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#### History:

Misr International University in Cairo (MIU) was established in accordance with the presidential decree no. 246 of the year 1996 with the purpose of developing an academic institution that would directly and honestly address the practical realities of the 21st century.

#### Vision Statement:

MIU aims to be a unique national and international scholar model providing a reliable socio-academic environment that graduates lifelong learners, professional practitioners, and leaders with an entrepreneurial spirit who will serve and promote the values of scientific research and community service.

#### **Mission Statement:**

MIU is committed to promoting and sustaining academic and research programs that integrate instruction, research and community service. It endeavors to prepare students to assume positions of leadership in the various professions, effectively contributing to the social, cultural and technological development of the nation.

On the international front, MIU aims to expand ties with different reputable universities around the world to diversify its programs and prepare graduates who are internationally competent to meet the needs of all labor markets.

#### **COMPANY REPRESENTATIVES**

Paola Sakkal Hassan Afifi Ola El Hady Reem Ahmed

#### JOB VACANCIES

Position 1: Job Title: Academic and Administrative Positions.

#### WORKING CONDITIONS

Days off: Friday and Saturday Working Hours: 8:30 – 4:30

#### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: hr@miuegypt.edu.eg



# Alumni Stay Connected Services Office

The office is dedicated to keeping you involved in the life of the university and in touch with our growing Alumni community. Through a range of informative, eductional and social events, and the provision of exicting opportunities for career development, we ensure you are on the path to success.





For more information, join our MIU Alumni Group on facebook -

KM 28 Cairo – Ismailia Road (Ahmed Orabi District), Cairo, Egypt P.O. Box 1 Heliopolis Mobile: (+2) 010 028500 12 - 17 / (+2) 011 177789 90 - 98 Tel.: 19 (miu) 19648 / (+202) 24772033 - 37 Fax: (+202) 44771566 - 24772038 E-mai: miu@miuegypt.edu.eg

www.miuegypt.edu.eg



#### WHO WE ARE

Founded in 1995 by a group of young entrepreneurs, JOBMASTER started as a pioneering recruitment agency serving the Egyptian market caliber from entry to executive levels.

Gaining rapid acclaim for our dedication to high quality service and superior communication network, we accelerated our growth plan and started to offer a wider range of HR services.

Since 2007, our branch in the UAE has been handling the increasing number of projects in the GCC in a more personalized approach, towards providing a better service to our clients, whom we consider our partners - with a dedicated team supporting Cairo operations.

JOBMASTER Professional Team is committed to provide high quality Human Capital services at competitive investment, to increase the efficiency and the effectiveness of organizations, through a variety of customized solutions:

- HR Consultancy
- Recruitment
- People Assessment
- HR Surveys & Research
- Outsourcing

Currently JOBMASTER boosts solid partnerships with a large number of major clients and thousands of professionals across the region, as well as a massive up to date database, and continuous eye on the human resources market.

#### **OUR VISION**

Being the preferred Human Resources Advisors wherever we operate.

#### **OUR MISSION**

To consistently provide innovative premium HR solutions that help organizations capitalize on their most important asset...*People*..

"Our future target is to continue our expansion, offering trusted, high quality and cost effective services to our clients, while maintaining our extended customer care operation and guaranteed successful partnerships."



#### **JOB VACANCIES**

JOBMASTER is currently looking for Good calibers Fresh Graduates and Experienced, who are interested in the following fields:

- Accounting & Finance
- Administration
- Customer Service/ Call Center
- Engineering & Manufacturing
- Human Resources
- IT/ Telecom
- Pharmaceutical
- Project Management
- Sales & Marketing

**Send** your CV on miu.cv@jobmastergroup.com Mentioning your field of interest in the Subject Line.

#### OR

Visit our Website and fill in an Online Application on: www.jobmastergroup.com





# What's inside the box?

Are you confused about which way to go? You can't choose a job to apply for? You feel that you will be 'great', but you haven't really figured out how? You hear a lot about thinking out of the box, but you can't find the box in the first place?

Don't panic, you are not the only one.

Throughout your career, you will face many crucial decisions which will define your professional direction, development and eventually success.

This is why everyone needs guidance at different milestones to provide support and advice on the best route to take.

This is what we do at JOBMASTER's Career Development Center. We will help you uncover your potential and finally find out what's inside the box...

Explore your potential... Ask us for more information



# **Summary of Opportunities**

#### ACCOUNTING / BANKING / FINANCE

		ACCOUNTING / DANKIN		
	COMPANY NAME	COMPANY SECTOR	POSITION	PAGES
	Americana Group	FMCG	Accountant	52
	Banque du Caire	Banking	Central operations Manager	55 to 56
	Banque du Caire	Banking	Corporate Major Banking - Junior	55 to 56
	Banque du Caire	Banking	High Bankers - BDC Departments	55 to 56
	Banque du Caire	Banking	Retail Department Manager	55 to 56
	Banque du Caire	Banking	Tellers	55 to 56
	Banque du Caire	Banking	Treasury and Corporate Department Manager	55 to 56
	Egyptian Group	Medical Systems	Accountant	66 to 67
	El Rashidi Al Asly	FMCG	Accountant	71
	Global Napi	Pharma Manufacturer	Accountants	75 to 76
	Hill International	Project Management and Construction	Accountant	31 to 32
	Hill International	Project Management and Construction	Senior Cost Manager	31 to 32
	JOBMASTER	Human Capital Solutions	Accounting Positions - All Levels	4 to 5
	JOBMASTER	Human Capital Solutions	Fianance Positions - All Levels	4 to 5
	Horof Group	Hospitality & Service Industry	Junior Accountants	81
	LEONI	Automotive	Accountant	83 to 84
	MA'AN Foundation	Learning & Development	Accountant	85 to 86
	MA'AN Foundation	Learning & Development	Auditor	85 to 86
	PEPSICO.	FMCG	Costing Analyst	36 to 39
	Pfizer	Pharmaceutical	Accountant	34
	Raya Distribution	Telecommunications	Accountant	95 to 96
	SANDOZ	Pharmaceutical / Healthcare	Accountant	100
	Sanofi Aventis	Pharmaceutical	Tax Accountant	101 to 102
	Seif Group	Pharmaceutical	Accountants	106 to 107
	TAQA Arabia	Oil & Gas	Financial Analyst	113
	TAQA Arabia	Oil & Gas	Junior Accountant	113
	The Egyptian Child Care Cor	poration Education	Admin and Finance Executive	114 to 115
-	Wayana	NGO	Accountants	121 to 122
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	COMPANY NAME	COMPANY SECTOR	POSITION	PAGES
	CloudyPedia	Information Systems	Juniors Administration Team	60
	CloudyPedia	Information Systems	Seniors Administration Team	60
	Dar Zain	Consultant/Real estate	Secretary	61
	El Rashidi Al Asly	FMCG	Secretary	71
	Heinz Egypt	FMCG	Personal Assistant of Operations Director	77 to 78
	Hill International	Project Management and Construction	Administration Manager	31 to 32
	Hill International	Project Management and Construction	Executive Secretary	31 to 32
	Hill International	Project Management and Construction	Office Manager	31 to 32
	Hill International	Project Management and Construction	Personal Assistant	31 to 32
	Hill International	Project Management and Construction	Receptionist /Front Office	31 to 32

#### ADMINISTRATION

COMPAN	Y NAME	COMPANY SECTOR	POSITION	PAGES
JOBMAST	ΓER	Human Capital Solutions	Administration Positions - All Levels	4 to 5
Market Sh	are	Advertising Agency	Secretary	87
Misr Interr	national University	Educational	Administration Positions - All Levels	2
PEPSICO		FMCG	Administration & Security Manager	36 to 39
Pfizer		Pharmaceutical	Administrative Assistant	34
Pfizer		Pharmaceutical	Receptionist	34
Sanofi Ave	entis	Pharmaceutical	Data Analyst	101 to 102
Sipes		Chemicals	Receptionist	110
Sipes		Chemicals	Secretary	110
The Egypti	an Child Care Corporation	Education	Admission executive	114 to 115
The Emplo	oyer Magazine	Marketing and Advertising	Administration Officer	116 to 117
Wayana		NGO	Administration Assistant	121 to 122
Wayana		NGO	Data Entry	121 to 122

#### ADVERTISING / JOURNALISM / MARKETING / PUBLIC RELATIONS

COMPANY NAME	COMPANY SECTOR	POSITION	PAGES
Americana Group	FMCG	Assistant Brand Manager	52
Americana Group	FMCG	Brand Manager	52
Americana Group	FMCG	Marketing Coordinator	52
Bedaya Team for Human Resources development	NGO	Marketers	57
Dar Zain	Consultant/Real estate	Marketing Assistant	61
Egyptian Group	Medical System	Marketing Specialist	66 to 67
El Rashidi Al Asly	FMCG	Marketing Coordinator	71
El Rashidi Al Asly	FMCG	Marketing Supervisor	71
JOBMASTER	Human Capital Solutions	MArketing Positions - All Levels	4 to 5
Market Share	Advertising Agency	Senior Marketing	87
Reckitt Benckiser	FMCG	Assistant Brand Manager	99
Seasons	Plastic / Water Treatment	Brand Manager	103 to 104
Seasons	Plastic / Water Treatment	Brand Operation Senior Specialist	103 to 104
Seif Group	Pharmaceutical	Contract Specialist	106 to 107
Seif Group	Pharmaceutical	Marketing Specialist	106 to 107
Soul digital solutions	Digital Advertising	Digital Media Planning Specialist	111 to 112
Soul digital solutions	Digital Advertising	Junior Copywriters	111 to 112
Teenstuff & Kelmetna Magazines	Advertising	Writers	41
The Egyptian Child Care Corporation	Education	PR & Marketing Executive	114 to 115
The Egyptian Child Care Corporation	Education	Camp Administrator	114 to 115
The Egyptian Child Care Corporation	Education	Camp Director	114 to 115
The Egyptian Child Care Corporation	Education	Content Manager	114 to 115
The Egyptian Child Care Corporation	Education	Indimaj Events and	114 to 115
Uni Pharma	Pharmaceutical Industries	Product Managers (Cairo)	118
Wayana	NGO	Marketing Coordinator	121 to 122
Whity Dental Clinic	Cosmetic Dental Clinic	Female Marketer	123
Youssef Allam Group	Trading	Marketing Coordinator	124 to 125
Youssef Allam Group	Trading	Marketing Specialist	124 to 125
Youssef Allam Group	Trading	Marketing Supervisor	124 to 125
Zagel	Digital Media	Account Executive	127
Zagel	Digital Media	Content Manager	127
Zagel	Digital Media	Digital Media Specialist	127
Zagel	Digital Media	Social Community Manager	127

COMPANY NAME	COMPANY SECTOR	POSITION	PAGES
	Electrical Engineering	Sales Engineer	46 to 47
Allianz	Insurance	Sales Agents	50 to 51
Allianz	Insurance	Sales Agents Sales Manager	50 to 51
Allianz	Insurance	Sales Manager Sales Team Leader	50 to 51
			50 to 51
Banque du Caire Centro Global Solutions	Banking Call Center	Outdoor Auto Ioan Sales agents	55 to 56
		Telesales Representatives	
CloudyPedia	Information Systems	Junior Sales	60
CloudyPedia	Information Systems	Senior Sales	60
Dar Zain	Consultant/Real estate	Account Manager	61
Dar Zain	Consultant/Real estate	Real Estate Property Consultant	61
Egyptian Takaful Life	Life Insurance	Financial Consultant	68
El Rashidi Al Asly	FMCG	Sales Coordinator	71
El Rashidi Al Asly	FMCG	Sales Representative	71
El Rashidi Al Asly	FMCG	Sales Supervisor	71
Etisal International	Call Center		74
Heinz Egypt	FMCG	Modern Trade Manager	77 to 78
Heinz Egypt	FMCG	Sales Analyst	77 to 78
Heinz Egypt	FMCG	Sales Supervisor	77 to 78
JOBMASTER	Human Capital Solutions	Sales Positions - All Levels	4 to 5
Market Share	Advertising Agency	Junior Sales	87
PEPSICO	FMCG	Pre-Sell Account Executive	36 to 39
PEPSICO.	FMCG	Implementation & Assistant	36 to 39
		Manager	
PEPSICO.	FMCG	Unit Sales Manager	36 to 39
Quest		Business Development Manager	92 to 93
RadioShack	Retail	Sales indoor	94
Raya Contact Center	Telecommunications	Virtual Business Manager	97 to 98
Raya Contact Center	Telecommunications		97 to 98
Reckitt Benckiser	FMCG	Sales Development Manger	99
Reckitt Benckiser	FMCG	Trade Marketing Executive	99
Reckitt Benckiser	FMCG	Whole Sale Manager	99
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Sanofi Aventis	Pharmaceutical	Medical Sales Liaison	101 to 102
Seasons	Plastic / Water Treatment	Export Sales Specialist	103 to 104
Seasons	Plastic / Water Treatment	Sales Coordinator	103 to 104
Seasons	Plastic / Water Treatment	Sales Planning Specialist	103 to 104
Seasons	Plastic / Water Treatment	Sales Specialist	103 to 104
Seasons	Plastic / Water Treatment	Sales Supervisor	103 to 104
Seif Group	Pharmaceutical	Product Specialists	106 to 107
Seif Group	Pharmaceutical	Sales Representatives	106 to 107
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Teleperformance	Call Center	Sales Representative	43 to 44
The Egyptian Child Care Corpora	ation Education	Business Development Executive	114 to 115
The Employer Magazine	Marketing and Advertising	Sales Representative	116 to 117
Uni Pharma	Pharmaceutical Industries	Sales Supervisors (all governorates)	) 118
Youssef Allam Group	Integrated Printing Solutions	Sales Engineer	124 to 125
Youssef Allam Group	Digital Printing Solutions	Sales Executive	124 to 125
ZAD Solutions	Web Applications development	Business Development Manager	126
ZAD Solutions	Web Applications development	Sales / Pre-sales	126
Zagel	Digital Media	Digital Sales Executive	127

#### CALL CENTER / CUSTOMER SERVICE / TECHNICAL SUPPORT / TELESALES

COMPANY NAME	COMPANY SECTOR	POSITION	PAGES
Centro Global Solutions	Call Center	Customer Service Representatives	59
Centro Global Solutions	Call Center	Telemarketing Representatives	59
Etisal International	Call Center	International Customer	74
Edical late meticanal	Oall Oantan	Service Representative	74
Etisal International	Call Center	International Telesales Representative	74
JOBMASTER	Human Capital Solutions	Call Center Positions - All Levels	4 to 5
JOBMASTER	Human Capital Solutions	Technical Support Positions - All Levels	4 to 5
JOBMASTER	Human Capital Solutions	Customer Service Positions - All Levels	4 to 5
MA'AN Foundation	Learning & Development	Customer Service Representatives (German - French - Spanish)	85 to 86
Raya Contact center	Telecommunications	Call Center Team leader	97 to 98
Raya Contact center	Telecommunications	International Account Advisors	97 to 98
Raya Contact center	Telecommunications	Native International Account Advisor	97 to 98
Raya Contact center	Telecommunications	Technical Support Advisor	97 to 98
Reckitt Benckiser	FMCG	Customer Service Executive	99
Seif Group	Pharmaceutical	Customer Service Representatives	106 to 107
Teleperformance	Call Center	Contact Center Supervisor	43 to 44
Teleperformance (English - Spanish- French-G	Call Center German- Portuguese- Italian- Punjabi-Hi	Customer Service Representative	43 to 44
	lish-Czech-Hungarian-Russian -Turkish		
Hebrew- Farsi - Africans - Po Teleperformance	<b>e</b>	h-Greek) Quality Assurance Coordinator	43 to 44
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#### ENGINEERING / INFORMATION TECHNOLOGY / PROJECT MANAGEMENT / QUALITY

COMPANY NAME	COMPANY SECTOR	POSITION	PAGES
ABB	Electrical Engineering	Electrical Design Engineer	46 to 47
ABB	Electrical Engineering	Manufacturing/ Production Engineer	46 to 47
ABB	Electrical Engineering	Electrical Design Engineer	46 to 47
ABB	Electrical Engineering	Manufacturing/ Production Engineer	46 to 47
ABB	Electrical Engineering	Electrical Design Engineer	46 to 47
ABB	Electrical Engineering	Manufacturing/ Production Engineer	46 to 47
ABB	Electrical Engineering	Project Manager (Electrical Engineer	er)46 to 47
ABB	Electrical Engineering	Senior Field Engineers	46 to 47
Americana Group	FMCG	IT Administrator	52
Bi-Technologies	Software House	Junior application consultant	58
Bi-Technologies	Software house	Junior quality control Engineers	58
Bi-Technologies	Software house	Junior Software developers	58
Bi-Technologies	Software house	Senior quality control Engineers	58
Bi-Technologies	Software house	Senior Software developers	58
Centro Global Solutions	Call Center	IT Specialist	59
CloudyPedia	Information Systems	Software engineers	60
CloudyPedia	Information Systems	System integration engineers	60
CloudyPedia	Information Systems	System Integration Engineers	60
Dar El Mimar Group	Real Estate/Construction/ Engineering	Applications Manager	63 to 64
Dar El Mimar Group	Real Estate/Construction/ Engineering	Cost Control Manager	63 to 64
Dar El Mimar Group	Real Estate/Construction/ Engineering	Cost Estimator	63 to 64
Dar El Mimar Group	Real Estate/Construction/ Engineering	CRM Application Consultant	63 to 64
Dar El Mimar Group	Real Estate/Construction/	Document Control	63 to 64
Dar El Mimar Group	Real Estate/Construction/ Engineering	Finance Application Consultant	63 to 64
Dar El Mimar Group	Real Estate/ Construction/ Engineering	Logistics Application Consultant	63 to 64
Dar El Mimar Group	Real Estate/Construction/ Engineering	Oracle Developer	63 to 64
Dar El Mimar Group	Real Estate/Construction/ Engineering	Safety Officer / Manager	63 to 64
Dar El Mimar Group	Real Estate/Construction/ Engineering	Tenders Manager	63 to 64
Dar Zain	Consultant/Real estate	IT Specialist	61
El Rashidi	FMCG	Quality Control Engineer	71
El Rashidi Al Asly	FMCG	Production Engineer	71
Eli Lilly	Pharmaceutical	Lab Maintenance Engineer	70
Eli Lilly	Pharmaceutical	Senior Automation &	70
		Maintenance Engineer	
EMC	Information Technology	Associate Project Managers	72 to 73

# ENGINEERING / INFORMATION TECHNOLOGY / PROJECT MANAGEMENT / QUALITY

	FROJECT WANAGEWEN		
COMPANY NAME	COMPANY SECTOR	POSITION	PAGES
EMC	Information Technology	Customer Service Install Base Analyst	72 to 73
EMC	Information Technology	Implementation Delivery Specialist	72 to 73
EMC	Information Technology	Technical Support Engineers	72 to 73
Global Napi	Pharma Manufacturer	Electrical Engineers	75 to 76
Global Napi	Pharma Manufacturer	Mechanical Engineers	75 to 76
Heinz Egypt	FMCG	Electronics Engineer	77 to 78
Heinz Egypt	FMCG	Junior Production Engineer	77 to 78
Heinz Egypt	FMCG	Senior Production Engineer	77 to 78
Heinz Egypt	FMCG	Quality Assurance Engineer	77 to 78
Heinz Egypt	FMCG	Quality Control Engineer	77 to 78
Heinz Egypt	FMCG	Senior Lab Analyst - Engineer	77 to 78
Heinz Egypt	FMCG	Sensory Specialist	77 to 78
Hewlett Packard	Information Technology and Computer Software/Hardware	Integration/Development Engineers	79 to 80
Hewlett Packard	Information Technology and Computer Software/Hardware	JAVA Cloud Developer	79 to 80
Hewlett Packard	Information Technology and Computer Software/Hardware	JAVA Mobile Developer	79 to 80
Hewlett Packard	Information Technology and Computer Software/Hardware	JAVA Portal Developer	79 to 80
Hewlett Packard	Information Technology and Computer Software/Hardware	Microsoft Developers	79 to 80
Hewlett Packard	Information Technology and Computer Software/Hardware	Oracle consultants	79 to 80
Hewlett Packard	Information Technology and Computer Software/Hardware	Project Managers (Scrum Master)	79 to 80
Hewlett Packard	Information technology and Computer Software/Hardware	Service Deliver Manager	79 to 80
Hewlett Packard	Information Technology and Computer Software/Hardware	Test Specialists	79 to 80
Hill International	Project Management and Construction	Construction Manager	31 to 32
Hill International	Project Management and Construction	Contracts Administrator	31 to 32
Hill International	Project Management and Construction	Contracts Manager	31 to 32
Hill International	Project Management and Construction	HSE Manager	31 to 32
Hill International	Project Management and Construction	IT Engineers / Support	31 to 32
Hill International	Project Management and Construction	Landscape Architect	31 to 32
Hill International	Project Management and Construction	MEP Manager	31 to 32
Hill International	Project Management and Construction	Planning Specialist	31 to 32
Hill International	Project Management and Construction	Planning/Scheduling Manager	31 to 32
Hill International	Project Management and Construction	Project Controls Manager	31 to 32
Hill International	Project Management and Construction	Project Director	31 to 32

