



EXCLUSIVE AUTHORIZATION AND RIGHT TO SELL, EXCHANGE OR LEASE BROKERAGE LISTING AGREEMENT (ER)

1 **1. EXCLUSIVE RIGHT TO SELL:** I/We, _____ ("Seller")
2 hereby employs and grants _____ ("Broker") the exclusive and irrevocable
3 _____
4 (Company Name)
5 right, commencing on _____, and expiring on _____, to sell, lease or exchange the Real
6 Property located in the City of _____, County of _____, Nevada, APN
7 #: _____ commonly known as: _____
8 _____ ("the Property").

9 **2. TERMS OF SALE:** The listing price shall be \$ _____, terms available:
10 Cash _____ CONV _____ FHA _____ Lease _____ VA _____ Lease Option _____
11 Owner Will Carry _____ Other _____

12 (Note: If the Property is offered for lease, then the term "Seller" used in this Agreement includes
13 "Landlord" as applicable.)

14 **3. PROPERTY OFFERED FOR SALE:** The listing price noted above includes the Property and all
15 improvements and fixtures permanently affixed and installed.

16 a. The following items of Personal Property are **included** in the above price and shall be conveyed
17 unencumbered in escrow by a valid bill of sale: _____
18 _____
19 _____

20 b. The following items of Personal Property are **excluded** from the above price and not included in the
21 sale: _____
22 _____
23 _____
24 _____
25 _____

26 **4. TITLE INSURANCE:** Seller agrees to provide Buyer with a policy of title insurance in the amount of the
27 selling price.

28 **5. COMPENSATION TO BROKER:** Compensation is solely a matter of negotiation between Broker and Seller
29 and is not fixed, suggested, controlled or recommended by GLVAR, MLS or any other person not a party to this
30 to this Agreement. Seller agrees to pay Broker as compensation for services:
31 _____
32 _____
33 _____

34 **IF A SALE:** _____ % of the gross selling price of the Property
35 AND / OR \$ _____ (flat fee amount). Seller acknowledges that Broker will offer _____ %
36 or \$ _____ to the cooperating broker who is the procuring cause of the sale. Seller acknowledges that offers of
37 cooperative compensation are between brokers and are not negotiable between the Seller and Buyer.

38 **IF A LEASE:** _____ % of the total rental agreed to be paid by lessee
39 AND / OR \$ _____ (flat fee amount). If leased, Broker agrees to pay _____ % or \$ _____
40 to the cooperating broker who is the procuring cause of the lease. Seller acknowledges that offers of cooperative
41 compensation are between brokers and are not negotiable between the Seller and Buyer.
42 _____

Seller acknowledges that he/she has read, understood, and agreed to each and every provision of this page.

SELLER(S) INITIALS: _____ / _____

43 **Compensation shall be due:**

44 a. if the Property is sold or leased by Broker, or through any other person including Seller, on the above
45 terms or any other price and terms acceptable to Seller during the above time period or any extension of said time
46 period;

47 b. if the Property is transferred, conveyed, leased, rented, or made unmarketable by a voluntary act of
48 Seller without the consent of Broker, during the time period or any extension of said time period;

49 c. if within _____ calendar days of the final termination, including extensions, of this Agreement,
50 the Property is sold, conveyed, or otherwise transferred to anyone with whom the Broker has had negotiations or
51 to whom the Property was shown prior to the final termination. This section (c) shall not apply if Seller enters
52 into a valid Brokerage Listing Agreement with another licensed real estate Broker after the final termination of
53 this Exclusive Brokerage Listing Agreement.

54 In the event of an exchange, permission is hereby given to the Broker to represent such parties as Broker may
55 deem appropriate and collect compensation from them provided that there is full disclosure to all parties. If
56 completion of sale is prevented by default of Seller, or the refusal of Seller to accept an offer in accordance with
57 the price and terms of this Agreement, then upon event, Broker is authorized to take any action reasonably
58 necessary to collect said commission. If completion of sale is prevented by a party to the transaction other than
59 Seller, Broker may collect its commission only if and when Seller collects damages by suit or otherwise, and then
60 in an amount not less than one-half of the damages recovered, but not to exceed the above compensation after first
61 deducting title expenses, escrow expenses and the expenses of collections if any. Broker is authorized to
62 cooperate and divide with other brokers the above compensation in any manner acceptable to Broker. Seller
63 hereby irrevocably assigns to Broker the funds and proceeds of Seller in escrow equal to the above compensation.
64 In the event any sum of money due under this Agreement remains unpaid for a period of thirty (30) days, such
65 sum shall bear interest at the rate of (_____) percent per annum from the due date until paid.

