



## **ENROLLMENT KIT ORDER FORM**

Important: Please complete this form in its entirety to request enrollment kits with the investment lineup effective August 22, 2011 and fax the completed form to 260 455-0200. Delivery of kits may take 7-10 business days from receipt of a fully completed form. For enrollment meeting support services, please complete the Enrollment meeting support request form for new sales, EM60811-LD-TB.

## **SECTION 1: GENERAL INFORMATION**

•	Requestor information										
	Name										
	Phone		E-m	nail							
•	Plan information – check one box per row										
	Company name										
	Contract:	□ Existing	□ New								
	Contract number (	if assigned) GP									
•	Plan type:	□ 401(k)	☐ Money Purd	hase 🗆 Profit	Sharing 🛘	457(b) Governmental Plan					
•	Roth:	☐ Yes	□ No								
•	QDIA selected?	☐ Yes	□ No								
	If yes, which QDIA? ☐ Managed Account Option (Stadion)										
		☐ Life Cycle Options (LVIP Protected Profiles: SAL1, SAL2, SAL3, SAL4, SALL)									
		☐ Balanced	Options:								
		SA21 Balance	ed		SA1B	American Funds American Balanced Fund	<b>y</b> ®				
		SA30 Conserv	ative Balanced		SA1F	American Funds Capital Income Builder®					
		SA32 Aggress	sive Balanced		SA1L	American Funds Income Fund of America	0				
		SA95 LVIP De	elaware Foundation® C	Conservative Allocation	SA2I	FTVIPT Franklin Income Securities					
		SA96 LVIP De	elaware Foundation® N	Moderate Allocation	SA2R	Franklin Balanced					
		SA97 LVIP De	elaware Foundation® A	aggressive Allocation	SALE	BlackRock Global Allocation					
•	Service provider	information	TPA name								
S	ECTION 2: OF	PTIONS AN	D QUANTITIE	ES							
• Customized enrollment materials** (Complete section 3 & 4 – May include Financial)			-	-		Spanish QTY:					
•	Additional materi			QTY:							
	☐ Participant rollo										
•	information, can be desk.	e ordered at no	charge with UPS (	ais, including Span Ground Shipping via	ish materials, v a our web site	which do not contain time-sensitive or at www.LincolnFinancial.com or throu	gh our sales				
	Only available in Eng Available in both Sp		sh								
S	ECTION 3: CU	JSTOMIZA	ΓΙΟΝ								
•	Plan name/title on	kit front cover									
•	Financial Advisor i	information on I	kit back cover (opt	ional)							
	Name										
	Firm										
	Phone		E-m	nail							

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations. EM60810-LD-TB Page 1 of 2 8/11

