

AdviserDirect and ISAFee OptionApplication Form

This Application Form is for Deposit and Investment Plans

The 2012/13 ISA investments application deadline is 5 April 2013.

The direct investments and 2013/14 ISA investments application deadline is 12 April 2013.

Please return your completed and signed Application Form to your financial adviser who will send it to:

Investec Structured Products Administration PO Box 1008 St Albans Hertfordshire AL1 9LZ

For additional forms (e.g. for a spouse, partner or friend), simply photocopy this form. If you have any questions regarding the application process please speak with your financial adviser or call 0845 603 9176.



To be completed by the investor. Please complete this form in BLOCK CAPITALS and in BLACK INK.

Section 1 is to be completed for new investments. Section 2 should be completed for re-investment of maturing Plans. Sections 3,11 and 12 are mandatory and must be completed by ALL applicants. All investors must ensure that they read and understand Sections 8 and/or 9, as applicable. Investors that are applying for an Income Plan or part-encashing their maturity proceeds are required to provide full bank account details in Section 7. Please note that our Deposit Plans are not available to investors from Jersey or Guernsey.

If you require any information to help you understand the Terms and Conditions of your Plan(s) you should ask your financial adviser prior to completing this Application Form.

| 1 New Direct and 2012/13 ISA Investments | | Sele | ect your Plan(s) |
|---|---------------------------------|---|---|
| Please fill in the amount you wish to invest in the appropriate box I apply to subscribe the following amount as a direct investment maximum $\pounds1,000,000$ per Plan, subject to ISA limits). | | | |
| Deposit Plans (Adviser Fee Option) | Direct Investments | Cash ISA for tax year 2012/13. For UK tax resident individuals only | Cash ISA for tax year 2013/14. For UK tax resident individuals only |
| FTSE 100 Kick-Out Deposit Plan 35 | £ | £ | £ |
| FTSE 100 3 Year Deposit Plan 40 | £ | £ | £ |
| Deposit Growth Plan 23 (FTSE 100) | £ | £ | £ |
| Deposit Growth Plan 23 (Even 30™) | £ | £ | £ |
| FTSE 100 Target Income Deposit Plan 2 | £ | £ | £ |
| | | Stocks and shares ISA for | Stocks and shares ISA for |
| Investment Plans (Adviser Fee Option) | | tax year 2012/13. For UK | tax year 2013/14. For UK |
| | Direct Investments | tax resident individuals only | tax resident individuals only |
| FTSE 100 Enhanced Kick-Out Plan 35 (Investec Option) | £ | £ | £ |
| FTSE 100 Enhanced Kick-Out Plan 35 (UK 5 Option) | | £ | £ |
| FTSE 100 Enhanced Income Plan 2 (Investec Option) | £ | £ | £ |
| FTSE 100 Enhanced Income Plan 2 (UK 5 Option) | £ | £ | £ |
| FTSE 100 Defensive Kick-Out Plan 8 | £ | £ | £ |
| FTSE 100 Defined Returns Plan 2 (Investec Option) | £ | £ | £ |
| FTSE 100 Defined Returns Plan 2 (UK 5 Option) | £ | £ | £ |
| If you wish to fund your 2012/13 ISA subscription and/or 2013/ and write your maturing Plan number in Section 2 below Cheques should be made payable to "Investec Bank plc". E "Investec Bank plc reference (your name)". Application Forr | Bankers drafts or Building So | ociety cheques must be made p | |
| 2 Maturing Plan(s) | | | |
| Please complete this section if you have a maturing Plan. Where the relevant subscription box below. You must insert your maturi re-investment, please specify the additional amount in Section 1 | ing Plan number(s) in the 'Matu | | |
| Maturing Plan number | | | |
| Deposit Plans (Adviser Fee Option) | | Cash ISA. For UK tax resident | |
| | Direct Investments | individuals only | |
| FTSE 100 Kick-Out Deposit Plan 35 | £ | £ | |
| FTSE 100 3 Year Deposit Plan 40 | £ | £ | |
| Deposit Growth Plan 23 (FTSE 100) | £ | £ | |
| Deposit Growth Plan 23 (Even 30^{TM}) | £ | £ | |
| FTSE 100 Target Income Deposit Plan 2 | £ | £ | |
| Investment Plans (Adviser Fee Option) | Direct Investments | Stocks and shares ISA For UK tax resident individuals only | |
| | £ | £ | |
| FTSE 100 Enhanced Kick-Out Plan 35 (Investec Option) | £ | £ | |
| FTSE 100 Enhanced Kick-Out Plan 35 (UK 5 Option) | £ | £ | |
| FTSE 100 Enhanced Income Plan 2 (Invested Option) | £ | £ | |
| FTSE 100 Enhanced Income Plan 2 (UK 5 Option) | £ | £ | |
| FTSE 100 Defensive Kick-Out Plan 8 | £ | £ | |
| FTSE 100 Defined Returns Plan 2 (Investec Option) | £ | £ | |
| FTSE 100 Defined Returns Plan 2 (UK 5 Option) | | | |
| Where you wish to part encash your maturity proceeds, please | state the amount here | £ | |

