



**Training Proposal for:
California Manufacturing Technology Consulting
Agreement Number: ET13-0356**

Panel Meeting of: **April 26, 2013**

ETP Regional Office: **North Hollywood** Analyst: N. Weingart

PROJECT PROFILE

Contract Attributes:	Priority Rate Retrainee SB <100	Industry Sector(s):	Manufacturing Aerospace and Defense Biotechnology/Life Sciences Engineering Technology/Other Priority Industry: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Counties Served:	Statewide	Repeat Contractor:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Union(s):	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Turnover Rate:	≤20%		
Managers/Supervisors: (% of total trainees)	≤20%		

FUNDING DETAIL

Program Costs	+	Support Costs	=	Total ETP Funding
\$795,072		\$54,882 (8%)		\$849,954

In-Kind Contribution:	50% of Total ETP Funding Required	\$885,936
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TRAINING PLAN TABLE

Job No.	Job Description	Type of Training	Estimated No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
1	Retrainee Priority Rate	Business Skills, Computer Skills, Continuous Impr., Management Skills, Manufacturing Skills, Literacy Skills	612	24-200	0	\$770	\$14.69
				Weighted Avg: 40			
2	Retrainee Priority Rate SB <100	Business Skills, Computer Skills, Continuous Impr., Management Skills, Manufacturing Skills, Literacy Skills	426	8-60	0	\$889	\$14.69
				Weighted Avg: 32			

Minimum Wage by County: \$16.03 per hour for Alameda, Contra Costa, Marin, San Francisco, San Mateo, Santa Clara and Santa Cruz Counties; \$16.00 per hour for Los Angeles County; \$15.88 per hour for Orange County; \$15.63 per hour for Sacramento County; \$15.45 per hour for San Diego County; and \$14.69 per hour for all other counties.

Health Benefits: Yes No This is employer share of cost for healthcare premiums – medical, dental, vision.

Used to meet the Post-Retention Wage?: Yes No Maybe

Participating employers may use health benefits to meet the Post-Retention Wage.

Wage Range by Occupation

Occupation Titles	Wage Range	Estimated # of Trainees
Administrative Staff		128
Technical Staff		212
Production Staff		306
Sales Staff		153
Frontline Supervisor		102
Manager		102
Owner (Small Business)		35

INTRODUCTION

This will be the 14th Agreement between ETP and California Manufacturing Technology Consulting (CMTC), located in Torrance (www.cmtc.com). CMTC was established in 1992 as a private, non-profit corporation that is affiliated with the U.S. Department of Commerce, and the National Institute of Standards and Technology's Hollings Manufacturing Extension Partnership (MEP) to assist small and medium-sized manufacturers in California improve their operational

efficiencies and global competitiveness. Its mission is to create solutions for growth and profitability supporting a thriving manufacturing sector in the state of California. CMTC provides consulting and training services to more than 500 manufacturers in Southern California annually in the following areas:

- Lean Enterprise Services (lean manufacturing, value stream mapping, enterprise process improvement, and inventory and production management);
- Strategic Business Services (management, HR strategies, organization and management, and workforce development);
- Innovation Services (market diversification, growth strategies, export services, innovation development for new products & services, and sales and marketing);
- Quality Management Services (quality systems implementation, product assurance, supply chain optimization, risk management, and environmental and safety);
- Manufacturing & Engineering (product design, manufacturing engineering, relocation management, and energy audits); and
- Information Technology (system selection, system implementation, and technology transfer and commercialization).

Services are targeted, but not limited, to Small Manufacturing Enterprises with 500 or fewer workers, and designed to address the health and well-being of the manufacturing sector. Clients come from all industry sectors including aerospace and defense, energy, food and beverage, automotive, computer and electronics, plastics and rubber, medical devices, and industrial manufacturing. CMTC's assistance supports increased sales, investment and profit, job growth, and improved productivity. CMTC operates statewide with a focus on California's 17 central and southern counties.