OFFER (OV) Lineon Indoors Insight CORE series to participants.   OFFER (OV) Lineon Indoors Insight CORE series to participants.   Indiana Annual Management Services are offered, any investment lineup may be offered, however, if a custom lineup is selected the following apparate accounts must be included: SA14, SA27, SA36, SA1.59, SA1.5, SA1.6, SA1.6, SA1.8, SA1.9, SA1.5 SA1.5 SA1.5 SA1.5, SA1.6,	SECTION 4: SELECT INVESTMENT OPTIONS  ☐ OFFER ALL investment options in the following list to participants.  ☐ OFFER (EX) Lincoln lbbotson Insight EXPANDED Series to participants.												
must be included: SA14, SA27, SA36, SA15,	☐ OFFER ONLY investment options check marked for a custom lineup. ☐ OFFER (CO) Lincoln libotson Insight CAPANDED Series to participants.												
Conservative  Gustanteed Account Systamteed Stable Value Account* - EXCO  SA14  Shot Term - EXCOST  SA16  SA16  SA16  SA17  American Funds EuroPecific Growth Fund* - EX  SA17  American Funds Clover Fund of America*  SA17  American Funds Clover Fund of America*  SA17  American Funds Clover Fund of America*  SA17  American Funds New Economy Fund*  SA16  American Funds Control Funds Protection - EX  SA17  American Funds New Prospection Fund*  SA18  SA18  American Funds New Prospection Fund*  SA18  SA18  American Funds New Prospection Fund*  SA18  SA18  SA18  SA18  American Funds New Prospection Fund*  SA19  SA11  American Funds New Prospection Fund*  SA18  SA18  SA18  SA18  American Funds New Prospection Fund*  SA19  SA19  SA19  SA11  American Funds New Prospection Fund*  SA11  American Funds New Prospection Fund*  SA11  American Funds New Prospection Fund*  SA12  SA14  SA15  SA15  SA16  SA17  American Funds New Prospection Fund*  SA17  American Funds New Prospection Fund*  SA18  SA18  SA19	If Stadion Account Management Services are offered, any investment lineup may be offered, however, if a custom lineup is selected the following separate accounts												
SA14 Short From - EXCOST  SA15 SA15 Short From - EXCOST  SA16 SA16 Short From - EXCOST  SA17 Short From - EXCOST  SA18 SA18 Short From - EXCOST  SA18 American Funds Investment Company of American Funds  SA10 American Funds Company of American Funds  SA10 American Funds American High Income Trust**  SA10 American Funds American High Income Trust**  SA10 American Funds American Funds Of American  SA16 American Funds Capabal World Bond Fund**  SA16 American Funds Capabal World Bond Fund**  SA16 American Funds LUS Government Securities Fund**  SA11 American Funds LUS Government Securities Fund**  SA11 American Funds LUS Government Securities Fund**  SA11 American Funds LUS Government Securities Fund**  SA12 Elevator VPD Potential Income  SA35 Poleware VPP Trenglation Colored Income  SA36 Funds VPP Trenglation Colored Income  SA37 Delevator VPP Trenglation Colored Income  SA36 Funds VPP Trenglation Colored Income  SA36 Funds VPP Trenglation Colored Income  SA37 Delevator VPP Trenglation Colored Income  SA37 Delevator VPP Trenglation Colored Income  SA37 Delevator VPP Trenglation Colored Income  SA38 Delevator VPP Trenglation Colored Income  SA37 Delevator VPP Trenglation Colored Income  SA38 Delevator VPP Trenglation Colored Income  SA37 Delevator VPP Trenglation Colored Income  SA38 Delevator VPP Trenglation Colored Income  SA39 Delevator VPP Trenglation Colored Income  SA30 Delevator VPP Trenglation Colo													
SA14   Short Term - EVCOIST   SA15   Amenican Funds Growth Fund of America?		nservative				American Funds FuroPacific Growth	Fund® - FY						
Moderate Conservative		<b>SΔ1</b> ⁄⁄											
SA12													
SA1C													
SA16			· · · · · · · · · · · · · · · · · · ·			-							
SALIG   American Funds Capital World Bond Fund*   SALIG   SlackRoot Large Capit Growth			· · · · · · · · · · · · · · · · · · ·										
□ SA11 American Funds Intermediate Bond Fund of American®   SA53   BlackRock Mid-Cap Value Equity   □ SA17 SA17   SA17   SA18   SA18   SA56   Delaware VIP® Finder Fund®**   □ SA87   Delaware VIP® Thereine Fund®**   SA56   SA5													
□ SA11			·										
