INTERPHEX

April 21 - 23, 2015 International Shipping Guidelines



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TABLE OF CONTENTS

Introduction	2
U.S. Customs Clearance Process	3
Types of U.S. Customs Entries	4
Consignment Information	4
Ocean and Air Freight Deadlines	5
Required Documentation	5
Importer Security Filing (10 + 2)6	6
Restrictions on Wood Packaging Material	7
U.S Customs Container Seal Requirements	8
Full Container Ocean Shipments	9
LCL - Less than Container Load Ocean Shipments	9
International Courier shipments	9
U.S. Custom's Duty and Processing Fees	10
Insurance	11
Prohibited Commodities	12
Outlays and Payment Conditions	12
PIBL's Overseas Offices and Affiliates	12
Deadlines and Tariff1	13
Important Tariff Notes	15
Forms:	

- A) Importer Security filing form
- **B) Import Freight Information Sheet**
- C) PIBL's Worldwide List of Agents



1

INTRODUCTION

Phoenix International Business Logistics, Inc. (PIBL) has been appointed the Official International Freight Forwarder / U.S. Customs Broker for Interphex 2015.

We strive to offer each exhibitor exemplary service in concert with our overseas partners. By using PIBL's international network, your company can derive the following benefits:

- Alleviate potential transport and customs clearance problems and insure your exhibit is delivered on time.
- Increase the efficiency and reliability of the entire transportation process
- By establishing an account with a PIBL overseas agent, all charges for services incurred in the U.S. can be invoiced directly to you through our agent. Otherwise, payment for services must be collected from the exhibitor (or their freight forwarder) prior to the delivery of your shipment to the show site.
- PIBL will coordinate the customs clearance of all inbound freight through U.S. Customs and Border Protection (CPB) and will arrange timely delivery to the show site.
- Our licensed personnel are on-site before, during, and after the show to answer questions about customs clearance and to assist you with the re-exportation of freight after the show closing.

Should you have any questions regarding transportation or U.S. Customs issues, we invite you to contact us.

U.S. CUSTOMS CLEARANCE PROCESS

All shipments arriving in the U.S. require clearance from U.S. Customs prior to release from the port, airport or terminal. In order for PIBL to affect customs clearance on your behalf, you must provide a company name under which PIBL can prepare the customs entry. This company can either be a U.S. resident company or an overseas non-resident company.

What PIBL Needs to Act as Your Customs Broker

- 1. Completed U.S. Customs Power of Attorney Form (available upon request)
- 2. Import Freight Information Sheet (attached) return this by facsimile or email to the PIBL coordinating office. If needed, consult with your freight forwarder on how to complete this form.
- 3. Contact name and phone number

Note: Customs clearance will take approximately 2-3 days. During this time, the freight must remain under customs supervision at the port of entry and under no circumstances can it be delivered to the show site.

About The Power Of Attorney

The PIBL coordinating office must be in possession of your Power of Attorney 48 hours prior to export of seafreight shipments, in order to file the importer security notice with U.S. Customs or immediately upon export of airfreight shipments. It is the exhibitor's responsibility to make available to PIBL all appropriate documentation for customs clearance. Failure to do so may result in late filing fees and surcharges and/or late delivery to the show site.

Blank Power of Attorney forms are available upon request.

Timely Deliveries

Although PIBL will do everything possible to insure all shipments are delivered in time for the show, we cannot be held responsible for late or delayed delivery of shipments due to the exhibitor's failure to follow the provided procedures.



TYPES OF U.S. CUSTOMS ENTRIES

Permanent Entries

Permanent Customs entries are reserved for those Exhibitors who are expecting their freight to permanently remain in the United States. U.S. Duty and other applicable processing fees will apply. Shipments with duty liability of less than \$250.00 are automatically cleared as a permanent entry.

Temporary Entries

High value exhibits imported with the intention to be re-exported after the show can be cleared on a temporary duty free (TIB) entry. TIB entries should only be utilized for exhibits intended for re-export in the same condition and quantity in which they were imported. TIB merchandise entered into the U.S. and not exported is subject to U.S. Customs penalties and fines.

All give-away items, food, beverage, etc., are considered consumables and are therefore unable to be cleared under a temporary entry.