66
67 **6. DEPOSIT:** Broker is authorized to accept on Seller's behalf a deposit to be applied toward purchase price or
68 lease.

69
70 **7. AGENCY RELATIONSHIP:**

71 a. Broker warrants that he holds a current, valid Nevada real estate license. Broker shall act as the agent of
72 the Seller and may also assign or designate a licensee of the Broker who shall act as the representative of the
73 seller in any resulting transaction.

74 b. Depending upon the circumstances, it may be necessary or appropriate for the designated licensee to
75 act as agent for both Seller and Buyer, exchange parties, or one or more additional parties. If applicable, Broker
76 and the designated licensee shall disclose to Seller any election to act as an agent representing more than one
77 party and obtain the written Consent To Act Form signed by all parties to the transaction.

78 c. Broker may also have licensees in its company who are agents of the Buyer who may show and
79 negotiate an offer to purchase Seller's Property. In this event the licensees that represent the Buyer will only
80 represent the Buyer in the transaction with all duties owed to the Buyer and not the Seller. This, therefore, does
81 not require a Consent To Act Form.

82
83 **8. REQUIRED DISCLOSURES:**

84 a. Unless exempt under NRS chapter 113, Seller shall truthfully complete and sign a Seller's Real
85 Property Disclosure Statement concerning the condition of the Property. Seller shall update the Seller's Real
86 Property Disclosure as necessary.

87 b. If the Property is or has been the subject of a construction defect claim, whether litigated or not, Seller
88 shall provide the disclosure required by NRS 40.688.

89 c. If the Property was built prior to 1978, Seller shall complete the Disclosure of Information on Lead-
90 Based Paint Hazards in accordance with Federal Regulations.

91 d. Seller acknowledges receipt of the Residential Disclosure Guide: **Seller Initials** [____] [____]

Seller acknowledges that he/she has read, understood, and agreed to each and every provision of this page.

SELLER(S) INITIALS: _____ / _____

92 **9. SELLER'S INDEMNIFICATION:** Seller agrees to save, defend, and hold Broker harmless from all claims,
93 disputes, litigation, and/or judgments arising from any incorrect information supplied by Seller or from any
94 material facts which Seller fails to disclose.

96 **10. FAIR HOUSING:** Broker shall offer the Property for sale or lease without regard to race, color, sex, creed,
97 religion, national origin, handicap, or familial status in compliance with federal, state, and local anti-
98 discrimination laws.

100 **11. COMMON INTEREST COMMUNITY:** The Property _____ **is -OR- _____ is not** located within a
101 Common Interest Community (CIC). If yes, please complete the following:

102 Name of CIC(s): _____
103 Telephone: _____ Dues: _____ payable **__ monthly -OR- __ quarterly**
104 Seller _____ **is -OR- _____ is not** current on all dues and assessments.

105 Name of CIC(s): _____
106 Telephone: _____ Dues: _____ payable **__ monthly -OR- __ quarterly**
107 Seller _____ **is -OR- _____ is not** current on all dues and assessments.

108 If the Property is located within a CIC, Seller acknowledges and agrees to obtain (at Seller's own expense) and/or
109 provide the information required by NRS 116.4109 and 116.41095 to Broker for delivery to Buyer.

111 **12. SPECIAL ASSESSMENTS:** The Property _____ **is -OR- _____ is not** subject to special government
112 assessments, such as SID and LID. (For information, please go to www.accessclarkcounty.com/treasurer.)

113 If yes, please complete the following:

114 Balance remaining: _____
115 Payment amount: _____

117 **13. SIGN:** Seller authorizes Broker to install a FOR SALE/LEASE sign on the Property.

