

# The Homeowner Assistance Program Week 263 Situation & Pipeline Report

July 19, 2011

July 08, 2011 – July 14, 2011

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#### **EXECUTIVE SUMMARY**

A total of 82 appointments were held with applicants at the Baton Rouge Housing and New Orleans Assistance Offices. The number of total eligible population decreased to 148,524 and the total number of closings held as of July 14 increased 128,606.

**Table 1: Homeowner Program Snapshot** 

Activity	As of COB	Weekly	As of COB	Total Dollars
	7/8/11	Activity	7/14/11	
Applications Received				
Total Applications Received	229,424	0	229,424	
Ineligible Applications				
Total Ineligible	80,717	183	80,900	
Duplicate Application	39,666	0	39,666	
No First Appointment	24,624	0	24,624	
Ineligible- FEMA Assessment	7,510	0	7,510	
Sold Home Ineligible / Not	2,690	3	2,693	
Interested				
Other Ineligible Reason	6,227	180	6,407	
Eligible Applications				
Total Eligible Population	148,707	-183	148,524	
Applications Withdrawn	3,915	5	3,920	
Title/Heirship Issues	31	-23	8	
Unable to Contact	261	-162	99	
Eligiblity Documentation Requested	4	-4	0	
Zero Awards	14,806	-2	14,804	
Eligible for Benefits Calculation	129,690	3	129,693	
Funding Disbursed				
Total Funding Disbursed	128,577	29	128,606	\$8,820,813,254
Option One Closings	118,032	26	118,058	\$7,920,262,642
Option Two Closings	8,237	1	8,238	\$726,253,495
Option Three Closings	2,308	2	2,310	\$174,297,118
Sold Homes Closings	1,229	1	1,230	\$53,567,256
Elevation Only Closings	2,183	-20	2,163	\$64,220,242
Total Closings with Elevation Dollars	31,852	10	31,862	\$926,401,609
Affordable Compensation Grants Disbursed	45,983	-1	45,982	\$2,103,564,601
Individual Mitigation Measures (IMM)	10,787	765	11,552	\$86,551,112
Benefits Calculated Without Funds Disbursed				
Eligiblity Calculated Without Funds Disbursed	1,113	-26	1,087	\$23,337,650
Active Applications	54	-6	48	\$1,926,536
IMM Only	770	-18	752	\$5,651,892
Currently Transferred to Title Company				
Initial Closing Transfer	289	-2	287	\$15,759,222
Additional Disbursement Transfer	1,461	165	1,626	\$12,766,061



July 08, 2011 - July 14, 2011

#### **HOMEOWNER PROGRAM**

Figure 1: Homeowner Assistance Program Pipeline - Applicant Input and Calculation

	HOMEOWNER	CUMULATIVE	CUMULATIVE	
	PROCESS	As of 7/8	As of 7/14	INCREASE
യ് ഗ	APPS RECEIVED	229,424	229,424	0
S T				100
ē ¥	TOTAL INELIGIBLE	80,717	80,900	183
ΑĒ	BENEFIT OPTIONS	1 112	1 007	-26
ΑĎ	LETTERS WITHOUT CLOSINGS	1,113	1,087	
APPLICATIONS & APPOINTMENTS	RHAS	67,181	67,263	82
4 ~	APPTS HELD	07,101	07,200	
ဟ				
Ž O	TOTALELIGIBLE	148,707	148,524	-183
Ĭ	POPULATION	. 16,101	110,021	
CALCULATIONS	TOTAL	\$ 8.84 billion	\$ 8.84 billion	\$ 0.00b
l Ö				
₹ S	AVERAGE	68,127	68,193	

- The \$8.84 billion total and \$68,193 average award represent maximum benefit if ALL eligible applicants select to rebuild in place (the total includes additional compensation grant calculations, compensation grants, and elevation grants, but does not include 'zero' grant awards and applicants terminated)

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#### **Housing Assistance Center Activity**

Figure 2: Homeowner Assistance Program Pipeline - Option Selection and Closing Process

HOMEOWNER CUMULATIVE CUMULATIVE PROCESS As of 7/8 As of 7/14 INCREASE    As of 7/8	8		о <b>х</b>	•	
OPTION ONE CLOSINGS		HOMEOWNER	CUMULATIVE	CUMULATIVE	
CLOSINGS   118,032   116,096   26		PROCESS	As of 7/8	As of 7/14	INCREASE
OPTION THREE CLOSINGS  SOLD HOMES  1,229  1,230  1  TOTAL FUNDING DISBURSED  128,577  128,606  29  TOTAL  \$8.81 billion  \$8.82 billion  \$.01b	<b>≻</b> Z		118,032	118,058	26
SOLD HOMES 1,229 1,230 1  TOTAL FUNDING 128,577 128,606 29  TOTAL \$8.81 billion \$8.82 billion \$.01b	7 = ()		8,237	8,238	1
SOLD HOMES 1,229 1,230 1  TOTAL FUNDING 128,577 128,606 29  TOTAL \$8.81 billion \$8.82 billion \$.01b	OP1		2,308	2,310	2
TOTAL \$8.81 billion \$8.82 billion \$.01b	ပြ လ	SOLDHOMES	1,229	1,230	1
TOTAL \$8.81 billion \$8.82 billion \$.01b					
TOTAL \$8.81 billion \$8.82 billion \$.01b					
	S		128,577	128,606	29
	Z				
	so-	TOTAL	\$8.81 billion	\$8.82 billion	\$ .01b
AVERAGE* \$68,541 \$68,588	ਹ				
		AVERAGE*	\$68,541	\$68,588	

- \*Extrapolation of average award for populations where funds have been disbursed

See the Glossary for explanation of Figure 2 terms



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#### Housing Assistance Center Activity

- A total of 82 RHAS appointments were held at the Baton Rouge Housing and New Orleans Assistance Office for the reporting week.
- As of April 8, 2009, 4,414 RHAS appointments were conducted by HGI.