PROJECT DETAILS

Training Plan

According to staff, California is home to over 41,000 manufacturers, more than any other state. Manufacturing plays a key role in providing high-paying jobs and contributing to economic productivity and growth. Each manufacturing job brings two to seven other jobs to the economy (Regional Multipliers A User Handbook for the Regional Input-Output Modeling System (RIMSII) 3rd Edition, March 1997 US Department of Commerce, Economics and Statistics Administration, Bureau of Economic Analysis. See www.bea.gov/scb/pdf/regional/perinc/meth/rims2.pdf).

CMTC's customers face constant challenges. They require training on the latest technology and process improvement techniques to ensure productivity. They need to adopt new ways of doing business in response to expanding or diversifying their products to enter new markets. The bottom line for manufacturers is cutting costs through increased productivity, and diversifying and improving products for both new and existing markets.

Manufacturing Skills training will provide Production Staff with job-specific skills designed to improve productivity, product quality, and plant efficiency. Training will be given on the proper and efficient use of equipment and machinery, good manufacturing practices, blueprint reading and shop math, product quality, and some specialized industry technology such as clean room operations and biotechnology procedures.

Continuous Improvement training for all occupations will be given in several areas such as teamwork, ISO and quality standards, Lean Manufacturing, Six Sigma, and supply chain

management. Training will empower workers to analyze and improve their work environment on an ongoing basis, thereby improving productivity and product quality.

Management Skills training will provide Managers and Supervisors with the skills they need to undertake strategic planning, implement change, and become more effective leaders that can motivate and coach workers in a high-performance workplace.

Business Skills training will teach trainees in all occupations to communicate effectively and to provide quality service to internal and external customers. Courses will help sharpen sales, presentation, and negotiating skills; goals setting and time management skills; and teach about innovation, new product development, and doing business globally.

Computer Skills training will be delivered to help trainees in all occupations become more proficient in the areas of E-Commerce, Enterprise and Manufacturing Management Systems, and database applications.

Literacy Skills training will help employers meet an ongoing need to improve written and verbal communication skills for individuals whose primary language is not English. It is essential that workers, especially in the production area, have the ability to follow verbal orders, and to read and comprehend work orders and standard operating procedures.

Impact/Outcome

CMTC assists manufacturers to prepare for certification programs that are typically awarded on the basis of training, internal improvements, and certification by a third party. Participating employers could eventually receive ISO, CE Mark, Continuous Energy Improvement (CEI) and Safe Quality Food certifications of completion. The CEI program is a joint effort between CMTC and Southern California Edison to teach businesses to become energy efficient and reduce energy consumption. When a company completes a project (akin to Six Sigma or Lean projects), CMTC issues a certificate. The benefits of training become evident when certifications and/or product diversification lead to new markets and increased sales, which ultimately help companies grow and provide workforce stability.

Training Coordination

Training rollout will be based on employer need and availability. Approximately 90% of the training will take place at employer worksites, while no more than 10% will be center-based. CMTC estimates that 75% of the training will be delivered by internal staff, and 25% by outside vendors (i.e. CMTC's training partners). Trainers are pre-screened to ensure they have real-world knowledge and extensive manufacturing expertise - most have a minimum of 15 years experience working in a variety of manufacturing environments including food, aerospace, and automotive. CMTC often uses the services of the Centers for Applied Competitive Technologies from community colleges that share a common goal – manufacturing.

CMTC has been a multi-employer contractor with ETP since 1997 and has established a robust system for administering its contracts. Twenty five staff members are dedicated to marketing, employer recruitment and needs assessments, scheduling training, and project administration. Three staff involved in full-time contract administration. Each client is assigned an administrator who is well-versed in all ETP requirements and works one-on-one with the employer and trainer to ensure program compliance, generate training forms, collect signature documents, and interface with ETP's automated systems. CMTC has built and maintains a secure database to manage information on each contract and interface with ETP.