□ SA93 Delaware VIP® Torrepted income □ SA66 Follower VIP® Sand Log Value □ SA67 Foldelly* VIP Contratural □ SA68 FOLIVIP Templeton Global Bond Securities □ SA68 FOLIVIP Templeton Global Bond Securities □ SA20 High Yield Bond - EX □ SA20 High Yield Bond - EX □ SA20 High Yield Bond - EX □ SA21 Livip® Sagh Bond Index - EXICOIST □ SA22 Livip® Sagh Bond Index - EXICOIST □ SA22 Livip® Sagh Bond Index - EXICOIST □ SA23 Livip® Sagh Bond Index - EXICOIST □ SA24 Agressive Balanced □ SA27 Livip® Delaware Special Gopportunities - EX □ SA18 American Funds American Bulanced Fund® □ SA32 Livip® Character Mutual Fund® □ SA32 Livip® Character Mutual Fund® □ SA33 Livip® Character Mutual Fund® □ SA34 Livip® Sagh International Index - ST □ SA14 American Funds Capital Income Bulider® □ SA14 American Funds Fundamental Investors® □ SA14 American Funds Fundamental Investors® □ SA14 American Funds Fundamental Investors® □ SA14 American Funds Sagh Mort Got Growth and Income Fund of American Funds Fundamental Investors® □ SA14 American Funds Sagh Mort Got Growth and Income Fund of American Funds Fundamental Investors® □ SA14 American Funds Washington Mutual Investors Fund® □ SA14 American Funds Washington Mutual Investors Fund® □ SA15 BlackRock Equity Dividend □ SA16 Delaware Special Opportunities - EXICOIST □ SA17 Expression Funds Washington Mutual Investors Fund® □ SA29 Livip® Sagh Russell Large Cap Growth® Index Non-Lending Series - EXICOIST □ SA18 BlackRock Equity Dividend □ SA19 Sagh Russell Large Cap Orowth® Index Non-Lending Series - EXICOIST □ SA18 BlackRock Equity Dividend □ SA19 Sagh Russell Large Cap Orowth® Index Non-Lending Series - EXICOIST □ SA19 Conservative Balanced □ SA11 American Funds Samp Mutual Investors Fund® □ SA20 Filip™ Investors® Funds Mutual Investors Fund® □ SA21 Filip™ Profesioled Profile 2010 - EX □ SA31 Livip® Profesioled Profile 2010 - EX □ SA32 Livip® Profileded Profile 2010 - EX □ SA34 Livip® Profileded Profile 2010 - EX □ SA34 Livip® Profesioled Profile 2010 - EX □ SA34 Livip® Profileded Profile 2010													
SA87   Delaware VIP* Limited-Term Diversified Income   SA86   Fidelity* VIP Controlluride*													
SA86   FTVIPT Templeton Global Bond Securities   SA22   Indight YVIP Corowth   SA22   Indight YVIP Corowth   SA22   Indight YVIP Corowth   SA22   Indight YVIP Corowth   SA23   Large Capitalization Equity   SA24   Indight YVIP SSA8 Bond Index - EXCOIST   SA25   LVIP Polewara Special Capitalization Equity   SA26   LVIP Delewara Special Capitalization Equity   SA26   LVIP Delewara Special Capitalization Equity   SA26   LVIP Delewara Special Capitalization Equity   SA27   LVIP SSA6 Nature Indianalization Equity   SA27   LVIP SSA6 Nature Indianalization Equity   SA27   LVIP SSA6 Nature Indianalization   SA27   LVIP Sagna and Indianalization   SA27   LVIP Vanguard Domestic Equity ETF   LVIP Coronalization   SA27   LVIP Vanguard International Equity ETF - EXCOIST   SA28   LVIP Vanguard International Equity ETF - EXCOIST   SA28   LVIP Vanguard International Equity ETF - EXCOIST   SA28   LVIP Vanguard International Equity EVF   LVIP Vanguard International Equity EVF   LVIP Vanguard International Equity EVF   LVIP Vanguard Interna						•							
SA12   Government/Corporate Bond						•							
SA20   High Yield Bond - EX			•			•							
SALI   VIP SSQA Bond Index - EXCOOST   SAJS   Large Capitalization Equity			·			. ,							
SALM   PIMCO Total Return - EX						•							
SA32   Aggressive Balanced			•				state - EX						
SA12   Aggressive Balanced     SA17   LVIP Delaware Special Opportunities - EX   LVIP Mid-Cap Value     SA18   American Funds American Mutual Fund*     SA18   LVIP Mid-Cap Value     LVIP Mid-Cap Value     LVIP Mid-Cap Value     LVIP SSQA International Index - ST   SA18   LVIP Mid-Cap Value     SA15   LVIP SSQA International Index - ST   LVIP SSQA SAP 500 Index - EXCOST   SA14   American Funds Income Fund of America*   SA19   LVIP Vanguard International Equity ETF - EXCOIST   SA11   American Funds Washington Mutual Investors Fund**   SA29   SA29   LVIP Vanguard International Equity ETF - EXCOIST   SA12   Balanced   SA34   SA46   SA47							5.61						
SA1B   American Funds American Balanced Fund*   SA15   LVIP Mid-Cap Value			Aggressive Balanced				s - EX						
SA1D   American Funds American Mutual Fund*   SA15   LVIP SSgA finternational Index - ST			· ·				J = 71						
SA1F   American Funds Capital Income Builder®   SA27   LVIP S5gA SAP 500 Index - EXCO/ST						•							
SA1H   American Funds Capital World Growth and Income Fund <sup>SM</sup>   SA29   LVIP T. Rowe Price Growth Slock   SA11   American Funds Income Fund of American Sa11   American Funds Income Fund of American Sa11   American Funds Washington Mutual Investors Fund <sup>SM</sup>   SA59   LVIP Vanguard International Equity ETF - EXICO/ST   SA11   American Funds Washington Mutual Investors Fund <sup>SM</sup>   SA59   LVIP Vanguard International Equity ETF - EXICO/ST   SA12   SA14   American Funds Washington Mutual Investors Fund <sup>SM</sup>   SA59   LVIP Vanguard International Equity ETF - EXICO/ST   SA12   BlackRock Equity Dividend   SA19   SSgA Russell Large Cap Growth® Index Non-Lending Series - EXICO/ST   SA12   BlackRock Global Allocation - EX   SA18   SSgA Russell Large Cap Walue   SA13   SSgA Russell Large Cap Walue   SA14   SSgA Russell Large Cap Walue   SA14   SSgA Russell Large Cap Walue   SA14   American Funds Non-Lending Series - EXICO/ST   SA20   Conservative Balanced   Aggressive   SA12   FTVIPT Franklin Income Securities   SA11   American Funds New World Fund®   SA12   FTVIPT Mutual Shares Securities   SA18   American Funds New World Fund®   SA19   SA19   FTVIPT Mutual Shares Securities   SA18   American Funds New World Fund®   SA19   SA19   FTVIPT Mutual Shares Securities   SA18   American Funds New World Fund®   SA19   SA19						-	/ST						
