.38 | \$2,211.05 | \$2,079.52 | \$1,938.53 |
| 66 | \$1,915.01 | \$2,174.22 | \$2,483.08 | \$2,338.10 | \$2,179.57 | \$1,740.92 | \$1,976.60 | \$2,257.34 | \$2,125.56 | \$1,981.46 |
| 67 | \$1,944.62 | \$2,212.54 | \$2,535.09 | \$2,389.87 | \$2,227.97 | \$1,767.79 | \$2,011.45 | \$2,304.63 | \$2,172.60 | \$2,025.39 |
| 68 | \$1,974.86 | \$2,251.49 | \$2,588.23 | \$2,442.88 | \$2,277.25 | \$1,795.30 | \$2,046.79 | \$2,352.91 | \$2,220.76 | \$2,070.18 |
| 69 | \$2,005.35 | \$2,291.19 | \$2,642.36 | \$2,497.01 | \$2,327.77 | \$1,823.05 | \$2,082.88 | \$2,402.19 | \$2,270.03 | \$2,116.10 |
| 70 | \$2,036.46 | \$2,331.51 | \$2,697.73 | \$2,552.39 | \$2,379.29 | \$1,851.29 | \$2,119.59 | \$2,452.46 | \$2,320.31 | \$2,163.02 |
| 71 | \$2,068.07 | \$2,372.57 | \$2,754.23 | \$2,608.88 | \$2,432.06 | \$1,880.04 | \$2,156.92 | \$2,503.86 | \$2,371.70 | \$2,210.93 |
| 72 | \$2,100.05 | \$2,414.51 | \$2,811.85 | \$2,666.62 | \$2,485.94 | \$1,909.16 | \$2,195.00 | \$2,556.25 | \$2,424.22 | \$2,259.95 |
| 73 | \$2,117.72 | \$2,443.75 | \$2,859.01 | \$2,713.54 | \$2,529.62 | \$1,925.21 | \$2,221.63 | \$2,599.05 | \$2,466.90 | \$2,299.65 |
| 74 | \$2,135.51 | \$2,473.49 | \$2,906.79 | \$2,761.32 | \$2,574.29 | \$1,941.39 | \$2,248.63 | \$2,642.48 | \$2,510.33 | \$2,340.22 |
| 75 | \$2,153.43 | \$2,503.48 | \$2,955.33 | \$2,810.10 | \$2,619.59 | \$1,957.69 | \$2,275.88 | \$2,686.66 | \$2,554.63 | \$2,381.41 |
| 76 | \$2,171.73 | \$2,533.85 | \$3,004.73 | \$2,859.51 | \$2,665.63 | \$1,974.24 | \$2,303.51 | \$2,731.58 | \$2,599.55 | \$2,423.34 |
| 77 | \$2,189.90 | \$2,564.58 | \$3,055.00 | \$2,909.90 | \$2,712.5 | \$1,990.79 | \$2,331.38 | \$2,777.25 | \$2,645.35 | \$2,465.90 |
| 78 | \$2,209.68 | \$2,581.63 | \$3,089.97 | \$2,944.75 | \$2,745.27 | \$2,008.83 | \$2,346.94 | \$2,809.11 | \$2,677.08 | \$2,495.64 |
| 79 | \$2,229.84 | \$2,598.80 | \$3,125.44 | \$2,980.21 | \$2,778.25 | \$2,027.13 | \$2,362.49 | \$2,841.34 | \$2,709.31 | \$2,525.63 |
| 80 | \$2,250.12 | \$2,615.98 | \$3,161.15 | \$3,015.93 | \$2,811.47 | \$2,045.54 | \$2,378.17 | \$2,873.82 | \$2,741.79 | \$2,555.87 |
| 81 | \$2,270.66 | \$2,633.40 | \$3,197.49 | \$3,052.26 | \$2,845.32 | \$2,064.21 | \$2,393.98 | \$2,906.79 | \$2,774.76 | \$2,586.61 |
| 82 | \$2,291.31 | \$2,650.95 | \$3,234.07 | \$3,088.97 | \$2,879.54 | \$2,083.00 | \$2,409.91 | \$2,940.02 | \$2,808.11 | \$2,617.72 |
| 83 | \$2,291.31 | \$2,659.91 | \$3,249.75 | \$3,104.53 | \$2,893.98 | \$2,083.00 | \$2,418.12 | \$2,954.33 | \$2,822.30 | \$2,630.91 |
| 84 | \$2,291.31 | \$2,668.86 | \$3,265.43 | \$3,120.33 | \$2,908.66 | \$2,083.00 | \$2,426.21 | \$2,968.52 | \$2,836.61 | \$2,644.23 |
| 85 | \$2,291.31 | \$2,677.82 | \$3,281.23 | \$3,136.01 | \$2,923.47 | \$2,083.00 | \$2,434.42 | \$2,982.95 | \$2,850.92 | \$2,657.67 |
| 86 | \$2,291.31 | \$2,686.91 | \$3,297.04 | \$3,151.94 | \$2,938.28 | \$2,083.00 | \$2,442.63 | \$2,997.26 | \$2,865.36 | \$2,671.10 |
| 87 | \$2,291.31 | \$2,695.99 | \$3,312.97 | \$3,167.74 | \$2,952.96 | \$2,083.00 | \$2,450.85 | \$3,011.82 | \$2,879.79 | \$2,684.54 |
| 88 | \$2,291.31 | \$2,705.08 | \$3,329.02 | \$3,183.80 | \$2,967.89 | \$2,083.00 | \$2,459.18 | \$3,026.38 | \$2,894.35 | \$2,698.11 |
| 89 | \$2,291.31 | \$2,714.16 | \$3,345.07 | \$3,199.97 | \$2,982.95 | \$2,083.00 | \$2,467.40 | \$3,040.94 | \$2,909.03 | \$2,711.80 |
| 90 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 91 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 92 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 93 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 94 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 95 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 96 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 97 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 98 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 99 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |
| 100+ | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 | \$2,083.00 | \$2,475.73 | \$3,055.62 | \$2,923.72 | \$2,725.48 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999

ANNUAL MALE RATES

|  | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$5,878.05 | \$6,596.69 | \$7,457.81 | \$7,025.76 | \$6,541.69 | \$5,343.70 | \$5,997.01 | \$6,779.86 | \$6,387.01 | \$5,946.99 |
| 65 | \$2,177.20 | \$2,443.25 | \$2,762.32 | \$2,602.04 | \$2,422.85 | \$1,979.22 | \$2,221.13 | \$2,511.20 | \$2,365.48 | \$2,202.59 |
| 66 | \$2,206.32 | \$2,486.19 | \$2,820.06 | \$2,659.66 | \$2,476.48 | \$2,005.72 | \$2,260.20 | \$2,563.71 | \$2,417.87 | \$2,251.37 |
| 67 | \$2,236.19 | \$2,529.99 | \$2,879.04 | \$2,718.64 | \$2,531.23 | \$2,032.85 | \$2,300.02 | \$2,617.35 | \$2,471.50 | \$2,301.14 |
| 68 | \$2,266.30 | \$2,574.66 | \$2,939.27 | \$2,778.62 | \$2,587.23 | \$2,060.23 | \$2,340.59 | \$2,672.10 | \$2,526.01 | \$2,352.04 |
| 69 | \$2,296.79 | \$2,619.96 | \$3,000.87 | \$2,840.09 | \$2,644.47 | \$2,087.98 | \$2,381.78 | \$2,728.10 | \$2,581.88 | \$2,404.06 |
| 70 | \$2,327.90 | \$2,666.25 | \$3,063.71 | \$2,903.06 | \$2,702.96 | \$2,116.23 | \$2,423.84 | \$2,785.22 | \$2,639.12 | \$2,457.19 |
| 71 | \$2,359.26 | \$2,713.17 | \$3,127.80 | \$2,967.27 | \$2,762.69 | \$2,144.72 | \$2,466.53 | \$2,843.45 | 2,697.49 | 7 |
| 72 | \$2,390.99 | \$2,761.07 | \$3,193.38 | \$3,032.85 | \$2,823.79 | \$2,173.59 | \$2,510.08 | \$2,903.06 | \$2,757.09 | \$2,567.07 |
| 73 | \$2,416.00 | \$2,794.55 | \$3,246.76 | \$3,086.24 | \$2,873.44 | \$2,196.37 | \$2,540.44 | \$2,951.59 | \$2,805.62 | 2.24 |
| 74 | \$2,441.02 | \$2,828.27 | \$3,301.14 | \$3,140.49 | \$2,924.09 | \$2,219.14 | \$2,571.18 | \$3,001.00 | \$2,855.03 | 2,658.29 |
| 75 | \$2,466.53 | \$2,862.62 | \$3,356.40 | \$3,195.62 | \$2,975.48 | \$2,242.28 | \$2,602.41 | \$3,051.27 | \$2,905.05 | \$2,704.95 |
| 76 | \$2,492.16 | \$2,897.46 | \$3,412.39 | \$3,251.99 | \$3,027.87 | \$2,265.55 | \$2,634.02 | \$3,102.16 | \$2,956.32 | \$2,752.61 |
| 77 | \$2,518.17 | \$2,932.80 | \$3,469.51 | \$3,308.98 | \$3,081.01 | \$2,289.20 | \$2,666.13 | \$3,154.06 | \$3,008.21 | \$2,800.90 |
| 78 | \$2,541.06 | \$2,952.21 | \$3,509.33 | \$3,348.68 | \$3,118.09 | \$2,310.10 | \$2,683.80 | \$3,190.27 | \$3,044.30 | \$2,834.62 |
| 79 | \$2,564.09 | \$2,971.75 | \$3,549.40 | \$3,389.00 | \$3,155.43 | \$2,331.01 | \$2,701.59 | \$3,226.73 | \$3,080.89 | \$2,868.59 |
| 80 | \$2,587.36 | \$2,991.66 | \$3,590.22 | \$3,429.69 | \$3,193.38 | \$2,352.16 | \$2,719.64 | \$3,263.81 | \$3,117.84 | \$2,903.06 |
| 81 | \$2,610.88 | \$3,011.45 | \$3,631.41 | \$3,470.76 | \$3,231.58 | \$2,373.57 | \$2,737.68 | \$3,301.27 | \$3,155.18 | \$2,937.78 |
| 82 | \$2,634.77 | \$3,031.36 | \$3,672.85 | \$3,512.44 | \$3,270.41 | \$2,395.22 | \$2,755.72 | \$3,338.97 | \$3,193.13 | \$2,973.12 |
| 83 | \$2,634.77 | \$3,041.56 | \$3,690.64 | \$3,530.24 | \$3,286.83 | \$2,395.22 | \$2,765.06 | \$3,355.15 | \$3,209.31 | \$2,988.05 |
| 84 | \$2,634.77 | \$3,051.89 | \$3,708.44 | \$3,547.91 | \$3,303.38 | \$2,395.22 | \$2,774.39 | \$3,371.33 | \$3,225.36 | \$3,003.11 |
| 85 | \$2,634.77 | \$3,062.22 | \$3,726.36 | \$3,565.83 | \$3,320.18 | \$2,395.22 | \$2,783.85 | \$3,387.63 | \$3,241.66 | \$3,018.29 |
| 86 | \$2,634.77 | \$3,072.55 | \$3,744.52 | \$3,583.87 | \$3,336.98 | \$2,395.22 | \$2,793.18 | \$3,404.06 | \$3,258.09 | \$3,033.60 |
| 87 | \$2,634.77 | \$3,082.75 | \$3,762.57 | \$3,601.92 | \$3,353.78 | \$2,395.22 | \$2,802.51 | \$3,420.48 | \$3,274.51 | \$3,048.90 |
| 88 | \$2,634.77 | \$3,093.21 | \$3,780.74 | \$3,620.21 | \$3,370.83 | \$2,395.22 | \$2,811.97 | \$3,437.03 | \$3,291.06 | \$3,064.34 |
| 89 | \$2,634.77 | \$3,103.66 | \$3,798.90 | \$3,638.38 | \$3,387.75 | \$2,395.22 | \$2,821.55 | \$3,453.58 | \$3,307.62 | \$3,079.77 |
| 90 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 91 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 92 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 93 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 94 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 95 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 96 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 97 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 98 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 99 | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |
| 100+ | \$2,634.77 | \$3,114.11 | \$3,817.32 | \$3,656.92 | \$3,404.80 | \$2,395.22 | \$2,831.01 | \$3,470.26 | \$3,324.41 | \$3,095.32 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999
ANNUAL FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$5,600.80 | \$6,345.57 | \$7,223.49 | \$6,793.68 | \$6,333.12 | \$5,091.59 | \$5,768.67 | \$6,566.82 | \$6,176.08 | \$5,757.34 |
| 65 | \$2,074.29 | \$2,350.30 | \$2,675.46 | \$2,516.18 | \$2,345.69 | \$1,885.76 | \$2,136.63 | \$2,432.18 | \$2,287.46 | \$2,132.40 |
| 66 | \$2,106.52 | \$2,391.61 | \$2,731.33 | \$2,571.93 | \$2,397.59 | \$1,915.01 | \$2,174.22 | \$2,483.08 | \$2,338.10 | \$2,179.57 |
| 67 | \$2,139.12 | \$2,433.80 | \$2,788.58 | \$2,628.92 | \$2,450.72 | \$1,944.62 | \$2,212.54 | \$2,535.09 | \$2,389.87 | \$2,227.97 |
| 68 | \$2,172.35 | \$2,476.60 | \$2,847.06 | \$2,687.16 | \$2,504.98 | \$1,974.86 | \$2,251.49 | \$2,588.23 | \$2,442.88 | \$2,277.25 |
| 69 | \$2,205.95 | \$2,520.28 | \$2,906.55 | \$2,746.76 | \$2,560.60 | \$2,005.35 | \$2,291.19 | \$2,642.36 | \$2,497.01 | 2,327.77 |
| 70 | \$2,240.17 | \$2,564.71 | \$2,967.52 | \$2,807.62 | \$2,617.22 | \$2,036.46 | \$2,331.51 | \$2,697.73 | \$2,552.39 | \$2,379.29 |
| 71 | \$2,274.89 | \$2,609.88 | \$3,029.62 | \$2,869.84 | \$2,675.21 | \$2,068.07 | \$2,372.57 | \$2,754.23 | \$2,608.88 | \$2,432.06 |
| 72 | \$2,310.10 | \$2,655.92 | \$3,093.08 | \$2,933.30 | \$2,734.57 | \$2,100.05 | \$2,414.51 | \$2,811.85 | \$2,666.62 | \$2,485.94 |
| 73 | \$2,329.52 | \$2,688.15 | \$3,144.97 | \$2,984.94 | \$2,782.60 | \$2,117.72 | \$2,443.75 | \$2,859.01 | \$2,713.54 | \$2,529.62 |
| 74 | \$2,349.05 | \$2,720.88 | \$3,197.49 | \$3,037.46 | \$2,831.76 | \$2,135.51 | \$2,473.49 | \$2,906.79 | \$2,761.32 | \$2,574.29 |
| 75 | \$2,368.84 | \$2,753.86 | \$3,250.87 | \$3,091.09 | \$2,881.53 | \$2,153.43 | \$2,503.48 | \$2,955.33 | \$2,810.10 | \$2,619.59 |
| 76 | \$2,388.87 | \$2,787.21 | \$3,305.25 | \$3,145.47 | \$2,932.18 | \$2,171.73 | \$2,533.85 | \$3,004.73 | \$2,859.51 | \$2,665.63 |
| 77 | \$2,408.91 | \$2,821.05 | \$3,360.50 | \$3,200.85 | \$2,983.82 | \$2,189.90 | \$2,564.58 | \$3,055.00 | \$2,909.90 | \$2,712.54 |
| 78 | \$2,430.69 | \$2,839.85 | \$3,398.95 | \$3,239.17 | \$3,019.79 | \$2,209.68 | \$2,581.63 | \$3,089.97 | \$2,944.75 | \$2,745.27 |
| 79 | \$2,452.84 | \$2,858.64 | \$3,438.03 | \$3,278.25 | \$3,056.12 | \$2,229.84 | \$2,598.80 | \$3,125.44 | \$2,980.21 | \$2,778.25 |
| 80 | \$2,475.11 | \$2,877.55 | \$3,477.23 | \$3,317.57 | \$3,092.58 | \$2,250.12 | \$2,615.98 | \$3,161.15 | \$3,015.93 | \$2,811.47 |
| 81 | \$2,497.76 | \$2,896.71 | \$3,517.30 | \$3,357.52 | \$3,129.91 | \$2,270.66 | \$2,633.40 | \$3,197.49 | \$3,052.26 | \$2,845.32 |
| 82 | \$2,520.41 | \$2,916.00 | \$3,557.49 | \$3,397.83 | \$3,167.50 | \$2,291.31 | \$2,650.95 | \$3,234.07 | \$3,088.97 | \$2,879.54 |
| 83 | \$2,520.41 | \$2,925.96 | \$3,574.79 | \$3,415.01 | \$3,183.42 | \$2,291.31 | \$2,659.91 | \$3,249.75 | \$3,104.53 | \$2,893.98 |
| 84 | \$2,520.41 | \$2,935.79 | \$3,591.96 | \$3,432.43 | \$3,199.48 | \$2,291.31 | \$2,668.86 | \$3,265.43 | \$3,120.33 | \$2,908.66 |
| 85 | \$2,520.41 | \$2,945.62 | \$3,609.38 | \$3,449.60 | \$3,215.78 | \$2,291.31 | \$2,677.82 | \$3,281.23 | \$3,136.01 | \$2,923.47 |
| 86 | \$2,520.41 | \$2,955.57 | \$3,626.80 | \$3,467.15 | \$3,232.08 | \$2,291.31 | \$2,686.91 | \$3,297.04 | \$3,151.94 | \$2,938.28 |
| 87 | \$2,520.41 | \$2,965.65 | \$3,644.23 | \$3,484.57 | \$3,248.26 | \$2,291.31 | \$2,695.99 | \$3,312.97 | \$3,167.74 | \$2,952.96 |
| 88 | \$2,520.41 | \$2,975.61 | \$3,661.90 | \$3,502.24 | \$3,264.68 | \$2,291.31 | \$2,705.08 | \$3,329.02 | \$3,183.80 | \$2,967.89 |
| 89 | \$2,520.41 | \$2,985.56 | \$3,679.57 | \$3,520.03 | \$3,281.23 | \$2,291.31 | \$2,714.16 | \$3,345.07 | \$3,199.97 | \$2,982.95 |
| 90 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 91 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 92 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 93 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 94 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 95 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 96 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 97 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 98 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 99 | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |
| 100+ | \$2,520.41 | \$2,995.77 | \$3,697.36 | \$3,537.83 | \$3,297.78 | \$2,291.31 | \$2,723.37 | \$3,361.25 | \$3,216.15 | \$2,998.01 |

AETNA LIFE INSURANCE COMPANY
AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
ANNUAL MALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$7,481.08 | \$8,395.84 | \$9,491.79 | \$8,941.76 | \$8,325.66 | \$6,801.02 | \$7,632.53 | \$8,628.92 | \$8,128.92 | \$7,568.81 |
| 65 | \$2,770.91 | \$3,109.51 | \$3,515.55 | \$3,311.60 | \$3,083.62 | \$2,519.04 | \$2,826.78 | \$3,195.99 | \$3,010.58 | \$2,803.26 |
| 66 | \$2,807.99 | \$3,164.38 | \$3,589.22 | \$3,385.14 | \$3,151.94 | \$2,552.76 | \$2,876.68 | \$3,262.94 | \$3,077.40 | \$2,865.36 |
| 67 | \$2,845.94 | \$3,220.01 | \$3,664.26 | \$3,460.05 | \$3,221.63 | \$2,587.23 | \$2,927.33 | \$3,331.13 | \$3,145.47 | \$2,928.70 |
| 68 | \$2,884.27 | \$3,276.88 | \$3,740.92 | \$3,536.58 | \$3,292.93 | \$2,622.08 | \$2,978.97 | \$3,400.82 | \$3,215.03 | \$2,993.53 |
| 69 | \$2,923.34 | \$3,334.49 | \$3,819.31 | \$3,614.73 | \$3,365.73 | \$2,657.54 | \$3,031.36 | \$3,472.12 | \$3,286.09 | \$3,059.73 |
| 70 | \$2,962.67 | \$3,393.35 | \$3,899.33 | \$3,694.75 | \$3,440.02 | \$2,693.38 | \$3,084.87 | \$3,544.80 | \$3,358.88 | \$3,127.30 |
| 71 | \$3,002.61 | \$3,453.21 | \$3,980.84 | \$3,776.38 | \$3,516.18 | \$2,729.59 | \$3,139.25 | \$3,618.96 | \$3,433.05 | \$3,196.49 |
| 72 | \$3,043.06 | \$3,514.06 | \$4,064.21 | \$3,860.00 | \$3,594.08 | \$2,766.43 | \$3,194.62 | \$3,694.75 | \$3,509.08 | \$3,267.30 |
| 73 | \$3,074.79 | \$3,556.62 | \$4,132.28 | \$3,927.70 | \$3,657.29 | \$2,795.30 | \$3,233.32 | \$3,756.59 | \$3,570.68 | \$3,324.79 |
| 74 | \$3,106.89 | \$3,599.80 | \$4,201.47 | \$3,997.01 | \$3,721.63 | \$2,824.41 | \$3,272.52 | \$3,819.56 | \$3,633.65 | \$3,383.27 |
| 75 | \$3,139.12 | \$3,643.48 | \$4,271.78 | \$4,067.07 | \$3,786.96 | \$2,853.78 | \$3,312.22 | \$3,883.40 | \$3,697.36 | \$3,442.63 |
| 76 | \$3,171.73 | \$3,687.65 | \$4,343.08 | \$4,138.87 | \$3,853.66 | \$2,883.40 | \$3,352.41 | \$3,948.23 | \$3,762.57 | \$3,503.36 |
| 77 | \$3,204.95 | \$3,732.58 | \$4,415.75 | \$4,211.42 | \$3,921.35 | \$2,913.64 | \$3,393.23 | \$4,014.31 | \$3,828.52 | \$3,564.83 |
| 78 | \$3,234.07 | \$3,757.22 | \$4,466.28 | \$4,262.07 | \$3,968.39 | \$2,940.02 | \$3,415.63 | \$4,060.23 | \$3,874.56 | \$3,607.64 |
| 79 | \$3,263.44 | \$3,782.10 | \$4,517.42 | \$4,313.21 | \$4,015.93 | \$2,966.77 | \$3,438.28 | \$4,106.77 | \$3,921.10 | \$3,650.82 |
| 80 | \$3,293.18 | \$3,807.49 | \$4,569.44 | \$4,364.98 | \$4,064.21 | \$2,993.78 | \$3,461.30 | \$4,154.06 | \$3,968.14 | \$3,694.75 |
| 81 | \$3,323.05 | \$3,832.75 | \$4,621.70 | \$4,417.25 | \$4,112.99 | \$3,020.91 | \$3,484.32 | \$4,201.59 | \$4,015.68 | \$3,739.05 |
| 82 | \$3,353.28 | \$3,858.14 | \$4,674.59 | \$4,470.38 | \$4,162.39 | \$3,048.41 | \$3,507.34 | \$4,249.63 | \$4,063.96 | \$3,783.97 |
| 83 | \$3,353.28 | \$3,871.08 | \$4,697.24 | \$4,492.91 | \$4,183.30 | \$3,048.41 | \$3,519.16 | \$4,270.16 | \$4,084.49 | \$3,803.01 |
| 84 | \$3,353.28 | \$3,884.15 | \$4,719.88 | \$4,515.55 | \$4,204.45 | \$3,048.41 | \$3,530.99 | \$4,290.82 | \$4,105.03 | \$3,822.17 |
| 85 | \$3,353.28 | \$3,897.34 | \$4,742.66 | \$4,538.45 | \$4,225.61 | \$3,048.41 | \$3,543.06 | \$4,311.47 | \$4,125.81 | \$3,841.46 |
| 86 | \$3,353.28 | \$3,910.40 | \$4,765.68 | \$4,561.35 | \$4,247.14 | \$3,048.41 | \$3,554.88 | \$4,332.38 | \$4,146.71 | \$3,861.00 |
| 87 | \$3,353.28 | \$3,923.59 | \$4,788.58 | \$4,584.37 | \$4,268.54 | \$3,048.41 | \$3,566.95 | \$4,353.28 | \$4,167.62 | \$3,880.54 |
| 88 | \$3,353.28 | \$3,936.78 | \$4,811.85 | \$4,607.52 | \$4,289.94 | \$3,048.41 | \$3,578.89 | \$4,374.44 | \$4,188.65 | \$3,899.95 |
| 89 | \$3,353.28 | \$3,950.22 | \$4,834.99 | \$4,630.79 | \$4,311.72 | \$3,048.41 | \$3,591.09 | \$4,395.47 | \$4,209.81 | \$3,919.74 |
| 90 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 91 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 92 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 93 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 94 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 95 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 96 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 97 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 98 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 99 | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |
| 100+ | \$3,353.28 | \$3,963.54 | \$4,858.39 | \$4,654.06 | \$4,333.50 | \$3,048.41 | \$3,603.16 | \$4,416.75 | \$4,230.96 | \$3,939.52 |

AETNA LIFE INSURANCE COMPANY
AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
ANNUAL FEMALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$7,128.05 | \$8,076.16 | \$9,193.63 | \$8,646.59 | \$8,060.23 | \$6,480.09 | \$7,341.96 | \$8,357.89 | \$7,860.50 | \$7,327.52 |
| 65 | \$2,639.99 | \$2,991.29 | \$3,405.05 | \$3,202.46 | \$2,985.32 | \$2,399.95 | \$2,719.39 | \$3,095.45 | \$2,911.27 | \$2,713.91 |
| 66 | \$2,681.06 | \$3,044.05 | \$3,476.36 | \$3,273.27 | \$3,051.39 | \$2,437.28 | \$2,767.30 | \$3,160.28 | \$2,975.73 | \$2,774.02 |
| 67 | \$2,722.37 | \$3,097.68 | \$3,549.15 | \$3,345.82 | \$3,119.09 | \$2,474.86 | \$2,816.08 | \$3,226.48 | \$3,041.69 | \$2,835.49 |
| 68 | \$2,764.81 | \$3,152.07 | \$3,623.44 | \$3,419.86 | \$3,188.03 | \$2,513.44 | \$2,865.48 | \$3,294.05 | \$3,109.01 | \$2,898.21 |
| 69 | \$2,807.49 | \$3,207.57 | \$3,699.48 | \$3,495.89 | \$3,258.83 | \$2,552.26 | \$2,916.00 | \$3,363.12 | \$3,178.07 | \$2,962.54 |
| 70 | \$2,851.04 | \$3,264.19 | \$3,776.75 | \$3,573.17 | \$3,331.13 | \$2,591.84 | \$2,967.40 | \$3,433.42 | \$3,248.38 | \$3,028.25 |
| 71 | \$2,895.22 | \$3,321.68 | \$3,855.90 | \$3,652.44 | \$3,404.80 | \$2,632.03 | \$3,019.66 | \$3,505.35 | \$3,320.43 | \$3,095.32 |
| 72 | \$2,940.14 | \$3,380.41 | \$3,936.66 | \$3,733.20 | \$3,480.34 | \$2,672.85 | \$3,073.05 | \$3,578.77 | \$3,393.85 | \$3,163.89 |
| 73 | \$2,964.78 | \$3,421.23 | \$4,002.49 | \$3,799.03 | \$3,541.44 | \$2,695.25 | \$3,110.25 | \$3,638.63 | \$3,453.71 | \$3,219.51 |
| 74 | \$2,989.67 | \$3,462.92 | \$4,069.44 | \$3,865.85 | \$3,603.91 | \$2,717.89 | \$3,148.08 | \$3,699.48 | \$3,514.43 | \$3,276.26 |
| 75 | \$3,014.93 | \$3,504.98 | \$4,137.51 | \$3,934.17 | \$3,667.37 | \$2,740.79 | \$3,186.29 | \$3,761.32 | \$3,576.53 | \$3,334.00 |
| 76 | \$3,040.32 | \$3,547.41 | \$4,206.57 | \$4,003.36 | \$3,731.96 | \$2,763.94 | \$3,224.86 | \$3,824.17 | \$3,639.37 | \$3,392.73 |
| 77 | \$3,065.83 | \$3,590.34 | \$4,277.00 | \$4,073.79 | \$3,797.41 | \$2,787.08 | \$3,263.94 | \$3,888.13 | \$3,703.46 | \$3,452.21 |
| 78 | \$3,093.58 | \$3,614.24 | \$4,326.03 | \$4,122.70 | \$3,843.33 | \$2,812.34 | \$3,285.71 | \$3,932.80 | \$3,747.88 | \$3,493.90 |
| 79 | \$3,121.83 | \$3,638.25 | \$4,375.68 | \$4,172.35 | \$3,889.37 | \$2,837.98 | \$3,307.49 | \$3,977.85 | \$3,793.06 | \$3,535.84 |
| 80 | \$3,150.07 | \$3,662.39 | \$4,425.71 | \$4,222.37 | \$3,936.16 | \$2,863.74 | \$3,329.39 | \$4,023.39 | \$3,838.48 | \$3,578.27 |
| 81 | \$3,178.82 | \$3,686.66 | \$4,476.48 | \$4,273.15 | \$3,983.32 | \$2,889.87 | \$3,351.54 | \$4,069.56 | \$3,884.64 | \$3,621.20 |
| 82 | \$3,207.94 | \$3,711.17 | \$4,527.62 | \$4,324.41 | \$4,031.23 | \$2,916.25 | \$3,373.82 | \$4,115.98 | \$3,931.31 | \$3,664.76 |
| 83 | \$3,207.94 | \$3,723.99 | \$4,549.65 | \$4,346.32 | \$4,051.64 | \$2,916.25 | \$3,385.39 | \$4,136.01 | \$3,951.22 | \$3,683.30 |
| 84 | \$3,207.94 | \$3,736.44 | \$4,571.55 | \$4,368.34 | \$4,072.17 | \$2,916.25 | \$3,396.71 | \$4,155.92 | \$3,971.25 | \$3,701.97 |
| 85 | \$3,207.94 | \$3,749.00 | \$4,593.70 | \$4,390.37 | \$4,092.83 | \$2,916.25 | \$3,408.16 | \$4,176.08 | \$3,991.29 | \$3,720.76 |
| 86 | \$3,207.94 | \$3,761.70 | \$4,615.73 | \$4,412.64 | \$4,113.49 | \$2,916.25 | \$3,419.74 | \$4,196.12 | \$4,011.45 | \$3,739.55 |
| 87 | \$3,207.94 | \$3,774.27 | \$4,638.13 | \$4,434.92 | \$4,134.15 | \$2,916.25 | \$3,431.18 | \$4,216.52 | \$4,031.73 | \$3,758.34 |
| 88 | \$3,207.94 | \$3,787.21 | \$4,660.65 | \$4,457.32 | \$4,155.18 | \$2,916.25 | \$3,442.88 | \$4,236.93 | \$4,052.14 | \$3,777.38 |
| 89 | \$3,207.94 | \$3,799.78 | \$4,683.05 | \$4,479.96 | \$4,176.21 | \$2,916.25 | \$3,454.33 | \$4,257.34 | \$4,072.67 | \$3,796.54 |
| 90 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 91 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 92 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 93 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 94 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 95 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 96 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 97 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 98 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 99 | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |
| 100+ | \$3,207.94 | \$3,812.59 | \$4,705.70 | \$4,502.49 | \$4,197.24 | \$2,916.25 | \$3,466.03 | \$4,277.87 | \$4,093.20 | \$3,815.70 |

