

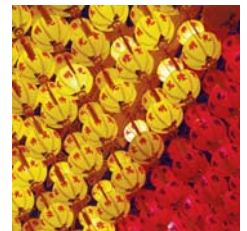


China Coal Transport & Distribution Association

McCloskey presents

# China Coal Import and Export Forum & Asia-Pacific Coal Summit 2010

July 7 - 8 2010, Shangri-La Hotel, Dalian, China



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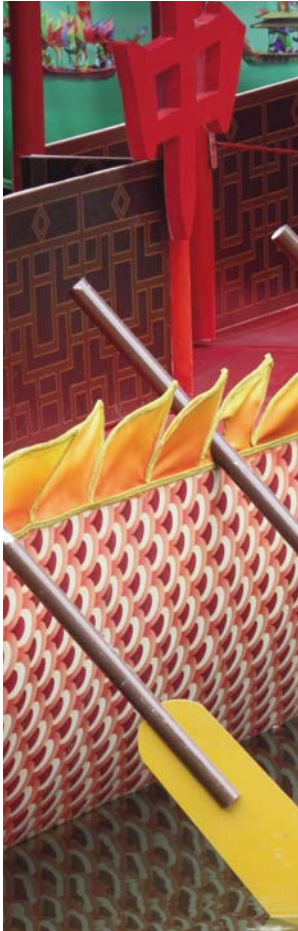


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# China Coal Import and Export Forum & Asia-Pacific Coal Summit 2010

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IHS McCloskey in partnership with the China Coal Transport and Distribution Association will host the **China Coal Import and Export Forum & Asia-Pacific Coal Summit 2010** in Dalian. This will be run in association with the official opening ceremony of the Northeast Asia Coal Exchange Centre and the Northeast Asia Region Coal Trading Summer Fair in Dalian attracting international and domestic traders, buyers and end-users.

China's demand for all coal qualities continues to set the levels of price and production across the world markets. With continued industrial growth in both China and India leading the way in Asia, regional economies are strengthening year on year.

At the China Coal Import and Export Forum & Asia-Pacific Coal Summit 2010, we will be looking to see how thermal coal, as the main source for electricity generation in China, will continue set the path for investment, coal production, transportation capacity growth and power plant build for the foreseeable future.

We will also look at the developments within the steel industry in China. Metallurgical coal production is tightening due to a number of production and supply constraints presently being seen in Australia, Ukraine and the US. This comes at an unwelcome time just as demand is forecasted to continue and increase. We are seeing price moves towards the highs of 2008.

But imports to China have dipped slightly in March 2010 as domestic demand weakens. This has been due to the lag of Chinese New Year and the fact that international coking coal prices are higher than domestic values. What impact will this have on the year's imports and where do we anticipate demand moving to at the end of 2010?

Topics that we will discuss at the conference include:

- After the explosive growth of China's coal imports in all coal qualities - Is it a short-term behaviour or is it a long-term strategy?
- Following consolidation of coal resources - What is the future direction of China's coal industry?
- With China's future growth - What is the outlook for Chinese exports?
- Will Chinese coal users increase the acquisition of overseas coal mines in order to gain more stable resources and supplies?
- Future availability of thermal coals from Australia, Indonesia and Colombia
- In the fourth quarter of 2009, dense fog and bad weather led to a steep rise in coal price due to difficult transportation issues - Is the transport chain still the bottleneck of China's coal development?
- Development of coal blending and distribution centres
- Outlook for electricity production in China 2010 - 2011
- Production developments for Inner Mongolia
- American coking coal exports – What tonnage and qualities are available?
- China's infrastructure growth – Demands on the steel industry.



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## Agenda

### Monday July 5

16:00 – 19:00 Early Registration

### Tuesday July 6

#### Opening Ceremony of the Northeast Asia Coal Exchange Centre

08:00 Bus departs Shangri-La for Trading Centre

08:50 Visit to NACEC

09:30 Arrive at Xinghai Square for Opening Ceremony, VIP access to the venue and host to introduce VIP's

10:00 Welcome Address

- Li Wancai, Mayor of Dalian City
- Wang Xianzheng, President of China Coal Industry Association
- Liu Tienan, Deputy Director of NDRC

10:18 – Opening Ceremony Start

- Chen Zhenggao, Governor of Liaoning Province

10:20 – Introduction of Northeast Asia Coal Exchange Centre

- Li Hongguo

10:30 NACEC Unveiling Ceremony

10:40 NACEC Award Ceremony

10:50 Clearing Bank Signing Ceremony

11:00 Tader Representative Speech & Clearing Bank Representative Speech

11:10 – Presentations

- State Council Development Research Centre, Qian Pingfan
- China Logistics and Purchasing Federation, Cui Zhongfu
- China Coal Industry Association, Jiang Zhimin