#### ENGINEERING / INFORMATION TECHNOLOGY / PROJECT MANAGEMENT / QUALITY

			DA OFO
	COMPANY SECTOR	POSITION Dreiget Manager	PAGES
Hill International	Project Management and Construction	Project Manager	31 to 32
Hill International	Project Management and Construction	Quantity Surveyor	31 to 32
Hill International	Project Management and Construction	Senior Architects	31 to 32
Hill International	Project Management and Construction	Senior Electrical Engineers	31 to 32
Hill International	Project Management and Construction	Senior Planning/Scheduling Engineer	31 to 32
Hill International	Project Management and Construction	Senior Quantity Surveyor	31 to 32
Hill International	Project Management and Construction	Senior Structural / Civil Engineers	31 to 32
Hill International	Project Management and Construction	Site Engineers	31 to 32
Horof Group	Hospitality & Service Industry	Electro mechanics & Power Engineers	81
IBM	IT Services & Consultancy	Application Developers	82
IBM	IT Services & Consultancy	Database Administrators	82
BM	IT Services & Consultancy	Package Solution Consultants	82
BM	IT Services & Consultancy	Project Managers	82
BM	IT Services & Consultancy	SAP Consultants	82
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Reckitt Benckiser SANDOZ Sanofi Aventis</td><td>Medical Systems         FMCG         FMCG         Human Capital Solutions         Human Capital Solutions         Human Capital Solutions         Automotive         FMCG         Pharmaceutical / Healthcare         Pharmaceutical</td><td>Logistics Specialist Buyers Logistics Manager Logistics Positions - All Levels Procurement Positions - All Levels Supply Chain Positions - All Level Planning Specialist Supply Chain Coordinators Deployment Planner Distribution Center Manager Materials Planner Supply Planner Buyer Senior logistics Coordinator</td><td>66 to 67           77 to 78           77 to 78           4 to 5           s 4 to 5           is 4 to 5           83 to 84           89 to 90           36 to 39           36 to 39           99           100           101 to 102           103 to 104</td></tr> <tr><td>Egyptian Group Heinz Egypt Heinz Egypt JOBMASTER JOBMASTER LEONI Modern Bakeries PEPSICO. PEPSICO. PEPSICO. Reckitt Benckiser SANDOZ Sanofi Aventis Seasons</td><td>Medical Systems         FMCG         FMCG         Human Capital Solutions         Human Capital Solutions         Human Capital Solutions         Automotive         FMCG         FMCG         FMCG         FMCG         FMCG         FMCG         FMCG         FMCG         Pharmaceutical / Healthcare         Pharmaceutical         Plastic / Water Treatment</td><td>Logistics Specialist Buyers Logistics Manager Logistics Positions - All Levels Procurement Positions - All Levels Supply Chain Positions - All Level Planning Specialist Supply Chain Coordinators Deployment Planner Distribution Center Manager Materials Planner Supply Planner Buyer Senior logistics Coordinator Indirect Purchaser</td><td>66 to 67           77 to 78           77 to 78           4 to 5           s 4 to 5           ls 4 to 5           83 to 84           89 to 90           36 to 39           36 to 39           99           100           101 to 102</td></tr>	Logistics Specialist Buyers Logistics Manager Logistics Positions - All Levels Procurement Positions - All Levels Supply Chain Positions - All Level Planning Specialist Supply Chain Coordinators Deployment Planner Distribution Center Manager Materials Planner Supply Planner Buyer	66 to 67           77 to 78           77 to 78           4 to 5           s 4 to 5           ls 4 to 5           83 to 84           89 to 90           36 to 39           36 to 39           99           100	Egyptian Group Heinz Egypt Heinz Egypt JOBMASTER JOBMASTER LEONI Modern Bakeries PEPSICO. 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Reckitt Benckiser SANDOZ Sanofi Aventis Seasons	Medical Systems         FMCG         FMCG         Human Capital Solutions         Human Capital Solutions         Human Capital Solutions         Automotive         FMCG         FMCG         FMCG         FMCG         FMCG         FMCG         FMCG         FMCG         Pharmaceutical / Healthcare         Pharmaceutical         Plastic / Water Treatment	Logistics Specialist Buyers Logistics Manager Logistics Positions - All Levels Procurement Positions - All Levels Supply Chain Positions - All Level Planning Specialist Supply Chain Coordinators Deployment Planner Distribution Center Manager Materials Planner Supply Planner Buyer Senior logistics Coordinator Indirect Purchaser	66 to 67           77 to 78           77 to 78           4 to 5           s 4 to 5           ls 4 to 5           83 to 84           89 to 90           36 to 39           36 to 39           99           100           101 to 102
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#### **MEDICAL / PHARMA**

	MEDICAL / I HAN		
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Amoun	pharmaceuticals	Quality Production Pharmacists	53 to 54
Denta Care Clinics	Dental Clinic	Assistants for Orthodontists and Dentists	62
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Egyptian Group	Medical System	Registration Specialist	66 to 67
El Ezaby	Pharmaceutical	Community pharmacist	69
Global Napi	Pharma Manufacturer	Medical Representatives	75 to 76
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JOBMASTER	Human Capital Solutions	Pharmacists	4 to 5
JOBMASTER	Human Capital Solutions	Regulatory Affairs Specialist	4 to 5
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Raya Contact Center	Telecommunications	Medical Account Advisor	97 to 98
SANDOZ	Pharmaceutical / Healthcare	Medical Representative	100
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Sanofi Aventis	Pharmaceutical	Patient Educator	101 to 102
Sanofi Aventis	Pharmaceutical	Patient Support Program team leader	101 to 102
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Servier	Research, Development, Production and Promotion of Phar	Medical Representatives maceutical drugs	108 to 109
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The Egyptian Child Care Corporation	Education	Assistant English Teacher	114 to 115
The Egyptian Child Care Corporation	Education	Assistant French Teacher	114 to 115
The Egyptian Child Care Corporation	Education	Assistant German Teacher	114 to 115
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CloudyPedia	Information Systems	Juniors projects & operations team	60
CloudyPedia	Information Systems	Seniors projects & operations team	60
Edark For Edutainment	Edutainment	"Edutainment Supervisors Entertainment • Service• Retail • Automotive • Media • Sport • Education • Restaurants• Industr	65 ial"
Egyptian Group	Medical System	Reporting & Legal Specialist	66 to 67
The Egyptian Child Care Corporation	-	Facility Management Executive	114 to 115

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# Vodafone Egypt

**Company Field/Sector/Industry:** 

#### Telecommunications

Website: www.vodafone.com.eg

# vodafone

#### COMPANY PROFILE

Vodafone Egypt is a total telecommunications provider, covering a wide array of voice and data exchange services, as well as 3G, ADSL and broadband Internet services. Launched in 1998, Vodafone Egypt supported by Vodafone Group's know-how and its own local market research provides innovative products perfectly suited for its customers. The leading Vodafone Egypt spirit and its ever broadening network have paved the way for numerous investment opportunities and world-class continuous customer support.

Vodafone investments in Egypt are an evident reflection of its commitment to its civic involvement for a stronger market foothold, both on the short and long terms. When the Vodafone Egypt General Assembly voted in September 2006 in favor of the acquisition of 51% of Raya Telecom shares – a telecom leader on its own right, the aim was to secure further expansion of corporate communication services, serving different Egyptian businesses and companies. A further acquisition of up to 97.52% of Raya Telecom shares followed after the ground-breaking success of the initial step. Later, Vodafone secured an even stronger market share when Telecom Egypt pushed for a major increase of its own Vodafone corporate share from 25.5% to 44.7% in a massive stock acquisition move.

Today, Vodafone still owns a dominant 54.9% share of Vodafone Egypt and is cooperating very actively with the selective and powerful local team. The crowning event of this cooperation was the resounding and very successful introduction of 3G Broadband technology to the Vodafone Egypt network on May 11, 2007, enabling unprecedented visual communication, song downloads, and a variety of invaluable corporate services ranging from the Vodafone Mobile Connect Card, the USB modem, the Little Box for wireless internet services (Wi-Fi) for large corporations and businessmen and broadband internet access for individuals and corporations. Another giant step for Vodafone Egypt was its close matching of its own corporate policy with local government policy through the provision of job opportunities for young graduates, exporting high-tech products and the launch of its renowned call center in Egypt. The call center has leaped from success to success ever since its inception in 2006, particularly when Vodafone Egypt signed call center contracts with Vodafone Australia, New Zealand and lately the UK to provide top-notch customer and technical support for customers in these countries. This international expansion further sealed the confidence of Vodafone Group in its Egyptian counterpart for the provision of call center services of world quality and standards, and its trust in the ever expanding possibilities of the Egyptian youth.

Vodafone Egypt staff is now 6000-member strong and is proud to be serving more than 31.8 million customers (March 2011) all over Egypt. Its success relies on its superior network, privileged customer service, innovative products and a determined goalbased strategy. Vodafone Egypt is also proud to offer effective roaming communication supported by agreements with 564 partners in 188 countries spanning the world.

#### COMPANY REPRESENTATIVES

- Malaka Ibrahim Nasr
- Marwa Shaaban ElShafey
- Marwa Ahmed Mahaba
- Hebatallah Riad

Resourcing Manager Resourcing Senior Supervisor HR Senior Specialist HR Resourcing Specialist

#### JOB VACANCIES

#### Technology department-Vodafone International Services

1-Role Title: Field Engineer Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose :

- Managing the deployment by leading senior technicians and technicians handling the implementation.
- Provide consultancy to other departments if needed.
- Support engineering, support, operations & commercial to maintain a high level of customer satisfaction.
- Provide troubleshooting, analysis & problem solution for critical situations. remotely or on-site if needed
- Participate in designing required customer networks solutions.
- Track industry changes and technologies. Propose new ideas and technologies to direct manager to meet customer's needs.
- Ensure all customer requests are done within the agreed service level agreement.
- Manage escalations related to operational issues.
- Ensure customer satisfaction at all contact points.
- Participate in acceptance & testing of new nodes, systems, features & services.
- Provide technical support to relevant NMC teams, to improve potential technical capabilities.

#### Technical Skills/Professional Expertise:

- Bachelor of Engineering, Communications & Electronics
- 3+ years experience in ISP in site engineering
- Microsoft operating systems.
- Hands on different vendors' Data products (Ericsson and Alcatel, etc...).
- Proper understanding of latest transmission technologies and their operation systems ( GPON , DWDM  $\,$  etc  $\ldots)$

2-Role Title: Triple Play planning & Design specialist Work Location: Sixth of October-Maadi

Employment type: Full time-permanent

#### Shift Based: Yes

#### Role Purpose :

- Assisting department head in budget preparing/phasing & interfacing with other teams to support VIS business & strategy.
- Managing cross function tasks to ensure outcomes delivery.

- Responsible for the quality of Triple play network by assisting department head in identifying the areas of deterioration, while optimizing the efficiency of the fixed network.
- Responsible for the planning function in triple play network by assisting department head in identifying directions & approaches to reach business objectives, issuing both long/short term plan to make the network in a healthy status, capable of supporting customer service/demand & market growth
- Responsible for providing new innovative cost effective network designs, configuration, and integration with various equipments for the triple play network.
- Responsible of all pre-implementation tasks to drive smooth network deployments.
- provide reliable networking solutions, review new technologies and products, technical consultant activities, services improvement, and technical documentation and reporting.
- Responsible for the quality of the triple play network identifying the areas of deterioration. Assisting in network planning to provide network status reports, short/ long terms plans & interacting with daily operation tasks for controlling and analysis. Managing cross function with Finance and business support functions to ensure the department delivery.

- B.SC in communications and electronics engineering or computer science from a reputable university.
- 5+ years experience in Data Networks field.
- CCNA certified.
- CCNP & CCNP voice (CCVP) full knowledge.
- CCSP is an asset
- Good knowledge in Quos models
- IPTV Technical knowledge (technical requirements and main operation nodes)

#### 3-Role Title: Triple Play planning & Design senior Engineer Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose :

- Responsible for the quality of Triple play network by assisting department head in identifying the areas of deterioration, while optimizing the efficiency of the fixed network.
- Responsible for the planning function in triple play network by assisting department head in identifying directions & approaches to reach business objectives, issuing both long/short term plan to make the network in a healthy status, capable of supporting customer service/demand & market growth
- Responsible for providing new innovative cost effective network designs, configuration, and integration with various equipments for the triple play network.
- Responsible of all pre-implementation tasks to drive smooth network deployments.
- Provide reliable networking solutions, review new technologies and products, technical consultant activities, services improvement, and technical documentation and reporting.

 Responsible for the quality of the triple play network identifying the areas of deterioration. Assisting in network planning to provide network status reports, short/ long terms plans & interacting with daily operation tasks for controlling and analysis. Managing cross function with Finance and business support functions to ensure the department delivery.

#### Technical Skills/Professional Expertise:

- B.SC in communications and electronics engineering or computer science from a reputable university
- 4+ years experience in Data Networks field.
- CCNA certified
- CCNP & CCNP voice (CCVP) full knowledge.
- CCSP is an asset
- Good knowledge in Quos models
- IPTV Technical knowledge (technical requirements and main operation nodes)

4-Role Title: Global IT Support Supervisor (VMT) Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose :

- Ensure the Availability and reliability of VMT service
- Implement all required changes to improve the service performance
- Drive the business KPIS within the team to achieve the best cost model
- Able to plan and design new project implementation plans
- Implementing new service onboard to follow the BAU model
- Establish and design the required process to facilitate the daily operation

#### Technical Skills/Professional Expertise:

- Degree in telecommunication engineering ,systems Engineering or computer engineering
- At least 8 years' experience in applications supports
- Solid knowledge with SQL 2005 database
- Familiar with database design methodology and performance tuning
- GSM technology understanding and VAS support experiences
- CRM application background
- Familiar with ISO27001 & ISO20001
- Familiar with USSD/SMSC

5-Role Title; Mobile Payment Support Engineer Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose :

- Ensure the Availability and reliability of VMT service
- Solve all assigned incidents and fulfill the assigned service request
- Implement all required changes to improve the service performance
- Solve all assigned incidents and fulfill the assigned service request
- In roll in the on call schema

- Degree in telecommunication engineering ,systems Engineering or computer engineering
- At least 3 / 4 years experience in applications supports
- Web analysis tools
- Solid knowledge with SQL 2005 database
- Familiar with database design methodology and performance tuning
- CRM application background
- GSM technology understanding and VAS support experiences
- Good knowledge on Networking theory and Network design

6- Role Title: Global Unix System Engineer: Enterprise Applications Work Location: Sixth of October-Maadi Employment type: Full time-permanent

#### Shift Based: Yes

#### Role Purpose :

- Maintaining the availability of the applications and their hosted servers (on both UNIX and Windows platforms)
- Troubleshooting and fixing database related issues.
- Executing change requests for DNS records for Vodafone domains
- Providing technical and functional support to the local web administrators for adding or modifying the web contents (pages, portlets, and content items).
- Troubleshooting & facilitating the Infrastructure and connectivity issues remotely for the countries (DNS,Proxy, Firewalls)
- Ensure that the technical solution and root cause are clear and logic
- Prioritizing and managing several open cases at one time based on agreed Service Levels.
- Ensure that all incidents are solved within the agreed SLA

#### Technical Skills/Professional Expertise:

- Bachelor of computer science / engineering
- 2 / 4 year Unix Support, system administration, web/software development experience
- ITIL Foundation background.
- UNIX/Linux administration
- Working experience in SQL databases
- Technical knowledge in IT infrastructure technologies (DNS, Proxy) and connectivity techniques
- Hands-on experiences on Microsoft Active Directory service
- hands-on experiences working on web applications
- hands-on experiences on Microsoft SharePoint is highly preferable
- Remedy background is a plus
- ITIL Foundation certification is a plus.

#### Customer Care department-Vodafone International Services

1- Role Title: International Account Advisors (German, Irish, UK accounts):
 Work Location: Sixth of October-Maadi
 Employment type: Full time-permanent
 Shift Based: Yes

#### Role Purpose :

- Own and manage the client relationship: resolving calls efficiently and effectively.
- Ensure service level agreements are met and maintained.
- Work as part of a team to ensure offering world-class Customer Service at all times.
- Be proactive in regards to the improvement of processes and procedures.
- Communicate positively with all involved parties in order to facilitate customer's reception of the expected distinguished service.
- Create and promote an environment that fosters both individual and team advancement to ensure the outstanding delivery of customer service.
- Mentor and support new employees.
- Use the job tools (telephone and computer) effectively.
- Meeting service level in handling all transactions measured through productivity reports.
- Accuracy in handling all assigned tasks.
- Attendance and punctuality.
- Maintain professional work relationships with colleagues, supervisor and manager.
- Teamwork spirit.
- Flexibility.

#### Technical Skills/Professional Expertise:

- Customer service oriented.
- Discipline & strict compliance with policies & procedures.
- Fluent German or English (based on the required language for each account).
- Strong verbal communication skills.
- Demonstrates a positive, enthusiastic, friendly attitude.
- Proficiency in using MS Office application

#### German Account

1-Role Title: Operations Manager Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose:

- Responsible for delivering end to end Vodafone International Services (VIS) customer service capabilities to clients by driving the whole account unit to excellent customer services (Technical, Care, and/or outbound).
- Integrate a high performing cross cultural team between VIS & the client to deliver a confident, inspired and appreciated experience for both our employees and our customer.
- Provide direction (strategic and operational), definition and management which ensure excellence in service delivery
- Raising the quality level of handling customer inquiries/problems to systematically measure and address its root causes to drive improvement in customer experience. Be a Role Model for his team & the whole operation.
- Communicate company, department & unit objectives, ensure proper alignment and understanding of the end-end role
- Maintain team technical proficiency and productivity, and provide technical training where required.

- Customer service oriented, innovative with high energy levels.
- Proactively manage personal work standards and development.
- Excellence mindset striving to exceed expectations.
- Self motivated, disciplined and organized.
- Able to work under limited or no supervision and meet the deadlines
- Minimum five years experience in Call centers two of which in a managerial position.
- Excellent understanding of VIS with advanced knowledge of call center industry (systems, processes, techniques)
- Good commercial acumen and ability to identify and solve varied business problems
- Strong reporting and analysis skills.
- Solid Project Management experience required.
- Experience of developing and holding both Opex and capex budgets and proactively managing within these to create solutions and achieve desired outcomes
- Experience in dealing with service contracts and service agreements is an asset

2-Role Title: Work Force Management Analyst Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose:

- Scheduling the inbound, Outbound Queues and off board tasks for more than 1800 CSR.
- Gather and normalize the historical data to meet the actual requirements in the schedule and handling with the client the forecast locked hours or calls to the suitable shape.
- Special schedule scenarios to enhance patterns such as in Ramadan and summer, etc.
- Accomplish seating ratio computed through scheduled agents and actual utilized seats.
- Define the daily work pattern consistent or variable start times including break times and lunch times.
- Strong Planning for the seasonality, promotion, public holiday, planned outages etc, either from our side or from the client side.
- Managing resources in each account to achieve Maximum Profit (handling needed hours / calls with optimum headcount) with maximum client satisfaction.
- Sending the Call drivers and AHT report every 3 hours which is needed to control Head count hiring and increase profit and to be included in advisors KPI's.
- Using different monitoring application (Total View CMS Ccpulse ...etc) at the same time to control all VIS queues which help to achieve VIS and accounts targets.
- Help with taking decisions of hiring plans parallel with the needed staff from Vodafone, sub-contracted, or outsourced employees
- Interpret figures to reports for management, HR, and vendors to get benefit of historical experience, current situations, and coming plans
- Have advanced technical skills to work on IEX Total View application to support scheduling and forecasting. On the other hand, to develop the consulting views to advance the internal customer requirements

- Detailed knowledge of :
  - Call centre industry.
  - Workforce management systems and tools.
  - Workforce management processes.
  - Workforce management techniques.
  - · Accounts cultures (Language customer call trend and behavior)

- Minimum 2 years experience in workforce field.
- Demonstrates technical capability
- Excellent command of Microsoft applications (PowerPoint, Excel, etc)
- Ability to work under stress.
- Ability to manage and coordinate multiple activities under tight timeframes, while maintaining the professional standards

3-Role Title: Quality & Improvement Coach Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose:

- Regular monitoring of agent calls and scoring calls according to the quality standard agreed with VF-GE fulfilling quotas, for monitoring, scoring and coaching. Quotas will change as business needs require
- Coach advisors, setting & highlighting SMART goals, to improve quality performance. Effectively coaching quality results both written and verbal to agents of varying personality types and learning styles and tracking improvement.
- Meet and discuss results with supervisors to assist with the performance evaluation process for skill improvement. Identifying advisors who would benefit from additional support and those who are exceeding.
- Recognizing and contributing to further development, streamlining and implementation of Quality processes across the VIS accounts, participate in Continuous Improvement Committees to enhance the service delivery

4- Role Title: Contact Center Ops Supervisors Work Location: Sixth of October-Maadi Employment type: Full time-permanent Shift Based: Yes

#### Role Purpose:

- Develop team members through monthly coaching, the provision of on target feedback, counseling and recognition.
- Facilitate service evaluations to ensure the delivery of excellent standards of customer contact ensuring the achievement of KPIs and Customer Operations Targets.
- Facilitate performance reviews using the "Performance Dialogue" Framework for team members.
- Ensure all team members adhere to Vodafone policies and procedures.
- Manage the Human Resource aspects of your team members including the provision of support, counseling, guidance and advice.

- Ensure the delivery of the customer experience to customers in accordance with current Vodafone standards through monthly coaching sessions.
- Be a point of escalation in the handling of customer queries and complaints to the point of resolution
- Adherence to coaching team members monthly on call quality
- Team Adherence to Vodafone policies and procedures (team understanding)
- Team adherence to Privacy and Credit Guidelines
- Team knowledge of products, services and applications.
- Quality of communication with internal and external customers.

- Have experience within a contact centre or customer service environment
- Customer service oriented
- Minimum one years experience in a supervisory level in Call centre.
- Strong reporting and analysis skills.
- Ability to work on a 24 hours shift basis that will include night hours.
- Proficiency in using MS Office application.

#### **CONTACT INFORMATION**

If interested, Please fill an online application form on:www.vodafone.com.eg



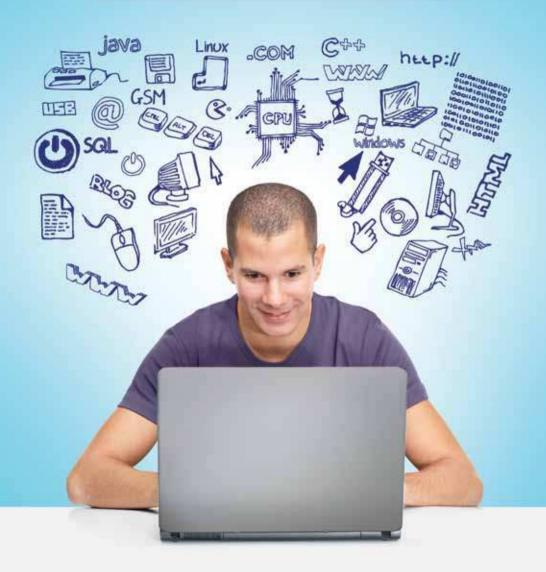
#### Can you solve technical problems?

#### There is a place for you at Vodafone

If you are Computer Science, IT or a Communication Engineering graduate, join Vodafone International Services –Technology Department and explore different career opportunities

Apply now on www.vodafone.com.eg

#### power to you



# **SPONSORS**













# Hill International

www.hillintl.com



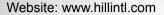
Grand Egyptian Museum Gius, Egypt



ALL ALL AND

#### Hill International Company Field/Sector/Industry:

Project Management and Construction Consulting Services.