#### **Award Calculation Activity**

- The *Road Home* has calculated 148,706 benefits
  - The average total benefit calculated was \$68,193 (excluding 'zero' awards applicants withdrawn and ineligible)
  - o 3,920 calculations resulted in applications withdrawn from the program
  - o 14,804 'zero awards' grant amounts were calculated
  - o 1,087 benefits options letters are available for transfer to closing agents

#### **Elderly Award Closing Activity**

- Of the homeowners who have selected their options:
  - 29,841 options selection letters have been returned from elderly applicants (Total Table 2 and 3)
  - The vast majority of all homeowners, including elderly homeowners, have selected Option 1 to keep their homes

**Table 2: Cumulative Elderly Benefits Options Closing** 

Elderly Benefits Options C	Closings
Number of Option One	25,037
Number of Option Two	2,693
Number of Option Three	1,974
Total	29,704

**Table 3: Cumulative Elderly Benefits Options Selection** 

Elderly Benefits Options Selec	ted Remaining
Number of Option One	135
Number of Option Two	0
Number of Option Three	2
Total	137



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#### **Table 4: Closings Held Activity including LMI Detail**

Total Household and Low/Moderate Income (LMI) Detail

Closings Held	Option 1	Option 2	Option 3	Totals
Number of Closed Options	118,058	8,238	2,310	128,606
Total \$ in Closed Options	\$7,920,262,642.07	\$726,253,494.75	\$174,297,117.53	\$8,820,813,254.35
Comp Grant \$ in Closed				
Options	\$4,993,355,180.39	\$536,680,584.10	\$174,260,167.53	\$5,704,295,932.02
Elev Grant \$ in Closed Options	\$926,274,628.86	\$96,980.45	N/A	\$926,401,609.31
ACG \$ in Closed Options	\$1,914,081,720.75	\$189,475,930.20	N/A	\$2,103,564,600.95
IMM \$ in Closed Options	\$86,551,112.07	N/A	N/A	\$86,551,112.07
LMI Closed Options	Option 1	Option 2	Option 3	Totals
Number of Closings Held by				
LMI	50,312	3,999	958	55,269
Total \$ to LMI	\$4,297,257,402.49	\$401,583,896.24	\$71,653,193.71	\$4,770,494,492.44
Comp Grant \$ to LMI	\$2,003,118,396.53	\$222,035,116.74	\$71,616,243.71	\$2,296,769,756.98
Elev Grant \$ to LMI	\$447,279,110.38	\$50,460.00	\$30,000.00	\$447,359,570.38
ACG \$ in Research for				
Categorization	\$94,401,705.95	\$9,977,610.70	N/A	\$104,379,316.65
ACG \$ to LMI	\$1,819,680,014.80	\$179,498,319.50	N/A	\$1,999,185,284.30
Total ACG \$	\$1,914,081,720.75	\$189,475,930.20	N/A	\$2,103,564,600.95
Total IMM \$	\$27,179,880.78	\$0.00	N/A	\$27,179,880.78
LMI Closed Option				m
Percentages	Option 1	Option 2	Option 3	Totals
% of Total Closings Held that	42.07	40.07	4107	120
are LMI	43%	49%	41%	43%
% of Total \$ to LMI	54%	55%	41%	54%
% of Comp Grant \$ to LMI	40%	41%	41%	40%
% of Elev Grant \$ to LMI	48%	31%	N/A	48%
% of ACG \$ to LMI	95%	94%	N/A	95%
% to IMM	31%	N/A	N/A	31%

**Table 5: Additional ACG Dollars** 

ACG > \$50,000	
Count	13,529
Additional ACG Amount	474,963,850.58

#### Low/Moderate Income Households

- A total of 128,606 applicants had gone to closing and received their Road Home disbursement as of July 14, 2011. Of these applicants, 55,269 (43 percent) were documented as LMI.
- A total of \$8,820,813,254.35 in Homeowner Assistance Program awards were disbursed as of July 14, 2011. Of these disbursements, (54 percent) went to applicants documented as LMI.

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#### **Elevation Program Activity**

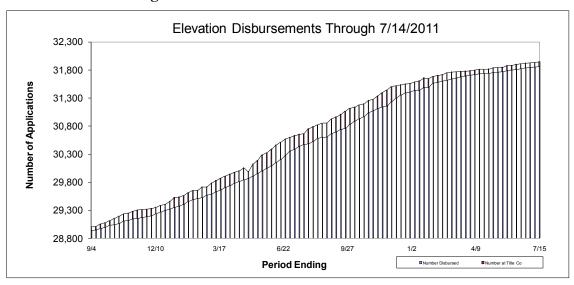
As of July 14, 2011, a total of 115,540 elevation letters have been sent to applicants.

- 34,490 (30%) applicants have returned letters expressing their interest in participating in the elevation program.
- 32,105 applicants are eligible and interested in receiving elevation awards. 31,862 applicants have received elevation disbursements totaling \$926,401,609 (average elevation award of \$29,075).
- 5,064 initial and 24,892 additional disbursements of elevation funds from March 2008 through the present for a total of \$874,206,297.
- 1,906 initial and 747 additional disbursements previously from program inception through current total of \$52,195,312.
- 86 elevation requests for a total of \$2,518,848 are currently at the closing companies for processing. See Table 6 and Figure 3 and 4 for a summary of Elevation Disbursement Activity.

**Table 6: Elevation Disbursement Activity** 

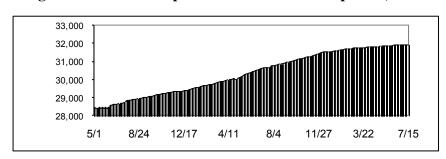
	# 0f Initial Disbursements	# 0f Additional Disbursements	То	ital \$ Disbursed
Elevation Disbursements through Feb 08	1,906	747	\$	52,195,312
Elevation Disbursements from Mar 08	5,064	24,892	\$	874,206,297
Total Elevation Disbursements	6,970	25,639	\$	926,401,609
	Applications at Title Company			
Total Pending Transactions	86		\$	2,518,848

**Figure 3: Elevation Disbursement Activities** 



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Figure 4: Total Anticipated Disbursed Since April 20, 2009



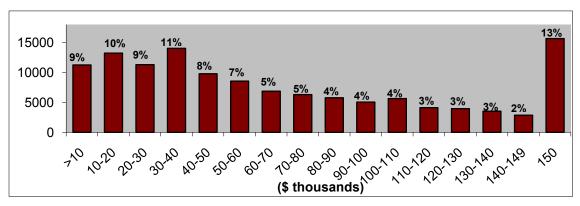
#### **Closing Activity**

- As of July 14, 2011, a total of 34,281 files have been transferred to closing agents by HGI.
- The closing team has assisted closing agents in completion of 128,606 closings, of which:
  - o The average award is \$68,587.88.
  - o 55,269 also received additional compensation grants. The average additional compensation grant award is \$36,171.91.
  - o Closed 29,704 elderly applicants for a total of \$2,363,661,873.05.
  - Appendix C reports Closings by Parish and Zip Code
- To date, the closing agents have completed 51,475 additional disbursements for a total of \$1,114,374,495.99. The average additional disbursement is \$21,648.85.

