



# **Shopfitting Market Rank & Profile UK 2009**

## ***SAMPLE***

**Independent Shopfitters Market Review 2004-2013, Shopfitters Ranking, Profiles,  
Industry Averages for Sales, Profitability & Key Financials 2004-2013.**

**January 2009**

# Rank & Profile Report Contents

1.	<b>INTRODUCTION TO RANK &amp; PROFILE REPORTS</b>	<b>15</b>
2.	<b>UK SHOPFITTERS MARKET</b>	<b>16</b>
2.1	Introduction to this Rank & Profile Report	16
	Shopfitters Industry Overview 2004-2013	16
	Average Shopfitting Industry Performance 2004-2013	16
	Shopfitters Market Ranking	16
	Company Profile & Sales Leads	16
2.2	Shopfitters Industry Competitor Listing	17
2.3	Shopfitting Market Performance 2004-2013	20
2.3.1	Shopfitting Market Sales Revenue 2004-2013	20
2.3.2	Shopfitters Market Profit 2004-2013	23
2.3.3	Shopfitters Market Assets 2004-2013	25
2.3.4	Shopfitters Market Liabilities 2004-2013	27
2.3.5	Shopfitters Market Net Worth 2004-2013	29
2.4	Shopfitters Industry Trend Indicators	31
2.4.1	Shopfitters Market Share by Growth, Decline & Static Sales	31
2.4.2	Shopfitters Industry – Industry Structure by Age of Company	32
2.4.3	UK Shopfitters Industry – Volume Share by Risk Rating 2008	33
2.4.4	Shopfitters Market Structure – Share by Region 2008	34
2.4.5	Shopfitters Market–Share by Number of Employees 2008	35
2.4.6	Shopfitters Market Structure –Share by Turnover Band 2008	36
2.4.7	Shopfitters Industry – Share by Location / Office Type 2008	37
2.5	Shopfitters Company Average Sales Performance 2004-2013	38
2.5.1	Shopfitters Market Average Sales Revenue 2004-2013	38
2.5.2	Shopfitters Companies' Average Profitability 2004-2013	40
2.5.3	Shopfitters Market Average Assets 2004-2013	42
2.5.4	Shopfitters Market Average Liabilities 2004-2013	44
2.5.5	Shopfitters Market Average Net Worth 2004-2013	45
2.5.6	Shopfitters Market Average Employee/Sales Ratio 2004-2013	46
3.	<b>SHOPFITTERS COMPANY RANKINGS</b>	<b>47</b>
3.1	Introduction to the Rankings	47
3.2	Shopfitters Sales Estimates & Turnover Rank	48
3.2.1	Shopfitters Ranking by Turnover - 2008	48
3.2.2	Individual Shopfitters Company Sales Revenues	50
3.3	Shopfitters Ranking by Profit	52
3.4	Company Ranking by Total Assets	54
3.5	Company Ranking by Net Worth	56
3.5	Ranking by Number of Employees	58
4.	<b>SHOPFITTERS COMPANY PROFILES</b>	<b>60</b>
	110% Interiors Ltd - Company Overview & 'At a Glance'	60
	1st Aurora - Company Overview & 'At a Glance'	61
	A & D Shopfitting Ltd - Company Overview & 'At a Glance'	62
	A D Baker Shopfitters Ltd - Company Overview & 'At a Glance'	63
	A Hapgood Ltd - Company Overview & 'At a Glance'	64
	A Pollock Ltd - Company Overview & 'At a Glance'	65
	A R J Shopfitters Ltd - Company Overview & 'At a Glance'	66
	Abbott International Plc - Company Overview & 'At a Glance'	67
	Abko Ltd - Company Overview & 'At a Glance'	68
	Able Contracts Ltd - Company Overview & 'At a Glance'	69
	Able Shopfronts - Company Overview & 'At a Glance'	70
	Acketts Group Ltd - Company Overview & 'At a Glance'	71
	Acorn Shopfit - Company Overview & 'At a Glance'	72
	Activ Projects Ltd - Company Overview & 'At a Glance'	73
	Adams Joinery - Company Overview & 'At a Glance'	74
	Advance Shop Fitting Ltd - Company Overview & 'At a Glance'	75
	Advanced Shopfronts Ltd - Company Overview & 'At a Glance'	76
	AGM Interiors Ltd - Company Overview & 'At a Glance'	77
	Ajay Shopfit Maintenance Ltd - Company Overview & 'At a Glance'	78
	Alan Nuttall Ltd - Company Overview & 'At a Glance'	79
	Albert Soden Ltd - Company Overview & 'At a Glance'	80
	Albion Design & Fabrication - Company Overview & 'At a Glance'	81
	Aliwood UK - Company Overview & 'At a Glance'	82
	Alken Construction Ltd - Company Overview & 'At a Glance'	83
	Allan Bowden Installations Ltd - Company Overview & 'At a Glance'	84
	Allfit Ltd - Company Overview & 'At a Glance'	85
	Alman Shopfitters Ltd - Company Overview & 'At a Glance'	86
	Alpine Design Ltd - Company Overview & 'At a Glance'	87
	ALU UK Limited - Company Overview & 'At a Glance'	88
	Aluminium Windows & Shopfronts Ltd - Company Overview & 'At a Glance'	89
	AM System UK - Company Overview & 'At a Glance'	90
	AMN Contracts Ltd - Company Overview & 'At a Glance'	91
	AMS Retail Interiors - Company Overview & 'At a Glance'	92
	Andbridge International UK Ltd - Company Overview & 'At a Glance'	93
	Angel Projects Ltd - Company Overview & 'At a Glance'	94
	Anglia Shopfitting Norwich Ltd - Company Overview & 'At a Glance'	95
	Anthony Willis Shopfitters Ltd - Company Overview & 'At a Glance'	96
	Architectural Aluminium Systems Ltd - Company Overview & 'At a Glance'	97
	Artform International - Company Overview & 'At a Glance'	98
	Artisan Retail Display Ltd - Company Overview & 'At a Glance'	99
	Ashlyn (Yorkshire) Ltd - Company Overview & 'At a Glance'	100
	Astore Harrison Ltd - Company Overview & 'At a Glance'	101
	Astramark Ltd - Company Overview & 'At a Glance'	102
	Atlas Display Dhb Ltd - Company Overview & 'At a Glance'	103
	Axcent Ltd - Company Overview & 'At a Glance'	104

Axiom Contracts Ltd - Company Overview & 'At a Glance'	105
B S P Shopfitting Ltd - Company Overview & 'At a Glance'	106
Banner Holdings - Company Overview & 'At a Glance'	107
Barker Interiors - Company Overview & 'At a Glance'	108
Barking Shopfronts Ltd - Company Overview & 'At a Glance'	109
Barleycroft Ltd - Company Overview & 'At a Glance'	110
Barlow Group Ltd - Company Overview & 'At a Glance'	111
Barnwood Shopfitting - Company Overview & 'At a Glance'	112
Barry Thomas Ltd - Company Overview & 'At a Glance'	113
Beasley Joiners Ltd - Company Overview & 'At a Glance'	114
Belmont Shopfitters Ltd - Company Overview & 'At a Glance'	115
BH Construction Services Ltd - Company Overview & 'At a Glance'	116
Blackwell Projects Ltd - Company Overview & 'At a Glance'	117
Blake Interiors Ltd - Company Overview & 'At a Glance'	118
Blow & Scrimshaw Ltd - Company Overview & 'At a Glance'	119
Bond BSL Ltd - Company Overview & 'At a Glance'	120
Boston Interiors Ltd - Company Overview & 'At a Glance'	121
Brandon Frost Ltd - Company Overview & 'At a Glance'	122
Brayshields Ltd - Company Overview & 'At a Glance'	123
Bridgford Interiors Ltd - Company Overview & 'At a Glance'	124
Bulmer Interior Contracts Ltd - Company Overview & 'At a Glance'	125
Bursell Ltd - Company Overview & 'At a Glance'	126
Byard & Green Ltd - Company Overview & 'At a Glance'	127
C T S - Company Overview & 'At a Glance'	128
Caledonia Contracts Ltd - Company Overview & 'At a Glance'	129
Callow Shopfitters Ltd - Company Overview & 'At a Glance'	130
Capital Contracts UK Ltd - Company Overview & 'At a Glance'	131
Capital Installations & Services Ltd - Company Overview & 'At a Glance'	132
Cardinal Shopfitting & Systems - Company Overview & 'At a Glance'	133
Carey & Greenslade Ltd - Company Overview & 'At a Glance'	134
Casco Europe Ltd - Company Overview & 'At a Glance'	135
Castles Interiors Ltd - Company Overview & 'At a Glance'	136
CDM Shopfitting Ltd - Company Overview & 'At a Glance'	137
CDS Construction Services Ltd - Company Overview & 'At a Glance'	138
Central 4 Ltd - Company Overview & 'At a Glance'	139
Central Contracts (UK) Ltd - Company Overview & 'At a Glance'	140
Central Shopfitters Ltd - Company Overview & 'At a Glance'	141
Centreline Shopfitting Ltd - Company Overview & 'At a Glance'	142
Charles Evans Ltd - Company Overview & 'At a Glance'	143
Chartered Shopfitters Ltd - Company Overview & 'At a Glance'	144
Cheshire Contracts Shopfitting Ltd - Company Overview & 'At a Glance'	145
CJ Shopfitting Ltd - Company Overview & 'At a Glance'	146
Clements Ltd - Company Overview & 'At a Glance'	147
Compass Interiors Ltd - Company Overview & 'At a Glance'	148
Complete Shopfitting Ltd - Company Overview & 'At a Glance'	149
Concept Display Systems (Southwest) Ltd - Company Overview & 'At a Glance'	150
Concepts Design & Build Ltd - Company Overview & 'At a Glance'	151
Concord Shopfittings Ltd - Company Overview & 'At a Glance'	152
Contrast Shopfitters - Company Overview & 'At a Glance'	153
County Shopfitting Services Ltd - Company Overview & 'At a Glance'	154
Crescent Installations Ltd - Company Overview & 'At a Glance'	155
D & H Display Ltd - Company Overview & 'At a Glance'	156
D G Pudney Ltd - Company Overview & 'At a Glance'	157
D.S Francis (Shop Fitters) Ltd - Company Overview & 'At a Glance'	158
Dartmouth General Contractors - Company Overview & 'At a Glance'	159
Daw Green Contracts - Company Overview & 'At a Glance'	160
Deane & Amos Shopfitting Ltd - Company Overview & 'At a Glance'	161
Derrywood Display - Company Overview & 'At a Glance'	162
Diamond Projects (UK) Ltd - Company Overview & 'At a Glance'	163
Diamond Shop Fitting Ltd - Company Overview & 'At a Glance'	164
DJS Project Management Ltd - Company Overview & 'At a Glance'	165
Dollar Rae Ltd - Company Overview & 'At a Glance'	166
DP Carpentry & Joinery Ltd - Company Overview & 'At a Glance'	167
Drakes Shopfitting - Company Overview & 'At a Glance'	168
DSB Shopfitters Ltd - Company Overview & 'At a Glance'	169
Du Boulay Contracts Ltd - Company Overview & 'At a Glance'	170
Dual Architectural Aluminium Systems Ltd - Company Overview & 'At a Glance'	171
Dugher & Moore Ltd - Company Overview & 'At a Glance'	172
Dula UK - Company Overview & 'At a Glance'	173
Duncan Maxwell Storefitters Ltd - Company Overview & 'At a Glance'	174
Dymond Engineering & Metal Products Ltd - Company Overview & 'At a Glance'	175
E & H Griffith Ltd - Company Overview & 'At a Glance'	176
E E Smith Contracts Ltd - Company Overview & 'At a Glance'	177
Eastern Regional Shopfitters Ltd - Company Overview & 'At a Glance'	178
Eastern Shop Equipment Ltd - Company Overview & 'At a Glance'	179
Edgar Shopfitting Ltd - Company Overview & 'At a Glance'	180
Edwin Dyson & Sons Ltd - Company Overview & 'At a Glance'	181
Elite Shopfitters Ltd - Company Overview & 'At a Glance'	182
Enigma - Company Overview & 'At a Glance'	183
Esprit UK Ltd - Company Overview & 'At a Glance'	184
Essanby (MICE Group Plc) - Company Overview & 'At a Glance'	185
Euro Shopfitting Ltd - Company Overview & 'At a Glance'	186
Europa Shop Fitting & Interiors Ltd - Company Overview & 'At a Glance'	187
Excel Shopfitting Ltd - Company Overview & 'At a Glance'	188
Excelsior Shopfitters Ltd - Company Overview & 'At a Glance'	189
Exeter Shopfitting & Building Services Ltd - Company Overview & 'At a Glance'	190
FG Library Products Ltd - Company Overview & 'At a Glance'	191
Fife Shopfitting Services Ltd - Company Overview & 'At a Glance'	192
Fine Finish Contracts Ltd - Company Overview & 'At a Glance'	193
Formbar Ltd - Company Overview & 'At a Glance'	194
French (Joinery) Ltd - Company Overview & 'At a Glance'	195
Future Display & Shopfitting Ltd - Company Overview & 'At a Glance'	196

G D P Design & Shopfitting - Company Overview & 'At a Glance'	197
G K Raw & Co Ltd - Company Overview & 'At a Glance'	198
G P C Derwent Construction - Company Overview & 'At a Glance'	199
G Stacey Joinery Ltd - Company Overview & 'At a Glance'	200
G W S Group Ltd - Company Overview & 'At a Glance'	201
G W S Shopfitting Installations Ltd - Company Overview & 'At a Glance'	202
Garenne Shop Fitting Ltd - Company Overview & 'At a Glance'	203
Gary Bluff - Company Overview & 'At a Glance'	204
GB Projects Ltd - Company Overview & 'At a Glance'	205
GDC Design - Company Overview & 'At a Glance'	206
George Sharkey & Sons Ltd - Company Overview & 'At a Glance'	207
Global Retail Interiors - Company Overview & 'At a Glance'	208
Goodman Hichens Plc - Company Overview & 'At a Glance'	209
Graeme Ash Shopfitters Ltd - Company Overview & 'At a Glance'	210
Grattan Developments Ltd - Company Overview & 'At a Glance'	211
GRC Retail Solutions Ltd - Company Overview & 'At a Glance'	212
Greenside Shopfitting Ltd - Company Overview & 'At a Glance'	213
H W D Shopfitters Ltd - Company Overview & 'At a Glance'	214
Hadley Electrical - Company Overview & 'At a Glance'	215
Hanover Shopfitters Ltd - Company Overview & 'At a Glance'	216
Hanson Contracts Ltd - Company Overview & 'At a Glance'	217
Harris & Healey Contracts Ltd - Company Overview & 'At a Glance'	218
Harte Woodworking - Company Overview & 'At a Glance'	219
Hatchpaines Construction Ltd - Company Overview & 'At a Glance'	220
Havelock Europa Plc - Company Overview & 'At a Glance'	221
Hawk Builders & Shopfitters Ltd - Company Overview & 'At a Glance'	222
Hemming & Morris Ltd - Company Overview & 'At a Glance'	223
Henson Projects - Company Overview & 'At a Glance'	224
Hills Of Shoeburyness Ltd - Company Overview & 'At a Glance'	225
HRJ Shopfitters Ltd - Company Overview & 'At a Glance'	226
Hurst Group (Northern) - Company Overview & 'At a Glance'	227
I W M Designs Ltd - Company Overview & 'At a Glance'	228
Image Displays UK Ltd - Company Overview & 'At a Glance'	229
IMB Contracts Ltd - Company Overview & 'At a Glance'	230
Imb Projects Ltd - Company Overview & 'At a Glance'	231
Independent Shopfitting Solutions Ltd - Company Overview & 'At a Glance'	232
Infit Ltd - Company Overview & 'At a Glance'	233
Input Construction Ltd - Company Overview & 'At a Glance'	234
Interior Service Contracts Ltd - Company Overview & 'At a Glance'	235
J Buchanan Joiners Ltd - Company Overview & 'At a Glance'	236
J C M Retail Services - Company Overview & 'At a Glance'	237
J M Scully Ltd - Company Overview & 'At a Glance'	238
J R Cabinet Makers Ltd - Company Overview & 'At a Glance'	239
Jade Shop - Company Overview & 'At a Glance'	240
James F Mccue - Company Overview & 'At a Glance'	241
JBM Shopfitting Ltd - Company Overview & 'At a Glance'	242
JBS Contracts - Company Overview & 'At a Glance'	243
JDS Group - Company Overview & 'At a Glance'	244
Jephsons Shopfitters Ltd - Company Overview & 'At a Glance'	245
Jet Enterprises Ltd - Company Overview & 'At a Glance'	246
John Anthony Organisation - Company Overview & 'At a Glance'	247
John Chilvers Ltd - Company Overview & 'At a Glance'	248
John Kelly Contracts - Company Overview & 'At a Glance'	249
John Richards Shopfitters (Richards Group) - Company Overview & 'At a Glance'	250
John Worth Shopfitters Ltd - Company Overview & 'At a Glance'	251
Jones & Andrews Ltd - Company Overview & 'At a Glance'	252
Kennek Construction - Company Overview & 'At a Glance'	253
Keyplan Shopfitting Ltd - Company Overview & 'At a Glance'	254
Kiddie Of Southport Ltd - Company Overview & 'At a Glance'	255
Kingfield Shopfitters Ltd - Company Overview & 'At a Glance'	256
Kirkman & Jourdain Ltd - Company Overview & 'At a Glance'	257
Kos Contract Ltd - Company Overview & 'At a Glance'	258
L C R Contracts - Company Overview & 'At a Glance'	259
Lambro Contracts Ltd - Company Overview & 'At a Glance'	260
Langar Group - Company Overview & 'At a Glance'	261
Leverton UK Ltd - Company Overview & 'At a Glance'	262
Liberty Shopfitters - Company Overview & 'At a Glance'	263
Linwood Retail Ltd - Company Overview & 'At a Glance'	264
London Shopfitters Ltd - Company Overview & 'At a Glance'	265
Lynn & Jones Storefitters Ltd - Company Overview & 'At a Glance'	266
Lynton Greenwood Ltd - Company Overview & 'At a Glance'	267
M & S Aluminium Systems Ltd - Company Overview & 'At a Glance'	268
M M Shopfitting & Joinery Ltd - Company Overview & 'At a Glance'	269
M N A Ltd - Company Overview & 'At a Glance'	270
Mactra Shop Equipment & Fittings Ltd - Company Overview & 'At a Glance'	271
Maine Construction - Company Overview & 'At a Glance'	272
Manta Shopfitters Ltd - Company Overview & 'At a Glance'	273
Mantisson - Company Overview & 'At a Glance'	274
Maple Joiners - Company Overview & 'At a Glance'	275
Marmon Group Limited (The) - Company Overview & 'At a Glance'	276
Martin & Son (Edinburgh) - Company Overview & 'At a Glance'	277
Martin Hart Shopfitting Ltd - Company Overview & 'At a Glance'	278
Matrix Shopfitters - Company Overview & 'At a Glance'	279
Maxwell Interiors Ltd - Company Overview & 'At a Glance'	280
May Interiors Ltd - Company Overview & 'At a Glance'	281
Mbc Contracts Ltd - Company Overview & 'At a Glance'	282
Mcnicholl & Hughes - Company Overview & 'At a Glance'	283
MDR Interiors Ltd - Company Overview & 'At a Glance'	284
Meakins & Clinton Contracts Ltd - Company Overview & 'At a Glance'	285
Mee Refurb - Company Overview & 'At a Glance'	286
Mentha & Halsall Ltd - Company Overview & 'At a Glance'	287
Mercia Interiors - Company Overview & 'At a Glance'	288

