# **Exhibitor Services Manual**

# Welcome!



**HOME SHOW SPONSORS** 



April 13 – 14, 2013 Westmoreland Fairgrounds Greensburg, PA

Produced & Managed by:

Kelly Gimon\_ EVENT MANAGEMENT

645 East Pittsburgh Street, #357 800-747-5599 724-837-7979

Greensburg, PA 15601 FAX 724-219-3570



## **CONTENTS**

Section 1 General Information		Page	
Show Management / Show	v Schedule	3	
Section 2 Exhibitor Forms			Due Date
Exhibitor ID Staff Badg	es (must be returned)	4	April 8
On-Site Information		5	
Directions to Fairgrounds		6	
Exhibitor Co-Op Marketing, Social Networking		7	
And Donations to the Food	d Bank		
Kelly Simon Trade Shows	2013 - 2014 Schedule	8	



#### SHOW MANAGEMENT

#### **Kelly Simon Event Management**

645 East Pittsburgh Street, #357 • Greensburg, PA 15601 **Phone** 800-747-5599 • 724-837-7979 • **Fax** 724-219-3570

Kelly Simon 800-747-5599 <u>kelly@simoneventmanagement.com</u>
Stacey Rosa 800-747-5599 <u>stacey@simoneventmanagement.com</u>

#### **SHOW SCHEDULE**

#### **SHOW HOURS**

#### **SET-UP DATES/TIMES:**

Friday, April 12 9:00 AM - 5:00 PM Saturday, April 13 8:00 AM - 10:00 AM

Exhibitors who require a longer period of time for set-up (landscaping, larger equipment, etc.) may arrange for this in advance. Please call Kelly (800-747-5599) for scheduling.

#### **TEARDOWN DATES/TIMES:**

**Sunday, April 14 5:00 PM - 12:00 Midnight** 

Your booth must be dismantled and removed by midnight on Sunday, April 14. After that time, anything left behind may be discarded.



# EXHIBITOR ID BADGES & ELECTRICAL ACCESS

FOR E	ACH BOOTH	SPACE, YOU ARE	ENTITLED TO THE FOLLOWI	NG NUMBER OF BADGES:	
	10 X 10 10 X 20	6 Badges 8 Badges	10 X 30 or larger	10 Badges	
PLEASE	E NOTE THAT	CHILDREN UNDER	12 ARE NOT REQUIRED TO HAV	E A BADGE OR PASS.	
booth.			names of the representatives w		
Com	pany N	lame:			
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
FREE ELECTRIC ACCESS – IMPORTANT – PLEASE COMPLETE					
YES - We need electricNO - We do not need electric.					
PLEASE COMPLETE & RETURN BY MONDAY, APRIL 8 VIA FAX (724-219-3570) OR FMAIL (STACEY@SIMONEVENTMANAGEMENT COM)					



#### **ON-SITE INFORMATION**

#### **ELECTRIC**

Standard 110 electric is provided to exhibitors at NO CHARGE. (Please note your electrical needs on page 4 of this manual and return the form to us via Fax 724-219-3570 or email to Stacey@simoneventmanagement.com.) <a href="mailto:Exhibitors are reminded">Exhibitors are reminded</a>
to bring their own extension cords and multi-plug outlets — these are not provided by show management.

#### **SECURITY**

The facility will be locked each night 15 minutes after the closing of the show. You are reminded, however, that this is an open booth exposition and that the responsibility for safeguarding your exhibit and your merchandise is yours.

Take these suggested precautions to avoid security problems:

- 1. Display one-of-a-kind items with appropriate supervision.
- 2. Cover items nightly, secure valuables that are easily removable or take them with you each night.

#### **TRASH**

There will be receptacles throughout the facilities for regular garbage disposal during the Show.

#### **DOLLIES / CARTS / FORKLIFT**

Exhibitors are reminded to bring their own dollies and/or carts for transporting displays and merchandise. <u>These are not provided by Show Management.</u> There will be one forklift available for exhibitors' use during set-up/teardown at NO CHARGE.

#### **EXHIBITOR PARKING**

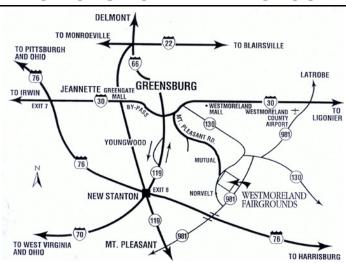
Free parking is available for exhibitors inside the fence just behind the buildings.