Table 7: Applicants and Closings Held By Race/Ethnicity

	Appli	cants	Closing	gs Held
Race	#	%	#	%
American Indian/Alaska Native	522	0.00406	522	0.41%
American Indian/Alaska Native and White	384	0.002987	384	0.30%
American Indian/Alaskan Native/Black-African	297	0.00231	297	0.23%
Asian	2,129	2%	2,130	1.66%
Asian and White	212	0.001649	212	0.16%
Black/African American	52,907	41%	52,915	41.15%
Black/African American and White	910	1%	910	0.71%
Native Hawaiian/Other Pacific Islander	134	0.001042	134	0.10%
Other Multi-Racial	2,555	2%	2,557	1.99%
White	50,997	40%	51,018	39.67%
A race was not provided	17,521	14%	17,527	13.63%
	128,568		128,606	

Figure 5: Award Size



**Table 8: Eligible Application Summary** 

TOTAL ELIGIBLE APPLICATIONS	148,524
Completed Applications	
Closed	128,606
Zero Awards	14,804
Title / Heirship	8
Unable to Contact	99
Eligibility Document Request Deadline Expired	0
Award Declined	3,920
Total Completed Applications	147,437
Applications that Cannot Close at Title Co.	
Refuse to Close	2
Title Issue	65
Legal Issue	25
Mortgage Issue	49
POA Required	0
Total Applications that Cannot Close at Title Co.	141
Active Applications	
In Progress – Pre-Closings	786
In Progress – Title Company	146
Closed but Not Disbursed 31	
Scheduled to Close 8	
Received but not Scheduled 107	
Awaiting Approval by OCD	14
Filed Pre-Closing Appeal	0
Total Active Applications	946

<b>Active Additional Disbursement Applications</b>	
Closed but Not Disbursed	787
Received but not Scheduled	1364
2nd Disbursement Mailout	139

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#### Manufactured Home Project

The special manufactured home project has yielded the following progress (See Summary Table 9):

- Identified 13,873 manufactured home applicants to date
- Updating and ensuring valid HEs are in data warehouse
- Working through PSV process
  - For nearly all cases, we have established whether or not land is owned used application data or called homeowner
  - O Where land is owned, we have determined whether or not the existing BPO is based on manufactured home comparables; if not ordered new BPO

**Table 9: Manufactured Home Pipeline Progress** 

Manufactured Homes Pipeline Summary							
	COB	COB	COB	COB			
Description	6/24/11	7/1/11	7/8/11	7/15/11			
Total Number of Eligible Manufactured Home							
Applications	13,922	13,922	13,891	13,873			
Mobile Homes on Owned Land	5,834	5,834	5,823	5,815			
Mobile Homes on Leased Land	8,088	8,088	8,068	8,058			
Total Number of Eligible Manufactured Homes Closed							
(Funds Disbursed)	13,858	13,859	13,859	13,859			
Total Number of Eligible Manufactured Homes							
Remaining	25	25	3	4			

#### Home Evaluations (Home Inspection) Activity

**Table 10: Home Evaluation Pipeline Progress** 

ISSUE CATEGORY	# OF ISSUES
Case Review Issues	49
RH ECD/ Structure appeals	4
State appeals	0
FEMA eligibility appeals	2
Elevation appeals	1
Total Home Evaluation Issues	56

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#### **Appeals**

As of July 14, 2011, 17,884 cases have been processed through the Appeals department, 17,877 have been resolved, and 7 are active. Table 11 shows the status of these cases.

**Table 11: Status of Appeals** 

ACTIVITY	As of COB 16-Jun	As of COB 23-Jun	As of COB 30-Jun	As of COB 7-Jul	As of COB 14-Jul
<b>Total Cases Processed</b>	17,879	17,880	17,882	17,882	17,884
Appeal Cases Pending					
Decision/Research	6	6	10	8	7
Ineligible Status Appeal	1	2	0	0	0
Total Active Cases	7	8	10	8	7
<b>Total Cases Resolved</b>	17,872	17,872	17,872	17,874	17,877

Further analysis of the resolved appeals cases (17,877) shows that:

- 6,736 (34%) have resulted in additional funds being awarded to applicants for a total of \$188,992,699. The average additional disbursement is \$28,057.
- 919 (5%) resulted in a reduction of award for a total of \$17,358,019. The average reduction is \$18,888.
- 5,604 (31%) resulted in no change to the award amount.
- 4,618 (23%) were reviewed for an eligibility determination, 1,575 were approved and 3,043 were denied.
- Since April 20, 2009, 2,350 appeals cases have been reviewed and resolved by HGI.

**Table 12: Status of State Panel Review Appeals** 

ACTIVITY	As of COB 23-Jun	As of COB 30-Jun	As of COB 7-Jul	As of COB 14-Jul
Total Cases Requested for State Panel Review	4,215	4,215	4,215	4,216
State Appeal Cases in Progress	3	3	1	2
State Appeal Cases Resolved	4,212	4,212	4,214	4,214

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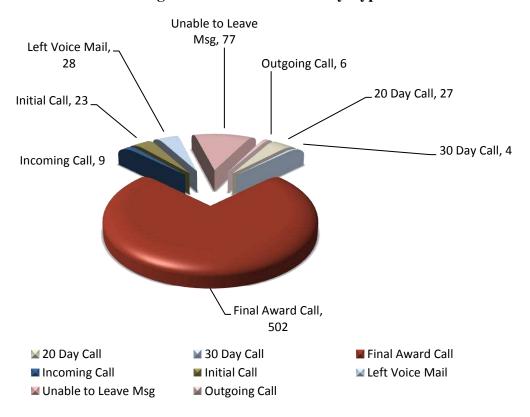
#### Personal Application Liaisons (PAL)

There were a total of 676 contacts made for this reporting period. Table 13 and Figures 5 and 6 detail PALs contacts by type and day.