SA1J   American Funds Fundamental Investors™   SA62   LVIP Templeton Growth			•			•							
SA11			·										
SA1U   American Funds Washington Mutual Investors Fund <sup>SM</sup>   SA59   LVIP Vanguard International Equity ETF - EX/CO/ST   SA1E BlackRock Equity Dividend   SA19   SSgA Russell Large Cap Growth® Index Non-Lending Series - EX/CO/ST   SA1E BlackRock Equity Dividend   SA19   SSgA Russell Large Cap Value Index Non-Lending Series - EX/CO/ST   SA1E BlackRock Large Cap Value   SA18   SSgA Russell Small Cap Value Index Non-Lending Series - EX/CO/ST   SA30   BlackRock Large Cap Value   SA18   SSgA S&P MidCap® Index Non-Lending Series - EX/CO/ST   SA30   Delaware VIP® Value   SA31   AllianceBernstein VPS Global Thematic Growth   SA31   AllianceBernstein VPS Global Thematic Global Thematic Global Th						·	=						
□ SA21 BlackRock Equity Dividend       □ SA45 SALF       BlackRock Colobal Allocation - EX       □ SALB       SSQA Russell Large Cap Growth® Index Non-Lending Series - EX/CO/ST         □ SA80 BlackRock Clobal Allocation - EX       □ SALB       SSQA Russell Small Cap Value Non-Lending Series - EX/CO/ST         □ SA80 BlackRock Large Cap Value       □ SALB       SSQA S&P MidCap® Index Non-Lending Series - EX/CO/ST         □ SA31 Delaware VIP* Value       □ SA11 AllianceBernstein VPS Global Thematic Growth         □ SA21 FTVIPT Franklin Income Securities       □ SA11 American Funds New World Fund®         □ SA21 FTVIPT Hutual Shares Securities       □ SA18 American Funds SMALLCAP World Fund®         □ SA22 FTVIPT Hutual Shares Securities       □ SA15 American Funds SMALLCAP World Fund®         □ SA27 Fidelity® VIP Equity Income       □ SA76 BlackRock Energy & Resources         □ SA28 Franklin Balanced       □ SA76 BlackRock Small/Mid-Cap Growth         □ SA11 LVIP Protected Profile 2010 - EX       □ SA2C Delaware VIP* Emerging Markets - EX         □ SA12 LVIP Protected Profile 2020 - EX       □ SA39 Delaware VIP* Emerging Markets - EX         □ SA13 LVIP Protected Profile 2030 - EX       □ SA84 Fidelity® VIP Mid Cap         □ SA12 LVIP Delaware Foundation® Aggressive Allocation - EX/CO       □ SA64 Janus Sepen Enterprise         □ SA12 LVIP Delaware Foundation® Aggressive Allocation - EX/CO       □ SA65 MFS® VIT Growth         □ SA18 SQA Russell Large Cap Va													
SALF   BlackRock Gjutiy Dividend   SAL9   SSgA Russell Large Cap Growth® Index Non-Lending Series - EX/CO/ST   SAB   SlackRock Global Allocation - EX   SAB   SSgA Russell Small Cap Value Index Non-Lending Series - EX/CO/ST   SA30   Conservative Balanced   SALA   SSgA S&P MidCap® Index Non-Lending Series - EX/CO/ST   SA30   Conservative Balanced   Aggressive   SA31   AllianceBernstein VPS Global Thematic Growth   SA21   AllianceBernstein VPS Global Thematic Growth   SA21   AllianceBernstein VPS Global Thematic Growth   SA31   American Funds SMALLCAP World Fund®   SA31   American Funds SMALLCAP World Fund®   SA37   Floatity® VIP Equity Income   SA37   Floatity® VIP Equity Income   SA37   SlackRock Energy & Resources   SA36   S							2700701						
SALE   BlackRock Global Allocation - EX   SALB   SSgA Russell Small Cap Value Index Non-Lending Šeries - EX/CO/ST							idex Non-Lending Series - EX/CO/ST						
SA80   BlackRock Large Cap Value   SALA   SSgA S&P MidCap® Index Non-Lending Series - EX/CO/ST			· •			• •	<u> </u>						
□ SA30       Conservative Balanced       Aggressive         □ SA61       Delaware VIP® Value       □ SA31       AllianceBernstein VPS Global Thematic Growth         □ SA21       FTVIPT Franklin Income Securities       □ SA18       American Funds New World Fund®         □ SA57       Fidelity® VIP Equity Income       □ SA77       BlackRock Energy & Resources         □ SA2R       Franklin Balanced       □ SA76       BlackRock Small/Mid-Cap Growth         □ SA11       LVIP Protected Profile 2010 • EX       □ SA2C       Delaware Small Cap Core         □ SA12       LVIP Protected Profile 2020 • EX       □ SA84       Fidelity® VIP Mid Cap         □ SA12       LVIP Protected Profile 2030 • EX       □ SA84       Fidelity® VIP Mid Cap         □ SA12       LVIP Protected Profile 2040 • EX       □ SA84       Fidelity® VIP Mid Cap         □ SA12       LVIP Protected Profile 2050 • EX       □ SA84       Fidelity® VIP Mid Cap         □ SA12       LVIP Protected Profile 2050 • EX       □ SA85       LVIP Baron Growth Opportunities         □ SA12       LVIP Poleaware Foundation® Aggressive Allocation • EXICO       □ SA36       LVIP SS9A Small Cap Index • EXICO/ST         □ SA95       LVIP Delaware Foundation® Moderate Allocation • EXICO       □ SA17       Medium Capitalization Equity       EX         □ SA12 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>													