| 3 Personal Details Tell us about yourself |
|---|
| Title (Mr/Mrs/Miss/Ms) Other Date of Birth Imm y Male Female |
| Sumame |
| Full Forename(s) |
| Country and Place of Birth |
| Nationality |
| Permanent Residential Address |
| Postcode |
| Telephone Number (Daytime) |
| National Insurance (NI) Number (NOV P60 or a letter from (You should be able to find your NI number on a payslip, form P45 or P60 or a letter from HM Revenue & Customs, a letter from the DWP (Department for Work and Pensions), or pension order book) |
| For residents in Jersey, Guernsey and the Isle of Man only. Tax Identification Number Please also provide a copy of your passport or identification that has been issued by the state. |
| 4 Joint Holders – this section is ONLY applicable for direct investments |
| The Joint Holder must complete this section. |
| Title (Mr/Mrs/Miss/Ms) Other Date of Birth d m m y Male Female |
| Surname |
| Full Forename(s) |
| Country and Place of Birth |
| 5 On behalf of a Child – this section is ONLY applicable for direct investments For direct investments on behalf of a child, the adult signing the form acts as a nominee of the child. |
| Title (Miss/Master) Child's Date of Birth d d m m y y |
| Child's Surname Child's Full Forename(s) |
| |
| 6 Gift from Another – applicable to all investments where the funds have been gifted to the applicant |
| Please tick to confirm you have gained consent for this information to be used and disclosed to us. |
| Gift Provider Name |
| Date of Birth d d m m y y Relationship |
| 7 Payment Details |
| Applicable for FTSE 100 Target Income Deposit Plan 2, FTSE 100 Enhanced Income Plan 2 and part encashment of maturity proceeds. |
| This section must be completed in order for us to make payment to your account. Payments can only be made by direct credit by the Bankers Automated Credit System (BACS) to an account with a Bank or Building Society within the UK |
| clearing system. Please refer to the relevant Plan brochure for the payment structure. |
| Bank/Building Society |
| Account to be credited (for example, MR & MRS A JONES) |
| Bank Sort Code - - Full Account Number |
| Building Society Reference or Roll Number |

8 Declarations – Deposit Plans, Direct and ISA

Read thoroughly

Applicable to direct investment applicants only

I declare that, as set out in the Personal Details section, I am 18 years of age or over, and either: (a) resident and ordinarily resident in the UK for tax purposes and that I am not acting on behalf of a Non-UK tax resident; or (b) resident in the Isle of Man.

Applicable to all cash ISA applicants

I apply to subscribe for a cash ISA for the tax year 2012/13 and/or for the tax year 2013/14 and/or reinvest my cash ISA proceeds.

I declare that:

- 1. all subscriptions made, and to be made, belong to me.
- 2. I am 18 years of age or over.
- 3. I have not subscribed, and will not subscribe, more than the overall subscription limit in total to a cash ISA and a stocks and shares ISA in the same tax year.
- 4. I have not subscribed, and will not subscribe, more than the cash ISA subscription limit to one cash ISA.
- 5. I have not subscribed, and will not subscribe, to another cash ISA with a different ISA manager in the same tax year that I subscribe to this cash ISA.
- 6. I am resident (and ordinarily resident*) in the United Kingdom for tax purposes or, if not so resident, either perform duties which, by virtue of Section 28 of Income Tax (Earnings & Pensions) Act 2003 (Crown employees serving overseas), are treated as being performed in the United Kingdom, or I am married to, or in a civil partnership with, a person who performs such duties. I will inform Investec Bank plc if I cease to be so resident (and ordinarily resident*) or to perform such duties or be married to, or in a civil partnership with, a person who performs such duties. *(Not applicable for 2013/14).
- 7. I agree to the ISA Terms and Conditions.

For all Deposit Plan applicants

I authorise Investec Bank plc:

- 1. to hold my cash subscription, ISA investments, direct investments and any proceeds in respect of those investments and to make on my behalf any claims to relief from tax in respect of ISA investments or other proceeds.
- upon my written request to transfer or pay to me any amounts, as determined in accordance with the Terms and Conditions of my Plan(s), realised on or deriving from, as the case may be, ISA investments and/or direct investments including all rights and proceeds in respect of such ISA investments or direct investments.
- 3. to supply me with an annual Plan statement.