** IMPORTANT NOTE **

It is not recommended that merchandise intended for temporary or permanent entry into the U.S. be packed and shipped together. U.S. Customs will not accept a single customs entry for both permanent and temporary freight. We suggest that such freight be packed and shipped independently under separate commercial invoices and house bill of ladings. Questions on this subject can be forwarded to PIBL or our overseas agents.

CONSIGNMENT INFORMATION

Please insure that your shipments are sent on a prepaid basis, marked and consigned as follows.

Consignee

Name of exhibiting company Interphex 2015 / Booth # _____ C/O Jacob Javits Center 655 West 34th Street New York, NY 10001

Notify

PIBL - Phoenix Int'l Business Logistics, Inc
1201 Corbin Street
Elizabeth, NJ 07201
Attn: Phil Hobson/Sally Mulkeen
Phone: 908.355.8900 Fax: 908.355.8883





OCEANFREIGHT/AIRFREIGHT DEADLINES

Ocean Freight (FCL): New York Ocean Freight (LCL): New York Air Freight: Newark or JFK April 5, 2015 March 29, 2015 April 5, 2015

To insure timely delivery to show site, we recommend all shipments arrive in the U.S. by the above dates. PIBL will not charge intermediate storage for airfreight or LCL seafreight shipments that have arrived and are customs cleared within the above provided time frames.

Demurrage, per diem and chassis charges for full containers during the time period between arrival and delivery to showsite must be negotiated with the steamship lines in the country of origin. If arrangements have not been made and confirmed in writing by the steamship lines, PIBL will invoice container and chassis demurrage and per diem charges directly to the Agent or Exhibitor.

Freight arriving after the above dates will be charged additional fees based on services required to ensure timely clearance and delivery of your shipment to the show. It is imperative that the coordinating PIBL office be pre advised of all incoming shipments prior to the freight's arrival in the U.S. If the above deadlines can not be met, please advise our office immediately so we can make arrangements to expedite the customs clearance and delivery of your shipment.

REQUIRED DOCUMENTATION

The following documents must be available for Customs clearance:

- Bills of lading or Airway bills. (Express release Bills of lading only)- No Originals.
- Signed Commercial/Proforma invoices in English, giving exact commodity description with Harmonized number, unit value and total value. (NO COMMERCIAL VALUE on Invoices is not accepted by U.S. Customs)
- Completed and Signed Import Freight Information Sheet (Enclosed)
- Packing list in English (May be combined with the commercial invoice)
- Power of Attorney (Available upon request) Not required if you have worked with PIBL previously.
- Any applicable documents, licenses, insurance certificates



5

IMPORTER SECURITY FILING (10 + 2)

International exhibitors attending trade shows in the U.S. face federal regulations when importing cargo by ocean freight from overseas. On January 26, 2009 the Import Security Filing (ISF) rule, also known as the 10+2 rule, took effect. International exhibitors who fail to follow the new rule from the U.S. Customs and Border Protection (CBP) are subject to fines and penalties. Under the ISF rule, importers are required to submit 10 items of data about their cargo at least 24 hours before it is loaded aboard a vessel at a foreign port. Two additional data items are required by the carrier as well, resulting in what is known as the 10+2 rule. To comply with the new rule, exhibitors are required to provide PIBL or a PIBL agent the following 10 data elements 48 hours prior to loading at the port of origin.

- 1. Manufacturer (or supplier) name and address
- 2. Seller name and address
- 3. Buyer name and address
- 4. Ship to name and address
- 5. Container stuffing location

- 6. Consolidator name and address
- 7. Importer of record number
- 8. Consignee number
- 9. Country of origin of goods
- 10. Harmonized Tariff Schedule (HTSUS)#

On July 9, 2013, CBP was authorized to begin full enforcement of the ISF regulation. CBP will begin fining Importers for the submission of an inaccurate, incomplete or untimely filing or for failure to file. Violators will be fined \$5,000 per non filed, late filed, inaccurate filing or inaccurate ISF update. Fines will not exceed \$10,000 per ISF. To expedite the process, contact PIBL or a PIBL agent to request an email copy of an easy to use "type and send" ISF form or download it from http://phoenixlogistics.com/f and e.html

RESTRICTIONS ON WOOD PACKAGING MATERIAL

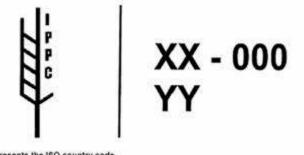
The United States Department of Agriculture (USDA) Animal and Plant Health Inspection Service (APHIS) has revised its import regulation for wood packaging materials (WPM), 7 CFR § 319. The final rule was effective September 16, 2006 with full enforcement commencing on July 5, 2006.