□ SA61 Delaware VIP® Value □ SA31 AllianceBernstein VPS Global Thematic Growth □ SA21 FTVIPT Franklin Income Securities □ SA18 American Funds New World Fund® □ SA21 FTVIPT Franklin Income Securities □ SA18 American Funds SMALLCAP World Fund® □ SA57 Fidelity® VIP Equity Income □ SA77 BlackRock Energy & Resources □ SA27 Fidelity® VIP Equity Income □ SA76 BlackRock Small/Mid-Cap Growth □ SA11 LVIP Protected Profile 2010 - EX □ SA24 UVIP Protected Profile 2020 - EX □ SA24 Delaware Small Cap Core □ SA24 LVIP Protected Profile 2030 - EX □ SA94 Delaware VIP® Emerging Markets - EX □ SA31 LVIP Protected Profile 2030 - EX □ SA94 Fidelity® VIP Mid Cap □ SA41 LVIP Protected Profile 2040 - EX □ SA42 LVIP Protected Profile 2050 - EX □ SA44 LVIP Protected Profile 2050 - EX □ SA44 LVIP Brano Growth Opportunities □ SA41 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA97 LVIP Delaware Foundation® Conservative Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA48 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity - EX □ SA48 Value Equity - EX □ SA48 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA63 Wells Fargo Advantage® Discovery □ SA64 Section on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS Give street address - NO deliveries are made to a P.O. Box. Kits are sent via our vendor's "best way." Phone □			• .			oog/tour middap madx from Edit	anig dends <b>Extodic</b> i						
□ SA2I       FTVIPT Franklin Income Securities       □ SA1R       American Funds New World Fund®         □ SA2J       FTVIPT Mutual Shares Securities       □ SA1S       American Funds SMALLCAP World Fund®         □ SA57       Fidelity® VIP Equity Income       □ SA77       BlackRock Energy & Resources         □ SA2R       Franklin Balanced       □ SA76       BlackRock SmallMid-Cap Growth         □ SA12       LVIP Protected Profile 2010 - EX       □ SA2C       Delaware Small Cap Core         □ SA12       LVIP Protected Profile 2030 - EX       □ SA49       Delaware VIP® Emerging Markets - EX         □ SA12       LVIP Protected Profile 2030 - EX       □ SA44       LVIP Protected Profile 2030 - EX       □ SA44         □ SA14       LVIP Protected Profile 2030 - EX       □ SA45       Janus Aspen Enterprise         □ SA12       LVIP Protected Profile 2050 - EX       □ SA41       LVIP Brotected Profile 2050 - EX         □ SA12       LVIP Delaware Foundation® Aggressive Allocation - EX/CO       □ SA36       LVIP Delaware Foundation® Aggressive Allocation - EX/CO         □ SA39       LVIP Delaware Foundation® Moderate Allocation - EX/CO       □ SA65       MFS® VIT Growth         □ SA28       Value Equity - EX       □ SA24       Small Capitalization Equity - EX         □ SA28       SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST <td></td> <td></td> <td></td> <td></td> <td></td> <td>AllianceRemstein VPS Global Them</td> <td>atic Growth</td>						AllianceRemstein VPS Global Them	atic Growth						
□ SA2J       FTVIPT Mutual Shares Securities       □ SA1S       American Funds SMALLCAP World Fund®         □ SA2R       Fidelity® VIP Equity Income       □ SA77       BlackRock Small/Mid-Cap Growth         □ SA2R       Franklin Balanced       □ SA2       BlackRock Small/Mid-Cap Growth         □ SAL1       LVIP Protected Profile 2010 • EX       □ SA2C       Delaware Small Cap Core         □ SAL2       LVIP Protected Profile 2030 • EX       □ SA84       Fidelity® VIP Mid Cap         □ SAL1       LVIP Protected Profile 2030 • EX       □ SA84       Fidelity® VIP Mid Cap         □ SAL4       LVIP Protected Profile 2050 • EX       □ SA1X       LVIP Baron Growth Opportunities         □ SA12       LVIP Delaware Foundation® Aggressive Allocation • EX/CO       □ SA1X       LVIP Baron Growth Opportunities         □ SA97       LVIP Delaware Foundation® Conservative Allocation • EX/CO       □ SA17       Medium Capitalization Equity • EX         □ SA98       LVIP Delaware Foundation® Moderate Allocation • EX/CO       □ SA15       Medium Capitalization Equity • EX         □ SA12       Value Equity • EX       □ SA24       Small Capitalization Equity         □ SA28       Value Equity • EX       □ SA24       Small Capitalization Equity         □ SA12       Value Equity • EX       □ SA24       Small Capitalization Equity							atto Growth						