Meridian Design & Build Ltd - Company Overview & 'At a Glance'	289
Metafit Ltd - Company Overview & 'At a Glance'	290
Metz Construction - Company Overview & 'At a Glance'	291
Mewcraft Ltd - Company Overview & 'At a Glance'	292
Millers Retail Design Ltd - Company Overview & 'At a Glance'	293
Mintpage - Company Overview & 'At a Glance'	294
Modular Environments - Company Overview & 'At a Glance'	295
Moranti Shopfitters Ltd - Company Overview & 'At a Glance'	296
Morris & Spottiswood - Company Overview & 'At a Glance'	297
Morton Retail Services Ltd - Company Overview & 'At a Glance'	298
N & B Shopfitters Ltd - Company Overview & 'At a Glance'	299
Nabco Scotland Ltd - Company Overview & 'At a Glance'	300
Nash Shopfitters - Company Overview & 'At a Glance'	301
Nason Foster Ltd - Company Overview & 'At a Glance'	302
Nationwide Store Fit Services Ltd - Company Overview & 'At a Glance'	303
Navarre Interiors Ltd - Company Overview & 'At a Glance'	304
Nellbridge Ltd - Company Overview & 'At a Glance'	305
Newey Installations Ltd - Company Overview & 'At a Glance'	306
Newman Scott - Company Overview & 'At a Glance'	307
Nexus Retail Interiors Ltd - Company Overview & 'At a Glance'	308
Nicholson Retail Services Ltd - Company Overview & 'At a Glance'	309
North Offshore Ltd - Company Overview & 'At a Glance'	310
Norwood Stretton Ltd - Company Overview & 'At a Glance'	311
Oakhurst Southport Ltd - Company Overview & 'At a Glance'	312
Oates Construction Ltd - Company Overview & 'At a Glance'	313
Office & Retail Services Ltd - Company Overview & 'At a Glance'	314
Oldland Shop Fitters - Company Overview & 'At a Glance'	315
Oracle Interiors Ltd - Company Overview & 'At a Glance'	316
P 2 Contracts (Nottingham) Ltd - Company Overview & 'At a Glance'	317
P C P Interiors - Company Overview & 'At a Glance'	318
P.K Joinery & Interiors Ltd - Company Overview & 'At a Glance'	319
Pans Hill Design Ltd - Company Overview & 'At a Glance'	320
Patton Group - Company Overview & 'At a Glance'	321
Paul Martin Shopfitters Ltd - Company Overview & 'At a Glance'	322
Pearce Group Ltd - Company Overview & 'At a Glance'	323
Penyard Ltd - Company Overview & 'At a Glance'	324
Peppiatt Contracts Ltd - Company Overview & 'At a Glance'	325
Pickett Shopfitters Ltd - Company Overview & 'At a Glance'	326
Pirin Plc - Company Overview & 'At a Glance'	327
Plan-It Contracts Ltd - Company Overview & 'At a Glance'	328
Portview Fit-Out Ltd - Company Overview & 'At a Glance'	329
Premiercare Building Solutions Ltd - Company Overview & 'At a Glance'	330
Premquip (U.K) Ltd - Company Overview & 'At a Glance'	331
Prime Design Shopfitters Ltd - Company Overview & 'At a Glance'	332
Primero Contracts - Company Overview & 'At a Glance'	333
Probuild UK Ltd - Company Overview & 'At a Glance'	334
Product Plan - Company Overview & 'At a Glance'	335
Profile Shopfitting - Company Overview & 'At a Glance'	336
Project Solutions Shopfitting Ltd - Company Overview & 'At a Glance'	337
Protec Services Ltd - Company Overview & 'At a Glance'	338
Quadraco - Company Overview & 'At a Glance'	339
Quinn Interiors - Company Overview & 'At a Glance'	340
R & H Project Solutions Ltd - Company Overview & 'At a Glance'	341
R D D Ltd - Company Overview & 'At a Glance'	342
Radius Shopfitters Ltd - Company Overview & 'At a Glance'	343
Railston Design Ltd - Company Overview & 'At a Glance'	344
Rapeed Design - Company Overview & 'At a Glance'	345
Rd Shopfitting Ltd - Company Overview & 'At a Glance'	346
Realhurry Ltd - Company Overview & 'At a Glance'	347
Realm Projects Ltd - Company Overview & 'At a Glance'	348
Record Ltd - Company Overview & 'At a Glance'	349
Red Interior Solutions Ltd - Company Overview & 'At a Glance'	350
Redbox Contracting - Company Overview & 'At a Glance'	351
Redgates Contracts Ltd - Company Overview & 'At a Glance'	352
Replan - Company Overview & 'At a Glance'	353
Retail Book Display Ltd - Company Overview & 'At a Glance'	354
RNB Contracts Ltd - Company Overview & 'At a Glance'	355
Rock Solid Construction Ltd - Company Overview & 'At a Glance'	356
Roebuck & Holmes Ltd - Company Overview & 'At a Glance'	357
Routledge & Young Ltd - Company Overview & 'At a Glance'	358
Rowntrees Ltd - Company Overview & 'At a Glance'	359
Roy Dickens Associates Ltd - Company Overview & 'At a Glance'	360
Ruggles & Jeffery Ltd - Company Overview & 'At a Glance'	361
Ryland Construction Ltd - Company Overview & 'At a Glance'	362
S M D Building Services Ltd - Company Overview & 'At a Glance'	363
S P Joinery Ltd - Company Overview & 'At a Glance'	364
Salepoint Ltd - Company Overview & 'At a Glance'	365
Salmar Construction - Company Overview & 'At a Glance'	366
Scoffit Shopfitting Contractors Ltd - Company Overview & 'At a Glance'	367
Scott James Commercial Ltd - Company Overview & 'At a Glance'	368
Securefront Systems Ltd - Company Overview & 'At a Glance'	369
Select Shopfitters Ltd - Company Overview & 'At a Glance'	370
Sherwood Aluminium Systems Ltd - Company Overview & 'At a Glance'	371
Shop-Fit Ni Ltd - Company Overview & 'At a Glance'	372
Shopfit UK Hull Ltd - Company Overview & 'At a Glance'	373
Shopspec Interiors Ltd - Company Overview & 'At a Glance'	374
Simpson (York) Ltd - Company Overview & 'At a Glance'	375
Sixsmith Woodworking Ltd - Company Overview & 'At a Glance'	376
Solent Shopfitting Contractors Ltd - Company Overview & 'At a Glance'	377
South West Shopfitters UK Ltd - Company Overview & 'At a Glance'	378
Southern Shopfitting & Interiors Ltd - Company Overview & 'At a Glance'	379
Space Craft Projects Ltd - Company Overview & 'At a Glance'	380

Stag Shopfitting Ltd - Company Overview & 'At a Glance'	381
Stag Shopfronts Ltd - Company Overview & 'At a Glance'	382
Stage 2 Ltd - Company Overview & 'At a Glance'	383
Stephen Metcalf Ltd - Company Overview & 'At a Glance'	384
Stewart Fraser Ltd - Company Overview & 'At a Glance'	385
Stoneforce Ltd - Company Overview & 'At a Glance'	386
Stoppis Ltd - Company Overview & 'At a Glance'	387
Storefix Ltd - Company Overview & 'At a Glance'	388
Straight Impact - Company Overview & 'At a Glance'	389
Stuart Shop Fittings Ltd - Company Overview & 'At a Glance'	390
Styles & Wood - Company Overview & 'At a Glance'	391
Summit Retail Display Ltd - Company Overview & 'At a Glance'	392
Superior Shopfitting Ltd - Company Overview & 'At a Glance'	393
Swanson - Company Overview & 'At a Glance'	394
Swift Force Ltd - Company Overview & 'At a Glance'	395
T A Knox Shopfitters Ltd - Company Overview & 'At a Glance'	396
T W Clark Ltd - Company Overview & 'At a Glance'	397
Tamerek Ltd - Company Overview & 'At a Glance'	398
Task Displays Ltd - Company Overview & 'At a Glance'	399
Tekne Shopfitting - Company Overview & 'At a Glance'	400
Telford Construction Ltd - Company Overview & 'At a Glance'	401
Testdale Shopfitting & Design Ltd - Company Overview & 'At a Glance'	402
The Centaur Shopfitters Ltd - Company Overview & 'At a Glance'	403
The Sloane Group Holdings Ltd - Company Overview & 'At a Glance'	404
Think Bespoke Ltd - Company Overview & 'At a Glance'	405
Thirteen Twenty Contracts Ltd - Company Overview & 'At a Glance'	406
Thomas Johnstone - Company Overview & 'At a Glance'	407
Thomas Muckle & Sons Ltd - Company Overview & 'At a Glance'	408
Three-Met Shopfitters - Company Overview & 'At a Glance'	409
Tienda Ltd - Company Overview & 'At a Glance'	410
Tookan Ltd - Company Overview & 'At a Glance'	411
Topdraw Interior Contractors Ltd - Company Overview & 'At a Glance'	412
Total Design Shopfitting Services Ltd - Company Overview & 'At a Glance'	413
Trade Shop Fitters Ltd - Company Overview & 'At a Glance'	414
Transit Retail Services - Company Overview & 'At a Glance'	415
Tremlett & Turner Ltd - Company Overview & 'At a Glance'	416
Trent Shopfitters - Company Overview & 'At a Glance'	417
Triplar Ltd - Company Overview & 'At a Glance'	418
Truelove Shopfitting Ltd - Company Overview & 'At a Glance'	419
Tube Slotting Services Ltd - Company Overview & 'At a Glance'	420
Turn Key Projects Ltd - Company Overview & 'At a Glance'	421
Umdasch Shop Concept - Company Overview & 'At a Glance'	422
Uni-Fit Ltd - Company Overview & 'At a Glance'	423
Universal Contracts UK Ltd - Company Overview & 'At a Glance'	424
V R I Ltd - Company Overview & 'At a Glance'	425
Vale UK Ltd - Company Overview & 'At a Glance'	426
Vanguard Contracts Ltd - Company Overview & 'At a Glance'	427
Vaw Interior Solutions - Company Overview & 'At a Glance'	428
Vincents Shopfitters Ltd - Company Overview & 'At a Glance'	429
Vivid Interiors - Company Overview & 'At a Glance'	430
Vizona (Vitashop Group) - Company Overview & 'At a Glance'	431
W Braithwaite & Son Ltd - Company Overview & 'At a Glance'	432
W J G Storefitters - Company Overview & 'At a Glance'	433
W Rose & Sons Ltd - Company Overview & 'At a Glance'	434
Wakefield Store Fitters Ltd - Company Overview & 'At a Glance'	435
Walkerboon Ltd - Company Overview & 'At a Glance'	436
Wanzl Ltd - Company Overview & 'At a Glance'	437
Wardell Shopfitters Ltd - Company Overview & 'At a Glance'	438
Weimann Ltd - Company Overview & 'At a Glance'	439
White Rose Services - Company Overview & 'At a Glance'	440
Willow Project Management Ltd - Company Overview & 'At a Glance'	441
Wilton Cobley Ltd - Company Overview & 'At a Glance'	442
Wow Projects Ltd - Company Overview & 'At a Glance'	443
Yellowley Ltd - Company Overview & 'At a Glance'	444
Yorkshire Shop Fitters Ltd - Company Overview & 'At a Glance'	445

