



CI 102 - MARKET ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE



SEPTEMBER 11 – 14, 2012

You can't make intelligent real estate decisions without learning about the CCIM Strategic Analysis Model for investors, lenders, developers, brokers and other real estate professionals. Learn how financial analysis and market analysis are two separate, yet completely interrelated components of the strategic analysis process.

Work with four case studies covering each of the major property types: office, industrial, multi-family, and retail. Each case study will build around the CCIM Strategic Analysis Model, which contains four components: Market and Competitive Analysis, Political and Legal Analysis, Location and Site Analysis, and Financial Analysis.

THIS COURSE WILL TEACH YOU HOW TO:

- Apply market forecasting tools to evaluate future real estate opportunities;
- Reduce investment risk by analyzing real estate market dynamics;
- Evaluate the feasibility of office, residential, industrial and retail projects.

Join your CCIM instructor Sandy Shindleman and classmates in class for face-to-face networking and activities in our traditional 4-day classroom format.

COURSE CREDITS:

For BC Board Member - PDP: 9 Credits

For complete information regarding CPE credit for your state, please visit the CCIM website at <http://www.ccim.com/education/continuing-education>

CANCELLATION NOTICE:

5 business days notice is required for refund

REQUIRED EQUIPMENT:

Laptop computer with minimum MS Excel 2000

Hewlett-Packard financial calculator: HP-10BII model is recommended if you wish to bring a calculator

COURSE LOCATION:

Real Estate Board of Greater Vancouver
Fairview Room – 4th Floor
2433 Spruce Street
Vancouver, BC Canada

CLASS HOURS:

First-day check in: 8:30 am
Class: 9:00 am-5:00 pm

INSTRUCTOR:

Sandy G. Shindleman CCIM, SIOR, CIPS, MRICS, President of Shindico

COURSE PRE-REQUISITE:

CI 101 Financial Analysis for Commercial Investment Real Estate

REGISTRANT INFORMATION

NAME _____
COMPANY _____
ADDRESS _____
CITY/PROV/ZIP _____
PHONE _____
FAX _____
EMAIL _____
REBGV # _____
CCIM # _____

COURSE FEES (Please check one)

☐ **\$1,140** (+HST) | CCIM Candidate Rate
(CCIM Candidate)

☐ **\$1,395** (+HST) | Non-CCIM Candidate Rate
(Non CCIM Candidate)

PAYMENT INFORMATION (Please check one)

- ☐ VISA ☐ MasterCard
☐ Cheque/Cash ☐ REBGV | Bill to Office
☐ American Express

Cardholder Name _____
Card Number _____
Expiry Date _____
Authorization Signature _____

TO REGISTER

Send this registration form to **Joanna Dale, Education Coordinator**

Call **604-730-3043** | Fax registration to **604-730-3108** | email jdale@rebgv.org or education@rebgv.org

Mail to Real Estate Board of Greater Vancouver - 2433 Spruce Street, Vancouver, BC Canada V6H 4C8