#### **COMPANY PROFILE**

Hill International

The Global Leader in Managing Construction Risk

Founded in 1976, Hill International is a worldwide construction consulting firm providing program and project management, construction management, quality assurance, inspection, scheduling, and dispute resolution services. Hill offers a full spectrum of construction services to complete the projects on time and within budget while minimizing claims and other problems. Hill was recently ranked as the 8<sup>th</sup> largest construction management firm by Engineering News Record magazine.

Hill has the expertise and experience to manage major projects from concept to successful completion. Hill has successfully managed more than 5,000 projects with a total construction value over \$250 billion. These projects include commercial office buildings, power, transportation, airports, railroads and highways, industrial, high rise hotels, horizontal developments, hospital, and educational facilities, just to name a few.

Owners across the globe have turned to Hill for our project management services on some of the largest, most complex projects in the world – from the massive Palm Islands in Dubai, to the unsurpassed Grand Egyptian Museum in Giza. We have rendered our services in many prominent and notable projects such as Kempinski Nile Hotel, Nile Ritz Carlton, Tahrir Novotel and NSGB Complex, Alexandria City Centre Extension, Qatari Diar Nile Corniche Project, Barwa New Cairo, Credit Agricole Headquarters in Egypt, AlFateh University expansion program in Tripoli, Bahrain Financial Harbor, Al Houara in Morocco, Shams Abu Dhabi, and Time Warner Center in the USA.

#### **COMPANY REPRESENTATIVES**

- Rasha El Naggar

Human Resources

- Ahmed Thabet

Marketing Specialist North Africa

#### **JOB VACANCIES**

#### >> TECHNICAL VACANCIES (English or French is a must):

- 1- Project Director
- 2- Project Manager
- 3- Construction Manager
- 4- Sr. Cost Manager
- 5- HSE Manager
- 6- Document Controller Manager
- 7- Project Controls Manager
- 8- Project Controls Engineer
- 9- Planning/Scheduling Manager
- 10- Senior Planning/Scheduling Engineer

- 11- Contracts Manager
- 12- Contracts Administrator
- 13- Senior Quantity Surveyor
- 14- Quantity Surveyor
- 15- MEP Manager
- 16- Landscape Architect
- 17- Senior Architects: English and French Speakers
- 18- Senior Structural / Civil Engineers
- 19- Senior Electrical Engineers
- 20- Document Controller
- 21- Quality Assurance
- 22- Site Engineers
- 23- IT Engineers / Support

#### >> ADMINISTRATION VACANCIES (English is a must):

- 1- Administration Manager
- 2- Office Manager
- 3- Personal Assistant
- 4- Executive Secretary
- 5- Receptionist /Front Office

#### >> HUMAN RESOURCES/FINANCIAL VACANCIES (English is a must):

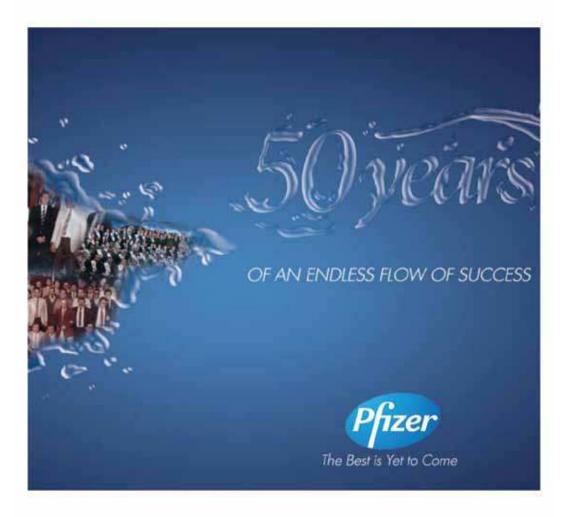
- 1- HR Manager
- 2- HR Specialist
- 3- HR Juniors
- 4- Accountants

#### **WORKING CONDITIONS**

Days off: Fridays & Saturdays Working Hours: 8:30 AM till 5:30 PM

#### **CONTACT INFORMATION**

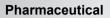
If interested, contact the company representatives at the fair or send your resume to: E-mail Address: ecv@hillintl.com



Candidates interested to pursue career opportunities in Pfizer are invited to send their updated resume to the following email address: HR.mer@Pfizer.com



#### **Pfizer** Company Field/Sector/Industry:





Website: www.pfizer.com

#### **COMPANY PROFILE**

Since Pfizer was founded by cousins Charles Pfizer and Charles Erhart in 1849, our pharmaceutical company has remained dedicated to discovering and developing new, and better, ways to prevents and treat disease and improve health and well being for people around the world. We invite you to explore our rich history and see how we have continually evolved our company to keep pace with the needs and expectations of our stakeholders and society as a whole.

Pfizer Egypt was established in 1961. It manufactures and markets a wide range of Pharmaceutical and Animal Health products that are well received by the Egyptian market.

#### **COMPANY REPRESENTATIVES**

Mona Dawood Yasmine Abozaeid HR Manager Recruitment coordinator

#### **JOB VACANCIES**

- Administrative Assistant
- Medical Representative
- Accountant
- Receptionist

Code: Admin Code: MR Code: Acc Code: Recp

#### **WORKING CONDITIONS**

**Days off:** Friday & Saturday. **Working Hours:** 8 Hours.

#### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to

HR.Mer@Pfizer.com with the code within 10 days.





# PepsiCo

#### **Company Field/Sector/Industry: FMCG/Beverages & Snacks**

Website: www.pepsico.com



#### COMPANY PROFILE

PepsiCo offers the world's largest portfolio of more than 200 food and beverages brands, including 19 different product lines that each generates more than \$1 billion in annual retail sales. Our main businesses- Frito-Lay, Quaker, Pepsi-Cola, Tropicana and Gatorade- also make hundreds of other nourishing, tasty foods and drinks that bring joy to our consumers in over 200 countries. With nearly \$ 60 billion revenues, PepsiCo employs 285,000 people worldwide..

#### COMPANY REPRESENTATIVES

- Nadine Makram
- NEA Staffing Capability Manager
- Ehab Hafez
- Sara Abdel Aziz
- Ahmed Nounou
- Sara Kamal
- Walaa Faheem
- Yassin El Hawary
- Ahmed Mazen
- Ramy Wagih

- NEA Commercial Staffing Manager
- NEA Staffing Supervisor
- NEA Staffing Supervisor
- Pepsi Cola HR Manager Delta & Canal
  - Chipsy HR Manager Upper Egypt
- Chipsy HR Manager- 6 October Plant
  - Pepsi Cola HR Manager- Menia Plant
    - Pepsi Cola HR Manager- 6 October Plant

#### **JOB VACANCIES**

#### **Prospective Job Vacancies**

#### A- Function: R&D

Title: R&D Engineer

#### Job description:

Responsible for the technical brand ownership of the assigned portfolio as well as assist with the development of the products Annual Operating Plan initiatives.

#### **Requirements:**

Bachelor degree in Food Science or Mechanical/Chemical Engineering.

Min 2 years of experience in related food manufacturing & processing FMCG business.

Excellent project management skills covering product & process development within FMCG environment.

#### **B-**Function: Sales

1- Title: Implementation & Sustainability Assistant Manager

#### Job description:

Help the organization increase the sales performance through the design & delivery of effective training programs for the Route Sales Reps (technical and non-technical).

#### **Requirements:**

Min 3 years of sales or sales support experience in FMCG. Experience in training and development is a plus.

#### 2- Title : Unit Sales Manager

#### Job description:

Execute the Sales plan for the unit and achieve the sales volume, market execution and customer service objectives through effective leadership and maximum utilization of the unit sales team.

#### **Requirements:**

Min 5 years of sales experience in FMCG, 2 of which in a managerial role. Experience in managing front-line employees.

#### 3- Title : Pre-Sell Account Executive

#### Job description:

Secure products availability with 100% distribution, with perfect presence (shelf share, displays and branding).

Visit all stores with the same frequency per week through having a fixed coverage plan.

Collect report and arrange delivery of store product requirements, each visit.

#### Requirements:

Bachelor degree in Business Administration.

Min 1 year of sales experience, preferably in FMCG.

#### **C-Function: Finance**

#### Title: Costing Analyst

#### Job description:

Monthly analysis of sales volume & production. Close interaction with operations function to support in identifying business opportunities through preparation of the set of costs, operations expenses and variance analysis reports for P & L lines and categories.

#### **Requirements:**

Min 3 years of finance experience in FMCG (2 years of which in costing) SAP experience is a plus.

#### **D-Function: HR**

Title: Administration & Security Manager

#### Job description:

Developing administration and security policies & procedures in light of company standards and Egyptian laws to improve internal work environment.

#### Requirements:

Bachelor degree in Business Administration.

Min 4 years of experience in related field.

Good knowledge of Egyptian Labor Law and Egyptian Laws regarding Traffic, Sewage Systems, Industrial Safety, Fire Fighting & Civil Defense.

#### **E-Function: Operations**

#### 1- Title: Electrical Engineer

#### Job description:

Supervising & following up on all activities related to electrical maintenance.

#### **Requirements:**

Bachelor degree in Electrical Engineering.

Min 1 year of electrical maintenance experience preferably in FMCG.

Basic knowledge of automatic control, electronics, utilities and process equipment operation.

Good knowledge of PLC programming is a plus.

#### 2- Title: Mechanical Engineer.

#### Job description:

Supervising & following up on all activities related to mechanical maintenance.

#### **Requirements:**

Bachelor degree in mechanical engineering.

Min 1 year of mechanical maintenance experience preferably in FMCG.

#### 3- Title: Production Manager

#### Job description:

Effectively direct and manage the production operation to safely produce finished goods to meet sales and marketing demands that is consistently within quality and cost targets.

#### **Requirements:**

Bachelor degree in engineering (mechanical/ electrical/production) Min 4 years of experience in related field, preferably in FMCG. Good knowledge of production management and operations.

#### 4- Title: Deployment Planner.

#### Job description:

Availing the right product in the right place at the right time to achieve the sales volume Annual Operating Plan.

#### **Requirements:**

Bachelor degree in Business Administration.

Min 2 years of supply chain experience preferably in FMCG.

Good planning skills-Good analytical skills.

#### 5- Title: Distribution Center Manager

#### Job description:

Lead the Distribution Center securing the annual sales volume targets' achievement while optimizing overall Distribution Center's cost through better and improved systems and working efficiencies.

#### **Requirements:**

Bachelor degree in engineering or business administration

Min 3 years' of experience in warehousing, Distribution Centers' management/ Supply Chain Operating Environment.

#### 6- Title : Materials Planner

#### Job description:

Ensure raw and packing material availability at the right quantity, place and time to meet sales and marketing demands.

#### **Requirements:**

Bachelor degree in Business Administration.

Min 2 years of supply chain experience preferably in FMCG.

Good planning skills- Good analytical skills.

#### 7- Title: Line Manager

#### Job description:

Effectively direct and manage the production operation to safely produce finished goods to meet sales and marketing demands that is consistently within quality and cost targets.

#### Requirements:

Bachelor degree of engineering (mechanical/ electrical/production) Min 2 years of manufacturing experience.

#### 8- Title: Maintenance Manager

#### Job description:

Responsible for the production and warehousing operation maintenance and engineering activities.

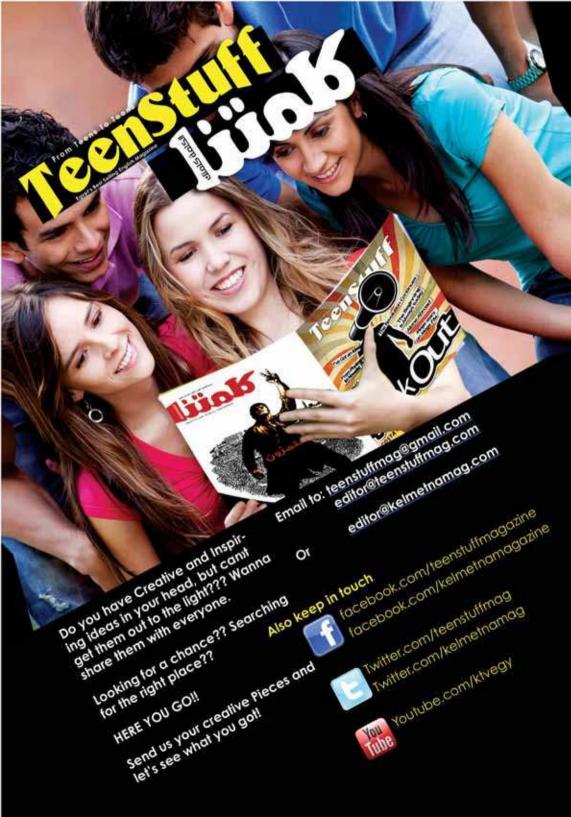
#### **Requirements:**

Bachelor degree in Mechanical / Electrical engineering. Min 5 years of plant maintenance experience Good Project management skills

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: pepsico.careers@pepsico.com



# TPA MEDIA/ TEENSTUFF & KELMETNA



#### Company Field/Sector/Industry: Advertising

Website: www.kelmetnamag.com

# **COMPANY PROFILE**

TeenStuff, the only English magazine dedicated to teens in Egypt and the Middle East. First published in April 1996, TeenStuff is Egypt's best selling monthly English magazine with over 12,000 copies in circulation each month. We believe the magazine's popularity can be attributed to our motto "From Teens to Teens", to our dedication in addressing teenage issues and concerns, and to the magazine's quality and attractive format. Our goal is to improve the quality of life for Egyptian youths and to build strong, lasting business relationships with our clients.

Kelmetna magazine is pleased to guide you to the Youth world, being the only Arabic magazine written by its youth readers, we have the privilege to be a part of their life. Kelmetna is a monthly Arabic publication dedicated for youth, with the slogan "El Kelma Kelmetak"-literally translated 'The word is yours". The magazine serves as a vehicle for self-expression as it is written by our readers themselves whether; in college or fresh graduates.

# **COMPANY REPRESENTATIVES**

Ahmed Nashaat

# **JOB VACANCIES**

• Writers (Freelancers)

# **WORKING CONDITIONS**

**Days off:** Friday & Saturday. **Working Hours:** 8 Hours.

#### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: jobs@tpa-media.net 22 Syria St. – Mohandseen, 8th Floor, Giza , Egypt Tel: 37627546 – 37626846 Fax: 37627457 Web Site: www.kelmetnamag.com

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www.teleperformance.com

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# Teleperformance

#### **Company Field/Sector/Industry:** Contact Center



Website: www.teleperformance.com

# COMPANY PROFILE

Established in 2007, Teleperformance Egypt is the first multinational contact center company to open in Egypt performing all contact center services including, Customer Care, Customer Service, Acquisition, Technical Support and Debt Collection outsourcing services in Egypt, Middle East and Africa, and Offshore markets serving - US, UK and Europe regions.

Teleperformance Egypt operates over 1,500 workstations equipped with state-of-art technology that includes predictive dialing, full ACD with CTI capabilities and CRM software applications from reputable suppliers such as: Avaya, Mellita, EIS, PGS, Siebel & Vantive: with more than 2,000 employee (Full - Time Equivalents) serving more than 22 countries present in North America. Europe, Middle East and Africa destinations and conducts programs in more than 15 different languages and dialects on behalf of major international clients.

#### **Teleperformance Group**

Teleperformance, the world's leading provider of outsourced CRM and contact center services, has been serving companies around the world rolling out CRM programs on their behalf. In 2009, the Teleperformance Group achieved US\$2.68 billion.

Teleperformance was founded in Paris, France in June 1978 offering a full range of services and contact center solution programs for creating value across the customer lifecycle. The company has since grown to become the global leader in the outsourced call center market, reaching the number 1 worldwide position in 2009.

Teleperformance operates nearly 112,900+ computerized workstations, with more than 119,300 employees (Full-Time Equivalents) across 264+ contact centers in 51 countries. Teleperformance conducts programs in more than 66 different languages and dialects on behalf of major international companies operating in various industries.

# **COMPANY REPRESENTATIVES**

- Alia Atf I	El-Karim
--------------	----------

- Tamer Rizk
- Mohammed Medhat
- Walaa' Ismail
- Lama Osama

- Mohamed Abd El-Latif
- Hisham Ismail

# JOB VACANCIES

#### JOIN NOW THE GLOBAL EXPERTS IN CONTACT CENTER MANAGEMENT AND **BOOST YOUR CAREER:** Vacant Jaho' Codeau

vacant Jobs Codes:	
- Sales Representative	SR
- Customer Service Representative	CSR
- Technical Support Representative	TSR
- Supervisor	SU

<ul> <li>Quality Assurance Dept.</li> <li>Training Dept.</li> </ul>	QA TR
- Workforce Management	WFM
Languages' Codes:	
01- English	JM - JF - 01
02- Spanish	JM - JF - 02
03- French	JM - JF - 03
04- German	JM - JF - 04
05- Portuguese	JM - JF - 05
06- Italian	JM - JF - 06
07- Punjabi	JM - JF - 07
08- Hindi	JM - JF - 08
09- Urdu	JM - JF - 09
10- Cantonese	JM - JF - 10
11- Mandarin	JM - JF - 11
12- Hebrew	JM - JF - 12
13- Farsi	JM - JF - 13
14- Africaans	JM - JF - 14
15- Polish	JM - JF - 15
16- Czech	JM - JF - 16
17- Hungarian	JM - JF - 17
18- Russian	JM - JF - 18
19- Turkish	JM - JF - 19
20- Greek	JM - JF - 20

#### Job Benefits:

- Very attractive salaries
- Medical insurance coverage
- · Eligible for company ongoing benefits
- Premium location in Downtown Cairo
- Bank Accounts with special rates
- · Door to Door Transportation for females working on night shifts
- · Lucrative bonuses and incentives awarded for high performers
- Career development, career path and ongoing training
- International exposure
- Ongoing Opportunity for Career Progression

# **WORKING CONDITIONS**

**Days off:** Rotational. **Working Hours:** 9 hours including one hour break.

### **CONTACT INFORMATION**

If interested please send your CV to hrecruitment@teleperformance.com.eg mentioning in the email subject the job code + the language code. For example: CSR-JM-JF-02 (Customer Service Representative, Spanish) Tel.: +2 2594 8888

M.: +2 010000 28 73 1/ 2/ 4/ 5/ 6

# **REGULAR PARTICIPANTS**



# ABB

#### Company Field/Sector/Industry:

Electrical engineering

# ABB

Website: www.abb.com/careers

# **COMPANY PROFILE**

ABB is a leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs more than 124,000 people.

ABB has been present in Egypt since the year 1926. ABB investment in Egypt started in 1979. With one head office in Cairo, a branch office in Alexandria, Five factories occupying an area of 102 000 sq. metres in 10th of Ramadan City; machines service workshop in Al Obour City; and a regional service centre for turbo-systems in Suez free zone.

ABB Egypt operates in the following Divisions: Process Automation, Power Products, Power Systems, and Automation Products

Currently ABB Egypt has 1600 permanent employees in addition to 1000 on project basis. ABB University in Egypt offers training on ABB products, processes and applications.

# **COMPANY REPRESENTATIVES**

Yossra Seddiq
 Leila El Shenawy

Country Recruitment & Talent Specialist Country Recruitment Coordinator

# JOB VACANCIES

#### >> Manufacturing/ Production Engineer

**Qualifications:** B.Sc. In Mechanical Engineering **Work Experience:** 1-3 years of Experience as a manufacturing Engineer **Location:** 10<sup>th</sup> of Ramadan Factory

#### >> Project Manager

**Qualifications:** B.Sc. In Electrical Engineering **Work Experience:** 3-5 years of work experience in the same field. **Location:**10<sup>th</sup> of Ramadan Factory and Head Office

#### >> Sales Engineer

**Qualifications:** B.Sc. In Electrical Engineering **Work Experience:** 0-3 years of work experience. **Location:** 10<sup>th</sup> of Ramadan Factory >> Senior Field Engineers

**Qualifications:** B.Sc. In Electrical Engineering **Work Experience:** 3-5 years of work experience. **Location:** 10<sup>th</sup> of Ramadan Factory

- >> Electrical Design Engineer Qualifications: B.Sc. In Electrical Engineering Work Experience: 1-3 years of work experience. Location: 10<sup>th</sup> of Ramadan Factory
- >> Senior Recruitment Specialist Qualifications: B.Sc. in Business Administration / HR Diploma. Work Experience: 3-5 in the same field Location: Head Office
- Fluent English is a must for all Jobs
- · French is a plus unless it is indicated to be a must in the job requirements

#### **WORKING CONDITIONS**

**Days off:** Friday - Saturday. **Working Hours:** 8:00 – 9:00 till 4:30 – 5:30.

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: careers@eg.abb.com

To apply to these positions come and visit our booth during the employment fair or visit our website www.abb.com/careers Click on "Experienced hires" then click on "Click here to search professional jobs", Choose Egypt and start your search.

# AIESEC



#### Company Field/Sector/Industry: International, Youth driven NGO

Website: www.aiesec-cu.org

Facebook Page: http://www.facebook.com/AIESEC.CairoUniversity

# **COMPANY PROFILE**

AIESEC, the world's largest youth driven organization, is the most prominent international platform for young people to develop their leadership potential and to have a positive impact on society.

With an innovative approach on building global networks and exploring the direction and ambition of their future, AIESEC has over 60 years in experience in developing students into global leaders.

The base of our network is a volunteer membership base of approximately 35,000 individuals in over 1700 universities in over than 111 countries. All offices around the world are run by high education students who are eager to make a difference in our world.

AIESEC's programs consist of international internships and leadership experiences in a global learning environment.

#### COMPANY REPRESENTATIVES

Omar El Fakharany	President	
Ghada Sharief	Vice President of Communication and Information Management	
Sherine El Gamal	Vice President of External Relations	
Sara El Agamawi	Vice President of Outgoing Global Community Development Program	
Hadeer Rady	Vice President of Outgoing Global Internship Program	

#### **JOB VACANCIES**

#### Exchange

With people development as our motive we provide a series of different experiences to potential change agents. The greatest of all the experiences we offer is the International Exchange opportunity we give to over 5,000 young people every year. This International Exchange opportunity allows us to place bright students into a position lasting up to eighteen months in every sector –business, public or civil society. To enrich that experience further we create opportunities for them to interact with their local environment and its challenges, here in Egypt as well as abroad, through various stages of preparation.

#### Types of Internships:

#### 1. Development Internships:

A Development internship is one in which the Intern has a direct interaction in to development of an unprivileged group of people or a community. Majority of the work in a Development Internship has to be based on areas related to community development issues.