AETNA LIFE INSURANCE COMPANY
AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

ANNUAL MALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$8,549.90 | \$9,595.32 | \$10,847.81 | \$10,219.26 | \$9,515.06 | \$7,772.65 | \$8,723.00 | \$9,861.62 | \$9,290.19 | \$8,650.07 |
| 65 | \$3,166.62 | \$3,553.76 | \$4,017.79 | \$3,784.84 | \$3,524.27 | \$2,878.79 | \$3,230.71 | \$3,652.56 | \$3,440.77 | \$3,203.83 |
| 66 | \$3,209.31 | \$3,616.35 | \$4,101.92 | \$3,868.59 | \$3,602.16 | \$2,917.50 | \$3,287.58 | \$3,728.97 | \$3,516.92 | \$3,274.64 |
| 67 | \$3,252.61 | \$3,680.19 | \$4,187.78 | \$3,954.33 | \$3,681.93 | \$2,956.94 | \$3,345.57 | \$3,807.12 | \$3,594.82 | \$3,347.19 |
| 68 | \$3,296.42 | \$3,744.90 | \$4,275.39 | \$4,041.69 | \$3,763.31 | \$2,996.76 | \$3,404.43 | \$3,886.76 | \$3,674.22 | \$3,421.23 |
| 69 | \$3,340.84 | \$3,810.85 | \$4,364.98 | \$4,131.03 | \$3,846.56 | \$3,037.08 | \$3,464.41 | \$3,968.14 | \$3,755.47 | \$3,496.89 |
| 70 | \$3,386.01 | \$3,878.05 | \$4,456.32 | \$4,222.62 | \$3,931.56 | \$3,078.15 | \$3,525.51 | \$4,051.14 | \$3,838.73 | \$3,574.17 |
| 71 | \$3,431.56 | \$3,946.37 | \$4,549.65 | \$4,315.95 | \$4,018.54 | \$3,119.59 | \$3,587.61 | \$4,136.01 | \$3,923.59 | \$3,653.19 |
| 72 | \$3,477.72 | \$4,016.05 | \$4,644.85 | \$4,411.40 | \$4,107.39 | \$3,161.52 | \$3,650.95 | \$4,222.62 | \$4,010.33 | \$3,733.95 |
| 73 | \$3,514.06 | \$4,064.58 | \$4,722.62 | \$4,488.92 | \$4,179.57 | \$3,194.62 | \$3,695.12 | \$4,293.30 | \$4,080.89 | \$3,799.65 |
| 74 | \$3,550.65 | \$4,113.86 | \$4,801.64 | \$4,567.94 | \$4,253.23 | \$3,227.85 | \$3,739.92 | \$4,365.11 | \$4,152.69 | \$3,866.60 |
| 75 | \$3,587.73 | \$4,163.89 | \$4,882.15 | \$4,648.21 | \$4,328.02 | \$3,261.57 | \$3,785.34 | \$4,438.28 | \$4,225.61 | \$3,934.54 |
| 76 | \$3,624.94 | \$4,214.53 | \$4,963.54 | \$4,730.09 | \$4,404.06 | \$3,295.42 | \$3,831.38 | \$4,512.32 | \$4,300.02 | \$4,003.73 |
| 77 | \$3,662.77 | \$4,265.68 | \$5,046.54 | \$4,813.09 | \$4,481.46 | \$3,329.77 | \$3,877.92 | \$4,587.73 | \$4,375.56 | \$4,074.04 |
| 78 | \$3,696.12 | \$4,294.05 | \$5,104.40 | \$4,870.83 | \$4,535.34 | \$3,360.13 | \$3,903.68 | \$4,640.37 | \$4,428.07 | \$4,123.07 |
| 79 | \$3,729.59 | \$4,322.55 | \$5,162.89 | \$4,929.32 | \$4,589.72 | \$3,390.49 | \$3,929.57 | \$4,693.50 | \$4,481.21 | \$4,172.47 |
| 80 | \$3,763.44 | \$4,351.42 | \$5,222.12 | \$4,988.43 | \$4,644.85 | \$3,421.35 | \$3,955.82 | \$4,747.39 | \$4,534.97 | \$4,222.62 |
| 81 | \$3,797.66 | \$4,380.29 | \$5,281.98 | \$5,048.28 | \$4,700.47 | \$3,452.46 | \$3,982.08 | \$4,801.77 | \$4,589.35 | \$4,273.15 |
| 82 | \$3,832.38 | \$4,409.16 | \$5,342.46 | \$5,108.88 | \$4,756.97 | \$3,483.95 | \$4,008.34 | \$4,856.77 | \$4,644.47 | \$4,324.54 |
| 83 | \$3,832.38 | \$4,424.09 | \$5,368.34 | \$5,134.77 | \$4,780.86 | \$3,483.95 | \$4,021.90 | \$4,880.29 | \$4,667.99 | \$4,346.19 |
| 84 | \$3,832.38 | \$4,439.02 | \$5,394.10 | \$5,160.65 | \$4,804.88 | \$3,483.95 | \$4,035.46 | \$4,903.68 | \$4,691.51 | \$4,368.09 |
| 85 | \$3,832.38 | \$4,454.08 | \$5,420.23 | \$5,186.66 | \$4,829.27 | \$3,483.95 | \$4,049.15 | \$4,927.45 | \$4,715.16 | \$4,390.24 |
| 86 | \$3,832.38 | \$4,469.01 | \$5,446.49 | \$5,212.92 | \$4,853.78 | \$3,483.95 | \$4,062.72 | \$4,951.34 | \$4,739.05 | \$4,412.52 |
| 87 | \$3,832.38 | \$4,484.07 | \$5,472.75 | \$5,239.30 | \$4,878.30 | \$3,483.95 | \$4,076.41 | \$4,975.24 | \$4,762.94 | \$4,434.79 |
| 88 | \$3,832.38 | \$4,499.25 | \$5,499.13 | \$5,265.80 | \$4,902.94 | \$3,483.95 | \$4,090.22 | \$4,999.25 | \$4,787.08 | \$4,457.19 |
| 89 | \$3,832.38 | \$4,514.56 | \$5,525.76 | \$5,292.18 | \$4,927.58 | \$3,483.95 | \$4,104.16 | \$5,023.39 | \$4,811.10 | \$4,479.59 |
| 90 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 91 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 92 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 93 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 94 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 95 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 96 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 97 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 98 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 99 | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |
| 100+ | \$3,832.38 | \$4,529.62 | \$5,552.39 | \$5,319.06 | \$4,952.59 | \$3,483.95 | \$4,117.84 | \$5,047.66 | \$4,835.49 | \$4,502.36 |

AETNA LIFE INSURANCE COMPANY
AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

ANNUAL FEMALE RATES

| Issue <br> Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$8,146.46 | \$9,229.96 | \$10,506.97 | \$9,881.66 | \$9,211.80 | \$7,405.92 | \$8,390.86 | \$9,551.77 | \$8,983.32 | \$8,374.31 |
| 65 | \$3,017.17 | \$3,418.49 | \$3,891.49 | \$3,660.03 | \$3,411.90 | \$2,742.91 | \$3,107.76 | \$3,537.70 | \$3,327.28 | \$3,101.67 |
| 66 | \$3,063.96 | \$3,478.72 | \$3,972.87 | \$3,741.04 | \$3,487.43 | \$2,785.46 | \$3,162.52 | \$3,611.75 | \$3,400.95 | \$3,170.36 |
| 67 | \$3,111.37 | \$3,540.07 | \$4,056.12 | \$3,823.67 | \$3,564.71 | \$2,828.52 | \$3,218.27 | \$3,687.41 | \$3,476.11 | \$3,240.67 |
| 68 | \$3,159.66 | \$3,602.41 | \$4,141.11 | \$3,908.54 | \$3,643.60 | \$2,872.45 | \$3,274.89 | \$3,764.68 | \$3,553.26 | \$3,312.34 |
| 69 | \$3,208.56 | \$3,665.88 | \$4,227.85 | \$3,995.27 | \$3,724.36 | \$2,916.87 | \$3,332.63 | \$3,843.45 | \$3,632.03 | \$3,385.76 |
| 70 | \$3,258.21 | \$3,730.46 | \$4,316.33 | \$4,083.75 | \$3,806.87 | \$2,962.05 | \$3,391.36 | \$3,923.97 | \$3,712.54 | \$3,460.80 |
| 71 | \$3,308.86 | \$3,796.17 | \$4,406.79 | \$4,174.09 | \$3,891.24 | \$3,008.09 | \$3,451.09 | \$4,006.22 | \$3,794.67 | \$3,537.46 |
| 72 | \$3,360.13 | \$3,863.12 | \$4,499.00 | \$4,266.67 | \$3,977.60 | \$3,054.63 | \$3,511.95 | \$4,089.97 | \$3,878.79 | \$3,615.98 |
| 73 | \$3,388.38 | \$3,910.15 | \$4,574.41 | \$4,341.71 | \$4,047.41 | \$3,080.39 | \$3,554.63 | \$4,158.54 | \$3,946.99 | \$3,679.44 |
| 74 | \$3,416.87 | \$3,957.57 | \$4,650.82 | \$4,418.24 | \$4,118.84 | \$3,106.27 | \$3,597.81 | \$4,227.97 | \$4,016.55 | \$3,744.40 |
| 75 | \$3,445.49 | \$4,005.47 | \$4,728.47 | \$4,496.14 | \$4,191.26 | \$3,132.28 | \$3,641.36 | \$4,298.66 | \$4,087.36 | \$3,810.23 |
| 76 | \$3,474.61 | \$4,054.26 | \$4,807.61 | \$4,575.16 | \$4,265.06 | \$3,158.78 | \$3,685.66 | \$4,370.58 | \$4,159.28 | \$3,877.30 |
| 77 | \$3,503.86 | \$4,103.28 | \$4,888.00 | \$4,655.80 | \$4,340.09 | \$3,185.29 | \$3,730.21 | \$4,443.63 | \$4,232.58 | \$3,945.49 |
| 78 | \$3,535.59 | \$4,130.66 | \$4,944.00 | \$4,711.67 | \$4,392.36 | \$3,214.16 | \$3,755.10 | \$4,494.52 | \$4,283.35 | \$3,993.03 |
| 79 | \$3,567.69 | \$4,158.04 | \$5,000.75 | \$4,768.42 | \$4,445.12 | \$3,243.40 | \$3,779.99 | \$4,546.17 | \$4,334.87 | \$4,041.06 |
| 80 | \$3,600.17 | \$4,185.66 | \$5,057.86 | \$4,825.53 | \$4,498.26 | \$3,272.90 | \$3,805.13 | \$4,598.06 | \$4,386.88 | \$4,089.35 |
| 81 | \$3,633.03 | \$4,213.41 | \$5,115.85 | \$4,883.65 | \$4,552.51 | \$3,302.7 | \$3,830.39 | \$4,650.82 | \$4,439.65 | \$4,138.63 |
| 82 | \$3,666.00 | \$4,241.54 | \$5,174.46 | \$4,942.38 | \$4,607.27 | \$3,332.75 | \$3,855.90 | \$4,704.08 | \$4,493.03 | \$4,188.40 |
| 83 | \$3,666.00 | \$4,255.8 | \$5,199.73 | \$4,967.27 | \$4,630.41 | \$3,332.75 | \$3,868.96 | \$4,726.98 | \$4,515.68 | \$4,209.43 |
| 84 | \$3,666.00 | \$4,270.16 | \$5,224.61 | \$4,992.41 | \$4,653.81 | \$3,332.75 | \$3,881.91 | \$4,749.63 | \$4,538.58 | \$4,230.71 |
| 85 | \$3,666.00 | \$4,284.59 | \$5,250.00 | \$5,017.67 | \$4,677.45 | \$3,332.75 | \$3,895.10 | \$4,772.77 | \$4,561.47 | \$4,252.24 |
| 86 | \$3,666.00 | \$4,299.03 | \$5,275.26 | \$5,043.06 | \$4,701.09 | \$3,332.75 | \$3,908.16 | \$4,795.67 | \$4,584.62 | \$4,273.77 |
| 87 | \$3,666.00 | \$4,313.46 | \$5,300.90 | \$5,068.44 | \$4,724.86 | \$3,332.75 | \$3,921.35 | \$4,818.94 | \$4,607.64 | \$4,295.30 |
| 88 | \$3,666.00 | \$4,328.1 | \$5,326.4 | \$5,093.95 | \$4,748.63 | \$3,332.75 | \$3,934.67 | \$4,842.21 | \$4,630.91 | \$4,316.95 |
| 89 | \$3,666.00 | \$4,342.71 | \$5,352.04 | \$5,119.83 | \$4,772.77 | \$3,332.75 | \$3,947.86 | \$4,865.48 | \$4,654.43 | \$4,338.85 |
| 90 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 91 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 92 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 93 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 94 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 95 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 96 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 97 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 98 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 99 | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |
| 100+ | \$3,666.00 | \$4,357.27 | \$5,377.92 | \$5,145.72 | \$4,796.79 | \$3,332.75 | \$3,961.17 | \$4,889.00 | \$4,677.95 | \$4,360.75 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799

## SEMI-ANNUAL MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$2,671.85 | \$2,998.51 | \$3,389.93 | \$3,193.51 | \$2,973.50 | \$2,428.95 | \$2,725.92 | \$3,081.76 | \$2,903.19 | \$2,703.15 |
| 65 | \$989.61 | \$1,110.57 | \$1,255.60 | \$1,182.74 | \$1,101.30 | \$899.64 | \$1,009.58 | \$1,141.43 | \$1,075.23 | \$1,001.18 |
| 66 | \$1,002.86 | \$1,130.10 | \$1,281.86 | \$1,208.94 | \$1,125.69 | \$911.71 | \$1,027.38 | \$1,165.32 | \$1,099.06 | \$1,023.33 |
| 67 | \$1,016.43 | \$1,150.01 | \$1,308.68 | \$1,235.75 | \$1,150.57 | \$924.03 | \$1,045.49 | \$1,189.71 | \$1,123.38 | \$1,045.98 |
| 68 | \$1,030.12 | \$1,170.30 | \$1,336.05 | \$1,263.01 | \$1,176.02 | \$936.48 | \$1,063.90 | \$1,214.60 | \$1,148.21 | \$1,069.13 |
| 69 | \$1,043.99 | \$1,190.89 | \$1,364.05 | \$1,290.94 | \$1,202.03 | \$949.11 | \$1,082.63 | \$1,240.05 | \$1,173.60 | \$1,092.77 |
| 70 | \$1,058.12 | \$1,211.92 | \$1,392.61 | \$1,319.56 | \$1,228.60 | \$961.92 | \$1,101.73 | \$1,265.99 | \$1,199.60 | \$1,116.91 |
| 71 | \$1,072.36 | \$1,233.27 | \$1,421.73 | \$1,348.75 | \$1,255.79 | \$974.87 | \$1,121.14 | \$1,292.50 | \$1,226.11 | \$1,141.62 |
| 72 | \$1,086.80 | \$1,255.04 | \$1,451.53 | \$1,378.55 | \$1,283.54 | \$987.99 | \$1,140.93 | \$1,319.56 | \$1,253.24 | \$1,166.88 |
| 73 | \$1,098.19 | \$1,270.22 | \$1,475.80 | \$1,402.81 | \$1,306.12 | \$998.32 | \$1,154.74 | \$1,341.65 | \$1,275.26 | \$1,187.41 |
| 74 | \$1,109.57 | \$1,285.59 | \$1,500.50 | \$1,427.52 | \$1,329.15 | \$1,008.71 | \$1,168.74 | \$1,364.11 | \$1,297.73 | \$1,208.31 |
| 75 | \$1,121.14 | \$1,301.21 | \$1,525.64 | \$1,452.53 | \$1,352.48 | \$1,019.23 | \$1,182.93 | \$1,386.95 | \$1,320.50 | \$1,229.53 |
| 76 | \$1,132.78 | \$1,317.01 | \$1,551.08 | \$1,478.16 | \$1,376.31 | \$1,029.81 | \$1,197.30 | \$1,410.09 | \$1,343.77 | \$1,251.18 |
| 77 | \$1,144.60 | \$1,333.07 | \$1,577.03 | \$1,504.11 | \$1,400.45 | \$1,040.57 | \$1,211.86 | \$1,433.68 | \$1,367.35 | \$1,273.15 |
| 78 | \$1,155.05 | \$1,341.90 | \$1,595.14 | \$1,522.15 | \$1,417.31 | \$1,050.03 | \$1,219.89 | \$1,450.10 | \$1,383.78 | \$1,288.45 |
| 79 | \$1,165.51 | \$1,350.80 | \$1,613.37 | \$1,540.45 | \$1,434.30 | \$1,059.55 | \$1,227.98 | \$1,466.71 | \$1,400.39 | \$1,303.88 |
| 80 | \$1,176.08 | \$1,359.82 | \$1,631.91 | \$1,558.92 | \$1,451.53 | \$1,069.19 | \$1,236.19 | \$1,483.58 | \$1,417.19 | \$1,319.56 |
| 81 | \$1,186.79 | \$1,368.84 | \$1,650.64 | \$1,577.59 | \$1,468.89 | \$1,078.90 | \$1,244.40 | \$1,500.56 | \$1,434.17 | \$1,335.37 |
| 82 | \$1,197.61 | \$1,377.86 | \$1,669.49 | \$1,596.57 | \$1,486.56 | \$1,088.73 | \$1,252.62 | \$1,517.73 | \$1,451.41 | \$1,351.42 |
| 83 | \$1,197.61 | \$1,382.53 | \$1,677.58 | \$1,604.66 | \$1,494.03 | \$1,088.73 | \$1,256.85 | \$1,525.08 | \$1,458.75 | \$1,358.20 |
| 84 | \$1,197.61 | \$1,387.20 | \$1,685.67 | \$1,612.68 | \$1,501.56 | \$1,088.73 | \$1,261.08 | \$1,532.42 | \$1,466.09 | \$1,365.05 |
| 85 | \$1,197.61 | \$1,391.93 | \$1,693.82 | \$1,620.83 | \$1,509.15 | \$1,088.73 | \$1,265.37 | \$1,539.82 | \$1,473.50 | \$1,371.95 |
| 86 | \$1,197.61 | \$1,396.59 | \$1,702.03 | \$1,629.05 | \$1,516.80 | \$1,088.73 | \$1,269.60 | \$1,547.29 | \$1,480.96 | \$1,378.92 |
| 87 | \$1,197.61 | \$1,401.26 | \$1,710.24 | \$1,637.26 | \$1,524.45 | \$1,088.73 | \$1,273.89 | \$1,554.76 | \$1,488.43 | \$1,385.89 |
| 88 | \$1,197.61 | \$1,405.99 | \$1,718.52 | \$1,645.53 | \$1,532.17 | \$1,088.73 | \$1,278.19 | \$1,562.28 | \$1,495.96 | \$1,392.86 |
| 89 | \$1,197.61 | \$1,410.78 | \$1,726.79 | \$1,653.81 | \$1,539.89 | \$1,088.73 | \$1,282.54 | \$1,569.81 | \$1,503.49 | \$1,399.89 |
| 90 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 91 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 92 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 93 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 94 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 95 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 96 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 97 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 98 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 99 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |
| 100+ | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 | \$1,088.73 | \$1,286.84 | \$1,577.40 | \$1,511.08 | \$1,406.98 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799

SEMI-ANNUAL FEMALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$2,545.80 | \$2,884.34 | \$3,283.41 | \$3,088.04 | \$2,878.67 | \$2,314.34 | \$2,622.14 | \$2,984.94 | \$2,807.31 | \$2,616.98 |
| 65 | \$942.88 | \$1,068.32 | \$1,216.09 | \$1,143.73 | \$1,066.20 | \$857.15 | \$971.19 | \$1,105.53 | \$1,039.76 | \$969.27 |
| 66 | \$957.51 | \$1,087.11 | \$1,241.54 | \$1,169.05 | \$1,089.79 | \$870.46 | \$988.30 | \$1,128.67 | \$1,062.78 | \$990.73 |
| 67 | \$972.31 | \$1,106.27 | \$1,267.55 | \$1,194.94 | \$1,113.99 | \$883.90 | \$1,005.73 | \$1,152.32 | \$1,086.30 | \$1,012.70 |
| 68 | \$987.43 | \$1,125.75 | \$1,294.12 | \$1,221.44 | \$1,138.63 | \$897.65 | \$1,023.40 | \$1,176.46 | \$1,110.38 | \$1,035.09 |
| 69 | \$1,002.68 | \$1,145.60 | \$1,321.18 | \$1,248.51 | \$1,163.89 | \$911.53 | \$1,041.44 | \$1,201.10 | \$1,135.02 | \$1,058.05 |
| 70 | \$1,018.23 | \$1,165.76 | \$1,348.87 | \$1,276.20 | \$1,189.65 | \$925.65 | \$1,059.80 | \$1,226.23 | \$1,160.16 | \$1,081.51 |
| 71 | \$1,034.04 | \$1,186.29 | \$1,377.12 | \$1,304.44 | \$1,216.03 | \$940.02 | \$1,078.46 | \$1,251.93 | \$1,185.85 | \$1,105.47 |
| 72 | \$1,050.03 | \$1,207.26 | \$1,405.93 | \$1,333.31 | \$1,242.97 | \$954.58 | \$1,097.50 | \$1,278.13 | \$1,212.11 | \$1,129.98 |
| 73 | \$1,058.86 | \$1,221.88 | \$1,429.51 | \$1,356.77 | \$1,264.81 | \$962.61 | \$1,110.82 | \$1,299.53 | \$1,233.45 | \$1,149.83 |
| 74 | \$1,067.76 | \$1,236.75 | \$1,453.40 | \$1,380.66 | \$1,287.15 | \$970.70 | \$1,124.32 | \$1,321.24 | \$1,255.17 | \$1,170.11 |
| 75 | \$1,076.72 | \$1,251.74 | \$1,477.67 | \$1,405.05 | \$1,309.80 | \$978.85 | \$1,137.94 | \$1,343.33 | \$1,277.32 | \$1,190.71 |
| 76 | \$1,085.87 | \$1,266.93 | \$1,502.37 | \$1,429.76 | \$1,332.82 | \$987.12 | \$1,151.76 | \$1,365.79 | \$1,299.78 | \$1,211.67 |
| 77 | \$1,094.95 | \$1,282.29 | \$1,527.50 | \$1,454.95 | \$1,356.27 | \$995.40 | \$1,165.69 | \$1,388.63 | \$1,322.68 | \$1,232.95 |
| 78 | \$1,104.84 | \$1,290.82 | \$1,544.99 | \$1,472.38 | \$1,372.64 | \$1,004.42 | \$1,173.47 | \$1,404.56 | \$1,338.54 | \$1,247.82 |
| 79 | \$1,114.92 | \$1,299.40 | \$1,562.72 | \$1,490.11 | \$1,389.13 | \$1,013.57 | \$1,181.25 | \$1,420.67 | \$1,354.66 | \$1,262.82 |
| 80 | \$1,125.06 | \$1,307.99 | \$1,580.58 | \$1,507.97 | \$1,405.74 | \$1,022.77 | \$1,189.09 | \$1,436.91 | \$1,370.90 | \$1,277.94 |
| 81 | \$1,135.33 | \$1,316.70 | \$1,598.75 | \$1,526.13 | \$1,422.66 | \$1,032.11 | \$1,196.99 | \$1,453.40 | \$1,387.38 | \$1,293.31 |
| 82 | \$1,145.66 | \$1,325.48 | \$1,617.04 | \$1,544.49 | \$1,439.77 | \$1,041.50 | \$1,204.96 | \$1,470.01 | \$1,404.06 | \$1,308.86 |
| 83 | \$1,145.66 | \$1,329.96 | \$1,624.88 | \$1,552.27 | \$1,446.99 | \$1,041.50 | \$1,209.06 | \$1,477.17 | \$1,411.15 | \$1,315.46 |
| 84 | \$1,145.66 | \$1,334.43 | \$1,632.72 | \$1,560.17 | \$1,454.33 | \$1,041.50 | \$1,213.11 | \$1,484.26 | \$1,418.31 | \$1,322.12 |
| 85 | \$1,145.66 | \$1,338.91 | \$1,640.62 | \$1,568.01 | \$1,461.74 | \$1,041.50 | \$1,217.21 | \$1,491.48 | \$1,425.46 | \$1,328.84 |
| 86 | \$1,145.66 | \$1,343.46 | \$1,648.52 | \$1,575.97 | \$1,469.14 | \$1,041.50 | \$1,221.32 | \$1,498.63 | \$1,432.68 | \$1,335.55 |
| 87 | \$1,145.66 | \$1,348.00 | \$1,656.49 | \$1,583.87 | \$1,476.48 | \$1,041.50 | \$1,225.43 | \$1,505.91 | \$1,439.90 | \$1,342.27 |
| 88 | \$1,145.66 | \$1,352.5 | \$1,664.51 | \$1,591.90 | \$1,483.95 | \$1,041.50 | \$1,229.59 | \$1,513.19 | \$1,447.18 | \$1,349.06 |
| 89 | \$1,145.66 | \$1,357.08 | \$1,672.54 | \$1,599.99 | \$1,491.48 | \$1,041.50 | \$1,233.70 | \$1,520.47 | \$1,454.52 | \$1,355.90 |
| 90 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 91 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 92 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 93 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 94 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 95 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 96 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 97 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 98 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 99 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |
| 100+ | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 | \$1,041.50 | \$1,237.87 | \$1,527.81 | \$1,461.86 | \$1,362.74 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999