**Table 13: PAL Metrics** 

Form of Communication	Count of Apps
20 Day Call	27
30 Day Call	4
Final Award Call	502
Incoming Call	9
Initial Call	23
Left Voice Mail	28
Outgoing Call	77
<b>Unable to Leave Msg</b>	6
Grand Total	676

Figure 6: PAL Breakdown by Type





11812 11912 11012 11212 11212 11312 11311

Figure 7: PAL Contact Daily Activity

**Table 14: Incoming and Outgoing Calls** 

07/08/11 - 07/14/11	In- Coming	Out- Going	Abandoned	Abandon %	Total Calls
Call Center	3,681	_	50	1.4	3,681
Compliance Call Center	100		28	38.9	100
C&M	94	603			697
IMM	197	124			321
LLS	4	27			31
AFWA	30	28	0		58
Record Requests	12	17	0		29
Subrogation	17	1			18
E&BD	163	761	0	0.0	924
Appeals	18	21	0		39
Total	4,316	1,582	78	1.3	5,898

<sup>\*</sup>A total number of 676 calls are referenced in Table 13 and Figure 6 shown above for the weekly PAL contacts.

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#### Housing Assistance Center Appointment Activity

There were a total of 82 RHAS appointments held at the Baton Rouge and New Orleans Housing Assistance Centers during the reporting period.

Figure 8: Housing Assistance Center Appointments by Week

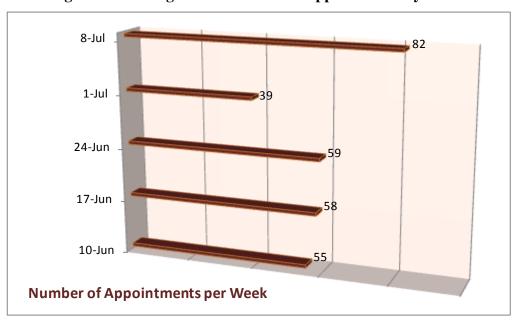
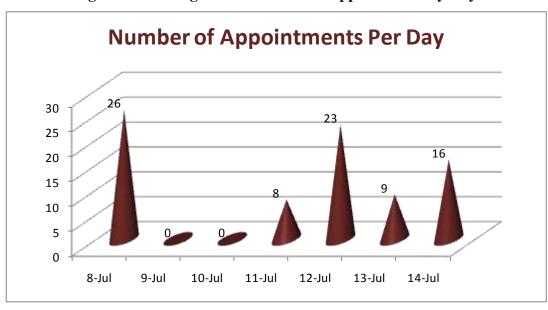


Figure 9: Housing Assistance Center Appointments by Day



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#### PROGRAM SUPPORT STATUS

#### **ANTIFRAUD, WASTE & ABUSE/ RECORDS REQUESTS**

- Researched and responded to subpoenas, advocacy group requests, and applicant file requests
- Investigated both internal and external matters reported via several sources, to include the Antifraud and Ethics Help Lines

**Table 15: Antifraud and Ethics Metrics** 

ACTIVITY	11-Jun	18-Jun	25-Jun	2-Jul	9-Jul
	17-Jun	24-Jun	1-Jul	8-Jul	15-Jul
Issues Received via Antifraud and Ethic Help Line	7	6	5	9	5

Table 16: Antifraud, Waste & Abuse

	11-Jun	18-Jun	25-Jun	2-Jul	9-Jul
ACTIVITY	17-Jun	24-Jun	1-Jul	8-Jul	15-Jul
<b>ID Verifications Received For</b>					
Review	24	0	6	2	7
ID Verifications Cleared	21	0	6	1	7
AWFA Issues Opened	7	6	5	9	5

**Table 17: Record Requests** 

	11-Jun	18-Jun	25-Jun	2-Jul	9-Jul
ACTIVITY	17-Jun	24-Jun	1-Jul	8-Jul	15-Jul
Subpoenas Received	4	1	0	2	7
Subpoenas Resolved	13	0	4	1	1
Public Record Requests Received	8	6	9	7	11
Public Record Requests Resolved	6	17	15	5	12



#### **APPENDIX A**

#### Option Selections of Applicants, by Parish of Damaged Residence

**Note:** All Damaged Residence information is as provided by the applicant during the application process. Actual damaged residence information

may differ from what the applicant provided. Eligibility information is properly confirmed during the verification process

Parish	Option 1. Keep Your Home	Option 2. Sell, but Stay in Louisiana	Option 3. Sell, and Move out of Louisiana	Option 5. Delay Selection of Benefit	Total
Acadia	290	2			292
Allen	488	11	1		500
Ascension	145				145
Assumption	209				209
Beauregard	936	10			946
Calcasieu	12,668	114	8		12,790
Cameron	1,546	127	3		1,676
East Baton Rouge	177	2	1		180
East Feliciana	27	1			28
Evangeline	53				53
Iberia	1,020	17	1		1,038
Iberville	55	1			56
Jefferson	24,891	140	33		25,064
Jefferson Davis	850	12			862
Lafayette	112	2			114
Lafourche	791	6	1		798
Livingston	213	3			216
Orleans	41,499	3,624	1,596	1	46,720

Parish	Option 1. Keep Your Home	Option 2. Sell, but Stay in Louisiana	Option 3. Sell, and Move out of Louisiana	Option 5. Delay Selection of Benefit	Total
Plaquemines	2,896	244	22		3,162
Pointe Coupee	14				14
Sabine	30				30
Saint Bernard	7,878	3,756	716		12,350
Saint Charles	983	3	1		987
Saint Helena	269	2			271
Saint James	367				367
Saint Landry	158	6			164
Saint Martin	102	3			105
Saint Mary	841	4			845
Saint Tammany	10,864	141	32		11,037
St John The Baptist	1,217				1,217
Tangipahoa	1,501	6	1		1,508
Terrebonne	2,465	49	1		2,515
Vermilion	1,598	50	3		1,651
Vernon	141	2			143
Washington	1,324	14	1		1,339
West Baton Rouge	13				13
West Feliciana	4				4
	118,635	8,352	2,421	1	129,409

<sup>\*</sup>Note: Option 4 Decline Benefits went to zero in Pipeline Week 258 and the column is no longer shown.