Commitment to Training

Self-initiated, internal training activities vary widely amongst participating employers. Most training, especially at very small companies, narrowly focuses on job-specific skills and mandated safety skills given as needed via informal on-the-job training. Employers generally lack the budget and manpower to undertake more in-depth programs that would improve productivity and generate growth in a significant way. ETP-funded training will allow companies to do this.

CMTC represents that ETP funds will not displace the existing financial commitment to training of participating employers. Safety training is, and will continue to be, provided by the participating employers in accordance with all pertinent requirements under state and federal law.

Marketing and Support Costs

CMTC is solely responsible for marketing this program in its service territory. Account managers and consultants serve between 500 and 600 manufacturers throughout Southern California every year. They make face-to-face visits, identify each client's goals, design improvement projects, and determine how training will help execute the plan.

As part of its core mission and marketing activities, CMTC has built strong relationships with many partners including city, county and regional economic development agencies; chambers of commerce; industry associations; community colleges and universities; small business development centers; workforce investment boards; and one-stop centers. Activities include hosting workshops, new program development and expansion, promoting each others services, and cross referrals to ensure employers are able to access all available resources. By leveraging these partnerships, CMTC expands the resources available to its customers.

Support Costs

CMTC is requesting 8% support costs for employer assessment and recruitment. CMTC program success is based on spending a significant amount of up-front time doing needs assessments, creating action plans, customizing training programs, and ensuring that company leadership is committed to realizing the plan. CMTC can invest up to several days per employer in these activities, as well as modifying training plans, and developing training schedules. ETP's support dollars will help ensure that CMTC can invest the time to design well-developed training plans so that outcomes are achieved.

Curriculum Development

CMTC surveys California manufacturers to identify key barriers to growth, and results are used to develop its curriculum. As part of the MEP system, CMTC has access to national and regional data on industry trends that help keep the subject matter current. CMTC has recently added several new curriculum topics: Innovation Engineering Management Systems and New Product Development courses will engage workers with management to develop new products and services; Risk Management and Supply Chain Optimization courses will address the potential disruption of manufacturing due to natural disasters; and Family Business Management course will help family members manage working within a company. Finally, over the past year, CMTC has increased the number of food manufacturers it serves under the CEI initiative, and has added Safe Quality Food training.

Feedback regularly comes from both employers and trainees. Trainees submit course evaluations to trainers, while CMTC account managers meet regularly with clients to review evaluations and hours to ensure that program goals are being met. CMTC staff also monitors the progress of training with frequent calls to the company and mid-training meetings to assure satisfaction.

RECOMMENDATION

Staff recommends approval of this proposal.

ACTIVE PROJECTS

The following table summarizes performance by CMTC under active ETP Agreements:

Agreement No.	Approved Amount	Term	No. Trainees (Estimated)	No. Completed Training	No. Retained
ET12-0333	\$749,364	04/02/12 – 04/01/14	884	78	78
ET11-0225	\$399,833	05/02/11 – 05/01/13	477	418	383

ET12-0333: As of April 15, 2013, the ETP Forms system shows that the Contractor has enrolled 736 trainees and has 78 approved placements for earnings of \$67,609 (9% of funding). According to CMTC, the remaining trainees are active and 98 new trainees are targeted to begin training by mid-April 2013. CMTC is on target to generate a total of approximately 756 placements and earn 100% of total funding by the conclusion of the contract.

ET11-0225: Training concluded the end of January 2013. As of April 2, 2013, CMTC has earned \$339,768 (85% of funding) for 366 placements. Payment is pending for 17 more trainees which, if approved, would be an additional \$7,867 for a total of \$347,625 (87% of funding). CMTC reported that at least 52 more trainees will complete training on or before April 9, and that all final invoicing will take place by May 1. CMTC anticipates a total of 418 placements and 100% earnings by the conclusion of Agreement.