119 **14. KEYBOX:** Seller **__ does -OR- __ does not** authorize Broker to install a keybox in connection with the
120 showing of the Property. Seller acknowledges that they have been advised that:

121 a. The purpose and function of the keybox is to permit access to the interior of the Property by all
122 members of GLVAR's MLS, including certified/licensed appraisers;

123 b. Seller should safeguard Personal Property and valuables located within the Property;

124 c. It is not a requirement of the GLVAR's MLS for a Seller to allow the use of a keybox;

125 d. Where a tenant occupies the Property, the tenant's consent is also required, which shall be obtained by
126 the Seller or his Property Manager;

127 e. Neither the listing nor selling Broker nor the GLVAR is an insurer against the loss of Personal
128 Property. Seller hereby releases Broker and the GLVAR from any responsibility relating to the keybox.

130 **15. RENT/LEASE:** The Property _____ **is -OR- _____ is not** currently occupied by a Tenant. The Property is
131 subject to a management agreement with: (name of Property Manager and phone
132 number): _____. If the Property is a single
133 family unit, Seller agrees to not rent or lease the Property during the term of this Agreement without fourteen (14)
134 days prior written notice to Broker.

136 **16. TAX WITHHOLDING:** Seller agrees to perform any act reasonably necessary to carry out the provisions of
137 the Foreign Investment in Real Property Tax Act (FIRPTA) (Internal Revenue Code Section 1445).

139 **17. MEDIATION/ARBITRATION:** The Broker and Seller hereby agree that any dispute concerning the terms
140 and conditions of this contract shall be resolved through mediation and/or arbitration proceedings at the GLVAR

Seller acknowledges that he/she has read, understood, and agreed to each and every provision of this page.

SELLER(S) INITIALS: _____ / _____

141 in accordance with the standards of practice of the National Association of REALTORS® and GLVAR's rules of
142 procedure. If a lawsuit is filed by either party, that lawsuit shall be stayed until the dispute is resolved or
143 terminated in accordance with this paragraph.

144
145 **18. MULTIPLE LISTING SERVICE (MLS):** Broker is a participant of THE GREATER LAS VEGAS
146 ASSOCIATION OF REALTORS® (GLVAR) Multiple Listing Service, and the listing information will be
147 provided to the MLS to be published and disseminated to its Participants and Subscribers in accordance with its
148 Rules and Regulations and Sections 20 and 21 herein, unless Seller signs Instructions to Exclude. Broker is
149 authorized to cooperate with other real estate Brokers, and to report the sale, its price, terms and financing for the
150 publication, dissemination information and use by authorized Association members, MLS Participants and
151 Subscribers.

152
153 **19. ADVERTISING:** Seller acknowledges that, unless Seller signs a photo exclusion, a photo of the Property
154 may be taken for publication in the MLS computer system. Subject to Section 20, Seller agrees that the Property
155 may be advertised in all forms of media including but not limited to electronic and print advertising.

156
157 **20. SELLER OPT OUTS:** Seller further understands and acknowledges that MLS will disseminate the
158 Property's listing information to those MLS brokers and agents (and/or their web vendors) who operate Internet
159 sites, as well as online providers such as realtor.com and lasvegasrealtor.com, and that such sites are generally
160 available to the public. Some, but not all, of these websites may include a commentary section where consumers
161 may include reviews and comments about the Property in immediate conjunction with the listing (blogging), or
162 provide a link to the comments. In addition, some, but not all, of these websites may display an automated
163 estimate of the market value of the Property in immediate conjunction with the listing, or provide a link to the
164 estimate. Seller may opt-out of any of the following by initialing the appropriate space(s) below:

165
166 a. _____ I/we have advised the Broker that I/we **DO NOT** want the listed Property
167 to be **displayed on the Internet** (the listing will not appear on any Internet site). In selecting this option,
168 Seller understands that consumers who conduct searches for listings on the Internet will not see
169 information about the listed property in response to their search.

170
171 b. _____ I/we have advised the Broker that I/we **DO NOT** want the **address** of the
172 listed Property to be displayed on the Internet (listing information will be disseminated via Internet, but
173 the Property address will not appear in conjunction with the listing).

174
175 c. _____ I/we have advised the Broker that I/we **DO NOT** want a **commentary section**
176 displayed or linked to the listed Property (the site operator may indicate that the feature was disabled at
177 the request of the seller).