The regulation restricts the importation of many types of untreated wood articles, including wooden packaging materials such as pallets, crates, boxes, and pieces of wood used to support or brace cargo. The regulations currently refer to these types of wood packaging materials as solid wood packing materials, defined as "wood packing material other than loose wood packing material, used or for use with cargo to prevent damage, including, but not limited to, dunnage, crating, pallets, packing blocks, drums, cases, and skids." Any WPM not meeting the treatment specifications of this rule will be immediately re-exported.

The rule states that regulated wood packaging materials must be marked in a visible location on each article, preferably on at least two opposite sides of the article, with a legible and permanent IPPC mark that indicates that the article meets the new requirements. <u>U.S. Customs is no longer accepting fumigation certificates as proof of fumigation. All fumigated WPM must be stamped with the IPPC stamp.</u>

Should you have any questions regarding the wood packing material used for your exhibit, please consult your local PIBL agent, in house freight forwarder, or packing and crating company. Additional information on this subject can be found on the USDA Website:

http://www.aphis.usda.gov/lpa/issues/wpm/wpm.html



XX represents the ISO country code. 000 represents the unique number assigned by the national plant protection organization. YY represents either HT for heat treatment or MB for methyl bromide fumigation.



U.S. CUSTOMS CONTAINER SEAL REQUIREMENTS

U.S. Customs and Border Protection is reminding shippers and importers that all loaded containers arriving by vessel at a port of entry in the U.S. on or after October 15, 2008, are required by statute (<u>6</u> <u>U.S.C. 944</u>) to be sealed with a seal meeting the <u>ISO/PAS 17712</u> standard.



The ISO/PAS 17712 standard requires that container freight seals meet or exceed certain standards for strength and durability so as to prevent accidental breakage, early deterioration (due to weather conditions, chemical action, etc.) or undetectable tampering under normal usage. ISO/PAS 17712 also requires that each seal be clearly and legibly marked with a unique identification number. If you have any questions regarding seal requirements, please contact PIBL or one of our overseas agents.



FULL CONTAINER OCEAN SHIPMENTS

Containers must be must be terminated at the Port of New York/New Jersey. At which point, PIBL will arrange the customs clearance and transfer to showsite

For the purpose of ensuring containers are available for re-export, we ask that you notify PIBL of any full container return shipments prior to arrival of the container in New York / New Jersey. Availability of containers is limited and booking equipment is required 15 days in advance. If arrangements have not been made and containers are not available for loading on showsite, Exhibitor's freight will be removed from showsite and returned to PIBL's contracted warehouse at the exhibitor's expense.

LESS THAN CONTAINER LOAD OCEAN SHIPMENTS

If you intend to utilize the services of a sea freight consolidator for your LCL (less than container load shipments), please be aware of the delays associated with utilizing this service. Freight availability and customs delays range from 4 -12 days. Although PIBL cannot reduce the risk of U.S. Customs examinations, we can expedite the clearance process and delivery to showsite.

INTERNATIONAL COURIER SHIPMENTS

Successful customs clearance and delivery of international courier shipments can be challenge. To reduce delays, additional expenses and possible non delivery of your shipment, we suggest exhibitors utilize our customs clearance, receiving and delivery services. With correct consignee instructions provided to the courier, we can customs clear, receive, consolidate and deliver your shipment to the show. Our staff are available onsite to monitor and confirm your shipment is delivered to your booth. Please contact us to discuss the best method for handling courier shipments.



U.S. CUSTOMS DUTY AND PROCESSING FEES

Merchandise entered into the Commerce of the United States is subject to duty, <u>merchandise</u> <u>processing fees</u> and, if imported via seafreight, a harbor maintenance fee. These duties/taxes will be estimated and invoiced by PIBL in accordance with the description provided on your commercial invoice. All U.S. Customs and service fees invoiced by PIBL must be paid prior to freight delivery to showsite.