You confirm that you (i) have read and understood the Plan brochure(s), including Plan risks and selling restrictions, and (ii) accept and agree to the Terms and Conditions under which your Plan(s) will be managed. You agree that your monies will be placed on deposit with Investec Bank plc. You acknowledge that the Plan Manager will only provide an annual statement on the value of your Plan(s).

If you agree to this declaration for Deposit Plans please sign in Section 12 (opposite).

9 Declarations – Investment Plans, Direct and ISA

Applicable to direct investment applicants only

I declare that, as set out in the Personal Details section, I am 18 years of age or over, and either: (a) resident and ordinarily resident in the UK for tax purposes and that I am not acting on behalf of a Non-UK tax resident; or (b) resident of the Isle of Man, Guernsey or Jersey.

Applicable to all stocks and shares ISA applicants

I apply to subscribe for a stocks and shares ISA for the tax year 2012/13 and/or for the tax year 2013/14 and/or reinvest my cash ISA or stocks and shares ISA proceeds.

I declare that:

- 1. all subscriptions made, and to be made, belong to me.
- 2. I am 18 years of age or over.
- 3. I have not subscribed, and will not subscribe, more than the overall subscription limit in total to a cash ISA and a stocks and shares ISA in the same tax year.
- 4. I have not subscribed, and will not subscribe, more than the stocks and shares ISA subscription limit to one stocks and shares ISA.
- 5. I have not subscribed, and will not subscribe, to another stocks and shares ISA with a different ISA manager in the same tax year that I subscribe to this stocks and shares ISA.
- 6. I am resident (and ordinarily resident*) in the United Kingdom for tax purposes or, if not so resident, either perform duties which, by virtue of Section 28 of Income Tax (Earnings & Pensions) Act 2003 (Crown employees serving overseas), are treated as being performed in the United Kingdom, or I am married to, or in a civil partnership with, a person who performs such duties. I will inform Investec Bank plc if I cease to be so resident (and ordinarily resident*) or to perform such duties or be married to, or in a civil partnership with, a person who performs such duties. *(Not applicable for 2013/14).
- 7. I agree to the ISA Terms and Conditions.

For all Investment Plan applicants

I am neither in the United States nor a U.S. Person (as defined in Regulation S under the U.S. Securities Act of 1933, as amended, or as defined in the U.S. Internal Revenue Code of 1986, as amended).

I authorise Investec Bank plc:

- 1. to hold my cash subscription, ISA investments, direct investments and any proceeds in respect of those investments and to make on my behalf any claims to relief from tax in respect of ISA investments or other proceeds.
- upon my written request to transfer or pay to me any amounts, as determined in accordance with the Terms and Conditions of my Plan(s), realised on or deriving from, as the case may be, ISA investments and/or direct investments including all rights and proceeds in respect of such ISA investments or direct investments.
- 3. to supply me with an annual Plan statement.

You confirm that you (i) have read and understood the Plan brochure(s), including Plan risks and selling restrictions, and (ii) accept and agree to the Terms and Conditions under which your Plan(s) will be managed. You agree that your investment will be used to purchase securities issued by Investec Bank plc. You acknowledge that the Plan Manager will only provide an annual statement on the value of your Plan(s).

If you agree to this declaration for Investment Plans please sign in Section 12 (below).

10 Data Protection – Uses of Your Data

Investec Bank plc is committed to processing your data in accordance with the Data Protection Act 1998. We may use your personal data to provide you with services you request from us, manage your accounts, make decisions, detect and prevent fraud, for analysis and assessment, and to ensure that we comply with legal and regulatory requirements.

For further details of how Investec Bank plc uses your information, please read our Data Protection Statement on our website www.investec.co.uk/dataprotection or ask for a printed copy.

] I/We do not wish to receive marketing information by post and telephone. By signing this form you agree that we can use and disclose your information in the ways described in our Data Protection Statement, as amended or updated from time to time.

11 Adviser Fees

Tell us about your fee arrangement

You may incur fees for the services received from your financial adviser. Your financial adviser will explain how much this will cost and together you must agree how you will pay for it. This could be a set fee paid upfront or alternatively it can be deducted from your initial investment. Please state what you have agreed with your financial adviser:

