



3600 Deepwater Terminal Road
Richmond, Virginia 23234
Tel: 804-232-3300
Fax: 804-232-3301

FACSIMILE COVER PAGE

To: From:
Fax #: Fax #: (804) 232.3301
Phone #: Tel #: (804) 232.3300
Company:
Subject: **Consignment Packet for March 22, 2013 Construction Equipment and Truck Auction**
Sent: Pages:

PLEASE READ – IMPORTANT INFORMATION

Thank you for your Business!!

Simply fill out the attached contract and fax back with a **DETAILED DESCRIPTION** of your asset(s) including serial numbers or VIN. Make Copies & attach additional pages if necessary! Contracts received by **MARCH 1ST** will receive the discounted "In-Brochure" commission rate schedule and these items will appear in the color brochure, provided a description of the asset has been submitted.

Please note the delivery times and dates for this auction:

ALL ITEMS MUST BE ON THE YARD BY WEDNESDAY, MARCH 20TH AT 4:00 PM. ADVERTISED SMALLS/ PALLETIZED ITEMS MUST BE DELIVERED BY SATURDAY, MARCH 16TH, 2 PM. THE SALE DAY CATALOG WILL GO TO PRESS WEDNESDAY, MARCH 20TH AT 12 NOON.

NOTE: INSTRUCT YOUR TRANSPORTER TO REPLACE THE DRIVE SHAFT OR AXLES ON YOUR UNITS TO INSURE YOUR ITEMS WILL BRING MORE MONEY.

Email digital photos of your assets to **industrial@motleys.com**. Photos will be selected for the brochure based on variety, asset quality and photo quality. Use the "taking pictures" instructions on the delivery schedule in this packet for best results.

We appreciate the opportunity to earn your business!



INDUSTRIAL DIVISION

Seller (To Appear on Check): _____ # _____

Contact Person: _____

Mailing Address: _____

City/State/Zip: _____

Physical Address: _____

ANNUAL AUCTION AGREEMENT

(804)232-3300 (o) • (804)232-3301 (f)

3600 Deepwater Terminal Road, Richmond, VA 23234

Email: _____

Phone: _____ Fax: _____

1. Seller does hereby commission Motley's Auction & Realty Group, VAAL 16, (hereinafter "Motley's") to sell the goods, merchandise and/or property (hereinafter "items") listed on the attached asset listing sheet to the highest bidder by public auction and to deduct a commission and fees according to the following schedule.

Items in Brochure: Under Contract by 21 Days Prior to Sale

Items Not in Brochure: Under Contract After 21 Days Prior to Sale

Table with 3 columns: Sale Price Per Item, Percentage, Minimum Fee Per Item. Rows include price ranges from \$0.00 to \$5,000.00 with corresponding percentages and fees.