## SEMI-ANNUAL MALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | an G | Plan N | an A | an B | Plan F | Plan G | an N |
| Under 65 | \$2,939.03 | \$3,298.3 | \$3,728.91 | \$3,512.8 | \$3,270.85 | \$2,671 | \$2,998.51 | \$3,389.93 | \$3,193.51 | \$2,973.50 |
| 65 | \$1,088.60 | \$1,221.63 | 1,381.16 | 01. | 1,211.4 | 989.6 | 110.57 | 1,255.60 | 182.74 | \$1,101.30 |
| 66 | \$1,103.16 | \$1,243. | \$1,410.03 | \$1,329.8 | \$1,238.24 | \$1,002.86 | \$1,130.10 | \$1,281.86 | \$1,208.94 | \$1,125.69 |
| 67 | \$1,118.10 | \$1,265.00 | \$1,439.52 | \$1,359.32 | \$1,265.62 | \$1,016.43 | \$1,150.01 | \$1,308.68 | \$1,235.75 | 0.57 |
| 68 | \$1 | 1,287.3 | 1,469.64 | 389 | 1,293.62 | \$1,030.12 | \$1,170.30 | \$1,336.05 | 1,263. | 1,176.02 |
| 69 | \$1,148.40 | \$1,309.98 | \$1,500.44 | \$1,420.05 | \$1,322.24 | \$1,043.99 | \$1,190.89 | 36 | \$1,290.94 | 03 |
| 70 | \$1,1 | \$1,33 | \$1,531. | \$1,451.53 | ,351, | ,05 | ,21 | \$1,392.61 | 1,31 | 1,228.60 |
| 71 | \$1,179.63 | \$1,356.59 | 56 | \$1,483.64 | \$1,381.35 | \$1,072.36 | \$1,233.27 | \$1,421.73 | 75 | 1,255.79 |
| 72 | \$1,195 | \$1,380 | \$1,596.69 | 516 | \$1,411. | 1,086 | \$1,255.0 | \$1,451.53 | 1,378.5 | \$1,283.54 |
| 73 | \$1,208. | \$1,397. | \$1,623. | \$1 | \$1,436. | 1,098. | \$1,27 | \$1,475.80 | 81 | \$1,306.12 |
| 74 | \$1,220. | \$1,41 | \$1,650.57 | \$1 | \$1,46 | 10 | 1,285 | \$1,500.50 | . 52 | \$1,329.15 |
| 75 | \$1,233.27 | \$1,431.31 | 1,678 | \$1,597.81 | \$1,487.74 | \$1,121.14 | \$1,301. | \$1,525.6 | \$1,452.53 | 1,352.48 |
| 76 | \$1,246.08 | \$1,44 | 706 | \$1,626.00 | \$1,513.94 | \$1,132.78 | \$1,317.01 | , 551. | \$1,478.16 | \$1,376.31 |
| 77 | \$1,259 | \$1,46 | \$1,734.76 | \$1,65 | \$1,54 | \$1,14 | \$1,333 | \$1,577.03 | \$1,504.11 | \$1,400.45 |
| 78 | \$1,270.53 | ,47 | 1,754 | \$1,674.34 | 1,55 | \$1,155.05 | \$1,341.90 | ,595. | \$1,522.15 | 1,417.31 |
| 79 | \$1,282 | \$1,48 | \$1,774.70 | \$1,69 | \$1,57 | \$1,16 | \$1,350.8 | \$1,613.37 | \$1,540.45 | \$1,434.30 |
| 80 | \$1,2 | \$1,4 | \$1,795.11 | \$1,714.85 | \$1,5 | \$1,176.08 | \$1,35 | \$1,631.91 | \$1,558.92 | \$1,451.53 |
| 81 | \$1,3 | \$1,50 | \$1,815 | \$1,735.38 | \$1,615.79 | \$1,186.79 | 1,36 | \$1,650. | ,57, | 1,468.89 |
| 82 | \$1 | \$1,515.68 | 1,836 | \$1,756.22 | \$1,635.21 | \$1,197.61 | \$1,3778 | 1,669.49 | 1,596.57 | 1,486.56 |
| 83 | \$1,317.39 | \$1,520.78 | ,84 | \$1,765.12 | \$1,643.42 | \$1,197.61 | \$1,382.53 | ,67. | \$1,604.66 | . 03 |
| 84 | \$1,31 | \$1,52 | 854 | \$1 | ,65 | 19. | 1,387. | \$1,685.67 | 1,612.68 | 1,501.5 |
| 85 | \$1 | \$1,531.11 | \$1,863.18 | \$1,782.92 | \$1,660.09 | \$1,197.61 | \$1,391.93 | 1,693.82 | \$1,620.83 | 1,509.15 |
| 86 | \$1,317 | \$1,53 | 1,872.26 | \$1,79 | \$1,668 | \$1,197 | \$1,396.59 | \$1,702.03 | \$1,629.05 | \$1,516.80 |
| 87 | \$1 | \$1,541.38 | \$1,881.29 | \$1 | \$1,676.89 | \$1,197. | 401.2 | 1,710.24 | 26 | \$1,524.45 |
| 88 | \$1,317.39 | \$1,546.61 | 890 | \$1 | \$1,68 | ,197. | \$1,405.99 | \$1,718.52 | \$1,645.53 | \$1,532.17 |
| 89 | \$1 | \$1,551.83 | \$1,899.45 | \$1,819.19 | \$1,693.88 | \$1,197.61 | \$1,410.78 | \$1,726.7 | \$1,653.81 | 89 |
| 90 | \$1,317.39 | \$1,557.06 | 1,908 | \$1,828. | \$1,702.4. | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,6 | \$1,5 |
| 91 | \$1 | \$1, | ,908 | \$1,828.46 | \$1,70 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 |
| 92 | \$1,317 | \$1,55 | \$1,908.6 | \$1,828. | \$1,702 | \$1,197 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 |
| 93 | \$1,31 | \$1,55 | \$1,908.66 | \$1,82 | \$1,702. | \$1,19 | \$1,415.5 | \$1,735.13 | \$1,662.21 | \$1,547.66 |
| 94 | \$1,317.39 | \$1,557 | \$1,908.6 | \$1,828 | \$1,702.40, | \$1,197 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 |
| 95 | \$1,3 | \$1,5 | \$1,908 | \$1,828.46 | \$1,702.40 | \$1,197.61 | 1,4 | \$1,735.1 | \$1,662.21 | 1,547.66 |
| 96 | \$1,317.39 | \$1,557 | \$1,908.6 | \$1,828. | \$1,702 | 1,197.61 | \$1,415.5 | \$1,735.13 | \$1,662.21 | \$1,547.6 |
| 97 | , 1 | 1,557. | \$1,90 | \$1,82 | 1,702, | ,197.6 | \$1,415 | \$1,735. | \$1,662.21 | 1,547.66 |
| 98 | \$1,317.39 | \$1,557 | \$1,908.66 | \$1,828.4 | \$1,702.4 | \$1,197.6 | \$1,415.5 | \$1,735.13 | \$1,662.21 | \$1,547.66 |
| 99 | \$1,317 | \$1,557.06 | \$1,908.6 | \$1,828.46 | \$1,702.40 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 |
| 100+ | \$1,317.39 | \$1,557.06 | \$1,908.66 | \$1,828.46 | \$1,702.40 | \$1,197.61 | \$1,415.51 | \$1,735.13 | \$1,662.21 | \$1,547.66 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999
SEMI-ANNUAL FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$2,800.40 | \$3,172.79 | \$3,611.75 | \$3,396.84 | \$3,166.56 | \$2,545.80 | \$2,884.34 | \$3,283.41 | \$3,088.04 | \$2,878.67 |
| 65 | \$1,037.15 | \$1,175.15 | \$1,337.73 | \$1,258.09 | \$1,172.85 | \$942.88 | \$1,068.32 | \$1,216.09 | \$1,143.73 | \$1,066.20 |
| 66 | \$1,053.26 | \$1,195.81 | \$1,365.67 | \$1,285.97 | \$1,198.80 | \$957.51 | \$1,087.11 | \$1,241.54 | \$1,169.05 | \$1,089.79 |
| 67 | \$1,069.56 | \$1,216.90 | \$1,394.29 | \$1,314.46 | \$1,225.36 | \$972.31 | \$1,106.27 | \$1,267.55 | \$1,194.94 | \$1,113.99 |
| 68 | \$1,086.18 | \$1,238.30 | \$1,423.53 | \$1,343.58 | \$1,252.49 | \$987.43 | \$1,125.75 | \$1,294.12 | \$1,221.44 | \$1,138.63 |
| 69 | \$1,102.98 | \$1,260.14 | \$1,453.28 | \$1,373.38 | \$1,280.30 | \$1,002.68 | \$1,145.60 | \$1,321.18 | \$1,248.51 | \$1,163.89 |
| 70 | \$1,120.09 | \$1,282.36 | \$1,483.76 | \$1,403.81 | \$1,308.61 | \$1,018.23 | \$1,165.76 | \$1,348.87 | \$1,276.20 | \$1,189.65 |
| 71 | \$1,137.45 | \$1,304.94 | \$1,514.81 | \$1,434.92 | \$1,337.61 | \$1,034.04 | \$1,186.29 | \$1,377.12 | \$1,304.44 | \$1,216.03 |
| 72 | \$1,155.05 | \$1,327.96 | \$1,546.54 | \$1,466.65 | \$1,367.29 | \$1,050.03 | \$1,207.26 | \$1,405.93 | \$1,333.31 | \$1,242.97 |
| 73 | \$1,164.76 | \$1,344.08 | \$1,572.49 | \$1,492.47 | \$1,391.30 | \$1,058.86 | \$1,221.88 | \$1,429.51 | \$1,356.77 | \$1,264.81 |
| 74 | \$1,174.53 | \$1,360.44 | \$1,598.75 | \$1,518.73 | \$1,415.88 | \$1,067.76 | \$1,236.75 | \$1,453.40 | \$1,380.66 | \$1,287.15 |
| 75 | \$1,184.42 | \$1,376.93 | \$1,625.44 | \$1,545.55 | \$1,440.77 | \$1,076.72 | \$1,251.74 | \$1,477.67 | \$1,405.05 | \$1,309.80 |
| 76 | \$1,194.44 | \$1,393.61 | \$1,652.63 | \$1,572.74 | \$1,466.09 | \$1,085.87 | \$1,266.93 | \$1,502.37 | \$1,429.76 | \$1,332.82 |
| 77 | \$1,204.46 | \$1,410.53 | \$1,680.25 | \$1,600.43 | \$1,491.91 | \$1,094.95 | \$1,282.29 | \$1,527.50 | \$1,454.95 | \$1,356.27 |
| 78 | \$1,215.35 | \$1,419.93 | \$1,699.48 | \$1,619.59 | \$1,509.90 | \$1,104.84 | \$1,290.82 | \$1,544.99 | \$1,472.38 | \$1,372.64 |
| 79 | \$1,226.42 | \$1,429.32 | \$1,719.02 | \$1,639.13 | \$1,528.06 | \$1,114.92 | \$1,299.40 | \$1,562.72 | \$1,490.11 | \$1,389.13 |
| 80 | \$1,237.56 | \$1,438.78 | \$1,738.62 | \$1,658.79 | \$1,546.29 | \$1,125.06 | \$1,307.99 | \$1,580.58 | \$1,507.97 | \$1,405.74 |
| 81 | \$1,248.88 | \$1,448.36 | \$1,758.65 | \$1,678.76 | \$1,564.9 | \$1,135.33 | \$1,316.70 | \$1,598.75 | \$1,526.13 | \$1,422.66 |
| 82 | \$1,260.21 | \$1,458.00 | \$1,778.75 | \$1,698.92 | \$1,583.75 | \$1,145.66 | \$1,325.48 | \$1,617.04 | \$1,544.49 | \$1,439.77 |
| 83 | \$1,260.21 | \$1,462.98 | \$1,787.40 | \$1,707.51 | \$1,591.71 | \$1,145.66 | \$1,329.96 | \$1,624.88 | \$1,552.27 | \$1,446.99 |
| 84 | \$1,260.21 | \$1,467.90 | \$1,795.98 | \$1,716.22 | \$1,599.74 | \$1,145.66 | \$1,334.43 | \$1,632.72 | \$1,560.17 | \$1,454.33 |
| 85 | \$1,260.21 | \$1,472.81 | \$1,804.69 | \$1,724.80 | \$1,607.89 | \$1,145.66 | \$1,338.91 | \$1,640.62 | \$1,568.01 | \$1,461.74 |
| 86 | \$1,260.21 | \$1,477.79 | \$1,813.40 | \$1,733.58 | \$1,616.04 | \$1,145.66 | \$1,343.46 | \$1,648.52 | \$1,575.97 | \$1,469.14 |
| 87 | \$1,260.21 | \$1,482.83 | \$1,822.12 | \$1,742.29 | \$1,624.13 | \$1,145.66 | \$1,348.00 | \$1,656.49 | \$1,583.87 | \$1,476.48 |
| 88 | \$1,260.21 | \$1,487.81 | \$1,830.95 | \$1,751.12 | \$1,632.34 | \$1,145.66 | \$1,352.54 | \$1,664.51 | \$1,591.90 | \$1,483.95 |
| 89 | \$1,260.21 | \$1,492.78 | \$1,839.79 | \$1,760.02 | \$1,640.62 | \$1,145.66 | \$1,357.08 | \$1,672.54 | \$1,599.99 | \$1,491.48 |
| 90 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 91 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 92 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 93 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 94 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 95 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 96 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 97 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 98 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 99 | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |
| 100+ | \$1,260.21 | \$1,497.89 | \$1,848.68 | \$1,768.92 | \$1,648.89 | \$1,145.66 | \$1,361.69 | \$1,680.63 | \$1,608.08 | \$1,499.01 |

## AETNA LIFE INSURANCE COMPANY

AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
SEMI-ANNUAL MALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$3,740.54 | \$4,197.92 | \$4,745.90 | \$4,470.88 | \$4,162.83 | \$3,400.51 | \$3,816.27 | \$4,314.46 | \$4,064.46 | \$3,784.41 |
| 65 | \$1,385.46 | \$1,554.76 | \$1,757.78 | \$1,655.80 | \$1,541.81 | \$1,259.52 | \$1,413.39 | \$1,598.00 | \$1,505.29 | \$1,401.63 |
| 66 | \$1,404.00 | \$1,582.19 | \$1,794.61 | \$1,692.57 | \$1,575.97 | \$1,276.38 | \$1,438.34 | \$1,631.47 | \$1,538.70 | \$1,432.68 |
| 67 | \$1,422.97 | \$1,610.01 | \$1,832.13 | \$1,730.03 | \$1,610.82 | \$1,293.62 | \$1,463.67 | \$1,665.57 | \$1,572.74 | \$1,464.35 |
| 68 | \$1,442.14 | \$1,638.44 | \$1,870.46 | \$1,768.29 | \$1,646.47 | \$1,311.04 | \$1,489.49 | \$1,700.41 | \$1,607.52 | \$1,496.77 |
| 69 | \$1,461.67 | \$1,667.25 | \$1,909.66 | \$1,807.37 | \$1,682.87 | \$1,328.77 | \$1,515.68 | \$1,736.06 | \$1,643.05 | \$1,529.87 |
| 70 | \$1,481.34 | \$1,696.68 | \$1,949.67 | \$1,847.38 | \$1,720.01 | \$1,346.69 | \$1,542.44 | \$1,772.40 | \$1,679.44 | \$1,563.65 |
| 71 | \$1,501.31 | \$1,726.61 | \$1,990.42 | \$1,888.19 | \$1,758.09 | \$1,364.80 | \$1,569.63 | \$1,809.48 | \$1,716.53 | \$1,598.25 |
| 72 | \$1,521.53 | \$1,757.03 | \$2,032.11 | \$1,930.00 | \$1,797.04 | \$1,383.22 | \$1,597.31 | \$1,847.38 | \$1,754.54 | \$1,633.65 |
| 73 | \$1,537.40 | \$1,778.31 | \$2,066.14 | \$1,963.85 | \$1,828.65 | \$1,397.65 | \$1,616.66 | \$1,878.30 | \$1,785.34 | \$1,662.40 |
| 74 | \$1,553.45 | \$1,799.90 | \$2,100.74 | \$1,998.51 | \$1,860.82 | \$1,412.21 | \$1,636.26 | \$1,909.78 | \$1,816.83 | \$1,691.64 |
| 75 | \$1,569.56 | \$1,821.74 | \$2,135.89 | \$2,033.54 | \$1,893.48 | \$1,426.89 | \$1,656.11 | \$1,941.70 | \$1,848.68 | \$1,721.32 |
| 76 | \$1,585.87 | \$1,843.83 | \$2,171.54 | \$2,069.44 | \$1,926.83 | \$1,441.70 | \$1,676.21 | \$1,974.12 | \$1,881.29 | \$1,751.68 |
| 77 | \$1,602.48 | \$1,866.29 | \$2,207.88 | \$2,105.71 | \$1,960.68 | \$1,456.82 | \$1,696.62 | \$2,007.16 | \$1,914.26 | \$1,782.42 |
| 78 | \$1,617.04 | \$1,878.61 | \$2,233.14 | \$2,131.04 | \$1,984.20 | \$1,470.01 | \$1,707.82 | \$2,030.12 | \$1,937.28 | \$1,803.82 |
| 79 | \$1,631.72 | \$1,891.05 | \$2,258.71 | \$2,156.61 | \$2,007.97 | \$1,483.39 | \$1,719.14 | \$2,053.39 | \$1,960.55 | \$1,825.41 |
| 80 | \$1,646.59 | \$1,903.75 | \$2,284.72 | \$2,182.49 | \$2,032.11 | \$1,496.89 | \$1,730.65 | \$2,077.03 | \$1,984.07 | \$1,847.38 |
| 81 | \$1,661.53 | \$1,916.38 | \$2,310.85 | \$2,208.63 | \$2,056.50 | \$1,510.46 | \$1,742.16 | \$2,100.80 | \$2,007.84 | \$1,869.53 |
| 82 | \$1,676.64 | \$1,929.07 | \$2,337.30 | \$2,235.19 | \$2,081.20 | \$1,524.21 | \$1,753.67 | \$2,124.82 | \$2,031.98 | \$1,891.99 |
| 83 | \$1,676.64 | \$1,935.54 | \$2,348.62 | \$2,246.46 | \$2,091.65 | \$1,524.21 | \$1,759.58 | \$2,135.08 | \$2,042.25 | \$1,901.51 |
| 84 | \$1,676.64 | \$1,942.08 | \$2,359.94 | \$2,257.78 | \$2,102.23 | \$1,524.21 | \$1,765.50 | \$2,145.41 | \$2,052.52 | \$1,911.09 |
| 85 | \$1,676.64 | \$1,948.67 | \$2,371.33 | \$2,269.23 | \$2,112.81 | \$1,524.21 | \$1,771.53 | \$2,155.74 | \$2,062.91 | \$1,920.73 |
| 86 | \$1,676.64 | \$1,955.20 | \$2,382.84 | \$2,280.68 | \$2,123.57 | \$1,524.21 | \$1,777.44 | \$2,166.19 | \$2,073.36 | \$1,930.50 |
| 87 | \$1,676.64 | \$1,961.80 | \$2,394.29 | \$2,292.19 | \$2,134.27 | \$1,524.21 | \$1,783.48 | \$2,176.64 | \$2,083.81 | \$1,940.27 |
| 88 | \$1,676.64 | \$1,968.39 | \$2,405.93 | \$2,303.76 | \$2,144.97 | \$1,524.21 | \$1,789.45 | \$2,187.22 | \$2,094.33 | \$1,949.98 |
| 89 | \$1,676.64 | \$1,975.11 | \$2,417.50 | \$2,315.40 | \$2,155.86 | \$1,524.21 | \$1,795.55 | \$2,197.74 | \$2,104.91 | \$1,959.87 |
| 90 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 91 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 92 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 93 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 94 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 95 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 96 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 97 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 98 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 99 | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |
| 100+ | \$1,676.64 | \$1,981.77 | \$2,429.20 | \$2,327.03 | \$2,166.75 | \$1,524.21 | \$1,801.58 | \$2,208.38 | \$2,115.48 | \$1,969.76 |

## AETNA LIFE INSURANCE COMPANY

AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
SEMI-ANNUAL FEMALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$3,564.03 | \$4,038.08 | \$4,596.82 | \$4,323.30 | \$4,030.12 | \$3,240.05 | \$3,670.98 | \$4,178.95 | \$3,930.25 | \$3,663.76 |
| 65 | \$1,320.00 | \$1,495.65 | \$1,702.53 | \$1,601.23 | \$1,492.66 | \$1,199.98 | \$1,359.70 | \$1,547.73 | \$1,455.64 | \$1,356.96 |
| 66 | \$1,340.53 | \$1,522.03 | \$1,738.18 | \$1,636.64 | \$1,525.70 | \$1,218.64 | \$1,383.65 | \$1,580.14 | \$1,487.87 | \$1,387.01 |
| 67 | \$1,361.19 | \$1,548.84 | \$1,774.58 | \$1,672.91 | \$1,559.55 | \$1,237.43 | \$1,408.04 | \$1,613.24 | \$1,520.85 | \$1,417.75 |
| 68 | \$1,382.41 | \$1,576.04 | \$1,811.72 | \$1,709.93 | \$1,594.02 | \$1,256.72 | \$1,432.74 | \$1,647.03 | \$1,554.51 | \$1,449.11 |
| 69 | \$1,403.75 | \$1,603.79 | \$1,849.74 | \$1,747.95 | \$1,629.42 | \$1,276.13 | \$1,458.00 | \$1,681.56 | \$1,589.04 | \$1,481.27 |
| 70 | \$1,425.52 | \$1,632.10 | \$1,888.38 | \$1,786.59 | \$1,665.57 | \$1,295.92 | \$1,483.70 | \$1,716.71 | \$1,624.19 | \$1,514.13 |
| 71 | \$1,447.61 | \$1,660.84 | \$1,927.95 | \$1,826.22 | \$1,702.40 | \$1,316.02 | \$1,509.83 | \$1,752.68 | \$1,660.22 | \$1,547.66 |
| 72 | \$1,470.07 | \$1,690.21 | \$1,968.33 | \$1,866.60 | \$1,740.17 | \$1,336.43 | \$1,536.53 | \$1,789.39 | \$1,696.93 | \$1,581.95 |
| 73 | \$1,482.39 | \$1,710.62 | \$2,001.25 | \$1,899.52 | \$1,770.72 | \$1,347.63 | \$1,555.13 | \$1,819.32 | \$1,726.86 | \$1,609.76 |
| 74 | \$1,494.84 | \$1,731.46 | \$2,034.72 | \$1,932.93 | \$1,801.96 | \$1,358.95 | \$1,574.04 | \$1,849.74 | \$1,757.22 | \$1,638.13 |
| 75 | \$1,507.47 | \$1,752.49 | \$2,068.76 | \$1,967.09 | \$1,833.69 | \$1,370.40 | \$1,593.15 | \$1,880.66 | \$1,788.27 | \$1,667.00 |
| 76 | \$1,520.16 | \$1,773.71 | \$2,103.29 | \$2,001.68 | \$1,865.98 | \$1,381.97 | \$1,612.43 | \$1,912.09 | \$1,819.69 | \$1,696.37 |
| 77 | \$1,532.92 | \$1,795.17 | \$2,138.50 | \$2,036.90 | \$1,898.71 | \$1,393.54 | \$1,631.97 | \$1,944.07 | \$1,851.73 | \$1,726.11 |
| 78 | \$1,546.79 | \$1,807.12 | \$2,163.02 | \$2,061.35 | \$1,921.67 | \$1,406.17 | \$1,642.86 | \$1,966.40 | \$1,873.94 | \$1,746.95 |
| 79 | \$1,560.92 | \$1,819.13 | \$2,187.84 | \$2,086.18 | \$1,944.69 | \$1,418.99 | \$1,653.75 | \$1,988.93 | \$1,896.53 | \$1,767.92 |
| 80 | \$1,575.04 | \$1,831.20 | \$2,212.86 | \$2,111.19 | \$1,968.08 | \$1,431.87 | \$1,664.70 | \$2,011.70 | \$1,919.24 | \$1,789.14 |
| 81 | \$1,589.41 | \$1,843.33 | \$2,238.24 | \$2,136.58 | \$1,991.66 | \$1,444.94 | \$1,675.77 | \$2,034.78 | \$1,942.32 | \$1,810.60 |
| 82 | \$1,603.97 | \$1,855.59 | \$2,263.81 | \$2,162.21 | \$2,015.62 | \$1,458.13 | \$1,686.91 | \$2,057.99 | \$1,965.66 | \$1,832.38 |
| 83 | \$1,603.97 | \$1,862.00 | \$2,274.83 | \$2,173.16 | \$2,025.82 | \$1,458.13 | \$1,692.70 | \$2,068.01 | \$1,975.61 | \$1,841.65 |
| 84 | \$1,603.97 | \$1,868.22 | \$2,285.78 | \$2,184.17 | \$2,036.09 | \$1,458.13 | \$1,698.36 | \$2,077.96 | \$1,985.63 | \$1,850.99 |
| 85 | \$1,603.97 | \$1,874.50 | \$2,296.85 | \$2,195.19 | \$2,046.42 | \$1,458.13 | \$1,704.08 | \$2,088.04 | \$1,995.65 | \$1,860.38 |
| 86 | \$1,603.97 | \$1,880.85 | \$2,307.87 | \$2,206.32 | \$2,056.75 | \$1,458.13 | \$1,709.87 | \$2,098.06 | \$2,005.73 | \$1,869.78 |
| 87 | \$1,603.97 | \$1,887.14 | \$2,319.07 | \$2,217.46 | \$2,067.08 | \$1,458.13 | \$1,715.59 | \$2,108.26 | \$2,015.87 | \$1,879.17 |
| 88 | \$1,603.97 | \$1,893.61 | \$2,330.33 | \$2,228.66 | \$2,077.59 | \$1,458.13 | \$1,721.44 | \$2,118.47 | \$2,026.07 | \$1,888.69 |
| 89 | \$1,603.97 | \$1,899.89 | \$2,341.53 | \$2,239.98 | \$2,088.11 | \$1,458.13 | \$1,727.17 | \$2,128.67 | \$2,036.34 | \$1,898.27 |
| 90 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 91 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 92 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 93 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 94 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 95 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 96 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 97 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 98 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 99 | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |
| 100+ | \$1,603.97 | \$1,906.30 | \$2,352.85 | \$2,251.25 | \$2,098.62 | \$1,458.13 | \$1,733.02 | \$2,138.94 | \$2,046.60 | \$1,907.85 |

AETNA LIFE INSURANCE COMPANY
AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

## SEMI-ANNUAL MALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| $\begin{gathered} \text { Under } \\ 65 \end{gathered}$ | \$4,274.95 | \$4,797.66 | \$5,423.91 | \$5,109.63 | \$4,757.53 | \$3,886.33 | \$4,361.50 | \$4,930.81 | \$4,645.10 | \$4,325.04 |
| 65 | \$1,583.31 | \$1,776.88 | \$2,008.90 | \$1,892.42 | \$1,762.14 | \$1,439.40 | \$1,615.36 | \$1,826.28 | \$1,720.39 | \$1,601.92 |
| 66 | \$1,604.66 | \$1,808.18 | \$2,050.96 | \$1,934.30 | \$1,801.08 | \$1,458.75 | \$1,643.79 | \$1,864.49 | \$1,758.46 | \$1,637.32 |
| 67 | \$1,626.31 | \$1,840.10 | \$2,093.89 | \$1,977.17 | \$1,840.97 | \$1,478.47 | \$1,672.79 | \$1,903.56 | \$1,797.41 | \$1,673.60 |
| 68 | \$1,648.21 | \$1,872.45 | \$2,137.70 | \$2,020.85 | \$1,881.66 | \$1,498.38 | \$1,702.22 | \$1,943.38 | \$1,837.11 | \$1,710.62 |
| 69 | \$1,670.42 | \$1,905.43 | \$2,182.49 | \$2,065.52 | \$1,923.28 | \$1,518.54 | \$1,732.21 | \$1,984.07 | \$1,877.74 | \$1,748.45 |
| 70 | \$1,693.01 | \$1,939.03 | \$2,228.16 | \$2,111.31 | \$1,965.78 | \$1,539.08 | \$1,762.76 | \$2,025.57 | \$1,919.37 | \$1,787.09 |
| 71 | \$1,715.78 | \$1,973.19 | \$2,274.83 | \$2,157.98 | \$2,009.27 | \$1,559.80 | \$1,793.81 | \$2,068.01 | \$1,961.80 | \$1,826.60 |
| 72 | \$1,738.86 | \$2,008.03 | \$2,322.43 | \$2,205.70 | \$2,053.70 | \$1,580.76 | \$1,825.48 | \$2,111.31 | \$2,005.17 | \$1,866.98 |
| 73 | \$1,757.03 | \$2,032.29 | \$2,361.31 | \$2,244.46 | \$2,089.7 | \$1,597.31 | \$1,847.56 | \$2,146.65 | \$2,040.45 | \$1,899.83 |
| 74 | \$1,775.33 | \$2,056.93 | \$2,400.82 | \$2,283.97 | \$2,126.62 | \$1,613.93 | \$1,869.96 | \$2,182.56 | \$2,076.35 | \$1,933.30 |
| 75 | \$1,793.87 | \$2,081.95 | \$2,441.08 | \$2,324.11 | \$2,164.01 | \$1,630.79 | \$1,892.67 | \$2,219.14 | \$2,112.81 | \$1,967.27 |
| 76 | \$1,812.47 | \$2,107.27 | \$2,481.77 | \$2,365.05 | \$2,202.03 | \$1,647.71 | \$1,915.69 | \$2,256.16 | \$2,150.01 | \$2,001.87 |
| 77 | \$1,831.39 | \$2,132.84 | \$2,523.27 | \$2,406.55 | \$2,240.73 | \$1,664.89 | \$1,938.96 | \$2,293.87 | \$2,187.78 | \$2,037.02 |
| 78 | \$1,848.06 | \$2,147.03 | \$2,552.20 | \$2,435.42 | \$2,267.67 | \$1,680.07 | \$1,951.84 | \$2,320.19 | \$2,214.04 | \$2,061.54 |
| 79 | \$1,864.80 | \$2,161.28 | \$2,581.45 | \$2,464.66 | \$2,294.86 | \$1,695.25 | \$1,964.79 | \$2,346.75 | \$2,240.61 | \$2,086.24 |
| 80 | \$1,881.72 | \$2,175.71 | \$2,611.06 | \$2,494.22 | \$2,322.43 | \$1,710.68 | \$1,977.91 | \$2,373.70 | \$2,267.49 | \$2,111.31 |
| 81 | \$1,898.83 | \$2,190.15 | \$2,640.99 | \$2,524.14 | \$2,350.24 | \$1,726.23 | \$1,991.04 | \$2,400.89 | \$2,294.68 | \$2,136.58 |
| 82 | \$1,916.19 | \$2,204.58 | \$2,671.23 | \$2,554.44 | \$2,378.49 | \$1,741.98 | \$2,004.17 | \$2,428.39 | \$2,322.24 | \$2,162.27 |
| 83 | \$1,916.19 | \$2,212.05 | \$2,684.17 | \$2,567.39 | \$2,390.43 | \$1,741.98 | \$2,010.95 | \$2,440.15 | \$2,334.00 | \$2,173.10 |
| 84 | \$1,916.19 | \$2,219.51 | \$2,697.05 | \$2,580.33 | \$2,402.44 | \$1,741.98 | \$2,017.73 | \$2,451.84 | \$2,345.76 | \$2,184.05 |
| 85 | \$1,916.19 | \$2,227.04 | \$2,710.12 | \$2,593.33 | \$2,414.64 | \$1,741.98 | \$2,024.58 | \$2,463.73 | \$2,357.58 | \$2,195.12 |
| 86 | \$1,916.19 | \$2,234.51 | \$2,723.25 | \$2,606.46 | \$2,426.89 | \$1,741.98 | \$2,031.36 | \$2,475.67 | \$2,369.53 | \$2,206.26 |
| 87 | \$1,916.19 | \$2,242.04 | \$2,736.38 | \$2,619.65 | \$2,439.15 | \$1,741.98 | \$2,038.21 | \$2,487.62 | \$2,381.47 | \$2,217.40 |
| 88 | \$1,916.19 | \$2,249.63 | \$2,749.57 | \$2,632.90 | \$2,451.47 | \$1,741.98 | \$2,045.11 | \$2,499.63 | \$2,393.54 | \$2,228.60 |
| 89 | \$1,916.19 | \$2,257.28 | \$2,762.88 | \$2,646.09 | \$2,463.79 | \$1,741.98 | \$2,052.08 | \$2,511.70 | \$2,405.55 | \$2,239.80 |
| 90 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 91 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 92 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 93 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 94 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 95 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 96 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 97 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 98 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 99 | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |
| 100+ | \$1,916.19 | \$2,264.81 | \$2,776.20 | \$2,659.53 | \$2,476.30 | \$1,741.98 | \$2,058.92 | \$2,523.83 | \$2,417.75 | \$2,251.18 |