SA57   Fidelity® VIP Equity Income   SA77   BlackRock Energy & Resources   SA2R   Franklin Balanced   SA76   BlackRock Small/Mid-Cap Growth							Fund®						
□ SA2R Franklin Balanced □ SA76 BlackRock Small/Mid-Cap Growth □ SAL1 LVIP Protected Profile 2010 - EX □ SA2C Delaware Small Cap Core □ SAL2 LVIP Protected Profile 2030 - EX □ SA84 Fidelity® VIP Mid Cap □ SAL4 LVIP Protected Profile 2030 - EX □ SA84 Fidelity® VIP Mid Cap □ SAL4 LVIP Protected Profile 2040 - EX □ SA64 Janus Aspen Enterprise □ SAL1 LVIP Protected Profile 2050 - EX □ SA64 Janus Aspen Enterprise □ SAL1 LVIP Protected Profile 2050 - EX □ SA64 LVIP Baron Growth Opportunities □ SA97 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA95 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA65 MFS® VIT Growth □ SAL8 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity - EX □ SA28 Value Equity - EX □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SALD SSGA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SAL							Turid						
□ SAL1 LVIP Protected Profile 2010 - EX □ SA94 Delaware Small Cap Core □ SAL2 LVIP Protected Profile 2020 - EX □ SA94 Delaware VIP® Emerging Markets - EX □ SAL3 LVIP Protected Profile 2030 - EX □ SA94 Fidelity® VIP Mid Cap □ SAL4 LVIP Protected Profile 2040 - EX □ SA64 Janus Aspen Enterprise □ SALL LVIP Protected Profile 2050 - EX □ SA1X LVIP Baron Growth Opportunities □ SA97 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA18 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA95 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA17 Medium Capitalization Equity - EX □ SA96 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA17 Medium Capitalization Equity - EX □ SA98 Value Equity - EX □ SA28 Value Equity - EX □ SA28 Value Equity - EX □ SA29 AllianceBernstein VPS Small/Mid Cap Value □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA10 SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA10 SSgA Real Asset N			• • •			••							
□ SAL2 LVIP Protected Profile 2020 - EX □ SA94 Delaware VIP® Emerging Markets - EX □ SAL3 LVIP Protected Profile 2030 - EX □ SAL4 LVIP Protected Profile 2030 - EX □ SAL4 LVIP Protected Profile 2040 - EX □ SA64 Janus Aspen Enterprise □ SALL LVIP Protected Profile 2050 - EX □ SA1X LVIP Baron Growth Opportunities □ SA95 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA95 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA17 Medium Capitalization Equity - EX □ SA18 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX □ SA28 Value Equity - EX □ SA28 Value Equity - EX □ SA29 AllianceBernstein VPS Small/Mid Cap Value □ SA63 Wells Fargo Advantage® Discovery □ SA1A American Funds AMCAP Fund® 100% = Total  There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS Give street address – NO deliveries are made to a P.O. Box. Kits are sent via our vendor's "best way."  Phone													
□ SAL3 LVIP Protected Profile 2030 - EX □ SA84 Fidelity® VIP Mid Cap □ SAL4 LVIP Protected Profile 2040 - EX □ SA64 Janus Aspen Enterprise □ SALL LVIP Protected Profile 2050 - EX □ SA1X LVIP Baron Growth Opportunities □ SA97 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA95 LVIP Delaware Foundation® Conservative Allocation - EX/CO □ SA36 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA65 MFS® VIT Growth □ SAL8 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA20 SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA63 Wells Fargo Advantage® Discovery □ SA1A American Funds AMCAP Fund® 100-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS Give street address - NO deliveries are made to a P.O. Box. Kits are sent via our vendor's "best way."  Phone □						•	EY						
□ SAL4 LVIP Protected Profile 2040 - EX □ SA64 Janus Aspen Enterprise □ SALL LVIP Protected Profile 2050 - EX □ SA1X LVIP Baron Growth Opportunities □ SA97 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA95 LVIP Delaware Foundation® Conservative Allocation - EX/CO □ SA17 Medium Capitalization Equity - EX □ SA96 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA65 MFS® VIT Growth □ SAL8 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX □ SA10 SSgA Real Asset Non-Lending Series ■ SA10 SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA10 SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA10 Wells Fargo Advantage® Discovery □ SA1A American Funds AMCAP Fund® □ There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone  Phone   Contact name  Address						0 0	LX						