# Market Report Tables & Charts

Figure 1: Shopfitting Companies Listing	17
Figure 2: Shopfitting Market Sales 2004-2013 £M	20
Figure 3: Shopfitters Market Total Sales % Change 2004-2013	21
Figure 4: Shopfitters Market Total Profit 2004-2013	23
Figure 5: Shopfitters Industry Total Profit % Change 2004-2013	24
Figure 6: Shopfitters Market Total Assets (Current & Fixed) 2005-2012	25
Figure 7: Shopfitters Industry Assets % Change 2005-2012	26
Figure 8: Shopfitters Market Total Liabilities (Current & Long Term) 2004-2013	27
Figure 9: Shopfitters Market Total Liabilities % Change 2004-2013	28
Figure 10: Shopfitters Industry Net Worth 2004-2013	29
Figure 11: Shopfitters Market Total Net Worth % Change 2004-2013	30
Figure 12: Shopfitters Industry – Market Share by 12 Month Sales Performance	31
Figure 13: Shopfitters Industry – Market Share by Age of Company	32
Figure 14: Shopfitters Industry Structure– Market Share by Credit Rating December 2008	33
Figure 15: Shopfitters Industry Structure –Share by Geographical Region 2008	34
Figure 16: Lighting Retail Industry - Share by Employees by Volume December 2008	35
Figure 17: Shopfitters Industry Structure - Share by Turnover Band by Volume 2008	36
Figure 18: Shopfitters Industry - Share by Office / Location Type by Volume 2008	37
Figure 19: Shopfitters Market Average Sales Turnover 2004-2013	38
Figure 20: Shopfitters Market Average Sales % Change 2004-2013	39
Figure 21: Shopfitters Market Average Profitability 2004-2013	40
Figure 22: Shopfitters Market Average Profitability % Change 2004-2013	41
Figure 23: Shopfitters Market Average Total Assets 2005-2012	42
Figure 24: Shopfitters Market Average Assets % Change 2005-2012	43
Figure 25: Shopfitters Market Average Total Liabilities 2004-2013	44
Figure 26: Shopfitters Market Average Liabilities % Change 2004-2013	44
Figure 27: Shopfitters Market Average Net Worth 2004-2013	45
Figure 28: Shopfitters Market Average Net Worth % Change 2004-2013	45
Figure 29: Shopfitters Industry Average Sales / Employees Ratio 2004-2013	46
Table 30: Ranking by Turnover 2008 - Shopfitters	48
Table 31: Turnover Estimates (£M) 2008 - Shopfitters	50
Table 32: Ranking by Profit 2008 - Shopfitters	52
Table 33: Ranking by Assets 2008– Shopfitters	54
Table 34: Ranking by Net Worth 2008 – Shopfitters	56
Table 35: Ranking by Number of Employees 2008	58
110% Interiors Ltd - 4 Year KPIs to Year End 31-Mar-07	60
1st Aurora - 4 Year KPIs to Year End 31-Mar-08	61
A & D Shopfitting Ltd - 4 Year KPIs to Year End 31-Jan-08	62
A D Baker Shopfitters Ltd - 4 Year KPIs to Year End 31-Aug-07	63
A Hapgood Ltd - 4 Year KPIs to Year End 30-Nov-07	64
A Pollick Ltd - 4 Year KPIs to Year End 31-Dec-07	65
A R J Shopfitters Ltd - 4 Year KPIs to Year End 31-Mar-07	66
Abbott International Plc - 4 Year KPIs to Year End 31-Dec-05	67
Abko Ltd - 4 Year KPIs to Year End 31-Mar-08	68
Able Contracts Ltd - 4 Year KPIs to Year End 31-Dec-07	69
Able Shopfronts - 4 Year KPIs to Year End 31-Jan-06	70
Acketts Group Ltd - 4 Year KPIs to Year End 28-Feb-07	71
Acorn Shopfit - 4 Year KPIs to Year End 31-Dec-07	72
Activ Projects Ltd - 4 Year KPIs to Year End 31-Dec-07	73
Adams Joinery - 4 Year KPIs to Year End 30-Nov-07	74
Advance Shop Fitting Ltd - 4 Year KPIs to Year End 31-Mar-08	75
Advanced Shopfronts Ltd - 4 Year KPIs to Year End 31-Dec-07	76
AGM Interiors Ltd - 4 Year KPIs to Year End 31-Mar-07	77
Ajay Shopfit Maintenance Ltd - 4 Year KPIs to Year End 30-Sep-07	78
Alan Nuttall Ltd - 4 Year KPIs to Year End 31-May-08	79
Albert Soden Ltd - 4 Year KPIs to Year End 31-Mar-07	80
Albion Design & Fabrication - 4 Year KPIs to Year End 31-Mar-08	81
Aliwood UK - 4 Year KPIs to Year End 28-Feb-07	82
Alken Construction Ltd - 4 Year KPIs to Year End 30-Sep-07	83
Allan Bowden Installations Ltd - 4 Year KPIs to Year End 31-Mar-07	84
Allfit Ltd - 4 Year KPIs to Year End 31-Mar-07	85
Alman Shopfitters Ltd - 4 Year KPIs to Year End 30-Jun-07	86
Alpine Design Ltd - 4 Year KPIs to Year End 31-Mar-08	87
ALU UK Limited - 4 Year KPIs to Year End 31-Dec-07	88
Aluminium Windows & Shopfronts Ltd - 4 Year KPIs to Year End 30-Apr-07	89
AM System UK - 4 Year KPIs to Year End 31-Dec-07	90
AMN Contracts Ltd - 4 Year KPIs to Year End 31-Aug-07	91
AMS Retail Interiors - 4 Year KPIs to Year End 31-Dec-07	92
Andbridge International UK Ltd - 4 Year KPIs to Year End 31-Mar-07	93
Angel Projects Ltd - 4 Year KPIs to Year End 31-Oct-07	94
Anglia Shopfitting Norwich Ltd - 4 Year KPIs to Year End 31-Mar-08	95
Anthony Willis Shopfitters Ltd - 4 Year KPIs to Year End 31-Oct-07	96
Architectural Aluminium Systems Ltd - 4 Year KPIs to Year End 31-May-07	97
Artform International - 4 Year KPIs to Year End 31-Dec-06	98
Artisan Retail Display Ltd - 4 Year KPIs to Year End 31-Jul-07	99
Ashlyn (Yorkshire) Ltd - 4 Year KPIs to Year End 31-May-07	100
Astore Harrison Ltd - 4 Year KPIs to Year End 31-Mar-08	101
Astramark Ltd - 4 Year KPIs to Year End 29-Feb-08	102
Atlas Display Dhb Ltd - 4 Year KPIs to Year End 31-Mar-08	103
Axcent Ltd - 4 Year KPIs to Year End 31-Oct-07	104
Axiom Contracts Ltd - 4 Year KPIs to Year End 30-Sep-07	105
B S P Shopfitting Ltd - 4 Year KPIs to Year End 31-Jul-06	106

Banner Holdings - 4 Year KPIs to Year End 31-Dec-07	107
Barker Interiors - 4 Year KPIs to Year End 31-Dec-04	108
Barking Shopfronts Ltd - 4 Year KPIs to Year End 31-Mar-07	109
Barleycroft Ltd - 4 Year KPIs to Year End 31-Mar-07	110
Barlow Group Ltd - 4 Year KPIs to Year End 31-Dec-07	111
Barnwood Shopfitting - 4 Year KPIs to Year End 31-Dec-07	112
Barry Thomas Ltd - 4 Year KPIs to Year End 31-Mar-07	113
Beasley Joiners Ltd - 4 Year KPIs to Year End 31-Jan-08	114
Belmont Shopfitters Ltd - 4 Year KPIs to Year End 30-Apr-07	115
BH Construction Services Ltd - 4 Year KPIs to Year End 5-Apr-07	116
Blackwell Projects Ltd - 4 Year KPIs to Year End 31-May-08	117
Blake Interiors Ltd - 4 Year KPIs to Year End 31-Mar-07	118
Blow & Scrimshaw Ltd - 4 Year KPIs to Year End 31-Dec-07	119
Bond BSL Ltd - 4 Year KPIs to Year End 30-Sep-07	120
Boston Interiors Ltd - 4 Year KPIs to Year End 28-Feb-07	121
Brandon Frost Ltd - 4 Year KPIs to Year End 31-Jan-08	122
Brayshields Ltd - 4 Year KPIs to Year End 30-Nov-07	123
Bridford Interiors Ltd - 4 Year KPIs to Year End 31-Dec-07	124
Bulmer Interior Contracts Ltd - 4 Year KPIs to Year End 30-Jun-07	125
Bursell Ltd - 4 Year KPIs to Year End 31-Mar-08	126
Byard & Green Ltd - 4 Year KPIs to Year End 30-Apr-08	127
C T S - 4 Year KPIs to Year End 29-Feb-08	128
Caledonia Contracts Ltd - 4 Year KPIs to Year End 31-Mar-08	129
Callow Shopfitters Ltd - 4 Year KPIs to Year End 31-Mar-08	130
Capital Contracts UK Ltd - 4 Year KPIs to Year End 31-May-08	131
Capital Installations & Services Ltd - 4 Year KPIs to Year End 31-May-08	132
Cardinal Shopfitting & Systems - 4 Year KPIs to Year End 31-Dec-07	133
Carey & Greenslade Ltd - 4 Year KPIs to Year End 31-Dec-07	134
Casco Europe Ltd - 4 Year KPIs to Year End 31-Mar-08	135
Castles Interiors Ltd - 4 Year KPIs to Year End 30-Apr-07	136
CDM Shopfitting Ltd - 4 Year KPIs to Year End 31-May-07	137
CDS Construction Services Ltd - 4 Year KPIs to Year End 31-Mar-07	138
Central 4 Ltd - 4 Year KPIs to Year End 31-Aug-07	139
Central Contracts (UK) Ltd - 4 Year KPIs to Year End 28-Feb-08	140
Central Shopfitters Ltd - 4 Year KPIs to Year End 31-Jan-08	141
Centreline Shopfitting Ltd - 4 Year KPIs to Year End 30-Jun-07	142
Charles Evans Ltd - 4 Year KPIs to Year End 30-Sep-07	143
Chartered Shopfitters Ltd - 4 Year KPIs to Year End 31-Jan-08	144
Cheshire Contracts Shopfitting Ltd - 4 Year KPIs to Year End 31-Dec-07	145
CJ Shopfitting Ltd - 4 Year KPIs to Year End 31-Oct-07	146
Clements Ltd - 4 Year KPIs to Year End 31-Mar-08	147
Compass Interiors Ltd - 4 Year KPIs to Year End 31-Dec-07	148
Complete Shopfitting Ltd - 4 Year KPIs to Year End 30-Apr-08	149
Concept Display Systems (Southwest) Ltd - 4 Year KPIs to Year End 31-Dec-07	150
Concepts Design & Build Ltd - 4 Year KPIs to Year End 30-Sep-07	151
Concord Shopfittings Ltd - 4 Year KPIs to Year End 30-Apr-07	152
Contrast Shopfitters - 4 Year KPIs to Year End 30-Jun-07	153
County Shopfitting Services Ltd - 4 Year KPIs to Year End 31-May-07	154
Crescent Installations Ltd - 4 Year KPIs to Year End 28-Feb-07	155
D & H Display Ltd - 4 Year KPIs to Year End 31-Jan-08	156
D G Pudney Ltd - 4 Year KPIs to Year End 30-Apr-07	157
D.S Francis (Shop Fitters) Ltd - 4 Year KPIs to Year End 31-May-08	158
Dartmouth General Contractors - 4 Year KPIs to Year End 30-Sep-07	159
Daw Green Contracts - 4 Year KPIs to Year End 31-Mar-07	160
Deane & Amos Shopfitting Ltd - 4 Year KPIs to Year End 31-Mar-07	161
Derrywood Display - 4 Year KPIs to Year End 31-Dec-07	162
Diamond Projects (UK) Ltd - 4 Year KPIs to Year End 31-Oct-07	163
Diamond Shop Fitting Ltd - 4 Year KPIs to Year End 30-Sep-07	164
DJS Project Management Ltd - 4 Year KPIs to Year End 31-May-07	165
Dollar Rae Ltd - 4 Year KPIs to Year End 31-Mar-07	166
DP Carpentry & Joinery Ltd - 4 Year KPIs to Year End 30-Sep-07	167
Drakes Shopfitting - 4 Year KPIs to Year End 31-Dec-07	168
DSB Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	169
Du Boulay Contracts Ltd - 4 Year KPIs to Year End 31-Mar-07	170
Dual Architectural Aluminium Systems Ltd - 4 Year KPIs to Year End 31-Mar-08	171
Dugher & Moore Ltd - 4 Year KPIs to Year End 30-Apr-07	172
Dula UK - 4 Year KPIs to Year End 31-Dec-07	173
Duncan Maxwell Storefitters Ltd - 4 Year KPIs to Year End 31-Mar-07	174
Dymond Engineering & Metal Products Ltd - 4 Year KPIs to Year End 30-Jun-08	175
E & H Griffith Ltd - 4 Year KPIs to Year End 31-Mar-07	176
E E Smith Contracts Ltd - 4 Year KPIs to Year End 31-Mar-08	177
Eastern Regional Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	178
Eastern Shop Equipment Ltd - 4 Year KPIs to Year End 31-Jul-07	179
Edgar Shopfitting Ltd - 4 Year KPIs to Year End 31-Mar-07	180
Edwin Dyson & Sons Ltd - 4 Year KPIs to Year End 31-Mar-07	181
Elite Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	182
Enigma - 4 Year KPIs to Year End 31-Jan-08	183
Esprit UK Ltd - 4 Year KPIs to Year End 31-Aug-07	184
Essanby (MICE Group Plc) - 4 Year KPIs to Year End 20-Feb-06	185
Euro Shopfitting Ltd - 4 Year KPIs to Year End 31-Dec-07	186
Europa Shop Fitting & Interiors Ltd - 4 Year KPIs to Year End 31-Dec-07	187
Excel Shopfitting Ltd - 4 Year KPIs to Year End 30-Jun-07	188
Excelsior Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	189
Exeter Shopfitting & Building Services Ltd - 4 Year KPIs to Year End 31-Mar-08	190
FG Library Products Ltd - 4 Year KPIs to Year End 31-Dec-07	191
Fife Shopfitting Services Ltd - 4 Year KPIs to Year End 31-Mar-07	192
Fine Finish Contracts Ltd - 4 Year KPIs to Year End 31-Mar-08	193
Formbar Ltd - 4 Year KPIs to Year End 30-Jun-08	194
French (Joinery) Ltd - 4 Year KPIs to Year End 30-Jun-08	195
Future Display & Shopfitting Ltd - 4 Year KPIs to Year End 31-Dec-07	196
G D P Design & Shopfitting - 4 Year KPIs to Year End 31-Dec-07	197
G K Raw & Co Ltd - 4 Year KPIs to Year End 31-Jul-07	198