## AETNA LIFE INSURANCE COMPANY

AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

## SEMI-ANNUAL FEMALE RATES

| Iss | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$4,073.23 | \$4,614.98 | \$5,253.49 | \$4,940.83 | \$4,605.90 | \$3,702.96 | \$4,195.43 | \$4,775.89 | \$4,491.66 | \$4,187.16 |
| 65 | \$1,508.59 | \$1,709.25 | \$1,945.75 | \$1,830.02 | \$1,705.95 | \$1,371.46 | \$1,553.88 | \$1,768.85 | \$1,663.64 | \$1,550.84 |
| 66 | \$1,531.98 | \$1,739.36 | \$1,986.44 | \$1,870.52 | \$1,743.72 | \$1,392.73 | \$1,581.26 | \$1,805.88 | \$1,700.48 | \$1,585.18 |
| 67 | \$1,555.69 | \$1,770.04 | \$2,028.06 | \$1,911.84 | \$1,782.36 | \$1,414.26 | \$1,609.14 | \$1,843.71 | \$1,738.06 | \$1,620.34 |
| 68 | \$1,579.83 | \$1,801.21 | \$2,070.56 | \$1,954.27 | \$1,821.80 | \$1,436.23 | \$1,637.45 | \$1,882.34 | \$1,776.63 | \$1,656.17 |
| 69 | \$1,604.28 | \$1,832.94 | \$2,113.93 | \$1,997.64 | \$1,862.18 | \$1,458.44 | \$1,666.32 | \$1,921.73 | \$1,816.02 | \$1,692.88 |
| 70 | \$1,629.11 | \$1,865.23 | \$2,158.17 | \$2,041.88 | \$1,903.44 | \$1,481.03 | \$1,695.68 | \$1,961.99 | \$1,856.27 | \$1,730.40 |
| 71 | \$1,654.43 | \$1,898.09 | \$2,203.40 | \$2,087.05 | \$1,945.62 | \$1,504.05 | \$1,725.55 | \$2,003.11 | \$1,897.34 | \$1,768.73 |
| 72 | \$1,680.07 | \$1,931.56 | \$2,249.50 | \$2,133.34 | \$1,988.80 | \$1,527.32 | \$1,755.98 | \$2,044.99 | \$1,939.40 | \$1,807.99 |
| 73 | \$1,694.19 | \$1,955.08 | \$2,287.21 | \$2,170.86 | \$2,023.71 | \$1,540.20 | \$1,777.32 | \$2,079.27 | \$1,973.50 | \$1,839.72 |
| 74 | \$1,708.44 | \$1,978.79 | \$2,325.41 | \$2,209.12 | \$2,059.42 | \$1,553.14 | \$1,798.91 | \$2,113.99 | \$2,008.28 | \$1,872.20 |
| 75 | \$1,722.75 | \$2,002.74 | \$2,364.24 | \$2,248.07 | \$2,095.63 | \$1,566.14 | \$1,820.68 | \$2,149.33 | \$2,043.68 | \$1,905.12 |
| 76 | \$1,737.31 | \$2,027.13 | \$2,403.81 | \$2,287.58 | \$2,132.53 | \$1,579.39 | \$1,842.83 | \$2,185.29 | \$2,079.64 | \$1,938.65 |
| 77 | \$1,751.93 | \$2,051.64 | \$2,444.00 | \$2,327.90 | \$2,170.05 | \$1,592.65 | \$1,865.11 | \$2,221.82 | \$2,116.29 | \$1,972.75 |
| 78 | \$1,767.80 | \$2,065.33 | \$2,472.00 | \$2,355.84 | \$2,196.18 | \$1,607.08 | \$1,877.55 | \$2,247.26 | \$2,141.68 | \$1,996.52 |
| 79 | \$1,783.85 | \$2,079.02 | \$2,500.38 | \$2,384.21 | \$2,222.56 | \$1,621.70 | \$1,890.00 | \$2,273.09 | \$2,167.44 | \$2,020.53 |
| 80 | \$1,800.09 | \$2,092.83 | \$2,528.93 | \$2,412.77 | \$2,249.13 | \$1,636.45 | \$1,902.57 | \$2,299.03 | \$2,193.44 | \$2,044.68 |
| 81 | \$1,816.52 | \$2,106.71 | \$2,557.93 | \$2,441.83 | \$2,276.26 | \$1,651.38 | \$1,915.20 | \$2,325.41 | \$2,219.83 | \$2,069.32 |
| 82 | \$1,833.00 | \$2,120.77 | \$2,587.23 | \$2,471.19 | \$2,303.64 | \$1,666.38 | \$1,927.95 | \$2,352.04 | \$2,246.52 | \$2,094.20 |
| 83 | \$1,833.00 | \$2,127.93 | \$2,599.87 | \$2,483.64 | \$2,315.21 | \$1,666.38 | \$1,934.48 | \$2,363.49 | \$2,257.84 | \$2,104.72 |
| 84 | \$1,833.00 | \$2,135.08 | \$2,612.31 | \$2,496.21 | \$2,326.91 | \$1,666.38 | \$1,940.96 | \$2,374.82 | \$2,269.29 | \$2,115.36 |
| 85 | \$1,833.00 | \$2,142.30 | \$2,625.00 | \$2,508.84 | \$2,338.73 | \$1,666.38 | \$1,947.55 | \$2,386.39 | \$2,280.74 | \$2,126.12 |
| 86 | \$1,833.00 | \$2,149.52 | \$2,637.63 | \$2,521.53 | \$2,350.55 | \$1,666.38 | \$1,954.08 | \$2,397.84 | \$2,292.31 | \$2,136.89 |
| 87 | \$1,833.00 | \$2,156.73 | \$2,650.45 | \$2,534.22 | \$2,362.43 | \$1,666.38 | \$1,960.68 | \$2,409.47 | \$2,303.82 | \$2,147.65 |
| 88 | \$1,833.00 | \$2,164.08 | \$2,663.21 | \$2,546.98 | \$2,374.32 | \$1,666.38 | \$1,967.34 | \$2,421.11 | \$2,315.46 | \$2,158.48 |
| 89 | \$1,833.00 | \$2,171.36 | \$2,676.02 | \$2,559.92 | \$2,386.39 | \$1,666.38 | \$1,973.93 | \$2,432.74 | \$2,327.22 | \$2,169.43 |
| 90 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 91 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 92 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 93 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 94 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 95 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 96 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 97 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 98 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 99 | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |
| 100+ | \$1,833.00 | \$2,178.64 | \$2,688.96 | \$2,572.86 | \$2,398.40 | \$1,666.38 | \$1,980.59 | \$2,444.50 | \$2,338.98 | \$2,180.38 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799

## QUARTERLY MALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$1,335.93 | \$1,499.25 | \$1,694.97 | \$1,596.75 | \$1,486.75 | \$1,214.47 | \$1,362.96 | \$1,540.88 | \$1,451.59 | \$1,351.58 |
| 65 | \$494.81 | \$555.28 | \$627.80 | \$591.37 | \$550.65 | \$449.82 | \$504.79 | \$570.71 | \$537.61 | \$500.59 |
| 66 | \$501.43 | \$565.05 | \$640.93 | \$604.47 | \$562.84 | \$455.86 | \$513.69 | \$582.66 | \$549.53 | \$511.67 |
| 67 | \$508.21 | \$575.01 | \$654.34 | \$617.88 | \$575.29 | \$462.02 | \$522.74 | \$594.86 | \$561.69 | \$522.99 |
| 68 | \$515.06 | \$585.15 | \$668.03 | \$631.50 | \$588.01 | \$468.24 | \$531.95 | \$607.30 | \$574.11 | \$534.56 |
| 69 | \$522.00 | \$595.45 | \$682.03 | \$645.47 | \$601.02 | \$474.55 | \$541.32 | \$620.02 | \$586.80 | \$546.39 |
| 70 | \$529.06 | \$605.96 | \$696.31 | \$659.78 | \$614.30 | \$480.96 | \$550.87 | \$633.00 | \$599.80 | \$558.46 |
| 71 | \$536.18 | \$616.63 | \$710.86 | \$674.37 | \$627.89 | \$487.43 | \$560.57 | \$646.25 | \$613.05 | \$570.81 |
| 72 | \$543.40 | \$627.52 | \$725.77 | \$689.27 | \$641.77 | \$494.00 | \$570.47 | \$659.78 | \$626.62 | \$583.44 |
| 73 | \$549.09 | \$635.11 | \$737.90 | \$701.41 | \$653.06 | \$499.16 | \$577.37 | \$670.83 | \$637.63 | \$593.70 |
| 74 | \$554.79 | \$642.80 | \$750.25 | \$713.76 | \$664.57 | \$504.36 | \$584.37 | \$682.06 | \$648.86 | \$604.16 |
| 75 | \$560.57 | \$650.60 | \$762.82 | \$726.26 | \$676.24 | \$509.61 | \$591.46 | \$693.47 | \$660.25 | \$614.77 |
| 76 | \$566.39 | \$658.51 | \$775.54 | \$739.08 | \$688.15 | \$514.90 | \$598.65 | \$705.05 | \$671.88 | \$625.59 |
| 77 | \$572.30 | \$666.53 | \$788.52 | \$752.05 | \$700.23 | \$520.28 | \$605.93 | \$716.84 | \$683.67 | \$636.57 |
| 78 | \$577.53 | \$670.95 | \$797.57 | \$761.08 | \$708.66 | \$525.01 | \$609.94 | \$725.05 | \$691.89 | \$644.23 |
| 79 | \$582.75 | \$675.40 | \$806.68 | \$770.22 | \$717.15 | \$529.77 | \$613.99 | \$733.36 | \$700.19 | \$651.94 |
| 80 | \$588.04 | \$679.91 | \$815.95 | \$779.46 | \$725.77 | \$534.60 | \$618.09 | \$741.79 | \$708.59 | \$659.78 |
| 81 | \$593.39 | \$684.42 | \$825.32 | \$788.80 | \$734.45 | \$539.45 | \$622.20 | \$750.28 | \$717.09 | \$667.68 |
| 82 | \$598.81 | \$688.93 | \$834.74 | \$798.28 | \$743.28 | \$544.36 | \$626.31 | \$758.87 | \$725.70 | \$675.71 |
| 83 | \$598.81 | \$691.27 | \$838.79 | \$802.33 | \$747.01 | \$544.36 | \$628.42 | \$762.54 | \$729.38 | \$679.10 |
| 84 | \$598.81 | \$693.60 | \$842.83 | \$806.34 | \$750.78 | \$544.36 | \$630.54 | \$766.21 | \$733.05 | \$682.52 |
| 85 | \$598.81 | \$695.96 | \$846.91 | \$810.42 | \$754.57 | \$544.36 | \$632.69 | \$769.91 | \$736.75 | \$685.98 |
| 86 | \$598.81 | \$698.30 | \$851.02 | \$814.52 | \$758.40 | \$544.36 | \$634.80 | \$773.64 | \$740.48 | \$689.46 |
| 87 | \$598.81 | \$700.63 | \$855.12 | \$818.63 | \$762.23 | \$544.36 | \$636.95 | \$777.38 | \$744.21 | \$692.95 |
| 88 | \$598.81 | \$702.99 | \$859.26 | \$822.77 | \$766.09 | \$544.36 | \$639.09 | \$781.14 | \$747.98 | \$696.43 |
| 89 | \$598.81 | \$705.39 | \$863.40 | \$826.91 | \$769.94 | \$544.36 | \$641.27 | \$784.91 | \$751.74 | \$699.95 |
| 90 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 91 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 92 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 93 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 94 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 95 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 96 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 97 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 98 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 99 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |
| 100+ | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 | \$544.36 | \$643.42 | \$788.70 | \$755.54 | \$703.49 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799

## QUARTERLY FEMALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$1,272.90 | \$1,442.17 | \$1,641.71 | \$1,544.02 | \$1,439.34 | \$1,157.17 | \$1,311.07 | \$1,492.47 | \$1,403.65 | \$1,308.49 |
| 65 | \$471.44 | \$534.16 | \$608.05 | \$571.87 | \$533.10 | \$428.57 | \$485.60 | \$552.76 | \$519.88 | \$484.63 |
| 66 | \$478.75 | \$543.56 | \$620.77 | \$584.53 | \$544.89 | \$435.23 | \$494.15 | \$564.34 | \$531.39 | \$495.37 |
| 67 | \$486.16 | \$553.14 | \$633.77 | \$597.47 | \$556.99 | \$441.95 | \$502.86 | \$576.16 | \$543.15 | \$506.35 |
| 68 | \$493.72 | \$562.87 | \$647.06 | \$610.72 | \$569.31 | \$448.83 | \$511.70 | \$588.23 | \$555.19 | \$517.55 |
| 69 | \$501.34 | \$572.80 | \$660.59 | \$624.25 | \$581.94 | \$455.76 | \$520.72 | \$600.55 | \$567.51 | \$529.03 |
| 70 | \$509.12 | \$582.88 | \$674.43 | \$638.10 | \$594.82 | \$462.82 | \$529.90 | \$613.12 | \$580.08 | \$540.76 |
| 71 | \$517.02 | \$593.14 | \$688.56 | \$652.22 | \$608.02 | \$470.01 | \$539.23 | \$625.97 | \$592.93 | \$552.73 |
| 72 | \$525.01 | \$603.63 | \$702.96 | \$666.66 | \$621.49 | \$477.29 | \$548.75 | \$639.06 | \$606.06 | \$564.99 |
| 73 | \$529.43 | \$610.94 | \$714.75 | \$678.39 | \$632.41 | \$481.30 | \$555.41 | \$649.76 | \$616.73 | \$574.91 |
| 74 | \$533.88 | \$618.37 | \$726.70 | \$690.33 | \$643.57 | \$485.35 | \$562.16 | \$660.62 | \$627.58 | \$585.06 |
| 75 | \$538.36 | \$625.87 | \$738.83 | \$702.53 | \$654.90 | \$489.42 | \$568.97 | \$671.67 | \$638.66 | \$595.35 |
| 76 | \$542.93 | \$633.46 | \$751.18 | \$714.88 | \$666.41 | \$493.56 | \$575.88 | \$682.90 | \$649.89 | \$605.84 |
| 77 | \$547.48 | \$641.15 | \$763.75 | \$727.48 | \$678.14 | \$497.70 | \$582.85 | \$694.31 | \$661.34 | \$616.48 |
| 78 | \$552.42 | \$645.41 | \$772.49 | \$736.19 | \$686.32 | \$502.21 | \$586.74 | \$702.28 | \$669.27 | \$623.91 |
| 79 | \$557.46 | \$649.70 | \$781.36 | \$745.05 | \$694.56 | \$506.78 | \$590.62 | \$710.34 | \$677.33 | \$631.41 |
| 80 | \$562.53 | \$654.00 | \$790.29 | \$753.98 | \$702.87 | \$511.39 | \$594.54 | \$718.46 | \$685.45 | \$638.97 |
| 81 | \$567.67 | \$658.35 | \$799.37 | \$763.07 | \$711.33 | \$516.05 | \$598.50 | \$726.70 | \$693.69 | \$646.65 |
| 82 | \$572.83 | \$662.74 | \$808.52 | \$772.24 | \$719.89 | \$520.75 | \$602.48 | \$735.01 | \$702.03 | \$654.43 |
| 83 | \$572.83 | \$664.98 | \$812.44 | \$776.13 | \$723.50 | \$520.75 | \$604.53 | \$738.58 | \$705.58 | \$657.73 |
| 84 | \$572.83 | \$667.22 | \$816.36 | \$780.08 | \$727.17 | \$520.75 | \$606.55 | \$742.13 | \$709.15 | \$661.06 |
| 85 | \$572.83 | \$669.46 | \$820.31 | \$784.00 | \$730.87 | \$520.75 | \$608.61 | \$745.74 | \$712.73 | \$664.42 |
| 86 | \$572.83 | \$671.73 | \$824.26 | \$787.99 | \$734.57 | \$520.75 | \$610.66 | \$749.32 | \$716.34 | \$667.78 |
| 87 | \$572.83 | \$674.00 | \$828.24 | \$791.94 | \$738.24 | \$520.75 | \$612.71 | \$752.96 | \$719.95 | \$671.14 |
| 88 | \$572.83 | \$676.27 | \$832.26 | \$795.95 | \$741.97 | \$520.75 | \$614.80 | \$756.60 | \$723.59 | \$674.53 |
| 89 | \$572.83 | \$678.54 | \$836.27 | \$799.99 | \$745.74 | \$520.75 | \$616.85 | \$760.24 | \$727.26 | \$677.95 |
| 90 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 91 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 92 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 93 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 94 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 95 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 96 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 97 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 98 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 99 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |
| 100+ | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 | \$520.75 | \$618.93 | \$763.91 | \$730.93 | \$681.37 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999
QUARTERLY MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$1,469.51 | \$1,649.17 | \$1,864.45 | \$1,756.44 | \$1,635.42 | \$1,335.93 | \$1,499.25 | \$1,694.97 | \$1,596.75 | \$1,486.75 |
| 65 | \$544.30 | \$610.81 | \$690.58 | \$650.51 | \$605.71 | \$494.81 | \$555.28 | \$627.80 | \$591.37 | \$550.65 |
| 66 | \$551.58 | \$621.55 | \$705.02 | \$664.92 | \$619.12 | \$501.43 | \$565.05 | \$640.93 | \$604.47 | \$562.84 |
| 67 | \$559.05 | \$632.50 | \$719.76 | \$679.66 | \$632.81 | \$508.21 | \$575.01 | \$654.34 | \$617.88 | \$575.29 |
| 68 | \$566.58 | \$643.67 | \$734.82 | \$694.66 | \$646.81 | \$515.06 | \$585.15 | \$668.03 | \$631.50 | \$588.01 |
| 69 | \$574.20 | \$654.99 | \$750.22 | \$710.02 | \$661.12 | \$522.00 | \$595.45 | \$682.03 | \$645.47 | \$601.02 |
| 70 | \$581.98 | \$666.56 | \$765.93 | \$725.77 | \$675.74 | \$529.06 | \$605.96 | \$696.31 | \$659.78 | \$614.30 |
| 71 | \$589.82 | \$678.29 | \$781.95 | \$741.82 | \$690.67 | \$536.18 | \$616.63 | \$710.86 | \$674.37 | \$627.89 |
| 72 | \$597.75 | \$690.27 | \$798.35 | \$758.21 | \$705.95 | \$543.40 | \$627.52 | \$725.77 | \$689.27 | \$641.77 |
| 73 | \$604.00 | \$698.64 | \$811.69 | \$771.56 | \$718.36 | \$549.09 | \$635.11 | \$737.90 | \$701.41 | \$653.06 |
| 74 | \$610.26 | \$707.07 | \$825.29 | \$785.12 | \$731.02 | \$554.79 | \$642.80 | \$750.25 | \$713.76 | \$664.57 |
| 75 | \$616.63 | \$715.66 | \$839.10 | \$798.91 | \$743.87 | \$560.57 | \$650.60 | \$762.82 | \$726.26 | \$676.24 |
| 76 | \$623.04 | \$724.37 | \$853.10 | \$813.00 | \$756.97 | \$566.39 | \$658.51 | \$775.54 | \$739.08 | \$688.15 |
| 77 | \$629.54 | \$733.20 | \$867.38 | \$827.25 | \$770.25 | \$572.30 | \$666.53 | \$788.52 | \$752.05 | \$700.23 |
| 78 | \$635.27 | \$738.05 | \$877.33 | \$837.17 | \$779.52 | \$577.53 | \$670.95 | \$797.57 | \$761.08 | \$708.66 |
| 79 | \$641.02 | \$742.94 | \$887.35 | \$847.25 | \$788.86 | \$582.75 | \$675.40 | \$806.68 | \$770.22 | \$717.15 |
| 80 | \$646.84 | \$747.92 | \$897.56 | \$857.42 | \$798.35 | \$588.04 | \$679.91 | \$815.95 | \$779.46 | \$725.77 |
| 81 | \$652.72 | \$752.86 | \$907.85 | \$867.69 | \$807.90 | \$593.39 | \$684.42 | \$825.32 | \$788.80 | \$734.45 |
| 82 | \$658.69 | \$757.84 | \$918.21 | \$878.11 | \$817.60 | \$598.81 | \$688.93 | \$834.74 | \$798.28 | \$743.28 |
| 83 | \$658.69 | \$760.39 | \$922.66 | \$882.56 | \$821.71 | \$598.81 | \$691.27 | \$838.79 | \$802.33 | \$747.01 |
| 84 | \$658.69 | \$762.97 | \$927.11 | \$886.98 | \$825.85 | \$598.81 | \$693.60 | \$842.83 | \$806.34 | \$750.78 |
| 85 | \$658.69 | \$765.56 | \$931.59 | \$891.46 | \$830.05 | \$598.81 | \$695.96 | \$846.91 | \$810.42 | \$754.57 |
| 86 | \$658.69 | \$768.14 | \$936.13 | \$895.97 | \$834.25 | \$598.81 | \$698.30 | \$851.02 | \$814.52 | \$758.40 |
| 87 | \$658.69 | \$770.69 | \$940.64 | \$900.48 | \$838.45 | \$598.81 | \$700.63 | \$855.12 | \$818.63 | \$762.23 |
| 88 | \$658.69 | \$773.30 | \$945.19 | \$905.05 | \$842.71 | \$598.81 | \$702.99 | \$859.26 | \$822.77 | \$766.09 |
| 89 | \$658.69 | \$775.92 | \$949.73 | \$909.60 | \$846.94 | \$598.81 | \$705.39 | \$863.40 | \$826.91 | \$769.94 |
| 90 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 91 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 92 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 93 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 94 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 95 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 96 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 97 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 98 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 99 | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |
| 100+ | \$658.69 | \$778.53 | \$954.33 | \$914.23 | \$851.20 | \$598.81 | \$707.75 | \$867.57 | \$831.10 | \$773.83 |

## AETNA LIFE INSURANCE COMPANY

## AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014

ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999
QUARTERLY FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$1,400.20 | \$1,586.39 | \$1,805.87 | \$1,698.42 | \$1,583.28 | \$1,272.90 | \$1,442.17 | \$1,641.71 | \$1,544.02 | \$1,439.34 |
| 65 | \$518.57 | \$587.58 | \$668.87 | \$629.05 | \$586.42 | \$471.44 | \$534.16 | \$608.05 | \$571.87 | \$533.10 |
| 66 | \$526.63 | \$597.90 | \$682.83 | \$642.98 | \$599.40 | \$478.75 | \$543.56 | \$620.77 | \$584.53 | \$544.89 |
| 67 | \$534.78 | \$608.45 | \$697.15 | \$657.23 | \$612.68 | \$486.16 | \$553.14 | \$633.77 | \$597.47 | \$556.99 |
| 68 | \$543.09 | \$619.15 | \$711.77 | \$671.79 | \$626.25 | \$493.72 | \$562.87 | \$647.06 | \$610.72 | \$569.31 |
| 69 | \$551.49 | \$630.07 | \$726.64 | \$686.69 | \$640.15 | \$501.34 | \$572.80 | \$660.59 | \$624.25 | \$581.94 |
| 70 | \$560.04 | \$641.18 | \$741.88 | \$701.91 | \$654.31 | \$509.12 | \$582.88 | \$674.43 | \$638.10 | \$594.82 |
| 71 | \$568.72 | \$652.47 | \$757.41 | \$717.46 | \$668.80 | \$517.02 | \$593.14 | \$688.56 | \$652.22 | \$608.02 |
| 72 | \$577.53 | \$663.98 | \$773.27 | \$733.33 | \$683.64 | \$525.01 | \$603.63 | \$702.96 | \$666.66 | \$621.49 |
| 73 | \$582.38 | \$672.04 | \$786.24 | \$746.24 | \$695.65 | \$529.43 | \$610.94 | \$714.75 | \$678.39 | \$632.41 |
| 74 | \$587.26 | \$680.22 | \$799.37 | \$759.37 | \$707.94 | \$533.88 | \$618.37 | \$726.70 | \$690.33 | \$643.57 |
| 75 | \$592.21 | \$688.47 | \$812.72 | \$772.77 | \$720.38 | \$538.36 | \$625.87 | \$738.83 | \$702.53 | \$654.90 |
| 76 | \$597.22 | \$696.80 | \$826.31 | \$786.37 | \$733.05 | \$542.93 | \$633.46 | \$751.18 | \$714.88 | \$666.41 |
| 77 | \$602.23 | \$705.26 | \$840.13 | \$800.21 | \$745.96 | \$547.48 | \$641.15 | \$763.75 | \$727.48 | \$678.14 |
| 78 | \$607.67 | \$709.96 | \$849.74 | \$809.79 | \$754.95 | \$552.42 | \$645.41 | \$772.49 | \$736.19 | \$686.32 |
| 79 | \$613.21 | \$714.66 | \$859.51 | \$819.56 | \$764.03 | \$557.46 | \$649.70 | \$781.36 | \$745.05 | \$694.56 |
| 80 | \$618.78 | \$719.39 | \$869.31 | \$829.39 | \$773.15 | \$562.53 | \$654.00 | \$790.29 | \$753.98 | \$702.87 |
| 81 | \$624.44 | \$724.18 | \$879.33 | \$839.38 | \$782.48 | \$567.67 | \$658.35 | \$799.37 | \$763.07 | \$711.33 |
| 82 | \$630.10 | \$729.00 | \$889.37 | \$849.46 | \$791.88 | \$572.83 | \$662.74 | \$808.52 | \$772.24 | \$719.89 |
| 83 | \$630.10 | \$731.49 | \$893.70 | \$853.75 | \$795.86 | \$572.83 | \$664.98 | \$812.44 | \$776.13 | \$723.50 |
| 84 | \$630.10 | \$733.95 | \$897.99 | \$858.11 | \$799.87 | \$572.83 | \$667.22 | \$816.36 | \$780.08 | \$727.17 |
| 85 | \$630.10 | \$736.41 | \$902.35 | \$862.40 | \$803.95 | \$572.83 | \$669.46 | \$820.31 | \$784.00 | \$730.87 |
| 86 | \$630.10 | \$738.89 | \$906.70 | \$866.79 | \$808.02 | \$572.83 | \$671.73 | \$824.26 | \$787.99 | \$734.57 |
| 87 | \$630.10 | \$741.41 | \$911.06 | \$871.14 | \$812.07 | \$572.83 | \$674.00 | \$828.24 | \$791.94 | \$738.24 |
| 88 | \$630.10 | \$743.90 | \$915.48 | \$875.56 | \$816.17 | \$572.83 | \$676.27 | \$832.26 | \$795.95 | \$741.97 |
| 89 | \$630.10 | \$746.39 | \$919.89 | \$880.01 | \$820.31 | \$572.83 | \$678.54 | \$836.27 | \$799.99 | \$745.74 |
| 90 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 91 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 92 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 93 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 94 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 95 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 96 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 97 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 98 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 99 | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |
| 100+ | \$630.10 | \$748.94 | \$924.34 | \$884.46 | \$824.45 | \$572.83 | \$680.84 | \$840.31 | \$804.04 | \$749.50 |

AETNA LIFE INSURANCE COMPANY
AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
QUARTERLY MALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$1,870.27 | \$2,098.96 | \$2,372.95 | \$2,235.44 | \$2,081.42 | \$1,700.26 | \$1,908.13 | \$2,157.23 | \$2,032.23 | \$1,892.20 |
| 65 | \$692.73 | \$777.38 | \$878.89 | \$827.90 | \$770.91 | \$629.76 | \$706.70 | \$799.00 | \$752.65 | \$700.82 |
| 66 | \$702.00 | \$791.10 | \$897.31 | \$846.29 | \$787.99 | \$638.19 | \$719.17 | \$815.74 | \$769.35 | \$716.34 |
| 67 | \$711.49 | \$805.00 | \$916.07 | \$865.01 | \$805.41 | \$646.81 | \$731.83 | \$832.78 | \$786.37 | \$732.18 |
| 68 | \$721.07 | \$819.22 | \$935.23 | \$884.15 | \$823.23 | \$655.52 | \$744.74 | \$850.21 | \$803.76 | \$748.38 |
| 69 | \$730.84 | \$833.62 | \$954.83 | \$903.68 | \$841.43 | \$664.39 | \$757.84 | \$868.03 | \$821.52 | \$764.93 |
| 70 | \$740.67 | \$848.34 | \$974.83 | \$923.69 | \$860.01 | \$673.35 | \$771.22 | \$886.20 | \$839.72 | \$781.83 |
| 71 | \$750.65 | \$863.30 | \$995.21 | \$944.10 | \$879.05 | \$682.40 | \$784.81 | \$904.74 | \$858.26 | \$799.12 |
| 72 | \$760.77 | \$878.52 | \$1,016.05 | \$965.00 | \$898.52 | \$691.61 | \$798.66 | \$923.69 | \$877.27 | \$816.83 |
| 73 | \$768.70 | \$889.16 | \$1,033.07 | \$981.93 | \$914.32 | \$698.83 | \$808.33 | \$939.15 | \$892.67 | \$831.20 |
| 74 | \$776.72 | \$899.95 | \$1,050.37 | \$999.25 | \$930.41 | \$706.10 | \$818.13 | \$954.89 | \$908.41 | \$845.82 |
| 75 | \$784.78 | \$910.87 | \$1,067.95 | \$1,016.77 | \$946.74 | \$713.45 | \$828.06 | \$970.85 | \$924.34 | \$860.66 |
| 76 | \$792.93 | \$921.91 | \$1,085.77 | \$1,034.72 | \$963.42 | \$720.85 | \$838.10 | \$987.06 | \$940.64 | \$875.84 |
| 77 | \$801.24 | \$933.15 | \$1,103.94 | \$1,052.86 | \$980.34 | \$728.41 | \$848.31 | \$1,003.58 | \$957.13 | \$891.21 |
| 78 | \$808.52 | \$939.31 | \$1,116.57 | \$1,065.52 | \$992.10 | \$735.01 | \$853.91 | \$1,015.06 | \$968.64 | \$901.91 |
| 79 | \$815.86 | \$945.53 | \$1,129.36 | \$1,078.30 | \$1,003.98 | \$741.69 | \$859.57 | \$1,026.69 | \$980.28 | \$912.71 |
| 80 | \$823.30 | \$951.87 | \$1,142.36 | \$1,091.25 | \$1,016.05 | \$748.45 | \$865.33 | \$1,038.52 | \$992.04 | \$923.69 |
| 81 | \$830.76 | \$958.19 | \$1,155.43 | \$1,104.31 | \$1,028.25 | \$755.23 | \$871.08 | \$1,050.40 | \$1,003.92 | \$934.76 |
| 82 | \$838.32 | \$964.54 | \$1,168.65 | \$1,117.60 | \$1,040.60 | \$762.10 | \$876.84 | \$1,062.41 | \$1,015.99 | \$945.99 |
| 83 | \$838.32 | \$967.77 | \$1,174.31 | \$1,123.23 | \$1,045.83 | \$762.10 | \$879.79 | \$1,067.54 | \$1,021.12 | \$950.75 |
| 84 | \$838.32 | \$971.04 | \$1,179.97 | \$1,128.89 | \$1,051.11 | \$762.10 | \$882.75 | \$1,072.71 | \$1,026.26 | \$955.54 |
| 85 | \$838.32 | \$974.34 | \$1,185.67 | \$1,134.61 | \$1,056.40 | \$762.10 | \$885.77 | \$1,077.87 | \$1,031.45 | \$960.37 |
| 86 | \$838.32 | \$977.60 | \$1,191.42 | \$1,140.34 | \$1,061.79 | \$762.10 | \$888.72 | \$1,083.10 | \$1,036.68 | \$965.25 |
| 87 | \$838.32 | \$980.90 | \$1,197.15 | \$1,146.09 | \$1,067.14 | \$762.10 | \$891.74 | \$1,088.32 | \$1,041.91 | \$970.14 |
| 88 | \$838.32 | \$984.20 | \$1,202.96 | \$1,151.88 | \$1,072.49 | \$762.10 | \$894.72 | \$1,093.61 | \$1,047.16 | \$974.99 |
| 89 | \$838.32 | \$987.56 | \$1,208.75 | \$1,157.70 | \$1,077.93 | \$762.10 | \$897.77 | \$1,098.87 | \$1,052.45 | \$979.94 |
| 90 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 91 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 92 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 93 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 94 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 95 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 96 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 97 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 98 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 99 | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |
| 100+ | \$838.32 | \$990.89 | \$1,214.60 | \$1,163.52 | \$1,083.38 | \$762.10 | \$900.79 | \$1,104.19 | \$1,057.74 | \$984.88 |