I confirm that:

| Fees | have been s | settlec | d direa | ctly wi | th my | financ | ial adv | iser. | | | | | | | | | | | | | | |
|--------|-----------------------|---------|---------|---------|---------|-----------|---------|----------|----------|--------|-------|-------|----------|-------|-------|-------|--------|----------|----------|-------------------------|------|--|
| Or | | | | | | | | | | | | | | | | | | | | | | |
| l woul | ld like Invest | ec Ba | ank pl | c to di | educt | the fe | e state | ed belo | ow fro | om th | ne an | nour | nt I inr | vest | anc | l pay | y it t | o my f | inancial | adviser: | | |
| Fee to | o be taken: | £ | | | | | Or | | | | % | (ple | ease | state | e an | nour | nt or | ~ %) | | | | |
| *Pleas | se note: If ap | plying | for bo | oth ISA | and d | lirect ir | vestme | ents, th | e fee | will b | e deo | ducte | ed fro | m th | e dir | ect i | nves | stment | only, un | less advised otherwise. | | |
| lf you | are applying | g for r | nore t | han o | ne dir | ect inv | /estme | nt, pl∈ | ase s | state | how | you | ı wisł | n the | e fee | to k | oe s | split in | the box | es below: | | |
| Any pa | ayment we m | nake t | o you | finan | cial ad | lviser i | n respe | ect of f | ees th | iey cl | harge | you | , is ir | clus | ive o | of an | y ap | plicab | le VAT. | | | |
| Plan r | name 💷 | | LI | | | 1 1 | | | 1 1 | | | | | | | | | | Fee | £ | % | |
| Plan r | name 💷 | | | | | 1 1 | | | <u> </u> | | | | | | | | | | Fee | £ | % | |
| Plan r | name 💷 | | | | | 1 1 | | | <u> </u> | | | | | | | | | | Fee | £ | % | |
| | | | | | | | | | | | | | | | | | | | | | | |

12 Signatures

Please sign

You confirm that you have read and agreed to the declaration for the Deposit Plan(s) and/or Investment Plan(s) for which you are applying (set out in Sections 8 and 9 respectively), and have discussed and agreed the Adviser Fee detailed in Section 11.

Please note all applications for 2012/13 ISA investments must be received by Investec Administration before 5pm on 5 April 2013.

All applications for direct investments and 2013/14 ISA investments must be received before 5pm on 12 April 2013.

I declare, to the best of my knowledge and belief, that the information given in this Application Form is true and correct and that I will inform Investec Bank plc without delay of any change in my circumstances affecting any of the information contained in this Application Form.

| Signature X |
|--|
| Print Name |
| I have attached a copy of my passport or identification issued by the state* |

| Joint Holder if applicable Signature X |
|--|
| Print Name Date d m m y y |
| I have attached a copy of my passport or identification issued by the state* |

* For residents in Jersey, Guernsey and the Isle of Man only.

| Adviser Section For the application to be processed ALL sections must be completed | Financial Adviser Use Only MANDATORY |
|---|---|
| Please ensure you have registered a fully completed Terms of Business. Failure to do so may result in this applicat Name of Registered Individual | ion being rejected. |
| Name of company | |
| Address | |
| | |
| | |
| | Postcode |
| Telephone Number | |
| | |
| Are you a member of a network? Yes No | |
| If yes, are you directly authorised or an authorised representative? | |
| Name of network | |
| Local Regulator, e.g. FSA, FSC | |
| Registration Number | |
| Have you provided the customer with investment advice in relation to these product(s) in accordance with the guid Yes No | dance set out in the Plan brochures. |
| *If further space is required for your answers please attach the additional information on a separate sheet. | |
| Verification of Identity – to be completed by intermediary/financial adviser only | |
| I confirm that: | |
| a) the information in sections 2 and 3 was obtained by me in relation to the customer(s);b) the evidence I have obtained to verify the identity of the customer(s): meets the standard evidence set out within Sector issued by JMLSG in 2007. | n the guidance Notes for the UK Financial |
| OR for Investec Structured Products Maturing Plans: | |
| I confirm that the information provided in relation to the customer has not changed since the original investment | |
| Signature | |
| X | |
| | |
| Position | Date d d m m y y |
| This declaration can not be used to verify the identity of any customer that falls into one of the following categories | <u>, , , , , , , , , , , , , , , , , , , </u> |
| Those who are exempt from verification as being an existing client of the introducing firm prior to the introduction Those whose identity has not been verified by virtue of the application of a permitted exemption under the money | of the requirement for such verification; |
| Those whose identity has been verified using the source of funds as evidence. | |
| If any of the above apply please contact us before proceeding. | |
| For verification of third party payers, please use the confirmation of Verification of Identity Certification on our websit | te. |
| | |
| | |
| | |



The 2012/13 ISA investments application deadline is 5 April 2013.

The direct investments and 2013/14 ISA investments application deadline is 12 April 2013.

Please return your completed and signed Application Form to your financial adviser who will send it to:

Investec Structured Products Administration PO Box 1008 St Albans Hertfordshire AL1 9LZ



WINNER Best Structured Products Provider 2009, 10, 11, 12 & 13



Professional Adviser

Best Service to IFAs 2009, 10, 11 & 12 Best Marketing Material 2010, 11 & 12 Best Innovative Structure 2011





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