Duty- Based on commodity description and rate of duty Merchandise processing fee - .3464 % of FOB value (maximum USD\$ 485.00) Sea & Air Harbor Maintenance fee - .125% of FOB Value - (No maximum) Seafreight only

Commercial/proforma invoices must include the following information:

- A. Name of Shipper (Exporter or Manufacturer)
- B. Name of Consignee (Exhibiting Company C/O
 - Interphex 2015 New York, NY
- C. Booth Number
- D. Complete description of merchandise
- E. Harmonized tariff number of each description
- F. Unit Value and total value (No Commercial value statements are not accepted by U.S. Customs)
- G. Invoices must be in English

A display booth with lights, panels, etc., can be grouped and shown as: (example) "Completed display booth and stand" 9403.20.0020 Value \$5,000.00





INSURANCE

In our effort to best service our customers, we must inform you that the liability of your freight forwarders, customs broker and contracted carriers, as well as ourselves, is limited to \$50.00 per shipment under the Freight Forwarder/Customs Brokerage Industry's standard terms covering liability for physical loss or damage to your cargo. In the unfortunate event that your goods are damaged or lost while entrusted to PIBL and if our agents or we are determined liable for the damage or loss, our and their liability will be limited to \$50.00 per shipment.

If you do not wish to run this risk, you have two options. You may declare the value of the goods to us prior to shipment and we and our agents will charge you a significantly higher rate for our services, or you may procure insurance on your own, or through us, for the full value of the goods for the time the goods are entrusted to us and/or our agents, including international door-to-door coverage.

Generally, the premium for such insurance is much less than the higher freight rate that you will be charged if you choose the first option, declaring the higher value.

If you or your insurance broker has any concerns that your present coverage does not fully cover the value of your shipment in the event of loss or damage, please feel free to request full coverage of this shipment in writing to PIBL. Through our underwriters, we have the ability to insure your shipment for the value as indicated in your request.

If you do not wish to exercise either option, or if you are satisfied that the insurance coverage you have arranged through others and not through us is sufficient, you are acknowledging the fact that PIBL has not insured your shipment and has advised you of the liability limitation that will otherwise apply.



PROHIBITED COMMODITIES

Certain commodities are prohibited from import into the United States. We strongly advise you refrain from shipping any items of clothing, hazardous chemicals, paint, or food/beverages with your shipment. However, should you find it necessary to import such merchandise, please send it separately and in advance of your primary shipment.

OUTLAYS AND PAYMENT CONDITIONS

PIBL will advance funds on your behalf for expenses incurred in New York. Unless you have an established account with PIBL or a PIBL partner, these charges are expected to be paid prior to delivery of your shipment to showsite.

PIBL's OVERSEAS AFFILIATES AND OFFICES

PIBL urges all exhibitors to utilize the transportation services of our overseas partners and affiliates. These offices have familiarized themselves with these Guidelines and are in a position to invoice you directly for all destination and onsite charges. Utilization of the PIBL network will alleviate any delays in New York and increase efficiency of the entire transportation process. The full contact information for each office is enclosed. If an agent is not provided for your country, please contact PIBL for the office nearest your location.



DEADLINES AND TARIFF

A. Important scheduling notes

- 1. Phoenix is offering **free** storage of LCL and airfreight shipments arriving, cleared and picked up by the above provided arrival deadlines..
- 2. Cargo arriving after the above stated deadline dates will be charged additional fees based on the services required to insure timely clearance and delivery to the convention center.
- 3. Due to the possibility of a high volume of return shipments, please allow additional time for exports from New York. Expedited export transportation services are available. However, this service must be requested in advance of show closing.

