

## **Antique Dealers**

This is your opportunity to take advantage of a wonderful facility to market your antiques in a high traffic location well situated in the very popular destination area of Shipshewana, Indiana. We are home to one of the largest settlements of Amish in the United States as well as to the very popular Shipshewana Auction & Flea Market. We are interested in you if you are experienced in the antique business and offer a fine line of antiques.



### Location & Facility

Once again we are located on State Road 5 in Shipshewana Indiana right across the road from the famous Shipshewana Auction & Flea Market. The two story, 31,000 square foot facility is fashioned after the typical farmstead you would see driving through the Shipshewana countryside. We pride ourselves in keeping a very clean, well lit facility to market fine quality antiques. There is a wide variety of space sizes available as well as lighted glass showcases, wide aisle ways for convenient shopping, dock area for easy loading & unloading, elevator access, restroom facilities and ample parking.

#### **Mission Statement**

Our mission, in bringing together seller and buyer, is to offer efficient operations in a high-volume market, to ensure mutual satisfaction for all parties in transactions and to promote an enjoyable visit to Shipshewana.

### Special Events

**Town-Wide Pajama Sale:** Always held on the 1st Saturday in February. Come to town in your pajamas to receive discounts throughout town, some shops open as early as 5am! The Trading Place Antique Gallery participates by opening regular hours 9am - 5pm. We offer you a wide variety of discounts by participating vendors. Enjoy a day of shopping in Shipshewana in your pajamas!

**Antique Appraisal - Fun Fair:** Held each year the 2nd Saturday in February. For \$8.00 per item have your family heirloom or treasure looked at by our panel of experts for their opinion and approximation of value.

**Shipshewana Antique Market:** A fast growing market held each year on the first Saturday in June and the first Saturday in August (7:00am-4:00pm). The market has become a town-sponsored event. Over 100 vendors are setting in the grassy areas, under the big top and around the winding sidewalks of the Antique Gallery, offering a wide array of quality antiques including primitives, refinished furniture, toys, pottery and glass, plus much more. Food on the grounds. No admission to the public. Another great venue to market your antiques!

**Yard Sales:** 2nd Friday in June, July & September the Antique Gallery opens it's lawn for people to set up and sell their items! Have items you need to sell? Bring them over! Call 260-768-7090 for details.

**Evening at the Gallery:** Our annual open house held the second Friday in November (6:00pm-8:00pm). Food, discounts and door prizes! This is a fine way for the vendors to show appreciation to customers and friends alike. Always very well attended, lots of fun!

PO Box 185 • State Road 5 • Shipshewana, IN 46565 Ph 260) 768-7090 • Fx 260) 768-4523

www.TradingPlaceAmerica.com

## Shipshewana TradingPlace Antique Gallery

#### Spaces & Showcases

•Variety of space sizes available.

- •Six foot, lighted glass showcases available.
- •15 amp electric service available.
- •Elevator access to second floor.

#### Rates

•\$1.10 to \$1.49 per sq. ft. per month.

•Showcases \$70.00 per month – (\$25.00 single shelf).

•Six month minimum lease.

•Rent is due on or before the last day of the month for the following month.

•No sub-leasing by vendor.

#### **Commissions**

•8% on all items.

•A 5% charge will be deducted from gross sales on all credit card purchases.

### Payouts/Sales Reports

Weekly payout of sold merchandise less expensesA detailed itemizes listing of sales will be furnished with each payout period.

#### **Consignments**

•Consignments accepted as long as there is room •\$10.00 per item, \$30.00 per set, covers a two month period.

•10% commission when item is sold.

### Age Guidelines & Quality Control

•All items offered for sale must be antique or up through the 1960s and of quality.

•New items, antique reproductions, crafted items,



articles depicting nudity, handguns, slot machines or objectionable material will not be allowed.

•Management has the right to reject or remove any article consigned. Management includes any outside service hired to grade and pull articles in question of age.

#### **Discount Policies**

•Unless otherwise specified by lessee, management has the right to discount by 10% in order to close a sale paid with cash or check. No discount on items paid with credit card.

•No discounts on items priced less than \$20.00.

•Booth Sales: Generalized booth sale signs are allowed (i.e. 15% off everything) as well as individual items on sale; however sales are limited to a four week period with a minimum of four weeks between sales. Only four generalized sales allowed in a calendar year (Jan.-Dec.) All generalized booth sales must be reported and recorded at the front desk and sale signs will be monitored by gallery personnel.

#### Other

•All spaces and showcases are to be kept in a neat, clean, orderly fashion and rearranged at least once a month by lessee.

•Showcases are kept under lock & key by management.

•All items must be properly labeled with tags or stickers.

•Management is not responsible for theft or damaged items.

Gallery Hours

*May - September:* Mon-Sat, 9am-6pm *October - April:* Mon - Sat, 10am - 5pm

# ShipshewanaDealer ApplicationTradingPlaceAntique Gallery

		Date	
lame	Trade Name		
Address	City	State	Zip
)	( ) 		
Daytime Phone	Evening Phone		
Background Information			
Jumber of years in the Antiques business:			
Types of antiques you specialize in (attach photos):			
Do you currently rent space in a mall? 🔲 Yes 🔲 No	Mall Name/Location		
List the shows you participate in:			
no nows you participate in			
Dealer References			
Name	Phone(	)	
Name	Phone_ (	)	
Name		)	
How did you hear about the Trading Place Antique Galler	y؛		
Were you referred by a Trading Place Dealer?			
Trading Place Booth/Showcase Requ	irements		
Booth Space Requested (square for	ootage) Number of Showcases Re	quested	
Requested Rental Start Date			
Please mail or fax this application to the below address:	:		
	te Road 5 • Shipshewana, IN 465	565	
,	68-7090 • Fx 260) 768-4523 radingPlaceAmerica.com		