PRIOR PROJECTS

The following table summarizes performance by CMTC under ETP Agreements that were completed within the last five years:

Agreement No.	Location (City)	Term	Approved Amount	Payment Earned
ET10-0274	Statewide	11/02/09 to 11/01/11	\$374,913	\$374,913 (100%)
ET09-0515	Statewide	04/06/09 to 04/05/11	\$350,608	\$350,608 (100%)
ET08-0313	Statewide	12/26/07 to 12/05/09	\$2,128,800	\$2,112,411 (99%)

DEVELOPMENT SERVICES

N/A

ADMINISTRATIVE SERVICES

N/A

TRAINING VENDORS

To Be Determined

Exhibit B: Menu Curriculum**Class/Lab Hours**

24-200 (Job Number 1)

8-60 (Job Number 2)

Trainees may receive any of the following:

Continuous Improvement

- Teams and Team Building
- Problem Solving
- Communication Skills
- Leading Change
- Lean Manufacturing
- Implementing ISO 9000
- Implementing TS16949
- Implementing AS9100
- Implementing ISO 14001
- Implementing ISO 5001
- Safe Quality Food (SFQ)
- Environmental Management System (EMS) Implementation
- Continuous Energy Improvement (CEI)
- Six Sigma
- Design of Experiments (DOE)
- Failure Mode and Effects Analysis (FMEA)
- Statistical Process Control (SPC)
- Quality Function Deployment (QFD) and New Management & Planning Tools
- Improving Process Cycle Times
- Quality Management Systems
- Quality Inspection
- Risk Management
- Supply Chain Optimization
- Production and Inventory Management
- Integrated Resource Management

Computer Skills

- Enterprise Resource Planning (ERP)
- Electronic Commerce and eBusiness
- Word Processing (Intermediate & Advanced Level)
- Spreadsheets (Intermediate & Advanced Level)
- Presentation Software
- Database Management
- CAD/CAM Software Training

Business Skills

- Sales Skills
- Business Writing
- Conflict Management
- Effective Meeting Skills
- Financial Analysis Skills
- Goal Setting

- Negotiation Skills
- Presentation Skills
- Providing Quality Customer Service
- Time Management Skills
- Global Business and Exporting
- Innovation Engineering Management Systems
- New Product Development
- Technology Driven Market Intelligence

Manufacturing Skills

- Programmable Logic Controllers
- Soldering
- Blueprint Reading
- Shop Math and Geometric Dimensioning & Tolerancing
- CNC Programming
- Surface Mount Technology: Manufacturing & Rework
- Printed Wiring Board Repair
- Through Hole Technology: Rework and Repair
- Sewing
- Productions Skills
- FDA Good Manufacturing Practices (cGMP)
- FDA Good Laboratory Practices (cGLP)
- Small Batch Manufacturing
- Large Batch Manufacturing
- Clean Room Technology
- Biotech Research and Development
- Metrology
- Writing Standard Operating Procedures (SOPs)
- Biotechnology Design Control
- Product Submissions: Getting to Market
- Quality System Requirements, Good Manufacturing Practices & Inspections
- Medical Devices and the European Market
- Requirements for Device Safety
- Manufacturing Logistics Management
- Value Energy Stream Mapping

Management Skills (Managers and Supervisors only)

- Management/Supervisory Skills
- Family Business Management
- Strategic Planning and Policy Deployment

Literacy Skills *

- Vocational English as a Second Language (VESL)

*Literacy Skills training will not exceed 45% of total training hours per trainee. Safety Training cannot exceed 10% of total training hours per trainee.

Note: Reimbursement for retraining is capped at 200 total training hours per trainee in Job Number 1 and 60 total training hours per trainee in Job Number 2, regardless of the method of delivery.

Participating Employers for Multiple Employer Contract (MEC) Retraining

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0356
Reference No: 13-0405 Page 1 of 9

PRINT OR TYPE IN ALPHABETICAL ORDER

Company: 3D Machine Company

Address: 4790 East Wesley Drive

City, State, Zip: Anaheim, CA 92407

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 14

Total # of full-time company employees worldwide: 24

Total # of full-time company employees in California: 24

Company: ACSCO Products Inc.