B. Inbound charges

1. Terminal Handling charges and transfer of documents As per outlay + 15% outlay fee

2.	Customs clearance fees:	
	Permanent entries	. US 150.00 p/entry
	Temporary entries	. US 175.00 p/entry
	ATA Carnet Clearance	
3.	U.S. Customs exam services	as per outlay+ 15% outlay fee
4.	Custom's exam coordination fee	US 75.00 per exam
5.	Document messenger services, communication and Exposition	
	Onsite staff supervision fee	. US 125.00 p/entry/container
6.	Other Gov't Agency releases (If required)	. US 35.00 p/entry
7.	Additional Classifications (3 free)	US 7.00 each additional
8.	Additional invoice (1 free)	. US 15.00 each additional
9.	Delivery from EWR/JFK airport or consol point, to	. US 40.00 p/100 lbs
	Showsite dock. (Based on Greater of volume or weight)	US 250.00 Minimum
10.	Seafreight container drayage from port of arrival to Showsite	. US 1,100.00 p/Container **
11.	Trucker waiting time	US 75.00 per hour
12	US Customs bond fee:	
	TIB/Trade Fair entry bond fee	.US 7.50 per/USD 1,000.00
	Permanent entry bond fee	.US 4.50 per/USD 1,000.00
	Minimum Bond fee	.US 50.00
13.	Import Security filing:	.US 65.00 p/sea shipment
14.	Import Security Bond fee	.US 85.00



C. Outbound charges

1. Export documentation:

	Air	US	75.00 p/shipment
	Sea	US	125.00 p/shipment
2.	TIB/TFE Cancellation	US	100.00 p/entry
	ATA Carnet clearance Onsite sea/air/domestic shipment coordination		
5.	Export in-bond transit fee for transport of bonded shipments	US	105.00 p/shipment
6.	Delivery from show site tower/JFK or consol point (Including intermediate storage)		-
7.	Seafreight container drayage from showsite to seaport	US	1,100.00 p/Container **

Return Air/Ocean freight rates, terminal handling charges and rates for special services will be quoted on a case per case basis.

** Rates are based on current fuel surcharges of 27% which are subject to change without notice. Rates do not include prepull or storage charges required for pulling and storing containers between the time the container is pulled from the port until delivered to showsite.



D. Important Tariff notes

- 1. Rates exclude all U.S. Customs duty, taxes and/or Merchandise Processing Fees, any storage charges due to early arrival or delays beyond Phoenix's control, and charges related to the movement of freight once it arrives on showsite..
- 2. Unless prior arrangements have been made with our PIBL overseas affiliate, all freight charges must be settled prior to show opening. Failure to do so will result in a 2.5% outlay charge. Payment may be in the form of cash, American Express or Traveler's checks. *Company checks drawn on foreign banks cannot be accepted*. A 4% processing fee will be added to all invoices paid by credit card.
- 3. All merchandise brought into the exhibition center must be properly packed. Phoenix does not unload or load vehicles at the Convention Center so we can not be held liable for damage caused while unloading or loading. We highly recommend the use of wooden crates for all international and domestic shipments.
- 4. C.O.D./Collect fees/Oulays. Phoenix will invoice a 15% outlay fee for any/all monies outlaid on behalf of the exhibitor.
- 5. Rates do not include trucker waiting time while waiting onsite to be unloaded or loaded. Rates are generally invoiced at a per hour rate with 2 hours free.
- 6. Rates do not include chassis rental charges.
- 7. PIBL Terms and Conditions of service are available upon request.





Port Elizabeth 1201 Corbin Street Elizabeth, NJ 07201 USA Tel 908.355.8900 Fax 908.355.8883

IMPORTER SECURITY FILING

BILL OF LADING NO.	ON BOARD DATE	
SHIPPER REF NO.	COUNTRY OF ORIGIN	
MANUFACTURER Name		
MANUFACTURER Address		
CONTAINER STUFFING LOCATION		
BUYER NAME		
BUYER ADDRESS		
SHIPPER NAME		
SHIPPER ADDRESS		
CONSOLIDATOR NAME		
CONSOLIDATOR Address		
IMPORTER OF RECORD	CONSIGNEE FEDERAL ID NO.	
ACTUAL OWNER OF GOODS		
HARMONIZED Tariff		



PHOENIX INTERNATIONAL BUSINESS LOGISTICS, INC.

