

Contracts for the International Sale of Goods (CISG) Workshop

Introduction:

As of 18 December 2015, the United Nations Commission on International Trade Law (UNCITRAL) reports that 84 States have adopted the United Nations Convention on Contracts for the International Sale of Goods (CISG).

The CISG is the uniform international sales law of countries that account for two-thirds of all world trade. Australia, New Zealand, Singapore, South Korea, Japan, Mongolia and China are all contracting states of the CISG. The applicability of the CISG in the Hong Kong SAR, however, remains unclear and is subject to debates.

In Hong Kong, lawyers and traders are increasingly involved in cases to which the CISG applies. Arbitrators have also been called upon to decide the applicability of the CISG to Hong Kong parties. What then do Hong Kong traders, lawyers and arbitrators need to know about the CISG?

Highlights:

The workshop focuses on what common law lawyers, arbitrators and cross-border trading companies and merchants in Hong Kong need to know about the CISG. It will develop participants' understanding of the applicability of the CISG in Hong Kong and further substantiate their understanding of the principles and crucial differences between the CISG and English and Hong Kong law.

Target audience:

Lawyers, arbitrators and merchants involved in international and cross-border sale of goods transactions and related disputes.

Details:

- Date:** 17 March 2016 (Thursday)
Time: 2:00 p.m. – 6:00 p.m.
Venue: Hong Kong Management Association, 4/F, Pico Tower, 66 Gloucester Road, Wan Chai, Hong Kong
Medium: English
Seat Confirmation: Seat confirmation is based on receipt of payment on a first come, first served basis.
Enquiry: Contact Ms Kokko KO at Tel: 2973 0060 or e-mail to: publn@icchkcbc.org

Registration Fee:

- **HK\$ 1,900**/person (*regular*)
- **HK\$ 1,300**/person (*for ICC-HK members*)
- **HK\$ 300**/student (*there are limited number of seats for law students, please scan or copy your student ID together with registration form*)

Speakers Profile:

Professor Michael Bridge is the Cassel Professor of Commercial Law at the London School of Economics. He was an undergraduate and postgraduate student at LSE before starting his academic career. Before coming to the LSE in 2007, he held chairs in law at McGill University, the University of Nottingham and UCL, and was Dean of the Faculty of Laws at UCL. He has been a visiting professor at the Universities of Leeds, Malaya, Hong Kong, Melbourne, Sydney and Auckland and at Monash University. In 2013, he was elected a Fellow of the British Academy. In 2014 he was called as a Benchers of the Middle Temple. His books on *Sale of Goods* (Oxford University Press 3rd ed. 2014) and *International Sale of Goods* (3rd ed. Oxford University Press 2013) are considered leading texts in the field, along with *Personal Property Law* (Oxford University Press 4th ed. 2015). His many articles have appeared in such top-tiered journals as *Current Legal Problems*, *Edinburgh Law Review*, *Law Quarterly Review*, *Modern Law Review*, *Uniform Law Review*, *I.C.L.Q.*, and the *University of Hong Kong Law Review*.

His full profile is available at: <http://www.lse.ac.uk/collections/law/staff/michael-bridge.htm>

Professor Larry DiMatteo received his J.D. from the Cornell Law School; his LL.M. from Harvard Law School, and his Ph.D. in Business and Commercial Law from the University of Monash (Australia). In 2012, Professor DiMatteo served as a Fulbright Professor at the University of Sofia (Bulgaria) and was awarded the University of Florida's oldest and most prestigious award – "Teacher-Scholar of the Year." Also, in 2013 he was awarded the "Senior Scholar Award" for lifetime achievement by the Academy of Legal Studies in Business. Professor DiMatteo is the former Editor-in-Chief of the *American Business Law Journal*. He is the author or co-author of some 80 publications including 10 books and more than 40 law review articles. He has been a visiting professor at the Universities of Bocconi, Catania, Leicester, Münster, Sofia, Warsaw, and is currently a Visiting Fellow at City University of Hong Kong.

His full profile is available at: <http://warrington.ufl.edu/contact/profile.asp?WEBID=193>

Dr. Fan Yang specializes in international commercial contracts and arbitration. She studied law in Shanghai, Paris, Birmingham and London and was called to the Bar of England and Wales in 2005. She joined City University of Hong Kong as an Assistant Professor in 2009. She is a Fellow and an approved faculty member of the Chartered Institute of Arbitrators and an Elected Committee Member of the CI Arb East Asia Branch. Dr. Yang has been appointed as an arbitrator under the HKIAC Administered Arbitration Rules (2013), and has extensive experience in arbitrations under other leading institutional rules such as the ICC and CIETAC, and in *ad hoc* arbitrations. She has also experience in maritime arbitrations under the LMAA Terms and UNCITRAL investment treaty arbitrations administered by the PCA in The Hague.

Her full profile is available at: http://www6.cityu.edu.hk/slwp/people/people_yang.html

Moderator Profile:

Mr Ronald Sum is the Partner of Troutman Sanders LLP and chairman of the ICC-HK Arbitration and ADR Sub-Committee. He concentrates his practice in all areas of dispute resolution, specializing in China related matters, cross border disputes, transportation, international trade, insurance and reinsurance, product liability and product recall, including arbitration, litigation, mediation and investigations. Ronald is a fellow member of the Hong Kong Institute of Arbitrators and a fellow member of the Chartered Institute of Arbitrators. Ronald is on the panel of arbitrators of the HKIAC, CIETAC, SCIA and SIAC and has acted as arbitrator and advocate in HKIAC, CIETAC, SIAC, LMAA, LCIA and FOSFA administered arbitration proceedings. Ronald has conducted arbitrations in Hong Kong, Singapore, London, United States, and Australia. Ronald is also an accredited mediator of the Law Society of Hong Kong. Ronald is qualified to practice in Hong Kong, England and Wales and Australia.

His full profile is available at: http://www.troutmansanders.com/ronald_sum/

Registration:

Interested parties, please complete the registration form and return to Ms Kokko Ko via publn@icchkcbc.org or fax to (852)2869 0360.

Cancellation:

There is no refund for cancellation of booking initiated by the applicant. However, the registration may be transferred to another person from the same company or organization at no extra charge, subject to the prior consent of ICC-HK.

REGISTRATION FORM

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Time: 2:00 p.m. – 6:00 p.m.
Venue: Hong Kong Management Association, 4/F, Pico Tower,
 66 Gloucester Road, Wan Chai, Hong Kong
Medium: English
CPD: 3.5 Law Society CPD points granted
Subject: “ICC-HK Contracts for the International Sale of Goods (CISG) Workshop”

Please return this registration form to:
 Fax : 2869 0360, OR, e-mail to
publn@icchkcbc.org for seats
 reservation, enquiry:
 Ms Kokko Ko at Tel: 2973 0060

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Please sign in below signature box to confirm your consent to such use.

Registration fee:

- ☐ HK\$ 1,900/person (regular)
☐ HK\$ 1,300/person (for ICC-HK members)
☐ HK\$ 300/student (there are limited number of seats for law students, please scan or copy your student ID together with registration form)

	Participant's information	Participant's information	Participant's information
Name			
Position			
Department			
Tel No.			
E-mail			
Signature			

(E-mail address must be filled in. For extra participants over 3, please use a new registration form)

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