**APPENDIX B** 

#### **Benefits Calculated by Damaged Residence Parish**

Note: All Damaged Residence information is as provided by the applicant during the application process. Actual damaged residence information

may differ from what the applicant provided. Eligibility information is confirmed during the verification process

Parish	Number of Calculations
Acadia	292
Allen	501
Ascension	144
Assumption	209
Beauregard	946
Calcasieu	12,806
Cameron	1,678
East Baton Rouge	181
East Feliciana	29
Evangeline	53
Iberia	1,040
Iberville	56
Jefferson	25,157
Jefferson Davis	863
Lafayette	115
Lafourche	798
Livingston	216
Orleans	46,787
Plaquemines	3,164
Pointe Coupee	14
Sabine	30

Parish	Number of Calculations
Saint Bernard	12,350
Saint Charles	988
Saint Helena	271
Saint James	367
Saint Landry	164
Saint Martin	105
Saint Mary	843
Saint Tammany	11,107
St John The Baptist	1,218
Tangipahoa	1,510
Terrebonne	2,522
Vermilion	1,669
Vernon	143
Washington	1,339
West Baton Rouge	13
West Feliciana	4
	1
	129,693



July 08, 2011 - July 14, 2011

#### **APPENDIX C**

#### Closings by Parish and Zip Code -

**Note:** All Damaged Residence information is as provided by the applicant during the application process. Actual damaged residence information may differ from what the applicant provided. Eligibility information is confirmed during the verification process.

Parish	Option 1. Keep Your Home	Option Amount	Option 2. Sell, but Stay in Louisiana	Option Amount	Option 3. Sell, and Move out of Louisiana	Option Amount	Total	Total Dollars by Parish
Acadia	290	\$11,455,685.39	2	\$79,017.14			292	\$11,534,702.53
Allen	488	\$17,057,278.35	11	\$781,526.11	1	\$15,302.45	500	\$17,854,106.91
Ascension	143	\$6,760,870.47					143	\$6,760,870.47
Assumption	208	\$7,266,926.41					208	\$7,266,926.41
Beauregard	933	\$29,183,365.13	10	\$699,394.01			943	\$29,882,759.14
Calcasieu	12,637	\$456,019,468.20	105	\$7,486,257.40	6	\$281,654.70	12,748	\$463,787,380.30
Cameron	1,545	\$101,440,759.51	126	\$9,734,217.50	2	\$143,850.00	1,673	\$111,318,827.01
East Baton Rouge	178	\$7,240,977.49	1	\$66,481.37	1	\$62,718.03	180	\$7,370,176.89
East Feliciana	27	\$913,768.11	1	\$50,000.00			28	\$963,768.11
Evangeline	53	\$1,546,943.71					53	\$1,546,943.71
Iberia	1,020	\$50,163,439.58	16	\$910,434.47	1	\$61,085.70	1,037	\$51,134,959.75
Iberville	55	\$2,358,692.84	1	\$36,036.42			56	\$2,394,729.26
Jefferson	24,672	\$1,338,907,210.49	134	\$14,011,770.46	29	\$2,576,708.63	24,835	\$1,355,495,689.58
Jefferson Davis	850	\$29,012,960.15	12	\$832,716.37			862	\$29,845,676.52
Lafayette	113	\$3,350,928.95	2	\$205,060.00			115	\$3,555,988.95
Lafourche	791	\$37,277,330.38	6	\$394,070.95	1	\$83,762.58	798	\$37,755,163.91
Livingston	213	\$9,380,651.27	3	\$170,679.66			216	\$9,551,330.93
Orleans	41,191	\$3,755,970,254.68	3,556	\$343,954,379.72	1,510	\$118,032,112.21	46,257	\$4,217,956,746.61



Parish	Option 1. Keep Your Home	Option Amount	Option 2. Sell, but Stay in Louisiana	Option Amount	Option 3. Sell, and Move out of Louisiana	Option Amount	Total	Total Dollars by Parish
Plaquemines	2,890	\$180,497,800.14	239	\$16,205,645.12	22	\$1,166,503.16	3,151	\$197,869,948.42
Pointe Coupee	14	\$694,703.66					14	\$694,703.66
Sabine	30	\$1,119,354.17					30	\$1,119,354.17
Saint Bernard	7,861	\$685,351,418.65	3,742	\$308,144,406.23	700	\$49,295,318.59	12,303	\$1,042,791,143.47
Saint Charles	974	\$41,771,143.23	3	\$313,531.89	1	\$90,000.00	978	\$42,174,675.12
Saint Helena	268	\$11,475,233.01	2	\$143,031.10			270	\$11,618,264.11
Saint James	367	\$12,985,237.82					367	\$12,985,237.82
Saint Landry	158	\$7,456,435.46	6	\$540,359.60			164	\$7,996,795.06
Saint Martin	102	\$2,870,037.46	3	\$158,095.95			105	\$3,028,133.41
Saint Mary	839	\$34,878,868.50	4	\$207,470.66			843	\$35,086,339.16
Saint Tammany	10,877	\$705,522,907.47	136	\$13,082,483.35	30	\$2,252,314.65	11,043	\$720,857,705.47
St John The Baptist	1,217	\$34,274,373.53					1,217	\$34,274,373.53
Tangipahoa	1,500	\$64,775,304.53	6	\$419,788.82	1	\$41,576.71	1,507	\$65,236,670.06
Terrebonne	2,467	\$130,179,323.03	47	\$3,339,958.86	1	\$41,071.13	2,515	\$133,560,353.02
Vermilion	1,612	\$95,232,662.45	49	\$3,402,056.10	3	\$134,133.35	1,664	\$98,768,851.90
Vernon	141	\$3,975,116.24	2	\$152,624.24			143	\$4,127,740.48
Washington	1,317	\$40,952,842.63	13	\$732,001.25	1	\$19,005.64	1,331	\$41,703,849.52
West Baton Rouge	13	\$706,234.22					13	\$706,234.22
West Feliciana	4	\$236,134.76					4	\$236,134.76
	118,058	\$7,920,262,642.07	8,238	\$726,253,494.75	2,310	\$174,297,117.53	128,606	\$8,820,813,254.35



Zip	Number	Dollar Amount
Code	of Closings	
30291	1	\$106,860.00
32217	1	\$56,870.38
35222	1	\$76,902.30
38309	1	\$41,960.00
39466	1	\$150,000.00
40094	1	\$40,590.77
40117	1	\$10,229.98
40119	1	\$69,861.57
40445	1	\$48,187.59
70001	909	\$49,741,117.31
70002	952	\$59,931,985.52
70003	2,355	\$132,187,103.28
70005	806	\$45,386,118.69
70006	1,438	\$80,265,137.70
70012	1	\$69,868.67
70014	1	\$45,419.47
70015	1	\$37,500.00
70017	10	\$1,093,844.45
70018	4	\$482,395.38
70019	5	\$684,750.00
70028	1	\$130,730.00
70029	1	\$69,425.63
70030	52	\$2,382,391.13
70031	49	\$1,981,570.81
70032	1,880	\$152,291,398.64

