Intensive Managers Seminar

GROWTH AND DEVELOPMENT FOR YOUR MANAGERS AND NEW ENTRANTS INTO THE INDUSTRY

Please fax, email or mail registration directly to
VCPA
(t) 03 9372 3420
(f) 03 9376 9794
(e) admin@vicparks.com.au
8/88 Dynon Road,
West Melbourne Vic 3003

Park managers and senior staff are often unable to attend the full Annual Conference due to park commitments. This year we are presenting a one full day program to help in the education and development of staff and aspiring park managers and as an introduction to our industry for newcomers. The leasing session will be of particular interest to lessees of parks.

Presented by VicParks President, Steve Bartlett and Peter Crawford, both practising lawyers, the sessions will be informative, educational and will offer opportunities to have all your questions answered.

Topics Include:

- **Overview of the Caravan Park Industry**
  Trends, prospects and what's happening in the industry.
- **The Law relating to Caravan Parks**
  Residential Tenancies Act – Changes you need to know about!

  Caravan Park Regulations – Why you should know them.

  Park Rules – Why you need them, how you change them and Why?
- **Leasing Caravan Parks**

  Renewing leases on Freehold or Crown Land – Fact or Fiction?

  Rent reviews

  Registration & Compliance – Who is responsible for what?
- **Managing the Park**
- **Understanding who your patrons are**

  The accidental resident

  The accidental Part 4A dwelling

  Annuals – What do you do when your Annuals don't pay?

  Part 4A – 365 days No Reason Terminations – Everything you must know!
- **Selling UMD's & Onsite packages – So you want to sell 99 year leases?**
- **Abandoned Property 101 – Everything you need to know.**
- **Death of a resident or annual**
- **How to serve notices under RTA**
- **Open Discussion**

After lunch you have a choice of attending one of our 5 workshops covering topics such as Annuals, Developing a sustainable park, Developing a Staff Training Program for the Future, Reducing Energy Costs for Low Income Residents in Caravan Parks or Setting up a Budget Forecast for your Park.

Then hear from our leaders as they map out their vision for the future of the industry and how VicParks should position itself to be in the forefront of change.

Then conclude the day with a big VicParks finish with our dynamic speaker, Dan Flynn. Dan is the award-winning Managing Director and Co-Founder of Thankyou Group, a business venture he founded at just 19 years of age. Daniel's selfless resolve and remarkable commitment makes him a powerfully inspiring speaker, proving that with the right will and intent, you can turn a grand idea into reality irrespective of your age.

COST: $300 (Morning tea, Lunch and Afternoon tea provided)

WHEN: Wednesday 20 August

WHERE: The Pullman Melbourne, Albert Park

TIME: Commences at 9.00am – Finishes 5.00pm

Peter Crawford
Lawyer

Steve Bartlett
President, VicParks

BOOKING DETAILS

Delegate 1 Title_____ First Name _____ Surname _____

Park/Company _____

Delegate 2 Title_____ First Name _____ Surname _____

Park/Company _____

Email address _____

I/We would like to register for: ❑ **Intensive Managers Seminar**

Payment for Intensive Managers Seminar

❑ Please find enclosed my cheque for $300 per person made payable to Victorian Caravan Parks Assoc

Payment by credit card: ❑ Visa ❑ Mastercard

Card Number: |___|___|___|___| |___|___|___|___| |___|___|___|___| |___|___|___|___| Amount: $_____ Expiry Date: |___|___| |___|___|

Name on card: _____ Signature: _____