G P C Derwent Construction - 4 Year KPIs to Year End 31-Dec-07	199
G Stacey Joinery Ltd - 4 Year KPIs to Year End 28-Feb-07	200
G W S Group Ltd - 4 Year KPIs to Year End 31-Dec-07	201
G W S Shopfitting Installations Ltd - 4 Year KPIs to Year End 31-Dec-07	202
Garenne Shop Fitting Ltd - 4 Year KPIs to Year End 30-Jun-07	203
Gary Bluff - 4 Year KPIs to Year End 30-Apr-07	204
GB Projects Ltd - 4 Year KPIs to Year End 30-Apr-07	205
GDC Design - 4 Year KPIs to Year End 31-Dec-07	206
George Sharkey & Sons Ltd - 4 Year KPIs to Year End 31-Mar-07	207
Global Retail Interiors - 4 Year KPIs to Year End 31-Aug-07	208
Goodman Hichens Plc - 4 Year KPIs to Year End 30-Sep-07	209
Graeme Ash Shopfitters Ltd - 4 Year KPIs to Year End 30-Jun-07	210
Grattan Developments Ltd - 4 Year KPIs to Year End 30-Jun-07	211
GRC Retail Solutions Ltd - 4 Year KPIs to Year End 31-May-07	212
Greenside Shopfitting Ltd - 4 Year KPIs to Year End 31-Mar-08	213
H W D Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	214
Hadley Electrical - 4 Year KPIs to Year End 31-Mar-08	215
Hanover Shopfitters Ltd - 4 Year KPIs to Year End 31-May-07	216
Hanson Contracts Ltd - 4 Year KPIs to Year End 31-Jan-07	217
Harris & Healey Contracts Ltd - 4 Year KPIs to Year End 31-Dec-07	218
Harte Woodworking - 4 Year KPIs to Year End 31-Mar-07	219
Hatchpaines Construction Ltd - 4 Year KPIs to Year End 30-Sep-07	220
Havelock Europa Plc - 4 Year KPIs to Year End 31-Dec-07	221
Hawk Builders & Shopfitters Ltd - 4 Year KPIs to Year End 31-Aug-07	222
Hemming & Morris Ltd - 4 Year KPIs to Year End 31-Mar-07	223
Henson Projects - 4 Year KPIs to Year End 28-Feb-08	224
Hills Of Shoeburyness Ltd - 4 Year KPIs to Year End 31-Dec-07	225
HRJ Shopfitters Ltd - 4 Year KPIs to Year End 30-Nov-07	226
Hurst Group (Northern) - 4 Year KPIs to Year End 31-Mar-07	227
I W M Designs Ltd - 4 Year KPIs to Year End 31-Oct-07	228
Image Displays UK Ltd - 4 Year KPIs to Year End 31-Dec-07	229
IMB Contracts Ltd - 4 Year KPIs to Year End 30-Apr-07	230
Imb Projects Ltd - 4 Year KPIs to Year End 31-May-07	231
Independent Shopfitting Solutions Ltd - 4 Year KPIs to Year End 31-Mar-08	232
Infit Ltd - 4 Year KPIs to Year End 31-Oct-07	233
Input Construction Ltd - 4 Year KPIs to Year End 31-Mar-07	234
Interior Service Contracts Ltd - 4 Year KPIs to Year End 30-Jun-07	235
J Buchanan Joiners Ltd - 4 Year KPIs to Year End 30-Nov-07	236
J C M Retail Services - 4 Year KPIs to Year End 31-Mar-08	237
J M Scully Ltd - 4 Year KPIs to Year End 31-Mar-07	238
J R Cabinet Makers Ltd - 4 Year KPIs to Year End 30-Apr-07	239
Jade Shop - 4 Year KPIs to Year End 31-Mar-08	240
James F Mccue - 4 Year KPIs to Year End 30-Nov-07	241
JBM Shopfitting Ltd - 4 Year KPIs to Year End 31-Oct-07	242
JBS Contracts - 4 Year KPIs to Year End 31-Mar-07	243
JDS Group - 4 Year KPIs to Year End 31-Dec-06	244
Jephsons Shopfitters Ltd - 4 Year KPIs to Year End 31-Mar-08	245
Jet Enterprises Ltd - 4 Year KPIs to Year End 31-Mar-07	246
John Anthony Organisation - 4 Year KPIs to Year End 30-Sep-07	247
John Chilvers Ltd - 4 Year KPIs to Year End 31-Mar-07	248
John Kelly Contracts - 4 Year KPIs to Year End 28-Feb-07	249
John Richards Shopfitters (Richards Group) - 4 Year KPIs to Year End 31-Mar-08	250
John Worth Shopfitters Ltd - 4 Year KPIs to Year End 30-Sep-07	251
Jones & Andrews Ltd - 4 Year KPIs to Year End 31-Dec-07	252
Kennek Construction - 4 Year KPIs to Year End 30-Sep-07	253
Keyplan Shopfitting Ltd - 4 Year KPIs to Year End 31-Mar-07	254
Kiddie Of Southport Ltd - 4 Year KPIs to Year End 30-Nov-07	255
Kingfield Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	256
Kirkman & Jourdain Ltd - 4 Year KPIs to Year End 31-Dec-07	257
Kos Contract Ltd - 4 Year KPIs to Year End 30-Jun-07	258
L C R Contracts - 4 Year KPIs to Year End 31-Oct-07	259
Lambro Contracts Ltd - 4 Year KPIs to Year End 31-Dec-07	260
Langar Group - 4 Year KPIs to Year End 31-Dec-07	261
Leverton UK Ltd - 4 Year KPIs to Year End 31-Oct-07	262
Liberty Shopfitters - 4 Year KPIs to Year End 31-Aug-07	263
Linwood Retail Ltd - 4 Year KPIs to Year End 31-Dec-07	264
London Shopfitters Ltd - 4 Year KPIs to Year End 31-Oct-07	265
Lynn & Jones Storefitters Ltd - 4 Year KPIs to Year End 31-Jul-07	266
Lynton Greenwood Ltd - 4 Year KPIs to Year End 31-Mar-08	267
M & S Aluminium Systems Ltd - 4 Year KPIs to Year End 31-Dec-07	268
M M Shopfitting & Joinery Ltd - 4 Year KPIs to Year End 31-Mar-07	269
M N A Ltd - 4 Year KPIs to Year End 31-Mar-08	270
Mactra Shop Equipment & Fittings Ltd - 4 Year KPIs to Year End 31-Jul-07	271
Maine Construction - 4 Year KPIs to Year End 31-Mar-08	272
Manta Shopfitters Ltd - 4 Year KPIs to Year End 30-Jun-07	273
Mantisson - 4 Year KPIs to Year End 31-Dec-07	274
Maple Joiners - 4 Year KPIs to Year End 31-Oct-07	275
Marmon Group Limited (The) - 4 Year KPIs to Year End 31-Dec-07	276
Martin & Son (Edinburgh) - 4 Year KPIs to Year End 31-Jan-07	277
Martin Hart Shopfitting Ltd - 4 Year KPIs to Year End 31-Mar-07	278
Matrix Shopfitters - 4 Year KPIs to Year End 31-Dec-06	279
Maxwell Interiors Ltd - 4 Year KPIs to Year End 31-Jul-07	280
May Interiors Ltd - 4 Year KPIs to Year End 30-Apr-07	281
Mbc Contracts Ltd - 4 Year KPIs to Year End 31-Jul-07	282
Mcnicoll & Hughes - 4 Year KPIs to Year End 31-Dec-07	283
Mdr Interiors Ltd - 4 Year KPIs to Year End 31-Mar-07	284
Meakins & Clinton Contracts Ltd - 4 Year KPIs to Year End 31-Jan-07	285
Mee Refurb - 4 Year KPIs to Year End 30-Sep-07	286
Mentha & Halsall Ltd - 4 Year KPIs to Year End 30-Nov-07	287
Mercia Interiors - 4 Year KPIs to Year End 31-Aug-07	288
Meridian Design & Build Ltd - 4 Year KPIs to Year End 31-Dec-06	289
Metafit Ltd - 4 Year KPIs to Year End 31-Mar-08	290

Metz Construction - 4 Year KPIs to Year End 31-Dec-07	291
Mewscraft Ltd - 4 Year KPIs to Year End 31-Oct-07	292
Millers Retail Design Ltd - 4 Year KPIs to Year End 31-Dec-07	293
Mintpage - 4 Year KPIs to Year End 31-Dec-06	294
Modular Environments - 4 Year KPIs to Year End 31-Mar-07	295
Moranti Shopfitters Ltd - 4 Year KPIs to Year End 30-Apr-08	296
Morris & Spottiswood - 4 Year KPIs to Year End 31-Dec-07	297
Morton Retail Services Ltd - 4 Year KPIs to Year End 31-Mar-08	298
N & B Shopfitters Ltd - 4 Year KPIs to Year End 31-Mar-07	299
Nabco Scotland Ltd - 4 Year KPIs to Year End 31-Jul-06	300
Nash Shopfitters - 4 Year KPIs to Year End 30-Jun-07	301
Nason Foster Ltd - 4 Year KPIs to Year End 31-Oct-07	302
Nationwide Store Fit Services Ltd - 4 Year KPIs to Year End 31-Jan-07	303
Navarre Interiors Ltd - 4 Year KPIs to Year End 31-Mar-07	304
Nellbridge Ltd - 4 Year KPIs to Year End 30-Sep-07	305
Newey Installations Ltd - 4 Year KPIs to Year End 30-Jun-08	306
Newman Scott - 4 Year KPIs to Year End 31-Oct-07	307
Nexus Retail Interiors Ltd - 4 Year KPIs to Year End 31-Dec-07	308
Nicholson Retail Services Ltd - 4 Year KPIs to Year End 31-Jul-08	309
North Offshore Ltd - 4 Year KPIs to Year End 31-Jul-07	310
Norwood Stretton Ltd - 4 Year KPIs to Year End 31-Mar-07	311
Oakhurst Southport Ltd - 4 Year KPIs to Year End 31-May-07	312
Oates Construction Ltd - 4 Year KPIs to Year End 31-Dec-07	313
Office & Retail Services Ltd - 4 Year KPIs to Year End 31-Aug-07	314
Oldland Shop Fitters - 4 Year KPIs to Year End 31-May-07	315
Oracle Interiors Ltd - 4 Year KPIs to Year End 31-Mar-07	316
P 2 Contracts (Nottingham) Ltd - 4 Year KPIs to Year End 31-Mar-08	317
P C P Interiors - 4 Year KPIs to Year End 31-Dec-07	318
P.K Joinery & Interiors Ltd - 4 Year KPIs to Year End 31-Jan-08	319
Pans Hill Design Ltd - 4 Year KPIs to Year End 28-Feb-07	320
Patton Group - 4 Year KPIs to Year End 30-Nov-07	321
Paul Martin Shopfitters Ltd - 4 Year KPIs to Year End 31-Jan-08	322
Pearce Group Ltd - 4 Year KPIs to Year End 30-Apr-07	323
Penyard Ltd - 4 Year KPIs to Year End 28-Feb-08	324
Peppiatt Contracts Ltd - 4 Year KPIs to Year End 30-Nov-07	325
Pickett Shopfitters Ltd - 4 Year KPIs to Year End 28-Feb-07	326
Pirin Plc - 4 Year KPIs to Year End 31-Mar-08	327
Plan-It Contracts Ltd - 4 Year KPIs to Year End 30-Apr-07	328
Portview Fit-Out Ltd - 4 Year KPIs to Year End 30-Nov-07	329
Premiercare Building Solutions Ltd - 4 Year KPIs to Year End 30-Jun-07	330
Premquip (U.K) Ltd - 4 Year KPIs to Year End 31-Mar-08	331
Prime Design Shopfitters Ltd - 4 Year KPIs to Year End 30-Jun-08	332
Primero Contracts - 4 Year KPIs to Year End 30-Jun-07	333
Probuild UK Ltd - 4 Year KPIs to Year End 31-Jul-07	334
Product Plan - 4 Year KPIs to Year End 30-Sep-07	335
Profile Shopfitting - 4 Year KPIs to Year End 31-Mar-08	336
Project Solutions Shopfitting Ltd - 4 Year KPIs to Year End 30-Jun-05	337
Protec Services Ltd - 4 Year KPIs to Year End 30-Nov-06	338
Quadraco - 4 Year KPIs to Year End 31-Dec-07	339
Quinn Interiors - 4 Year KPIs to Year End 31-Dec-07	340
R & H Project Solutions Ltd - 4 Year KPIs to Year End 31-Dec-04	341
R D D Ltd - 4 Year KPIs to Year End 31-Dec-07	342
Radius Shopfitters Ltd - 4 Year KPIs to Year End 31-Mar-07	343
Railston Design Ltd - 4 Year KPIs to Year End 30-Jun-07	344
Rapeed Design - 4 Year KPIs to Year End 30-Jun-06	345
Rd Shopfitting Ltd - 4 Year KPIs to Year End 30-Apr-07	346
Realhurry Ltd - 4 Year KPIs to Year End 31-Oct-07	347
Realm Projects Ltd - 4 Year KPIs to Year End 31-Dec-07	348
Record Ltd - 4 Year KPIs to Year End 31-Dec-07	349
Red Interior Solutions Ltd - 4 Year KPIs to Year End 31-Aug-07	350
Redbox Contracting - 4 Year KPIs to Year End 31-Mar-08	351
Redgates Contracts Ltd - 4 Year KPIs to Year End 31-Dec-07	352
Replan - 4 Year KPIs to Year End 30-Apr-07	353
Retail Book Display Ltd - 4 Year KPIs to Year End 31-May-08	354
RNB Contracts Ltd - 4 Year KPIs to Year End 31-Jan-07	355
Rock Solid Construction Ltd - 4 Year KPIs to Year End 31-May-07	356
Roebuck & Holmes Ltd - 4 Year KPIs to Year End 30-Nov-07	357
Routledge & Young Ltd - 4 Year KPIs to Year End 31-Mar-07	358
Rowntrees Ltd - 4 Year KPIs to Year End 31-Jan-07	359
Roy Dickens Associates Ltd - 4 Year KPIs to Year End 31-Aug-07	360
Ruggles & Jeffery Ltd - 4 Year KPIs to Year End 31-Mar-08	361
Rylance Construction Ltd - 4 Year KPIs to Year End 31-Dec-06	362
S M D Building Services Ltd - 4 Year KPIs to Year End 31-Dec-07	363
S P Joinery Ltd - 4 Year KPIs to Year End 31-Oct-07	364
Salepoint Ltd - 4 Year KPIs to Year End 31-Dec-07	365
Salmar Construction - 4 Year KPIs to Year End 31-Dec-07	366
Scotfit Shopfitting Contractors Ltd - 4 Year KPIs to Year End 5-Apr-07	367
Scott James Commercial Ltd - 4 Year KPIs to Year End 30-Apr-08	368
Securefront Systems Ltd - 4 Year KPIs to Year End 30-Nov-07	369
Select Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	370
Sherwood Aluminium Systems Ltd - 4 Year KPIs to Year End 30-Sep-07	371
Shop-Fit Ni Ltd - 4 Year KPIs to Year End 30-Nov-07	372
Shopfit UK Hull Ltd - 4 Year KPIs to Year End 31-Oct-07	373
Shopspec Interiors Ltd - 4 Year KPIs to Year End 31-Aug-07	374
Simpson (York) Ltd - 4 Year KPIs to Year End 31-Dec-07	375
Sixsmith Woodworking Ltd - 4 Year KPIs to Year End 30-Nov-07	376
Solent Shopfitting Contractors Ltd - 4 Year KPIs to Year End 28-Feb-07	377
South West Shopfitters UK Ltd - 4 Year KPIs to Year End 31-Dec-07	378
Southern Shopfitting & Interiors Ltd - 4 Year KPIs to Year End 31-Oct-06	379
Space Craft Projects Ltd - 4 Year KPIs to Year End 28-Feb-07	380
Stag Shopfitting Ltd - 4 Year KPIs to Year End 31-Aug-07	381
Stag Shopfronts Ltd - 4 Year KPIs to Year End 28-Feb-07	382

Stage 2 Ltd - 4 Year KPIs to Year End 30-Jun-07	383
Stephen Metcalf Ltd - 4 Year KPIs to Year End 31-May-08	384
Stewart Fraser Ltd - 4 Year KPIs to Year End 31-Mar-07	385
Stoneforce Ltd - 4 Year KPIs to Year End 30-Sep-07	386
Stoppes Ltd - 4 Year KPIs to Year End 29-Feb-08	387
Storefix Ltd - 4 Year KPIs to Year End 31-Oct-07	388
Straight Impact - 4 Year KPIs to Year End 31-Aug-06	389
Stuart Shop Fittings Ltd - 4 Year KPIs to Year End 28-Feb-08	390
Styles & Wood - 4 Year KPIs to Year End 31-Dec-07	391
Summit Retail Display Ltd - 4 Year KPIs to Year End 30-Sep-07	392
Superior Shopfitting Ltd - 4 Year KPIs to Year End 31-Dec-07	393
Swanson - 4 Year KPIs to Year End 31-Mar-08	394
Swift Force Ltd - 4 Year KPIs to Year End 30-Apr-07	395
T A Knox Shopfitters Ltd - 4 Year KPIs to Year End 31-Jul-07	396
T W Clark Ltd - 4 Year KPIs to Year End 30-Sep-07	397
Tamerek Ltd - 4 Year KPIs to Year End 31-Mar-07	398
Task Displays Ltd - 4 Year KPIs to Year End 31-Mar-08	399
Tekne Shopfitting - 4 Year KPIs to Year End 30-Sep-07	400
Telford Construction Ltd - 4 Year KPIs to Year End 31-Oct-07	401
Testdale Shopfitting & Design Ltd - 4 Year KPIs to Year End 30-Sep-07	402
The Centaur Shopfitters Ltd - 4 Year KPIs to Year End 30-Sep-07	403
The Sloane Group Holdings Ltd - 4 Year KPIs to Year End 31-Dec-07	404
Think Bespoke Ltd - 4 Year KPIs to Year End 31-Dec-07	405
Thirteen Twenty Contracts Ltd - 4 Year KPIs to Year End 31-Aug-02	406
Thomas Johnstone - 4 Year KPIs to Year End 31-Dec-07	407
Thomas Muckle & Sons Ltd - 4 Year KPIs to Year End 30-Nov-06	408
Three-Met Shopfitters - 4 Year KPIs to Year End 31-Jul-07	409
Tienda Ltd - 4 Year KPIs to Year End 30-Sep-07	410
Tookan Ltd - 4 Year KPIs to Year End 31-Mar-07	411
Topdraw Interior Contractors Ltd - 4 Year KPIs to Year End 31-May-07	412
Total Design Shopfitting Services Ltd - 4 Year KPIs to Year End 31-Dec-07	413
Trade Shop Fitters Ltd - 4 Year KPIs to Year End 31-Mar-07	414
Transit Retail Services - 4 Year KPIs to Year End 31-Mar-07	415
Tremlett & Turner Ltd - 4 Year KPIs to Year End 30-Nov-06	416
Trent Shopfitters - 4 Year KPIs to Year End 30-Nov-07	417
Triplar Ltd - 4 Year KPIs to Year End 31-Mar-07	418
Truelove Shopfitting Ltd - 4 Year KPIs to Year End 31-Mar-08	419
Tube Slotting Services Ltd - 4 Year KPIs to Year End 30-Jun-07	420
Turn Key Projects Ltd - 4 Year KPIs to Year End 31-Jan-08	421
Umdasch Shop Concept - 4 Year KPIs to Year End 31-Dec-07	422
Uni-Fit Ltd - 4 Year KPIs to Year End 31-Mar-07	423
Universal Contracts UK Ltd - 4 Year KPIs to Year End 30-Jun-07	424
V R I Ltd - 4 Year KPIs to Year End 31-Dec-07	425
Vale UK Ltd - 4 Year KPIs to Year End 30-Jun-07	426
Vanguard Contracts Ltd - 4 Year KPIs to Year End 31-Oct-07	427
Vaw Interior Solutions - 4 Year KPIs to Year End 31-May-08	428
Vincents Shopfitters Ltd - 4 Year KPIs to Year End 31-Dec-07	429
Vivid Interiors - 4 Year KPIs to Year End 31-Dec-07	430
Vizona (Vitrasshop Group) - 4 Year KPIs to Year End 31-Dec-07	431
W Braithwaite & Son Ltd - 4 Year KPIs to Year End 30-Sep-07	432
W J G Storefitters - 4 Year KPIs to Year End 31-Mar-08	433
W Rose & Sons Ltd - 4 Year KPIs to Year End 31-Jan-07	434
Wakefield Store Fitters Ltd - 4 Year KPIs to Year End 31-Jan-08	435
Walkerboon Ltd - 4 Year KPIs to Year End 31-Jul-07	436
Wanzl Ltd - 4 Year KPIs to Year End 31-Dec-07	437
Wardell Shopfitters Ltd - 4 Year KPIs to Year End 30-Sep-07	438
Weimann Ltd - 4 Year KPIs to Year End 31-Dec-07	439
White Rose Services - 4 Year KPIs to Year End 31-Dec-07	440
Willow Project Management Ltd - 4 Year KPIs to Year End 31-Dec-07	441
Wilton Cobley Ltd - 4 Year KPIs to Year End 30-Sep-07	442
Wow Projects Ltd - 4 Year KPIs to Year End 30-Sep-07	443
Yellowley Ltd - 4 Year KPIs to Year End 30-Apr-08	444
Yorkshire Shop Fitters Ltd - 4 Year KPIs to Year End 31-Aug-07	445

This report reflects MTW Research's independent view of the market which may differ from other third party views. Whilst we try to ensure that our reports are an accurate depiction of their respective markets, it must be emphasised that the figures and comment contained therein are estimates based on a mix of primary and secondary research, and should therefore be treated as such.

