



CI 101 - FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE



JUNE 18 – 21, 2012

This four day course is designed to provide you with a thorough understanding of financial analysis tools, concepts and calculations for Commercial Investment Real Estate. It will also provide you with the foundation you will need to take subsequent CCIM courses to achieve the CCIM designation, if you so choose. A CCIM (Certified Commercial Investment Member) is a recognized expert in the commercial and investment real estate industry. It is earned after successfully completing a designation process that ensures CCIMs are proficient not only in theory, but also in practice.

This course will also introduce you to two other important tools—the CCIM Strategic Analysis Model, the fundamentals behind the numbers, and the CCIM Decision-Making Model, a process for analyzing and making real estate decisions.

AFTER THIS COURSE, YOU WILL BE ABLE TO

- Calculate value on investment real estate;
- Apply state-of-the-art real estate analysis tools to quantify investment return;
- Measure the impact of federal taxation and financial leverage on the cash flow from acquisition, ownership and disposition phases of real estate investment;
- Process financial information using CCIM's real estate cash flow model for calculating rates of return;
- Analyze income and expenses data for office, industrial, retail, and residential properties;
- Calculate internal rate of return, capitalization rate, cash on cash and other industry measures of investment performance.

COURSE CREDITS

For BC Board Member - PDP: 9 Credits

For complete information regarding CPE credit for your state, please visit the CCIM website at <http://www.ccim.com/education/continuing-education>

REGISTRANT INFORMATION

NAME _____
 COMPANY _____
 ADDRESS _____
 CITY/PROV/ZIP _____
 PHONE _____
 FAX _____
 EMAIL _____
 REBGV # _____
 CCIM # _____

REQUIRED EQUIPMENT:

Laptop computer with minimum MS Excel 2000

Hewlett-Packard financial calculator: *HP-10BII model is recommended if you wish to bring a calculator*

COURSE LOCATION:

Real Estate Board of Greater Vancouver
 Fairview Room
 2433 Spruce Street
 Vancouver, BC V6H 4C8

CLASS HOURS:

First-day check in: 8:00-8:30 am
 Class: 8:30 am-5:00 pm
 Online Final Exam

INSTRUCTOR:

BRUCE HARVEY, CCIM

CANCELLATION NOTICE:

5 business days notice is required for refund

REGISTRANT STATUS AND TUITION *(Please check one)*

- \$1,040** (+HST) | Member Rate
(CCIM Candidate/Chapter or Canadian Commercial Council of REALTORS® or Board Commercial Division)
- \$1,325** (+HST) | REALTOR® Rate
- \$1,495** (+HST) | Non-Member
(Non Board/CCIM Member Rate)

PAYMENT INFORMATION *(Please check one)*

- VISA MasterCard
 Cheque/Cash REBGV | Bill to Office
 American Express

Cardholder Name _____
 Card Number _____
 Expiry Date _____
 Authorization Signature _____

TO REGISTER

Send this registration form to **Joanna Dale, Education Coordinator**
 Call **604-730-3043** | Fax registration to **604-730-3108** | email jdale@rebgv.org or education@rebgv.org
 Mail to Real Estate Board of Greater Vancouver - 2433 Spruce Street, Vancouver, BC V6H 4C8 Canada