TRADE SHOW / FINE ART DIVISION 1201 CORBIN STREET ELIZABETH, NJ 07201 PHONE: (908) 355-8900 FAX: (908) 355-8883

CRET IMPORT FREIGHT INFORMATION SHEET CRET					
SHOW NAME:					
EXHIBITOR:					
HALL NO:	BOOTH NO:	MOVE-IN DATE:			
CONTACT(S) AT SHOW:	Email address:	On-Site Cell No:			
DEFINITIVE OR TEMPORARY CLEARANCE:					
IMPORTER OF RECORD: Name and Address		BILLING PARTY (check one below): EXHIBITOR PHOENIX AGENT IN COUNTRY OF ORIGIN (Confirmation required) OTHER: (Specify:) Name and Address of Agent:			
Importer IRS#:	If available	Is your company C-TPAT Certified ?: YES O NO O Have you shipped with this agent previously ?: YES O NO O			

Unless prior arrangements have been made with your local PIBL agent, all charges are payable before final delivery to show site. American Express, Visa, wire transfer or company check are all acceptable forms of payment.

FREIGHT ARRIVAL CONDITIONS:

To insure proper U.S. Customs clearance and timely delivery to your booth, freight must arrive by the deadline date provided in the attached guidelines or as confirmed by email.

DELIVERY TERMS:

PIBL is only responsible for delivery of freight to show site dock. The designated drayage contractor is responsible for all onsite freight movements. PIBL is not responsible for loss of freight while on show site. PIBL will not accept collect freight unless advance arrangements have been made in writing.

The below signed Exhibitor/Company guarantees payment of all charges incurred on this shipment in accordance with the above instructions and the Terms and Conditions of PIBL which are available upon request

THANK YOU.

NAME: _____

SIGNATURE: _____

DATE: ___/__/___/

PIBL's WORLDWIDE NETWORK OF AGENTS

Argentina

Global Logistic Transport SRL Billinghurst 1263 Piso 5° Of. B 1174 - Buenos Aires - Argentina

Contact: Juan Julio Villanueva Phone:0054-11-5275-6143 Fax: 54 11 4363-9351 E-mail: julio.villanueva@gltarg.com.ar

Australia

Agility Fairs & Events 32 Sky Road Melbourne Airport VIC 3045, Australia

Contact: Stephanie Robson Phone: 61-393303303 Fax: 61-393303337 E-mail: expoeasy@agility.com

Belgium

Kristal bvba Brucargo 734 Zaventem B-1931, Belgium

Contact: Mr. Geert Frere Phone: (32)2 7530737 Fax: [32] 27514720 E-mail: geert.frere@kristal-logistics.com

<u>Brazil</u>

XPO Eventos E Logistica LTDA. Rua Mario Amaral, 370- CEP 04002-021 Sao Paolo, Brazil

Contact: Claudia Grigolon Phone: 55 11 2371-2900 Fax: N/A E-mail: projects@xpolog.com.br

Canada

Phoenix Int'l Business Logistics, Inc 1201 Corbin Street Elizabeth, NJ 07201US

Contact: Phil Hobson Phone: 908-355-8900 Fax: 908-355-8883 Email: phobson@phoenixlogistics.com

China

APT ShowFreight Shanghai RM 901-2, Modern Plaza Tower 1 369 Xian Xia Road Shanghai, China 200336

Contact: Kelly Huo Phone: [86]21 6124 0090 Ext. 316 Fax: [86] 21 61240091 Email: kelly.huo@aptshowfreight.com

Denmark

FairExpress GMBH Blomestrasse 25-27 Bielefeld, 33609 Germany

Contact: Christiane Roelfs Phone: 49-521-91144-20 Fax: [49] 52-1911-4411 E-mail: christiane.roelfs@fairexpress.de

France

Global Exposition Services 19, rue des Terres Noires Zone de Fret 2 – BP 10064 Roissy CDG Cedex, France 95723

Contact: Mr. Jerome Perrin Phone: [33] 1-49195590 Fax: [33] 1-49195599 E-mail: globalxpo@wanadoo.fr

Germany

FairExpress GMBH Blomestrasse 25-27 Bielefeld, 33609 Germany

Contact: Christiane Roelfs Phone: 49-521-91144-20 Fax: [49] 52-1911-4411 E-mail: christiane.roelfs@fairexpress.de

Hong Kong

Hansen Exhibition Forwarding Ltd. Unit-13,13/F New Commerce Centre 19-Onsum Street, Shatin Hong Kong

Contact: Michael Kun Phone: 852-2367-2303 Fax; 852-2369-0479 E-mail: michael@hansenhk.com