#### 2. Education Internships:

An Education internship is one in which the job description involves the majority of time being spent either teaching a language, teaching a subject, or another aspect of education including curriculum development, character education, cultural interaction and perspective promotion in academic fields and sectors.

The Intern must have the academic and working backgrounds in the field of education or training.

#### 3. Management Internships:

A Management internship is one in which the Intern spends the majority of their time working in areas related to management. These areas may include business administration, finance, accounting, marketing, project management organizational management or human resource.

#### 4. Technical Internships:

A Technical internship has to based on work in areas related to information technology or engineering. The Intern spends majority of his/her time in one or more of these areas: web development and management, software development and programming, system analysis and design, network management, database management and engineering.

## WORKING CONDITIONS

Days off: Flexible. Working Hours: Flexible.

#### **CONTACT INFORMATION**

E-mail Address: aiesec.cu.eg@gmail.com

# Allianz Egypt

# Allianz 🕕

Company Field/Sector/Industry:

Life Insurance

Website: www.allianz.com.eg

# **COMPANY PROFILE**

Allianz Egypt is the local brand for Allianz Group.. Established in 1890 in Munich, Germany and based in Berlin, the Allianz has proven to be a key financial player. Now with nearly 155,000 employees worldwide, the Allianz Group serves approximately 75 million customers in about 70 countries. Providing services in three main lines of business: Insurance, Asset Management, and Banking.

During the calendar year 2009 was able to achieve revenues of  $\in$  97.6 billion with an operating profit of  $\in$  7.2 billion. For more than 120years Allianz has been growing steadily and delivering time and time again in moments of truth, this is why we are now one of the 25biggest companies in the world.

Beyond the quality of our financial performance, a number of other activities and factors are important for the sustainable growth of our competitive strength and company value. These include, but are not limited to, our global diversification, the reduction of complexity, our value-based management approach, and our crucially important employees.

# **COMPANY REPRESENTATIVES**

Mr. Ayman Sallam
 Nahed Helmy

PRT Manager Senior Recruitment Specialist

# JOB VACANCIES

#### >> Sales Agent (Cairo – Alex. – Mansoura)

- 1. Identifying prospective clients and conducting sales visits to explore potential business opportunities by identifying their needs
- 2. Closely managing and monitoring the progress in sales targets achievement.
- 3. Following up on the developments of clients' needs and maintaining good long terms relations with customers to ensure maximum clients satisfaction.
- 4. Ensuring excellent feedback efficiency to customer queries.
- University degree
- 1-2 years of experience sales or Customer service.

Please write Sales Agent in the subject of you email

#### >> Sales Team Leader

- 1. Closely managing and monitoring the performance and progress in sales agent achievement, the quality of the portfolios and the persistency of policies.
- 2. Monitoring clients' satisfaction and supporting the Sales team in developing sales opportunities.
- 3. Conducting sales visits for the purpose of developing sales opportunities and to coach the Sales team on effective sales and client management.

- 4. Ensuring the Sales team members have proper licenses.
- 5. Recruiting the needed calibers.
- University degree
- 3-5 years of experience sales & sales management

Please write Sales Team Leader in the subject of you email

#### >> Sales Manager

- 1. Collaborating with the UPM in planning annual budgets and sales targets for the Sales team.
- Closely managing and monitoring the performance and progress in sales targets achievement, the quality of the portfolios and the persistence of policies.
- 3. Monitoring clients' satisfaction and supporting the Sales team in developing sales opportunities.
- 4. Conducting sales visits for the purpose of developing sales opportunities and to coach the Sales team on effective sales and client management. 6- Exploring and developing business opportunities to achieve targets.
- 5. Ensuring the Sales team members have proper licenses.
- 6. Recruiting the needed .
- Assessing the training needs of subordinates and coordinating with the training department to provide the needed trainings and other performance development initiatives.
- 8. Conducting regular performance appraisal of subordinates and providing them with performance feedback.
- 9. Keeping up to date with company's standards, policies, procedures and authority limits that affect the implementation of responsibilities.
- 10. Presenting periodical reports and statistics to illustrate the Unit's activity and results as needed
- University degree- Holding an extra certificates in sales & management will be an asset
- 6-9 years of experience sales & sales management
- · Excellent leadership skills with ability to mobilize sales teams.
- Excellent planning and follow up abilities.
- Excellent managerial and coaching skills with ability to match the managerial style to employees' capabilities

Please write Sales Manager in the subject of you email

# **WORKING CONDITIONS**

**Days off:** Friday and Saturday **Working Hours:** flexible hrs

#### **CONTACT INFORMATION**

Address: Saridar Building- 92 Tahrir Street; Dokki Telephone: (202) 7605445 Fax: (202) 7605446 Contact person: Nahed Helmy Senior Recruitment Specialist E-mail Address: Sales@allianz.com.eg for sales agents Nahed.helmy@allianz.com for Team Leader and Sales Manager site: www.allianz.com.eg

# Americana Group

**Company Field/Sector/Industry:** Main lines of business are operating food & beverage outlets, as well as manufacturing food products



Website: www.americana-group.net

# **COMPANY PROFILE**

Since its inception in Kuwait back in 1964, Americana Group has grown into one of the largest and most successful corporations in the Middle East and North Africa region (MENA). Publicly traded on the Kuwait Stock Exchange (FOOD.KW), Americana Group is managed to world-class corporate standards, with activities spanning 14 countries and a payroll of over 45,000 employees from 21 nationalities.

Americana Group's main lines of business are operating food & beverage outlets, as well as manufacturing food products. With a network of over 1,200 outlets, it is not only the largest operator of restaurant chains in the MENA region, but also one of the most successful franchise operators in the whole world. The Group's network encompasses 8 of the world's most recognized brands in the Quick Service, Casual Dining and Fine Dining categories, such as KFC, Pizza Hut, Hardee's, TGI Friday's, Costa Coffee, Krispy Kreme and, most recently, Signor Sassi. In addition, Americana Group's thorough understanding of Middle Eastern tastes has led it to create 6 of its own homegrown brands, which have proven to be as successful with consumers as their global counterparts.

In the food manufacturing and processing sector, Americana Group is recognized as the Middle East's leading purveyor of quality food products. With a portfolio spanning 10 high quality brands – such as California Garden, Farm Frites, Koki and Americana Meat – its food products find their way into millions of MENA households every day

# **COMPANY REPRESENTATIVES**

- Mohamed Maher
- Rakan El Araishy

# **JOB VACANCIES**

- >> Assistant Brand Manager-Kuwait
- >> Marketing Coordinator-Future Opening
- >> Accountant-Future opening
- >> Brand Manager-Future Opening
- >> IT Administrator-Future Opening

# WORKING CONDITIONS

**Days off:** Friday & Saturday **Working Hours:** from 9:00 to 5:00

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or visit our website *www.americana-group.net* and fill an online application form

# Amoun pharmaceuticals Co.



Website: www.amoun.com

# **COMPANY PROFILE**

Amoun Pharmaceutical Co. is one of the first private companies founded in the Egyptian pharmaceuticals industry and for thirty years has led the way with a level of quality that has established a prestigious reputation for the whole pharmaceuticals Egyptian market worldwide. Its three state-of the- art factories use the latest technology to manufacture prescription and over-the-counter products, as well as a variety of veterinary items and international pharmaceuticals under license, to provide quality healthcare at affordable prices. Along the way, Amoun has been accredited with a number of international certificates in recognition of its high standards, competitive edge and market-leading initiative.

#### **Our Mission**

Healthier life is our commitment.

#### **Our Vision**

Amoun is an internationally acknowledged branded generic pharmaceutical company, committed to be a major regional player among the top ten companies in Middle East by 2014.

#### HR Strategy

People have always been the strength of AMOUN and are the reason for its continued success. AMOUN believes that quality products are a result of quality people. We ensure Fair treatment & Equal opportunity processes to all employees, hence our HR strategy is to carefully select quality people, train & empower them, motivate & recognize them

# **COMPANY REPRESENTATIVES**

Amany Shoukry 0100 2110042

George Eid 0100 2110047

#### **JOB VACANCIES**

#### >> Medical Representatives (all governorates)

(Ref. 1)

#### The right candidate should possess:

- · B.sc degree in Pharmacy, Medicine or Veterinary Medicine
- · Good command of English language
- · Good communication skills
- Valid Driving licenses
- · Cancelation of Governmental obligation " Takleef "

#### >> Quality, Production Pharmacists (resident in Cairo)

(Ref. 2)

#### The right candidate should possess:

- B.sc degree in Pharmacy
- Very good level in analysis and research
- Very good command of English language

# **WORKING CONDITIONS**

**Days off:** Friday and Saturday for the factory at el Obour. **Working Hours:** 8.00 AM: 5.00 PM .

# **CONTACT INFORMATION**

Submit your CV with a recent photo to the email: hr@amoun.com

Or Fax: 02- 46103500

Note: Kindly specify the Ref in the subject of the email as job applied for.

For further details and online application walk a mile further and visit our web site

www.amoun.com

# Banque du Caire

#### Company Field/Sector/Industry: Banking

Website: www.Banqueducaire.com



# **COMPANY PROFILE**

Banque du Caire is a full-service bank based in Egypt, combining the heritage of half a century of Egyptian banking expertise with modern practices and technology.

It is this sustained diligence that led BDC to be ranked number 3 amongst banks operating on the national scale. This ranking is determined in terms of branches, customers, and ATMs; more than 1.9 million customers, 236 branches and banking units, and 327 ATMs located across the nation, it is one of the most easily-accessible banking establishments in the country in addition to its presence in Uganda.

Established in the middle of the 20th century, Banque du Caire has been providing the Egyptian public with the highest level of banking services for over sixty years. Looking forward, Banque du Caire will continue providing the products and services that satisfy the needs of the Egyptian public.

The 60 year old, Banque Du Caire has positioned itself at the forefront of Egyptian banks, taking pride in being an example of how national banks should perform. The bank has been extensively working since its inception in developing the national economy accross all sectors.

Banque du Caire ... The Philosophy behind Development

Since 2008, BDC has been implementing a comprehensive restructuring plan comprised of various elements, including the updating of their IT infrastructure and the redesigning of branches and banking units; these changes have allowed BDC to continue to offer their customers the most outstanding services, in a time-efficient manner. The plan also paid great attention to the development of human resources, with the bank implementating training plans tailored exclusively to its staff's needs.

# **COMPANY REPRESENTATIVES**

- Mr. Mohamed Abdalla - Sarah Hassanein Human Resources and Training General Manager HR – Recruitment Head

#### **JOB VACANCIES**

>> Teller – All Governorates

>> Outdoor Autoloan Sales agents

>> Human Resources – Junior / Entry Level

>> Corporate – Major Banking - Junior / Entry Level

- >> Department Managers : Retail Department, Central operations , Treasury and Corporate Department
- >> High Bankers BDC Departments

# **WORKING CONDITIONS**

**Days off:** Friday & Saturday **Working Hours:** 9 till 5

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: Sarah.Hassanein@banqueducaire.com

# Bedaya Team for Human Resources Development



Website: www.bedayateam.org

#### Bedaya Team

# **COMPANY PROFILE**

Bedaya Team for Human Resources Development is a volunteer based group, was first sparked in March 2006 by a group of ambitious young youth who loved their country and hoped to play a part in its progress.

# **COMPANY REPRESENTATIVES**

- 1- Abdel Rahman Maghraby.
- 2- Abdel Rahman Gouda.
- 3- Chrief Azouz.
- 4- Galal Burhany.
- 5- Nourhan Mamdouh.
- 6- Salma Ayman.

## **JOB VACANCIES**

- >> Executive manager
- >> Self-assessment for kids and teens
- >> Marketers (Volunteers)

# **WORKING CONDITIONS**

Days off: Friday Working Hours: 1:00 PM to 7:00 PM

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: info@bedayateam.org Address : 1/3 Ellaselky St.– New Maadi – Cairo – Egypt. Tel. : 02/25195116 – 01007600161.

# **BI-Technologies**

#### Company Field/Sector/Industry: Software House

Website: www.bi-technologies.net



# **COMPANY PROFILE**

BI-Technologies was established in order to provide business software solutions to the Middle East and Africa. With our headquarters in Cairo, Egypt and a Regional office at Riyadh, KSA, Bi-Technologies proved to have a strong presence in the Middle East that extended from Egypt to KSA, Jordan, Bahrain, Qatar, Sudan, Iran, Tunisia and Morrocco.

Our extended expertise in the software field together with our specialization in the FMCG and Distribution sectors helped us maintain a strong position in the software market as the favorite software provider for these specific sectors and hence we successfully acquired a huge repertoire of Multinationals and leading Regional and Local organizations.

At BI-Technologies, we provide a number of applications that are considered as a total solution to organizations operating in our field of specialization. These solutions include Sales Buzz; a mobile sales force automation system, Fleet Control; a fleet management and maintenance system, Microsoft Dynamics AX; one of the major ERPs worldwide, BI-Technologies is a Gold certified partner to Microsoft besides being one of the best AX providers in Egypt. BI-Technologies also provides an asset tracking system and a warehouse management system.

Our deep belief that software is not the ultimate goal sought by our clients is the main reason our solutions are encapsulated in a tailored series of services that are uniquely designed and accurately timed to improve the beneficiaries of the business process. Our Services include but are not limited to software development and integration, system implementation, training, support and helpdesk.

# **COMPANY REPRESENTATIVES**

- Manar Ahmed HR Manager
- Heba Fayed Senior Marketing Executive

# JOB VACANCIES

- >> Software developers (Juniors & Seniors)
- >> Quality control engineers (Juniors & Seniors)
- >> Junior application consultant

# WORKING CONDITIONS

Days off: Friday & Saturday Working Hours: from 9:00 to 5:00

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: manar.ahmed@bi-technologies.net

# Centro Global Solutions



Company Field/Sector/Industry: A call center

Website: www.centrogs.com

# **COMPANY PROFILE**

Centro Global Solutions is the leading call center in Egypt, catering to the sales and marketing needs of American companies. We are dedicated to provide multiple business solutions to serve the healthcare and the financial services industries.

# **COMPANY REPRESENTATIVES**

- Shady El Swaisy

(HR Specialist and training coordinator) Mobile: 01001035491

# **JOB VACANCIES**

>> Telesales/ Telemarketing representatives
 >> Customer Services
 >> IT Specialist

# **WORKING CONDITIONS**

Days off: Saturday + Sunday for representatives Friday + Saturday for administrators

Working Hours: For admins: 9:00 am till 6:00 pm For reps: 3:30 pm till 12:00 am, one way transportation back home at 12 am.

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: jobs@centrogs.com

Address:Building 21, Misr Helwan st, 8th floor, Maadi, Cairo Phone: 202.27508813 Fax: 202.27508812

# Cloudypedia

#### Company Field/Sector/Industry: Information Systems



Website: www.cloudypedia.com

# **COMPANY PROFILE**

Cloudypedia is a leading Google Apps reseller and deployment partner, with operations across EMEA (Europe, Middle East and Africa) Region. We work with both business and education sectors and ensure they get the most out of their internet infrastucture and get more for less through cloud computing. We have passion for all Google products. Cloudypedia headquarters is located in the 5th settlement, Cairo, Egypt. We also have a regional office in Amman, Jordan.

# **COMPANY REPRESENTATIVES**

- Dina Yehia
- Yara Gharib

# **JOB VACANCIES**

Cloudypedia is always open for people who are passionate about what they do. Currently looking for heroes to join the following teams:

- Projects and Operations Team
- Sales Team
- Support Team
- Engineering Team
- Administration Team
- Fluency in English is a must.
- Fresh graduates with strong activities portfolio during school-university and/or 1 year experience in a multinational service company (Mobile operator, oil and gas, hotels ...etc)
- All you need to join Cloudypedia, is to have passion for what you are doing, be different and stand out.

# **WORKING CONDITIONS**

**Days off:** Friday and Saturday. **Working Hours:** 8 hours/day.

# **CONTACT INFORMATION**

Contact the company representatives at the fair or send your resume to:

hr@cloudypedia.com

# Dar Zain Group

#### Company Field/Sector/Industry:

#### **Consultant/Real estate**

Website: www.darzain.net

# **COMPANY PROFILE**

Dar Zain

**Dar Zain Group** is a true success story that began in 2009 by the birth of our first subsidiary company **Dar Zain Real Estate**. With ambitious & professional team members managed by entrepreneur Ali Abdel Ghaffar, **Dar Zain Real Estate** is proudly marketing more than 50 projects all over Egypt for more than 25 developers, covering all client needs such as New Homes, Holiday Homes, Commercial & Offices Spaces, Retail Shops, and Plot Lands.

#### Other subsidiary companies are;

- Design Intentions, providing full designing & finishing solutions to home owners.
- Dar Zain Facility Management; providing facility management, building maintenance, and utility installations.

In Addition to our offices in U.K. and Turkey, we aim to compete and succeed in this dynamic challenging market.

## **COMPANY REPRESENTATIVES**

- Ali Abdel Ghaffar

Chief Executive Officer

- Mariana Samir Marketing Manager
- Makarem Hassan Office Manager
- Doaa Ali

Sales Administrator

# JOB VACANCIES

- >> Real Estate Property Consultant (Sales Representatives)
- >> Account Manager (Design Intentions)
- >> IT Specialist
- >> Marketing Assistant
- >> Secretary

# **WORKING CONDITIONS**

**Days off:** Friday and Saturday. **Working Hours:** 9 am – 6 pm.

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: info@darzain.net

# **Denta Care Clinics**

Company Field/Sector/Industry: Dental Center



#### **COMPANY PROFILE**

Detnacare clinics is a leading dental center with 4 satallite offices in the greater Cairo area. Main office is in Dokki with 6 operating clinics. Maadi branch is two clinic office located in a hospital setting. A new branch was recently opened in Sheik Zayed district with a two clinic office. To serve the Heliopolis, Nasser city area a clinic is rented in the area to serve our patients..

# **COMPANY REPRESENTATIVES**

- Mr. Mohamed Nabil

## **JOB VACANCIES**

#### >> Assistants for orthodontists and dentists

#### **WORKING CONDITIONS**

**Days off:** Thursdays and Fridays **Working Hours:** variable

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: vdpgssr@yahoo.com

# DMG

Company Field/Sector/Industry: Real Estate / Construction / Engineering



Website: http://www.dmg.com.eg/

# **COMPANY PROFILE**

DMG was established more than two decades ago as an engineering and contracting company. The scope and diversity of DMG's work has continuously evolved since then and today DMG is a group with member companies in the three sectors of engineering, real estate and hospitality.

The DMG family of companies are vertically integrated with an innovative and unique approach to delivering projects. The Group's companies strive individually in their core specialties and succeed in adding considerable value to their sister companies.

In collaboration between the DMG member companies, a project is materialized from concept to design, contracting to sales then facilities management. The business model and leverage of DMG enables the group to grow rapidly within the region.

The DMG family is made up of more than 720 professionals and administrators creating an integrated network of dedicated talent that makes DMG distinct in what it offers. This family comes together to always further DMG's commitment to creating and sustaining a better life.

# **COMPANY REPRESENTATIVES**

- 1) Eissa El Defrawy
- 2) Yousra Daygham
- 3) Nihal Abdelkader
- 4) Engi Sadek
- 5) Riham Ramy

# **JOB VACANCIES**

#### 1) Cost Estimator:

Prepare cost estimate for various aspects of works to be consolidated into overall cost estimate as well as tender documents. B.sc. Arch. or Civil Engineering with 3-10 years of relevant experience is required.

#### 2) Document Control:

Handle document flow between the projects' stages. Ensure regulatory procedures and changes followed are cascaded and implemented. B.sc. Civil or Arch. Engineering with 3+ years of relevant experience is required.

#### 3) Safety Officer / Manager:

To deliver an effective Health & Safety management program for the project in compliance. An Architecture or Civil engineering with 8-15 years of relevant Experience is required.

#### 4) Tenders Manager:

Tendering Studies, Quotation, Activities Analysis and Breakdown. Cost Analysis and Estimation. Preparation of financial and technical offers. Bachelor's degree in civil or architectural engineering with 15-20 years of experience is required.

#### 5) Cost Control Manager:

Preliminary Feasibility Study and Cost Plan. Review and finalize Technical tender documents (BOQ/Specs). Participate in Pre-bid Meetings. Preparation of all Technical Contractual Documents (BOQ/Special Conditions). Cost Control. Risk Register & Risk Response Planning. Bachelor's degree in civil or architectural engineering with experience from 12 to 16 years is required.

#### 6) Applications Manager:

Lead the Oracle ERP & Business Applications implementation plan as per business requirements and priorities. Create project plans, tasks, deliverables and milestones. An applicant with 12+ years of Experience is required.

#### 7) Oracle Developer:

Designs and develops tools and applications that supports business needs and provides systems support. Work with the ERP implementation team to Identify additional reporting requirements and develop new ad-hoc reports for ERP applications An applicant with 8+ years of Experience is required.

#### 8) CRM Application Consultant:

Lead Oracle CRM application implementation within DMG group Companies. Provide Level 1 Support for end users during test, parallel and live phases. An applicant with 4+ years of Experience is required.

#### 9) Finance Application Consultant (Oracle):

Provide level 1 support for finance application during system Test, Parallel and live phases. Establishes implementation and rollout plans for Oracle Financial within DMG group Companies. An applicant with 4+ years of Experience is required.

#### 10) Logistics Application Consultant (Oracle):

Provide level 1 support for Logistics application during system Test, Parallel and live phases. Establishes implementation and rollout plans for Oracle supply chain within DMG group Companies. An applicant with 4+ years of Experience is required.

#### **WORKING CONDITIONS**

**Days off:** Friday and Sunday **Working Hours:** 8 hours

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: jobs@corp-dmg.com

# Edrak for Edutainment Projects Development Co.



#### **Company Field/Sector/Industry: Edutainment**

Website: www.edrak.com.eg

# **COMPANY PROFILE**

Edrak for Edutainment Projects Development was established in April, 2010. It is an Egyptian shareholding company with a paid capital of EGP 30 million. Edrak develops projects that positively impact the intellects and the overall health of children, women and the Egyptian family at large. It also manages three international brands: KidZania®, Jazzercise®, and The Little Gym®, which are expected to generate EGP 100 million in investments; and offer around 600 new employment opportunity when they launch.