11:35 – Close of Opening Ceremony

11:40 – Bus departs for Furama Hotel

12:20 – Delegate Lunch

15:30 – Trading Fair

18:30 – 21:00 Evening Dinner Reception and Theatrical Performances

### Day One - Wednesday July 7

08:00 – 09:00 Registration

#### Welcome Address

09:00 Madame Liu Ciaying, Honorary Chairman, China Coal Transport and Distribution Association and Gerard McCloskey, Founder of The McCloskey Group

#### Session One: Challenges and Opportunities of the Coal Market in a Complex Economic Environment

Chair: Wang Zhanjun, Chairman, China Coal Transport and Distribution Association

09:30 The lessons from coal for the future of Iron ore trading volumes  
Louis Fel, Head of North Asia, globalORE

09:50 China's macro-economy and coal market trends in complex economic environment

Xu Zhimi, Economic Operation Inspector, NDRC

10:10 Accelerating the construction speed of China's railways to provide strong support for the transportation of coal  
Su Shunhu, Vice-director, Transportation Department of China, Ministry of Railways

10:30 China Coal Industry Development Plan  
Dong Yueying, Deputy director of economic operations, China Coal Industry Association

11:10 Refreshment Break

#### Session Two: How will China's Major's develop to match market demand?

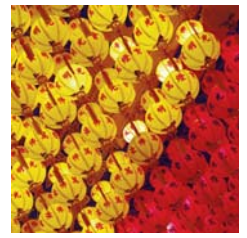
Chair: Wang Zhanjun, Chairman, China Coal Transport & Distribution Association

11:20 The supply prospect of Shanxi under the coal resources integration background  
Hou Wenjin, Deputy Inspector, Shanxi Coal Industry Office

11:40 Coal production trends of Inner Mongolia  
Wang Junfeng, Vice Director, Inner Mongolia Coal Bureau

12:00 Development of coal market supply mode  
Li Min, Vice President, Kailuan Group

12:40 Lunch



## Session Three: Factors affecting China's coal supply and the coal price trends

Chair: Wu Chenghou,  
China Coal Transport & Distribution Association

- 14:00 The coal production and development trends of Shenhua  
Li Jingpin, General Manager,  
Shenhua Coal Transport and Distribution Company
- 14:20 Northwest China coal market outlook  
Zhang Fulai, Deputy General Manager,  
Shaanxi Coal Chemical Group & General Manager of  
Transport and Distribution Group
- 14:40 Northeast China coal market forecast  
Zheng Wanjun, Deputy General Manager,  
Hei Longjiang Long Mining Group & General Manager of  
Coal Marketing Branch
- 15:00 Coal market analysis and forecasting  
Zhang Yingang, Deputy Party Secretary, Linfen Co,  
Shanxi Coal Transport and Distribution Group
- 15:20 Asia's largest thermal coal supplier – Indonesia update  
Philip Gasteen, Head of Marketing,  
Sales and Logistics, Banpu

### 16:00 Refreshment Break

## Session Four: The growth of China's coal imports and exports

Chair: Wu Chenghou,  
China Coal Transport & Distribution Association

- 16:20 The situation of 2010: Shanxi Coal Import & Export Group 2010  
Gao Chengchun, Director,  
Shanxi Coal Import and Export Group
- 16:40 Overview of the Asian coal markets  
Gerard McCloskey, Founder of The McCloskey Group
- 17:00 Emerging and unconventional coal developments:  
opportunities for partnerships between China and Australia  
David La Ferla, Managing Director, NEGOTIATION
- 17:20 Thermal coal demand in Japanese market  
Koichi Kawaguchi, General Manager,  
Coal Department, Energy, Metals & Minerals  
Company, ITOCHU Corporation

18:00 End of Day One

18:30 – 20:30 Welcome Reception & Dinner -

## Day Two - Thursday July 8

### Session Five: China's Power Generation

Chair: Mark Hutchinson, Senior Director, SE Asia, IHS CERA

- 09:00 China's diversifying energy mix  
Mark Hutchinson, Senior Director, SE Asia, IHS CERA
- 09:20 China power plant construction and development plan  
Xue Jing, Director of Statistic and Information, China  
Electricity Council
- 09:40 The analysis of coal demand for China's power industry  
Shan Baoguo, Director, Electric Power Market, Institute of  
State Electric Power Economic Research Centre

### 10:20 Refreshment Break

### Session Six: Supplying China's coal fired Power Generation – Overseas supply

Chair: Gerard McCloskey, Founder of The McCloskey Group

- 10:40 Australia: China's long-term partner – What does the future hold?  
Ric Deverell, Director, Commodities Research,  
Credit-Suisse
- 11:00 Is Colombia here to stay in the Asian Markets?  
Howard Gatiss, CEO, CMC - Marketers of Cerrejon Coal