AETNA LIFE INSURANCE COMPANY
AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
QUARTERLY FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$1,782.01 | \$2,019.04 | \$2,298.41 | \$2,161.65 | \$2,015.06 | \$1,620.02 | \$1,835.49 | \$2,089.47 | \$1,965.13 | \$1,831.88 |
| 65 | \$660.00 | \$747.82 | \$851.26 | \$800.62 | \$746.33 | \$599.99 | \$679.85 | \$773.86 | \$727.82 | \$678.48 |
| 66 | \$670.27 | \$761.01 | \$869.09 | \$818.32 | \$762.85 | \$609.32 | \$691.83 | \$790.07 | \$743.93 | \$693.51 |
| 67 | \$680.59 | \$774.42 | \$887.29 | \$836.46 | \$779.77 | \$618.72 | \$704.02 | \$806.62 | \$760.42 | \$708.87 |
| 68 | \$691.20 | \$788.02 | \$905.86 | \$854.97 | \$797.01 | \$628.36 | \$716.37 | \$823.51 | \$777.25 | \$724.55 |
| 69 | \$701.87 | \$801.89 | \$924.87 | \$873.97 | \$814.71 | \$638.07 | \$729.00 | \$840.78 | \$794.52 | \$740.64 |
| 70 | \$712.76 | \$816.05 | \$944.19 | \$893.29 | \$832.78 | \$647.96 | \$741.85 | \$858.36 | \$812.10 | \$757.06 |
| 71 | \$723.81 | \$830.42 | \$963.98 | \$913.11 | \$851.20 | \$658.01 | \$754.92 | \$876.34 | \$830.11 | \$773.83 |
| 72 | \$735.04 | \$845.10 | \$984.17 | \$933.30 | \$870.09 | \$668.21 | \$768.26 | \$894.69 | \$848.46 | \$790.97 |
| 73 | \$741.20 | \$855.31 | \$1,000.62 | \$949.76 | \$885.36 | \$673.81 | \$777.56 | \$909.66 | \$863.43 | \$804.88 |
| 74 | \$747.42 | \$865.73 | \$1,017.36 | \$966.46 | \$900.98 | \$679.47 | \$787.02 | \$924.87 | \$878.61 | \$819.07 |
| 75 | \$753.73 | \$876.25 | \$1,034.38 | \$983.54 | \$916.84 | \$685.20 | \$796.57 | \$940.33 | \$894.13 | \$833.50 |
| 76 | \$760.08 | \$886.85 | \$1,051.64 | \$1,000.84 | \$932.99 | \$690.99 | \$806.22 | \$956.04 | \$909.84 | \$848.18 |
| 77 | \$766.46 | \$897.59 | \$1,069.25 | \$1,018.45 | \$949.35 | \$696.77 | \$815.99 | \$972.03 | \$925.87 | \$863.05 |
| 78 | \$773.40 | \$903.56 | \$1,081.51 | \$1,030.68 | \$960.83 | \$703.09 | \$821.43 | \$983.20 | \$936.97 | \$873.48 |
| 79 | \$780.46 | \$909.56 | \$1,093.92 | \$1,043.09 | \$972.34 | \$709.50 | \$826.87 | \$994.46 | \$948.27 | \$883.96 |
| 80 | \$787.52 | \$915.60 | \$1,106.43 | \$1,055.59 | \$984.04 | \$715.94 | \$832.35 | \$1,005.85 | \$959.62 | \$894.57 |
| 81 | \$794.71 | \$921.67 | \$1,119.12 | \$1,068.29 | \$995.83 | \$722.47 | \$837.89 | \$1,017.39 | \$971.16 | \$905.30 |
| 82 | \$801.99 | \$927.79 | \$1,131.91 | \$1,081.10 | \$1,007.81 | \$729.06 | \$843.46 | \$1,029.00 | \$982.83 | \$916.19 |
| 83 | \$801.99 | \$931.00 | \$1,137.41 | \$1,086.58 | \$1,012.91 | \$729.06 | \$846.35 | \$1,034.00 | \$987.81 | \$920.83 |
| 84 | \$801.99 | \$934.11 | \$1,142.89 | \$1,092.09 | \$1,018.04 | \$729.06 | \$849.18 | \$1,038.98 | \$992.81 | \$925.49 |
| 85 | \$801.99 | \$937.25 | \$1,148.43 | \$1,097.59 | \$1,023.21 | \$729.06 | \$852.04 | \$1,044.02 | \$997.82 | \$930.19 |
| 86 | \$801.99 | \$940.43 | \$1,153.93 | \$1,103.16 | \$1,028.37 | \$729.06 | \$854.94 | \$1,049.03 | \$1,002.86 | \$934.89 |
| 87 | \$801.99 | \$943.57 | \$1,159.53 | \$1,108.73 | \$1,033.54 | \$729.06 | \$857.80 | \$1,054.13 | \$1,007.93 | \$939.59 |
| 88 | \$801.99 | \$946.80 | \$1,165.16 | \$1,114.33 | \$1,038.80 | \$729.06 | \$860.72 | \$1,059.23 | \$1,013.04 | \$944.35 |
| 89 | \$801.99 | \$949.95 | \$1,170.76 | \$1,119.99 | \$1,044.05 | \$729.06 | \$863.58 | \$1,064.34 | \$1,018.17 | \$949.14 |
| 90 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 91 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 92 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 93 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 94 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 95 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 96 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 97 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 98 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 99 | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |
| 100+ | \$801.99 | \$953.15 | \$1,176.43 | \$1,125.62 | \$1,049.31 | \$729.06 | \$866.51 | \$1,069.47 | \$1,023.30 | \$953.93 |

AETNA LIFE INSURANCE COMPANY
AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

QUARTERLY MALE RATES

| Issue <br> Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| $\begin{gathered} \hline \text { Under } \\ 65 \end{gathered}$ | \$2,137.48 | \$2,398.83 | \$2,711.95 | \$2,554.82 | \$2,378.77 | \$1,943.16 | \$2,180.75 | \$2,465.41 | \$2,322.55 | \$2,162.52 |
| 65 | \$791.66 | \$888.44 | \$1,004.45 | \$946.21 | \$881.07 | \$719.70 | \$807.68 | \$913.14 | \$860.19 | \$800.96 |
| 66 | \$802.33 | \$904.09 | \$1,025.48 | \$967.15 | \$900.54 | \$729.38 | \$821.90 | \$932.24 | \$879.23 | \$818.66 |
| 67 | \$813.15 | \$920.05 | \$1,046.95 | \$988.58 | \$920.48 | \$739.24 | \$836.39 | \$951.78 | \$898.71 | \$836.80 |
| 68 | \$824.11 | \$936.23 | \$1,068.85 | \$1,010.42 | \$940.83 | \$749.19 | \$851.11 | \$971.69 | \$918.56 | \$855.31 |
| 69 | \$835.21 | \$952.71 | \$1,091.25 | \$1,032.76 | \$961.64 | \$759.27 | \$866.10 | \$992.04 | \$938.87 | \$874.22 |
| 70 | \$846.50 | \$969.51 | \$1,114.08 | \$1,055.66 | \$982.89 | \$769.54 | \$881.38 | \$1,012.79 | \$959.68 | \$893.54 |
| 71 | \$857.89 | \$986.59 | \$1,137.41 | \$1,078.99 | \$1,004.64 | \$779.90 | \$896.90 | \$1,034.00 | \$980.90 | \$913.30 |
| 72 | \$869.43 | \$1,004.01 | \$1,161.21 | \$1,102.85 | \$1,026.85 | \$790.38 | \$912.74 | \$1,055.66 | \$1,002.58 | \$933.49 |
| 73 | \$878.52 | \$1,016.15 | \$1,180.66 | \$1,122.23 | \$1,044.89 | \$798.66 | \$923.78 | \$1,073.33 | \$1,020.22 | \$949.91 |
| 74 | \$887.66 | \$1,028.47 | \$1,200.41 | \$1,141.99 | \$1,063.31 | \$806.96 | \$934.98 | \$1,091.28 | \$1,038.17 | \$966.65 |
| 75 | \$896.93 | \$1,040.97 | \$1,220.54 | \$1,162.05 | \$1,082.01 | \$815.39 | \$946.34 | \$1,109.57 | \$1,056.40 | \$983.64 |
| 76 | \$906.24 | \$1,053.63 | \$1,240.89 | \$1,182.52 | \$1,101.02 | \$823.86 | \$957.85 | \$1,128.08 | \$1,075.01 | \$1,000.93 |
| 77 | \$915.69 | \$1,066.42 | \$1,261.64 | \$1,203.27 | \$1,120.37 | \$832.44 | \$969.48 | \$1,146.93 | \$1,093.89 | \$1,018.51 |
| 78 | \$924.03 | \$1,073.51 | \$1,276.10 | \$1,217.71 | \$1,133.84 | \$840.03 | \$975.92 | \$1,160.09 | \$1,107.02 | \$1,030.77 |
| 79 | \$932.40 | \$1,080.64 | \$1,290.72 | \$1,232.33 | \$1,147.43 | \$847.62 | \$982.39 | \$1,173.38 | \$1,120.30 | \$1,043.12 |
| 80 | \$940.86 | \$1,087.86 | \$1,305.53 | \$1,247.11 | \$1,161.21 | \$855.34 | \$988.96 | \$1,186.85 | \$1,133.74 | \$1,055.66 |
| 81 | \$949.42 | \$1,095.07 | \$1,320.50 | \$1,262.07 | \$1,175.12 | \$863.12 | \$995.52 | \$1,200.44 | \$1,147.34 | \$1,068.29 |
| 82 | \$958.10 | \$1,102.29 | \$1,335.62 | \$1,277.22 | \$1,189.24 | \$870.99 | \$1,002.09 | \$1,214.19 | \$1,161.12 | \$1,081.14 |
| 83 | \$958.10 | \$1,106.02 | \$1,342.09 | \$1,283.69 | \$1,195.22 | \$870.99 | \$1,005.48 | \$1,220.07 | \$1,167.00 | \$1,086.55 |
| 84 | \$958.10 | \$1,109.76 | \$1,348.53 | \$1,290.16 | \$1,201.22 | \$870.99 | \$1,008.87 | \$1,225.92 | \$1,172.88 | \$1,092.02 |
| 85 | \$958.10 | \$1,113.52 | \$1,355.06 | \$1,296.67 | \$1,207.32 | \$870.99 | \$1,012.29 | \$1,231.86 | \$1,178.79 | \$1,097.56 |
| 86 | \$958.10 | \$1,117.25 | \$1,361.62 | \$1,303.23 | \$1,213.45 | \$870.99 | \$1,015.68 | \$1,237.84 | \$1,184.76 | \$1,103.13 |
| 87 | \$958.10 | \$1,121.02 | \$1,368.19 | \$1,309.83 | \$1,219.58 | \$870.99 | \$1,019.10 | \$1,243.81 | \$1,190.74 | \$1,108.70 |
| 88 | \$958.10 | \$1,124.81 | \$1,374.78 | \$1,316.45 | \$1,225.74 | \$870.99 | \$1,022.56 | \$1,249.81 | \$1,196.77 | \$1,114.30 |
| 89 | \$958.10 | \$1,128.64 | \$1,381.44 | \$1,323.05 | \$1,231.90 | \$870.99 | \$1,026.04 | \$1,255.85 | \$1,202.78 | \$1,119.90 |
| 90 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 91 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 92 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 93 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 94 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 95 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 96 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 97 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 98 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 99 | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |
| 100+ | \$958.10 | \$1,132.41 | \$1,388.10 | \$1,329.77 | \$1,238.15 | \$870.99 | \$1,029.46 | \$1,261.92 | \$1,208.87 | \$1,125.59 |

AETNA LIFE INSURANCE COMPANY
AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

## QUARTERLY FEMALE RATES

| Issue Age | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$2,036.62 | \$2,307.49 | \$2,626.74 | \$2,470.42 | \$2,302.95 | \$1,851.48 | \$2,097.72 | \$2,387.94 | \$2,245.83 | \$2,093.58 |
| 65 | \$754.29 | \$854.62 | \$972.87 | \$915.01 | \$852.98 | \$685.73 | \$776.94 | \$884.43 | \$831.82 | \$775.42 |
| 66 | \$765.99 | \$869.68 | \$993.22 | \$935.26 | \$871.86 | \$696.37 | \$790.63 | \$902.94 | \$850.24 | \$792.59 |
| 67 | \$777.84 | \$885.02 | \$1,014.03 | \$955.92 | \$891.18 | \$707.13 | \$804.57 | \$921.85 | \$869.03 | \$810.17 |
| 68 | \$789.92 | \$900.60 | \$1,035.28 | \$977.14 | \$910.90 | \$718.11 | \$818.72 | \$941.17 | \$888.32 | \$828.09 |
| 69 | \$802.14 | \$916.47 | \$1,056.96 | \$998.82 | \$931.09 | \$729.22 | \$833.16 | \$960.86 | \$908.01 | \$846.44 |
| 70 | \$814.55 | \$932.62 | \$1,079.08 | \$1,020.94 | \$951.72 | \$740.51 | \$847.84 | \$980.99 | \$928.14 | \$865.20 |
| 71 | \$827.22 | \$949.04 | \$1,101.70 | \$1,043.52 | \$972.81 | \$752.02 | \$862.77 | \$1,001.56 | \$948.67 | \$884.37 |
| 72 | \$840.03 | \$965.78 | \$1,124.75 | \$1,066.67 | \$994.40 | \$763.66 | \$877.99 | \$1,022.49 | \$969.70 | \$904.00 |
| 73 | \$847.10 | \$977.54 | \$1,143.60 | \$1,085.43 | \$1,011.85 | \$770.10 | \$888.66 | \$1,039.64 | \$986.75 | \$919.86 |
| 74 | \$854.22 | \$989.39 | \$1,162.71 | \$1,104.56 | \$1,029.71 | \$776.57 | \$899.45 | \$1,056.99 | \$1,004.14 | \$936.10 |
| 75 | \$861.37 | \$1,001.37 | \$1,182.12 | \$1,124.04 | \$1,047.82 | \$783.07 | \$910.34 | \$1,074.67 | \$1,021.84 | \$952.56 |
| 76 | \$868.65 | \$1,013.57 | \$1,201.90 | \$1,143.79 | \$1,066.27 | \$789.70 | \$921.42 | \$1,092.65 | \$1,039.82 | \$969.33 |
| 77 | \$875.97 | \$1,025.82 | \$1,222.00 | \$1,163.95 | \$1,085.02 | \$796.32 | \$932.55 | \$1,110.91 | \$1,058.15 | \$986.37 |
| 78 | \$883.90 | \$1,032.67 | \$1,236.00 | \$1,177.92 | \$1,098.09 | \$803.54 | \$938.78 | \$1,123.63 | \$1,070.84 | \$998.26 |
| 79 | \$891.92 | \$1,039.51 | \$1,250.19 | \$1,192.11 | \$1,111.28 | \$810.85 | \$945.00 | \$1,136.54 | \$1,083.72 | \$1,010.27 |
| 80 | \$900.04 | \$1,046.42 | \$1,264.47 | \$1,206.38 | \$1,124.57 | \$818.23 | \$951.28 | \$1,149.52 | \$1,096.72 | \$1,022.34 |
| 81 | \$908.26 | \$1,053.35 | \$1,278.96 | \$1,220.91 | \$1,138.13 | \$825.69 | \$957.60 | \$1,162.71 | \$1,109.91 | \$1,034.66 |
| 82 | \$916.50 | \$1,060.39 | \$1,293.62 | \$1,235.60 | \$1,151.82 | \$833.19 | \$963.98 | \$1,176.02 | \$1,123.26 | \$1,047.10 |
| 83 | \$916.50 | \$1,063.96 | \$1,299.93 | \$1,241.82 | \$1,157.60 | \$833.19 | \$967.24 | \$1,181.75 | \$1,128.92 | \$1,052.36 |
| 84 | \$916.50 | \$1,067.54 | \$1,306.15 | \$1,248.10 | \$1,163.45 | \$833.19 | \$970.48 | \$1,187.41 | \$1,134.65 | \$1,057.68 |
| 85 | \$916.50 | \$1,071.15 | \$1,312.50 | \$1,254.42 | \$1,169.36 | \$833.19 | \$973.78 | \$1,193.19 | \$1,140.37 | \$1,063.06 |
| 86 | \$916.50 | \$1,074.76 | \$1,318.82 | \$1,260.77 | \$1,175.27 | \$833.19 | \$977.04 | \$1,198.92 | \$1,146.16 | \$1,068.44 |
| 87 | \$916.50 | \$1,078.37 | \$1,325.23 | \$1,267.11 | \$1,181.22 | \$833.19 | \$980.34 | \$1,204.74 | \$1,151.91 | \$1,073.83 |
| 88 | \$916.50 | \$1,082.04 | \$1,331.60 | \$1,273.49 | \$1,187.16 | \$833.19 | \$983.67 | \$1,210.55 | \$1,157.73 | \$1,079.24 |
| 89 | \$916.50 | \$1,085.68 | \$1,338.01 | \$1,279.96 | \$1,193.19 | \$833.19 | \$986.97 | \$1,216.37 | \$1,163.61 | \$1,084.71 |
| 90 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 91 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 92 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 93 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 94 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 95 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 96 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 97 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 98 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 99 | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |
| 100+ | \$916.50 | \$1,089.32 | \$1,344.48 | \$1,286.43 | \$1,199.20 | \$833.19 | \$990.29 | \$1,222.25 | \$1,169.49 | \$1,090.19 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799

MONTHLY EFT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$445.29 | \$499.73 | \$564.97 | \$532.23 | \$495.56 | \$404.81 | \$454.30 | \$513.61 | \$483.84 | \$450.51 |
| 65 | \$164.93 | \$185.09 | \$209.26 | \$197.12 | \$183.54 | \$149.93 | \$168.26 | \$190.23 | \$179.20 | \$166.86 |
| 66 | \$167.14 | \$188.34 | \$213.63 | \$201.48 | \$187.61 | \$151.95 | \$171.22 | \$194.21 | \$183.17 | \$170.55 |
| 67 | \$169.40 | \$191.66 | \$218.10 | \$205.95 | \$191.75 | \$154.00 | \$174.24 | \$198.28 | \$187.22 | \$174.32 |
| 68 | \$171.68 | \$195.04 | \$222.67 | \$210.49 | \$196.00 | \$156.07 | \$177.31 | \$202.42 | \$191.36 | \$178.18 |
| 69 | \$173.99 | \$198.47 | \$227.33 | \$215.15 | \$200.33 | \$158.18 | \$180.43 | \$206.67 | \$195.59 | \$182.12 |
| 70 | \$176.35 | \$201.98 | \$232.09 | \$219.92 | \$204.76 | \$160.31 | \$183.61 | \$210.99 | \$199.93 | \$186.14 |
| 71 | \$178.72 | \$205.54 | \$236.94 | \$224.78 | \$209.29 | \$162.47 | \$186.85 | \$215.41 | \$204.34 | \$190.26 |
| 72 | \$181.13 | \$209.16 | \$241.91 | \$229.75 | \$213.91 | \$164.66 | \$190.15 | \$219.92 | \$208.86 | \$194.47 |
| 73 | \$183.02 | \$211.69 | \$245.96 | \$233.79 | \$217.68 | \$166.38 | \$192.45 | \$223.60 | \$212.53 | \$197.89 |
| 74 | \$184.92 | \$214.26 | \$250.07 | \$237.91 | \$221.52 | \$168.11 | \$194.78 | \$227.34 | \$216.28 | \$201.38 |
| 75 | \$186.85 | \$216.86 | \$254.26 | \$242.08 | \$225.40 | \$169.86 | \$197.15 | \$231.15 | \$220.07 | \$204.91 |
| 76 | \$188.79 | \$219.49 | \$258.50 | \$246.35 | \$229.37 | \$171.63 | \$199.54 | \$235.01 | \$223.95 | \$208.52 |
| 77 | \$190.76 | \$222.17 | \$262.83 | \$250.67 | \$233.40 | \$173.42 | \$201.97 | \$238.94 | \$227.88 | \$212.18 |
| 78 | \$192.50 | \$223.64 | \$265.85 | \$253.68 | \$236.21 | \$175.00 | \$203.31 | \$241.67 | \$230.62 | \$214.73 |
| 79 | \$194.24 | \$225.12 | \$268.88 | \$256.73 | \$239.04 | \$176.58 | \$204.65 | \$244.44 | \$233.39 | \$217.30 |
| 80 | \$196.01 | \$226.63 | \$271.97 | \$259.81 | \$241.91 | \$178.19 | \$206.02 | \$247.25 | \$236.19 | \$219.92 |
| 81 | \$197.79 | \$228.13 | \$275.09 | \$262.92 | \$244.81 | \$179.81 | \$207.39 | \$250.08 | \$239.02 | \$222.55 |
| 82 | \$199.59 | \$229.63 | \$278.24 | \$266.08 | \$247.75 | \$181.45 | \$208.76 | \$252.94 | \$241.89 | \$225.23 |
| 83 | \$199.59 | \$230.41 | \$279.58 | \$267.43 | \$248.99 | \$181.45 | \$209.47 | \$254.17 | \$243.12 | \$226.36 |
| 84 | \$199.59 | \$231.19 | \$280.93 | \$268.77 | \$250.25 | \$181.45 | \$210.17 | \$255.39 | \$244.34 | \$227.50 |
| 85 | \$199.59 | \$231.98 | \$282.29 | \$270.13 | \$251.51 | \$181.45 | \$210.89 | \$256.63 | \$245.57 | \$228.65 |
| 86 | \$199.59 | \$232.76 | \$283.66 | \$271.50 | \$252.79 | \$181.45 | \$211.59 | \$257.87 | \$246.82 | \$229.81 |
| 87 | \$199.59 | \$233.53 | \$285.03 | \$272.86 | \$254.06 | \$181.45 | \$212.31 | \$259.12 | \$248.06 | \$230.97 |
| 88 | \$199.59 | \$234.32 | \$286.41 | \$274.24 | \$255.35 | \$181.45 | \$213.02 | \$260.37 | \$249.32 | \$232.13 |
| 89 | \$199.59 | \$235.12 | \$287.79 | \$275.62 | \$256.64 | \$181.45 | \$213.75 | \$261.62 | \$250.57 | \$233.31 |
| 90 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 91 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 92 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 93 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 94 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 95 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 96 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 97 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 98 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 99 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |
| 100+ | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 | \$181.45 | \$214.46 | \$262.89 | \$251.84 | \$234.49 |

AETNA LIFE INSURANCE COMPANY
AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799 MONTHLY EFT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$424.28 | \$480.70 | \$547.21 | \$514.65 | \$479.76 | \$385.71 | \$437.01 | \$497.47 | \$467.87 | \$436.15 |
| 65 | \$157.14 | \$178.05 | \$202.67 | \$190.61 | \$177.69 | \$142.85 | \$161.86 | \$184.25 | \$173.29 | \$161.54 |
| 66 | \$159.58 | \$181.18 | \$206.92 | \$194.83 | \$181.62 | \$145.07 | \$164.71 | \$188.10 | \$177.12 | \$165.12 |
| 67 | \$162.05 | \$184.37 | \$211.25 | \$199.15 | \$185.66 | \$147.31 | \$167.61 | \$192.04 | \$181.04 | \$168.78 |
| 68 | \$164.57 | \$187.62 | \$215.68 | \$203.57 | \$189.76 | \$149.60 | \$170.56 | \$196.07 | \$185.06 | \$172.51 |
| 69 | \$167.11 | \$190.92 | \$220.19 | \$208.08 | \$193.97 | \$151.91 | \$173.57 | \$200.17 | \$189.16 | \$176.33 |
| 70 | \$169.70 | \$194.28 | \$224.80 | \$212.69 | \$198.27 | \$154.27 | \$176.63 | \$204.36 | \$193.35 | \$180.24 |
| 71 | \$172.33 | \$197.71 | \$229.51 | \$217.40 | \$202.66 | \$156.66 | \$179.74 | \$208.65 | \$197.63 | \$184.24 |
| 72 | \$175.00 | \$201.20 | \$234.31 | \$222.21 | \$207.15 | \$159.09 | \$182.91 | \$213.01 | \$202.01 | \$188.32 |
| 73 | \$176.47 | \$203.64 | \$238.24 | \$226.12 | \$210.79 | \$160.43 | \$185.13 | \$216.58 | \$205.57 | \$191.63 |
| 74 | \$177.95 | \$206.12 | \$242.22 | \$230.10 | \$214.52 | \$161.78 | \$187.38 | \$220.20 | \$209.19 | \$195.01 |
| 75 | \$179.45 | \$208.61 | \$246.27 | \$234.17 | \$218.29 | \$163.13 | \$189.65 | \$223.88 | \$212.88 | \$198.44 |
| 76 | \$180.97 | \$211.15 | \$250.38 | \$238.28 | \$222.13 | \$164.51 | \$191.95 | \$227.62 | \$216.62 | \$201.94 |
| 77 | \$182.48 | \$213.71 | \$254.57 | \$242.48 | \$226.04 | \$165.89 | \$194.27 | \$231.43 | \$220.44 | \$205.48 |
| 78 | \$184.13 | \$215.13 | \$257.49 | \$245.39 | \$228.76 | \$167.40 | \$195.57 | \$234.08 | \$223.08 | \$207.96 |
| 79 | \$185.81 | \$216.56 | \$260.44 | \$248.34 | \$231.51 | \$168.92 | \$196.87 | \$236.77 | \$225.77 | \$210.46 |
| 80 | \$187.50 | \$217.99 | \$263.42 | \$251.32 | \$234.28 | \$170.45 | \$198.17 | \$239.48 | \$228.47 | \$212.98 |
| 81 | \$189.21 | \$219.44 | \$266.45 | \$254.34 | \$237.10 | \$172.01 | \$199.49 | \$242.22 | \$231.22 | \$215.54 |
| 82 | \$190.93 | \$220.90 | \$269.50 | \$257.40 | \$239.95 | \$173.58 | \$200.82 | \$244.99 | \$234.00 | \$218.13 |
| 83 | \$190.93 | \$221.65 | \$270.80 | \$258.70 | \$241.16 | \$173.58 | \$201.50 | \$246.18 | \$235.18 | \$219.23 |
| 84 | \$190.93 | \$222.40 | \$272.11 | \$260.02 | \$242.38 | \$173.58 | \$202.18 | \$247.37 | \$236.37 | \$220.34 |
| 85 | \$190.93 | \$223.14 | \$273.42 | \$261.32 | \$243.61 | \$173.58 | \$202.86 | \$248.57 | \$237.57 | \$221.46 |
| 86 | \$190.93 | \$223.90 | \$274.74 | \$262.65 | \$244.85 | \$173.58 | \$203.54 | \$249.76 | \$238.77 | \$222.58 |
| 87 | \$190.93 | \$224.66 | \$276.07 | \$263.97 | \$246.07 | \$173.58 | \$204.23 | \$250.97 | \$239.97 | \$223.70 |
| 88 | \$190.93 | \$225.41 | \$277.41 | \$265.31 | \$247.31 | \$173.58 | \$204.92 | \$252.19 | \$241.19 | \$224.83 |
| 89 | \$190.93 | \$226.17 | \$278.74 | \$266.65 | \$248.57 | \$173.58 | \$205.61 | \$253.40 | \$242.41 | \$225.97 |
| 90 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 91 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 92 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 93 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 94 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 95 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 96 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 97 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 98 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 99 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |
| 100+ | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 | \$173.58 | \$206.30 | \$254.62 | \$243.63 | \$227.11 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999