Zip Code	Number of Closings	Dollar Amount
70033	1	\$35,800.00
70036	186	\$13,031,910.92
70037	478	\$26,615,108.80
70038	278	\$12,433,499.60
70039	87	\$3,520,676.79
70040	364	\$30,129,129.40
70041	773	\$44,042,001.06
70042	6	\$339,677.42
70043	5,221	\$446,346,912.15
70044	3	\$286,000.00
70045	3	\$280,479.74
70046	11	\$840,918.19
70047	159	\$7,081,960.06
70048	2	\$45,330.74
70049	172	\$6,023,215.70
70050	228	\$14,365,690.10
70051	60	\$2,310,282.22
70052	47	\$1,425,874.86
70053	695	\$34,764,847.92
70054	2	\$99,998.05
70056	1,861	\$82,120,226.35
70057	116	\$4,185,312.86
70058	3,166	\$147,095,381.86
70059	5	\$391,081.87
70062	906	\$58,015,322.15

Zip Code	Number of Closings	Dollar Amount
70063	6	\$287,160.03
70064	3	\$194,967.67
70065	3,737	\$203,629,089.29
70066	7	\$205,912.60
70067	419	\$30,394,190.95
70068	729	\$14,724,802.31
70069	9	\$444,167.80
70070	125	\$4,406,260.72
70071	46	\$1,855,758.85
70072	4,312	\$266,479,857.35
70073	6	\$334,623.71
70075	1,524	\$114,524,132.33
70076	13	\$545,568.27
70077	1	\$150,000.00
70078	19	\$1,058,498.85
70079	20	\$1,021,921.41
70080	16	\$919,216.27
70081	2	\$186,646.09
70082	141	\$9,850,163.53
70083	805	\$57,782,116.65
70084	235	\$9,986,295.62
70085	1,559	\$130,119,844.20
70086	74	\$3,013,979.60
70087	305	\$14,502,971.09
70090	172	\$6,233,012.08



Zip Code	Number of Closings	Dollar Amount
70091	105	\$4,855,271.46
70092	2,046	\$192,689,647.23
70093	2	\$300,000.00
70094	1,965	\$79,122,801.47
70095	2	\$66,435.42
70096	1	\$110,448.86
70101	12	\$798,598.67
70104	1	\$2,613.09
70105	1	\$78,877.29
70107	1	\$56,880.00
70109	1	\$147,266.60
70110	1	\$82,000.00
70112	71	\$6,312,566.63
70113	407	\$36,143,873.48
70114	1,310	\$61,917,084.68
70115	1,412	\$106,037,112.31
70116	743	\$72,236,056.14
70117	5,862	\$607,262,850.62
70118	2,357	\$211,221,204.71
70119	3,442	\$322,306,827.61
70120	1	\$79,091.60
70121	412	\$26,912,666.77
70122	7,773	\$754,716,908.92
70123	522	\$29,363,801.58
70124	3,829	\$433,082,011.87

Zip Code	Number of Closings	Dollar Amount
70125	1,669	\$162,449,946.86
70126	6,172	\$559,101,964.85
70127	3,935	\$335,063,157.59
70128	3,537	\$286,993,598.87
70129	1,933	\$170,071,275.14
70130	228	\$15,719,934.40
70131	1,435	\$64,782,617.10
70132	1	\$73,490.92
70150	1	\$150,000.00
70164	2	\$167,379.50
70170	1	\$93,514.45
70175	2	\$276,180.00
70177	7	\$827,042.34
70179	1	\$1,259.62
70189	1	\$150,000.00
70217	1	\$150,000.00
70219	1	\$150,000.00
70224	1	\$75,268.74
70230	1	\$38,772.50
70301	196	\$7,223,878.80
70302	1	\$71,610.00
70339	5	\$121,948.82
70340	19	\$565,168.55
70341	53	\$1,824,857.09
70342	5	\$113,223.21

Zip Code	Number of Closings	Dollar Amount
70343	28	\$992,372.45
70344	614	\$39,657,075.19
70345	96	\$4,797,646.01
70346	61	\$2,826,320.27
70352	1	\$27,570.55
70353	196	\$14,393,651.90
70354	53	\$2,764,923.37
70355	7	\$248,227.22
70356	177	\$7,732,040.10
70357	52	\$3,590,932.66
70358	228	\$19,789,379.53
70359	80	\$2,024,917.73
70360	135	\$4,366,703.13
70361	5	\$231,490.92
70362	1	\$10,921.53
70363	734	\$34,880,701.00
70364	131	\$4,950,047.66
70372	13	\$300,004.06
70373	16	\$860,069.48
70374	39	\$1,621,253.76
70377	293	\$17,283,293.59
70380	84	\$3,510,229.72
70381	2	\$109,537.47
70390	111	\$4,076,316.40
70391	4	\$107,798.39



Zip Code	Number of Closings	Dollar Amount
70392	43	\$1,676,276.70
70393	7	\$216,411.69
70394	261	\$11,407,601.79
70395	36	\$1,367,763.37
70397	160	\$10,496,184.27
70401	174	\$8,265,844.94
70403	240	\$10,066,466.52
70404	14	\$506,945.95
70420	120	\$5,920,420.08
70421	11	\$998,068.49
70422	297	\$11,832,532.45
70423	1	\$12,824.36
70424	1	\$122,993.05
70426	188	\$5,757,464.15
70427	720	\$21,887,631.23
70429	4	\$102,268.02
70430	1	\$103,885.39
70431	109	\$6,012,164.38
70433	301	\$16,610,584.84
70434	11	\$878,521.56
70435	263	\$13,784,361.01
70436	17	\$712,031.49
70437	145	\$6,668,862.07
70438	370	\$12,216,860.84
70440	1	\$62,968.52

Zip Code	Number of Closings	Dollar Amount
70441	171	\$7,689,892.47
70442	6	\$314,061.09
70443	179	\$8,114,049.39
70444	192	\$7,989,845.51
70445	677	\$44,367,342.20
70446	45	\$1,852,352.14
70447	80	\$4,174,225.78
70448	496	\$30,424,436.71
70449	17	\$1,175,916.45
70450	62	\$2,218,432.64
70451	29	\$1,283,189.75
70452	420	\$16,654,776.88
70453	9	\$471,423.59
70454	195	\$8,362,984.69
70455	13	\$461,691.68
70456	106	\$4,845,128.50
70457	1	\$27,795.95
70458	3,379	\$228,319,363.14
70459	10	\$624,548.26
70460	1,990	\$126,558,741.75
70461	2,774	\$207,739,607.38
70462	71	\$3,019,222.22
70463	16	\$884,530.48
70464	8	\$311,452.13
70465	35	\$1,457,398.41