178
179 d. _____ I/we have advised the Broker that I/we **DO NOT** want an **automated**
180 **estimate of value** displayed or linked to the listed Property (the site operator may indicate that the
181 feature was disabled at the request of the seller).

182
183 **-OR-**
184 _____ Seller does **NOT** opt out of any of the above.

185
186 **21. USE OF LISTING CONTENT:** Seller acknowledges and agrees that all photographs, images, graphics,
187 video recordings, virtual tours, drawings, written descriptions, remarks, narratives, pricing information, and other
188 copyrightable elements relating to the Property provided by Seller to Broker or Broker's agent (the "Seller Listing
189 Content") and any changes thereto, may be filed with MLS, included in compilations of listings, and otherwise

Seller acknowledges that he/she has read, understood, and agreed to each and every provision of this page.

SELLER(S) INITIALS: _____ / _____

190 distributed, publicly displayed and reproduced in any medium. Seller hereby grants to Broker a non-exclusive,
191 irrevocable, worldwide, royalty-free license to use, sublicense through multiple tiers, publish, display, and
192 reproduce the Seller Listing Content, to prepare derivative works of the Seller Listing Content, and to distribute
193 the Seller Listing Content or any derivative works thereof in any medium. This non-exclusive license shall
194 survive the termination of this Agreement for any reason whatever. Seller represents and warrants to Broker that
195 the Seller Listing Content, and the license granted to Broker for the Seller Listing Content, do not violate or
196 infringe upon the rights, including any copyright rights, of any person or entity.

197
198 **22. NEVADA LAW:** This Agreement is executed and intended to be performed in the State of Nevada, and the
199 laws of Nevada shall govern its interpretation and effect. The parties agree that the State of Nevada, and the
200 county in which the Property is located, is the appropriate judicial forum for any litigation, arbitration or
201 mediation related to this Agreement.

202
203 **23. ENTIRE CONTRACT:** All prior negotiations and agreements between the parties are incorporated in this
204 Agreement, which constitutes the entire contract. Its terms are intended by the parties as a final, complete, and
205 exclusive expression of their agreement with respect to its subject matter and may not be contradicted by evidence
206 of any prior agreement or contemporaneous oral agreement. This Agreement and any supplement, addendum, or
207 modification, including any photocopy or facsimile, may be executed in two or more counterparts, all of which
208 shall constitute one and the same writing. The terms of this Agreement may not be amended, modified or altered
209 except through a written agreement signed by all of the parties hereto. **The parties agree that an MLS Change
210 Order signed by Broker and Seller shall act as a valid written addendum to this Agreement.**

211
212 **24. PARTIAL INVALIDITY:** In the event that any provision of this Agreement shall be held to be invalid or
213 unenforceable, such ruling shall not affect the validity or enforceability of the remainder of the Agreement in any
214 respect whatsoever.

215
216 **25. ATTORNEY'S FEES:** In the event suit is brought by either party to enforce this Agreement, the prevailing
217 party is entitled to court costs and reasonable attorney's fees.

218
219 **26. WARRANTY OF OWNERSHIP:** Seller warrants that Seller is the sole Owner of the Property or has the
220 authority to execute this Agreement. By signing below Seller acknowledges that Seller has read and understands
221 this Agreement, agrees to the terms thereof, and has received a copy.

222
223 **27. FORECLOSURE:** Seller understands that failure to make loan payments may result in foreclosure of the
224 Property by a mortgage holder and/or lien holder. Seller represents that a Notice of Default (Breach) and Election
225 to Sell has not -OR- has (date: _____) been recorded against the Property. **If a Notice of
226 Default has not been recorded against the Property as of the date of this Agreement, Seller agrees to notify
227 Broker within five (5) business days of receipt of such a notice.** Seller understands that the recording of a
228 Notice of Default begins a statutory foreclosure period, which lasts a minimum of three (3) months and twenty
229 (20) days. Seller understands that if the Property is not sold to a buyer before a foreclosure sale (Trustee's Sale) of
230 the Property, Seller will lose all rights and interest in the Property. Seller understands that Broker cannot stop a
231 foreclosure. **Seller Initials** [_____] [_____]

232
233 **28. SIGNATURES:** This Agreement may be signed by the parties manually or electronically (digitally) and on
234 more than one copy, which, when taken together, each signed copy shall be read as one complete form. Facsimile
235 signatures may be accepted as original.