□ SALL LVIP Protected Profile 2050 - EX □ SA1X LVIP Baron Growth Opportunities □ SA97 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA95 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA17 Medium Capitalization Equity - EX □ SA96 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA65 MFS® VIT Growth □ SA18 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX □ SA1D SSgA Real Asset Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA1A American Funds AMCAP Fund® □ SA63 Wells Fargo Advantage® Discovery □ SA1A American Funds AMCAP Fund® 100% = Total □ There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone  - Contact name  Address						•							
□ SA97 LVIP Delaware Foundation® Aggressive Allocation - EX/CO □ SA36 LVIP SSgA Small-Cap Index - EX/CO/ST □ SA95 LVIP Delaware Foundation® Conservative Allocation - EX/CO □ SA65 MFS® VIT Growth □ SA48 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX ■ SA28 Value Equity - EX ■ SA4D SSgA Real Asset Non-Lending Series ■ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA4A American Funds AMCAP Fund® ■ SA4A American Funds AMCAP Fund® ■ Total ■ There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address - NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone  Contact name  Address	_			_									
□ SA95 LVIP Delaware Foundation® Conservative Allocation - EX/CO □ SA96 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA65 MFS® VIT Growth □ SAL8 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX ■ SSgA Real Asset Non-Lending Series ■ SALC SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA1A American Funds AMCAP Fund® ■ SA1A American Funds AMCAP Fund® ■ 100% = Total ■ There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone							O/ST						
□ SA96 LVIP Delaware Foundation® Moderate Allocation - EX/CO □ SA65 MFS® VIT Growth □ SAL8 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX □ SALD SSgA Real Asset Non-Lending Series  Moderate Aggressive □ SALC SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA63 Wells Fargo Advantage® Discovery □ SA1A American Funds AMCAP Fund® 100% = Total  There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS Give street address - NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone							0/01						
□ SAL8 SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO/ST □ SA24 Small Capitalization Equity □ SA28 Value Equity - EX □ SALD SSgA Real Asset Non-Lending Series - EX/CO/ST  Moderate Aggressive □ SALC SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA63 Wells Fargo Advantage® Discovery □ SA1A American Funds AMCAP Fund® 100% = Total  There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS Give street address - NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone □  Contact name  Address													
□ SA28 Value Equity - EX  Moderate Aggressive □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA48 American Funds AMCAP Fund®  There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone □  Phone □  Address  Address													
Moderate Aggressive □ SALC SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO/ST □ SA39 AllianceBernstein VPS Small/Mid Cap Value □ SA63 Wells Fargo Advantage® Discovery □ SA1A American Funds AMCAP Fund® 100% = Total  There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone □  Contact name  Address							ne.						
Address  AllianceBernstein VPS Small/Mid Cap Value  SA63 Wells Fargo Advantage® Discovery  100% = Total  There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone			. ,										
□ SA1A American Funds AMCAP Fund®  *There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  **SECTION 5: PROVIDE SHIPPING ADDRESS**  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone –  Contact name  Address						•	lex Non-Lending Series - EXICOIST						
There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to 90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone  Contact name  Address			•			,							
90-day equity wash. A market value adjustment may apply. Contact The Lincoln National Life Insurance Company at 800 248-0838 for further information.  SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone	_						able Value Assount may be subject to						
SECTION 5: PROVIDE SHIPPING ADDRESS  Give street address – NO deliveries are made to a P.O. Box.  Kits are sent via our vendor's "best way."  Phone	90-	dav equity w	ash. A market value adjustment may apply. Contact The Lincoln Nationa	III III a 12 I I ife Insi	urance Com	nany at 800 248-0838 for further infor	mation						
Company name Kits are sent via our vendor's "best way." Phone													
Contact nameAddress	_	_		Kita ar	a aant via a	ur vandar'a "baat way "							
Address													