KidZania® is an award winning concept recognized worldwide. It was first established in 1996 in Mexico, Mexico City as the first edutainment park for children. KidZania® is designed as a real city to provide the ultimate role playing opportunities for kids from the age of four to fourteen years old.

KidZania® is planned to open in Cairo around January, 2013, strategically located at Cairo Festival City project in New Cairo, spanning over 8,600m2 of built-up area spread two floors.

When it opens, KidZania® Cairo is expected to receive between 750,000 to 1 million visitors in its first year.

# **COMPANY REPRESENTATIVES**

- Mona El Tawil
- Hend Fouad
- Sara Mohamed

(HR Manager) (Recruitment Supervisor)

- (Recruitment Specialist)
  - **JOB VACANCIES**
- Entertainment
- Retail
- Media
- Education
- Industrial

- Service
- Automotive
- Sport
- Restaurants

# **WORKING CONDITIONS**

Facilities : Part time Jobs : Shift Basis – 7 days/week Full time Jobs : 8 Hrs./Day – 6 Days/week (Shift Basis)

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: Careers@edrak.com.eg info@edrak.com.eg

# Egyptian Group for Medical System

Company Field/Sector/Industry: Medical System

Website:www.eggroup-eg.com

# **COMPANY PROFILE**

• EG Medical Systems" is a local company that offers a wide array of health solutions around the world. Established in 1983, EG has a profound experience of more than 25 years of successful operations in the Egyptian Market and exporting abroad. EG positions itself as the leading company in Egypt in the field, offering best healthcare solutions. Through its wide network of international esteemed customers and suppliers, and unique expertise, EG has managed to build a strong organization, one that is full of talents in different sectors sharing the vision of being a great company growing beyond 1 Billion by 2015.

• EG has changed the Dialysis industry in Egypt. It has managed to supply the Egyptian market with more than 7000 dialysis machines accounting for about 85% of market share.EG has agency partnership with 35 major European, American and leading Asian top ranked companies in the field of medical equipments, consumables and accessories, endoscopies, surgical instruments and health care. Brand agencies names are like Fresenius, Storz, ERBE, 3M, Trumpf and Abbott.

• EG has three factories in 10th of Ramadan area. Our Maintenance Business Unit offers a comprehensively superior range of services tailored to meet individual customers' needs while guaranteeing high level of after sales service to all our valuable clients.

• EG team is deemed the essence of the business, it is a dynamic, committed and professional staff of more than 450 employees in various specializations.

# **COMPANY REPRESENTATIVES**

- Mrs. Rasha Essa

Talent Placement Manager

- Mrs. Radwa Niazy
- Senior HR Specialist Office Manager
- Mrs. Marwa Mounir

# JOB VACANCIES

#### 1. Medical Representative:

- From 0-3 years of experience
- University degree Medical Background with the following sub categories (Pharmacy, Medical, Veterinarian, Science),

#### 2. Marketing Specialist:

• From 0-3 years of experience

#### 3. Accountant:

• From 0-3 years of experience



#### 4. Registration Specialist:

- From 0-2 years of Experience
- Graduated from Faculty of Pharmacy

#### 5. Logistics Specialist:

• From 0-3 years of Experience.

#### 6. Reporting & Legal Specialist:

- Graduated from Faculty of Commerce/ Law( English or French section)
- 0-2 year of experience.

#### General Requirements:

- 1. Excellent English Language
- 2. Good command in Ms Office
- 3. Very good communication & negotiation skills
- 4. University graduated

## **WORKING CONDITIONS**

Days off: Friday & Saturday Working Hours: 8:30 AM till 5:00 PM

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: hr@eggroup-eg.com

# Egyptian Takaful - Life



Company Field/Sector/Industry: Life Insurance

Website: www.takeg.com

# **COMPANY PROFILE**

Egyptian Takaful was established in 2006 as the first joint Takaful Insurance Company registered under the Insurance Companies' Registry number 22 for 2007.

At present time Egyptian Takaful – Life, is only operating in Egypt, however it has wide geographical distribution nationwide.

Egyptian Takaful – Life is regulated by the Egyptian Financial Supervisory Authority (EFSA) and a Shariah Supervisory Committee.

The company's shareholders include the most prestigious banks in Egypt with Gulf Insurance being the major shareholder.

# **COMPANY REPRESENTATIVES**

- Maya Fawzy, HR & GA Manager
- Marianne Nabil, Recruitment Specialist
- Manar Gomaa, Recruitment Specialist

# **JOB VACANCIES**

#### Title: Financial Consultant

Reports to: Sales Manager

**Description:** Represent the company, by conducting sales visits and advising/ customizing insurance programs, to fulfill prospective client's needs. Monitor sales process to achieve fixed Salary and earn commission. Attend trainings, meetings and seminars, managed by professionals to help developing sales skills and learning about new products. Explain features, advantages and disadvantages of various policies to promote sale of insurance plans.

**Qualifications:** University degree. High communication, negotiations and selling skills, meeting sales goals, closing skills, self-confidence, presentation skills and motivation for sales.

*Others Titles:* As a growing insurance company, we will be also hiring various other positions for the head office such as Customer Relations, Insurance Policy Possessors, Finance, Human Resources, Actuarial, Systems ...etc.

# WORKING CONDITIONS

**Days off:** Fridays & Saturdays **Working Hours:** head office 8:00 am – 4:00 pm; sales offices: 9:00 am – 5:00 pm

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: jobs@takeg.com

# El Ezaby pharmacy

Company Field/Sector/Industry: Pharmaceutical

# PHARMACY EL-EZABY

# **COMPANY PROFILE**

- · El Ezaby pharmacy has been established since 1975.
- Our vision is to become the leading chain pharmacies in the Middle East that provide high quality pharmaceutical care & services.
- Our mission is to provide an excellent health care services to the public, hospitals and health insurance companies throughout our outstanding branches allover Egypt.
- · Our strategic objective is to maximize customer loyalty levels.
- Our strategy is delighting our customers through engineering their buying experiences.
- El Ezaby pharmacies group has its own training academy to ensure that our staff is will trained and updated with the most recent knowledge and skills to deal professionally with our customers, providing them with the proper information.
- Our branches cover Cairo, Giza, Alexandria, Mansoura, Hurghada and sharm el sheikh, tenth of Ramadan (75 branches + 1 baby centre).
- Our Hot number is 19600 for delivery and consultation.
- For delivery inside Egypt to all governorates (call 0110079619).
- For delivery outside Egypt to all countries around the world (call +20116666464).
- For proposals & complaints please send an email to: contactus@elezaby pharmacy.com

# **COMPANY REPRESENTATIVES**

- Dr.Mohammad Haggag
- Dr.Samer Mohammad

#### **JOB VACANCIES**

#### **Community pharmacist**

**Job summary:** Responsible for conducting pharmaceutical services (dispensing medicines & prescriptions), delivering medical consultations for our customers, & cooperate with different medical directories (clinics, pharmacies, hospitals, & medical insurance companies)

# **WORKING CONDITIONS**

Days off: 1 day / week Working Hours: 8:30 / day

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: elezaby.hr@multipharma-eg.com Face Book Group:El-Ezaby Pharmacies Group

# Eli Lilly Egypt

**Company Field/Sector/Industry: Pharmaceutical** 

Lilly

Website: www.lilly.com

Answers That Matter.

# **COMPANY PROFILE**

Eli Lilly makes medicines that help people live longer, healthier, more active lives. A global leader in innovation and research, Lilly has grown over the last 130 years to become a global pharmaceutical company. We started as a small Indianapolis lab in 1867 under the guidance of colonel Eli Lilly. Committed to innovation from the beginning, we have always been pioneers in the realm of pharmaceuticals; from the development of the first gelatin-coated pills, to our breakthroughs in insulin and anti-depressants.

Now, the 10th largest pharmaceutical company in the world, we have steadfastly remained independent, but not isolated. Across the globe, Lilly has developed productive alliances and partnerships that advance our capacity to develop innovation medicines at lower costs. Lilly is consistently ranked as one of the best companies in the world to work for, and generations of Lilly employees have sustained a culture that values excellence, integrity, and respect for people.

Our goal is to create and develop pharmaceutical products that solve medical issues that today are unmet. We strive to save and improve lives through innovation in all aspects of the pharmaceutical industry. As a leading innovation-driven pharmaceutical corporation we are constantly developing our portfolio of best-in-class, first-in-class pharmaceutical products. We have over 35,000 employees in over 140 countries devoted to applying the latest research from our own worldwide laboratories, collaborating with eminent scientific organizations, making use of the most up-to-date technological tools, and by providing exceptional service to our customers. With over \$ 24 billion in sales and over \$ 3 billion dedicated to research and development, we aim to continue to improve lives around the world.

# COMPANY REPRESENTATIVES

- Mohamed Samy

- Noura El Husseiny
- Tamer AbouZahra

## **JOB VACANCIES**

>> Lab Maintenance Engineer

>> Senior Automation & Maintenance Engineer

# WORKING CONDITIONS

**Days off:** Friday & Saturday **Working Hours:** 8 hrs / day

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: hr\_lilly\_egypt@lilly.com

# **ElRashidy Alasly**

#### Company Field/Sector/Industry: FMCG Company



Website: www.elrashidy.com

# **COMPANY PROFILE**

Company has been established since 1888 and become a greatest FMCG co. that Provide healthy food product with the latest global quality systems and advanced technology that doest harm the environment and satisfies all consumers at an economic price, thereby benefiting the company and the community. Vision We will get our products to lead the Egyptian market and to open regional and global markets that managed by integrated systems. Objective Building and supporting strong relationships with customers, consumers and all dealers with the company for development of the size of the company business efficiently and effectively.

# **COMPANY REPRESENTATIVES**

- Mr. Mohamed Zaki HR Manager. E-mail Address: m.zaki@elrashidy.com
- Mr.Mohamed ElKhateb HR Specialist. E-mail Address: m.elkhatieb@elrashidy.com
- Mr. Mohamed Sabry HR Specialist E-mail Address: m.sabry@elrashidy.com

# **JOB VACANCIES**

- >> Sales Supervisor
- >> Sales Rep
- >> Marketing Supervisor
- >> Quality Control
- >> Accountant
- >> HR Coordinator

- >> HR Compensation & Benefits Manager
- >> HR Specialist (Training)
- >> Marketing Coordinator
- >> Sales Coordinator
- >> Production engineer
- >> Secretary

#### **WORKING CONDITIONS**

**Days off:** Friday & Saturday **Working Hours:** 8 Hours

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: m.sabry@elrashidy.com

EMC<sup>2</sup>

#### Company Field/Sector/Industry: IT



Website: www.emc.com

# **COMPANY PROFILE**

EMC<sup>2</sup> Corporation is the world's leading developer and provider of information infrastructure technology and solutions that enable Organizations of all sizes and in every industry, in public and private sectors to transform the way they compete and create value from their information. EMC<sup>2</sup> offerings expand from systems to software to services and solutions. EMC<sup>2</sup> help customers, design, build, and manage intelligent, flexible and secure information infrastructures. These infrastructures are the versatile foundations on which organizations can implement their information lifecycle strategies, secure their critical information assets

EMC<sup>2</sup> Solutions range from Automating Data Centers, Backup, Recovery, and Archiving, Business Continuity, Compliance and Information Security as well as Infrastructure Consolidation and Optimization and Information

#### EMC<sup>2</sup> Egypt COE

Egypt Center of Excellence was established in 2009 as a way for EMC<sup>2</sup> to advance its globalization goals in the region. With the mandate to deliver innovative solutions. services and support to EMC<sup>2</sup>'s customers, the center focuses on the principles of excellence, quality and customer-centric delivery. Presently, the center is focused on the delivery of different business areas relating to EMC<sup>2</sup> Global Services.

# **COMPANY REPRESENTATIVES**

Iman El Shaarawy
 Yomna Magdy
 Raghda El Kassaby
 Recruitment Specialist
 HR Generalist / Recruitment Specialist

#### JOB VACANCIES

#### 1 – Associate Project Managers (15 positions)

#### Job Description :

Responsible for managing the full life cycle of basic, low risk projects from requirements gathering, architectural design through customer and customer service turnover. *Qualifications:* 

- Second European languages is highly required, Fluency in English language is essential
- 0-5 years experience
- Potential US time zone and/or shift pattern based on country covered (Flexibility is required).

## 2- Technical Support Engineers

#### Job Description:

Applies general systems level technical expertise to standard to moderately complex systems level customer issues. Customer issues may be received by Support Centers

through automated dial-homes, voice initiated technical calls from EMC<sup>2</sup> Customers, Customer Engineers, or remote maintenance calls and Web Support Calls. Identifies and provides resolutions to an assortment of technical problems.

#### **Qualifications:**

- · Applicants must have a BS in Engineering or Computer Science, or equivalent
- Preferably 2 to 4 years of technical support experience or consulting experience
- Experience with Windows 2003, Windows Vista, .NET, Windows XP and Windows 7
- Visual Basic.Net (or at least Visual Basic 6) is a requirement.
- Knowledge in any of the following will be an advantage:
- SQL Server Database (Ver: 2005 onwards)
- Operating system experience (Unix LINUX or Microsoft)

#### 3 - Implementation Delivery Specialist: (30 vacancies) *Job Description:*

Provides custom integration implementation support on EMC<sup>2</sup> products involving software, at the customer site, including pre-site inspection, initial installation, implementation, customization, integration and outline orientation for the customer. Assists Customer Service in product implementation services.

#### **Qualifications:**

- Proficiency in hardware, software and/or operating systems environments.
- 5+ Years (preferable to keep it open 5+ so that we don't close the door for more seniors

#### 4- Associate Technology Consultant Analysts (20 vacancies) Job Description:

(ATC) TSSO is an office-based pre-sales technical professional, supporting field based sales teams in the design and configuration of EMC<sup>2</sup> Storage and Information solutions.

#### **Qualifications:**

- 1-3 years experience
- Additional European language (Italian, Spanish or German) is essential.
- Bachelor Degree in Computer Science, Engineering, or equivalent industry related experience is preferred.

#### 5- Customer Service Install Base Analysts (IBG): (20 vacancies)

- Install Base Analysts provide support to EMC<sup>2</sup> personnel to maintain the accuracy of EMC<sup>2</sup>'s installed base records for EMC<sup>2</sup>'s Service & Sales organizations.
- 0-3 years experience
- Bachelor of Science Degree in Engineering or Business related degree is required.
- Arabic and English fluency is required. Fluency in other languages is highly preferred

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: resumes\_egypt@emc.com

# **Etisal International (Egypt)**

Company Field/Sector/Industry: Call Center



Website: Http://hr.etisal-int.com

## **COMPANY PROFILE**

Etisal was founded in 2003 as a new member of Riadaa Group to be the call center arm of the group. "Riadaa" group was founded in 1998 as an operation and services company with 280 employees and grew into 4 companies (Riadaa Marketing & Operations, Riadaa Security services, Etisal International and Hands-On).

Etisal International not only operates with the latest technologies, but also employs the most qualified professionals and implements optimized processes for its clients' satisfaction. We are always concerned about quality, value of time and professional services.

Etisal focus on quality led to the establishment of an ISO 9001 system and the beginning of implementing a COPC compliant operation.

#### Etisal has 2 facilities:

Saudi Arabia Facility.

- Serves Saudi Arabia and GCC region.

Egypt Facility.

- Serving the Egyptian Market as well as an Offshore OSP for USA and Europe.

Etisal has vast experience in call center outsourcing for diversified multinational and large private and governmental organizations.

Etisal technology depends on CISCO IP telephony systems. Redundancy and security measures are built in the system design to ensure continuity of business.

It is our commitment to quality and adding value that distinguishes Etisal.

## **COMPANY REPRESENTATIVES**

- 1- Dina Farahat
- 2- Gehad Ahmed 3- Hatem Mansour

Recruitment Manager Recruitment Supervisor Recruitment Specialist

## JOB VACANCIES

Position 1: Business Development Manager

Position 2 : International Customer Service Representative (English, German, Spanish, French, Urdu).

Position 3 : International Telesales Representative (English, German, Spanish, French, Urdu).

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or upload your resume on the below link: wazayef@etisal-int.com

Website: www.etisal-int.com

## Global Napi Pharmaceuticals



Company Field/Sector/Industry: Pharma (Manufacturer) Sector

Website: http://mg.globalnapi.com/jobs

## **COMPANY PROFILE**

Since its establishment in 1998, Global Napi Pharmaceuticals was self committed to present the highest quality of medicines to the patients. A principle that challenged us to offer the competitive environment to maximize the efforts to satisfy patients, employees, business partners, suppliers, shareholders and the whole community.

GNP team of professionals who combine both skills and knowledge, are working in a harmony to achieve our goals and to bring the dreams into reality.

**GNP** was not only equipped with up-to-date technology and production facilities, but the whole organization is supported by the umbrella of sustainable development guided by the long term business strategy to ensure best quality.

The cooperation with the European Union Program which is represented in Egypt through industrial Modernization Center "IMC", succeeded to make business upgraded through their projects.

**GNP** has been awarded the ISO 9001 Certificate for Quality, the ISO 14001 Certificate for Environment and Quality Laboratories Accreditation ISO 17025.

Global Napi Pharmaceuticals is the core of an integrated Business trend of a group of companies specialized in sales and marketing activities, import and export activities and distribution of pharmaceuticals.

#### Vision:

We honorably serve the needs of the patients, by providing pharmaceuticals and healthcare products of superior quality to enable them to enjoy a better and healthier life.

#### Mission:

To share in the creation of a healthy smile on the face of every patient,

#### **Objectives:**

To achieve a leading position among the top ten pharmaceutical companies in the Egyptian pharmaceutical market,

## **COMPANY REPRESENTATIVES**

- Miss Suzy Saad

HR Dept.

- Mr. Kerrollos Morgan HR Dept.

## **JOB VACANCIES**

- >> Medical Reps. (Pharmacists, Vets)
- >> Production Pharmacists
- >> QC Analysts
- >> QA Officers
- >> Accountants
- >> Mechanical Engineers
- >> Electrical Engineers

## **WORKING CONDITIONS**

**Days off:** Fridays & Saturdays. **Working Hours:** 8 Working Hours, cut by 1/2 hour of Break.

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

- Mrs. Mona Barsoum, HR Director Email Address: mbarsoum@globalnapi.com
- Ms. Martha Fouad, HR Specialist E-mail Address: mfouad@globalnapi.com

Heinz Egypt

**Company Field/Sector/Industry: FMCG** 



## **COMPANY PROFILE**

H. J. Heinz Company is one of the world's leading branded food company's. H.J.Heinz World HQ is located in Pittsburgh, USA, it has 50 companies that operate in some 200 countries, offering more than 57 hundred varieties.

The company was established in Egypt in 1991 and started its operations in 1992, it was a joint venture between H.J. Heinz and Americana, in December 2009 H.J.Heinz acquired the shares of Americana.

Heinz Egypt manufactures and markets a variety of condiments and other food products including tomato paste, ketchup, hot sauce, chili sauce, vinegar, mustard, mayonnaise,...etc in different packs like glass bottles, jars, sachets, Tetra packs, Jerry cans....etc. These products are presented under several brand names including H.J.Heinz and a number of private labels. These products are distributed in Egypt and exported to several countries in the Middle East and Africa.

## **COMPANY REPRESENTATIVES**

- Mohamed Abdel Moniem

## **JOB VACANCIES**

#### 1-) Logistics Manager

- BSc of Engineering (concentration in Food Industry is preferred).
- 10-12 years hands-on experience in Supply Chain Management.
- Familiarity with S & OP System is a must.

#### 2-) Performance Development Manager

- BSc of Business Administration or Equivalent.
- 8-10 years hands-on experience in Organization Development.
- Post Graduate Study in HR is a must.

#### 3-) Junior Production Engineer

- BSc of Engineering (Mechanical ,Food Technology or Science).

#### 4-) SR. Production Engineer

- BSc of Engineering (Mechanical, Food Technology or Science)
- 3-5 years hands-on experience in FMCG Production.

#### 5-) QA , Qc , & SR.Lab Analyst

- BSc of Engineering (Chemical, Material Management or Food Technology)

#### 6-) Electronics Engineer,

- BSc of Engineering (Electronics Major)

#### 7-) Sensory Specialist

- BSc of Engineering (Food Technology)

#### 8-) Buyers

- BSc of Business Administration

#### 9-) Modern Trade Manager

- BSc of Business Administration or equivalent .
- 8-10 years hands-on experience in FMCG Market is a must.

#### 10-) Sales Supervisor

- BSc of Business Administration or equivalent.
- 3-5 years hands-on experience in FMCG Market is a must

#### 11-) Sales Analyst

- BSc of Business Administration.
- Should be familiar with Researches & Analysis.

#### 12-) Personal Assistant of Operations Director

- BSc of Business Administration or Equivalent.
- 4-7 years hands-on experience in the Admin. Field.

## **WORKING CONDITIONS**

Days off: 2 Days Working Hours: 9 am till 5 pm

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: hrd@eg.hjheinz.com

# **Hewlett Packard**

Company Field/Sector/Industry: Information Technology and Computer Software/Hardware

Website: www.hp.com/go/jobs



## **COMPANY PROFILE**

The Best Shore Application Services Egypt Center is a growing application services organization providing offshore services to clients worldwide. The Egypt Center was established in 1991 under the name "Citymax". In 1997, Citymax was acquired by preacquisition HP Enterprise Services. Ever since its inception we have been growing in size, capabilities, and maturity.

Best Shore Application Services Egypt Center has a pool of technical expertise in Java, .Net, Testing, Data Engineering and z/OS. We are a certified Center of Expertise (CoE) in these five capabilities/practices. We have the expertise needed to serve clients in various industries. Our portfolio of clients covers sectors such as Telecommunications, Government, Transportation, Manufacturing, and Financial Services.

## COMPANY REPRESENTATIVES

Rana El-Sherbiny

- Marwa Hashem

Staffing Advisor Staffing Advisor

## **JOB VACANCIES**

#### >> JAVA Portal Developer

- >> JAVA Cloud Developer >> JAVA Mobile Developer
- 2+ Years of experience 2+ Years of experience
- 2+ Years of experience

Ref #: 673911 Ref #: 673913 Ref #: 673916

Ref #: 673922

- J2EE experience at least 2 years is a must, JSF Experience
- BEA Portal or Oracle Portal or JSR286 or any J2EE Portal experience is a must
- High experience (hands-on) building very large distributed systems, using new disruptive Internet scale technologies. Hadoop and/or MapReduce experience.
- · Java and Cloud experience, Java Application Servers experience
- · IOS (Apple I Phone): Objective C, iOS SDK 4
- RIM (BlackBerry): Java,XML,HTML, Blackberry WebWorks, CSS, JavaScript, Eclipse
- Android (HTC, Sony Ericsson, Samsung, ...): Java, XML, Android SDK, Eclipse
- Windows Mobile (Nokia) : .Net, Visual Studio, Symbian (Nokia) : Java, J2ME, Eclipse
- WebOS (HP Touch Palm) : C/C++, XML, HTML, CSS, JavaScript, Ajax

#### > Test Specialists 3+Years of experience Ref #: 673925 Proficient in establishing testing strategy and plan, design and development of test cases, utilization of tools of testing automation.tool.Execution of various testing types such as System, Security, performance Testing.Test Certification is a plus.

