



## A POLYCOM PROMOTION

# Polycom® Program for Microsoft® Lync™ Catalog

## Polycom CX Family Enhances Lync Deployments

Experience Polycom solutions through the Microsoft® Lync™ Catalog Program. For a limited time, customers can take advantage of a 10% discount on select voice solutions and group collaboration solutions and a 20% discount on the Polycom CX7000 unified collaboration system. Only Polycom offers the most comprehensive portfolio of voice, video, and infrastructure solutions specifically designed for Microsoft UC environments. Polycom CX phones and UC devices optimized for Lync deliver rich presence, enhanced collaboration, and seamless plug-and-play functionality for a best-in-class UC experience.

### NEW for 2013

Receive a 20% discount on the Polycom CX7000 unified collaboration system”

### Polycom Program Overview

The program provides Microsoft partners with a 10% discount on CX phones and group collaboration systems (Polycom CX600, CX3000, and CX5000) and a 20% discount on the Polycom CX7000 system purchased as part of the Microsoft Lync Catalog promotion. Additionally, the HDX 7000 group collaboration system has been added to the program. Customers purchasing the HDX 7000 will receive the RTV/CCCP License for connecting to Microsoft Lync environments at no charge!

### Polycom and Microsoft Solutions

Polycom offers the broadest portfolio of voice, video conferencing and telepresence solutions for Lync. Polycom’s UC Solutions for Lync provide a fully unified, intuitive set of collaboration solutions allowing individuals and groups to instantly see, hear and talk with colleagues around the world. The result is improved collaboration, streamlined operations and faster, more informed decisions. For additional information visit [www.polycom.com/microsoft](http://www.polycom.com/microsoft).

For more information about this program, please e-mail Polycom’s Global Partner Response Team: [gprt@polycom.com](mailto:gprt@polycom.com) or contact your Polycom theater contact:

Theater	Email
North America	<a href="mailto:steve.erickson@polycom.com">steve.erickson@polycom.com</a>
EMEA	<a href="mailto:charles.james@polycom.com">charles.james@polycom.com</a>
CaLA/LATAM	<a href="mailto:harumi.asahida@polycom.com">harumi.asahida@polycom.com</a>
Asia	<a href="mailto:niko.walraven@polycom.com">niko.walraven@polycom.com</a>

Terms and Conditions

1. This program is available worldwide for new purchases from July 2, 2012 through June 15, 2013.
2. Offer only valid for opportunities that qualify for Microsoft's Lync Catalog.
3. This offer is not available for stocking. Purchase order must be tied to a customer order; customer name must be clearly shown on purchase order. Only one shipping address will be processed per order. Polycom Program for Microsoft Lync Catalog Processing Form must be attached to purchase order.
4. NST# 2012-06-83218 must appear on the purchase order.
5. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
- 6 This offer is void where prohibited or otherwise restricted by law, channel, and/or end-user policies.
7. Polycom reserves the right to modify or cancel this offer at any time without notice.
8. This offer may not be combined with any other programs, discounts, offers or Non-Standard Terms (NSTs).
9. Part numbers listed below are eligible for this offer. Order applicable country power supply and language for the CX5000 HD, CX7000 View, CX7000HD, and HDX 7000 part numbers per location. RTV/CCCP license must be ordered at the same time as the HDX 7000.

Part Number	Offer	Discount
7200-82755-XXX	CX7000 View System for Microsoft Lync	20%
7200-82584-XXX	CX7000 HD System for Microsoft Lync	20%

Part Number	Offer	Discount
2200-61910-XXX	CX5000 HD Unified Conference Station for Microsoft Unified Communications.	10%
2200-15810-025	CX3000 IP Conference Phone for Microsoft Lync. Order AC Power Kit separately.	10%
2200-15853-XXX	AC Power Kit for CX3000, 48VDC, 1-Pack.	10%
2200-15987-025	CX600 IP Phone for Microsoft Lync. Order AC Power Kit separately.	10%
2200-44340-XXX	AC Power Kit for CX500/600, 24VDC, 5-Pack.	10%
7200-23130-XXX	HDX 7000-720	10%
7200-23140-XXX	HDX 7000 -1080	10%
2200-44500-025,	VVX 500 12 Line Business Media Phone	10%
2200-17670-XXX	Universal Power Supply for VVX 500 – 5-pack	10%
5150-63389-001	RTV/CCCP License for Microsoft Lync	No charge

Microsoft Lync Catalog Form

NST: 2012-06-83218

**Reseller Information:**

Company Name \_\_\_\_\_ Contact Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

*I have read and agree to the terms and conditions for the Polycom Program for Microsoft Lync Catalog Offer.*

Signature \_\_\_\_\_ Date \_\_\_\_\_

**End User / Customer Information:**

Company Name \_\_\_\_\_ Contact Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Polycom Contact:**

Name \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Submit this completed form to your Distributor. For questions please contact your local Polycom representative.

Number of Seats	Offer	Quantity Ordered
7200-82755-XXX	CX7000 View System for Microsoft Lync	
7200-82584-XXX	CX7000 HD System for Microsoft Lync	
2200-61910-XXX	CX5000 HD Unified Conference Station for Microsoft Unified Communications.	
2200-15810-025	CX3000 IP Conference Phone for Microsoft Lync. Order AC Power Kit separately.	
2200-15853-XXX	AC Power Kit for CX3000, 48VDC, 1-Pack.	
2200-15987-025	CX600 IP Phone for Microsoft Lync. Order AC Power Kit separately.	
2200-44340-XXX	AC Power Kit for CX500/600, 24VDC, 5-Pack.	
7200-23130-XXX	HDX 7000-720	
7200-23140-XXX	HDX 7000 -1080	
2200-44500-025,	VVX 500 12 Line Business Media Phone	
2200-17670-XXX	Universal Power Supply for VVX 500 – 5-pack	
5150-63389-001	RTV/CCCP License for Microsoft Lync	

Polycom, Inc.  
1.800.POLYCOM  
[www.polycom.com](http://www.polycom.com)

Polycom Asia Pacific Pte Ltd  
+65 6389 9200  
[www.polycom.asia](http://www.polycom.asia)

Polycom EMEA  
+44 (0)1753 723282  
[www.polycom.co.uk](http://www.polycom.co.uk)

Polycom CaLA  
0800 7257526  
[www.brasil@polycom.com](http://www.brasil@polycom.com)  
[www.latinamerica@polycom.com](mailto:www.latinamerica@polycom.com)

