

# Developing Clinical Study Budgets

## Course Description

This course provides the practical skills needed to construct and negotiate study budgets that appropriately compensate investigative sites for resource needs required as a result of clinical research protocols.

## Who Should Attend

- Clinical Trial Personnel (Clinical Research Coordinators, Investigators) responsible for preparing and implementing study budgets.
- Sponsor Representatives in the pharmaceutical industry, Contract Research Organization and Consultant Representatives whose function is to design and/or apply study budgets for sites.

## Instructors

 Courses are taught by one of the following instructors:

Susan Bassion, Ph.D.  
Kenny Jones  
Marcellina N. Oparaoji, Ed.D., B.S.N., R.N., C.C.R.P.  
Lily Romero, P.A., C.C.R.C.

## You Will Learn To

- Analyze protocols to assess resource needs
- Create study budgets that adequately reimburse sites for their time and effort
- Use various approaches for structuring study budgets
- Utilize software to develop budgets and track study costs
- Implement important aspects when negotiating study budgets

## Interactive Exercises

- Core Concepts
- Case Study

## Course Outline

### Day One: 8:30 a.m. – 5:00 p.m.

- **Protocol Dissection Techniques:** Assessing protocol feasibility; determining resource needs
- **Negotiation Considerations:** Identifying negotiable items; performance-based contracts; payment schedules
- **Developing the Study Budget:** Identifying line items; accounting for the site's time; fee for service, fixed and fixed-unit pricing structures; case study
- **Technology to Enhance the Budget Development Process:** Using spreadsheets; clinical study software programs
- **Tracking Payments and Financial Reports:** Accounting systems; tracking and managing payments; financial reports

## Course Dates and Locations REGISTER EARLY AND SAVE! (See Page 71 for Hotel Reservation Instructions.)

October 21, 2008  
Boston, MA

Hyatt Regency Boston  
Course #: SDBB1008  
\$800 by September 12  
\$1,000 after September 12

## Registration

- **ON-LINE:** [www.barnettinternational.com](http://www.barnettinternational.com)
  - **FAX or MAIL:** Submit Registration Form (back cover) with Payment to Barnett Customer Service
- For assistance, CALL (800) 856-2556

**Registration includes Tuition, Networking Lunches, Refreshments, and all Educational Materials.**  
**Team Discounts Available!**

**Hold This Course at Your Company! Call (800) 856-2556 for more information.**



**Accreditation:** Barnett International is accredited by the Accreditation Council for Pharmacy Education as a provider of continuing pharmacy education. Participants will receive 7 hours (0.7 CEU) of continuing education credit for full participation, including the completion of a pre-test, post-test, and program evaluation. Barnett International will mail ACPE statements within three weeks of program completion. ACPE#: 778-000-07-015-L07-P. Released: 11/07.