Address: 313 North Lake Street

City, State, Zip: Burbank, CA 91502

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 15

Total # of full-time company employees worldwide: 25

Total # of full-time company employees in California: 25

Company: Advanced Automated Systems Inc.

Address: 23691 Via Del Rio

City, State, Zip: Yorba Linda, CA 92887

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 23

Total # of full-time company employees worldwide: 38

Total # of full-time company employees in California: 38

Company: Air Flow Research

Address: 28611 Industry Drive

City, State, Zip: Valencia, CA 91355

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 35

Total # of full-time company employees in California: 35

Participating Employers for Multiple Employer Contract (MEC) Retraining

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0356
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PRINT OR TYPE IN ALPHABETICAL ORDER

Company: All Power (RBC Bearings)

Address: 13141 Molette Street

City, State, Zip: Santa Fe Springs, CA 90670

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 1960

Total # of full-time company employees in California: 134

Company: Ambrit Engineering Corporation

Address: 2640 S Halladay Street

City, State, Zip: Santa Ana, CA 92705

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 43

Total # of full-time company employees worldwide: 71

Total # of full-time company employees in California: 71

Company: Amcor Rigid Plastics

Address: 2110 Yates Avenue

City, State, Zip: Commerce, CA 90040

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 135

Total # of full-time company employees worldwide: 6700

Total # of full-time company employees in California: 350

Company: American Graphic Boards

Address: 5880 East Slauson Avenue

City, State, Zip: Commerce, CA 90040

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 33

Total # of full-time company employees in California: 33

Participating Employers for Multiple Employer Contract (MEC) Retraining

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0000
Reference No: 13-0405 Page 3 of 9

PRINT OR TYPE IN ALPHABETICAL ORDER

Company: Applied Powdercoat Inc.

Address: 3101 Camino del Sol

City, State, Zip: Oxnard, CA 93030

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 12

Total # of full-time company employees worldwide: 30

Total # of full-time company employees in California: 30

Company: Aqua Performance Inc.

Address: 425 North Smith Avenue

City, State, Zip: Corona, CA 92878

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 10

Total # of full-time company employees in California: 10

Company: Aquiesse / Globaluxe

Address: 331 Science Drive

City, State, Zip: Moorpark, CA 93021

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 17

Total # of full-time company employees worldwide: 19

Total # of full-time company employees in California: 17

Company: Archipelago Botanicals

Address: 1834 East 22nd Street

City, State, Zip: Los Angeles, CA 90058

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 60

Total # of full-time company employees worldwide: 119

Total # of full-time company employees in California: 119

Participating Employers for Multiple Employer Contract (MEC) Retraining

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0000
Reference No: 13-0405 Page 4 of 9

PRINT OR TYPE IN ALPHABETICAL ORDER

Company: Aremac Associates Inc.

Address: 2004 South Myrtle Avenue

City, State, Zip: Monrovia, CA 91016

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 15

Total # of full-time company employees worldwide: 33

Total # of full-time company employees in California: 33

Company: Asco Sintering

Address: 2750 Garfield Avenue

City, State, Zip: Commerce, CA 90040

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 42

Total # of full-time company employees in California: 42

Company: Barry Controls Aerospace

Address: 4510 Vanowen Street

City, State, Zip: Burbank, CA 91505

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 25000

Total # of full-time company employees in California: 300

Company: Convaid

Address: 2830 California Street

City, State, Zip: Torrance, CA 90503

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 108

Total # of full-time company employees in California: 108

**Participating Employers for
Multiple Employer Contract (MEC) Retraining**

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0000
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PRINT OR TYPE IN ALPHABETICAL ORDER

Company: D&K Engineering

Address: 15890 Bernardo Center Drive

City, State, Zip: San Diego, CA 92127

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 40

Total # of full-time company employees worldwide: 500

Total # of full-time company employees in California: 260

Company: DeLeon Enterprises

Address: 11934 Alegheny Street

City, State, Zip: Sun Valley, CA 91352

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 6

Total # of full-time company employees worldwide: 18

Total # of full-time company employees in California: 18

Company: Foreign Trade Corporation (DBA Technocel)

