

ENROLLMENT KIT ORDER FORM

Important: Please complete this form in its entirety to request enrollment kits with the investment lineup effective August 22, 2011 and fax the completed form to 260 455-0200. Delivery of kits may take 7-10 business days from receipt of a fully completed form. For enrollment meeting support services, please complete the Enrollment meeting support request form for existing contracts, EM60812-DLDL.

SECTION 1: GENERAL INFORMATION

•	Requestor information								
	Name								
	Phone								
•	Plan information – check one box per row								
	Company name								
	Contract:	☐ Existing	□ New						
	Contract number (if assigned) GP								
•	Plan type:	□ 401(k)	☐ Money Purchase	☐ Profit Sharing	☐ 457(b) Governmental P	lan			
•	Roth:	☐ Yes	□ No						
•	QDIA selected?	☐ Yes	□ No						
	If yes, which QDIA? ☐ Life Cycle Options (LVIP Protected Profiles: SAL1, SAL2, SAL3, SAL4, SALL)								
		☐ Balance	ed Options:						
		SA21	Balanced		SA95 LVIP Delaware Foundation®	Conservative Allocation			
		SA30	Conservative Balanced		SA96 LVIP Delaware Foundation®	Moderate Allocation			
		SA32	Aggressive Balanced		SA97 LVIP Delaware Foundation®	Aggressive Allocation			
•	Service provider	information	TPA name						
	•								
S	SECTION 2: OF	PTIONS AI	ND QUANTITIES						
	Customized enro		•	Fnalish OTY:	Spanish OTY:				
		Customized enrollment materials** English QTY: Spanish QTY: (Complete section 3 & 4 – May include Financial Advisor name and phone on kit)							
•	Additional materi	als:							
	☐ Participant rollov	ver forms*		QTY:					
•					ials, which do not contain time o site at www.LincolnFinancial				
	Only available in Eng								
**	'Available in both Sp	anish and Eng	glish						
			TION						
5	SECTION 3: CL	JS I OMIZA	ATION						
•	Plan name/title on	kit front cove	r						
•	Financial Advisor i	information on	n kit back cover (optional))					
	Name								
	Firm								
	Phone -		E-mail						