### **Terms & Conditions of Use**

The information contained within this report remains the copyright of MTW Research. Subject to these Terms and Conditions (this "Agreement"), MTW Research ("we", "our", "us") makes available this publication and data or information contained therein (the "Report"). Your use of this report constitutes your acknowledgment and assent to be bound by this Agreement.

### **Permitted Use, Limitations on Use**

You may access purchased Reports only as required to view the Reports for your individual use, and may print/copy a purchased Report once for your use. You may copy extracts from purchased Reports onto your own documents, provided that all citations are attributed to "MTW Research", and are for internal use only. You may not republish, resell or redistribute any Report, or do anything else with any Report, which is not specifically permitted in this Agreement. You may not reproduce, store in a retrieval system or transmit by any means, electronic or mechanical, any report without the prior permission of MTW Research.

### **Limitation of Liability**

You are entirely liable for activities conducted by you or anyone else in connection with your use of the Report. We take no responsibility for any incorrect information supplied to us during the research process. Market information is based on telephone interviews and secondary sources whose accuracy we cannot guarantee. You acknowledge when ordering that MTW Research Reports are for your internal use and not for general publication or disclosure to third parties, unless otherwise agreed. Neither MTW Research nor any of its affiliates, owners, employees or other representatives will be liable for damages arising out of or in connection with the use of the Report or the information, content, materials or products included in the Report. This is a comprehensive limitation of liability that applies to all damages of any kind, including (without limitation) compensatory, direct, indirect or consequential damages, loss of data, income or profit, loss of or damage to property and claims of third parties.

### **Applicable Law**

This Agreement will be governed by and construed in accordance with the laws of England and Wales without giving effect to the principles of conflict of laws thereof, and to the extent permitted by applicable law, you consent to the jurisdiction of courts situated in England and Wales in any action arising under this agreement.

### **Intellectual Property Rights**

You acknowledge that legal and beneficial interest in Intellectual Property Rights in connection with the Report belong to us. This includes all Intellectual Property Rights in any Material. You have no rights in or to the Report and you may not use any Material other than as permitted under this Agreement. We grant you a non-exclusive, non-transferable licence to use the Intellectual Property Rights referred to above solely for the use of Material as permitted under this agreement.

### **Companies Included**

Whilst MTW endeavour to ensure that the majority of the major companies active in the market with which this report is concerned are included, it should be noted that the list of companies included in this report is not exhaustive and the inclusion or otherwise of a company in this report does not necessarily indicate, nor should be interpreted as, a company's relevance or otherwise in a particular market. Whilst we endeavour to attain high levels of accuracy, it should be borne in mind that the rankings and other information provided within this report contain an element of estimation, should be regarded as such and treated with a degree of caution.

### **Estimates Provided**

In order to enable benchmarking, competitor analysis and facilitate further market research, MTW have provided estimates for turnover, profit before tax and number of employees for small, medium sized and other companies who are not obliged to submit this information to Companies House. As such, in the interests of clarity, all data relating to turnover, profit and number of employees provided in this report should be regarded as independent estimates by MTW. Whilst we endeavour to attain high levels of accuracy with these estimates, they may not reflect the actual figures of a company and should therefore be treated with caution.

## 1. Introduction to Rank & Profile Reports

MTW Research Rank and Profile reports are designed to provide the reader with an independent, comprehensive overview of current, recent & future trading conditions and potential sales leads within their respective markets in an easy to use and easy to disseminate format.

Based on actual sales returns which provide higher confidence levels and researched by market research professionals with experience in the industry, MTW's Rank and Profile reports represent an excellent tool on which to base further strategic or operational decision making, develop sales, or to gain a greater understanding of the current and future performance of an industry.

This report enables the reader to undertake

- **Fast and Effective Company & Industry Analysis**

With the report providing an Industry Review with market structure, sales totals, sales averages and forecasts to 2013; Ranking section; and a more detailed Profile section; the depth and range of analysis provides a comprehensive overview of the market's performance and estimated ranking for each company included in the report. Each company has a 1-page profile with key financial indicators, providing crucial company analysis on which to base further research and strategic decision-making or develop relevant sales leads.

- **Market Size & Trends for Sales & Industry Value to 2013**

Industry trends, market size and performance for revenue and industry value is provided from 2004 through to 2013 – based on primary research & actual sales returns, enabling a fast and accurate understanding of key industry trends and likely future prospects, facilitating sales and marketing planning.

- **Identify & Target the Most Relevant Sales Leads**

The report identifies the key players in the industry, and ranks them by sales, profitability and a number of other key performance indicators, enabling you to quickly identify and target the most relevant and best performing companies in the industry. The additional contact name and mailing details for each company provide the key to quickly increasing sales leads in this industry.

- **Benchmark & Monitor a Company's Performance against the Industry.**

4 years of the most recent accounts available, supported by our own estimates, is supplied for each company enabling the reader to understand the position of any company in the market and gauge its market share and performance against competitors in recent years.

- **Turnover & Profit Estimates for Every Company**

MTW reports are unique in that we have provided an estimate for turnover and profit ranking for every company listed, enabling the reader to gauge market share of smaller and medium sized businesses, as well as the larger companies.

- **Monitor The Market Leaders' Performance.**

Key financial data are provided for every company listed for the last 4 years, enabling the reader to quickly and effectively track a company's performance in recent years, providing an excellent foundation on which to base further SWOT analysis to provide a comprehensive review of your competitive environment.

- **A Company Listing More Relevant to Your Market**

MTW Research have been researching and writing market reports in these sectors since 1999 and as such we are able to develop a company listing which is more relevant to your chosen market, saving you time and money.

- **Save Your Company's Time & Money**

MTW's *Rank & Profile* reports represent excellent value for money and don't bombard you with irrelevant financial data; they are designed to enable you to engage in fast and effective market and competitor analysis. We focus on providing what's important in an easy to reference and use format.

## 2. UK Shopfitters Market

### 2.1 Introduction to this Rank & Profile Report

In order to offer a comprehensive and easy to use marketing tool, this report includes:-

#### **Shopfitters Industry Overview 2004-2013**

*Overview of the industry's performance 2004-2008 and forecasts to 2013, including:-*

- Total Industry Sales Turnover 2004-2013 & Key Trends
- Market Share by Growing, Declining & Static Sales Companies in 2008
- Market Share Mix by Employee Numbers & Turnover Size in 2008
- Market Mix for Credit Worthiness & Risk Ratings in January 2009
- Total Industry Profitability, Assets & Liabilities, Net Worth

#### **Average Shopfitting Industry Performance 2004-2013**

*A Profile of the 'Average' shopfitter, enabling effective and fast comparisons:-*

- Average Shopfitter Company Sales Revenue 2004-2013
- Average Company Profit Levels 2004-2013
- Average Assets & Liabilities 2004-2013
- Average Net Worth 2004-2013
- Average Value of Sales per Employee 2004-2013

#### **Shopfitters Market Ranking**

*Provided for the leading companies in tabular format:-*

- By Turnover & Individual Sales Revenue Estimates for 2008
- By Profit
- By Total, Combined Assets
- By Net Worth
- By Number of Employees

#### **Company Profile & Sales Leads**

*Financial data and estimates provided for the last 4 years of trading for every company:-*

- Turnover & Profit estimates for every company listed for 2008
- Working Capital (i.e. Cash Available),
- Sales & Profit Per Employee (where reported)
- Debtors Value (i.e. money owed to company each year over the last 4 years)
- Fixed Assets (e.g value of land, buildings, vehicles, equipment etc)
- Current Assets (i.e cash & other assets to be sold within 1 year)
- Current Liabilities (i.e debts or obligations due in 1 year)
- Long Term Liabilities (i.e debts or obligations which extend beyond 1 year)
- Net Worth (i.e total assets less total liabilities)
- Company's Principal Activities
- Full Registered Address & Postcode
- Incorporation Date
- Ultimate Holding Company & Parent Company (if applicable)
- Number of Employees (estimates given where no data exists from Companies House)
- Senior Decision Maker / Director Contact Name

Also provided as part of the "Ultimate Pack" is a comprehensive, multi-use mailing and telemarketing list and a comprehensive financial spreadsheet including 4 years key financial data for the industry.

## 2.2 Shopfitters Industry Competitor Listing

The following table provides a listing of the companies which are included, and for the purposes of this report, defined as 'the market'.

**Figure 1: Shopfitting Companies Listing**

110% Interiors Ltd	Brayshields Ltd	Euro Shopfitting Ltd
1st Aurora	Bridford Interiors Ltd	Europa Shop Fitting & Interiors Ltd
A & D Shopfitting Ltd	Bulmer Interior Contracts Ltd	Excel Shopfitting Ltd
A D Baker Shopfitters Ltd	Bursell Ltd	Excelsior Shopfitters Ltd
A Hapgood Ltd	Byard & Green Ltd	Exeter Shopfitting & Building Services
A Pollick Ltd	C T S	FG Library Products Ltd
A R J Shopfitters Ltd	Caledonia Contracts Ltd	Fife Shopfitting Services Ltd
Abbott International Plc	Callow Shopfitters Ltd	Fine Finish Contracts Ltd
Abko Ltd	Capital Contracts UK Ltd	Formbar Ltd
Able Contracts Ltd	Capital Installations & Services Ltd	French (Joinery) Ltd
Able Shopfronts	Cardinal Shopfitting & Systems	Future Display & Shopfitting Ltd
Acketts Group Ltd	Carey & Greenslade Ltd	G D P Design & Shopfitting
Acorn Shopfit	Casco Europe Ltd	G K Raw & Co Ltd
Activ Projects Ltd	Castles Interiors Ltd	G P C Derwent Construction
Adams Joinery	CDM Shopfitting Ltd	G Stacey Joinery Ltd
Advance Shop Fitting Ltd	CDS Construction Services Ltd	G W S Group Ltd
Advanced Shopfronts Ltd	Central 4 Ltd	G W S Shopfitting Installations Ltd
AGM Interiors Ltd	Central Contracts (UK) Ltd	Garenne Shop Fitting Ltd
Ajay Shopfit Maintenance Ltd	Central Shopfitters Ltd	Gary Bluff
Alan Nuttall Ltd	Centreline Shopfitting Ltd	GB Projects Ltd
Albert Soden Ltd	Charles Evans Ltd	GDC Design
Albion Design & Fabrication	Chartered Shopfitters Ltd	George Sharkey & Sons Ltd
Aliwood UK	Cheshire Contracts Shopfitting Ltd	Gibson Lea Retail Interiors Ltd
Alken Construction Ltd	CJ Shopfitting Ltd	Global Retail Interiors
Allan Bowden Installations Ltd	Clements Ltd	Goodman Hichens Plc
Allfit Ltd	Compass Interiors Ltd	Graeme Ash Shopfitters Ltd
Alman Shopfitters Ltd	Complete Shopfitting Ltd	Grattan Developments Ltd
Alpine Design Ltd	Concept Display Systems (Southwest)	GRC Retail Solutions Ltd
ALU UK Limited	Concepts Design & Build Ltd	Greenside Shopfitting Ltd
Aluminium Windows & Shopfronts Ltd	Concord Shopfittings Ltd	H W D Shopfitters Ltd
AM System UK	Contrast Shopfitters	Hadley Electrical
AMN Contracts Ltd	County Shopfitting Services Ltd	Hanover Shopfitters Ltd
AMS Retail Interiors	Crescent Installations Ltd	Hanson Contracts Ltd
Andbridge International UK Ltd	D & H Display Ltd	Harris & Healey Contracts Ltd
Angel Projects Ltd	D G Pudney Ltd	Harte Woodworking
Anglia Shopfitting Norwich Ltd	D.S Francis (Shop Fitters) Ltd	Hatchpaines Construction Ltd
Anthony Willis Shopfitters Ltd	Dartmouth General Contractors	Havelock Europa Plc
Architectural Aluminium Systems Ltd	Daw Green Contracts	Hawk Builders & Shopfitters Ltd
Artform International	Deane & Amos Shopfitting Ltd	Hemming & Morris Ltd
Artisan Retail Display Ltd	Derrywood Display	Henson Projects
Ashlyn (Yorkshire) Ltd	Diamond Projects (UK) Ltd	Hills Of Shoeburyness Ltd
Astore Harrison Ltd	Diamond Shop Fitting Ltd	HRJ Shopfitters Ltd
Astramark Ltd	DJS Project Management Ltd	Hurst Group (Northern)
Atlas Display Dhb Ltd	Dollar Rae Ltd	I W M Designs Ltd
Axcent Ltd	DP Carpentry & Joinery Ltd	Image Displays UK Ltd
Axiom Contracts Ltd	Drakes Shopfitting	IMB Contracts Ltd
B S P Shopfitting Ltd	DSB Shopfitters Ltd	Imb Projects Ltd
Banner Holdings	Du Boulay Contracts Ltd	Independent Shopfitting Solutions Ltd
Barker Interiors	Dual Architectural Aluminium Systems	Infit Ltd
Barking Shopfronts Ltd	Dugher & Moore Ltd	Input Construction Ltd
Barleycroft Ltd	Dula UK	Interior Service Contracts Ltd
Barlow Group Ltd	Duncan Maxwell Storefitters Ltd	J Buchanan Joiners Ltd
Barnwood Shopfitting	Dymond Engineering & Metal Products	J C M Retail Services
Barry Thomas Ltd	E & H Griffith Ltd	J M Scully Ltd
Beasley Joiners Ltd	E E Smith Contracts Ltd	J R Cabinet Makers Ltd
Belmont Shopfitters Ltd	Eastern Regional Shopfitters Ltd	Jade Shop
BH Construction Services Ltd	Eastern Shop Equipment Ltd	James F Mccue
Blackwell Projects Ltd	Edgar Shopfitting Ltd	JBM Shopfitting Ltd
Blake Interiors Ltd	Edwin Dyson & Sons Ltd	JBS Contracts
Blow & Scrimshaw Ltd	Elite Shopfitters Ltd	JDS Group
Bond BSL Ltd	Enigma	Jephsons Shopfitters Ltd
Boston Interiors Ltd	Esprit UK Ltd	Jet Enterprises Ltd
Brandon Frost Ltd	Essanby (MICE Group Plc)	John Anthony Organisation

