



Customer Number: \_\_\_\_\_

Fax to New Accounts: 727-571-9168

**Reseller Credit Application**

Mail to: 5350 Tech Data Drive, Clearwater, FL 33760, Attn: New Accounts Mailstop A4-20

A refundable New Account Application charge of \$100 will be charged prior to processing your application. The \$100 New Account Application charge will be fully refundable to customers whose accounts show net sales of \$5000 or more in billed product during the first 90 calendar days of opening an account. (Some restrictions apply) Payment can be made by credit card, wire transfer or check, sent to:

**New Accounts Department**  
Mail Stop A4-20  
Tech Data Corporation  
5350 Tech Data Drive  
Clearwater, FL 33760

**Credit Card Information:** Visa\_\_ MasterCard\_\_ Discover\_\_  
Credit card number: \_\_\_\_\_ Expiration date: \_\_\_\_\_  
Credit card billing address: \_\_\_\_\_

Phone: \_\_\_\_\_  
I am an authorized signer on above card and hereby give Tech Data permission to bill the credit card when verbally requested: Name on card: \_\_\_\_\_ Signed: \_\_\_\_\_

**Terms requested:** Net 20\_\_ COD\_\_ Company Check\_\_ Credit Card\_\_  
Legal Name of Company: \_\_\_\_\_  
Trade Name: D/B/A \_\_\_\_\_  
Billing/Mailing Address: \_\_\_\_\_  
City/State/ZIP: \_\_\_\_\_  
Phone number (please include area code): \_\_\_\_\_ Fax number \_\_\_\_\_  
Time at address: \_\_\_\_\_ Rent \_\_\_\_\_ Own \_\_\_\_\_  
Web Site Address: \_\_\_\_\_  
Type of Business: Corporation\_\_ Proprietorship\_\_ Partnership\_\_  
Tax Exempt number: \_\_\_\_\_  
Years in Business: \_\_\_\_\_ Dun & Bradstreet number: \_\_\_\_\_  
Nature of Business: \_\_\_\_\_ Business operates from: Comm. Bldg. \_\_ Home \_\_  
Person to Contact for Payment: \_\_\_\_\_  
Annual Sales Volume: \$ \_\_\_\_\_ Estimated Monthly Purchases: \$ \_\_\_\_\_

**NOTE:** The purpose of the question below is to facilitate market assignment. All parties are subject to U.S. Export Laws & Regulations. Per U.S. Export Regulations, U.S. based resellers will remain responsible for all export-licensing determinations and export clearance.

**Reseller Information:** Do you anticipate exporting for re-sale any of the products you will be purchasing from Tech Data Corporation? No \_\_ Yes \_\_ If YES, please check the appropriate export market below:  
Africa \_\_ Asia \_\_ Brazil \_\_ Central America \_\_ Canada \_\_ Caribbean \_\_ Europe \_\_ Mexico  
Middle East \_\_ Oceania \_\_ Puerto Rico/US Virgin Is \_\_ South America \_\_ US Territory Possessions

**Principals:**  
Name and Title: \_\_\_\_\_ Social Security number: \_\_\_\_\_  
Address: \_\_\_\_\_  
E-mail address: \_\_\_\_\_  
Name and Title: \_\_\_\_\_ Social Security number: \_\_\_\_\_  
Address: \_\_\_\_\_  
E-mail address: \_\_\_\_\_  
Name and Title: \_\_\_\_\_ Social Security number: \_\_\_\_\_  
Address: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

**Bank Information:**  
Bank Name: \_\_\_\_\_ Contact: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Account number: \_\_\_\_\_ Phone number: \_\_\_\_\_  
Second Account or Loan: \_\_\_\_\_  
Second Bank Name: \_\_\_\_\_ Contact: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Account number: \_\_\_\_\_ Phone number: \_\_\_\_\_

**AUTHORIZATION**  
The undersigned authorizes release of all banking and credit information, both business and/or personal requested by Tech Data Corporation. This form may be reproduced or photocopied and a faxed copy shall be as effective consent as the original which I have signed.  
Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**ATTACH RECENT FINANCIAL STATEMENTS (AUDITED PREFERRED) ENTIRE APPLICATION MUST BE COMPLETED AND SIGNED  
PLEASE COMPLETE THIS ENTIRE APPLICATION AND SIGN IN THE INDICATED LOCATIONS**