#### **FOOD & BEVERAGE**

We are pleased to provide a group of concessions which is being coordinated by our friends at Tony's Novelties for exhibitors and attendees. Dozens of items including sandwiches, specialty and ethnic entrees, desserts and beverages will be available during show hours, and will be provided by several community food vendors. **Exhibitors are also invited to enjoy a continental breakfast both Saturday and Sunday morning from 9:00 am – 10:00 am.** 



#### **DIRECTIONS TO THE FAIRGROUNDS**



# Westmoreland Fairgrounds 123 Blue Ribbon Lane Greensburg, PA 15601

**From Route 22, Delmont and Points North:** Take Route 66 to Route 30. Go east on Route 30 to the Greensburg/Mt. Pleasant Exit. Go south six miles on the Mt. Pleasant Road to the Westmoreland Fairgrounds.

**From Uniontown and Points South:** Take Route 119 North to Greensburg Route 30. Go east on Route 30 to the Greensburg/Mt. Pleasant Exit. Go south six miles on the Mt. Pleasant Road to the Westmoreland Fairgrounds.

**From Johnstown, Ligonier, Latrobe and Points East:** Take Route 30 West to the Greensburg/Mt. Pleasant Exit. Go south six miles on the Mt. Pleasant Road to the Westmoreland Fairgrounds.

**From Ohio, Pittsburgh and Points West:** Take the Pennsylvania Turnpike 76 to Exit 7 (Irwin Exit). Go east to Greensburg. Take Route 30 to the Greensburg/Mt. Pleasant Exit. Go south six miles on the Mt. Pleasant Road to the Westmoreland Fairgrounds.

**From West Virginia, Ohio and Points Southwest:** Take Route 70 to New Stanton. Continue north on Route 119 to the Route 30. Take Route 30 East to the Greensburg/Mt. Pleasant exit. Go south six miles on the Mt. Pleasant Road to the Westmoreland Fairgrounds.

**From Harrisburg, Washington DC, Maryland and Points Southeast:** Take the Pennsylvania Turnpike 76 to Exit 8 (New Stanton Exit). Take 119 North to Route 30, Take Route 30 East to the Greensburg/Mt. Pleasant Road. Go south six miles on the Mt. Pleasant Road to the Westmoreland Fairgrounds.



# Exhibitor Co-Op Marketing Programs And Strong Public Relations ATTRACTS MORE BUYERS FOR YOUR COMPANY



Please take a look at the promotional items and public relations activities below to see what YOU can do to help us promote and support this **EXCITING** event!

#### --- FOR YOUR WEBSITE ---

A Personalized Expo Logo
With Your Company Name Is Attached
Please place this logo on your website home page
and link it to www.SimonEventManagement.com today!

#### TWEET, FACE, LINK, TAG AND GOOGLE our EXPO DATES & DETAILS!

facebook.

If you use Facebook, Twitter, LinkedIn or other social networking, please SPREAD THE WORD about our Expo by posting it on allof your sites. Although Simon Event Management is in the process of connecting to several of these sites, we're HOPING that you'll use your own individual or company accounts to get the word out—hearing it "through the grapevine" is one of the best ways to relay this news. THANK YOU!

Last Year, We Offered
A Buy One Admission,
Get One Free Admission
If You Brought A
Non-Perishable Food Item.

# THE 2012 HOME SHOW COLLECTED NEARLY TWO TONS OF FOOD.

Kelly Simon Event Management and the Westmoreland County Food Bank has been serving the community for over 30 years.

Once again, on April 13 - 14, we join forces to help end hunger

here at home.



# PRESENT THIS COUPON with a Westmoreland County Food Bank non-nerishable item\*

# BUY ONE ADMISSION GET ONE FREE

Admission: \$5 Adults - Children Under 12 Free Offer Valid April 13 – 14, 2013

\*Items include cereal, spaghetti sauce in cans, rice, hearty soups, pasta, peanut butter, canned vegetables or fruits, canned juice, salad dressing.

Visit www.westmorelandfoodbank.org for details.





#### 2013 -2014 Schedule of Events

## 18<sup>th</sup> Annual Westmoreland County Home Show

April 13 – 14, 2013 Westmoreland Fairgrounds – Greensburg, PA

### 2<sup>nd</sup> Annual Virginia Fire Rescue & EMS Expo

June 1 – 2, 2013 Fredericksburg Expo & Conference Center – Fredericksburg, VA

### **Pennsylvania Emergency Response Expo**

July 13 – 14, 2013 Blair County Convention Center – Altoona, PA

### 28<sup>th</sup> Annual Eastwood Rib Fest

July 18 - 21, 2013 Eastwood Expo Center - Youngstown, OH

## 2<sup>nd</sup> Annual Ohio Emergency Response Expo

October 12 – 13, 2013 Eastwood Expo Center – Youngstown, OH

## 27th Annual Pittsburgh Fire Rescue & EMS Expo

February 22 – 23, 2014 Monroeville Convention Center – Monroeville, PA

For further information on exhibiting or attending call 800-747-5599 today!