## MONTHLY EFT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| $\begin{gathered} \hline \text { Under } \\ 65 \end{gathered}$ | \$489.82 | \$549.70 | \$621.46 | \$585.46 | \$545.12 | \$445.29 | \$499.73 | \$564.97 | \$532.23 | \$495.56 |
| 65 | \$181.43 | \$203.60 | \$230.18 | \$216.83 | \$201.90 | \$164.93 | \$185.09 | \$209.26 | \$197.12 | \$183.54 |
| 66 | \$183.85 | \$207.17 | \$235.00 | \$221.63 | \$206.37 | \$167.14 | \$188.34 | \$213.63 | \$201.48 | \$187.61 |
| 67 | \$186.34 | \$210.82 | \$239.91 | \$226.54 | \$210.93 | \$169.40 | \$191.66 | \$218.10 | \$205.95 | \$191.75 |
| 68 | \$188.85 | \$214.55 | \$244.93 | \$231.54 | \$215.59 | \$171.68 | \$195.04 | \$222.67 | \$210.49 | \$196.00 |
| 69 | \$191.39 | \$218.32 | \$250.06 | \$236.66 | \$220.36 | \$173.99 | \$198.47 | \$227.33 | \$215.15 | \$200.33 |
| 70 | \$193.98 | \$222.18 | \$255.30 | \$241.91 | \$225.24 | \$176.35 | \$201.98 | \$232.09 | \$219.92 | \$204.76 |
| 71 | \$196.60 | \$226.09 | \$260.64 | \$247.26 | \$230.21 | \$178.72 | \$205.54 | \$236.94 | \$224.78 | \$209.29 |
| 72 | \$199.24 | \$230.08 | \$266.10 | \$252.73 | \$235.31 | \$181.13 | \$209.16 | \$241.91 | \$229.75 | \$213.91 |
| 73 | \$201.33 | \$232.87 | \$270.55 | \$257.18 | \$239.44 | \$183.02 | \$211.69 | \$245.96 | \$233.79 | \$217.68 |
| 74 | \$203.41 | \$235.68 | \$275.08 | \$261.70 | \$243.66 | \$184.92 | \$214.26 | \$250.07 | \$237.91 | \$221.52 |
| 75 | \$205.54 | \$238.54 | \$279.69 | \$266.29 | \$247.95 | \$186.85 | \$216.86 | \$254.26 | \$242.08 | \$225.40 |
| 76 | \$207.67 | \$241.45 | \$284.35 | \$270.99 | \$252.31 | \$188.79 | \$219.49 | \$258.50 | \$246.35 | \$229.37 |
| 77 | \$209.84 | \$244.39 | \$289.11 | \$275.74 | \$256.74 | \$190.76 | \$222.17 | \$262.83 | \$250.67 | \$233.40 |
| 78 | \$211.75 | \$246.01 | \$292.43 | \$279.05 | \$259.83 | \$192.50 | \$223.64 | \$265.85 | \$253.68 | \$236.21 |
| 79 | \$213.67 | \$247.64 | \$295.77 | \$282.41 | \$262.94 | \$194.24 | \$225.12 | \$268.88 | \$256.73 | \$239.04 |
| 80 | \$215.60 | \$249.30 | \$299.17 | \$285.80 | \$266.10 | \$196.01 | \$226.63 | \$271.97 | \$259.81 | \$241.91 |
| 81 | \$217.56 | \$250.94 | \$302.61 | \$289.22 | \$269.29 | \$197.79 | \$228.13 | \$275.09 | \$262.92 | \$244.81 |
| 82 | \$219.56 | \$252.60 | \$306.06 | \$292.69 | \$272.52 | \$199.59 | \$229.63 | \$278.24 | \$266.08 | \$247.75 |
| 83 | \$219.56 | \$253.45 | \$307.54 | \$294.17 | \$273.89 | \$199.59 | \$230.41 | \$279.58 | \$267.43 | \$248.99 |
| 84 | \$219.56 | \$254.31 | \$309.02 | \$295.65 | \$275.27 | \$199.59 | \$231.19 | \$280.93 | \$268.77 | \$250.25 |
| 85 | \$219.56 | \$255.17 | \$310.52 | \$297.14 | \$276.67 | \$199.59 | \$231.98 | \$282.29 | \$270.13 | \$251.51 |
| 86 | \$219.56 | \$256.04 | \$312.03 | \$298.64 | \$278.07 | \$199.59 | \$232.76 | \$283.66 | \$271.50 | \$252.79 |
| 87 | \$219.56 | \$256.89 | \$313.53 | \$300.15 | \$279.47 | \$199.59 | \$233.53 | \$285.03 | \$272.86 | \$254.06 |
| 88 | \$219.56 | \$257.76 | \$315.05 | \$301.67 | \$280.89 | \$199.59 | \$234.32 | \$286.41 | \$274.24 | \$255.35 |
| 89 | \$219.56 | \$258.63 | \$316.56 | \$303.19 | \$282.30 | \$199.59 | \$235.12 | \$287.79 | \$275.62 | \$256.64 |
| 90 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 91 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 92 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 93 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 94 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 95 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 96 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 97 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 98 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 99 | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |
| 100+ | \$219.56 | \$259.50 | \$318.10 | \$304.73 | \$283.72 | \$199.59 | \$235.91 | \$289.18 | \$277.02 | \$257.93 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999
MONTHLY EFT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under $65$ | \$466.71 | \$528.78 | \$601.93 | \$566.12 | \$527.74 | \$424.28 | \$480.70 | \$547.21 | \$514.65 | \$479.76 |
| 65 | \$172.85 | \$195.85 | \$222.95 | \$209.67 | \$195.47 | \$157.14 | \$178.05 | \$202.67 | \$190.61 | \$177.69 |
| 66 | \$175.54 | \$199.29 | \$227.60 | \$214.32 | \$199.79 | \$159.58 | \$181.18 | \$206.92 | \$194.83 | \$181.62 |
| 67 | \$178.25 | \$202.81 | \$232.37 | \$219.07 | \$204.22 | \$162.05 | \$184.37 | \$211.25 | \$199.15 | \$185.66 |
| 68 | \$181.02 | \$206.38 | \$237.25 | \$223.92 | \$208.74 | \$164.57 | \$187.62 | \$215.68 | \$203.57 | \$189.76 |
| 69 | \$183.82 | \$210.01 | \$242.20 | \$228.89 | \$213.37 | \$167.11 | \$190.92 | \$220.19 | \$208.08 | \$193.97 |
| 70 | \$186.67 | \$213.72 | \$247.28 | \$233.96 | \$218.09 | \$169.70 | \$194.28 | \$224.80 | \$212.69 | \$198.27 |
| 71 | \$189.57 | \$217.48 | \$252.46 | \$239.14 | \$222.93 | \$172.33 | \$197.71 | \$229.51 | \$217.40 | \$202.66 |
| 72 | \$192.50 | \$221.32 | \$257.75 | \$244.43 | \$227.87 | \$175.00 | \$201.20 | \$234.31 | \$222.21 | \$207.15 |
| 73 | \$194.12 | \$224.00 | \$262.07 | \$248.74 | \$231.87 | \$176.47 | \$203.64 | \$238.24 | \$226.12 | \$210.79 |
| 74 | \$195.75 | \$226.73 | \$266.45 | \$253.11 | \$235.97 | \$177.95 | \$206.12 | \$242.22 | \$230.10 | \$214.52 |
| 75 | \$197.40 | \$229.48 | \$270.89 | \$257.58 | \$240.12 | \$179.45 | \$208.61 | \$246.27 | \$234.17 | \$218.29 |
| 76 | \$199.06 | \$232.26 | \$275.43 | \$262.11 | \$244.34 | \$180.97 | \$211.15 | \$250.38 | \$238.28 | \$222.13 |
| 77 | \$200.73 | \$235.08 | \$280.03 | \$266.73 | \$248.64 | \$182.48 | \$213.71 | \$254.57 | \$242.48 | \$226.04 |
| 78 | \$202.55 | \$236.64 | \$283.23 | \$269.92 | \$251.64 | \$184.13 | \$215.13 | \$257.49 | \$245.39 | \$228.76 |
| 79 | \$204.40 | \$238.21 | \$286.49 | \$273.18 | \$254.67 | \$185.81 | \$216.56 | \$260.44 | \$248.34 | \$231.51 |
| 80 | \$206.25 | \$239.79 | \$289.76 | \$276.45 | \$257.70 | \$187.50 | \$217.99 | \$263.42 | \$251.32 | \$234.28 |
| 81 | \$208.14 | \$241.38 | \$293.10 | \$279.78 | \$260.82 | \$189.21 | \$219.44 | \$266.45 | \$254.34 | \$237.10 |
| 82 | \$210.03 | \$242.99 | \$296.45 | \$283.14 | \$263.95 | \$190.93 | \$220.90 | \$269.50 | \$257.40 | \$239.95 |
| 83 | \$210.03 | \$243.82 | \$297.89 | \$284.57 | \$265.27 | \$190.93 | \$221.65 | \$270.80 | \$258.70 | \$241.16 |
| 84 | \$210.03 | \$244.64 | \$299.32 | \$286.02 | \$266.61 | \$190.93 | \$222.40 | \$272.11 | \$260.02 | \$242.38 |
| 85 | \$210.03 | \$245.46 | \$300.77 | \$287.46 | \$267.97 | \$190.93 | \$223.14 | \$273.42 | \$261.32 | \$243.61 |
| 86 | \$210.03 | \$246.29 | \$302.22 | \$288.92 | \$269.33 | \$190.93 | \$223.90 | \$274.74 | \$262.65 | \$244.85 |
| 87 | \$210.03 | \$247.13 | \$303.67 | \$290.37 | \$270.68 | \$190.93 | \$224.66 | \$276.07 | \$263.97 | \$246.07 |
| 88 | \$210.03 | \$247.96 | \$305.15 | \$291.84 | \$272.05 | \$190.93 | \$225.41 | \$277.41 | \$265.31 | \$247.31 |
| 89 | \$210.03 | \$248.79 | \$306.62 | \$293.32 | \$273.42 | \$190.93 | \$226.17 | \$278.74 | \$266.65 | \$248.57 |
| 90 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 91 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 92 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 93 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 94 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 95 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 96 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 97 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 98 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 99 | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |
| 100+ | \$210.03 | \$249.64 | \$308.10 | \$294.81 | \$274.80 | \$190.93 | \$226.94 | \$280.09 | \$268.00 | \$249.82 |

## AETNA LIFE INSURANCE COMPANY

AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
MONTHLY EFT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| $\begin{gathered} \hline \text { Under } \\ 65 \end{gathered}$ | \$623.40 | \$699.63 | \$790.95 | \$745.12 | \$693.78 | \$566.73 | \$636.02 | \$719.05 | \$677.38 | \$630.71 |
| 65 | \$230.90 | \$259.12 | \$292.95 | \$275.96 | \$256.96 | \$209.91 | \$235.56 | \$266.32 | \$250.87 | \$233.60 |
| 66 | \$233.99 | \$263.69 | \$299.09 | \$282.08 | \$262.65 | \$212.72 | \$239.71 | \$271.90 | \$256.44 | \$238.77 |
| 67 | \$237.15 | \$268.32 | \$305.34 | \$288.33 | \$268.46 | \$215.59 | \$243.93 | \$277.58 | \$262.11 | \$244.05 |
| 68 | \$240.35 | \$273.06 | \$311.73 | \$294.70 | \$274.40 | \$218.50 | \$248.24 | \$283.39 | \$267.91 | \$249.45 |
| 69 | \$243.60 | \$277.86 | \$318.26 | \$301.22 | \$280.47 | \$221.45 | \$252.60 | \$289.33 | \$273.83 | \$254.97 |
| 70 | \$246.88 | \$282.77 | \$324.93 | \$307.88 | \$286.66 | \$224.44 | \$257.06 | \$295.39 | \$279.90 | \$260.60 |
| 71 | \$250.21 | \$287.76 | \$331.72 | \$314.69 | \$293.00 | \$227.46 | \$261.59 | \$301.57 | \$286.08 | \$266.36 |
| 72 | \$253.58 | \$292.83 | \$338.67 | \$321.65 | \$299.49 | \$230.53 | \$266.21 | \$307.88 | \$292.41 | \$272.26 |
| 73 | \$256.22 | \$296.37 | \$344.34 | \$327.30 | \$304.76 | \$232.93 | \$269.43 | \$313.04 | \$297.54 | \$277.05 |
| 74 | \$258.90 | \$299.97 | \$350.11 | \$333.07 | \$310.12 | \$235.36 | \$272.70 | \$318.28 | \$302.79 | \$281.93 |
| 75 | \$261.58 | \$303.61 | \$355.97 | \$338.91 | \$315.57 | \$237.81 | \$276.01 | \$323.60 | \$308.10 | \$286.87 |
| 76 | \$264.30 | \$307.29 | \$361.91 | \$344.89 | \$321.13 | \$240.27 | \$279.36 | \$329.01 | \$313.53 | \$291.93 |
| 77 | \$267.07 | \$311.04 | \$367.96 | \$350.94 | \$326.77 | \$242.79 | \$282.76 | \$334.51 | \$319.03 | \$297.06 |
| 78 | \$269.50 | \$313.09 | \$372.18 | \$355.16 | \$330.69 | \$244.99 | \$284.62 | \$338.34 | \$322.87 | \$300.62 |
| 79 | \$271.94 | \$315.16 | \$376.44 | \$359.42 | \$334.65 | \$247.22 | \$286.51 | \$342.22 | \$326.75 | \$304.22 |
| 80 | \$274.42 | \$317.28 | \$380.77 | \$363.73 | \$338.67 | \$249.47 | \$288.43 | \$346.16 | \$330.67 | \$307.88 |
| 81 | \$276.91 | \$319.38 | \$385.13 | \$368.09 | \$342.74 | \$251.73 | \$290.35 | \$350.12 | \$334.63 | \$311.58 |
| 82 | \$279.43 | \$321.50 | \$389.53 | \$372.52 | \$346.85 | \$254.02 | \$292.27 | \$354.12 | \$338.65 | \$315.32 |
| 83 | \$279.43 | \$322.58 | \$391.42 | \$374.39 | \$348.59 | \$254.02 | \$293.25 | \$355.83 | \$340.36 | \$316.90 |
| 84 | \$279.43 | \$323.67 | \$393.31 | \$376.28 | \$350.36 | \$254.02 | \$294.24 | \$357.55 | \$342.07 | \$318.50 |
| 85 | \$279.43 | \$324.77 | \$395.21 | \$378.19 | \$352.12 | \$254.02 | \$295.24 | \$359.27 | \$343.80 | \$320.11 |
| 86 | \$279.43 | \$325.85 | \$397.12 | \$380.10 | \$353.91 | \$254.02 | \$296.23 | \$361.02 | \$345.55 | \$321.74 |
| 87 | \$279.43 | \$326.95 | \$399.03 | \$382.02 | \$355.70 | \$254.02 | \$297.23 | \$362.76 | \$347.29 | \$323.37 |
| 88 | \$279.43 | \$328.05 | \$400.97 | \$383.94 | \$357.48 | \$254.02 | \$298.23 | \$364.52 | \$349.04 | \$324.98 |
| 89 | \$279.43 | \$329.17 | \$402.90 | \$385.88 | \$359.30 | \$254.02 | \$299.25 | \$366.27 | \$350.80 | \$326.63 |
| 90 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 91 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 92 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 93 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 94 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 95 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 96 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 97 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 98 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 99 | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |
| 100+ | \$279.43 | \$330.28 | \$404.85 | \$387.82 | \$361.11 | \$254.02 | \$300.25 | \$368.05 | \$352.57 | \$328.28 |

AETNA LIFE INSURANCE COMPANY
AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
MONTHLY EFT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$593.98 | \$672.99 | \$766.11 | \$720.52 | \$671.66 | \$539.99 | \$611.81 | \$696.46 | \$655.02 | \$610.60 |
| 65 | \$219.99 | \$249.26 | \$283.74 | \$266.86 | \$248.77 | \$199.99 | \$226.61 | \$257.94 | \$242.60 | \$226.15 |
| 66 | \$223.41 | \$253.66 | \$289.69 | \$272.76 | \$254.27 | \$203.10 | \$230.60 | \$263.35 | \$247.97 | \$231.16 |
| 67 | \$226.86 | \$258.13 | \$295.75 | \$278.81 | \$259.91 | \$206.23 | \$234.66 | \$268.86 | \$253.46 | \$236.28 |
| 68 | \$230.39 | \$262.66 | \$301.94 | \$284.98 | \$265.66 | \$209.44 | \$238.78 | \$274.49 | \$259.07 | \$241.51 |
| 69 | \$233.95 | \$267.29 | \$308.28 | \$291.31 | \$271.56 | \$212.68 | \$242.99 | \$280.25 | \$264.83 | \$246.87 |
| 70 | \$237.58 | \$272.00 | \$314.72 | \$297.75 | \$277.58 | \$215.98 | \$247.27 | \$286.11 | \$270.69 | \$252.34 |
| 71 | \$241.26 | \$276.80 | \$321.31 | \$304.36 | \$283.72 | \$219.33 | \$251.63 | \$292.10 | \$276.69 | \$257.93 |
| 72 | \$245.00 | \$281.69 | \$328.04 | \$311.09 | \$290.02 | \$222.73 | \$256.08 | \$298.22 | \$282.81 | \$263.65 |
| 73 | \$247.06 | \$285.09 | \$333.53 | \$316.57 | \$295.11 | \$224.60 | \$259.18 | \$303.21 | \$287.80 | \$268.28 |
| 74 | \$249.13 | \$288.57 | \$339.11 | \$322.14 | \$300.31 | \$226.48 | \$262.33 | \$308.28 | \$292.86 | \$273.01 |
| 75 | \$251.23 | \$292.07 | \$344.78 | \$327.83 | \$305.60 | \$228.39 | \$265.51 | \$313.43 | \$298.03 | \$277.82 |
| 76 | \$253.35 | \$295.61 | \$350.53 | \$333.60 | \$310.98 | \$230.32 | \$268.73 | \$318.67 | \$303.27 | \$282.72 |
| 77 | \$255.48 | \$299.18 | \$356.40 | \$339.47 | \$316.44 | \$232.25 | \$271.98 | \$324.00 | \$308.61 | \$287.67 |
| 78 | \$257.79 | \$301.17 | \$360.49 | \$343.54 | \$320.26 | \$234.35 | \$273.80 | \$327.72 | \$312.31 | \$291.15 |
| 79 | \$260.14 | \$303.18 | \$364.63 | \$347.68 | \$324.10 | \$236.49 | \$275.61 | \$331.47 | \$316.08 | \$294.64 |
| 80 | \$262.50 | \$305.19 | \$368.79 | \$351.85 | \$328.00 | \$238.64 | \$277.44 | \$335.27 | \$319.86 | \$298.18 |
| 81 | \$264.89 | \$307.21 | \$373.03 | \$356.08 | \$331.93 | \$240.81 | \$279.28 | \$339.12 | \$323.71 | \$301.75 |
| 82 | \$267.32 | \$309.25 | \$377.29 | \$360.35 | \$335.92 | \$243.01 | \$281.14 | \$342.98 | \$327.60 | \$305.38 |
| 83 | \$267.32 | \$310.32 | \$379.12 | \$362.18 | \$337.62 | \$243.01 | \$282.10 | \$344.65 | \$329.26 | \$306.93 |
| 84 | \$267.32 | \$311.36 | \$380.95 | \$364.01 | \$339.33 | \$243.01 | \$283.05 | \$346.31 | \$330.92 | \$308.49 |
| 85 | \$267.32 | \$312.40 | \$382.79 | \$365.85 | \$341.06 | \$243.01 | \$284.00 | \$347.99 | \$332.59 | \$310.05 |
| 86 | \$267.32 | \$313.46 | \$384.63 | \$367.71 | \$342.78 | \$243.01 | \$284.97 | \$349.66 | \$334.27 | \$311.62 |
| 87 | \$267.32 | \$314.51 | \$386.50 | \$369.56 | \$344.50 | \$243.01 | \$285.92 | \$351.36 | \$335.96 | \$313.18 |
| 88 | \$267.32 | \$315.59 | \$388.37 | \$371.43 | \$346.25 | \$243.01 | \$286.90 | \$353.06 | \$337.66 | \$314.77 |
| 89 | \$267.32 | \$316.64 | \$390.24 | \$373.32 | \$348.00 | \$243.01 | \$287.85 | \$354.76 | \$339.38 | \$316.37 |
| 90 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 91 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 92 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 93 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 94 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 95 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 96 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 97 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 98 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 99 | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |
| 100+ | \$267.32 | \$317.70 | \$392.13 | \$375.19 | \$349.76 | \$243.01 | \$288.82 | \$356.47 | \$341.09 | \$317.96 |

## AETNA LIFE INSURANCE COMPANY

AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

## MONTHLY EFT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$712.46 | \$799.58 | \$903.95 | \$851.57 | \$792.89 | \$647.69 | \$726.89 | \$821.77 | \$774.15 | \$720.81 |
| 65 | \$263.87 | \$296.13 | \$334.80 | \$315.39 | \$293.68 | \$239.89 | \$269.22 | \$304.37 | \$286.72 | \$266.98 |
| 66 | \$267.43 | \$301.35 | \$341.81 | \$322.37 | \$300.17 | \$243.12 | \$273.95 | \$310.74 | \$293.06 | \$272.88 |
| 67 | \$271.04 | \$306.67 | \$348.97 | \$329.51 | \$306.82 | \$246.40 | \$278.79 | \$317.25 | \$299.56 | \$278.92 |
| 68 | \$274.69 | \$312.06 | \$356.27 | \$336.79 | \$313.60 | \$249.72 | \$283.69 | \$323.88 | \$306.17 | \$285.09 |
| 69 | \$278.39 | \$317.56 | \$363.73 | \$344.24 | \$320.53 | \$253.08 | \$288.69 | \$330.67 | \$312.94 | \$291.40 |
| 70 | \$282.16 | \$323.16 | \$371.35 | \$351.87 | \$327.62 | \$256.50 | \$293.78 | \$337.58 | \$319.88 | \$297.84 |
| 71 | \$285.95 | \$328.85 | \$379.12 | \$359.65 | \$334.86 | \$259.96 | \$298.96 | \$344.65 | \$326.95 | \$304.42 |
| 72 | \$289.80 | \$334.66 | \$387.06 | \$367.60 | \$342.27 | \$263.45 | \$304.23 | \$351.87 | \$334.18 | \$311.15 |
| 73 | \$292.83 | \$338.70 | \$393.54 | \$374.06 | \$348.28 | \$266.21 | \$307.91 | \$357.76 | \$340.06 | \$316.62 |
| 74 | \$295.88 | \$342.81 | \$400.12 | \$380.65 | \$354.42 | \$268.98 | \$311.65 | \$363.74 | \$346.04 | \$322.20 |
| 75 | \$298.97 | \$346.98 | \$406.83 | \$387.34 | \$360.65 | \$271.79 | \$315.43 | \$369.84 | \$352.12 | \$327.87 |
| 76 | \$302.07 | \$351.20 | \$413.61 | \$394.16 | \$366.99 | \$274.61 | \$319.27 | \$376.01 | \$358.32 | \$333.63 |
| 77 | \$305.22 | \$355.46 | \$420.53 | \$401.07 | \$373.44 | \$277.47 | \$323.15 | \$382.30 | \$364.62 | \$339.49 |
| 78 | \$308.00 | \$357.82 | \$425.35 | \$405.89 | \$377.93 | \$280.00 | \$325.29 | \$386.68 | \$368.99 | \$343.58 |
| 79 | \$310.79 | \$360.20 | \$430.22 | \$410.76 | \$382.46 | \$282.53 | \$327.45 | \$391.11 | \$373.42 | \$347.69 |
| 80 | \$313.61 | \$362.60 | \$435.16 | \$415.69 | \$387.06 | \$285.10 | \$329.64 | \$395.60 | \$377.90 | \$351.87 |
| 81 | \$316.46 | \$365.01 | \$440.15 | \$420.67 | \$391.69 | \$287.69 | \$331.83 | \$400.13 | \$382.43 | \$356.08 |
| 82 | \$319.35 | \$367.42 | \$445.19 | \$425.72 | \$396.40 | \$290.32 | \$334.01 | \$404.71 | \$387.02 | \$360.36 |
| 83 | \$319.35 | \$368.66 | \$447.34 | \$427.88 | \$398.39 | \$290.32 | \$335.14 | \$406.67 | \$388.98 | \$362.17 |
| 84 | \$319.35 | \$369.90 | \$449.49 | \$430.04 | \$400.39 | \$290.32 | \$336.27 | \$408.62 | \$390.94 | \$363.99 |
| 85 | \$319.35 | \$371.16 | \$451.67 | \$432.20 | \$402.42 | \$290.32 | \$337.42 | \$410.60 | \$392.91 | \$365.84 |
| 86 | \$319.35 | \$372.40 | \$453.86 | \$434.39 | \$404.47 | \$290.32 | \$338.55 | \$412.60 | \$394.91 | \$367.70 |
| 87 | \$319.35 | \$373.66 | \$456.04 | \$436.59 | \$406.51 | \$290.32 | \$339.69 | \$414.59 | \$396.90 | \$369.55 |
| 88 | \$319.35 | \$374.92 | \$458.24 | \$438.80 | \$408.56 | \$290.32 | \$340.84 | \$416.59 | \$398.91 | \$371.42 |
| 89 | \$319.35 | \$376.20 | \$460.46 | \$441.00 | \$410.62 | \$290.32 | \$342.00 | \$418.60 | \$400.91 | \$373.28 |
| 90 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 91 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 92 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 93 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 94 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 95 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 96 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 97 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 98 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 99 | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |
| 100+ | \$319.35 | \$377.45 | \$462.68 | \$443.24 | \$412.70 | \$290.32 | \$343.14 | \$420.62 | \$402.94 | \$375.18 |

AETNA LIFE INSURANCE COMPANY
AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33000-33399, 34000-34099
MONTHLY EFT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$678.84 | \$769.13 | \$875.55 | \$823.44 | \$767.62 | \$617.14 | \$699.21 | \$795.95 | \$748.58 | \$697.83 |
| 65 | \$251.42 | \$284.86 | \$324.28 | \$304.99 | \$284.31 | \$228.57 | \$258.97 | \$294.80 | \$277.26 | \$258.46 |
| 66 | \$255.32 | \$289.88 | \$331.06 | \$311.74 | \$290.61 | \$232.11 | \$263.53 | \$300.97 | \$283.40 | \$264.19 |
| 67 | \$259.27 | \$294.99 | \$338.00 | \$318.63 | \$297.05 | \$235.70 | \$268.18 | \$307.27 | \$289.66 | \$270.05 |
| 68 | \$263.29 | \$300.19 | \$345.08 | \$325.70 | \$303.62 | \$239.36 | \$272.90 | \$313.71 | \$296.09 | \$276.02 |
| 69 | \$267.37 | \$305.48 | \$352.31 | \$332.93 | \$310.35 | \$243.06 | \$277.71 | \$320.27 | \$302.66 | \$282.14 |
| 70 | \$271.51 | \$310.86 | \$359.68 | \$340.30 | \$317.23 | \$246.83 | \$282.60 | \$326.98 | \$309.37 | \$288.39 |
| 71 | \$275.73 | \$316.33 | \$367.22 | \$347.83 | \$324.26 | \$250.66 | \$287.58 | \$333.84 | \$316.21 | \$294.78 |
| 72 | \$280.00 | \$321.91 | \$374.90 | \$355.54 | \$331.45 | \$254.54 | \$292.65 | \$340.82 | \$323.22 | \$301.32 |
| 73 | \$282.35 | \$325.83 | \$381.19 | \$361.79 | \$337.27 | \$256.69 | \$296.21 | \$346.53 | \$328.90 | \$306.61 |
| 74 | \$284.73 | \$329.78 | \$387.55 | \$368.17 | \$343.22 | \$258.85 | \$299.81 | \$352.32 | \$334.70 | \$312.02 |
| 75 | \$287.11 | \$333.78 | \$394.02 | \$374.66 | \$349.26 | \$261.01 | \$303.43 | \$358.21 | \$340.60 | \$317.51 |
| 76 | \$289.54 | \$337.84 | \$400.62 | \$381.25 | \$355.41 | \$263.22 | \$307.13 | \$364.20 | \$346.59 | \$323.10 |
| 77 | \$291.98 | \$341.93 | \$407.32 | \$387.97 | \$361.66 | \$265.43 | \$310.84 | \$370.29 | \$352.70 | \$328.78 |
| 78 | \$294.62 | \$344.21 | \$411.98 | \$392.62 | \$366.02 | \$267.84 | \$312.91 | \$374.53 | \$356.93 | \$332.74 |
| 79 | \$297.30 | \$346.49 | \$416.71 | \$397.35 | \$370.41 | \$270.27 | \$314.99 | \$378.83 | \$361.22 | \$336.74 |
| 80 | \$300.00 | \$348.79 | \$421.47 | \$402.11 | \$374.84 | \$272.73 | \$317.08 | \$383.16 | \$365.56 | \$340.77 |
| 81 | \$302.74 | \$351.10 | \$426.30 | \$406.95 | \$379.36 | \$275.22 | \$319.19 | \$387.55 | \$369.96 | \$344.87 |
| 82 | \$305.49 | \$353.45 | \$431.19 | \$411.85 | \$383.92 | \$277.72 | \$321.31 | \$391.99 | \$374.40 | \$349.02 |
| 83 | \$305.49 | \$354.64 | \$433.29 | \$413.92 | \$385.85 | \$277.72 | \$322.40 | \$393.90 | \$376.29 | \$350.77 |
| 84 | \$305.49 | \$355.83 | \$435.37 | \$416.02 | \$387.80 | \$277.72 | \$323.48 | \$395.79 | \$378.20 | \$352.55 |
| 85 | \$305.49 | \$357.03 | \$437.48 | \$418.12 | \$389.77 | \$277.72 | \$324.58 | \$397.71 | \$380.11 | \$354.34 |
| 86 | \$305.49 | \$358.24 | \$439.59 | \$420.24 | \$391.74 | \$277.72 | \$325.67 | \$399.62 | \$382.04 | \$356.13 |
| 87 | \$305.49 | \$359.44 | \$441.72 | \$422.35 | \$393.72 | \$277.72 | \$326.77 | \$401.56 | \$383.95 | \$357.93 |
| 88 | \$305.49 | \$360.66 | \$443.85 | \$424.48 | \$395.70 | \$277.72 | \$327.88 | \$403.50 | \$385.89 | \$359.73 |
| 89 | \$305.49 | \$361.88 | \$445.99 | \$426.64 | \$397.71 | \$277.72 | \$328.98 | \$405.44 | \$387.85 | \$361.56 |
| 90 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 91 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 92 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 93 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 94 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 95 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 96 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 97 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 98 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 99 | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |
| 100+ | \$305.49 | \$363.09 | \$448.14 | \$428.79 | \$399.72 | \$277.72 | \$330.08 | \$407.40 | \$389.81 | \$363.38 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799 MONTHLY DIRECT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$447.29 | \$501.73 | \$566.97 | \$534.23 | \$497.56 | \$406.81 | \$456.30 | \$515.61 | \$485.84 | \$452.51 |
| 65 | \$166.93 | \$187.09 | \$211.26 | \$199.12 | \$185.54 | \$151.93 | \$170.26 | \$192.23 | \$181.20 | \$168.86 |
| 66 | \$169.14 | \$190.34 | \$215.63 | \$203.48 | \$189.61 | \$153.95 | \$173.22 | \$196.21 | \$185.17 | \$172.55 |
| 67 | \$171.40 | \$193.66 | \$220.10 | \$207.95 | \$193.75 | \$156.00 | \$176.24 | \$200.28 | \$189.22 | \$176.32 |
| 68 | \$173.68 | \$197.04 | \$224.67 | \$212.49 | \$198.00 | \$158.07 | \$179.31 | \$204.42 | \$193.36 | \$180.18 |
| 69 | \$175.99 | \$200.47 | \$229.33 | \$217.15 | \$202.33 | \$160.18 | \$182.43 | \$208.67 | \$197.59 | \$184.12 |
| 70 | \$178.35 | \$203.98 | \$234.09 | \$221.92 | \$206.76 | \$162.31 | \$185.61 | \$212.99 | \$201.93 | \$188.14 |
| 71 | \$180.72 | \$207.54 | \$238.94 | \$226.78 | \$211.29 | \$164.47 | \$188.85 | \$217.41 | \$206.34 | \$192.26 |
| 72 | \$183.13 | \$211.16 | \$243.91 | \$231.75 | \$215.91 | \$166.66 | \$192.15 | \$221.92 | \$210.86 | \$196.47 |
| 73 | \$185.02 | \$213.69 | \$247.96 | \$235.79 | \$219.68 | \$168.38 | \$194.45 | \$225.60 | \$214.53 | \$199.89 |
| 74 | \$186.92 | \$216.26 | \$252.07 | \$239.91 | \$223.52 | \$170.11 | \$196.78 | \$229.34 | \$218.28 | \$203.38 |
| 75 | \$188.85 | \$218.86 | \$256.26 | \$244.08 | \$227.40 | \$171.86 | \$199.15 | \$233.15 | \$222.07 | \$206.91 |
| 76 | \$190.79 | \$221.49 | \$260.50 | \$248.35 | \$231.37 | \$173.63 | \$201.54 | \$237.01 | \$225.95 | \$210.52 |
| 77 | \$192.76 | \$224.17 | \$264.83 | \$252.67 | \$235.40 | \$175.42 | \$203.97 | \$240.94 | \$229.88 | \$214.18 |
| 78 | \$194.50 | \$225.64 | \$267.85 | \$255.68 | \$238.21 | \$177.00 | \$205.31 | \$243.67 | \$232.62 | \$216.73 |
| 79 | \$196.24 | \$227.12 | \$270.88 | \$258.73 | \$241.04 | \$178.58 | \$206.65 | \$246.44 | \$235.39 | \$219.30 |
| 80 | \$198.01 | \$228.63 | \$273.97 | \$261.81 | \$243.91 | \$180.19 | \$208.02 | \$249.25 | \$238.19 | \$221.92 |
| 81 | \$199.79 | \$230.13 | \$277.09 | \$264.92 | \$246.81 | \$181.81 | \$209.39 | \$252.08 | \$241.02 | \$224.55 |
| 82 | \$201.59 | \$231.63 | \$280.24 | \$268.08 | \$249.75 | \$183.45 | \$210.76 | \$254.94 | \$243.89 | \$227.23 |
| 83 | \$201.59 | \$232.41 | \$281.58 | \$269.43 | \$250.99 | \$183.45 | \$211.47 | \$256.17 | \$245.12 | \$228.36 |
| 84 | \$201.59 | \$233.19 | \$282.93 | \$270.77 | \$252.25 | \$183.45 | \$212.17 | \$257.39 | \$246.34 | \$229.50 |
| 85 | \$201.59 | \$233.98 | \$284.29 | \$272.13 | \$253.51 | \$183.45 | \$212.89 | \$258.63 | \$247.57 | \$230.65 |
| 86 | \$201.59 | \$234.76 | \$285.66 | \$273.50 | \$254.79 | \$183.45 | \$213.59 | \$259.87 | \$248.82 | \$231.81 |
| 87 | \$201.59 | \$235.53 | \$287.03 | \$274.86 | \$256.06 | \$183.45 | \$214.31 | \$261.12 | \$250.06 | \$232.97 |
| 88 | \$201.59 | \$236.32 | \$288.41 | \$276.24 | \$257.35 | \$183.45 | \$215.02 | \$262.37 | \$251.32 | \$234.13 |
| 89 | \$201.59 | \$237.12 | \$289.79 | \$277.62 | \$258.64 | \$183.45 | \$215.75 | \$263.62 | \$252.57 | \$235.31 |
| 90 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 91 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 92 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 93 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 94 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 95 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 96 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 97 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 98 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 99 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |
| 100+ | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 | \$183.45 | \$216.46 | \$264.89 | \$253.84 | \$236.49 |