**Trade Reference Information:**

1. Company Name \_\_\_\_\_ Account # \_\_\_\_\_  
Address \_\_\_\_\_  
Contact \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_

2. Company Name \_\_\_\_\_ Account # \_\_\_\_\_  
Address \_\_\_\_\_  
Contact \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_

3. Company Name \_\_\_\_\_ Account # \_\_\_\_\_  
Address \_\_\_\_\_  
Contact \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_

This credit application and agreement is submitted by the undersigned authorized representative (hereafter Customer) to TECH DATA CORPORATION (hereafter TECH DATA), to obtain trade credit. Customer agrees to the account application charge. Customer agrees to make payment in full to TECH DATA for all amounts due according to TECH DATA's invoice(s). Customer also agrees to pay TECH DATA, as interest, an amount equal to 1.5% per month, or the maximum provided by law (whichever is less) for invoice amounts that are past due. Should Customer default in any such payment(s), TECH DATA shall have the right, without notice to Customer, to declare all invoice amounts immediately due and payable. In the event TECH DATA should commence any action or actions, or otherwise seek to enforce this agreement against Customer or any Guarantor, Customer agrees to pay reasonable attorney(s) fees, court and other expenses incurred by TECH DATA, whether or not suit is filed. This agreement is not transferable or assignable without prior written consent of TECH DATA. This agreement shall become effective upon acceptance by TECH DATA. Customer agrees that all sales shall be governed by TECH DATA's Standard Terms and Conditions of Sale, as stated on the invoice and shown in TECH DATA's Catalog, unless TECH DATA and Customer have executed a separate agreement which specifically supersedes and replaces those terms and conditions.

Customer and Customer's authorized representative signing this agreement hereby represent and warrant that the information provided in this application and in any and all additional documents, financial statements or other information furnished by Customer to TECH DATA is true and correct in all material respects and contains all information necessary so that this application is not materially misleading. Customer acknowledges that TECH DATA is relying on the accuracy of the information provided by Customer. Customer hereby grants TECH DATA a security interest in any and all goods purchased by Customer from TECH DATA to secure any and all obligations of Customer to TECH DATA, including but not limited to any obligation of payment. Customer agrees to execute any additional documents necessary to perfect or continue any security interest related to this application. Customer agrees to adhere to the credit service policies and procedures established from time to time by TECH DATA.

Dated at(City, State) \_\_\_\_\_, as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Signed by: \_\_\_\_\_  
Name/Officer/Owner: \_\_\_\_\_

Dated at(City, State) \_\_\_\_\_, as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Signed by: \_\_\_\_\_  
Name/Officer/Owner: \_\_\_\_\_

Dated at(City, State) \_\_\_\_\_, as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Signed by: \_\_\_\_\_  
Name/Officer/Owner: \_\_\_\_\_

**The undersigned individual(s) who is (are) either a principal(s) or partner(s) of the above-named Customer or a sole proprietorship of the above-named Customer, recognizing that his or her individual credit history may be a factor in the evaluation of the credit history of Customer, hereby consents to and authorizes the use of a consumer credit report on the undersigned, by TECH DATA, the above-named business credit grantor, from time to time as may be needed, in the credit evaluation process.**

Dated at(City, State) \_\_\_\_\_, as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Signed by(Officer/Owner) \_\_\_\_\_ in his or her individual capacity.

Print Name: \_\_\_\_\_

Dated at (City, State) \_\_\_\_\_, as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Signed by (Officer/Owner): \_\_\_\_\_ in his or her individual capacity.

Print Name: \_\_\_\_\_

Dated at (City/State) \_\_\_\_\_, as of this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Signed by: (Officer/Owner) \_\_\_\_\_ in his or her individual capacity.