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- There is \$200 Registration Fee per approved reserve.
• There is a \$50.00 minimum commission for all vehicles and trailers sold.
• An additional 10% commission per item surcharge (Maximum \$125.00) will be applied to all items delivered to the auction site within 44 hours of the auction (after Noon, 2 days prior to sale).
• All smalls/palletized items must be delivered 6 days prior to auction. At Motley's sole discretion, items may be allowed into the auction after this time with an additional 10% commission (\$50.00 minimum) per lot surcharge.
• \$85 Consignment Registration Fee (1 Time Fee for New Consignors).
• \$150 Lien Payoff Fee
2. Seller agrees to deliver & unload the listed item(s) to the auction site not less than 44 hours prior to the auction date and that no item(s) will be withheld or withdrawn from the auction.
3. Seller warrants and certifies that he/it: (1) is the owner or legal representative thereof of the listed items; (2) has good title and authority to sell the items; (3) the listed items are free from all encumbrances, liens or claims of third parties; or (4) has made the mandatory disclosure, in writing to Motley's prior to the sale, of any encumbrances, liens or claims of third parties.
4. Seller agrees to accept all responsibility for providing clear and merchantable title and for delivery of title documents to Motley's not less than two business days (48 hours) prior to the auction date after which time at \$45.00 Late Title Fee will apply.
5. Any cleaning or repairs (except batteries) deemed necessary by Motley's and agreed upon by the Seller shall be deducted from the Seller's auction proceeds.
6. Any reserve price must be approved by Motley's and, if accepted, will require prepayment of a \$200.00 registration fee per item.
7. No machines or vehicles are allowed into the auction grounds leaking fluids.
8. If Motley's has to provide extraordinary assistance in unloading there will be a minimum \$50 fee per item.
9. Motley's reserves the right to settle any and all disputes regarding a buyer's default or misrepresentation by Seller in reference to year, make, model or referenced condition of item(s) sold.
10. All aspects of this contract including sales commission are confidential.
11. This Agreement shall be governed by the laws of all local, state and provincial governments and should any part of it be declared in violation by same, the remaining provisions shall not be affected and shall remain in full force and effect.
12. Vehicles and trailers must have a vehicle ID number permanently affixed and titles must be delivered to Motley's prior to the auction.
13. Seller is responsible for removal of unsold or unclaimed property within 5 business days following the auction.
14. Settlements with an itemized report and check will be mailed within 10 business days of the auction provided that Seller has adhered to all contract agreements.
15. In the event that the item is sold before or after the auction by brokerage, seller agrees to pay a flat 10% commission per lot.
16. In the event the auction is delayed or postponed due to factors not in the control of Motley's, the Seller agrees to sell at the new date.
17. At Motley's sole discretion, there will be a 1% Buyer's Premium on purchases over \$3500, and 10% up to and including \$3500 per lot. Subject to change.

SELLER WILL DESCRIBE PROPERTY BEING SOLD ON THE ATTACHED EXPRESS REGISTRATION SHEETS. ALL ITEMS DESCRIBED ON THE ATTACHED LISTING SHOULD BE ACCURATE AND COMPLETELY DESCRIBED.

I have read and accept the terms of this contract.

SELLER: _____

AUCTIONEER: Motley's Auction & Realty Group

By: _____

By: _____

Title: _____ Date: _____

Title: _____ Date: _____

Motley's Construction Equipment & Truck March 22nd Auction Delivery Schedule, Directions, and Picture Taking Instructions

**Auction Location: Motley's I-95 Auction Complex
3600 Deepwater Terminal Road, Richmond, Virginia 23234
(804)232-3300 Office (804)232-3301 Fax**

Directions: Located off of exit 69 on I-95, six miles south of Downtown Richmond. Next to Cummins Atlantic and across I-95 from the Philip Morris Manufacturing Plant. Take exit 69 and follow the signs to Motley's!

All Small items must arrive by Saturday, March 16th, 2 PM

Monday-Friday	March 11 - 15	8:00 a.m. - 4:00 p.m.
Saturday	March 16	9:00 a.m. - 2:00 p.m.
Sunday	March 17	CLOSED
Monday-Tuesday	March 18 & 19	8:00 a.m. - 4:00 p.m.
Wednesday	March 20	8:00 a.m. - 4:00 p.m.

LATE FEES APPLY AFTER 12 NOON ON WEDNESDAY, MARCH 20TH

Catalog Closes at Noon on March 20th

Thursday	March 21	Inspection Day - <u>NO DELIVERIES</u>
Friday	March 22	AUCTION DAY!

TAKING PICTURES

When taking a picture of your item, please use a neutral background. A good neutral background is a field, woods, or a building. If your truck or piece of equipment has a unique attachment or feature, also try to include that in any photograph that you take, so that it can be highlighted. Digital photos are preferred.

