

ENROLLMENT KIT ORDER FORM

Important: Please complete this form in its entirety to request enrollment kits with the investment lineup effective August 22, 2011 and fax the completed form to 260 455-0200. Delivery of kits may take **7-10 business days** from receipt of a fully completed form. For enrollment meeting support services, please complete the Enrollment meeting support request form for existing contracts, EM60812-DLTL.

SECTION 1: GENERAL INFORMATION

- **Requestor information**

Name _____

Phone _____ - _____ - _____ E-mail _____

- **Plan information – check one box per row**

Company name _____

Contract: Existing New

Contract number (if assigned) GP _____

- **Plan type:** 401(k) Money Purchase Profit Sharing

- **Roth:** Yes No

- **QDIA selected?** Yes No

If yes, which QDIA? Life Cycle Options (*LVIP Protected Profiles: SAL1, SAL2, SAL3, SAL4, SALL*) Balanced Options:

_____ SA95 LVIP Delaware Foundation® Conservative Allocation

_____ SA96 LVIP Delaware Foundation® Moderate Allocation

_____ SA97 LVIP Delaware Foundation® Aggressive Allocation

- **Service provider information** TPA name _____

SECTION 2: OPTIONS AND QUANTITIES

- **Customized enrollment materials**** English QTY: _____ Spanish QTY: _____
(Complete section 3 & 4 – May include Financial Advisor name and phone on kit)

- **Additional materials:**

 Participant rollover forms* QTY: _____

- **Educational materials:** Additional participant materials, including Spanish materials, which do not contain time-sensitive or plan-specific information, can be ordered at no charge with UPS Ground Shipping via our web site at www.LincolnFinancial.com or through our sales desk.

*Only available in English

**Available in both Spanish and English

SECTION 3: CUSTOMIZATION

- Plan name/title on kit front cover _____

- Financial Advisor information on kit back cover (optional)

Name _____

Firm _____

Phone _____ - _____ - _____ E-mail _____

SECTION 4: SELECT INVESTMENT OPTIONS

OFFER ALL investment options in the following list to participants.
 OFFER ONLY investment options check marked for a custom lineup.

OFFER (EX) Lincoln Ibbotson Insight EXPANDED Series to participants.
 OFFER (CO) Lincoln Ibbotson Insight CORE Series to participants.

Conservative

- Guaranteed Account/Guaranteed Stable Value Account* - EX/CO
 SA14 LVIP Money Market - EX/CO

Moderate Conservative

- SA92 American Century VP Inflation Protection - EX
 SA1C American Funds American High-Income TrustSM
 SA1E American Funds Bond Fund of AmericaSM
 SA12 Delaware Corporate Bond
 SA93 Delaware VIP[®] Diversified Income
 SA20 Delaware VIP[®] High Yield - EX
 SA87 Delaware VIP[®] Limited-Term Diversified Income
 SA86 FTVIPT Templeton Global Bond Securities
 SAL6 LVIP SSgA Bond Index - EX/CO
 SALM PIMCO Total Return - EX

Moderate

- SA80 BlackRock Large Cap Value
 SA61 Delaware VIP[®] Value
 SA57 Fidelity[®] VIP Equity Income
 SAL1 LVIP Protected Profile 2010 - EX
 SAL2 LVIP Protected Profile 2020 - EX
 SAL3 LVIP Protected Profile 2030 - EX
 SAL4 LVIP Protected Profile 2040 - EX
 SALL LVIP Protected Profile 2050 - EX
 SA97 LVIP Delaware Foundation[®] Aggressive Allocation - EX/CO
 SA95 LVIP Delaware Foundation[®] Conservative Allocation - EX/CO
 SA96 LVIP Delaware Foundation[®] Moderate Allocation - EX/CO
 SA28 LVIP MFS Value - EX
 SAL8 SSgA Russell Large Cap Value[®] Index Non-Lending Series - EX/CO

Moderate Aggressive

- SA39 AllianceBernstein VPS Small/Mid Cap Value
 SA54 American Funds EuroPacific Growth Fund[®] - EX
 SA48 American Funds Growth Fund of America[®]
 SA49 American Funds Investment Company of America[®] - EX
 SA34 American Funds New Perspective Fund[®]
 SA81 BlackRock Capital Appreciation - EX
 SA83 BlackRock Mid-Cap Value Equity
 SA56 Delaware VIP[®] Small Cap Value
 SA23 Delaware VIP[®] U.S. Growth
 SA35 Fidelity[®] VIP Contrafund[®]

Moderate Aggressive (cont.)

- SA58 Fidelity[®] VIP Growth
 SA70 Janus Aspen Janus
 SA55 LVIP Cohen & Steers Global Real Estate - EX
 SA11 LVIP Delaware Growth and Income
 SA33 LVIP Delaware Social Awareness
 SAL7 LVIP Delaware Special Opportunities - EX
 SA38 LVIP Mid-Cap Value
 SA22 LVIP Mondrian International Value - EX
 SAL5 LVIP SSgA International Index
 SA27 LVIP SSgA S&P 500 Index - EX/CO
 SA29 LVIP T. Rowe Price Growth Stock
 SA62 LVIP Templeton Growth
 SA19 LVIP Vanguard Domestic Equity ETF
 SA59 LVIP Vanguard International Equity ETF - EX/CO
 SA67 MFS[®] VIT Utilities
 SAL9 SSgA Russell Large Cap Growth[®] Index Non-Lending Series - EX/CO
 SALB SSgA Russell Small Cap Value Index Non-Lending Series - EX/CO
 SALA SSgA S&P MidCap[®] Index Non-Lending Series - EX/CO

Aggressive

- SA31 AllianceBernstein VPS Global Thematic Growth
 SA46 American Funds SMALLCAP World Fund[®]
 SA77 BlackRock Energy & Resources
 SA76 BlackRock Small/Mid-Cap Growth
 SA94 Delaware VIP[®] Emerging Markets - EX
 SA24 Delaware VIP[®] Smid Cap Growth
 SA84 Fidelity[®] VIP Mid Cap
 SA64 Janus Aspen Enterprise
 SA1X LVIP Baron Growth Opportunities
 SA36 LVIP SSgA Small-Cap Index - EX/CO
 SA17 LVIP T. Rowe Price Structured Mid-Cap Growth - EX
 SA65 MFS[®] VIT Growth
 SALC SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO
 SA63 Wells Fargo Advantage[®] Discovery

100% = Total

*There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact Lincoln Life & Annuity Company of New York at 800 248-0838 for further information.

SECTION 5: PROVIDE SHIPPING ADDRESS

Give street address – NO deliveries are made to a P.O. Box.
 Kits are sent via our vendor's "best way."

Company name _____ Phone _____ - _____ - _____

Contact name _____

Address _____

City _____ State _____ Zip _____

Special instructions _____

Lincoln Life & Annuity Company of New York
 1300 South Clinton Street, Suite 500
 P.O. Box 2248
 Fort Wayne, IN 46801-2248
 Phone: 800 248-0838
 Fax: 260 455-0200

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