Print Name: \_\_\_\_\_

**PERSONAL GUARANTY**

I \_\_\_\_\_ residing at \_\_\_\_\_  
I \_\_\_\_\_ residing at \_\_\_\_\_  
I \_\_\_\_\_ residing at \_\_\_\_\_

for and in consideration of TECH DATA CORPORATION (hereafter TECH DATA) extending credit at my request to \_\_\_\_\_ (hereafter Customer), hereby personally guarantee the payment to TECH DATA in the state of Florida of any obligation of Customer and I hereby agree to bind myself to pay TECH DATA on demand any sum which may become due to TECH DATA by Customer, whenever Customer shall fail to pay the same. Further, I hereby subordinate any indebtedness of Customer which it may have to me to the indebtedness of Customer owed to TECH DATA. Guarantor agrees to so pay and perform in accordance with the terms of the indebtedness and other contracts between Customer and TECH DATA, without requiring TECH DATA to exercise, pursue or enforce any right or remedy TECH DATA has against Customer, any co-guarantor (whether hereunder or under a separate instrument) or any other party. Guarantor hereby consents that from time to time TECH DATA may, without notice to Guarantor and without affecting any liability of Guarantor, (a) exchange, release, sell (by foreclosure or otherwise), consent to the transfer of, apply or otherwise deal with any collateral for repayment of the indebtedness at the election of TECH DATA, (b) refinance, extend, renew or accelerate the indebtedness or other obligations in whole or in part, (c) waive or fail to enforce any of its rights under any instruments evidencing, relating to or securing the indebtedness, or other obligations, or (d) settle, release (by operation of law or otherwise), compound, compromise, collect or liquidate, in any manner, any of the indebtedness or other obligations, or any indebtedness of any co-guarantor (whether hereunder or under a separate instrument) or any other party.

Guarantor acknowledges that all payments due hereunder are required to be made to TECH DATA at TECH DATA's above stated address in Pinellas County, Florida, and Guarantor further acknowledges that an appropriate forum for litigation with respect to the enforcement of this Personal Guaranty shall be in a court of competent jurisdiction in Pinellas County, Florida. Notwithstanding the place of residence of Guarantor or the place of execution of this Personal Guaranty, the laws of the State of Florida shall control the construction, interpretation and enforcement of this Personal Guaranty and all matters related to this Personal Guaranty, without application or reference to conflict of laws provisions.

It is understood that this Personal Guaranty is a general, continuing, absolute, unconditional and irrevocable guarantee and indemnity for such indebtedness of Customer, is enforceable by TECH DATA, its successors and assigns, and is binding upon Guarantor and Guarantor's heirs and assigns and shall inure to the benefit of TECH DATA's successors and assigns. Guarantor hereby waives notice of default, non-payment and notice hereof and consent to any modification or renewal of the indebtedness hereby guaranteed. If more than one person shall execute this Personal Guaranty, the singular shall include the plural and the terms "undersigned" and "Guarantor" shall mean all persons signing this Personal Guaranty, and each of them shall be jointly and severally obligated hereunder. All of TECH DATA's rights and remedies hereunder are cumulative and not alternative.

EACH PARTY HEREBY WAIVES TRIAL BY JURY IN ANY ACTION, PROCEEDING, CLAIM, OR COUNTERCLAIM BROUGHT BY EITHER PARTY IN CONNECTION WITH ANY MATTER ARISING OUT OF OR IN ANY WAY CONNECTED WITH THIS PERSONAL GUARANTY OR THE RELATIONSHIP OF TECH DATA AND GUARANTOR HEREUNDER.

It is understood by Guarantor that any defaults, failure to pay when due or credit experience on the part of Guarantor may be reported by TECH DATA to a consumer credit reporting agency.

**The undersigned Guarantor, recognizing that his or her individual credit history may be a necessary factor in the evaluation of this Personal Guaranty, hereby consents to and authorizes the use of a consumer credit report on the undersigned Guarantor, by TECH DATA as a business credit grantor, from time to time as may be needed, in the credit evaluation process.**

Witness \_\_\_\_\_ Guarantor \_\_\_\_\_  
Print Name: \_\_\_\_\_ ("Guarantor")  
SS#: \_\_\_\_\_  
Home Address: \_\_\_\_\_  
Date: \_\_\_\_\_

Witness \_\_\_\_\_ Guarantor \_\_\_\_\_  
Print Name: \_\_\_\_\_ ("Guarantor")  
SS#: \_\_\_\_\_  
Home Address: \_\_\_\_\_  
Date: \_\_\_\_\_

Witness \_\_\_\_\_ Guarantor \_\_\_\_\_  
Print Name: \_\_\_\_\_ ("Guarantor")  
SS#: \_\_\_\_\_  
Home Address: \_\_\_\_\_  
Date: \_\_\_\_\_