Zip Code	Number of Closings	Dollar Amount
70466	59	\$2,158,152.40
70467	3	\$104,278.01
70469	3	\$134,948.01
70470	5	\$307,215.44
70471	223	\$10,685,768.52
70478	1	\$105,000.00
70485	1	\$150,000.00
70501	25	\$627,095.97
70503	4	\$321,840.63
70506	14	\$481,955.07
70507	13	\$345,416.85
70508	9	\$235,251.01
70510	620	\$35,868,186.09
70511	1	\$53,690.00
70512	13	\$349,636.50
70514	130	\$4,566,915.29
70515	12	\$429,546.15
70516	2	\$53,376.91
70517	49	\$1,371,794.30
70518	12	\$352,025.21
70519	3	\$101,702.98
70520	10	\$324,206.43
70521	1	\$37,518.75
70522	14	\$420,078.41
70523	23	\$768,279.95



Zip Code	Number of Closings	Dollar Amount
70524	2	\$174,079.78
70525	22	\$565,938.16
70526	116	\$4,709,468.65
70528	315	\$19,834,306.46
70529	10	\$251,409.51
70531	11	\$282,266.57
70532	118	\$4,531,485.91
70533	687	\$43,458,387.63
70534	3	\$134,344.10
70535	33	\$1,849,111.44
70537	3	\$68,869.94
70538	485	\$22,207,421.92
70540	1	\$38,290.00
70542	53	\$2,173,898.64
70543	26	\$839,890.38
70544	203	\$6,697,896.88
70546	243	\$7,417,963.23
70548	107	\$6,196,833.13
70549	69	\$2,518,530.53
70550	2	\$68,572.83
70551	3	\$159,693.54
70552	9	\$265,837.07
70554	10	\$344,168.08
70555	13	\$591,648.16
70556	12	\$506,570.32

Zip Code	Number of Closings	Dollar Amount
70559	20	\$669,828.08
70560	692	\$34,806,875.98
70562	1	\$30,150.00
70563	28	\$1,032,258.26
70569	3	\$163,047.46
70570	100	\$4,938,132.36
70575	2	\$47,439.07
70576	2	\$54,071.68
70577	3	\$90,698.20
70578	67	\$3,301,138.50
70581	24	\$864,621.86
70582	45	\$1,380,256.23
70583	7	\$200,490.25
70584	5	\$176,302.13
70585	1	\$51,800.73
70586	18	\$456,886.60
70589	8	\$499,037.08
70591	179	\$5,372,292.82
70592	23	\$807,804.39
70601	2,969	\$106,664,738.81
70602	6	\$171,630.05
70605	1,671	\$54,318,553.90
70606	11	\$320,726.43
70607	2,006	\$81,188,959.59
70609	1	\$17,850.00

Zip Code	Number of Closings	Dollar Amount
70610	1	\$23,185.00
70611	1,002	\$42,353,866.55
70612	5	\$238,832.90
70614	1	\$36,000.00
70615	1,217	\$47,671,523.93
70616	7	\$483,199.93
70630	122	\$4,694,684.43
70631	643	\$46,150,197.17
70632	192	\$15,586,763.83
70633	491	\$15,873,457.06
70634	475	\$14,765,499.67
70637	15	\$603,507.79
70638	2	\$36,138.71
70639	4	\$96,593.64
70640	37	\$1,772,949.97
70641	2	\$133,401.05
70643	123	\$8,921,327.43
70644	3	\$77,153.39
70645	285	\$16,954,662.64
70646	68	\$3,463,096.26
70647	607	\$23,841,667.66
70648	169	\$5,931,798.12
70650	14	\$429,633.32
70651	12	\$302,585.85
70652	71	\$1,818,998.08



Zip	Number	Dollar Amount
Code	of Closings	
70653	63	\$1,829,319.59
70654	12	\$359,228.51
70655	147	\$5,160,326.15
70656	12	\$644,609.56
70657	229	\$8,925,808.65
70658	28	\$1,161,375.70
70659	15	\$409,994.23
70660	108	\$3,636,385.43
70661	243	\$9,479,680.91
70662	3	\$100,999.77
70663	1,326	\$43,572,224.80
70664	14	\$375,972.92
70665	586	\$21,296,143.80
70667	1	\$79,564.87
70668	392	\$14,393,578.17
70669	633	\$22,945,859.91
70688	1	\$3,067.74
70699	1	\$43,610.00
70702	1	\$42,617.82
70706	14	\$546,801.82
70707	1	\$10,888.64
70711	17	\$661,274.56
70714	17	\$610,496.56
70716	1	\$51,452.27
70717	1	\$26,530.00

Zip	Number	Dollar Amount
Code	of Closings	
70718	3	\$201,731.51
70719	3	\$111,358.16
70721	16	\$659,735.10
70722	18	\$651,408.43
70723	41	\$1,425,888.55
70725	7	\$392,685.71
70726	32	\$1,477,628.97
70727	1	\$16,116.61
70728	1	\$43,176.16
70729	1	\$27,422.22
70730	4	\$103,965.55
70733	6	\$440,058.70
70734	7	\$343,481.81
70736	1	\$30,450.00
70737	36	\$1,614,667.58
70739	7	\$336,164.09
70740	2	\$102,042.59
70744	17	\$741,920.93
70748	1	\$39,587.71
70749	1 \$47,436	
70750	1	\$17,690.00
70753	1	\$32,854.40
70754	9	\$309,935.66
70757	2	\$111,826.35
70760	6	\$399,474.23

Zip Code	Number of Closings	Dollar Amount
70761	2	\$79,242.66
70763	18	\$601,008.09
70764	13	\$420,503.31
70767	11	\$600,863.97
70769	19	\$815,861.32
70770	4	\$143,792.25
70772	1	\$30,000.00
70774	7	\$474,670.90
70775	7	\$646,634.76
70776	5	\$161,861.97
70777	4	\$119,263.90
70778	9	\$538,391.67
70780	5	\$285,828.13
70783	1	\$46,200.00
70785	22	\$936,790.88
70788	11	\$593,542.37
70789	2	\$140,129.00
70791	13	\$646,336.60
70792	1	\$109,594.42
70802	20	\$621,248.48
70805	29	\$1,343,020.46
70806	6	\$398,600.62
70807	9	\$365,994.23
70808	3	\$142,078.14
70809	2	\$172,541.48