### >> Oracle consultants 3+Years of experience

- Done number of full cycle (End to End) implementation preferably in public sector
- Work at a reputable consulting company (Oracle consulting, KPMG, E&Y, PWC, Accenture,...etc)

- Has involved in Quality Assurance or Health check engagements (Preferable)
- Oracle R12 experience, Project Management and Team Leading skills

## >> Microsoft Developers 2+ years of experience Ref #: 673919

- 3+Years of experience (.Net, MVC, ASP.Net, OOD)
- 2+Years of experience (BI,SSIS,SSRS.SSAS)
- 2+Years of experience SharePoint 2010)
- >> Integration/Development Engineers 3+Years of experience *Ref #:* 674634 Unix Shell Scripting, Weblogic Admin or equivalent Apache Admin, Oracle 9i or higher, Java Basics-Ant a plus.

## >> Project Managers (Scrum Master) 10 + years of experience *Ref#:* 673902

- Prior experience in project management
- Managing heart beat projects with aggressive deadlines
- Awareness about Agile principles, PMP certified.
- 10 years or more experience in technology/software organizations.

#### >> Service Deliver Manager 10 + years of experience-

Ref#: 673898

- Manage the performance of services to clients as per agreed contract and ensure that Service Levels are achieved.
- 5 years of practical experience, 10 years of total work of experience.
- Experience of managing suppliers in outsourcing contracts
- A qualification in ITIL Service Delivery is desirable
- People-management skills coupled with strong communication skills are essential in service delivery management.

#### >> HR Operations Advisor II 1-6 years of Experience Ref#: 820199 / 820205

- Provides analytical support and analysis for priority projects that impact employees at the country level and may lead projects of low complexity.
- Resolves Human Resources (HR) support cases of moderate to high complexity that cannot be answered immediately through service centers.
- Assists with increasingly complex reporting needs and analyzes survey, employee, and financial data, and audit results.
- Excellent Command of French/English/Hebrew Language

Do you have a matching skill set? Go to www.hp.com/go/jobs and apply for Egypt, using the relevant reference number

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or upload your resume on: Website: www.hp.com/go/jobs

# **Horof Group**

## Company Field/Sector/Industry: Hospitality & Service Industry

# HG Horof

Website: www.horofgroup.com

## **COMPANY PROFILE**

Horof Group for Tourism and Entertainment Projects was established in 2004 in order to provide Tourism & Hotel Sector with a new Ideology as the Group is concerned with projects since their being prospered till their opening & operation through the different divisions of the company which prepare economic & marketing feasibility studies of the projects so as to ensure their successful operation.

Besides, Horof Group is a pioneer company in the field of the organizing the relationship between the owning companies of the projects ( tourist, hotel, entertainment,....etc) and the management of these projects through the experienced team work of the Group that carrier out co-ordination, supervision & monitoring activities for the owning companies in order to achieve the utmost benefits & effectiveness for the management of these projects and to ensure making the best use of the available capabilities of each project.

The company provides also the owning companies with the specialized reports through which the management of the companies can obtain all data and indicators that are related to the projects and that will help in taking sound decision & ensure administrating projects on the basis of successful and unique methods. This can be achieved through the general rules & principles of the company as such rules and principles are considered the basis of the company's success.

Horof is characterized by providing the market with new ideas as it is keen for being distinguished of providing the market with innovative ideas and studies in order to keep its status as a pioneer group.

## **COMPANY REPRESENTATIVES**

- Diana Adel Ramses

Cell Number: 010 160 100 82

## **JOB VACANCIES**

>> Junior Accountants >> Electro mechanics & Power Engineers

## **WORKING CONDITIONS**

Days off: Friday. Working Hours: : Full Time.

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: info@horofgroup.com

Mr. Ahmed Kira Managing Director Mr. Waleed Abdel Aleem Director of Operation Cell number: 010 01 82 09 17 Cell number: 010 00 80 66 77

# IBM

### **Company Field/Sector/Industry:**

IT Services & Consultancy

Website: www.ibm.com

# IBM

## **COMPANY PROFILE**

IBM is one of the world leaders in IT Services and Consultancy. For nearly 100 years, IBM has led the way in creating innovative solutions and products that have changed not only business, but history as well. IBM has been operating in Egypt since 1954 and has based technology development operations in the country for almost 25 years. And we're looking for talented professionals to work with us, across all areas of our business, to take on some of the most challenging problems our planet is facing today. In return, we will offer you amazing opportunities, attractive benefits and a unique mix of people, business knowledge and technological expertise.

## **COMPANY REPRESENTATIVES**

- Dina Roshdy Recruitment Professional
- Ola Hamed Recruitment Professional

## **JOB VACANCIES**

- >> Application Developers
- >> Package Solution Consultants
- >> SAP Consultants
- >> Project Managers
- >> Database Administrators

## **WORKING CONDITIONS**

Days off: Friday & Saturday Working Hours: 8:00-4:00

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or apply on the company's website: www.ibm.com/employment/eg

# LEONI Wiring Systems Egypt

# LEONI

## **Company Field/Sector/Industry: Automotive**

Website: www.leoni.com.eg

## **COMPANY PROFILE**

**LEONI** is a global supplier of wires, optical fibres, cables systems as well as related development services for applications in the automotive business and other industries. The group of companies which is based in Germany employs around 50.000 people in over 80 locations in 36 countries.

Our Egypt locations (Nasr City, Badr City, Assiut) with around 5000 employees belong to the wiring system division of LEONI Group. We produce cable harnesses and complete wiring systems for cars and commercial vehicles for our customers. We ensure our customer satisfaction through the innovative spirit, quality awareness and customer orientation of our employees.

## **COMPANY REPRESENTATIVES**

Mr. Hany Yousif Ms. Mai Mounir Mr. Khaled Fadel Recruitment Manager. Recruitment Section Head. Senior Recruitment.

## **JOB VACANCIES**

#### **Supply Chain**

#### >> Planning Specialist Qualifications:

- Bachelor degree (Operation Management / Logistics)
- 0-2 years of experience.
- · Excellent Command of both written and spoken English Language.
- Communication Skills
- Analytical Skills
- Negotiation Skills.

#### Engineering

#### >> Quality Engineer

#### Qualifications:

- Bs.c Engineering.
- 0 2 Years of experience
- Knowledge of Quality Standards like: ISO/TS16949, ISO 14001.
- · Knowledge of Lean manufacturing and six sigma principles.
- Excellent Command of both written and spoken English Language.
- · Analytical Skills.
- Customer orientation.

#### >> Process Engineer Qualifications:

• Bs.c Engineering.

- Knowledge of Lean manufacturing and Six Sigma principles.
- 0-1 Years of experience.
- Excellent Command of both written and spoken English Language.
- Communication skills.
- Multi Task orientation.
- Problem solving skills.

## >> Maintenance Engineer

#### **Qualifications:**

- Bs.c Engineering (Mechanical).
- 0-2 Years of experience.
- Excellent Command of both written and spoken English Language.
- Problem solving skills.
- Analytical skills.

#### >> ETS Engineer

#### **Qualifications:**

- Bs.c Engineering (Electrical, Mechatronics).
- 0-2 years of experience.
- Excellent Command of both written and spoken English Language.
- Detail oriented.
- Problem solving skills.

#### Finance

#### >> Accountant

Qualifications:

- Bachelor degree (Accounting).
- 0-3 years of experience.
- Excellent Command of both written and spoken English Language.
- Analytical skills.
- Problem solving skills.

## Human Resources

#### >> HR Specialist

#### **Qualifications:**

- Bachelor degree.
- HRM Certificate or Diploma.
- 0-1 years of experience.
- Excellent Command of both written and spoken English Language.
- Previous experience would be an advantage.

## WORKING CONDITIONS

#### Days off: 2. Working Hours: 8.

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume at hr@leoni.com

For Internship program summer.internship@leoni.com,

Assiut Factory: hr.assiut@leoni.com

# **MA'AN Foundation**

Company Field/Sector/Industry: Learning& Development, Recruitment

Website: www.maaan.net



## **COMPANY PROFILE**

A specialized team in human developing, connecting the youth with the labor market, and qualifying them for the requirements of the internships and jobs We started at the end of February 2007 at El-Sawy Cultural Wheel, Zamalek

#### The Vision

To be the leading foundation for human development in Egypt

#### The Mission

- Providing sustainable development for youth aiming at lessening the rate of unemployment and connecting youth to the labor market.
- Enhancing the educational level of the youth at the universities and the training centers in order to go along with the labor market needs.
- · Directing youth and encouraging them to voluntary work.
- Orienting the youth to the student activities at the universities to get along with a simulation of the labor market.
- Making entertaining activities to deliver an actual idea or information.

#### The Objectives

- · Let the youth to know the core concepts of planning and management.
- Train them in a practical way to learn how to get a job, training or an internship.
- Teaching them how to deal with reality surrounding and be an effective part of the society.

MA'AN offer many service which satisfy your needs to improve knowledge and skills related to your career:-

#### 1- Free session:

We offer 10 free session's cover important topics (C V Writing – Interview Skills – Job Hunting – IQ – PST–Advanced Search On The Internet – Company Management ......etc.).

#### 2- MA'AN Yahoo group:

Offer daily jobs and recent training program.

#### 3- MA'AN Career Coaching:

A weekly day to answering the rest of member's questions.

#### 4- Self-Study Groups:

Organizing self-study groups at (CMA – GMAT – Translation – TOEFL).

## **COMPANY REPRESENTATIVES**

Abeer Essa Amaal Mohamed Sanaa Mansour Noha Magdy Nourhan Said Ahmed Yassin HR Head Public Relation Head PR Member PR Member PR Member PR Member

## **JOB VACANCIES**

#### >> customer service representative

- French 001
- German 002
- Spanish 003

#### >> Accountant (A056)

- Fluent French
- 1-2 experience

#### >> Auditor (A066)

- Very Good French
- 2+ experience

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: hr@maaan.net

Mazen Asharf Marketing Director mazen.ashraf@maaan.net

Ahmed Farouk Corporate Development Director ahmed.farouk@maaan.net

## Market Share Company Field/Sector/Industry:

Advertising Agency



Website: www.marketshareeg.com

## **COMPANY PROFILE**

Market Share Company established in 2008 Cairo - Egypt.

We gained our experience through working with large local companies as well as multinational companies.

Our mission is to exceed client expectations and to achive our client satisfaction through our Principles (Excellent Creativity, Special Offers, Professional works, and Perfect Quality at on-time delivery)

#### **Our Clients**

ELTEKKIA - IZOCAM - GENERAL MOTORS - FERRING - MIU - ECG - ELARABIA - DELTA EXPRESS - EXCEED - WILDCAT - CHEVROLET - DIWAN ARABIA -CARREFOUR - B.TECH - STREAM - ELBORG LAB - GLOW - NEW VIP - MASDAR - NESTLE - OXYGEN

#### We are experts in Advertising:

- \* Identity Logos B.Card Letterhead Envelop Folder Brochure Cataloge Flyer Menu - Ticket - Invitation Card - Book Cover - CD Cover - Website.
- \* T-shirt Cap Mug Medal Flag Gifts.
- \* Offset Digital Silkscreen Transfer Indoor & Outdoor (Banner, flex, Vinyl, Roll-up, Laser .... etc).
- \* Signs Room's Keys ID Card Table Numbers Coasters Display Stands.
- \* Pro. Photography.

## **COMPANY REPRESENTATIVES**

- Ibrahim Ali

## **JOB VACANCIES**

>> Senior Marketing >> Graphic Designer >> Junior Sales >> Secartary

## **WORKING CONDITIONS**

Days off: Friday Working Hours: 9 Hours include 1 Hour for Break

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: info@marketshareeg.com 9 Dr. Ahmed Mohammed Kamal St, Nasr City Tel & Fax : (+202) 2272 7881 Cell : (+2) 012 8001 2330

# Misr American College

Company Field/Sector/Industry: Educational Institution

Website: www.mac-orouba.com



## **COMPANY PROFILE**

Misr American College is a private school that has been in operation since 2001. We offer a modified American system of education from Pre-K to G12. Misr American College (M.A.C.) is a part of a larger organization of three Language Schools and Misr International University. It is the mission of Misr American College to provide its students with the most up-to-date education possible while ensuring that its students grow morally and ethically, develop culturally and artistically and contribute responsibly to their families, communities and the global society

## **COMPANY REPRESENTATIVES**

- Menna Shouman
- Human Resources Officer Marketing Officer
- Merihane Omar Ma
- Ahmed Abdel Salam Marketing Designer

## JOB VACANCIES

#### Number of Vacancies Available: 4

Job Title: Teaching Assistants – Elementary School Qualifications: Bachelor Degree – Fluent English

## WORKING CONDITIONS

Days off: Friday & Saturday Working Hours: 7.30 am. – 3.30 pm

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: hr@mac-orouba.com

# **Modern Bakeries**

**Company Field/Sector/Industry: FMCG** 

Modern Bakeries

Website: www.richbake.com





## **COMPANY PROFILE**

Modern Bakeries Company was established in 1997.

- o In November 1999 the company launched its first line of products in the local market under the brand name of "**RICH BAKE**".
- o Rich Bake now is the leader of the Egyptian packed bread market, particularly for European bread with a diverse range of products.

#### Modern Bakeries Mission:

"We are bakery professionals leading the market in consistently satisfying all Egyptian Consumers with the highest quality, healthy, safe and hygienic daily baked products"

#### Modern Bakeries Values:

Integrity, Team spirit & ownership, Quality, Leadership and Safety & Hygiene. **Our Products:** 

European Bread

* Toast	* Petit Pain	* Soft Roll
* Hamburger Buns	* Crunchy Toast	* Bread Crumbs
Arabian Bread		
* Shami	* Baladi	* Lebanese

#### **Certificates:**

Modern Bakeries Company is certified for Food Safety "HACCP" in October 2004, ISO 9001, ISO 14001 and OHSAS 18001 in August 2006 by Moody International Company and BRC in April 2008 and ISO 22000 in October 2009 by SGS Company.

#### Distribution:

Rich Bake conducts the direct distribution method with a very high efficiency of servicing all retailers every 24-48 hrs.

#### Al Faysal for Food Industries:

To enlarge and enhance its commitment to its consumers, Modern Bakeries Company acquired in 2005 "Al Faysal company for Food Industries" to produce different types of bakery products namely "laminated products" under the brand name "Brunch" such as Pate and Croissant keeping the same quality of Rich bake products.

#### Egyptian Allied Bakeries:

In 2010, Modern Bakeries Company acquired "Egyptian Allied Bakeries" to produce different types of bakery products keeping the same quality of Rich bake products.

## **COMPANY REPRESENTATIVES**

- Rasha Eltelbany
- Adham El Ganzoury

## **JOB VACANCIES**

- >> Operation engineers
- >> Maintenance engineers
- >> Planning engineers
- >> Production engineers
- >> Supply chain coordinators

## **HOW TO APPLY**

If interested, send your resume to the below contact information, or contact company's representatives during the fair.

## **CONTACT INFORMATION**

Contact Address: 6<sup>th</sup> of October City. Plot (A), 1st & 2nd District Service Center.

Contact Number(s): Tel: 02 383 605 10

Fax: 02 383 605 19

Contact E-mail(s): hr@richbake.com

Company Web Site: www.richbake.com

# Orouba Language Schools

Company Field/Sector/Industry: Education

Website: www.oroubaschools.edu.eg



## **COMPANY PROFILE**

In Orouba Language Schools, we truly care.

Established in 1960, the school has developed a vision of its own, to leave a legacy in the field of education. We think school is not a place, school is a concept.

The purpose of O.L.S. is building character that can have an impact on society, wellequipped with the support of necessary skills to achieve its goal.

The school offers a broad education with high academic standards. The most up-todate methodology in teaching is applied in all classes from kinder-garden to secondary school.

Our vision is to develop, through high quality education, young man and women with active and creative minds, a sense of understanding and compassion for others, and the courage to act on their beliefs .we stress the total development of each child: spiritual, moral, intellectual, social, emotional, and physical.

## **COMPANY REPRESENTATIVES**

- Somaia El Batrawi
- Nevine Hafez

## **JOB VACANCIES**

>> English Teachers

>> Science Teachers

## **WORKING CONDITIONS**

**Days off:** Friday & Saturday **Working Hours:** from 7.5 to 3.5

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: info@oroubaschools.edu.eg

# Quest

## Human Development & Change Agents

## Company Field/Sector/Industry: Education & Training



Human Development & Change Agents

Website: www.quest.com.eg

## **COMPANY PROFILE**

Quest is a Human Development Company specialized in providing consultancy services for fast growing organizations with a wide scope of activities covering Training and Skillbuilding programs, Executive Coaching, and Strategy Setting.

We are in the business of helping organizations realize the full potential of their people by providing consulting and training services that match international standards of quality with local culture understanding

Energized by a profound passion for people and knowledge, and empowered by a tribe of qualified internal resources as well as a network of affiliated companies and business partners, Quest aims at becoming one of the leaders in the market it covers.

## **COMPANY REPRESENTATIVES**

- Mr. Hesham El Gamal
- Mrs. Mona El Atrash

Managing Director Managing Partner Managing Partner

Managing partner

- Mrs. Maissah Saoud
- Mr. Sherif Abdallah Managing Partner
- Ms. Samah Shenouda

## JOB VACANCIES

#### Profile 1

Job Title: Business Development Manager

Job Category: Business Development, Sales, Training

Job Type: Full Time

**Description:** Identify, contact and meeting potential and existing clients, with the purpose of understanding their needs and tailoring solutions and interventions to satisfy those needs.

Diagnose development and performance improvement requirements and prepare and present discussion documents, proposals, and quotations.(either using generic proposal forms or through cooperating with the R&D/consultants)

Research, develop, and tailor solutions (Through R&D) including training interventions, systems and processes in specific areas such as sales and customer service, HR policies

Negotiate and finalize contracts with prospects and clients in accordance with the guidelines set by the company.

Manage the sales forecasting and control process for the company and coordinate such activities with other functions

Manage and maintain customer relations and developing the business within designated accounts.

Prepare and present agreed reports for clients and management.

#### **Qualifications:**

- Passionate towards people and people development.
- · Consultative selling knowledge is a must.
- Able to cooperate at all levels of the business.
- · Excellent communication and negotiation skills.
- · High results driven.

• Key Account Management experience is a preference

Years of Experience: 7-10 Years

#### Profile 2

Job Title: Business Consultant / Facilitator

#### Job Category: Any

Job Type: Freelancing

**Description:** Quest offers consultations and training development to the Business Consultant / Facilitator, in different fields of personnel development through conducting training courses using Quest exclusive material.

Quest fairly allocates and distributes (based on the business volume) acceptable number of training days to the Business Consultants / Facilitators on monthly basis

In order to perform the required tasks, Quest will disclose to the Business Consultant / Facilitator material, exercises, games, tools, self development and facilitations which are considered "Confidential Information" and not to be disclosed to any third party without prior written permission from Quest.

The Business Consultant / Facilitator will exclusively work with Quest. S/he will not work for, assist, support, associate with, or bring business to any of Quest's local or international competitors in the fields of training, consulting and HR consulting without prior written approval from Quest.

All Quest Business Consultant / Facilitator has the opportunity to cooperate in various other activities rather than just Training Delivery upon the market and organizational need

#### Qualifications:

- Corporate Experience.(Customer Service, Sales, and Management background are preferred)
- · Passion towards people and people development
- · Fluency in spoken and written English and Arabic
- Good presentation skills
- · Relevant experience as a facilitator is a plus.
- Excellent Communication skills
- Years of Experience : 7-10 Years

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: quality@quest.com.eg

# RadioShack (Delta. RS)



## Company Field/Sector/Industry: Electronics Stores / Retail

Website: www.Radioshackegypt.com

## **COMPANY PROFILE**

We are the Biggest Consumer Electronics Retail Chain in Egypt and the Middle east Conveniently located in malls and other neighborhood locations, we offers an extremely wide range of the best consumer electronic products. We have expert and dedicated staff who are always ready to be of service to you. We also received accolades for the best customer service in the consumer electronics and wireless industries by many independent groups.

RadioShack operations as an Authorized Distributor started in Egypt in 1998. The first outlet was opened in Abbass Al Akad St. in Nasser City / Cairo in August of 1998.

## **COMPANY REPRESENTATIVES**

- Mr. Ahmed Lotfy Phone Number: +20102718019 Assistant Human Resource Manager

## **JOB VACANCIES**

>> Sales indoor

## **WORKING CONDITIONS**

**Days off:** One Day (Weekly) **Working Hours:** 8 Hours (Daily)

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: a\_lotfy@radioshackme.com

# Raya

Company Field/Sector/Industry:

Telecommunications



Website: www.rayacorp.com

## **COMPANY PROFILE**

Based in Cairo, Raya Holding was established in 1999 when 7 leading IT companies in Egypt decided to merge together to create the middle East's largest CIT company. Raya operates mainly in four lines of business, namely information technology, contact center, trade line of business and smart buildings development. Along with its for lines of business, Raya Holding has recently expanded its portfolio by adding two new companies to its subsidiaries' list, namely OSTOOL for land and river transport and BariQ for plastic recycling and re-manufacturing. In 2005, the company got listed in the Egypt Stock Exchange (EGX). With a number of 3000 employees, the group has branches in Saudi Arabia, the Gulf, Algeria, Nigeria and USA and caters to a customer base located almost all over the world, namely USA, Europe, Australia and the Middle East

## **COMPANY REPRESENTATIVES**

Noura Moustafa

- Salma Moustafa

Senior HR Administrator HR Administrator

## JOB VACANCIES

#### 1) Database Administrator: (IT department)

Define, design, test, deliver, modify, maintain the development and implementation of Remedy applications, RMS, and company databases and administer them, to meet the identified Technical needs, and when necessary contact the vendor Support to find solutions to user problems and system faults. Provide documentation on all problems and solutions.

