

Sample Job Interview Questions

Why do you want to work here?

Why should we hire YOU? What can you do for us that someone else can not?

Have you ever had problems with a supervisor or a co-worker? Describe the situation for me. How did you resolve the conflict?

Describe some times when you were not very satisfied or pleased with your own performance. What did you do about it?

Give me an example of a problem you faced on the job or in school and tell me how you solved it.

Give me an example of an important goal you had to set and tell me about your progress in reaching that goal.

What do you consider to be your greatest strengths and weaknesses?

What have you learned from your mistakes?

What was the best decision you ever made?

Describe a time when you were faced with problems or stresses at work or school that tested your coping skills. What did you do?

How do you deal with competition? Are you a competitive person?

What would you consider an ideal work environment?

What are your long-range career objectives, and what steps have you taken toward obtaining them?

How well do you work with people? Do you prefer working alone or in teams?

Describe a situation when working with a team produced more successful results than if you had completed the project on your own.

Tell me about a time you had to gain the cooperation of a group over which you had little or no authority. What did you do?

Do you consider yourself to be a leader? What do you think are the attributes of a good leader?

What do you do when people disagree with your ideas?

Describe a situation where you found yourself dealing with someone who didn't like you. How did you handle it?

Tell me about a time when you had to use your presentation skills to influence someone's opinion.

Can you tell me about an important written document you were required to complete?

Recall a time when you were assigned a complex project. What steps did you take to prepare for and finish the project? Were you happy with the outcome? What one step would you have done differently?

Describe a situation in which you found that your results were not up to your supervisor's expectations. What action did you take?

Give me an example of a time when you tried to accomplish something and failed. Were you discouraged by this? What did you do about it?

What motivates you to go the extra mile on a project or job?

What do you see yourself doing five years from now? Ten years from now?

What does it mean to be successful? How successful have you been so far?

What is the best thing that ever happened to you?

What is the most creative thing you have ever done?