John Chilvers Ltd  
 John Kelly Contracts  
 John Richards Shopfitters (Richards Group)  
 John Worth Shopfitters Ltd  
 Jones & Andrews Ltd  
 Kennek Construction  
 Keyplan Shopfitting Ltd  
 Kiddie Of Southport Ltd  
 Kingfield Shopfitters Ltd  
 Kirkman & Jourdain Ltd  
 Kos Contract Ltd  
 L C R Contracts  
 Lambro Contracts Ltd  
 Langar Group  
 Leverton UK Ltd  
 Liberty Shopfitters  
 Linwood Retail Ltd  
 London Shopfitters Ltd  
 Lynn & Jones Storefitters Ltd  
 Lynton Greenwood Ltd  
 M & S Aluminium Systems Ltd  
 M M Shopfitting & Joinery Ltd  
 M N A Ltd  
 Mactra Shop Equipment & Fittings Ltd  
 Maine Construction  
 Manta Shopfitters Ltd  
 Mantisson  
 Maple Joiners  
 Marmon Group Limited (The)  
 Martin & Son (Edinburgh)  
 Martin Hart Shopfitting Ltd  
 Matrix Shopfitters  
 Maxwell Interiors Ltd  
 May Interiors Ltd  
 Mbc Contracts Ltd  
 Mcnicholl & Hughes  
 Mdr Interiors Ltd  
 Meakins & Clinton Contracts Ltd  
 Mee Refurb  
 Mentha & Halsall Ltd  
 Mercia Interiors  
 Meridian Design & Build Ltd  
 Metafit Ltd  
 Metz Construction  
 Mewscraft Ltd  
 Millers Retail Design Ltd  
 Mintpage  
 Modular Environments  
 Moranti Shopfitters Ltd  
 Morris & Spottiswood  
 Morton Retail Services Ltd  
 N & B Shopfitters Ltd  
 Nabco Scotland Ltd  
 Nash Shopfitters  
 Nason Foster Ltd  
 Nationwide Store Fit Services Ltd  
 Navarre Interiors Ltd  
 Nellbridge Ltd  
 Newey Installations Ltd  
 Newman Scott  
 Nexus Retail Interiors Ltd  
 Nicholson Retail Services Ltd  
 North Offshore Ltd  
 Norwood Stretton Ltd  
 Oakhurst Southport Ltd  
 Oates Construction Ltd  
 Office & Retail Services Ltd  
 Oldland Shop Fitters  
 Oracle Interiors Ltd  
 P 2 Contracts (Nottingham) Ltd  
 P C P Interiors  
 P.K Joinery & Interiors Ltd  
 Pans Hill Design Ltd  
 Patton Group  
 Paul Martin Shopfitters Ltd  
 Pearce Group Ltd  
 Penyard Ltd  
 Peppiatt Contracts Ltd  
 Pickett Shopfitters Ltd  
 Pirin Plc  
 Plan-It Contracts Ltd  
 Portview Fit-Out Ltd  
 Premiercare Building Solutions Ltd  
 Premquip (U.K) Ltd  
 Prime Design Shopfitters Ltd  
 Primero Contracts  
 Probuild UK Ltd  
 Product Plan  
 Profile Shopfitting  
 Project Solutions Shopfitting Ltd  
 Protec Services Ltd  
 Quadraco  
 Quinn Interiors  
 R & H Project Solutions Ltd  
 R D D Ltd  
 Radius Shopfitters Ltd  
 Railston Design Ltd  
 Rapeed Design  
 Rd Shopfitting Ltd  
 Realhurry Ltd  
 Realm Projects Ltd  
 Record Ltd  
 Red Interior Solutions Ltd  
 Redbox Contracting  
 Redgates Contracts Ltd  
 Replan  
 Retail Book Display Ltd  
 RNB Contracts Ltd  
 Rock Solid Construction Ltd  
 Roebuck & Holmes Ltd  
 Routledge & Young Ltd  
 Rowntrees Ltd  
 Roy Dickens Associates Ltd  
 Ruggles & Jeffery Ltd  
 Rylance Construction Ltd  
 S M D Building Services Ltd  
 S P Joinery Ltd  
 Salepoint Ltd  
 Salmar Construction  
 Scotfit Shopfitting Contractors Ltd  
 Scott James Commercial Ltd  
 Securefront Systems Ltd  
 Select Shopfitters Ltd  
 Sherwood Aluminium Systems Ltd  
 Shop-Fit Ni Ltd  
 Shopfit UK Hull Ltd  
 Shopspec Interiors Ltd  
 Simpson (York) Ltd  
 Sixsmith Woodworking Ltd  
 Solent Shopfitting Contractors Ltd  
 South West Shopfitters UK Ltd  
 Southern Shopfitting & Interiors Ltd  
 Space Craft Projects Ltd  
 Stag Shopfitting Ltd  
 Stag Shopfronts Ltd  
 Stage 2 Ltd  
 Stephen Metcalf Ltd  
 Stewart Fraser Ltd  
 Stoneforce Ltd  
 Stopps Ltd  
 Storefix Ltd  
 Straight Impact  
 Stuart Shop Fittings Ltd  
 Styles & Wood  
 Summit Retail Display Ltd  
 Superior Shopfitting Ltd  
 Swanson  
 Swift Force Ltd  
 T A Knox Shopfitters Ltd  
 T W Clark Ltd  
 Tamerek Ltd  
 Task Displays Ltd  
 Tekne Shopfitting  
 Telford Construction Ltd  
 Testdale Shopfitting & Design Ltd  
 The Centaur Shopfitters Ltd  
 The Sloane Group Holdings Ltd  
 Think Bespoke Ltd  
 Thirteen Twenty Contracts Ltd  
 Thomas Johnstone  
 Thomas Muckle & Sons Ltd  
 Three-Met Shopfitters  
 Tienda Ltd  
 Tookan Ltd  
 Topdraw Interior Contractors Ltd  
 Total Design Shopfitting Services Ltd  
 Trade Shop Fitters Ltd  
 Transit Retail Services  
 Tremlett & Turner Ltd  
 Trent Shopfitters  
 Triplar Ltd  
 Truelove Shopfitting Ltd  
 Tube Slotting Services Ltd  
 Turn Key Projects Ltd  
 Umdasch Shop Concept  
 Uni-Fit Ltd  
 Universal Contracts UK Ltd  
 V R I Ltd  
 Vale UK Ltd  
 Vanguard Contracts Ltd  
 Vaw Interior Solutions  
 Vincents Shopfitters Ltd  
 Vivid Interiors  
 Vizona (Vitrashop Group)  
 W Braithwaite & Son Ltd  
 W J G Storefitters  
 W Rose & Sons Ltd  
 Wakefield Store Fitters Ltd  
 Walkerboon Ltd  
 Wanzl Ltd  
 Wardell Shopfitters Ltd  
 Weimann Ltd  
 White Rose Services  
 Willow Project Management Ltd  
 Wilton Cobley Ltd  
 Wow Projects Ltd  
 Yellowley Ltd  
 Yorkshire Shop Fitters Ltd



The UK Shopfitters industry is currently estimated to be worth around £xx billion, with the above companies estimated to account for just over 90% of the total industry in 2008 by value.

In 2009, there are around 920 individual Shopfitters active in the UK, though the industry is relatively consolidated in value terms, with the above companies reporting sales of around £xx billion, representing more than 90% of total industry sales. This report reviews the performance of these companies, defined as the 'Shopfitters market', since 2004 and identifies likely future prospects to 2013 alongside company rankings and profiles.

The total sales of the above organisations are valued at just over £x billion, reflecting an industry which has experienced a xxxxxxxxxxxxxxxxxxxxxx rate of growth in recent years. As is the case in many sectors of the UK economy, Shopfitters now face a more difficult trading environment in early 2009, with this trend likely to be prominent for the next xxxxxxxxx. However, there remain a number of positive issues in the market which should offer some degree of optimism for longer term growth opportunities for xxxxxxxxxxxxxx

This quantitative report is based principally on company sales returns and balance sheets, supported where appropriate by additional primary research from the industry, secondary data from trade journals, industry commentators etc., and our own estimates based on previous background experience of researching the UK Shopfitting market.

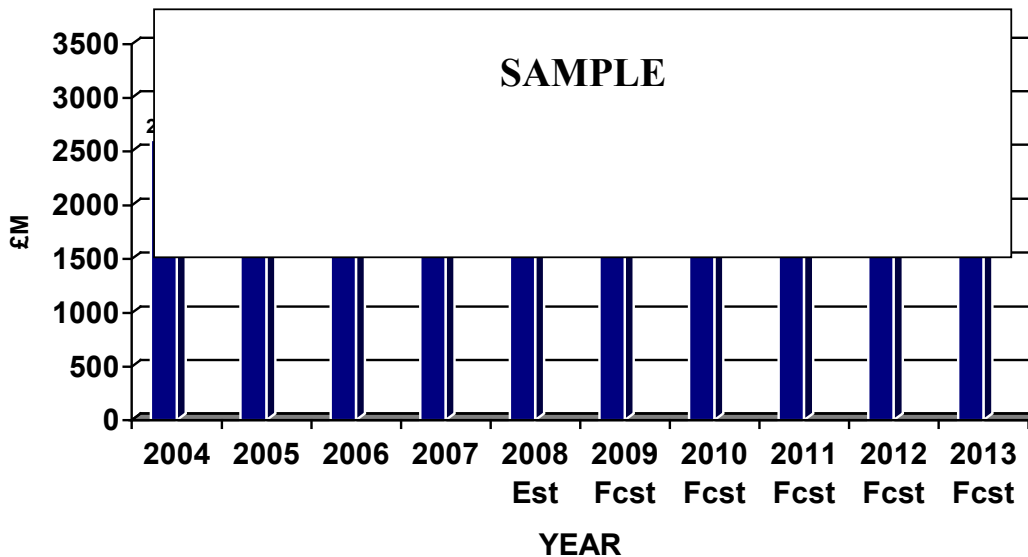
## 2.3 Shopfitting Market Performance 2004-2013

The following section reviews the overall, combined performance of the selected Shopfitters in terms of sales revenue, profit, assets, liabilities and net worth since 2004 and provides forecasts to 2013.

### 2.3.1 Shopfitting Market Sales Revenue 2004-2013

The following table illustrates the performance of the Shopfitters market in terms of combined sales revenues between 2004 and 2008 and forecasts to 2013:-

**Figure 2: Shopfitting Market Sales 2004-2013 £M**



**Source: MTW Research / Company Financials**

The above chart illustrates our estimates of the sales performance of the Shopfitters market, based on actual sales returns and revenue estimates based on annual returns and balance sheets.

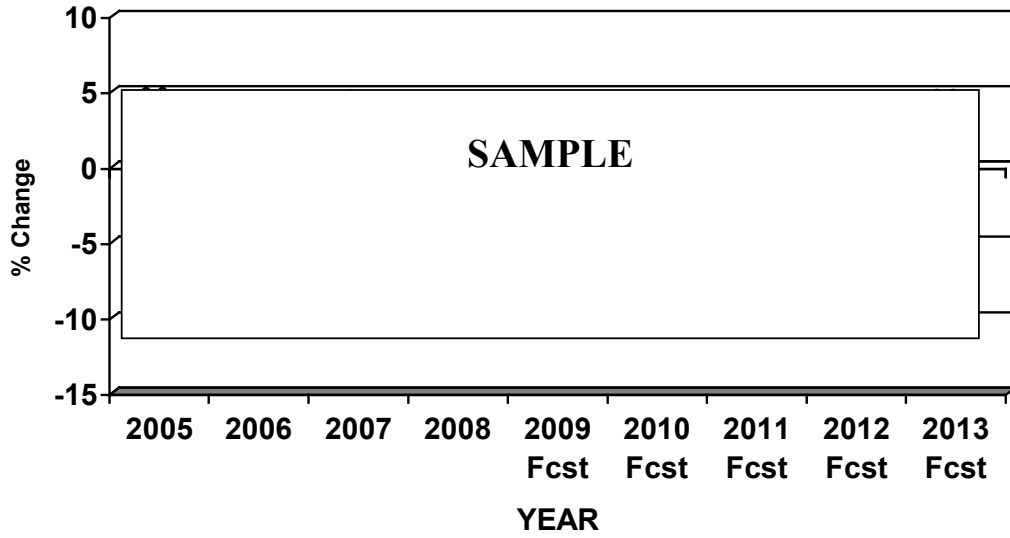
In 2007, the combined sales of the Shopfitters identified reached just over £xx billion, an xxxx of around x% since 2006 reflecting xxxxx trading conditions following xxxxx during 2006. Sources indicate that whilst there was some degree of xxxx xxxxxx in the market during the first half of 2008, xxxx xxxxxx xxxxxx and a number of other key market influences resulted in a xxxxxx second half of the year and a xxxxxx xxxxx in Q3 and Q4 2008.

During mid-late 2008, non-food retail sales xxxx xxxxxxxx, leading to a growing trend of xxxxxx xxxxxx of Shopfitting projects, particularly within the non-commodity goods retail sector. As such, the market is expected to have xxxxxx xxxxxxxx during 2008 overall, with the year polarised between reasonable growth in xxxx xxxxxxxx xxxxx and rapid xxxxxxxx xxxx in the xxxxxx

The Shopfitting market remains highly dependent on the UK

The annual change in sales revenue by the Shopfitters market is illustrated in the following chart:-

**Figure 3: Shopfitters Market Total Sales % Change 2004-2013**



**Source: MTW Research / Company Financials**

The chart illustrates that the

As such, despite some

Forecasts for 2009 and early 2010 are for a further

Whilst consumer expenditure on food and commodity goods is likely to

Whilst unprecedented levels of public sector

The impact of the current recession is likely to

For suppliers to Shopfitters

### **2.3.2 Shopfitters Market Profit 2004-2013**

The following table illustrates the performance of the Shopfitters market in terms of profitability between 2004 and 2008 and provides forecasts to 2013:-

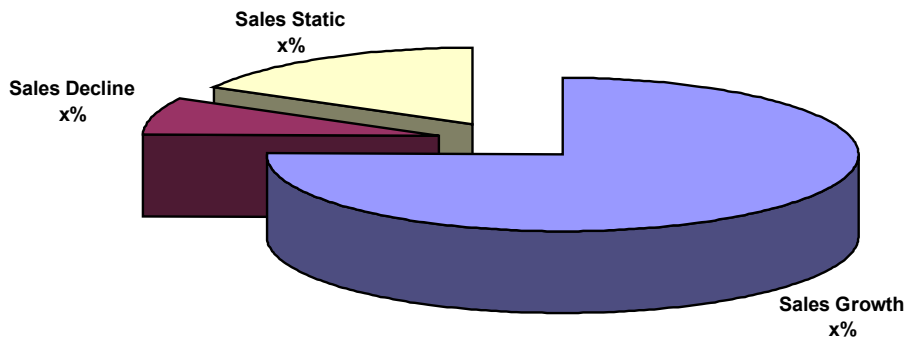
## 2.4 Shopfitters Industry Trend Indicators

The following section represents the findings of MTW's analysis of the £x billion UK Shopfitters industry based on primary research and quantitative statistics. The following data is based on representative samples from the total Shopfitters industry, which is currently estimated to include around 920 individual companies. Confidence levels for the following data are expressed at 99% (+/- 5%) in volume terms.