236
237 **29. TRANSACTION FEE:** Upon closing an escrow of this property, seller acknowledges and agrees to pay Rock
238 Realty Group \$295 for a real estate transaction fee.

Seller acknowledges that he/she has read, understood, and agreed to each and every provision of this page.

SELLER(S) INITIALS: _____ / _____

239 **30. ADDITIONAL TERMS:**
240 _____
241 _____
242 _____
243 _____
244 _____
245 _____
246 _____
247 _____
248 _____
249 _____
250 _____
251 _____
252 _____
253 _____
254 _____
255 _____
256 _____
257 _____

258
259 **THE PRE-PRINTED PORTION OF THIS AGREEMENT HAS BEEN APPROVED BY THE GREATER**
260 **LAS VEGAS ASSOCIATION OF REALTORS®. NO REPRESENTATION IS MADE AS TO THE LEGAL**
261 **VALIDITY OR ADEQUACY OF ANY PROVISION OR THE TAX CONSEQUENCES THEREOF. FOR**
262 **LEGAL OR TAX ADVICE, CONSULT YOUR ATTORNEY OR TAX ADVISOR.**
263

264 **By signing below, Seller consents to receive transmissions sent from Broker to the fax number(s)**
265 **and/or e-mail address(es) set forth. Seller agrees to keep Broker advised of his/her address and**
266 **telephone number (or a number where they may be reached within 24 hours) at all times during**
267 **the term of this Agreement.**

268
269 **SELLER:**

270
271 Date _____, Telephone _____ FAX _____ E-Mail _____
272 Seller's Signature _____ Seller's Signature _____
273 Printed Name: _____ Printed Name: _____
274 Address _____ City _____ State ____ Zip _____
275

276
277 **BROKER:**

278
279 Company _____
280 Address _____ City _____ State ____ Zip _____
281 Telephone _____ FAX _____ E-Mail _____
282 Designated Licensee Signature _____ License No. _____
283 Printed Name: _____ Licensee's Telephone: _____
284 Broker's Signature _____ Date: _____
285 Printed Name: _____ License No. _____
286

287 **AN EXCLUSIVE BROKERAGE AGREEMENT MUST BE SIGNED BY THE BROKER TO BE VALID**

Seller acknowledges that he/she has read, understood, and agreed to each and every provision of this page.

SELLER(S) INITIALS: _____ / _____



WHAT EVERYONE SHOULD KNOW ABOUT EQUAL OPPORTUNITY IN HOUSING



The sale and purchase of a home is one of the most significant events that any person will experience in their lifetime. It is more than the simple purchase of housing, for it includes the hopes, dreams, aspirations, and economic destiny of those involved.

THE LAW - Civil Rights Act of 1866

The Civil Rights Act of 1866 prohibits all racial discrimination in the sale or rental of property.

Fair Housing Act

The Fair Housing Act declares a national policy of fair housing throughout the United States. The law makes illegal any discrimination in the sale, lease or rental of housing, or making housing otherwise unavailable, because of race, color, religion, sex, handicap, familial status, or national origin.

Americans with Disabilities Act

Title III of the Americans with Disabilities Act prohibits discrimination against the disabled in places of public accommodations and commercial facilities.

Equal Credit Opportunity Act

The Equal Credit Opportunity Act makes discrimination unlawful with respect to any aspect of a credit application on the basis of race, color, religion, national origin, sex, marital status, age or because all or part of the applicant's income derives from any public assistance program.

State and Local Laws

State and Local laws often provide broader coverage and prohibit discrimination based on additional classes not covered by federal law.

THE RESPONSIBILITIES

The home seller, the home seeker, and the real estate professional all have rights and responsibilities under the law.

For the Home Seller

You should know that as a home seller or landlord you have a responsibility and a requirement under the law not to discriminate in the sale, rental and financing of property on the basis of race, color, religion, sex, handicap, familial status, or national origin. You cannot instruct the licensed broker or salesperson acting as your agent to convey for you any limitations in the sale or rental, because the real estate professional is also bound by law not to discriminate. Under the law, a home seller or landlord cannot establish discriminatory terms or conditions in the purchase or rental, deny that housing is available or advertise that the property is available only to persons of a certain race, color, religion, sex, handicap, familial status, or national origin.