☐ OFFER AL		□ OFFER (EX) Lin	ncoln lbbotson Insight EXPANDED Se ncoln lbbotson Insight CORE Series t						
Conservative	e	Moderate Aggressive (cont.)							
	Guaranteed Account/Guaranteed Stable Value Account* - EX/CO	□ SA56	Delaware VIP® Small Cap Value						
☐ SA14	Short Term - EX/CO	☐ SA35	Fidelity® VIP Contrafund®						
Moderate Co		☐ SA58	Fidelity® VIP Growth						
□ SA92	American Century VP Inflation Protection - EX	☐ SA22	International Equity						
□ SA1C	American Funds American High-Income Trust SM	☐ SA70	Janus Aspen Janus						
□ SA1E	American Funds Bond Fund of America SM	☐ SA23	Large Capitalization Equity						
□ SA93	Delaware VIP® Diversified Income	☐ SA55	LVIP Cohen & Steers Global Real Estate	- EX					
☐ SA87	Delaware VIP® Limited-Term Diversified Income	☐ SA33	LVIP Delaware Social Awareness						
□ SA86	FTVIPT Templeton Global Bond Securities	☐ SAL7	LVIP Delaware Special Opportunities - Ex	(
☐ SA12	Government/Corporate Bond	□ SA38	LVIP Mid-Cap Value						
☐ SA20	High Yield Bond - EX	☐ SAL5	LVIP SSgA International Index						
□ SAL6	LVIP SSgA Bond Index - EX/CO	☐ SA27	LVIP SSgA S&P 500 Index - EX/CO						
□ SALM	PIMCO Total Return - EX	☐ SA29	LVIP T. Rowe Price Growth Stock						
Moderate		□ SA62	LVIP Templeton Growth						
□ SA32	Aggressive Balanced	☐ SA19	LVIP Vanguard Domestic Equity ETF						
□ SA21	Balanced	☐ SA59	LVIP Vanguard International Equity ETF -	EX/CO					
□ SA80	BlackRock Large Cap Value	□ SA67	MFS® VIT Utilities						
□ SA30	Conservative Balanced	□ SAL9	SSgA Russell Large Cap Growth® Index	Non-Lending Series - EX/CO					
□ SA61	Delaware VIP® Value	□ SALB	SSgA Russell Small Cap Value Index No	•					
□ SA57	Fidelity® VIP Equity Income	□ SALA	SSgA S&P MidCap® Index Non-Lending	•					
□ SAL1	LVIP Protected Profile 2010 - EX	Aggressive							
□ SAL2	LVIP Protected Profile 2020 - EX	□ SA31	AllianceBernstein VPS Global Thematic 0	Growth					
□ SAL3	LVIP Protected Profile 2030 - EX	□ SA46	American Funds SMALLCAP World Fund						
□ SAL4	LVIP Protected Profile 2040 - EX	□ SA77	BlackRock Energy & Resources	•					
□ SALL	LVIP Protected Profile 2050 - EX	□ SA76	BlackRock Small/Mid-Cap Growth						
□ SA97	LVIP Delaware Foundation® Aggressive Allocation - EX/CO	□ SA94	Delaware VIP® Emerging Markets - EX						
□ SA95	LVIP Delaware Foundation® Conservative Allocation - EX/CO	□ SA84	Fidelity® VIP Mid Cap						
□ SA96	LVIP Delaware Foundation® Moderate Allocation - EX/CO	□ SA64	Janus Aspen Enterprise						
□ SAL8	SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO	☐ SA1X	LVIP Baron Growth Opportunities						
☐ SA28		□ SA36							
	Value Equity - EX		LVIP SSgA Small-Cap Index - EX/CO						
Moderate Ag		□ SA17	Medium Capitalization Equity - EX						
□ SA39	AllianceBernstein VPS Small/Mid Cap Value	□ SA65	MFS® VIT Growth						
□ SA54	American Funds EuroPacific Growth Fund® - EX	□ SA24	Small Capitalization Equity						
□ SA48	American Funds Growth Fund of America®	□ SALC	SSgA Russell Small Cap Growth Index N	on-Lending Series - EX/CO					
□ SA49	American Funds Investment Company of America® - EX	□ SA63	Wells Fargo Advantage® Discovery						
□ SA34	American Funds New Perspective Fund®	100% = To	otal						
□ SA81	BlackRock Capital Appreciation - EX								
□ SA83	BlackRock Mid-Cap Value Equity								
□ SA11	Core Equity								
*There are rest 90-day equity v	rictions on the amount that can be withdrawn from the Guaranteed Acco vash. A market value adjustment may apply. Contact The Lincoln Nation	unt in a 12-month per al Life Insurance Com	riod. Transfers from the Guaranteed Stable npany at 800 248-0838 for further information	Value Account may be subject to a on.					
SECTIO	N 5: PROVIDE SHIPPING ADDRESS	Give street addre	OX.						
Company r	name	Kits are sent via	our vendor's "best way." Phone						
Contact name									
City		S	tate	Zip					

Special instructions

The Lincoln National Life Insurance Company 1300 South Clinton Street, Suite 500 p. Sox 2248
P.O. Box 2248
Phone: 800 248-0838
Fax: 260 455-0200

The Lincoln Ibbotson Insight Series is not an investment option. It is a fund lineup chosen by Ibbotson and Associates from the investment options that are available in the Lincoln Director^{EM} group variable annuity. Ibbotson Associates, Inc. is a registered investment advisor and a wholly-owned subsidiary of Morningstar, Inc. Neither Ibbotson nor Morningstar are affiliated with the Lincoln Financial Group. The Ibbotson name is a registered mark of Morningstar, Inc. Ibbotson Associates, Inc., 22 W. Washington Street, Chicago, IL 60602.
Lincoln Director^{EM} group variable annuity contract, is issued on contract form # 19476 and state variations by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc. Radnor, PA, a broker/dealer. Contractual obligations are backed by the claims-paying ability of

The Lincoln National Life Insurance Company.

Product and features subject to state availability. Limitations and exclusions may apply.

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