## AETNA LIFE INSURANCE COMPANY

AREA 1 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32000-32199, 32300-32799, 33800-33899, 34700-34799
MONTHLY DIRECT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| $\begin{aligned} & \text { Under } \\ & 65 \end{aligned}$ | \$426.28 | \$482.70 | \$549.21 | \$516.65 | \$481.76 | \$387.71 | \$439.01 | \$499.47 | \$469.87 | \$438.15 |
| 65 | \$159.14 | \$180.05 | \$204.67 | \$192.61 | \$179.69 | \$144.85 | \$163.86 | \$186.25 | \$175.29 | \$163.54 |
| 66 | \$161.58 | \$183.18 | \$208.92 | \$196.83 | \$183.62 | \$147.07 | \$166.71 | \$190.10 | \$179.12 | \$167.12 |
| 67 | \$164.05 | \$186.37 | \$213.25 | \$201.15 | \$187.66 | \$149.31 | \$169.61 | \$194.04 | \$183.04 | \$170.78 |
| 68 | \$166.57 | \$189.62 | \$217.68 | \$205.57 | \$191.76 | \$151.60 | \$172.56 | \$198.07 | \$187.06 | \$174.51 |
| 69 | \$169.11 | \$192.92 | \$222.19 | \$210.08 | \$195.97 | \$153.91 | \$175.57 | \$202.17 | \$191.16 | \$178.33 |
| 70 | \$171.70 | \$196.28 | \$226.80 | \$214.69 | \$200.27 | \$156.27 | \$178.63 | \$206.36 | \$195.35 | \$182.24 |
| 71 | \$174.33 | \$199.71 | \$231.51 | \$219.40 | \$204.66 | \$158.66 | \$181.74 | \$210.65 | \$199.63 | \$186.24 |
| 72 | \$177.00 | \$203.20 | \$236.31 | \$224.21 | \$209.15 | \$161.09 | \$184.91 | \$215.01 | \$204.01 | \$190.32 |
| 73 | \$178.47 | \$205.64 | \$240.24 | \$228.12 | \$212.79 | \$162.43 | \$187.13 | \$218.58 | \$207.57 | \$193.63 |
| 74 | \$179.95 | \$208.12 | \$244.22 | \$232.10 | \$216.52 | \$163.78 | \$189.38 | \$222.20 | \$211.19 | \$197.01 |
| 75 | \$181.45 | \$210.61 | \$248.27 | \$236.17 | \$220.29 | \$165.13 | \$191.65 | \$225.88 | \$214.88 | \$200.44 |
| 76 | \$182.97 | \$213.15 | \$252.38 | \$240.28 | \$224.13 | \$166.51 | \$193.95 | \$229.62 | \$218.62 | \$203.94 |
| 77 | \$184.48 | \$215.71 | \$256.57 | \$244.48 | \$228.04 | \$167.89 | \$196.27 | \$233.43 | \$222.44 | \$207.48 |
| 78 | \$186.13 | \$217.13 | \$259.49 | \$247.39 | \$230.76 | \$169.40 | \$197.57 | \$236.08 | \$225.08 | \$209.96 |
| 79 | \$187.81 | \$218.56 | \$262.44 | \$250.34 | \$233.51 | \$170.92 | \$198.87 | \$238.77 | \$227.77 | \$212.46 |
| 80 | \$189.50 | \$219.99 | \$265.42 | \$253.32 | \$236.28 | \$172.45 | \$200.17 | \$241.48 | \$230.47 | \$214.98 |
| 81 | \$191.21 | \$221.44 | \$268.45 | \$256.34 | \$239.10 | \$174.01 | \$201.49 | \$244.22 | \$233.22 | \$217.54 |
| 82 | \$192.93 | \$222.90 | \$271.50 | \$259.40 | \$241.95 | \$175.58 | \$202.82 | \$246.99 | \$236.00 | \$220.13 |
| 83 | \$192.93 | \$223.65 | \$272.80 | \$260.70 | \$243.16 | \$175.58 | \$203.50 | \$248.18 | \$237.18 | \$221.23 |
| 84 | \$192.93 | \$224.40 | \$274.11 | \$262.02 | \$244.38 | \$175.58 | \$204.18 | \$249.37 | \$238.37 | \$222.34 |
| 85 | \$192.93 | \$225.14 | \$275.42 | \$263.32 | \$245.61 | \$175.58 | \$204.86 | \$250.57 | \$239.57 | \$223.46 |
| 86 | \$192.93 | \$225.90 | \$276.74 | \$264.65 | \$246.85 | \$175.58 | \$205.54 | \$251.76 | \$240.77 | \$224.58 |
| 87 | \$192.93 | \$226.66 | \$278.07 | \$265.97 | \$248.07 | \$175.58 | \$206.23 | \$252.97 | \$241.97 | \$225.70 |
| 88 | \$192.93 | \$227.41 | \$279.41 | \$267.31 | \$249.31 | \$175.58 | \$206.92 | \$254.19 | \$243.19 | \$226.83 |
| 89 | \$192.93 | \$228.17 | \$280.74 | \$268.65 | \$250.57 | \$175.58 | \$207.61 | \$255.40 | \$244.41 | \$227.97 |
| 90 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 91 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 92 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 93 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 94 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 95 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 96 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 97 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 98 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 99 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |
| 100+ | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 | \$175.58 | \$208.30 | \$256.62 | \$245.63 | \$229.11 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999
MONTHLY DIRECT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under $65$ | \$491.82 | \$551.70 | \$623.46 | \$587.46 | \$547.12 | \$447.29 | \$501.73 | \$566.97 | \$534.23 | \$497.56 |
| 65 | \$183.43 | \$205.60 | \$232.18 | \$218.83 | \$203.90 | \$166.93 | \$187.09 | \$211.26 | \$199.12 | \$185.54 |
| 66 | \$185.85 | \$209.17 | \$237.00 | \$223.63 | \$208.37 | \$169.14 | \$190.34 | \$215.63 | \$203.48 | \$189.61 |
| 67 | \$188.34 | \$212.82 | \$241.91 | \$228.54 | \$212.93 | \$171.40 | \$193.66 | \$220.10 | \$207.95 | \$193.75 |
| 68 | \$190.85 | \$216.55 | \$246.93 | \$233.54 | \$217.59 | \$173.68 | \$197.04 | \$224.67 | \$212.49 | \$198.00 |
| 69 | \$193.39 | \$220.32 | \$252.06 | \$238.66 | \$222.36 | \$175.99 | \$200.47 | \$229.33 | \$217.15 | \$202.33 |
| 70 | \$195.98 | \$224.18 | \$257.30 | \$243.91 | \$227.24 | \$178.35 | \$203.98 | \$234.09 | \$221.92 | \$206.76 |
| 71 | \$198.60 | \$228.09 | \$262.64 | \$249.26 | \$232.21 | \$180.72 | \$207.54 | \$238.94 | \$226.78 | \$211.29 |
| 72 | \$201.24 | \$232.08 | \$268.10 | \$254.73 | \$237.31 | \$183.13 | \$211.16 | \$243.91 | \$231.75 | \$215.91 |
| 73 | \$203.33 | \$234.87 | \$272.55 | \$259.18 | \$241.44 | \$185.02 | \$213.69 | \$247.96 | \$235.79 | \$219.68 |
| 74 | \$205.41 | \$237.68 | \$277.08 | \$263.70 | \$245.66 | \$186.92 | \$216.26 | \$252.07 | \$239.91 | \$223.52 |
| 75 | \$207.54 | \$240.54 | \$281.69 | \$268.29 | \$249.95 | \$188.85 | \$218.86 | \$256.26 | \$244.08 | \$227.40 |
| 76 | \$209.67 | \$243.45 | \$286.35 | \$272.99 | \$254.31 | \$190.79 | \$221.49 | \$260.50 | \$248.35 | \$231.37 |
| 77 | \$211.84 | \$246.39 | \$291.11 | \$277.74 | \$258.74 | \$192.76 | \$224.17 | \$264.83 | \$252.67 | \$235.40 |
| 78 | \$213.75 | \$248.01 | \$294.43 | \$281.05 | \$261.83 | \$194.50 | \$225.64 | \$267.85 | \$255.68 | \$238.21 |
| 79 | \$215.67 | \$249.64 | \$297.77 | \$284.41 | \$264.94 | \$196.24 | \$227.12 | \$270.88 | \$258.73 | \$241.04 |
| 80 | \$217.60 | \$251.30 | \$301.17 | \$287.80 | \$268.10 | \$198.01 | \$228.63 | \$273.97 | \$261.81 | \$243.91 |
| 81 | \$219.56 | \$252.94 | \$304.61 | \$291.22 | \$271.29 | \$199.79 | \$230.13 | \$277.09 | \$264.92 | \$246.81 |
| 82 | \$221.56 | \$254.60 | \$308.06 | \$294.69 | \$274.52 | \$201.59 | \$231.63 | \$280.24 | \$268.08 | \$249.75 |
| 83 | \$221.56 | \$255.45 | \$309.54 | \$296.17 | \$275.89 | \$201.59 | \$232.41 | \$281.58 | \$269.43 | \$250.99 |
| 84 | \$221.56 | \$256.31 | \$311.02 | \$297.65 | \$277.27 | \$201.59 | \$233.19 | \$282.93 | \$270.77 | \$252.25 |
| 85 | \$221.56 | \$257.17 | \$312.52 | \$299.14 | \$278.67 | \$201.59 | \$233.98 | \$284.29 | \$272.13 | \$253.51 |
| 86 | \$221.56 | \$258.04 | \$314.03 | \$300.64 | \$280.07 | \$201.59 | \$234.76 | \$285.66 | \$273.50 | \$254.79 |
| 87 | \$221.56 | \$258.89 | \$315.53 | \$302.15 | \$281.47 | \$201.59 | \$235.53 | \$287.03 | \$274.86 | \$256.06 |
| 88 | \$221.56 | \$259.76 | \$317.05 | \$303.67 | \$282.89 | \$201.59 | \$236.32 | \$288.41 | \$276.24 | \$257.35 |
| 89 | \$221.56 | \$260.63 | \$318.56 | \$305.19 | \$284.30 | \$201.59 | \$237.12 | \$289.79 | \$277.62 | \$258.64 |
| 90 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 91 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 92 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 93 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 94 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 95 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 96 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 97 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 98 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 99 | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |
| 100+ | \$221.56 | \$261.50 | \$320.10 | \$306.73 | \$285.72 | \$201.59 | \$237.91 | \$291.18 | \$279.02 | \$259.93 |

## AETNA LIFE INSURANCE COMPANY

AREA 2 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 32200-32299, 32800-32999, 33500-33799, 33900-33999, 34100-34299, 34400-34499, 34600-34699, 34900-34999
MONTHLY DIRECT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$468.71 | \$530.78 | \$603.93 | \$568.12 | \$529.74 | \$426.28 | \$482.70 | \$549.21 | \$516.65 | \$481.76 |
| 65 | \$174.85 | \$197.85 | \$224.95 | \$211.67 | \$197.47 | \$159.14 | \$180.05 | \$204.67 | \$192.61 | \$179.69 |
| 66 | \$177.54 | \$201.29 | \$229.60 | \$216.32 | \$201.79 | \$161.58 | \$183.18 | \$208.92 | \$196.83 | \$183.62 |
| 67 | \$180.25 | \$204.81 | \$234.37 | \$221.07 | \$206.22 | \$164.05 | \$186.37 | \$213.25 | \$201.15 | \$187.66 |
| 68 | \$183.02 | \$208.38 | \$239.25 | \$225.92 | \$210.74 | \$166.57 | \$189.62 | \$217.68 | \$205.57 | \$191.76 |
| 69 | \$185.82 | \$212.01 | \$244.20 | \$230.89 | \$215.37 | \$169.11 | \$192.92 | \$222.19 | \$210.08 | \$195.97 |
| 70 | \$188.67 | \$215.72 | \$249.28 | \$235.96 | \$220.09 | \$171.70 | \$196.28 | \$226.80 | \$214.69 | \$200.27 |
| 71 | \$191.57 | \$219.48 | \$254.46 | \$241.14 | \$224.93 | \$174.33 | \$199.71 | \$231.51 | \$219.40 | \$204.66 |
| 72 | \$194.50 | \$223.32 | \$259.75 | \$246.43 | \$229.87 | \$177.00 | \$203.20 | \$236.31 | \$224.21 | \$209.15 |
| 73 | \$196.12 | \$226.00 | \$264.07 | \$250.74 | \$233.87 | \$178.47 | \$205.64 | \$240.24 | \$228.12 | \$212.79 |
| 74 | \$197.75 | \$228.73 | \$268.45 | \$255.11 | \$237.97 | \$179.95 | \$208.12 | \$244.22 | \$232.10 | \$216.52 |
| 75 | \$199.40 | \$231.48 | \$272.89 | \$259.58 | \$242.12 | \$181.45 | \$210.61 | \$248.27 | \$236.17 | \$220.29 |
| 76 | \$201.06 | \$234.26 | \$277.43 | \$264.11 | \$246.34 | \$182.97 | \$213.15 | \$252.38 | \$240.28 | \$224.13 |
| 77 | \$202.73 | \$237.08 | \$282.03 | \$268.73 | \$250.64 | \$184.48 | \$215.71 | \$256.57 | \$244.48 | \$228.04 |
| 78 | \$204.55 | \$238.64 | \$285.23 | \$271.92 | \$253.64 | \$186.13 | \$217.13 | \$259.49 | \$247.39 | \$230.76 |
| 79 | \$206.40 | \$240.21 | \$288.49 | \$275.18 | \$256.67 | \$187.81 | \$218.56 | \$262.44 | \$250.34 | \$233.51 |
| 80 | \$208.25 | \$241.79 | \$291.76 | \$278.45 | \$259.70 | \$189.50 | \$219.99 | \$265.42 | \$253.32 | \$236.28 |
| 81 | \$210.14 | \$243.38 | \$295.10 | \$281.78 | \$262.82 | \$191.21 | \$221.44 | \$268.45 | \$256.34 | \$239.10 |
| 82 | \$212.03 | \$244.99 | \$298.45 | \$285.14 | \$265.95 | \$192.93 | \$222.90 | \$271.50 | \$259.40 | \$241.95 |
| 83 | \$212.03 | \$245.82 | \$299.89 | \$286.57 | \$267.27 | \$192.93 | \$223.65 | \$272.80 | \$260.70 | \$243.16 |
| 84 | \$212.03 | \$246.64 | \$301.32 | \$288.02 | \$268.61 | \$192.93 | \$224.40 | \$274.11 | \$262.02 | \$244.38 |
| 85 | \$212.03 | \$247.46 | \$302.77 | \$289.46 | \$269.97 | \$192.93 | \$225.14 | \$275.42 | \$263.32 | \$245.61 |
| 86 | \$212.03 | \$248.29 | \$304.22 | \$290.92 | \$271.33 | \$192.93 | \$225.90 | \$276.74 | \$264.65 | \$246.85 |
| 87 | \$212.03 | \$249.13 | \$305.67 | \$292.37 | \$272.68 | \$192.93 | \$226.66 | \$278.07 | \$265.97 | \$248.07 |
| 88 | \$212.03 | \$249.96 | \$307.15 | \$293.84 | \$274.05 | \$192.93 | \$227.41 | \$279.41 | \$267.31 | \$249.31 |
| 89 | \$212.03 | \$250.79 | \$308.62 | \$295.32 | \$275.42 | \$192.93 | \$228.17 | \$280.74 | \$268.65 | \$250.57 |
| 90 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 91 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 92 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 93 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 94 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 95 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 96 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 97 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 98 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 99 | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |
| 100+ | \$212.03 | \$251.64 | \$310.10 | \$296.81 | \$276.80 | \$192.93 | \$228.94 | \$282.09 | \$270.00 | \$251.82 |

AETNA LIFE INSURANCE COMPANY
AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
MONTHLY DIRECT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$625.40 | \$701.63 | \$792.95 | \$747.12 | \$695.78 | \$568.73 | \$638.02 | \$721.05 | \$679.38 | \$632.71 |
| 65 | \$232.90 | \$261.12 | \$294.95 | \$277.96 | \$258.96 | \$211.91 | \$237.56 | \$268.32 | \$252.87 | \$235.60 |
| 66 | \$235.99 | \$265.69 | \$301.09 | \$284.08 | \$264.65 | \$214.72 | \$241.71 | \$273.90 | \$258.44 | \$240.77 |
| 67 | \$239.15 | \$270.32 | \$307.34 | \$290.33 | \$270.46 | \$217.59 | \$245.93 | \$279.58 | \$264.11 | \$246.05 |
| 68 | \$242.35 | \$275.06 | \$313.73 | \$296.70 | \$276.40 | \$220.50 | \$250.24 | \$285.39 | \$269.91 | \$251.45 |
| 69 | \$245.60 | \$279.86 | \$320.26 | \$303.22 | \$282.47 | \$223.45 | \$254.60 | \$291.33 | \$275.83 | \$256.97 |
| 70 | \$248.88 | \$284.77 | \$326.93 | \$309.88 | \$288.66 | \$226.44 | \$259.06 | \$297.39 | \$281.90 | \$262.60 |
| 71 | \$252.21 | \$289.76 | \$333.72 | \$316.69 | \$295.00 | \$229.46 | \$263.59 | \$303.57 | \$288.08 | \$268.36 |
| 72 | \$255.58 | \$294.83 | \$340.67 | \$323.65 | \$301.49 | \$232.53 | \$268.21 | \$309.88 | \$294.41 | \$274.26 |
| 73 | \$258.22 | \$298.37 | \$346.34 | \$329.30 | \$306.76 | \$234.93 | \$271.43 | \$315.04 | \$299.54 | \$279.05 |
| 74 | \$260.90 | \$301.97 | \$352.11 | \$335.07 | \$312.12 | \$237.36 | \$274.70 | \$320.28 | \$304.79 | \$283.93 |
| 75 | \$263.58 | \$305.61 | \$357.97 | \$340.91 | \$317.57 | \$239.81 | \$278.01 | \$325.60 | \$310.10 | \$288.87 |
| 76 | \$266.30 | \$309.29 | \$363.91 | \$346.89 | \$323.13 | \$242.27 | \$281.36 | \$331.01 | \$315.53 | \$293.93 |
| 77 | \$269.07 | \$313.04 | \$369.96 | \$352.94 | \$328.77 | \$244.79 | \$284.76 | \$336.51 | \$321.03 | \$299.06 |
| 78 | \$271.50 | \$315.09 | \$374.18 | \$357.16 | \$332.69 | \$246.99 | \$286.62 | \$340.34 | \$324.87 | \$302.62 |
| 79 | \$273.94 | \$317.16 | \$378.44 | \$361.42 | \$336.65 | \$249.22 | \$288.51 | \$344.22 | \$328.75 | \$306.22 |
| 80 | \$276.42 | \$319.28 | \$382.77 | \$365.73 | \$340.67 | \$251.47 | \$290.43 | \$348.16 | \$332.67 | \$309.88 |
| 81 | \$278.91 | \$321.38 | \$387.13 | \$370.09 | \$344.74 | \$253.73 | \$292.35 | \$352.12 | \$336.63 | \$313.58 |
| 82 | \$281.43 | \$323.50 | \$391.53 | \$374.52 | \$348.85 | \$256.02 | \$294.27 | \$356.12 | \$340.65 | \$317.32 |
| 83 | \$281.43 | \$324.58 | \$393.42 | \$376.39 | \$350.59 | \$256.02 | \$295.25 | \$357.83 | \$342.36 | \$318.90 |
| 84 | \$281.43 | \$325.67 | \$395.31 | \$378.28 | \$352.36 | \$256.02 | \$296.24 | \$359.55 | \$344.07 | \$320.50 |
| 85 | \$281.43 | \$326.77 | \$397.21 | \$380.19 | \$354.12 | \$256.02 | \$297.24 | \$361.27 | \$345.80 | \$322.11 |
| 86 | \$281.43 | \$327.85 | \$399.12 | \$382.10 | \$355.91 | \$256.02 | \$298.23 | \$363.02 | \$347.55 | \$323.74 |
| 87 | \$281.43 | \$328.95 | \$401.03 | \$384.02 | \$357.70 | \$256.02 | \$299.23 | \$364.76 | \$349.29 | \$325.37 |
| 88 | \$281.43 | \$330.05 | \$402.97 | \$385.94 | \$359.48 | \$256.02 | \$300.23 | \$366.52 | \$351.04 | \$326.98 |
| 89 | \$281.43 | \$331.17 | \$404.90 | \$387.88 | \$361.30 | \$256.02 | \$301.25 | \$368.27 | \$352.80 | \$328.63 |
| 90 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 91 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 92 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 93 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 94 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 95 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 96 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 97 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 98 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 99 | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |
| 100+ | \$281.43 | \$332.28 | \$406.85 | \$389.82 | \$363.11 | \$256.02 | \$302.25 | \$370.05 | \$354.57 | \$330.28 |

## AETNA LIFE INSURANCE COMPANY

AREA 3 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33400-33499
MONTHLY DIRECT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$595.98 | \$674.99 | \$768.11 | \$722.52 | \$673.66 | \$541.99 | \$613.81 | \$698.46 | \$657.02 | \$612.60 |
| 65 | \$221.99 | \$251.26 | \$285.74 | \$268.86 | \$250.77 | \$201.99 | \$228.61 | \$259.94 | \$244.60 | \$228.15 |
| 66 | \$225.41 | \$255.66 | \$291.69 | \$274.76 | \$256.27 | \$205.10 | \$232.60 | \$265.35 | \$249.97 | \$233.16 |
| 67 | \$228.86 | \$260.13 | \$297.75 | \$280.81 | \$261.91 | \$208.23 | \$236.66 | \$270.86 | \$255.46 | \$238.28 |
| 68 | \$232.39 | \$264.66 | \$303.94 | \$286.98 | \$267.66 | \$211.44 | \$240.78 | \$276.49 | \$261.07 | \$243.51 |
| 69 | \$235.95 | \$269.29 | \$310.28 | \$293.31 | \$273.56 | \$214.68 | \$244.99 | \$282.25 | \$266.83 | \$248.87 |
| 70 | \$239.58 | \$274.00 | \$316.72 | \$299.75 | \$279.58 | \$217.98 | \$249.27 | \$288.11 | \$272.69 | \$254.34 |
| 71 | \$243.26 | \$278.80 | \$323.31 | \$306.36 | \$285.72 | \$221.33 | \$253.63 | \$294.10 | \$278.69 | \$259.93 |
| 72 | \$247.00 | \$283.69 | \$330.04 | \$313.09 | \$292.02 | \$224.73 | \$258.08 | \$300.22 | \$284.81 | \$265.65 |
| 73 | \$249.06 | \$287.09 | \$335.53 | \$318.57 | \$297.11 | \$226.60 | \$261.18 | \$305.21 | \$289.80 | \$270.28 |
| 74 | \$251.13 | \$290.57 | \$341.11 | \$324.14 | \$302.31 | \$228.48 | \$264.33 | \$310.28 | \$294.86 | \$275.01 |
| 75 | \$253.23 | \$294.07 | \$346.78 | \$329.83 | \$307.60 | \$230.39 | \$267.51 | \$315.43 | \$300.03 | \$279.82 |
| 76 | \$255.35 | \$297.61 | \$352.53 | \$335.60 | \$312.98 | \$232.32 | \$270.73 | \$320.67 | \$305.27 | \$284.72 |
| 77 | \$257.48 | \$301.18 | \$358.40 | \$341.47 | \$318.44 | \$234.25 | \$273.98 | \$326.00 | \$310.61 | \$289.67 |
| 78 | \$259.79 | \$303.17 | \$362.49 | \$345.54 | \$322.26 | \$236.35 | \$275.80 | \$329.72 | \$314.31 | \$293.15 |
| 79 | \$262.14 | \$305.18 | \$366.63 | \$349.68 | \$326.10 | \$238.49 | \$277.61 | \$333.47 | \$318.08 | \$296.64 |
| 80 | \$264.50 | \$307.19 | \$370.79 | \$353.85 | \$330.00 | \$240.64 | \$279.44 | \$337.27 | \$321.86 | \$300.18 |
| 81 | \$266.89 | \$309.21 | \$375.03 | \$358.08 | \$333.93 | \$242.81 | \$281.28 | \$341.12 | \$325.71 | \$303.75 |
| 82 | \$269.32 | \$311.25 | \$379.29 | \$362.35 | \$337.92 | \$245.01 | \$283.14 | \$344.98 | \$329.60 | \$307.38 |
| 83 | \$269.32 | \$312.32 | \$381.12 | \$364.18 | \$339.62 | \$245.01 | \$284.10 | \$346.65 | \$331.26 | \$308.93 |
| 84 | \$269.32 | \$313.36 | \$382.95 | \$366.01 | \$341.33 | \$245.01 | \$285.05 | \$348.31 | \$332.92 | \$310.49 |
| 85 | \$269.32 | \$314.40 | \$384.79 | \$367.85 | \$343.06 | \$245.01 | \$286.00 | \$349.99 | \$334.59 | \$312.05 |
| 86 | \$269.32 | \$315.46 | \$386.63 | \$369.71 | \$344.78 | \$245.01 | \$286.97 | \$351.66 | \$336.27 | \$313.62 |
| 87 | \$269.32 | \$316.51 | \$388.50 | \$371.56 | \$346.50 | \$245.01 | \$287.92 | \$353.36 | \$337.96 | \$315.18 |
| 88 | \$269.32 | \$317.59 | \$390.37 | \$373.43 | \$348.25 | \$245.01 | \$288.90 | \$355.06 | \$339.66 | \$316.77 |
| 89 | \$269.32 | \$318.64 | \$392.24 | \$375.32 | \$350.00 | \$245.01 | \$289.85 | \$356.76 | \$341.38 | \$318.37 |
| 90 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 91 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 92 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 93 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 94 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 95 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 96 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 97 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 98 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 99 | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |
| 100+ | \$269.32 | \$319.70 | \$394.13 | \$377.19 | \$351.76 | \$245.01 | \$290.82 | \$358.47 | \$343.09 | \$319.96 |

## AETNA LIFE INSURANCE COMPANY

AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014 ZIP CODES: 33000-33399, 34000-34099