### 2.4.1 Shopfitters Market Share by Growth, Decline & Static Sales

The following chart illustrates the performance of the UK Shopfitters market during the last 12 months to December 2008 in terms of revenue performance:-

**Figure 12: Shopfitters Industry – Market Share by 12 Month Sales Performance**



**Source: MTW Research / Company Accounts**

As illustrated, during the last 12 months to December 2008, xx% of the estimated total of 920 Shopfitters experienced growth in sales revenue, reflecting

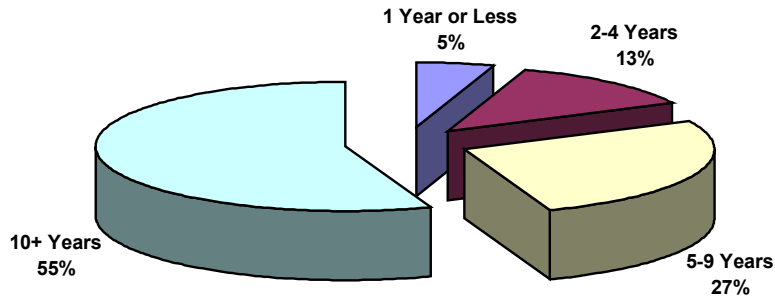
Indications are that those companies reporting growth in 2008 experienced

The mixed scenario in terms of

### 2.4.2 Shopfitters Industry – Industry Structure by Age of Company

The mix by age of companies active in this sector are key indicators of an industry's fundamental health and level of business confidence and also indicate the level of optimism regarding future performance. The following chart illustrates the mix by age of companies in 2008:-

**Figure 13: Shopfitters Industry – Market Share by Age of Company**



**Source: MTW Research / Trade Sources**

Despite relatively

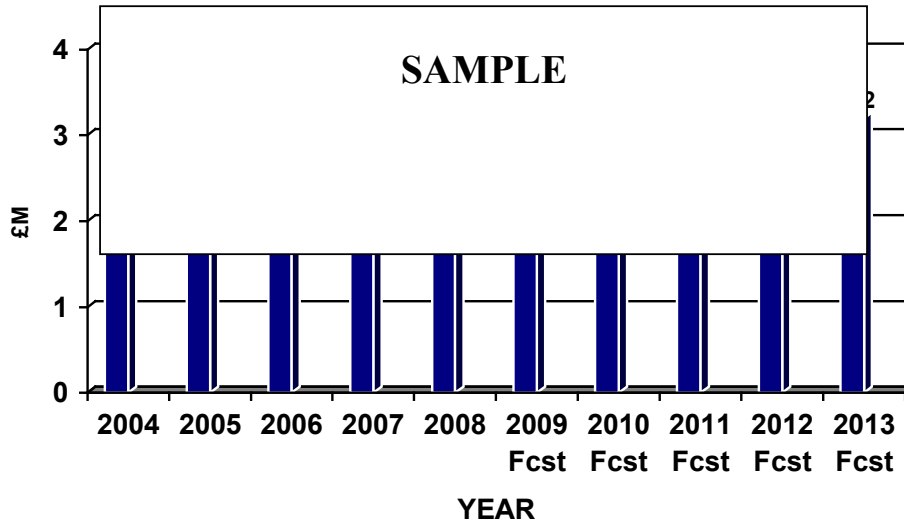
## 2.5 Shopfitters Company Average Sales Performance 2004-2013

The following section illustrates the average performance of a Shopfitters company in terms of revenue, profit, assets, liabilities and net worth.

### 2.5.1 Shopfitters Market Average Sales Revenue 2004-2013

The following table illustrates the average sales revenue of the Shopfitters market since 2004 and forecasts to 2013:-

**Figure 19: Shopfitters Market Average Sales Turnover 2004-2013**



**Source: MTW Research / Company Financials**

As illustrated, the 'average shopfitter' reported sales of £xx million in 2008, reflecting a period of xxxx xxxx in average sales as the market continues to

## **3. Shopfitters Company Rankings**

### **3.1 Introduction to the Rankings**

The following section ranks the companies identified in the previous chapter by various key financial indicators. It should be noted that each company will have varying degrees of activity within this sector and will include an element of variation in terms of product and service portfolio.

Where possible, we have used the financial information reported by each company. However, for small and medium sized companies reporting obligations are less strict and these companies are not obliged to disclose turnover, profit before tax and other information such as number of employees etc. Where this data does not exist, MTW have provided an estimate based on previous performance, industry averages, other financial indicators and background knowledge of the industry.

Whilst we endeavour to attain high levels of accuracy, it should be borne in mind, therefore, that the rankings and other information provided within this report may contain an element of estimation.



## 3.2 Shopfitters Sales Estimates & Turnover Rank

### 3.2.1 Shopfitters Ranking by Turnover - 2008

The table illustrates our estimates of the turnover rank for each shopfitter in 2008:-

**Table 30: Ranking by Turnover 2008 - Shopfitters**

1. #tyl## & W###	71. J#hn R#ch#rd# #h##f#t#r#	140. B # # #h##f#t#ng Ltd
2. ##t#n Gr###	72. #t### Ltd	141. #t#r# #h## F#t#ng# Ltd
3. ###rc# Gr### Ltd (##G ###rc#)	73. C#ntr#l #h##f#t#r# Ltd	142. G#ry Bl#ff
4. M#r## & ###t#w##d	74. W Br#thw### & ##n Ltd	143. Thr##-M#t #h##f#t#r#
5. H#v#ck #r### #lc	75. #dwn Dy### & ##n Ltd	144. ##c#r#r#nt #y#t#m# Ltd
6. ##m###n (Y#rk) Ltd	76. ##r### #h## F#t#ng & #ntr### Ltd	145. K#dd## #f ##h#t#r# Ltd
7. M#r#n Gr### L#m#t#d (Th#)	77. T#kn# #h##f#t#ng	146. #lk#n C#ntr#ct#n Ltd
8. H#r#t Gr### (N#rth#rn)	78. B#rk#r #ntr###r#	147. JB# C#ntr#ct#
9. #l#n N#t#l Ltd	79. #d#m# J##n#ry	148. D##m#nd #r#j#ct# (#K) Ltd
10. W#nzl Ltd	80. #### C#ntr#ct#n Ltd	149. ######nt Ltd
11. #M# R#t#l #ntr###r#	81. #l##n D##gn & F#br#c#t#n	150. G W # #h##f#t#ng #n#t#l#t#n# Ltd
12. Th#m## J#hn#t#n#	82. Q##nn #ntr###r#	151. #r#cl# #ntr###r# Ltd
13. V#l# #K Ltd	83. H#l# #f #h##b#ry### Ltd	152. J#hn W#rth #h##f#t#r# Ltd
14. J M #c#lly Ltd	84. M#rt#n & ##n (#d#nb#rgh)	153. #MB C#ntr#ct# Ltd
15. V#z#n# (V#tr##h## Gr###)	85. R##l# #r#ct# Ltd	154. L#nd#n #h##f#t#r# Ltd
16. G##rg# #h#rk#y & ##n Ltd	86. #c#r# #h##f#t#	155. #x##m C#ntr#ct# Ltd
17. #r#v#w# F#t#t# Ltd	87. D#l#r R## Ltd	156. #h#r#w##d #l#m#n#m #y#t#m# Ltd
18. #####by (M#C# Gr### #lc)	88. T##nd# Ltd	157. H W D #h##f#t#r# Ltd
19. #r#r# #ntr#n#t#n#l	89. Cr##c#nt #n#t#l#t#n# Ltd	158. D#nc#n M#xw#l #t#r#f#t#r# Ltd
20. C#rd#n#l #h##f#t#ng & #y#t#m#	90. ##x#m#th W##dw#rk#ng Ltd	159. N#bc# #c#t#nd Ltd
21. V#v#d #ntr###r#	91. Tr#nt #h##f#t#r#	160. ####r# R#g##n#l #h##f#t#r# Ltd
22. N#v#r# #ntr###r# Ltd	92. D#r#m#th G#n#r#l C#ntr#ct#r#	161. D G ##dn#y Ltd
23. G W # Gr### Ltd	93. B#r#ycr#f#t Ltd	162. # R J #h##f#t#r# Ltd
24. B#r#w Gr### Ltd	94. T##k D###l#y# Ltd	163. #ct#v #r#j#ct# Ltd
25. B#r#w##d #h##f#t#ng	95. B#y#d & Gr### Ltd	164. B#r##l Ltd
26. B#nn#r H#l#d#ng#	96. L#nn & J#n## #t#r#f#t#r# Ltd	165. D##l #rch#t#ct#r#l #l#m#n#m #y#t#m#
27. B#r#d#r# #ntr###r# Ltd	97. #c#t#t# #h##f#t#ng C#ntr#ct#r# Ltd	166. M#r#d##n D##gn & B##l#d Ltd
28. JD# Gr###	98. C#r#y & Gr##n#l#d# Ltd	167. C#ntr#l#n# #h##f#t#ng Ltd
29. B##t#n #ntr###r# Ltd	99. R#ggl## & J#ff#ry Ltd	168. R#### D##gn
30. M#nt#####	100. Tr#ml#t# & T#r#r# Ltd	169. ##t# #h##f#t#r# Ltd
31. J#m## F Mcc##	101. R##l#n	170. M#y #ntr###r# Ltd
32. M#l#r# R#t#l D##gn Ltd	102. #r#m#r# C#ntr#ct#	171. #l#w##d #K
33. #md##ch #h## C#nc##	103. #l##h#n M#t#c#f#t Ltd	172. #r#gh#t #m#ct
34. #####t C#ntr#ct# Ltd	104. #d#r# #h##f#t#ng Ltd	173. #r#m#r#r# B##l#d#ng ##l#t#n# Ltd
35. R##l#h#ry Ltd	105. R##l#d#g# & Y##ng Ltd	174. #t#r#m#rk Ltd
36. C T #	106. V#ng##rd C#ntr#ct# Ltd	175. #ck#t# Gr### Ltd
37. R##l#t#n D##gn Ltd	107. D#g#r# & M##r# Ltd	176. #ndbr#d#g# #ntr#m#t#n#l #K Ltd
38. # # #m#th C#ntr#ct# Ltd	108. #r#f#l# #h##f#t#ng	177. C##c# ##r### Ltd
39. G##dm#n H#ch#n# #lc	109. #bb#t# #ntr#m#t#n#l #lc	178. #ntr#r# #r#v#C# C#ntr#ct# Ltd
40. Th# #l#n# Gr### H#l#d#ng# Ltd	110. J#n## & #ndr#w# Ltd	179. R##b#ck & H#l#n# Ltd
41. D#l# #K	111. ##n# #c	180. ##m#t# R#t#l D##l#y Ltd
42. Wh#t# R### #r#v#c##	112. #n#l# Ltd	181. Th#r#t#n Tw#nty C#ntr#ct# Ltd
43. N#w#n# #c#t#	113. Bl#w# & #r#m#h#w Ltd	182. #t#g# 2 Ltd
44. R#d### #h##f#t#r# Ltd	114. CDM #h##f#t#ng Ltd	183. T # Kn#x #h##f#t#r# Ltd
45. K#r#k#n# & J##rd##n Ltd	115. #x#t#r# #h##f#t#ng & B##l#d#ng #r#v#c## Ltd	184. D#w Gr##n C#ntr#ct#
46. V#nc#nt# #h##f#t#r# Ltd	116. C#ntr#l# #h##f#t#r#	185. T#f#rd C#ntr#ct#n Ltd
47. R#c#rd Ltd	117. ##c# Cr#f#t #r#j#ct# Ltd	186. Bl#ck#w#l #r#j#ct# Ltd
48. #l#r#t #d#n# Ltd	118. K#n#k C#ntr#ct#n	187. # H#g#d#d Ltd
49. N#rth #f#h#r# Ltd	119. T#t#l D##gn #h##f#t#ng #r#v#c## Ltd	188. Gr#t#n D#v#l#m#nt# Ltd
50. H#d#y #l#ct#r#c#l	120. #rch#t#ct#r#l #l#m#n#m #y#t#m# Ltd	189. M#r#x #h##f#t#r#
51. C#m### #h##f#t#ng Ltd	121. R#y D#ck#n# ###c#t#t# Ltd	190. B#r#k#ng #h##f#t#r# Ltd
52. Ch##h#r# C#ntr#ct# #h##f#t#ng Ltd	122. #####r# #h##f#t#ng Ltd	191. Gr##n#d# #h##f#t#ng Ltd
53. H#r#t# W##dw#rk#ng	123. # # J##n#ry Ltd	192. N#w#y #n#t#l#t#n# Ltd
54. L#mbr# C#ntr#ct# Ltd	124. Q##dr#c#	193. # M D B##l#d#ng #r#v#c## Ltd
55. D##n# & #m## #h##f#t#ng Ltd	125. M#n#ch#l# & H#g#h##	194. J B#ch#n#n J##n#r# Ltd
56. L#ng#r Gr###	126. N#x## R##l# #ntr###r# Ltd	195. ##ny#rd Ltd
57. J##h##n# #h##f#t#r# Ltd	127. G K R#w & C# Ltd	196. #t#r# H#r#r#n# Ltd
58. Ch#r# #v#n# Ltd	128. #l#r# C#ntr#ct#n	197. # D B#k#r #h##f#t#r# Ltd
59. Fr#nch (J##n#ry) Ltd	129. N & B #h##f#t#r# Ltd	198. V R # Ltd
60. #M #y#t#m# #K	130. R#dg#t# C#ntr#ct# Ltd	199. M#r#r# #ntr###r#
61. N###n F#t#r# Ltd	131. G # C D#r#w#nt C#ntr#ct#n	200. J#hn K#lly C#ntr#ct#
62. J C M R#t#l #r#v#c##	132. #k#r#t# #t#h#r#t Ltd	201. #t#r#f#x Ltd
63. # #l#ck Ltd	133. H#tch##### C#ntr#ct#n Ltd	202. K#ngf##l# #h##f#t#r# Ltd
64. #t#w#r# Fr##r# Ltd	134. Tr##l#r# Ltd	203. C##l# #ntr###r# Ltd
65. D# B##l#y C#ntr#ct# Ltd	135. C#l#d#n## C#ntr#ct# Ltd	204. Gl#b#l R#t#l #ntr###r#
66. M#n#h# & H##l#l Ltd	136. JBM #h##f#t#ng Ltd	205. B#l#r# #ntr###r# C#ntr#ct# Ltd
67. W#l#n# C#b#y Ltd	137. G#r#n# #h## F#t#ng Ltd	206. M#tz C#ntr#ct#n
68. #t#n#f#r#c# Ltd	138. #n#v#r#l# C#ntr#ct# #K Ltd	207. RD #h##f#t#ng Ltd
69. ###r#t #K Ltd	139. Gr##m# #h# #h##f#t#r# Ltd	208. Tr#d# #h## F#t#ng# Ltd
70. Cl#m#nt# Ltd		209. N#r#w##d #t#r#t#n Ltd