Address: 139 West Cochran Street

City, State, Zip: Simi Valley, CA 93065

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 50

Total # of full-time company employees worldwide: 90

Total # of full-time company employees in California: 90

Company: Frontier Electronics

Address: 667 East Cochran

City, State, Zip: Simi Valley, CA 93065

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 16

Total # of full-time company employees worldwide: 16

Total # of full-time company employees in California: 16

**Participating Employers for
Multiple Employer Contract (MEC) Retraining**

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0000
Reference No: 13-0405 Page 6 of 9

PRINT OR TYPE IN ALPHABETICAL ORDER

Company: Head West Inc.

Address: 15650 South Avalon Blvd

City, State, Zip: Compton, CA 90220

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 18

Total # of full-time company employees worldwide: 107

Total # of full-time company employees in California: 107

Company: Juell Machine Company

Address: 150 Pacific Street

City, State, Zip: Pomona, CA 91768

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 12

Total # of full-time company employees worldwide: 16

Total # of full-time company employees in California: 12

Company: Kemac Technology

Address: 503 South Vincent Avenue

City, State, Zip: Azusa, CA 91702

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 445

Total # of full-time company employees in California: 40

Company: KIC

Address: 16120 West Bernardo Drive

City, State, Zip: San Diego, CA 92127

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 14

Total # of full-time company employees worldwide: 38

Total # of full-time company employees in California: 27

**Participating Employers for
Multiple Employer Contract (MEC) Retraining**

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0000
Reference No: 13-0405 Page 7 of 9

PRINT OR TYPE IN ALPHABETICAL ORDER

Company: La Tapatia Tortilleria Inc.

Address: 104 East Belmont Avenue

City, State, Zip: Fresno, CA 93701

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 100

Total # of full-time company employees worldwide: 155

Total # of full-time company employees in California: 155

Company: Optiforms Inc.

Address: 42310 Winchester Road

City, State, Zip: Temecula, CA 92590

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 43

Total # of full-time company employees in California: 43

Company: Reuland Electric

Address: 17969 Railroad Street

City, State, Zip: Industry, CA 91748

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 243

Total # of full-time company employees in California: 175

Company: Rico International (DBA D'Addario & Company)

Address: 8484 San Fernando Road

City, State, Zip: Sun Valley, CA 91352

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 45

Total # of full-time company employees worldwide: 118

Total # of full-time company employees in California: 118

**Participating Employers for
Multiple Employer Contract (MEC) Retraining**

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0000
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PRINT OR TYPE IN ALPHABETICAL ORDER

Company: Scapa North America Inc.

Address: 540 North Oak Street

City, State, Zip: Inglewood, CA 90302

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 60

Total # of full-time company employees worldwide: 1207

Total # of full-time company employees in California: 87

Company: Sundial Coatings

Address: 8421 Telfair Avenue

City, State, Zip: Sun Valley, CA 91352

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 13

Total # of full-time company employees worldwide: 20

Total # of full-time company employees in California: 20

Company: Valley Protein LLC

Address: 1828 East Hedges Avenue

City, State, Zip: Fresno, CA 93703

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 75

Total # of full-time company employees worldwide: 90

Total # of full-time company employees in California: 90

Company: Wolfpack Inc. (DBA Wolfpack Sign Group)

Address: 2440 Grand Avenue

City, State, Zip: Visya, CA 92081

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 5

Total # of full-time company employees worldwide: 21

Total # of full-time company employees in California: 21

**Participating Employers for
Multiple Employer Contract (MEC) Retraining**

Contractor's Name: California Manufacturing Technology Consulting CCG No.: ET13-0000
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PRINT OR TYPE IN ALPHABETICAL ORDER

Company: Workstations Industries Inc.

Address: 1938 East Pomona Street

City, State, Zip: Santa Ana, CA 92705

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 23

Total # of full-time company employees in California: 23