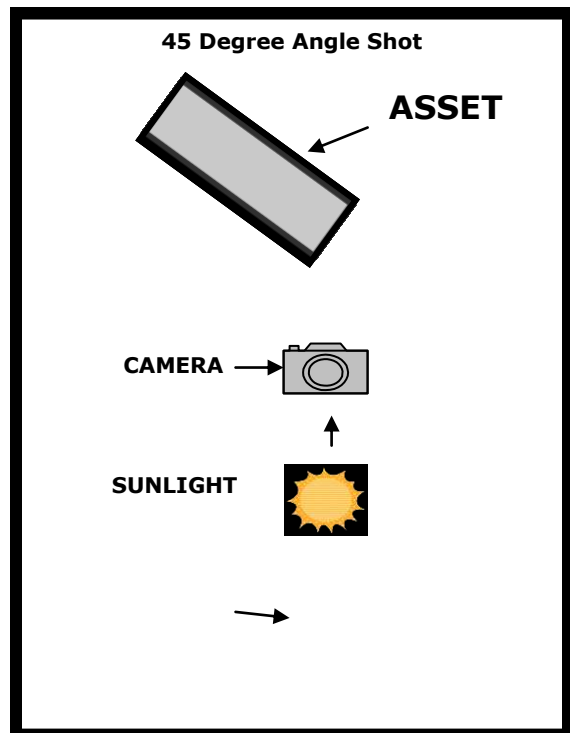
Please email the photos to **industrial@motleys.com**. If you have any questions, please contact Motley's at (804)232-3300. We are here to help you get the most for your assets.



**3600 Deepwater Terminal Rd.
Richmond, VA 23234**

804-232-3300 (O) 804-232-3301 (F)

www.motleys.com - industrial@motleys.com





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NEED SOMETHING SOLD? WE'VE GOT YOU COVERED!

LOT REGISTRATION

Auction Date

ATTENTION SELLERS: Please fill out this form and fax it back to
804.232.3301 or email it to industrial@motleys.com.
Use ONE form per item. Make copies as necessary!

OFFICE USE ONLY: Consignor # _____ Lot # _____ Date Arrived: _____

Legal Owner _____

PICTURES

Year _____ Make _____ Model _____

Type _____

i.e. - crawler tractor, pickup truck, road tractor, utility trailer, gooseneck trailer, ect.

VIN (Vehicle Identification Number) -or- S/N (Serial Number)

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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(VIN Year Code) A=80 B=81 C=82 D=83 E=84 F=85 G=86 H=87 J=88 K=89 L=90 M=91 N=92 P=93 R=94 S=95 T=96
V=97 W=98 X=99 Y=00 1=01 2=02 3=03 4=04 5=05 6=06 7=07 8=08 9=09 A=10 B=11 C=12

Miles Showing _____
(No Tenths)

Hours Showing _____
(No Tenths)

Details/Options _____

Number of Axles (REAR ONLY) _____ Air Brakes A/C Wheel Base _____ Bed/Deck Length _____
4x4 2x4 Exterior _____ Interior _____ GVWR (Gross Vehicle Weight Rating) _____ #

Engine

Brand _____ Model# _____ Type: Gas Dsl. Cyl _____ L _____ HP _____

Transmission

Brand _____ Auto Manual #Speed _____ 2-Speed Rear

Mechanical Condition

Operational Inoperable
(Starts, Runs, Drives) Explain: _____

*****ATTENTION SELLERS - THIS BOX MUST BE FILLED OUT*****
Is this item being sold with a Reserve? Yes No If Yes, How Much (Gross)? - \$ _____

CLEAN SELLS BETTER! - Do you want your item washed? Yes No

I certify this information to be correct. I understand that if the title is not delivered within 48 hours of the auction date a \$45.00 late fee will apply.

Authorized Signature, Name, Title _____

Date _____



SELLS BETTER!!!

We are proud to offer cleaning services to our sellers! Please take a look at the price schedule below. If you'd like your asset to be cleaned before auction, please check the YES box on the Express Registration Form!!