© MTW Research 2009

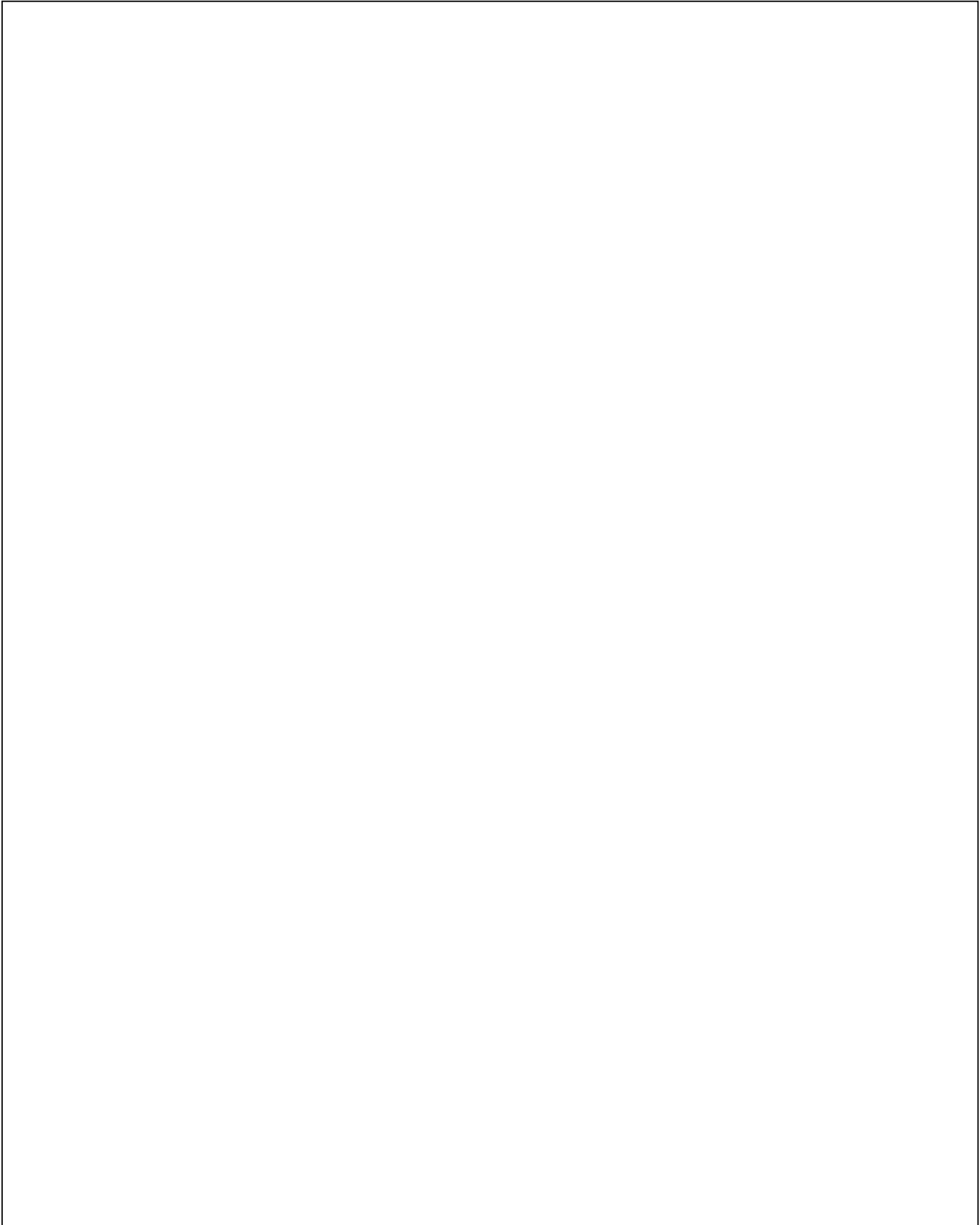
210. FG L#br#ry #r#d#ct# Ltd	269. ##hlyn (Y#rk#h#r#) Ltd	328. # 2 C#ntr#ct# (N#t#ngh#m) Ltd
211. R & H #r#j#ct #h#t#n# Ltd	270. #mb #r#j#ct# Ltd	329. T##dr#w #ntr#r# C#ntr#ct#r# Ltd
212. R#db#x C#ntr#ct#ng	271. W#l#w #r#j#ct M#n#g#m#nt Ltd	330. C#ntr#l C#ntr#ct# (#K) Ltd
213. L C R C#ntr#ct#	272. M & # #h#m#n#m #y#t#m# Ltd	331. M#w#cr#ft Ltd
214. J#d# #h##	273. C###t#l #n#t#l#t#n# & ##rv#c## Ltd	332. #K J##n#ry & #ntr#r#r# Ltd
215. #l#n-#t C#ntr#ct# Ltd	274. #t# D###y Dhb Ltd	333. C#nc##t# D###gn & B##ld Ltd
216. T#rn K#y #r#j#ct# Ltd	275. W##m#nn Ltd	334. # & H Gr#ff#th Ltd
217. #h#m#n#m W#nd#w# & #h##r#nt# Ltd	276. # & D #h##f#t#ng Ltd	335. C###t#l C#ntr#ct# #K Ltd
218. B###y J##n#r# Ltd	277. #m#g# D###y# #K Ltd	336. M#rt#n R#t##l ##rv#c## Ltd
219. K## C#ntr#ct Ltd	278. Th#m## M#ckl# & ##n# Ltd	337. D & H D###y Ltd
220. T#b# #h#t#ng ##rv#c## Ltd	279. #h##-F#t N# Ltd	338. #n#g#m#
221. H#n##n #r#j#ct#	280. #h##f#t #K H#l Ltd	339. #MN C#ntr#ct# Ltd
222. CJ #h##f#t#ng Ltd	281. M#xw#l #ntr#r#r# Ltd	340. GDC D###gn
223. Dym#nd #ng#n##r#ng & M#t#l #r#d#ct#	282. #r#d#ct #h#n	341. G #t#c#y J##n#ry Ltd
224. ##th W##t #h##f#t#r# #K Ltd	283. D.# Fr#nc# (#h## F#t#r#) Ltd	342. M#nt# #h##f#t#r# Ltd
225. #l#m#n #h##f#t#r# Ltd	284. ##t#r# #h## #q##m#nt Ltd	343. W#k#f#d #r# F#t#r# Ltd
226. #r#mq### (#.K) Ltd	285. N##n #h##f#t#r#	344. M## R#f#r#
227. H#wk B##ld#r# & #h##f#t#r# Ltd	286. C#ntr#l 4 Ltd	345. Y#rk#h#r# #h## F#t#r# Ltd
228. Br#y#h#d# Ltd	287. DJ# #r#j#ct M#n#g#m#nt Ltd	346. V#w #ntr#r#r# #h#t#n#
229. N#t#n#w#d# #t#r# F#t #r#c## Ltd	288. ##th#r# #h##f#t#ng & #ntr#r#r# Ltd	347. Dr#k## #h##f#t#ng
230. HRJ #h##f#t#r# Ltd	289. #ngl# #h##f#t#ng N#rv#ch Ltd	348. J#t #ntr#r#r# Ltd
231. T#m#r#k Ltd	290. BH C#ntr#ct#n# ##rv#c## Ltd	349. #h##n# D###gn Ltd
232. CD# C#ntr#ct#n# ##rv#c## Ltd	291. Y#l#w#y Ltd	350. #r#j#ct #h##f#t#ng #h##f#t#ng Ltd
233. Ryl#nc# C#ntr#ct#n# Ltd	292. R#ck #h#d# C#ntr#ct#n# Ltd	351. #bk# Ltd
234. M#rt#n H#rt #h##f#t#ng Ltd	293. Bl#k# #ntr#r#r# Ltd	352. T W Cl#rk Ltd
235. M#t#f#t Ltd	294. C#m### #ntr#r#r# Ltd	353. Tr#n##t R#t##l ##rv#c##
236. #xc#l##r# #h##f#t#r# Ltd	295. H#mm#ng & M#r## Ltd	354. #bl# #h##f#r#nt#
237. W#w #r#j#ct# Ltd	296. F#r#b#r# Ltd	355. #dv#nc#d #h##f#r#nt# Ltd
238. ##t#ct #h##f#t#r# Ltd	297. #dv#nc# #h## F#t#ng Ltd	356. H#n##n C#ntr#ct# Ltd
239. D##m#nd #h## F#t#ng Ltd	298. R#wnt## Ltd	357. #r#b#ld #K Ltd
240. #xc#l #h##f#t#ng Ltd	299. #n#-F#t Ltd	358. #ng#l #r#j#ct# Ltd
241. H#r## & H##y C#ntr#ct# Ltd	300. #w#n##n	359. B#ry Th#m## Ltd
242. M##n# C#ntr#ct#n#	301. R D D Ltd	360. M##l# J##n#r#
243. #l#f#t Ltd	302. C#nc#rd #h##f#t#ng# Ltd	361. B#l#nt# #h##f#t#r# Ltd
244. ##r# #h##f#t#ng Ltd	303. Br#nd#n Fr##l Ltd	362. M##k#n# & Cl#nt#n C#ntr#ct# Ltd
245. J R C#b#n#t M#k## Ltd	304. #nth#ny W#l## #h##f#t#r# Ltd	363. # W M D###gn# Ltd
246. #t#g #h##f#t#ng Ltd	305. F#r#r# D###y & #h##f#t#ng Ltd	364. Mdr #ntr#r#r# Ltd
247. N#l#r#dg# Ltd	306. #f#c# & R#t##l ##rv#c## Ltd	365. T##d#l# #h##f#t#ng & D###gn Ltd
248. G D # D###gn & #h##f#t#ng	307. #n##t C#ntr#ct#n# Ltd	366. #t# #r#r#
249. L#v#rt#n #K Ltd	308. W R### & ##n# Ltd	367. F#n# F#n##n C#ntr#ct# Ltd
250. #r#m# D###gn #h##f#t#r# Ltd	309. M#ctr# #h## #q###m#nt & F#t#ng# Ltd	368. #nd###nd#nt #h##f#t#ng ##t#n# Ltd
251. W#rd#l #h##f#t#r# Ltd	310. D#B #h##f#t#r# Ltd	369. 110% #ntr#r#r# Ltd
252. K#y#l#n #h##f#t#ng Ltd	311. ##l#nt #h##f#t#ng C#ntr#ct#r# Ltd	370. D# C#r#ntr#y & J##n#ry Ltd
253. #t#g #h##f#r#nt# Ltd	312. Tr#h#v# #h##f#t#ng Ltd	371. R#d #ntr#r#r# #h##f#t#n# Ltd
254. Mbc C#ntr#ct# Ltd	313. #L# #K L#m#t#d	372. RNB C#ntr#ct# Ltd
255. C#l#w #h##f#t#r# Ltd	314. T##k#n Ltd	373. M#r#nt# #h##f#t#r# Ltd
256. C#nc##t D###y #y#t#m# (##thw##t)	315. M N # Ltd	374. N#ch#n#n R#t##l ##rv#c## Ltd
257. ##ck#t #h##f#t#r# Ltd	316. GB #r#j#ct# Ltd	375. #xc#nt Ltd
258. #h#####c #ntr#r#r# Ltd	317. Th#nk B#####k Ltd	376. #r#t#c #r#v#c## Ltd
259. #c#t J#m## C#mm#rc##l Ltd	318. #rt##n R#t##l D###y Ltd	377. Th# C#nt#r# #h##f#t#r# Ltd
260. M M #h##f#t#ng & J##n#ry Ltd	319. M#d#r# #nv#n#m#nt#	378. #GM #ntr#r#r# Ltd
261. GRC R#t##l ##t#n#n# Ltd	320. W J G #t#r#f#t#r#	379. H#n#v#r #h##f#t#r# Ltd
262. L#b#rty #h##f#t#r#	321. #b# C#ntr#ct# Ltd	380. M#nt#g#
263. L#n#w#d R#t##l Ltd	322. J#hn #nth#ny #rg#n##t#n#	381. W#l#r#b#n# Ltd
264. # C # #ntr#r#r#	323. #ld#nd #h## F#t#r#	382. F#f# #h##f#t#ng ##rv#c## Ltd
265. #w#ft F#rc# Ltd	324. ##n# H#l D###gn Ltd	383. D#ry#w#d D###y
266. Ch#rt#r#d #h##f#t#r# Ltd	325. #l#n B#w#d#n #n#t#l#t#n# Ltd	384. J#hn Ch#l#v#r# Ltd
267. ##l# M#rt#n #h##f#t#r# Ltd	326. #j#y #h##f#t# M##n#n#nc# Ltd	385. B#nd B#L Ltd
268. C##nty #h##f#t#ng ##rv#c## Ltd	327. R#t##l B#k D###y Ltd	386. Lynt#n Gr##nw##d Ltd

Source: MTW Research / Company Accounts

### 3.2.2 Individual Shopfitters Company Sales Revenues

The following table illustrates the estimated turnover for each company for 2008:-

**Table 31: Turnover Estimates (£M) 2008 - Shopfitters**

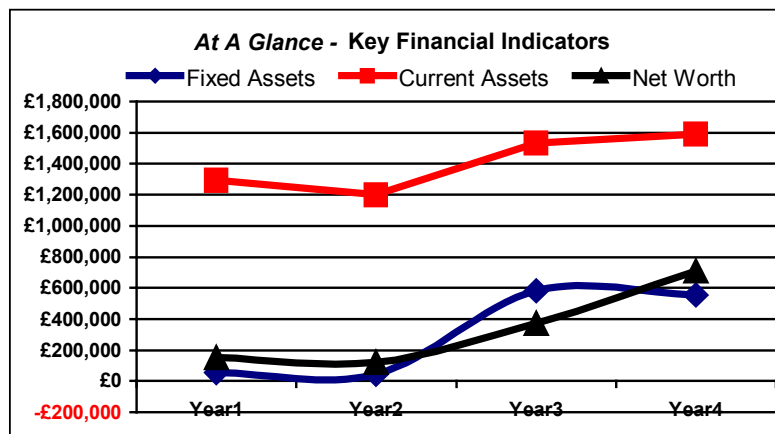


## 4. Shopfitters Company Profiles

### Sample Plc - Company Overview & 'At a Glance'

Sample Place  
Sample Road  
Sample  
Hertfordshire  
Postcode  
Tel: Sample

Sample Plc is a Public limited with share capital company, incorporated on November 22, 1996. The company's main activities are recorded by Companies House as "The manufacture and distribution of shop fittings and display equipment". In early 2009, the company has an estimated 50-60 employees.



To year end 31-Dec-05, Sample Plc is estimated to have achieved a turnover of around £4.0 million. Pre-tax profit for the same period is estimated at around £0.1 million.

The following table briefly provides a top line overview on Sample Plc:-

<b>Company Name</b>	Sample Plc
<b>Brief Description of Activities</b>	The manufacture and distribution of shop fittings and display equipment.
<b>Parent Company</b>	Sample LIMITED
<b>Ultimate Holding Company</b>	Sample LIMITED
<b>Estimated Number of Employees</b>	50-60
<b>Senior Decision Maker / Director</b>	Sample Sample

The following table illustrates the company's key performance indicators for the last 4 years:-

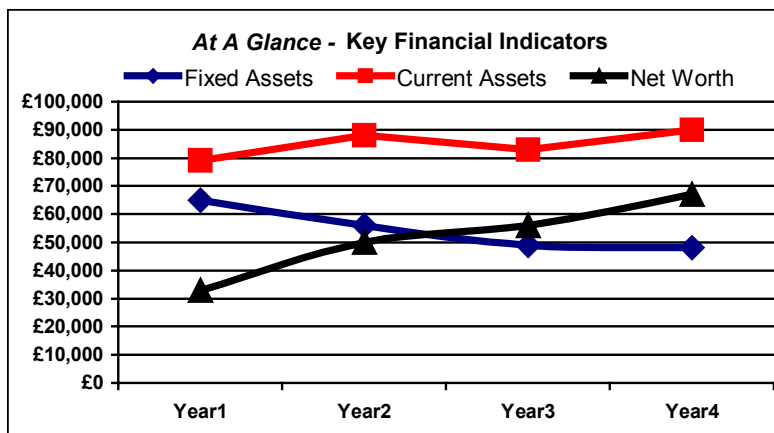
**Sample Plc - 4 Year KPIs to Year End 31-Dec-05**

Key Indicator £	Year End 31-Dec-02 (Year1)	Year End 31-Dec-03 (Year2)	Year End 31-Dec-04 (Year3)	Year End 31-Dec-05 (Year4)
<b>Fixed Assets</b>	£56,000	£43,000	£580,000	£554,000
<b>Current Assets</b>	£1,294,000	£1,202,000	£1,533,000	£1,591,000
<b>Current Liabilities</b>	£1,199,000	£1,123,000	£1,510,000	£1,236,000
<b>Long Term Liabilities</b>	£0	£0	£230,000	£200,000
<b>Net Worth</b>	£151,000	£122,000	£373,000	£709,000
<b>Working Capital</b>	£95,000	£79,000	£23,000	£355,000
<b>Profit per Employee</b>	-£1,039	-£588	£4,736	£2,615
<b>Sales per Employee</b>	£60,980	£59,373	£73,830	£77,519

## Sample Ltd - Company Overview & 'At a Glance'

Unit 3a-3c  
Sample Industrial Estate  
Sample Road  
Liskeard  
Cornwall  
Sample  
Tel: Sample

Sample Ltd is a private limited with share capital company, incorporated on October 14, 1997. The company's main activities are recorded by Companies House as "Manufacture of other office and shop furniture". In early 2009, the company has an estimated 5-10 employees.



To year end 31-Mar-08, Sample Ltd is estimated to have achieved a turnover of around £0.3 million.

The following table briefly provides a top line overview on Sample Ltd:-

<b>Company Name</b>	Sample Ltd
<b>Brief Description of Activities</b>	Manufacture of other office and shop furniture.
<b>Parent Company</b>	n/a
<b>Ultimate Holding Company</b>	n/a
<b>Estimated Number of Employees</b>	5-10
<b>Senior Decision Maker / Director</b>	Sample

The following table illustrates the company's key performance indicators for the last 4 years:-

**Sample Ltd - 4 Year KPIs to Year End 31-Mar-08**

Key Indicator £	Year End 31-Mar-05 (Year1)	Year End 31-Mar-06 (Year2)	Year End 31-Mar-07 (Year3)	Year End 31-Mar-08 (Year4)
<b>Fixed Assets</b>	£65,000	£56,000	£49,000	£48,000
<b>Current Assets</b>	£79,000	£88,000	£83,000	£90,000
<b>Current Liabilities</b>	£84,000	£76,000	£67,000	£60,000
<b>Long Term Liabilities</b>	£27,000	£18,000	£9,000	£11,000
<b>Net Worth</b>	£33,000	£50,000	£56,000	£67,000
<b>Working Capital</b>	£-5,000	£12,000	£16,000	£30,000
<b>Profit per Employee</b>	n/a	n/a	n/a	n/a
<b>Sales per Employee</b>	n/a	n/a	n/a	n/a