## MONTHLY DIRECT MALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$714.46 | \$801.58 | \$905.95 | \$853.57 | \$794.89 | \$649.69 | \$728.89 | \$823.77 | \$776.15 | \$722.81 |
| 65 | \$265.87 | \$298.13 | \$336.80 | \$317.39 | \$295.68 | \$241.89 | \$271.22 | \$306.37 | \$288.72 | \$268.98 |
| 66 | \$269.43 | \$303.35 | \$343.81 | \$324.37 | \$302.17 | \$245.12 | \$275.95 | \$312.74 | \$295.06 | \$274.88 |
| 67 | \$273.04 | \$308.67 | \$350.97 | \$331.51 | \$308.82 | \$248.40 | \$280.79 | \$319.25 | \$301.56 | \$280.92 |
| 68 | \$276.69 | \$314.06 | \$358.27 | \$338.79 | \$315.60 | \$251.72 | \$285.69 | \$325.88 | \$308.17 | \$287.09 |
| 69 | \$280.39 | \$319.56 | \$365.73 | \$346.24 | \$322.53 | \$255.08 | \$290.69 | \$332.67 | \$314.94 | \$293.40 |
| 70 | \$284.16 | \$325.16 | \$373.35 | \$353.87 | \$329.62 | \$258.50 | \$295.78 | \$339.58 | \$321.88 | \$299.84 |
| 71 | \$287.95 | \$330.85 | \$381.12 | \$361.65 | \$336.86 | \$261.96 | \$300.96 | \$346.65 | \$328.95 | \$306.42 |
| 72 | \$291.80 | \$336.66 | \$389.06 | \$369.60 | \$344.27 | \$265.45 | \$306.23 | \$353.87 | \$336.18 | \$313.15 |
| 73 | \$294.83 | \$340.70 | \$395.54 | \$376.06 | \$350.28 | \$268.21 | \$309.91 | \$359.76 | \$342.06 | \$318.62 |
| 74 | \$297.88 | \$344.81 | \$402.12 | \$382.65 | \$356.42 | \$270.98 | \$313.65 | \$365.74 | \$348.04 | \$324.20 |
| 75 | \$300.97 | \$348.98 | \$408.83 | \$389.34 | \$362.65 | \$273.79 | \$317.43 | \$371.84 | \$354.12 | \$329.87 |
| 76 | \$304.07 | \$353.20 | \$415.61 | \$396.16 | \$368.99 | \$276.61 | \$321.27 | \$378.01 | \$360.32 | \$335.63 |
| 77 | \$307.22 | \$357.46 | \$422.53 | \$403.07 | \$375.44 | \$279.47 | \$325.15 | \$384.30 | \$366.62 | \$341.49 |
| 78 | \$310.00 | \$359.82 | \$427.35 | \$407.89 | \$379.93 | \$282.00 | \$327.29 | \$388.68 | \$370.99 | \$345.58 |
| 79 | \$312.79 | \$362.20 | \$432.22 | \$412.76 | \$384.46 | \$284.53 | \$329.45 | \$393.11 | \$375.42 | \$349.69 |
| 80 | \$315.61 | \$364.60 | \$437.16 | \$417.69 | \$389.06 | \$287.10 | \$331.64 | \$397.60 | \$379.90 | \$353.87 |
| 81 | \$318.46 | \$367.01 | \$442.15 | \$422.67 | \$393.69 | \$289.69 | \$333.83 | \$402.13 | \$384.43 | \$358.08 |
| 82 | \$321.35 | \$369.42 | \$447.19 | \$427.72 | \$398.40 | \$292.32 | \$336.01 | \$406.71 | \$389.02 | \$362.36 |
| 83 | \$321.35 | \$370.66 | \$449.34 | \$429.88 | \$400.39 | \$292.32 | \$337.14 | \$408.67 | \$390.98 | \$364.17 |
| 84 | \$321.35 | \$371.90 | \$451.49 | \$432.04 | \$402.39 | \$292.32 | \$338.27 | \$410.62 | \$392.94 | \$365.99 |
| 85 | \$321.35 | \$373.16 | \$453.67 | \$434.20 | \$404.42 | \$292.32 | \$339.42 | \$412.60 | \$394.91 | \$367.84 |
| 86 | \$321.35 | \$374.40 | \$455.86 | \$436.39 | \$406.47 | \$292.32 | \$340.55 | \$414.60 | \$396.91 | \$369.70 |
| 87 | \$321.35 | \$375.66 | \$458.04 | \$438.59 | \$408.51 | \$292.32 | \$341.69 | \$416.59 | \$398.90 | \$371.55 |
| 88 | \$321.35 | \$376.92 | \$460.24 | \$440.80 | \$410.56 | \$292.32 | \$342.84 | \$418.59 | \$400.91 | \$373.42 |
| 89 | \$321.35 | \$378.20 | \$462.46 | \$443.00 | \$412.62 | \$292.32 | \$344.00 | \$420.60 | \$402.91 | \$375.28 |
| 90 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 91 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 92 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 93 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 94 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 95 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 96 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 97 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 98 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 99 | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |
| 100+ | \$321.35 | \$379.45 | \$464.68 | \$445.24 | \$414.70 | \$292.32 | \$345.14 | \$422.62 | \$404.94 | \$377.18 |

## AETNA LIFE INSURANCE COMPANY

AREA 4 - FLORIDA RATES EFFECTIVE 01/01/2014
ZIP CODES: 33000-33399, 34000-34099
MONTHLY DIRECT FEMALE RATES

| Issue | Tobacco User |  |  |  |  | Non-Tobacco User |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Plan A | Plan B | Plan F | Plan G | Plan N | Plan A | Plan B | Plan F | Plan G | Plan N |
| Under 65 | \$680.84 | \$771.13 | \$877.55 | \$825.44 | \$769.62 | \$619.14 | \$701.21 | \$797.95 | \$750.58 | \$699.83 |
| 65 | \$253.42 | \$286.86 | \$326.28 | \$306.99 | \$286.31 | \$230.57 | \$260.97 | \$296.80 | \$279.26 | \$260.46 |
| 66 | \$257.32 | \$291.88 | \$333.06 | \$313.74 | \$292.61 | \$234.11 | \$265.53 | \$302.97 | \$285.40 | \$266.19 |
| 67 | \$261.27 | \$296.99 | \$340.00 | \$320.63 | \$299.05 | \$237.70 | \$270.18 | \$309.27 | \$291.66 | \$272.05 |
| 68 | \$265.29 | \$302.19 | \$347.08 | \$327.70 | \$305.62 | \$241.36 | \$274.90 | \$315.71 | \$298.09 | \$278.02 |
| 69 | \$269.37 | \$307.48 | \$354.31 | \$334.93 | \$312.35 | \$245.06 | \$279.71 | \$322.27 | \$304.66 | \$284.14 |
| 70 | \$273.51 | \$312.86 | \$361.68 | \$342.30 | \$319.23 | \$248.83 | \$284.60 | \$328.98 | \$311.37 | \$290.39 |
| 71 | \$277.73 | \$318.33 | \$369.22 | \$349.83 | \$326.26 | \$252.66 | \$289.58 | \$335.84 | \$318.21 | \$296.78 |
| 72 | \$282.00 | \$323.91 | \$376.90 | \$357.54 | \$333.45 | \$256.54 | \$294.65 | \$342.82 | \$325.22 | \$303.32 |
| 73 | \$284.35 | \$327.83 | \$383.19 | \$363.79 | \$339.27 | \$258.69 | \$298.21 | \$348.53 | \$330.90 | \$308.61 |
| 74 | \$286.73 | \$331.78 | \$389.55 | \$370.17 | \$345.22 | \$260.85 | \$301.81 | \$354.32 | \$336.70 | \$314.02 |
| 75 | \$289.11 | \$335.78 | \$396.02 | \$376.66 | \$351.26 | \$263.01 | \$305.43 | \$360.21 | \$342.60 | \$319.51 |
| 76 | \$291.54 | \$339.84 | \$402.62 | \$383.25 | \$357.41 | \$265.22 | \$309.13 | \$366.20 | \$348.59 | \$325.10 |
| 77 | \$293.98 | \$343.93 | \$409.32 | \$389.97 | \$363.66 | \$267.43 | \$312.84 | \$372.29 | \$354.70 | \$330.78 |
| 78 | \$296.62 | \$346.21 | \$413.98 | \$394.62 | \$368.02 | \$269.84 | \$314.91 | \$376.53 | \$358.93 | \$334.74 |
| 79 | \$299.30 | \$348.49 | \$418.71 | \$399.35 | \$372.41 | \$272.27 | \$316.99 | \$380.83 | \$363.22 | \$338.74 |
| 80 | \$302.00 | \$350.79 | \$423.47 | \$404.11 | \$376.84 | \$274.73 | \$319.08 | \$385.16 | \$367.56 | \$342.77 |
| 81 | \$304.74 | \$353.10 | \$428.30 | \$408.95 | \$381.36 | \$277.22 | \$321.19 | \$389.55 | \$371.96 | \$346.87 |
| 82 | \$307.49 | \$355.45 | \$433.19 | \$413.85 | \$385.92 | \$279.72 | \$323.31 | \$393.99 | \$376.40 | \$351.02 |
| 83 | \$307.49 | \$356.64 | \$435.29 | \$415.92 | \$387.85 | \$279.72 | \$324.40 | \$395.90 | \$378.29 | \$352.77 |
| 84 | \$307.49 | \$357.83 | \$437.37 | \$418.02 | \$389.80 | \$279.72 | \$325.48 | \$397.79 | \$380.20 | \$354.55 |
| 85 | \$307.49 | \$359.03 | \$439.48 | \$420.12 | \$391.77 | \$279.72 | \$326.58 | \$399.71 | \$382.11 | \$356.34 |
| 86 | \$307.49 | \$360.24 | \$441.59 | \$422.24 | \$393.74 | \$279.72 | \$327.67 | \$401.62 | \$384.04 | \$358.13 |
| 87 | \$307.49 | \$361.44 | \$443.72 | \$424.35 | \$395.72 | \$279.72 | \$328.77 | \$403.56 | \$385.95 | \$359.93 |
| 88 | \$307.49 | \$362.66 | \$445.85 | \$426.48 | \$397.70 | \$279.72 | \$329.88 | \$405.50 | \$387.89 | \$361.73 |
| 89 | \$307.49 | \$363.88 | \$447.99 | \$428.64 | \$399.71 | \$279.72 | \$330.98 | \$407.44 | \$389.85 | \$363.56 |
| 90 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 91 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 92 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 93 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 94 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 95 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 96 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 97 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 98 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 99 | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |
| 100+ | \$307.49 | \$365.09 | \$450.14 | \$430.79 | \$401.72 | \$279.72 | \$332.08 | \$409.40 | \$391.81 | \$365.38 |

## PREMIUM INFORMATION

We, Aetna Life Insurance Company can only raise your premium if we raise the premium for all policies like yours in this state. If you elect to pay your premium on a monthly basis by check or money order, your monthly premium amount will be $\$ 2$ higher than if you pay through Electronic Funds Transfer (EFT), with a credit card or on a quarterly, semi-annual or annual basis. The rate is shown in the "Monthly Rate- Direct Bill" table.

## DISCLOSURES

Use this outline to compare benefits and premiums among policies.

## READ YOUR POLICY VERY CAREFULLY

This is only an outline describing your policy's most important features. The policy is your insurance contract.
You must read the policy itself to understand all of the rights and duties of both you and your insurance company.

## RIGHT TO RETURN POLICY

If you find that you are not satisfied with your policy, you may return it to Aetna Life Insurance Company, PO Box 1188, Brentwood, TN, 37024. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued and return all of your payments.

## POLICY REPLACEMENT

If you are replacing another health insurance policy, do NOT cancel it until you have actually received your new policy and are sure you want to keep it.

## NOTICE

This policy may not cover all of your medical costs. Neither Aetna Life Insurance Company nor its agents are connected with Medicare. This outline of coverage does not give all the details of Medicare coverage. Contact your local Social Security Office or consult "Medicare \& You" for more details.

## COMPLETE ANSWERS ARE VERY IMPORTANT

When you fill out the application for the new policy, be sure to answer truthfully and completely any questions about your medical and health history. The Company may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information.

> Review the application carefully before you sign it. Be certain that all information has been properly recorded.

## The following charts describe Plans A, B, F, G and N OFFERED BY AETNA LIFE INSURANCE COMPANY.

## PLAN A <br> Medicare (Part A) - Hospital Services - Per Benefit Period

*A Benefit Period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services | Medicare Pays | Plan A |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| HOSPITALIZATION* |  |  |  |
| Semi-private room and board, general nursing and miscellaneous services and supplies |  |  |  |
| First 60 days | All but \$1,216 | \$0 | $\begin{aligned} & \$ 1,216 \text { (Part A } \\ & \text { deductible) } \end{aligned}$ |
| 61st thru 90th day | All but \$304 a day | \$304 a day | \$0 |
| 91st day and after: |  |  |  |
| - While using 60 lifetime reserve days | All but \$608 a day | \$608 a day | \$0 |
| - Once lifetime reserve days are used: |  |  |  |
| - Additional 365 days | \$0 | 100\% of Medicareeligible expenses | \$0** |
| - Beyond the additional 365 days | \$0 | \$0 | All costs |
| SKILLED NURSING FACILITY CARE* |  |  |  |
| You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital |  |  |  |
| First 20 days | All approved amounts | \$0 | \$0 |
| 21st thru 100th day | All but \$152 a day | \$0 | $\begin{aligned} & \text { Up to } \$ 152 \\ & \text { a day } \end{aligned}$ |
| 101st day and after | \$0 | \$0 | All costs |

[^0]
## PLAN A (continued)

## Medicare (Part A) - Hospital Services - Per Benefit Period

| Services | Medicare Pays | Plan A |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| BLOOD |  |  |  |
| First 3 pints | \$0 | 3 pints | \$0 |
| Additional amounts | 100\% | \$0 | \$0 |
| HOSPICE CARE |  |  |  |
| You must meet Medicare's requirements, including a doctor's certification of terminal illness | All but a very limited copayment/ coinsurance for outpatient drugs and inpatient respite care | Medicare copayment/ coinsurance | \$0 |

## PLAN A <br> Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed $\$ 147$ of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan A |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| MEDICAL EXPENSES |  |  |  |
| IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment |  |  |  |
| First \$147 of Medicare-approved amounts* | \$0 | \$0 | $\begin{gathered} \$ 147 \\ \text { (Part B deductible) } \end{gathered}$ |
| Remainder of Medicare-approved amounts | Generally 80\% | Generally 20\% | \$0 |
| Part B excess charges (above Medicareapproved amounts) | $\$ 0$ | \$0 | All costs |

## PLAN A (continued)

## Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed \$147 of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan A |  |
| :--- | :---: | :---: | :---: |
| BLOOD |  | Plan Pays | You Pay |
| First 3 pints | $\$ 0$ |  |  |
| Next \$147 of Medicare-approved amounts* | $\$ 0$ | All costs | $\$ 0$ |
| Remainder of Medicare-approved amounts | $80 \%$ | $\$ 0$ | \$147 <br> (Part B deductible) <br> $\$ 0$ |
| CLINICAL LABORATORY SERVICES |  | $20 \%$ | $\$ 0$ |
| Tests for diagnostic services | $100 \%$ | $\$ 0$ | $\$ 0$ |

## PARTS A \& B

| Services | Medicare Pays | Plan A |  |
| :--- | :---: | :---: | :---: |
| HOME HEALTH CARE | Plan Pays | You Pay |  |
| Medicare-approved Services <br> - Medically necessary skilled care services <br> and medical supplies <br> - Durable medical equipment: <br> - First \$147 of Medicare-approved <br> amounts* <br> - Remainder of Medicare-approved <br> amounts | $100 \%$ | $\$ 0$ |  |

## PLAN B <br> Medicare (Part A) - Hospital Services - Per Benefit Period

*A Benefit Period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services | Medicare Pays | Plan B |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| HOSPITALIZATION* |  |  |  |
| Semi-private room and board, general nursing and miscellaneous services and supplies |  |  |  |
| First 60 days | All but \$1,216 | $\begin{gathered} \$ 1,216 \\ \text { (Part A deductible) } \end{gathered}$ | \$0 |
| $61^{\text {st }}$ thru $90^{\text {th }}$ day | All but \$304 a day | \$304 a day | \$0 |
| $91^{\text {st }}$ day and after: |  |  |  |
| - While using 60 lifetime reserve days | All but \$608 a day | \$608 a day | \$0 |
| - Once lifetime reserve days are used: |  |  |  |
| - Additional 365 days | \$0 | 100\% of Medicareeligible expenses | \$0** |
| - Beyond the additional 365 days | \$0 | \$0 | All costs |
| SKILLED NURSING FACILITY CARE* |  |  |  |
| You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital |  |  |  |
| First 20 days | All approved amounts | \$0 | \$0 |
| $21^{\text {st }}$ thru $100^{\text {th }}$ day | All but \$152 a day | \$0 | $\begin{aligned} & \text { Up to } \$ 152 \\ & \text { a day } \end{aligned}$ |
| $101^{\text {st }}$ day and after | \$0 | \$0 | All costs |

[^1]
## PLAN B (continued)

## Medicare (Part A) - Hospital Services - Per Benefit Period

| Services | Medicare Pays | Plan B |  |
| :--- | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| BLOOD <br> First 3 pints <br> Additional amounts | $\$ 0$ | 3 pints | $\$ 0$ |

## PLAN B <br> Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed \$147 of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.


## PLAN B (continued)

## Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed $\$ 147$ of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan B |  |
| :--- | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| BLOOD | $\$ 0$ | All costs | $\$ 0$ |
| First 3 pints | $\$ 0$ | $\$ 0$ | $\$ 147$ <br> (Part B <br> Next \$147 of Medicare-approved amounts* |
| Remainder of Medicare-approved amounts | $80 \%$ | $20 \%$ | $\$ 0$ |
| CLINICAL LABORATORY SERVICES | $100 \%$ | $\$ 0$ | $\$ 0$ |
| Tests for diagnostic services |  |  |  |

## PARTS A \& B

| Services | Medicare Pays | Plan B |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| HOME HEALTH CARE |  |  |  |
| Medicare-approved Services <br> - Medically necessary skilled care services and medical supplies | 100\% | \$0 | \$0 |
| - Durable medical equipment: |  |  |  |
| - First $\$ 147$ of Medicare-approved amounts* | \$0 | \$0 | $\begin{gathered} \$ 147 \\ \text { (Part B deductible) } \end{gathered}$ |
| - Remainder of Medicare-approved amounts | 80\% | 20\% | \$0 |

## PLAN F <br> Medicare (Part A) - Hospital Services - Per Benefit Period

*A Benefit Period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services | Medicare Pays | Plan F |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| HOSPITALIZATION* |  |  |  |
| Semi-private room and board, general nursing and miscellaneous services and supplies |  |  |  |
| First 60 days | All but \$1,216 | $\begin{gathered} \$ 1,216 \\ \text { (Part A deductible) } \end{gathered}$ | \$0 |
| 61st thru 90th day | All but \$304 a day | \$304 a day | \$0 |
| 91st day and after: |  |  |  |
| While using 60 lifetime reserve days | All but \$608 a day | \$608 a day | \$0 |
| Once lifetime reserve days are used: |  |  |  |
| Additional 365 days | \$0 | $100 \%$ of Medicareeligible expenses | \$0** |
| Beyond the additional 365 days | \$0 | \$0 | All costs |
| SKILLED NURSING FACILITY CARE* |  |  |  |
| You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital |  |  |  |
| First 20 days | All approved amounts | \$0 | \$0 |
| 21st thru 100th day | All but \$152 a day | $\begin{aligned} & \text { Up to } \$ 152 \\ & \text { a day } \end{aligned}$ | \$0 |
| 101st day and after | \$0 | \$0 | All costs |

**NOTICE - When your Medicare Part A Hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

## PLAN F (continued)

Medicare (Part A) - Hospital Services - Per Benefit Period

| Services | Medicare Pays | Plan F |  |
| :--- | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| BLOOD |  |  |  |
| First 3 pints | $\$ 0$ | 3 pints | $\$ 0$ |

## PLAN F <br> Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed \$147 of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan F |  |
| :--- | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| MEDICAL EXPENSES <br> IN OR OUT OF THE HOSPITAL AND <br> OUTPATIENT HOSPITAL TREATMENT, such as <br> physician's services, inpatient and outpatient <br> medical and surgical services and supplies, <br> physical and speech therapy, diagnostic tests, <br> durable medical equipment |  |  |  |
| First \$147 of Medicare-approved amounts* | \$0 |  |  |
| Remainder of Medicare-approved amounts <br> Part B Excess Charges (above Medicare- | Generally 80\% |  |  |
| approved amounts) |  |  |  |

## PLAN F (continued)

## Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed \$147 of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan F |  |
| :--- | :---: | :---: | :---: |
| BLOOD |  | Plan Pays | You Pay |
| First 3 pints | $\$ 0$ |  |  |
| Next \$147 of Medicare-approved amounts* | $\$ 0$ | All costs | \$147 |
| Remainder of Medicare-approved amounts | $80 \%$ | (Part B deductible) | $\$ 0$ |
| CLINICAL LABORATORY SERVICES |  | $20 \%$ | $\$ 0$ |
| Tests for diagnostic services | $100 \%$ | $\$ 0$ | $\$ 0$ |

## PARTS A \& B

| Services | Medicare Pays | Plan F |  |
| :--- | :---: | :---: | :---: |
| HOME HEALTH CARE <br> Medicare-approved Services <br> - Medically necessary skilled care services <br> and medical supplies | Plan Pays | You Pay |  |
| - Durable medical equipment: | $100 \%$ |  |  |
| - First \$147 of Medicare-approved amounts* | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| - Remainder of Medicare-approved amounts | $80 \%$ | (Part B deductible) |  |

## PLAN F

## OTHER BENEFITS - Not Covered by Medicare

| Services | Medicare Pays | Plan $F$ |  |
| :--- | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| FOREIGN TRAVEL <br> NOT COVERED BY MEDICARE <br> Medically necessary emergency care services <br> beginning during the first 60 days of each trip <br> outside the USA |  |  |  |
| First \$250 each calendar year | $\$ 0$ |  |  |
| Remainder of such charges | $\$ 0$ | \$0 to a lifetime <br> maximum benefit of <br> $\$ 50,000$ | 20\% and amounts <br> over the $\$ 50,000$ <br> lifetime maximum |

## PLAN G <br> Medicare (Part A) - Hospital Services - Per Benefit Period

*A Benefit Period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services | Medicare Pays | Plan G |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| HOSPITALIZATION* |  |  |  |
| Semi-private room and board, general nursing and miscellaneous services and supplies First 60 days | All but \$1,216 | $\$ 1,216$ <br> (Part A deductible) | \$0 |
| 61st thru 90th day | All but \$304 a day | \$304 a day | \$0 |
| 91st day and after: <br> - While using 60 lifetime reserve days | All but $\$ 608$ a day | \$608 a day | \$0 |
| -Additional 365 days | \$0 | 100\% of Medicare eligible expenses | \$0** |
| -Beyond the additional 365 days | \$0 | \$0 | All costs |
| SKILLED NURSING FACILITY CARE* |  |  |  |
| You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital |  |  |  |
| First 20 days | All approved amounts | \$0 | \$0 |
| 21st thru 100th day | All but \$152 a day | Up to \$152 a day | \$0 |
| 101st day and after |  |  | All costs |

[^2]
## PLAN G (continued) <br> Medicare (Part A) - Hospital Services - Per Benefit Period

| Services | Medicare Pays | Plan G |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| BLOOD <br> First 3 pints <br> Additional amounts | $\begin{gathered} \$ 0 \\ 100 \% \end{gathered}$ | $\begin{gathered} 3 \text { pints } \\ \$ 0 \end{gathered}$ | $\begin{aligned} & \$ 0 \\ & \$ 0 \end{aligned}$ |
| HOSPICE CARE <br> You must meet Medicare's requirements, including a doctor's certification of terminal illness | All but very limited copayment/ coinsurance for outpatient drugs and inpatient respite care | Medicare copayment/ coinsurance | \$0 |

## PLAN G (continued)

## Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed \$147 of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B Deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan G |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| MEDICAL EXPENSES <br> IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment |  |  |  |
| First $\$ 147$ of Medicare-approved amounts* | \$0 | \$0 | \$147 (Part B deductible) |
| Remainder of Medicare-approved amounts | Generally 80\% | Generally 20\% | \$0 |
| Part B Excess Charges (above Medicareapproved amounts) | \$0 | 100\% | \$0 |
| BLOOD |  |  |  |
| First 3 pints | \$0 | All costs | \$0 |
| Next \$147 of Medicare-approved amounts* | \$0 | \$0 | \$147 (Part B deductible) |
| Remainder of Medicare-approved amounts | 80\% | 20\% | \$0 |
| CLINICAL LABORATORY SERVICES <br> Tests for diagnostic services | 100\% | \$0 | \$0 |

## PLAN G <br> PARTS A \& B

*Once you have been billed \$147 of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan G |  |
| :--- | :---: | :---: | :---: |
| HOME HEALTH CARE <br> Medicare-approved Services <br> - Medically necessary skilled care services <br> and medical supplies <br> - Durable medical equipment: <br> - First \$147 of Medicare-approved <br> amounts* <br> - Remainder of Medicare-approved <br> amounts | $100 \%$ | Plan Pays | You Pay |

## Plan G

## OTHER BENEFITS - Not Covered by Medicare

| Services | Medicare Pays | Plan G |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| FOREIGN TRAVEL |  |  |  |
| NOT COVERED BY MEDICARE |  |  |  |
| Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA |  |  |  |
| First \$250 each calendar year | \$0 | \$0 | \$250 |
| Remainder of such charges | \$0 | $80 \%$ to a lifetime maximum benefit of $\$ 50,000$ | $20 \%$ and amounts over the $\$ 50,000$ lifetime maximum |

## PLAN N <br> Medicare (Part A) - Hospital Services - Per Benefit Period

*A Benefit Period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

| Services | Medicare Pays | Plan N |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| HOSPITALIZATION* |  |  |  |
| Semi-private room and board, general nursing and miscellaneous services and supplies |  |  |  |
| First 60 days | All but \$1,216 | $\begin{gathered} \$ 1,216 \\ \text { (Part A deductible) } \end{gathered}$ | \$0 |
| 61st thru 90th day | All but \$304 a day | \$304 a day | \$0 |
| 91st day and after: <br> - While using 60 lifetime reserve days | All but $\$ 608$ a day | \$608 a day | \$0 |
| - Once lifetime reserve days are used: |  |  |  |
| -Additional 365 days | \$0 | 100\% of Medicare eligible expenses | \$0** |
| -Beyond the additional 365 days | \$0 | \$0 | All costs |
| SKILLED NURSING FACILITY CARE* |  |  |  |
| You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare-approved facility within 30 days after leaving the hospital |  |  |  |
| First 20 days | All approved amounts | \$0 | \$0 |
| 21st thru 100th day | All but \$152 a day | Up to \$152 a day | \$0 |
| 101st day and after | \$0 | \$0 | All costs |

**NOTICE - When your Medicare Part A Hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

## PLAN N (continued) <br> Medicare (Part A) - Hospital Services - Per Benefit Period

| Services | Medicare Pays | Plan N |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| BLOOD <br> First 3 pints <br> Additional amounts | $\begin{gathered} \$ 0 \\ 100 \% \end{gathered}$ | $\begin{gathered} 3 \text { pints } \\ \$ 0 \end{gathered}$ | $\begin{aligned} & \$ 0 \\ & \$ 0 \end{aligned}$ |
| HOSPICE CARE <br> You must meet Medicare's requirements, including a doctor's certification of terminal illness | All but very limited copayment/ coinsurance for outpatient drugs and inpatient respite care | Medicare copayment/ coinsurance | \$0 |

## PLAN N <br> Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed $\$ 147$ of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B Deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan N |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| MEDICAL EXPENSES <br> IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT such as physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment |  |  |  |
|  |  |  |  |
| First \$147 of Medicare-approved amounts* | \$0 | \$0 | \$147 (Part B Deductible) |
| Remainder of Medicare-approved amounts | Generally 80\% | Balance, other than up to $\$ 20$ per office visit and up to $\$ 50$ per emergency room visit. The co-payment of up to $\$ 50$ is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense. | Up to \$20 per office visit and up to $\$ 50$ per emergency room visit. The co-payment of up to $\$ 50$ is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense. |
| Part B Excess Charges (above Medicareapproved amounts) | \$0 |  | All costs |

## PLAN N (continued) <br> Medicare (Part B) - Medical Services - Per Calendar Year

*Once you have been billed $\$ 147$ of Medicare-approved amounts for covered services (which are noted with an asterisk), your Part B Deductible will have been met for the calendar year.

| Services | Medicare Pays | Plan N |  |
| :--- | :---: | :---: | :---: |
|  |  | You Pay |  |
| BLOOD |  |  |  |
| Next \$147 of Medicare-approved amounts* | $\$ 0$ | All costs | $\$ 0$ |
| Remainder of Medicare-approved amounts | $\$ 0$ | $\$ 0$ | \$147 (Part B <br> deductible) |
| CLINICAL LABORATORY SERVICES <br> Tests for diagnostic services | $80 \%$ | $20 \%$ | $\$ 0$ |

## PARTS A \& B

| Services | Medicare Pays | Plan N |  |
| :--- | :---: | :---: | :---: |
|  | Plan Pays | You Pay |  |
| Medicare-approved Services HEALTH CARE <br> - Medically necessary skilled care services <br> and medical supplies <br> - Durable medical equipment: <br> - First \$147 of Medicare-approved <br> $\quad$ Amounts* <br> - Remainder of Medicare-approved <br> amounts | $100 \%$ | $\$ 0$ | $\$ 0$ |

## PLAN N

## OTHER BENEFITS - Not Covered by Medicare

| Services | Medicare Pays | Plan N |  |
| :---: | :---: | :---: | :---: |
|  |  | Plan Pays | You Pay |
| FOREIGN TRAVEL |  |  |  |
| NOT COVERED BY MEDICARE |  |  |  |
| Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA |  |  |  |
| First \$250 each calendar year | \$0 | \$0 | \$250 |
| Remainder of such charges | \$0 | $80 \%$ to a lifetime maximum benefit of $\$ 50,000$ | $20 \%$ and amounts over the $\$ 50,000$ lifetime maximum |


[^0]:    **NOTICE - When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

[^1]:    **NOTICE - When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

[^2]:    **NOTICE - When your Medicare Part A Hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