India

PS Bedi Group D-10, 3rd Floor, South Extension Part-II, New Delhi-110 049, India

Contact: Jatin Bharadwaj Phone: 91 11 4605 5200 Fax: 91 11 4155 2911 E-mail: jbharadwaj@psbedi.com

Indonesia

PT. Vissasa Parama Nati PT. Free Trade Logistics Duta Garden Square Blok A.9 Jl. Husein Sastranegara Tangerang 15124

Contact. Andi Mulyadi Phone: (62-21) 70767332 - 54370666 Fax: (62-21) 54370566 Email: andi@vissasa.com

Italy

Expotrans Commercity Isola P44 Via Portuense 1555 00148 Rome

Contact: Alessandro Conte Phone: 39-0665004846 Fax: 39-0665004870 E-mail:sales@expotrans.it

Korea

Expo Trans Inc. Rm 505,Anes B/D,656-57, Deungchon-dong,Kangseo-gu Seoul,Korea(157-842)

Contact: Tony Lee Tel:+82-2-3661-5600 Fax:+82-2-3664-7766 Email: tony@expotrans.co.kr

Netherlands

Fairexx Logistics De Trompet 1540 Heemskerk, 1967 DB Netherlands

Contact: Paul Van Zijl Phone: 31-251250060 Fax: 31-251250065 E-mail: paul.van-zijl@fairexx.nl

Peru

Krystal Logistics Calle Amador Merino Reyna 307,Of 1402 Edificio Nacional – San Isidro Lima – Peru

Contact:Juan Carlos Salazar Phone:511 – 716 9190 Fax: 511 – 716 9193 E-mail:jsalazar@krystalperu.com

Philippines

Alta Fairs & Exhibits No. 3 STA. Agueda Ave. Pascor Drive, Philippines

Contact: Kristine Oracion Phone:632 551 4646 Fax: 632 831 3054 E-mail:oracion.kristine@atn.com.ph

Portugal

Ornofe Transitários, Lda. Via Carlos Mota Pinto, 74 - AU 4470-034 Moreia - Maia, Portugal

Contact: Fernanda Ornelas Phone:[351]229415015/6 Fax: [351]229415017 E-mail: fernanda.ornelas@ornofe,

Singapore

APT Showfreight (S) Pte Ltd 10 Bukit Batok Crescent #05-05, The Spire,Singapore 658079

Contact: Danny Khor Phone: 65-6499-8988 Fax: 65-6499-8989 Email: danny.khor@aptshowfreight.com

South Africa

Blu Air Sea and Land Logistics Ruargh Street,Park Central Johannesberg, South Africa

Contact:Stefano Piller Phone:27 82 337 7986 Fax: 27 0866168447 Email:stefano@blulog.co.za

Spain

International Trade Shows S.A. (ITS, S.A.) AVDA. Eduard Corbella, 86-88 Barcelona, E - 08440 Spain

Contact: Cristobal Cascante Phone: 34 93 8713954 Fax: 34 93 8712211 E-mail: cristobal.cascante@itsfairs.com

<u>Sri Lanka</u>

Expolanka Freight Ltd. 10 Milepost Ave. Colombo 03 Sri Lanka

Contact: Lasantha Rodrigo Phone: 94 114791000 Fax: [94] 1576725 E-mail: lasanthar@expolanka.com PIBL's WORLDWIDE NETWORK OF AGENTS Switzerland

BTG Suisse Ltd Salinenstrasse 61 Pratteln, Switzerland CH-4133

Contact: Regula Wyss Phone: 41 61 337 25 73 Fax: 41 61 337 25 79 Email: Regula Wyss@btg-suisse.ch

Taiwan

Trans-Link Exhibition Services Co., LTD RM5-2, 5Floor, No. 99 Chung Shan N. Rd Sec. 2 Taipei, Taiwan

Contact: Ms. Frances Lin Phone: 886-25811133 Fax: 886-25239449 Email: Frances@trans-link.com.tw

<u>Thailand</u>

APT Showfreight (Thailand) Limited 11/24 Rachadapisek Road, Chongnonsee Yannawa, Bangkok 10120 Thailand

Contact: Hasnai Kongkaew Tel: +66 (0) 2285 3060 ext 201 Fax:+66 (0) 2285 3068 E-mail:hasnai@aptshowfreight.com

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