#### **Required Experience:**

- BE or BS Degree in one of the following subject areas: Computer Science, Business Administration, Information Technology or related field preferred
- 2-4 years Microsoft SQL Server experience
- Experience with SQL Clustering, Reporting Services, and Data mining
- C# .Net Development is plus
- Understanding of, and experience with, server-client computing and relational database environments
- Experience with data management and data processing flowcharting techniques
- Knowledge of reporting and query tools and practices
- Technical documentation skills

#### 2) Accountant

To record and follow the payments for all the company's accounts payable, and prepare payable reports requested by Accounting Supervisor

#### Required Experience:

0-3 years in the field of Accounting Bachelor degree in Accounting

#### 3) Human Resources Specialist

To handle Raya's payroll and ensure the timely and accurate delivery of compensation duties, as well as ensure strategic benefits for Raya employees targeted at retaining and maximizing employees' effectiveness and satisfaction

#### **Required Experience:**

2-4 years of experience in the Human Resources field

## **WORKING CONDITIONS**

**Days off:** Friday and Saturday **Working Hours:** 8 am to 4 pm

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: hr\_distribution@rayacorp.com

# **Raya Contact Center**

#### **Company Field/Sector/Industry:**

Telecommunications

Website: www.rayacorp.com

## **COMPANY PROFILE**

Contact Center

Your Right Business Process Outsourcing Partner.

Surviving business environment is becoming more challenging than ever which creates the need to possess all the skills necessary to grow your business and dominate your market place. We act as your business process outsourcing (BPO) partner, offering you a variety of BPO services within voice and non-voice areas that help your company boost customer interaction with greater cost efficiency and risk mitigation.

We learn about your business and align with your objectives, so we can better present you to the world.

Because our core business is making your most customer –focused, we help you stay always one step ahead of your competitors when it comes to handling and capitalizing on your customer interaction.

## **COMPANY REPRESENTATIVES**

- Mahmoud Abbas
- Nada Abdel Moty

Senior HR Administrator – Recruitment HR Administrator – Recruitment

## JOB VACANCIES

- International Account Advisor: code IAA#1
  - o 0-2 years experience.
  - o Result oriented.
  - o Able to work under pressure.

#### Native International Account Advisor: code NIA #2

- o 0-2 years experience.
- o All languages are required.
- o Good technical back ground.
- o Able to work under pressure.

#### Medical Account Advisor: code MAA#3

- o 0-2 years experience.
- o University degree related to (Medicine, Pharmacy, Science and Veterinary).
- o Result oriented.
- o Able to work under pressure.

#### Call Center Team Leader: code TL#4

- o 2 4 years experience as a team leader.
- o Leadership skills.
- o Creativity.
- o Problem solving and decision making oriented.
- o Advanced coaching skills.

#### Training Executive : code TE#5

- o 1-3 years experience.
- o Advanced communication
- o Advanced presentation skills
- o Train The Trainers certificate (preferred)
- o Call center background (preferred)

#### Human Resources Administrator: code HR#6

- o 1-3 years experience.
- o HR major or HR certificate (preferred)
- o Presentation skills.
- o Analytical thinking.
- o Able to work under pressure.
- o Time management.
- o Second language is a plus.

#### Technical Support Advisor: code TS #7

- o Strong network background.
- o CCNA certified (preferred).
- o Call center back ground is preferred.
- o Excellent understanding for all physical problems and its solutions.
- o University degree related or equivalent certificate is a plus.

#### • IT Help Desk: code IT #8

- o 1-3 years experience in the IT field.
- o Call center back ground is preferred.
- o Excellent understanding for all physical problems and its solutions.
- o University degree related or equivalent certificate is a plus.
- Virtual Business Manager (VBM)
- Virtual Partner Account Manager (VPAM)

## **WORKING CONDITIONS**

Days off: 2 days Working Hours: 8 hours

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: mycareer@rayacorp.com

Sites: Maddi Smart Village / 6th of October City / Abbasia (Tatbeen Tower)

# **Reckitt Benckiser**

### **Company Field/Sector/Industry: FMCG**

Website: www.reckittbenckiser.com



## **COMPANY PROFILE**

Reckitt Benckiser is a global success story: a world leader in the global household, health and personal care sectors. Our offer is simple – bigger, better and more competitive opportunities to develop a rewarding career at the very forefront of FMCG. We are listed on the UK stock exchange and are a FTSE top 25 company. Our success is led by our Powerbrands – big-name brands like Finish, Vanish, Durex, Dettol, Lysol, Harpic, Mortein, Gaviscon, Scholl and Veet that aim to achieve global market leadership. Through them we've become No.1 and No. 2 in the vast majority of markets and categories in which we compete. Backing up our Powerbrands is a great portfolio of local hero brands. We're driven by innovation: on average about 30% of net revenue comes from innovations launched in the three previous years. We operate in over 60+ countries, while our brands are sold in almost 200. Our people are the power behind these brands - around 27,000 talented, driven and entrepreneurial individuals, all working together. Globally, RB is selling over 15 million products a day.

## **COMPANY REPRESENTATIVES**

- Randa El Nomeir

HR Advisor & Administration Manager

## JOB VACANCIES

- >> Marketing
- >> Sales
- >> Trade Marketing
- >> Supply
- >> Customer Service/invoicing

## **WORKING CONDITIONS**

**Days off:** Friday & Saturday **Working Hours:** 9:00 to 17:00

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: hr.na@rb.com

# SANDOZ

# **SANDOZ**

#### Company Field/Sector/Industry: Pharmaceutical / Healthcare

Website: www.sandoz.com

## **COMPANY PROFILE**

Sandoz "Novartis Affiliate Company", is a world leading generics pharmaceuticals company with its global headquarter in Germany. Sandoz develops, manufactures and markets off-patent medicines, as well as pharmaceutical and biotechnological active ingredients, employing more than 23,000 associates in 130 countries.

The main provider of high quality, affordable medicines helping secure long-term access to healthcare for people around the world.

To go beyond traditional generic products and bring innovative technologies and delivery systems to market, making a world of difference in generics.

Lead our industry, outperforming the market.

Bring the care and passion our employees have for their work to our customers, patients and communities."

## **COMPANY REPRESENTATIVES**

- Rania Mostafa

- Karim Abdel Salam - Mohamed ElGuinev HR Business Partner Medical Representative Medical Representative

## **JOB VACANCIES**

#### >> Medical Representative

Qualifications: University degree of Veterinary, Pharmacy or Medicine All Governorates Days off: Thursday & Friday

#### >> Accountant

Qualifications: Bachelor degree in Finance or Accounting

Days off: Friday & Saturday

#### >> Buyer

Qualifications: Bachelor degree in Finance, Accounting or Business Administration Days off: Friday & Saturday

## WORKING CONDITIONS

**Days off:** Friday & Saturday / Thursday & Friday **Working Hours:** 09:00 AM – 05:00 PM

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: sandoz.hrhelpdesk@sandoz.com

Sanofi



#### Company Field/Sector/Industry: Pharmaceutical Industry

Website: www.sanofi.com

## **COMPANY PROFILE**

A DIVERSIFIED GLOBAL HEALTHCARE LEADER

Discovers, develops and delivers healthcare solutions

FOCUSED ON PATIENTS' NEEDS

With approximately 110,000 employees in 100 countries, Sanofi and its partners act to protect health, enhance life and respond to the potential healthcare needs of the 7 billion people around the world.

Sanofi has core strengths, with 6 growth platforms: emerging markets, vaccines, consumer healthcare, diabetes treatments, innovative products and animal health. Through the acquisition of Genzyme, Sanofi has reinforced its expertise in biotechnology and rare diseases.

With our global footprint and proven commitment to improving access to innovative medicines and healthcare, we work tirelessly to make a difference to people's lives every day.

## **COMPANY REPRESENTATIVES**

- Christine Atta
- Linda Nessim
- Kamal Salib
- Mahmoud Esmael

## **JOB VACANCIES**

#### >> Senior logistics Coordinator

- 5 years experience in a related field, preferably in Pharma industry
- Strong analytical & Reporting Skills
- SAP Knowledge is an asset

#### >> Regulatory Affairs Specialist:

- Bachelor degree of Pharmaceutical Sciences
- 3 years experience in regulatory affairs

#### >> Patient Support Program Team Leader

- Health care professional "physician/pharmacist"
- Presentation skills.
- Planning, organizing and Leadership skills

#### >> Patient Educator

- Physician ,Pharmacy , Vet, Dentist
- Excellent Communication skills & Problem solving skills.

#### >> Medical Representatives

- University graduate with medical background: Physician, Pharmacy, Vet, Dentist
- All governorates

#### >> Medical Sales Liaison

- Graduated from faculty of Medicine with Excellent Communication Skills **Oncology Business Associate**
- 1 or 2 years of Experience in the Oncology Field "Medicine or Pharma Graduates"

#### >> HR Business Partner

- 3-5 years of multinational experience in the different HR fields (Recruitment, Training and Development, Performance Management, etc)
- Post-graduate studies is an asset

#### >> HR Personnel Specialist

- Minimum 3 years of experience in personnel matters
- Very good knowledge of labor laws and its implications
- Excellent communication skills

#### >> Tax Accountant

#### >> Data Analyst

#### Future Access summer program

Future Access program is a valuable program to the future pharmacists. The program is a real life experience that allows pharmacists students to explore different functions in the pharma operations by recognizing the nature of those jobs and responsibilities. Timina: July & August

Eligibility: 4th or final year students

Scope: covering all governorates

Interested students are welcome to send their updated CVs to

Future.ACCESS@sanofi.com maximum by end of March

## WORKING CONDITIONS

Days off: Friday – Saturday except for Sales Working Hours: 9 am to 5 pm except for Sales

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: Egypt.jobad@sanofi-aventis.com

# **Seasons For Trade**

## Company Field/Sector/Industry: Plastic / Water Treatment



Website: www.seasons.com

## **COMPANY PROFILE**

Seasons was established in 2005, a sister company of Olympic Group, the leading manufacturer and distributor of household appliances and white goods in Egypt, Middle East and Africa.

With a state of the art manufacturing plant at 10th of Ramadan City, highest production technologies and more than 700 professional employees, SEASONS is an ongoing business entity that believes in quality solutions that would enhance the lives of families and households through newly introduced and well researched brands and products.

With its start, SEASONS owned the brand TANK, manufacturing iceboxes, ice coolers and ice flasks for the first time in Egypt under international standards. Today the wide range of TANK Coolers does not only exceed twenty different products varying in size, shape and function, but has become an essential household product that makes life easier in terms of food & beverage protection and preservation. TANK Filters, which are the number one domestic filters in the Egyptian market, are a further valuable subbrand that compliment SEASONS vision in creating trustworthy reliable product that make life easier offering a simple solution for filtered drinking water.

KOLDAIR, SEASONS's most recent acquired brand, is a new addition and investment to the company. An expanding product range, starting with the classic public drinking water dispensers and a newly introduced domestic water dispenser is just the start for a new brand that will serve valuable customers and consumers, continuing a legacy that will celebrate its 65th birthday in 2011.

When it came for gigantic multi brand Procter & Gamble to choose an authorized sole distributor for its prestigious Personal & Home Care brand BRAUN, SEASONS was credited the same with its outstanding performing team and professional distribution system and addition that proves international standard of ongoing commitment and performance

At SEASONS we do not only strive for growth, but for making a difference in people's lives, with the people that are part of our high performing team. We strive to find and recruit the best calibers that would add to our healthy business environment and be part of a Winning Team that makes all the difference between today and tomorrow. We look forward to YOU being part of our Winning Team!

## **COMPANY REPRESENTATIVES**

- Zeinab Abdel Wahab

- Haitham Helmy

- Marwa Safa

- Seham Abdelbadie

## **JOB VACANCIES**

• Export Sales Specialist: Identify new markets share abroad Egypt. Min 2 years of Experience

#### Brand Operation Senior Specialist:

Plan, execute, and follow up marketing support services for all company brands Years of Experience 3 years

#### Brand Manager :

Responsible for building brand equity of a company's product or line of products with the help of a cross-functional team, which includes other departments such as product development, market research, advertising, public relations and sales. Other critical tasks of a brand manager involve in-depth consumer analysis to determine the overall demand of the company's products.

Years of Experience: 6 - 8 in the marketing field

#### Sales Specialist:

Achieve the sales volumes/ values as per target for products and follow up the collection process. Years of Experience: 3 Years of Experience

#### Network Administrator:

Maintain the smooth operation of the network, enhance the PCs/ Laptops/ hardware efficiency & Install and maintain all servers operation. Years of Experience: From 3 to 5

#### Sales Supervisor:

Monitor achieving the sales target, the collection process, and sales plans. Years Of Experience: 4-6 years

#### Logistic Coordinator:

Coordinate and handle the internal Logistics Procedures for all brands. Years Of Experience: 2 years

#### Sales Coordinator

Coordinate and handle the internal Sales Procedures for all brands. Years Of Experience: 2 Years

#### Sales Planning Specialist

Responsible for all forecasting activities associated with customers and products. Years Of Experience: 3 years

#### Assembly production Engineer:

Achieving production plans within the quality standards and minimum costs under the supervision of the Assembly Engineer. Years of Experience: 2-4 Years

#### Indirect Purchaser:

Responsible for the execution of the daily indirect purchasing activities for all the factory's departments. Years of Experience: 2-3 Years

#### Plastic Injection/ Blowing Engineer:

Responsible for supervising the entire production process and procedures for the plastic injection/ blowing machines and the material handling through several shift leaders. Years of Experience: 2 Years

#### • Electrical and Mechanical Engineer:

Responsible for supervising the electrical or the mechanical maintenance function to ensure a smooth and steady production work flow Years of Experience: 3-5 Years

#### • Engineering and Maintenance Manager:

Responsible for managing the entire maintenance and engineering function and providing daily support and troubleshooting for machinery failures and malfunctions. Years of Experience: 10 Years

## WORKING CONDITIONS

Days off: 2 days in Head office / 1 day in Factory

## **CONTACT INFORMATION**

If interested, send your resume to: E-mail Address: rec@seasons.com.eg

## SECTORS Construction



Website: www.sectors-construction.com

## COMPANY PROFILE

#### What We Do

Sectors Construction is a General Contractor Specialized in High End Commercial Fitout and Finishes Construction Projects Including the Electromechanical Works.

#### Strategy

Sectors Construction's Strategy for sustained growth is anchored in delivering quality product and services that meet the client's expectation. Carefully studied technical submissions, value engineering, timely procurement and financial capabilities are some of Sectors competitive edges.

#### Vision

To Maintain and Strengthen our Core Engineering Business, to Respond to Changing Needs of Clients and Markets.

#### Mission

To be a leading Engineering Company in the Construction Industry

- Core values
- · Compliance with the Company's Strict Ethics and Code of Conduct
- Respect for our Staff
- Respect for Clients and Stakeholders
- Commitment to Deliver Quality Products and Services
- · Commitment to Continuous Improvement of Process, Products and Services
- Innovation is the key to Success
- Clients & Key Accounts
- British American Tobacco
- General Electric
- Intercontinental Hotels
- Cargill Middle East
- Qatari Project Management
- McDonald's

- City View Club House
- Club One Social Building
- Alex Bank
- Global Brands
- Nile Sugar
- NTCC

- ECCO Call Center
- FEG HERMES

## **COMPANY REPRESENTATIVES**

- Mr. Tamer Waziry (HR)
- Mr. Aly El Saiyed (Office Manager)

## JOB VACANCIES

- Technical Office QS
- Technical Office Tendering
- Site Engineering

## CONTACT INFORMATION

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: Admin@sectors-construction.com

# Seif Group

## Company Field/Sector/Industry:

Pharmacies, Retail, Healthcare, Cosmetics

Website: http://seifgroup.com



## **COMPANY PROFILE**

- SEIF GROUP is one of the leading investment groups in the Egyptian market; established in 1980 by Dr. Ashraf M. Hindam.
- More than 1300 employees are working under the umbrella of SEIF GROUP in 2012.
- SEIF GROUP is holding the following companies:
- Seif Pharmacies (A pharmaceutical retail chain with 31 outlets)
- Seif Stores (A retail chain handling mother and child care products)
- SAFE Beauty (An agency for selective brands of cosmetics & perfumes)
- SAFE Health Care (A new Company promoting a proper health care including emergency medicine ,chronic care management )
- MAJORICA (Spanish Retail specialized in organic Hand Made pearls)
- Rouge (New Retail chain for cosmetics & accessories)

#### **OUR MISSION**

- To be the pioneers in serving our customers, in the health and beauty segment, all around Egypt.
- To provide an employment opportunity for as many personnel as possible to play a cooperative role in enhancing our society.

#### ABOUT SEIF PHARMACIES

ACTIVITY: Retail chain of medicines, medical equipment, healthy food, beverages, cosmetics, fragrances and personal care.

#### Seif Group Branches

Cover all over (Great Cairo, Giza, Alexandria, Damitta , Mansora)

## **COMPANY REPRESENTATIVES**

- May Amin (Recruitment specialist)
- Manar Hafez (Recruitment specialist)

## JOB VACANCIES

- 1. Pharmacists
- 2. Product Specialists
- 3. Sales & Marketers
- 4. Customer Service
- 5. Accountants
- 6. Engineers

## **WORKING CONDITIONS**

Days off: 1 day Working Hours: 9 hours

## **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: Address: 11, Mohammad Salem St., Al Fustat, Cairo, Egypt. Tel. (202) 3633110 (10 Lines) EXT: 231/ 5020 Mobile: 01110071469 Email: manar\_hr@seifgroup.com & mayhr.seifgroup@seifgroup.com

# Servier Egypt



Company Field/Sector/Industry:

Research, Development, Production and

Promotion of Pharmaceutical drugs

Website: www.servier.com

Where people are respected you will find love of work

## **COMPANY PROFILE**

SERVIER is a leading multinational pharmaceutical company. Which mission is to:

- · SATISFY the needs of both the prescribing Physicians and the Patients
- CONTRIBUTE to the medical progress through our Research
- FOSTER the personal development of each Employee

SERVIER is the 2nd French pharmaceutical company in France, and the 1st private pharmaceutical company worldwide.

SERVIER Product portfolio includes Cardiovascular, Metabolic, Rheumatology, Venous Disease, Neuroscience, and Oncology.

SERVIER Egypt has been founded in 1976. Actually with 399 employees in the promotion and the production site, and 13 drugs, is ranked 10th among the pharmaceutical companies in Egypt

## **COMPANY REPRESENTATIVES**

- Suzanne Hakim

HR Manager

- Nevien Essam Recruitment Coordinator

## **JOB VACANCIES**

Job Title: Medical Representatives

#### Job Description:

Be part of our dynamic team in promoting Servier products in the Pharmaceutical Market, with outstanding team spirit and enthusiasm to ensure achieving our sales targets and building a strong committed relation with the prescribing doctors and the top opinion leaders.

#### Job Qualifications:

- Bachelor's Degree in Pharmacy or Medicine.
- 1-2 years of experience is an asset.
- Completed or exempted military & governmental service.
- · Good command of English Language.
- · Excellent Communication, negotiation & Presentation skills.
- Age below 28 years.

### Job Title:

**IT** Specialist

### Job Description:

Maintaining the IT applications, solving the hardware and software problems. Leading and managing effectively all ETMS related projects and tasks Contributing to developing the overall IT systems and manage the operations of current IT system.

### Job Qualifications:

- Bachelor degree in Computer Science.
- 3-4 years of experience in IT operations.
- · Customer orientation with strong communication and inter-personal skills
- Fluent English

# **WORKING CONDITIONS**

Days off: 2 days per week Working Hours: AM & PM

# **CONTACT INFORMATION**

If you find your qualifications and skills matching the available vacancies, you can address the company representatives during the employment forum, sending your updated CVs with a recent photo to the HR mail account: hr@eg.netgrs.com

# SIPES

### Company Field/Sector/Industry: Chemicals

SIPES

Website: www.sipes.net

# **COMPANY PROFILE**

Sipes is the trade mark of quality paints in the Arab World, and the pioneering company of paints manufacturing since its establishment five decades ago. Sipes was introduced to the Egyptian market in 1989, only to become the leading supplier of paints, which also became available to the markets of Lebanon, Jordan, Saudi Arabia, Libya and Syria. Future expansion plans has already been set to bring Sipes quality products to many more Arab countries.

Sipes products include a large variety of construction paints like water borne (emulsion) finishes, acrylic pigmented sealers, plastic and super plastic emulsions for Interior/ exterior, fine texture coatings for decorative finishes, alkyd base finishes, special effect finishes, wood finishes, multi-purpose coating effects, and heavy duty coatings.

Sipes is keen to become the world's leading paints manufacturing company; its expanding Research and Development facilities and continuous personnel-training programs stand witness to our clear sense of purpose. Customer satisfaction is pivotal to the success we seek in our markets.

Sipes model factory at the 10<sup>th</sup> of Ramadan city is proud of its highly trained professionals in the field of paints' industry, working on state-of-the-art technological equipments to put together the best products that particularly suits the needs of our clients, and the environments in which they operate.

Sipes... Continuous development brings lasting confidence...

# COMPANY REPRESENTATIVES

- Mrs. Shereen Youssef
- Mr. Belal Sarhan

### **JOB VACANCIES**

- 1- Receptionist (HR Dept.)
- 2- Purchasing Specialist (Purchasing Dept.)
- 3- Purchasing coordinator (Purchasing Dept.)
- 4- Decoration engineer (projects Dept.)
- 5- Sales Indoor (Wholesales Dept.)
- 6- Graphics designer (Projects Dept.)
- 7- Secretary (Administration Dept.)

# WORKING CONDITIONS

**Days off:** 4 Fridays – 2 Saturdays / monthly **Working Hours:** 8:00 Am – 5:00 Pm

### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: Jobs@Sipes.net

# **Soul Digital Solutions**

Company Field/Sector/Industry: Digital Advertising

Website: www.souldigit.com

# GOUL digital solutions

# **COMPANY PROFILE**

Due to the great importance placed on social media and digital marketing, soul digital solutions was founded to help companies in different industries to be ranked among the most unique and successful companies each in its own specialty, we make it our business to understand your business and develop a tailored integrated marketing services that provides you with the best value and return on your investment. We combine expert knowledge of Social Media Management, Search Engine Optimization, and Web Design with powerful proprietary technology and professional team who understand what it takes to run successful advertising campaigns and hence creating effective marketing strategies that will give your business a competitive edge in any market We have replaced the old marketing techniques of identifying, locating and tracking customers with the recent interactive platform where we can reach customers regardless the variations of their demographics to deliver selective solutions that amazingly fit each of them.