### 11:20 Panel Discussion

- Chinese Power Generator (*Speaker to be confirmed*)
- Gao Yaokun, Chief Representative, SUEK
- John Howland, Managing Editor,  
McCloskey Publications, IHS

### 12:00 Lunch



## Session Seven: China's Iron and Steel Industries

Chair: Gerard McCloskey, Founder of The McCloskey Group

- 13:30 Steel production and coke market analysis since 2009  
Huang Jingan, Chairman,  
China Coking Industry Association
- 13:50 The analysis of China's Coking Coal Market  
Qu Jianwu, Deputy General Manager,  
Shanxi Coking Coal Group
- 14:10 Overview of the global coking coal demand and supply  
Gerard McCloskey, Founder of The McCloskey Group
- 14:30 Australia's coking coal exports – Overview of supply and transport infrastructure  
Gary Cochrane, Managing Director,  
Resource Management International
- 14:50 The evolution of trading iron ore  
Liangyi Destiny Guo,  
Coal Broker, London Commodity Brokers

### 15:10 Panel Discussion

- Kevin B Karazsia, Vice President International Sales,  
Alpha Coal Sales
- Benoit de Meulemeester,  
Chief Executive Officer, Mechel Carbon

### 15:30 Refreshment Break

## Session Eight: Shipping, Ports and Coal Logistics

Chair: Li Xuegang, Deputy General Manager,  
Qinhuangdao Shipping Coal Market

- 15:50 China's water transport situation and development trends of coal transport  
Deng Xiaoyun, Shipping and economy researcher,  
Institution of Water Transport
- 16:10 The pattern of China's coal flow and development  
Chen Jun, President, Northeast Asia Coal Trading Centre
- 16:30 Will weak freight rates last and allow distant coals to compete?  
Robert Haggquist, Dry Bulk Freight Analyst, Clarksons

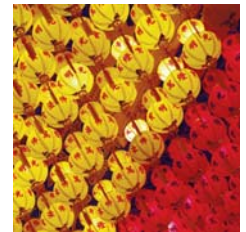
### 17:30 Close of Conference

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## Booking Form

The fee for attending the **China Coal Import and Export Forum & Asia-Pacific Coal Summit 2010** is US\$1,750 (plus any local taxes as applicable) excluding accommodation, meals and leisure facilities at the hotel. Delegates will be responsible for their own costs relating to room service, spa treatments, bar and mini bar.

### Booking details

Name	Position	
Company		
Address	Sector	
	Town	
Postcode/Zip	Country	
Tel (        )	Fax	Mobile
Email	Website	

### Name(s) of additional delegate(s):

Name	Position
Email	Tel (        )
Name	Position
Email	Tel (        )

### Payment Options

1 Please charge my credit card:  MasterCard/Access  Visa  AMEX Card No:

Name of cardholder:

SIGNATURE:  EXPIRY:  SECURITY CODE:  (THREE DIGIT NUMBER ON BACK OF CARD)

European Union member countries (except UK) must supply TVA/MOMS/MWST/BTW/IVA/FPA registration number to avoid extra charges:

web

2 Please invoice me (payment due on receipt of invoice):

3 I enclose a cheque made payable to IHS Global Limited:

4 Automated Bank Transfer: If you would like to pay by Automated Bank Transfer please contact us for details.

### Terms and Conditions

**Date & Venue:** July 7 - 8 2010, Shangri-La Hotel, 66 Renmin Road, Dalian, 116001, China **Tel:** +86 411 8252 5000 **Fax:** +86 411 8252 5050 **Website:** www.shangri-la.com

**Fees: US\$1,750** per delegate. All fees include lunch, refreshments and conference papers. Payment is required prior to the event. Bookings posted less than 30 days before the event should be confirmed by telephone. IHS Global Limited will not be held liable for non-arrival of your registration confirmation details. If you do not receive confirmation of your registration please call us. All invoices and registrations processed must be honoured in full, unless cancellation has been received under the terms stated below.

**Cancellations:** Cancellations received in writing 30 days before the date of the conference will receive a full refund less a service charge of \$200. We regret that no refunds can be made for cancellations received after the time. Substitutes are welcome at no extra charge. It may be necessary for reasons beyond the control of the organisers to alter the content and timing of the programme or the speakers. In event of cancellations the organisers are not liable for any fees incurred in relation to travel and accommodation costs. This contract is subject to English Law.



Please return to: **Natalie Smith**, IHS McCloskey, Unit 6, Rotherbrook Court, Bedford Road, Petersfield, Hampshire, GU32 3QG, UK

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