The Lincoln National Life Insurance Company 1300 South Clinton Street, Suite 500 P.O. Box 2248

Special instructions \_

Fort Wayne, IN 46801-2248 Phone: 800 248-0838 Fax: 260 455-0200

Stadion investment advice and account management services are provided by Stadion Money Management, LLC. Stadion Money Management, LLC is an independent registered investment advisor for Stadion. Stadion Money Management, LLC is neither an affiliate nor a member of the Lincoln Financial Group.

The Lincoln Ibbotson Insight Series is not an investment option. It is a fund lineup chosen by Ibbotson and Associates from the investment options that are available in

the Lincoln Director® group variable annuity. Ibbotson Associates, Inc. is a registered investment advisor and a wholly-owned subsidiary of Morningstar, Inc. Neither Ibbotson nor Morningstar are affiliated with the Lincoln Financial Group. The Ibbotson name is a registered mark of Morningstar, Inc. Ibbotson Associates, Inc., 22 W. Washington Street, Chicago, IL 60602.

Washington Steeter, Chicago, It. 60002.

Lincoln Director<sup>SM</sup>, a group variable annuity contract, is issued on contract form # 19476 and state variations by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc. Radnor, PA, a broker/dealer. Contractual obligations are backed by the claims-paying ability of The Lincoln National Life Insurance Company.

Product and features subject to state availability. Limitations and exclusions may apply.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

contractual obligations. Page 2 of 2