Price Schedule	Cost	Price Schedule	Cost
Hyd. Excavators	\$200.00	Crane/Boom Trucks	\$125.00
Mini Excavators	\$100.00	Multi-Axle Dump Trucks	\$150.00
Crawler Dozers/Loader	\$150.00	S/A Dump Trucks	\$100.00
Rollers	\$ 40.00	Rollback/Wrecker Trucks	\$100.00
Off-Road Dump Trucks	\$250.00	Cab & Chassis Trucks	\$ 60.00
Motor Graders/ Scrapers	\$150.00	Flatbed/ Stakebody Trucks - 2-Ton	\$100.00
Cranes	\$150.00	Flatbed/ Stakebody Trucks - 1-Ton	\$ 75.00
Wheel Loaders	\$150.00	RV's	\$250.00
Backhoe Loaders	\$150.00	Box Trucks	\$125.00
Skid Steer/ Compact Track Loaders	\$ 75.00	Buses	\$250.00
Trenchers	\$100.00	Step Vans	\$125.00
Shooting Boom Forklifts	\$ 75.00	Cargo Vans	\$100.00
Rough Terrain Forklifts	\$ 75.00	Passenger Vans	\$100.00
Warehouse Forklifts	\$ 40.00	Service/Mechanics Trucks - 2 Ton	\$125.00
Manlifts	\$ 75.00	Service/Mechanics Trucks - 1-Ton	\$ 80.00
Utility Tractors	\$ 75.00	SUV's	\$ 60.00
Scissor Lifts	\$ 75.00	Pickup Trucks	\$ 60.00
Road Tractors	\$125.00	Cars	\$ 60.00
Bucket/Digger Derrick Trucks	\$200.00	ATV's/ Golf Carts	\$ 15.00



DEPARTMENT OF MOTOR VEHICLES
ODOMETER DISCLOSURE STATEMENT

VSA 5 (Rev. 03/03)

(State and Federal laws require the seller of a motor vehicle to state the odometer mileage upon transfer of ownership. Incorrect information may result in civil liabilities or criminal penalties. (Sections 409, 412 and 413 of the Motor Vehicle Information and Cost Savings Act of 1972, Section 46.2-629 of the Code of Virginia.) This form may not be used if a title exists for this vehicle.

PLEASE COMPLETE SECTIONS A THROUGH C.

SECTION A

I, _____ (Transferor's name),
 certify to the best of my knowledge that the odometer reading is the actual mileage of the vehicle

unless one of the following statements is checked _____
 Odometer Reading (NO TENTHS)

CHECK ONE BOX ONLY:

- THE MILEAGE STATED IS IN EXCESS OF ITS MECHANICAL LIMITS
- THE ODOMETER READING IS NOT THE ACTUAL MILEAGE **WARNING-ODOMETER DISCREPANCY**

SECTION B

Vehicle Information

MAKE	BODY TYPE	MODEL
IDENTIFICATION NUMBER		YEAR

SECTION C

TRANSFEROR'S PRINTED NAME (SELLER)

TRANSFEROR'S STREET ADDRESS

CITY STATE ZIP CODE

DATE OF STATEMENT	TRANSFEROR'S SIGNATURE (SELLER)
	X _____
	X _____
	PRINTED NAME OF PERSON SIGNING

TRANSFEEE'S PRINTED NAME (BUYER)

STREET ADDRESS

CITY STATE ZIP CODE

RECEIPT OF COPY ACKNOWLEDGED

X _____ Date _____
 TRANSFEEE'S SIGNATURE - BUYER

X _____ Date _____
 PRINTED NAME OF PERSON SIGNING

LIMITED POWER OF ATTORNEY AND INDEMNIFICATION

I/We _____ of _____
("Grantor") appoint Kristi Stephens, Jason Niles, Lydia McCarthy, Jean Hoyt, Jeremy Lehman, Robert Mann, or William Fischer of Motley's Auction & Realty Group – Industrial Division, ("Auction") as attorney-in-fact, to disclose the mileage and to execute in my/our name, place, and stead any Certificate of Title, or other supporting papers, in whatever form or manner necessary to register and/or transfer ownership of title of vehicle(s) sold and/or bought at auction in my/our behalf and do hereby grant unto Auction full authority and power to do and perform any and all other acts necessary or incidental to the execution of the powers herein expressly granted, as the Grantor might or could do if personally present, with full power of substitution.

The Grantor does hereby indemnify and hold harmless Motley's Auction & Realty Group – Industrial Division, its agents or assigns from any and all liability as a result of any discrepancy or inaccuracy in the mileage reflected on the odometer of any vehicle(s) at the time of auction sale; and from any damages resulting from such mileage discrepancy, including but not limited to consequential damage, costs, and/or attorney's fees incurred by Motley's Auction & Realty Group – Industrial Division.

Company or Individual Name: _____

By: _____ Title: _____

Signature: _____ Date: _____

Federal ID #/SSN: _____