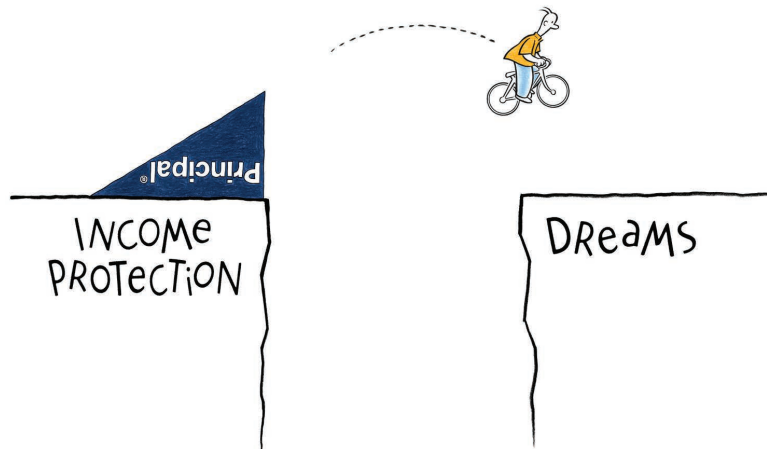


From Here to SecuritySM





Individual Disability Income Insurance Worksheet



How much disability insurance do you need?

Answer the following questions to determine your current need for income protection. Individual Disability Income (DI) insurance can help replace the gap between current resources and your financial goals. Sample answers are provided in the second column.

MONTHLY DISABILITY BENEFITS AND ADDITIONAL INCOME

	YOURS	SAMPLE
 Group Disability Insurance Benefit \$_____ net How much would you receive each month from your company's group disability insurance coverage? Be sure to deduct any income taxes that will be paid on the benefits you receive under this coverage.		\$2,625 net ¹
 Individual Disability Income Insurance Benefit \$_____ Enter your monthly benefit amount. Proceeds from DI income policies are typically not taxable if premiums are paid by you. Consult your tax advisor for details.		\$0
 Monthly Social Security Disability Benefit \$_____ In most cases, this answer will be zero. For an exact figure, call 800-772-1213 toll-free, or visit the Social Security Administration website. Do not enter an amount here if you have group disability insurance, since those benefits would be integrated with any Social Security disability benefits you might receive.		\$0
 Additional Household Income \$_____ Add the monthly net (take-home) value of rental income, your spouse's income, investment returns, early IRA or pension distributions and other income sources.		\$0
Total Monthly Disability Benefits and Additional Income (A) \$_____		\$2,625

¹ Sample assumptions: Based on a \$75,000 annual income, 60% Group LTD coverage and a 25% tax rate.

MONTHLY EXPENSES

	YOURS	SAMPLE
 Mortgage/Rent \$ _____ Even if your mortgage is paid off, be sure to consider the monthly cost of property taxes, association fees and any other homeowner expenses.		\$1,200
 Utilities and Household Expenses \$ _____ Total what you pay each month for electricity, gas, water, telephone, cable, Internet, trash collection and other monthly expenses.		\$350
 Groceries and Household Supplies \$ _____ Add up your typical monthly expenses for food and supplies. Be sure to include dining out.		\$500
 Auto Payments and Expenses \$ _____ Include monthly auto payments, fuel, licensing fees and maintenance costs, as well as a contingency fund for repairs.		\$300
 Loans, Credit Cards and Charge Accounts \$ _____ Total the amount you typically pay each month on your loans and credit cards. Include equity loans, college loans and loans from your life insurance policies. (Car loans and mortgage loans are included elsewhere.)		\$200
 Insurance Premiums \$ _____ Add up your current monthly premiums for medical, dental, life, auto, homeowner's and other types of insurance. (Do not count homeowner's insurance if it's included in your mortgage payment.)		\$300
 Childcare \$ _____ Add the monthly costs of childcare, school lunches, special interests or events, etc.		\$500

(continued on next page)

For an easy-to-use, self-completing version of this calculator, visit www.principal.com/dicalc or scan the code to the right with your smartphone.



MONTHLY DISABILITY BENEFITS AND ADDITIONAL INCOME

YOURS

SAMPLE



Saving and Investing \$ _____

\$500

Total your monthly savings for retirement, college expenses or an emergency fund.



Other Monthly Expenses \$ _____

\$200

How much do you spend for clothes, entertainment and other monthly expenses?

Total Monthly Expenses (B) \$ _____

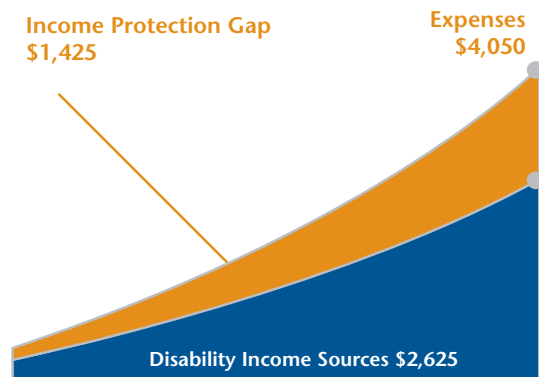
\$4,050

Your Monthly Disability Income Protection Gap (A-B) \$ _____

\$1,425

Keep in mind, individual DI insurance does not cover 100% of your income. Your financial professional can illustrate the amount you're eligible for, based on current underwriting guidelines.

ILLUSTRATED INCOME PROTECTION GAP



Graph based on a \$75,000 annual income (\$4,375 after-tax monthly income), 60% group LTD insurance coverage, 30% tax bracket for federal, state and FICA and assumptions from the sample scenario.



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