Cancellation Policy: One week prior to seminar, full refund less \$50/person for members and \$100.00/person for nonmembers applies when cancellation is received in writing and acknowledged in writing by OTA. No refunds for unattended webinars purchased as part of the Seasons Pass.

financially and in the classroom

Wednesday, September 17, 2014 11:00am - 12:00pm EST

Cheque # _____ Invoice # _____

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Succession Planning

Did you know that the trucking industry is facing shortages in many of our key occupations - not only drivers! In recent years, some of the highest retirement rates were among managers, supervisors, freight claims specialists and safety personnel. Unfortunately, these trends will likely continue - 1 in 8 managers & supervisors and 1 in 6 freight claims and safety specialists are over 55 years old. To combat these issues, many of today's successful businesses focus on growing their own leaders to be sure they can have the right people in the right jobs at the right time. These companies undertake "succession planning" for the most critical skill sets or positions in their company. We will provide an overview of our four step process that can guide you in developing your own succession plan.

Speaker: Representative from Trucking HR Canada Attendee Name: Company Name: Ext Fax Designation: Prov/State: Postal Code: Attendee Email: Cut-off for receiving registrations is 48 hours prior to each webinar. **Note - Each registration is valid for one login per webinar** **Individual Sessions** OTA Members Non-Members \$100 (Members) | \$200 (Non-Members) **Total Fee Buy Additional Login** \$100/login for additional logins for different location(s)/terminal(s). Plus 13% HST Subtotal (HST# 10780 1003 RT 0001) Select the # of additional Subtotal logins required **Total METHOD OF PAYMENT** Cheque ○ Visa ○ MC ○ AMEX ○ Invoice (OTA Members Only) Cardholder's Name Enclosed Credit Card # Expiry Date Signature Forward Registration Form with Payment to: FAX: 1.866.713.4188 Attn: Events Department, Ontario Trucking Association 555 Dixon Road, Toronto, Ontario M9W 1H8 | Phone: 416.249.7401 | events@ontruck.org

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