For the Home Seeker

You have the right to expect that housing will be available to you without discrimination or other limitation based on race, color, religion, sex, handicap, familial status, or national origin.

This includes the right to expect:

- housing in your price range made available to you without discrimination
- equal professional service
- the opportunity to consider a broad range of housing choices
- no discriminatory limitations on communities or locations of housing
- no discrimination in the financing, appraising or insuring of housing
- reasonable accommodations in rules, practices and procedures for persons with disabilities
- non-discriminatory terms and conditions for the sale, rental, financing, or insuring of a dwelling
- to be free from harassment or intimidation for exercising your fair housing rights.

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Seller(s) Initials

For the Real Estate Professional

As a home seller or home seeker, you should know that the term REALTOR® identifies a licensed professional in real estate who is a member of the NATIONAL ASSOCIATION OF REALTORS®. Not all licensed real estate brokers and salespersons are members of the National Association, and only those who are can identify themselves as REALTOR®. They conduct their business and activities in accordance with a strict Code of Ethics. As agents in a real estate transaction, licensed brokers or salespersons are prohibited by law from discriminating on the basis of race, color, religion, sex, handicap, familial status, or national origin. A request from the home seller or landlord to act in a discriminatory manner in the sale, lease or rental cannot legally be fulfilled by the real estate professional.

DEED AND PROPERTY COVENANTS OR RESTRICTIONS OF RECORD

During the history of our country, some persons have placed restrictions on property based on race, color, religion, sex, handicap, familial status, or national origin. Generally, these restrictions are void and unenforceable, with limited exceptions for particular types of religious housing and housing for older persons. The publication of these void restrictions may convey a message that the restrictions continue to be valid. Any time a sales associate or broker is asked to provide a copy of the covenants or restrictions of record relating to the use of a property the following message should be included:

These documents may contain restrictions or covenants based on race, color, religion, sex, handicap, familial status, or national origin. Such restrictions or covenants generally are void and unenforceable as violations of fair housing laws.

Be assured that all property is marketed and made available without discrimination based on race, color, religion, sex, handicap, familial status, or national origin. Should you have any questions regarding such restrictions, please contact your attorney.

THE EQUAL OPPORTUNITY PROGRAM

The NATIONAL ASSOCIATION OF REALTORS® has developed a Fair Housing Program to provide resources and guidance to REALTORS® in ensuring equal professional services for all people.

The Code of Ethics

Article 10 of the NATIONAL ASSOCIATION OF REALTORS® Code of Ethics requires that "REALTORS® shall not deny equal professional services to any person for reasons of race, color, religion, sex, handicap, familial status, or national origin. REALTORS® shall not be a party to any plan or agreement to discriminate against a person or persons on the basis of race, color, religion, sex, handicap, familial status, or national origin."

A REALTOR® pledges to conduct business in keeping with the spirit and letter of the Code of Ethics. Article 10 imposes obligations upon REALTORS® and is also a firm statement of support for equal opportunity in housing.

Fair Housing Partnership

The Fair Housing Partnership negotiated with the U.S. Department of Housing and Urban Development (HUD) outlines a program of voluntary compliance. REALTORS® voluntarily participate in activities and program to acquaint the community with the availability of equal housing opportunity, to establish office procedures to ensure that there is no denial of equal professional service, to make materials available which will explain this commitment, and to work with other groups within the community to identify and remove barriers to fair housing.

FURTHER ASSISTANCE

Local Boards of REALTORS® will accept complaints alleging violations of the Code of Ethics filed by a homeseeker who alleges discriminatory treatment in the availability, purchase or rental of housing. Local Boards of REALTORS® have a responsibility to enforce the Code of Ethics through professional standards procedures and corrective action in cases where a violation of the Code of Ethics is proven to have occurred.

Complaints alleging discrimination in housing may be filed with the nearest office of the Department of Housing and Urban Development (HUD), or by calling HUD's Discrimination Hotline at 1-800-669-9777, 1-800-290-1617 (TTY). For information and publications on fair housing, call HUD's Fair Housing Information Clearinghouse at 1-800-343-3442.