### **COMPANY REPRESENTATIVES**

- Mohamed Tolba

Marketing Director

- Mohamed El Sharkawy
  - wy Senior Account Manager Public Relations Co-ordinator

### - Youssra El Haddad

# **JOB VACANCIES**

### >> Flash Action Script Developer:

- Must be expert in Action Script 2&3.
- Effectively develops in a clean, well structured, easily maintainable format.
- Must be expert in flash games designing.
- Have to be super creative and suggest out of the box business solutions.
- Works under minimal supervision and meets tight deadlines.
- Minimum 4 years of experience.

### >> Junior Copywriters

- Brainstorming Visual And Copy Ideas With Other Members Of The Creative Team
- Writing and presenting a few options to clients
- Overseeing the production phase.
- Assists with writing of press releases
- Maintain client and agency text style templates
- Makes text corrections to creative materials (e.g. scripts, storyboards)
- Develops the skills necessary to advance to the position of Copywriter
- Must be so talented

### >> Digital Media Planning Specialist

- Perform online media plans; prepare media plans and presentations for clients and determined placement of media on publisher sites.
- Ensured timely invoicing and monitoring of all online campaigns.
- Effectively buy media, negotiate rates, ensure client receive best deals and maximize savings for client/agency
- Translate business requirements and campaign objectives into viable and creative interactive and online solutions.
- Minimum 3 years of experience.

# **WORKING CONDITIONS**

### Days off: Friday & Saturday Working Hours: from 10:00 to 7:00

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: careers@souldigit.com

# TAQA Arabia GAS Group

### Company Field/Sector/Industry:

TAQAGas

Gas pipelines & distribution

Website: www.taqa.com.eg

# **COMPANY PROFILE**

### Vision

"Power of One" To become a strong leading regional player offering world class integrated quality service as reliable "source of Energy/TAQA".

### Mission:

Is to deliver and distribute natural gas in a safe, reliable, efficient and environmentally sound manner. Our vision is to be the recognized performance leader of Egypt gas utility industry. Being a performance leader means we will achieve operational Excellency, industry leading customer satisfaction and superior financial performance.

# **COMPANY REPRESENTATIVES**

- Rania Fahmy,
- Hussam Emad
- Ghada El Feky

# **JOB VACANCIES**

### Finance:

- Financial Analyst.
- Junior Accountant.

### Engineers: (juniors)

- Mechanical.
- Power.

# **WORKING CONDITIONS**

Days off: Friday & Saturday Working Hours: From 8: 00 AM To 4:00 PM

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: hr\_dis@taqa.com.eg

# The Egyptian Child Care Corporation

**Company Field/Sector/Industry: Education** 

Website: www.ec3arabia.com



The Egyptian Child Care Corporation الشركــة المصريـة لـرعـايـة الـطـفـل

### **COMPANY PROFILE**

The Egyptian Child Care Corporation -  $EC^3$  came to birth in 1999 after its owners, who had worked in the Egyptian development sector for a while, recognized that investing in a country's children population is the key to its growth and development. They believe that the success and progress of any country depend on its youth's attitudes, values and skills. Hence,  $EC^3$  was formed with the aim of developing Egypt's future citizens. The mission of  $EC^3$  is:

To enable children in Egypt and the Middle East to achieve their full potential through providing them with the best innovative services, quality education & genuine care. To-date, EC<sup>3</sup> has established 3 brands in its pursuit to achieve its mission: The Baby Academy, Indimaj and Camp-O-Mania. Below is a brief description of each of EC<sup>3</sup> brands.

The Baby Academy is a chain of preschool centers with a mission to become the leader in early childhood education in Egypt and the Middle East

Indimaj is the first and largest edutainment center in Egypt designed over 2263 m<sup>2</sup> to offer indoor and outdoor attractions for both the children and their parents to enjoy. Indimaj is located in City Stars complex. At Indimaj, children develop their social, mental, physical and emotional skills in a fantastic educational experience where fun and learning are intertwined

Camp-O-Mania is a camping program for children ages from 4 to 12 years old. Its mission is to positively impact and enhance the lives of children by holding camps that prepare them to be socially responsible individuals and equip them with the essential skills, attitudes and values for life

### **COMPANY REPRESENTATIVES**

Marwa El Chebiny Liza Iskandar Nevine Fouad HR Director Hiring and Recruitment Manager Compensation and Benefit Manager

### **JOB VACANCIES**

### >> Assistant English/ French and German Teachers:

provides instructional and clerical support for classroom teachers. The ECD Assistant Teacher tutors and assists children in their learning under the teacher's supervision. She/he will care for the children overseeing their recreation, diet, health, and personal development. She/He will implement the individual and group activity plans to stimulate growth in language, social, and motor skills, fine motor development and self-help manners.

#### >> Art Assistant Teacher:

The Art Assistant Teacher works in collaboration with the Art Teacher to organize the art and craft activities of the children at the Center. She/He assists in coordination with the ECD Teacher the art activities to fit within the individual and group developmental needs. He/She should demonstrate methods and assist the children in art projects. The Art Assistant Teacher will report directly to the Art Teacher.

#### >> Music Assistant Teacher:

The Music Teacher will sing and play instruments to demonstrate musical scales, tones, and rhythms and teaches nursery rhymes to the Center's children. He/She will instruct individuals or groups in instrumental or vocal music. The Music Teacher will report directly to the English Section Supervisor.

#### >> Admission Executive:

Include receiving and guiding prospective clients (parents) through the application and admission processes; administering the application monitoring through The Baby Academy's system; as well as all other functions related to customer relationship management. The Admission Assistant will be responsible of achieving admission targets set for the Center. The Admission Assistant will be in charge of responding to all inquiries and questions by interested parties. S/He will assist the Admission Manager in receiving all payments made to the Center and maintain records. The Admission Assistant will report directly to the Admission Manager.

#### >> Facility Management Executive:

Responsibility for the follow up and supervision of all daily activities related to services, security, food & beverage provision, housekeeping, and building & equipment maintenance in the Center. Closely monitor the personal care, hygiene, and safety of the children in the Center as per The Baby Academy quality guidelines and policies. Handle all parents' concerns related in coordination with the Center Manager. S/He will monitor the expenditures of the Operation Department budget and order all the procurements and purchases needed by the Center from the approved suppliers.

- >> Admin. And Finance Executive.
- >> Hiring and Recruitment Executive.
- >> Indimaj Events and Logistics Executive:
- >> Business development Executive:
- >> PR & Marketing Executive:
- >> Content Manager:
- >> Camp Administrator:
- >> Camp Director:
- >> IT Specialist:

### **WORKING CONDITIONS**

**Days off:** Friday and Saturday. **Working Hours:** : From 8:00 to 4:30.

### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: hr@ec3arabia.com,

# The Employer Magazine

### Company Field/Sector/Industry: Marketing and Advertising

Website: www.the-employer.net

# COMPANY PROFILE

### The Employer Magazine:

The First Employment bi- monthly Magazine in Egypt & the Middle East. The Employer's aim is to establish a median for organizations to directly address their target candidates, giving organizations the opportunity of attaining two primer targets:-

- 1) Marketing the vacancies that they aspire to fill in the shortest time possible
- 2) Promoting themselves as an employer of choice within the challenging job market

The Employer Magazine helps organizations find their prospective candidates more efficiently & effectively with the least time, effort and cost.

### The Trainer Newsletter

The First Training publication in Egypt & the Middle East.

Because we believe that education and training is an ongoing and continuous process, The Trainer Newsletter focuses on the importance of training in career development.

### The Marketer

The Marketer is more than an event planning organization; it is a destination event company! We specialize in organizing events and turning your thoughts and ideas into reality with ease.

The Marketer is the organizer of different Team building and future changing events as:

- The Employer's Corporate Team Building Football Tournament: A bi-yearly outdoor activity that emphasizes on the importance of team building among employees.
- 2) The Employer's Employment Fair: Held twice a year, The Employer's Employment Fair is a bridge to fill in the gap between well qualified jobseekers and Multinational and number one companies in Egypt.
- **3) HR360:** An annual conference and tradeshow that provides an invaluable platform for the leading HR business practitioners and thinkers in Egypt to meet, share ideas, and disseminate insights to fellow colleagues and practitioners.

# **COMPANY REPRESENTATIVES**

- Hend Mitkees
- Fawzia El Saadi
- Amr Ayouty
- Hala El Hakim



# **JOB VACANCIES**

### >> Sales Representative

- · Ability to provide clear, concise reports and feedback to peers and executives
- Demonstrate leadership and ownership
- Customer engagement, and account management skills required
- Developing and maintaining relationships with clients
- · Effective communication, presentation, and negotiation skills required

### >> Administration Officer

- · Maintain a professional image in a friendly and hospitable manner.
- · Reports any problems/ issues promptly
- May perform other duties as assigned
- · Excellent communication and interpersonal skills
- Good organizational skills
- Excellent PC knowledge

### >> Human Resources Manager

- · Follow up the achievement of the company's staff
- Follow up and select CVs according to the required vacancies and ensure the sorting of CVs
- · Follow up the probation period and end of year evaluation of staff
- Excellent PC knowledge

# **WORKING CONDITIONS**

Days off: Friday & Saturday Working Hours: 9:30 am-5:30 pm

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair

# UNI PHARMA

Company Field/Sector/Industry:

Pharmaceutical Industry

Website: www.unipharma-eg.com



### **COMPANY PROFILE**

UNI PHARMA (Universal Industrial Pharmaceutical Company) is an Egyptian jointstock company established in the year of 1989 with visionary well-known and reputable pharmacist Dr.Said El Ganainy.

He used his 35 years of experiences and know how to established new state of the art UNI PHARMA factory in AI Obour industrial city, 15 minutes from Cairo International Airport. It had been designed to meet and exceed GMP standards "Good Manufacture Practices ".

Our vision is to produce Fault free, high quality products that are effective, safe and affordable.

This vision become reality by adapting intangible quality performance policies developed through comprehensive, straightforward planning of all UNI PHARMA activities. We sustain our business philosophy on R&D, quality and international expansion.

The company scope focused into the production of both human and veterinary products.

Our export are opened up and stepped aggressively into new markets, examples: Vietnam, Russia, Cote d'Ivoire, Iraq, Yemen, Nigeria, Saudi Arabia and CIS countries. UNIPHARMA products are registered and marketed in more than 20 countries, we are adapting a very ambition strategy in exportation aiming to reach export sales of 25% of the total sales in the next 5 years.

### **COMPANY REPRESENTATIVES**

- Dr. Amir Diab
- Dr. Eman Wafdy
- Dr. Engy Abd El Hamed

### **JOB VACANCIES**

- >> Product Managers (Cairo) / Marketing
- >> Supervisors (all governorates) / Sales and Distribution
- >> Medical Representatives (all governorates) / Sales and Distribution

### WORKING CONDITIONS

Days off: Friday & Saturday Working Hours: 8 hours

### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: unipharma.hr@gmail.com

# Wasla Outsourcing

Company Field/Sector/Industry: Outsourcing & Call Center

Website: www.wasla.com



# **COMPANY PROFILE**

Wasla Outsourcing has been established in 2003. Our main line of business is providing Outsourced Contact Center Service in Egypt, Regionally & Globally. Wasla has been meeting the outsourcing needs of an ever-growing client list.

Wasla jobs hold the **PRIDE** work spirit culture, **PRIDE** means:

Professional in everything we do,

Respectful of the diversity, culture & ideas of others,

Integrity is the core of our character,

Dependable to others,

Excellence is your work's autograph.

Take the Wasla opportunity & enjoy the **PRIDE** work spirit.

# **COMPANY REPRESENTATIVES**

Human Resources Manager

- Reham Youssry
- Mohab Elassar
- May Azmy

Recruitment Manager Recruitment Specialist,

- Nezar Mohamed
- Mahmoud Basry
- Recruitment Specialist,
- Recruitment Specialist, Cell: 010 Recruitment Specialist, Cell: 010
- Cell: 01065539746 Cell: 01000036829
  - Cell: 01061449497

# **JOB VACANCIES**

### >> International Customer Service Advisor UK (CS-01)

Candidate should be graduated & fluent in English with native accent. **Age:** 21 to 30 Years Old.

### >> International Customer Service Advisor German (CS-02)

Candidate should be graduated & Fluent in German with native accent. **Age:** Starting from 21 Years Old, Egyptians or Foreigners.

### >> Customer Service Advisor (CS-03)

Candidate should be graduated and very good in English. **Age:** 21 to 27 Years Old.

### >> International Customer Service Advisor Ireland (CS-04)

Candidate should be graduated & fluent in English with native accent. **Age:** 21 to 30 Years Old.

### >> ADSL Technical Support (CS-Tech)

Solve all customer's inquiries regarding ADSL service with very good English. **Age:** 21 to 27 Years Old.

#### General Requirements:

- Answer customers' calls and improve customer satisfaction over the phone.
- The Minimum English level required is Very Good.
- · Have a very strong verbal, Communication skills and able to work on shift basis.
- · Cairo residence.

# **WORKING CONDITIONS**

Days off: 2 days/ week

Working Hours: 9 Hours/ day, including: 1:15 Hour break

# **CONTACT INFORMATION**

If interested, please contact the company representatives at the fair or send your resume to:

E-mail Address: Jobs@wasla.com

Website: www.wasla.com

Address: 17 Al Ahram St.- Building "B" – El Korba – Heliopolis.

# WAYANA International Foundation for Integration and Awareness



### Company Field/Sector/Industry: NGO Association

Website: www.wayana.org

### **COMPANY PROFILE**

#### Who we are?

WAYANA International Foundation for Integration and Awareness is a non-governmental non-profit organization.

WAYANA promotes public awareness for persons with disabilities; WAYANA's role is not just awareness, but also educational, legislative and developmental.

WAYANA aims to integrate children and adults with disabilities and special needs into the society, as well as increasing awareness of the society of their needs, problems, and solutions.

#### **Our Mission:**

Fostering a containing environment that supports integration of persons with disabilities, enabling them to attain their rights and contribute to the economical growth of the nation and the region.

#### **Our Vision:**

Bridging the two worlds to be one world

#### Our Programs:

To accomplish our mission we work on implementing the inclusion policy in schools, corporate, and the society as a whole, throughout these programs:

1. Employment of PWD (Persons with Disabilities).

- 2. Inclusive Education.
- 3. Family Support Program.

### Employment Program FPD Companies

Program Objectives:

• Program aims at providing people with disabilities with fair and real employment opportunities. Through matching qualified candidates to suitable job vacancies, that will focus on their abilities rather than disabilities.

### Inclusive education program

Program Objectives:

• Developing a successful model for inclusion in mainstream education tailored to the Arab world needs, culture, and environment.

Society benefits of the program

• Valuing and empowering children with diverse academic skills to be successfully included in mainstream education while assuring their social and academic progress in normal school settings. The program aims to include 500-1000 child in 100-150 (national and international) schools per year.

### Parent Support program

Program Objectives:

- Helping families adapting to the new situation of having a disabled child.
- Seminars and workshops to empower the families and raise their awareness about their children's rights.

Society benefits of the program

- Enabling the families to meet the needs of their disabled children.
- · Raising awareness about disabilities, early prevention, and early detection.

### COMPANY REPRESENTATIVES

- Ahmed Abd El-Khalek
- Shaimaa Saoud
- Mohamed Saleh
- Ahmed Ashraf

Marketing and Fundraising Manager Employment Program Manager

- Employment Program Coordinator
- Employment Program Coordinator

# **JOB VACANCIES**

- >> Data Entry
- >> Customer services
- >> Accountant
- >> Human resources coordinator
- >> Marketing coordinator
- >> Administration Assistant

Our vacancies mainly for disables

### **WORKING CONDITIONS**

**Days off:** Friday and Saturday. **Working Hours:** : from 9:00 am to 5:00 pm.

### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to: E-mail Address: s.saoud@wayana.org Mobile: 0111-5000044 Telfax: 26702290

# whity dental clinic

**Company Field/Sector/Industry:** 

cosmetic dental clinic

Website: www.whityeg.com

# Content and Dente Cline

### **COMPANY PROFILE**

Whity Dental Clinic is situated in the heart of Nasr City, Cairo; here we treat all aspects of cosmetic and restorative dentistry in a warm and relaxing spa-like environment. The practice is equipped with the latest dental facilities and technology to provide you with world class dental care and make your visit as comfortable as possible. Whity Dental Clinic provides a truly unique experience in dental care, by deploying the most technically advanced systems and the best customer service. Situated in the heart of whity cosmetic dental clinic in an elegantly decorated grade II\* listed building, the practice sets the standard for dental excellence. In our current day, the world of Dentistry is moving extremely quickly. Our perception of beauty is becoming increasingly important to each and every one of us. Don't be left behind see what Whity Dental Clinic Nasr City, Cairo can do for you.....

### **COMPANY REPRESENTATIVES**

- Dr. Nour el din Mostafa

### **JOB VACANCIES**

>> 2 dental assistants

>> Female marketer

### **WORKING CONDITIONS**

Days off: Friday Working Hours: 3-11 pm

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: dr.noureldin1@gmail.com

# Youssef Allam Group

### **Company Field/Sector/Industry:**

- 1. Paper
- 2. Integrated Printing Solutions
- 3. Digital Printing Solutions
- 4. Media Storage
- 5. Resins & Machinery
- 6. Medical Solutions

Website: www.yallam.com

# **COMPANY PROFILE**

Established in 1948, Youssef Allam Group aims to provide its customers with specialized solutions and superior levels of support, thus becoming the market leader in all its lines of business.

With over 35 reputable representations for high quality products, 450 qualified and loyal employees, Youssef Allam Group is well equipped to serve its 3000 clients, through its regional offices located in Egypt, Libya and Sudan.

The group started with Paper Trading and Paper Converting. Later, it became the representative of Heidelberg, the leading printing solutions provider from Germany. With the rise of Digital Printing, the group started mixing between offset and digital printing solutions in order to modernize the printing presses in Egypt, while integrating with existing systems.

Besides Paper, Integrated Printing Solution and Digital Printing Solutions, the group successfully diversified into six lines of business over the years revolving around image processing, color separation and archiving. It expanded in Media Storage, Resins & Machinery, and Medical Solutions - with a focus on Radiology.

Youssef Allam Group has 3 main values: Extreme reliability to their customers and employees; Continuous education where we provide technological seminars and train employees to have certified teams; and Customer focus, believing in providing the highest quality, the best response time, and a good value-for-money to enhance the overall customer experience.

At Youssef Allam Group, we develop the skills of our people with clear career paths, create an atmosphere of collaboration, increase participation for more innovation, and accept responsibility for promoting ethical conduct in personal and business practices.

Some of Youssef Allam group clients are all the major newspapers alAhram, alAkhbar, alGoumhoreya. Major printing and publishing houses like Dar elShorouk, Nahdet Misr, Selah elTelmeez. Major libraries and universities, Bibliotheca Alexandrina, The American University in Cairo, The German University in Cairo. Major banks, Multinational organizations and Government organizations - to name a few.



### **COMPANY REPRESENTATIVES**

Mr. Hisham Salah Mr. Ahmed Maher Ms. Dina Sameeh Ms. Omnia Adel Human Resources & Administration Director Compensation & Benefits Supervisor Senior Human Resources Specialist Human Resources Specialist

### **JOB VACANCIES**

- >> Sales Engineer
- >> Sales Executive
- >> Biomedical Engineer
- >> Marketing (Coordinator / Specialist / Supervisor)
- >> Human Resources (Coordinator / Specialist / Supervisor)
- >> Customer Service (Coordinator / Specialist / Supervisor)
- >> IT (Help Desk Engineer / Application Developer)
- >> Mechanical / Electrical Engineers

### **WORKING CONDITIONS**

Days off: Friday & Saturday Working Hours: 9:00 AM – 5:00 PM

### **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to Email Address: hr@yallam.com

# ZAD Solutions

### Company Field/Sector/Industry: Web Applications development

Solutions

Website: www.zadsolutions.com

# **COMPANY PROFILE**

ZAD Solutions is a leading Web Applications development company with strong focus on service quality and client satisfaction.

We are committed to offer innovative & robust Web Applications and solutions that present considerable value for our employees, clients & internet users, through our positively energizing working environment.

ZAD Solutions was established in Egypt in 2003

Our scope covers:

- Web Applications
- Mobile Applications
- Business Intelligence (ERP & KPI Dashboard)
- Digital Marketing and Social Media (YouTube & Facebook)
- Content Management Systems (News, Portals, and websites)
- HR Applications (Recruitment, training, & Appraisal)

Kindly visit the link below to view our profile company: http://zadsolutions.com/sites/ default/files/ZAD%20Profile%202012.pdf

# **COMPANY REPRESENTATIVES**

- Eng. Eman Hany

# **JOB VACANCIES**

- Business Development Manager
- Customer Support
- Sales / Pre-sales
- Web Applications Developer

# WORKING CONDITIONS

Days off: Friday & Saturday Working Hours: From 9:00 am to 5:00 pm

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: hr@zadsolutions.com

# ZAGEL

Company Field/Sector/Industry: Digital Media,

Online Marketing, Business Consultancy

Website: www.zageldigital.com



# **COMPANY PROFILE**

ZAGEL is a digital startup that offers digital communications services and breakthrough digital experiences. The company specializes in Web design and development, mobile applications development, Social Media Marketing and Optimization, digital strategy and activations, online branding and concept creation and digital intelligence (SEO, SEM, Web Analytics). The company's dynamic engagement models are based on a deep understanding of market trends and a consultative approach to our clients' everchanging business needs.

# **COMPANY REPRESENTATIVES**

Mr. Ahmed Samy
 Dr. Ashraf Reda

Managing Partner Managing Partner Managing Partner

- Ms. Shaimaa Badra

# **JOB VACANCIES**

- >> Social Community Manager
- >> Digital Media/Marketing Specialist
- >> Account Executive
- >> Web Developer
- >> Web Graphic Designer
- >> Digital Sales Executive
- >> Content Manager
- >> Copy Editors

# **WORKING CONDITIONS**

Days off: Friday & Saturday Working Hours: 10 am to 6 pm

# **CONTACT INFORMATION**

If interested, contact the company representatives at the fair or send your resume to:

E-mail Address: contactzagel@gmail.com

# NOTES

