



Yanmar Marine Dealer Evaluation

Please attach a copy of your dealers' business card below

Bronze Marine Engine

Does this dealer:

Meet the Basic Marine Engine Dealer Standards?

Have a trained Marine Diesel Engine Technician approved by the Regional Distributor?

Have the proper tools to make the repair(s), including basic hand tools and any YANMAR® Special Tools specific to the engines they are servicing?

Have up to date parts and service manuals for the YANMAR® engines they work on?

Obtain prior approval from the Regional Distributor before performing any warranty work?

Perform warranty services under YANMAR and Regional Distributors policies?

Have product liability insurance to protect them, the Regional Distributor, YANMAR and provides a copy of the policy every year to the Regional Distributor? (This should be able to protect all parties if the dealer has a major engine failure)

YES	NO
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>



Yanmar Marine Dealer Evaluation

Silver Marine Engine Dealer

Does this dealer:

Meet all the "Bronze" Marine Engine Dealer Standards?

Have a Trained YANMAR Marine Diesel Engine Technician?

Have the Advanced tools specific to the Series engines they are servicing?

Have YANMAR® Special Tools specific to the engines Series they are servicing?

Provide YANMAR® warranty service when requested on a timely basis?

Have the current Parts and Service Manuals for the engines they service?

Maintain a minimum stock of parts to service their territory? The population of YANMAR® powered boats in the territory and the distance to the next Dealer will determine stock levels. The Regional Distributor shall determine this level of stock and the Dealer shall agree in writing to maintain such inventory.

Provide service to a defined territory? This territory may be determined by the size of the Dealer's staff, facility and capabilities. However, the Dealer agrees that they must service what they sell.

Have access to the Internet and e-mail capabilities?

Own a digital camera?

YES	NO
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>
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Yanmar Marine Dealer Evaluation

Gold Marine Engine Dealer

Does this dealer:

Meet all the "Silver" Marine Engine Dealer Standards?

Own ALL the YANMAR® Special tools for the series of engines they service? (See Yanmar Tool List)

Have an up to date library of parts and service manuals for the entire series of engines they work on?

Have the current Service Advisories and Service Bulletins?

Maintain an adequate stock of parts to service their territory? The population of YANMAR® powered boats in the territory and the distance to the next dealer will determine this stock level. This level of stock shall be determined by the Distributor and shall be agreed to by the Dealer in writing.

Respond to YANMAR Warranty requests within 48 hours or two (2) business days including Saturday?

Plan to attend YANMAR training provided by YANMAR/Distributor on a yearly basis? (Each Technician's name will be forwarded to YANMAR)

Participate in Distributor Website?

Have the YANMAR® logos on their business cards displaying the appropriate pending trademark and/or registered trademark symbol's)?

YES NO



Yanmar Marine Dealer Evaluation

Gold Plus Marine Engine Dealer

Does this dealer;

	YES	NO
Meet all the "Gold" Marine Engine Dealer Standards?	<input type="checkbox"/>	<input type="checkbox"/>
Employs several YANMAR Trained Marine Diesel Engine Technicians as determined by the local Distributor?	<input type="checkbox"/>	<input type="checkbox"/>
Own the advanced YANMAR tools necessary to make repairs. (See Advanced Tool List)?	<input type="checkbox"/>	<input type="checkbox"/>
Own <u>All</u> YANMAR Special tools. (See YANMAR Tool List)?	<input type="checkbox"/>	<input type="checkbox"/>
Operate both a retail and mobile service?	<input type="checkbox"/>	<input type="checkbox"/>
Provide Warranty Service on all YANMAR® products (with exception of the SY series engines)?	<input type="checkbox"/>	<input type="checkbox"/>
Respond to warranty requests with a visit to the vessel within twenty-four (24) hours (one business day including Saturday)?	<input type="checkbox"/>	<input type="checkbox"/>
Have an up to date library of parts and service manuals for <u>ALL</u> current YANMAR® engines, Sail Drives and gears?	<input type="checkbox"/>	<input type="checkbox"/>
Have a <u>large</u> stock of parts (over \$10,000.00), as defined by the local Distributor, to service the Dealer's entire territory? The population of YANMAR® powered boats in the territory and the distance to the next Dealer will determine this stock level. The Distributor shall determine this level of stock and the Dealer shall agree to maintain such levels in writing.	<input type="checkbox"/>	<input type="checkbox"/>
Provide service to a defined territory? This territory may be determined by the size of the Dealer's staff, facility and capabilities. However, the Dealer agrees that they <u>must service what they sell</u> .	<input type="checkbox"/>	<input type="checkbox"/>
Displaying YANMAR® signage on the Dealer's service vehicle and retail building per YANMAR standards that include the incorporation of the appropriate trademark symbols?	<input type="checkbox"/>	<input type="checkbox"/>
Attend YANMAR® training provided by YANMAR/Distributor on a yearly basis?	<input type="checkbox"/>	<input type="checkbox"/>
Has their own Website promoting YANMAR® products?	<input type="checkbox"/>	<input type="checkbox"/>
Operates extended business hours to include Saturday?	<input type="checkbox"/>	<input type="checkbox"/>
Participates in Local Distributor and Regional Boat shows, tournaments and other events as requested.	<input type="checkbox"/>	<input type="checkbox"/>

Please complete this form, sign and return to Yanmar Marine USA via email to tdavis@yanmar-yma.com, and/or by mail.

Additional Comments/Notes: _____

Required if no dealer business card is provided

Dealer Name: _____
Dealer Address: _____
Dealer Contact Person: _____
Phone: _____
Fax: _____
Email: _____

Please provide for all dealers

Dealer Status: _____
Posted Retail Labor Rate: _____

Yanmar Marine USA Representative Signature / Date

Distributor Representative Signature / Date