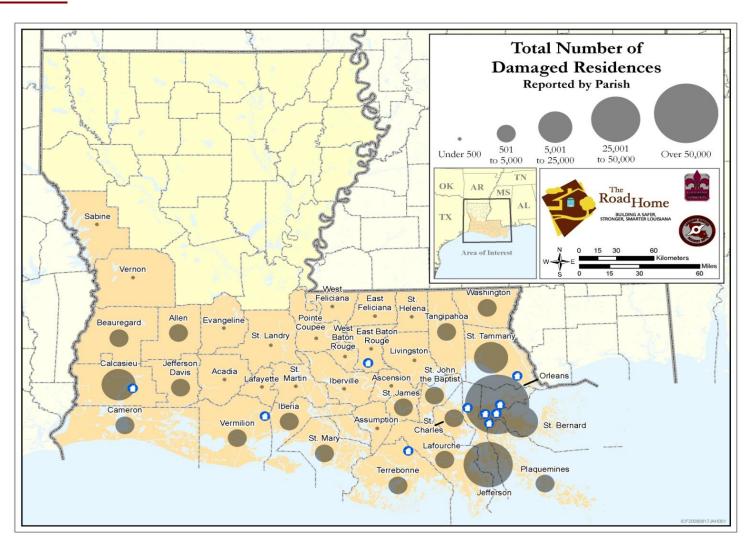


Zip	Number	Dollar Amount	
Code	of Closings		
70810	8	\$486,287.15	
70811	6	\$382,502.82	
70812	10	\$336,748.38	
70814	16	\$315,549.18	
70815	9	\$271,743.21	
70816	5	\$181,640.69	
70817	9	\$348,525.60	
70818	1	\$150,000.00	
70819	4	\$169,090.93	
70820	2	\$106,764.89	
70856	1	\$32,177.38	
70901	1	\$104,992.18	
71022	1	\$105,000.00	
71026	1	\$150,000.00	
71027	1	\$141,200.45	
71028	1	\$38,942.58	
71119	1	\$109,098.52	
71126	1	\$24,607.39	
71295	1	\$44,824.28	
71322	1	\$13,213.66	
71353	7	\$495,373.93	
71367	12	\$296,756.66	
71403	13	\$523,622.97	
71419	1	\$2,395.64	
71429	3	\$97,694.56	

Zip Code	Number of Closings	Dollar Amount
71433	1	\$150,000.00
71439	3	\$45,419.06
71446	76	\$1,822,005.35
71449	14	\$686,260.60
71458	1	\$61,740.00
71460	1	\$150,000.00
71461	4	\$64,291.85
71462	1	\$22,416.19
71463	75	\$2,798,652.70
71474	2	\$63,056.62
71486	6	\$79,677.27
71496	1	\$12,038.03
74058	1	\$30,999.68
74060	1	\$14,540.78
74071	1	\$63,321.64
75038	1	\$12,893.25
75127	1	\$150,000.00
77027	1	\$45,992.13
77043	1	\$48,754.91
77045	1	\$150,000.00
77058	1	\$114,672.04
77087	1	\$27,700.00
78607	1	\$115,000.00
90363	1	\$144,701.00
	128,606	\$8,820,813,254.35

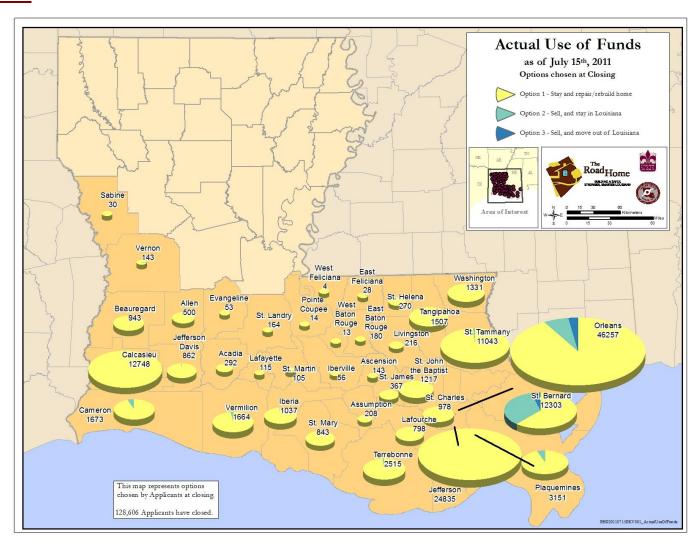
#### July 08, 2011 - July 14, 2011

#### **APPENDIX D**





#### **APPENDIX E**





#### **APPENDIX F**

Elevation, ACG, & IMM by Parish

Parish	<b>Elev Count</b>	Elev Amount	ACG Count	ACG Amount	IMM Count	IMM Amount
Acadia	82	\$2,320,000.00	141	\$3,410,994.83	21	\$157,500.00
Allen	34	\$885,225.00	205	\$6,134,001.80	31	\$232,500.00
Ascension	14	\$360,000.00	85	\$2,209,614.33	12	\$90,000.00
Assumption	10	\$250,000.00	127	\$3,388,437.92	6	\$45,000.00
Beauregard	21	\$540,000.00	365	\$9,578,727.13	48	\$360,000.00
Calcasieu	1,111	\$30,357,490.41	3,345	\$106,436,813.56	1,008	\$7,559,190.00
Cameron	661	\$18,343,795.60	660	\$30,344,389.57	43	\$322,500.00
East Baton Rouge	16	\$450,000.00	60	\$1,956,662.02	21	\$157,500.00
East Feliciana			19	\$439,951.52	1	\$7,500.00
Evangeline	2	\$50,000.00	25	\$581,710.48	2	\$15,000.00
Iberia	349	\$9,647,499.46	460	\$13,972,860.96	85	\$637,500.00
Iberville	3	\$80,000.00	37	\$994,842.40	2	\$15,000.00
Jefferson	7,816	\$231,209,479.35	4,815	\$154,883,598.99	3,465	\$25,976,162.59
Jefferson Davis	65	\$1,828,527.52	240	\$7,221,433.77	67	\$502,500.00
Lafayette	5	\$150,000.00	58	\$1,406,509.96	6	\$45,000.00
Lafourche	254	\$6,956,745.92	418	\$12,068,765.30	59	\$442,500.00
Livingston	29	\$730,000.00	139	\$3,892,811.31	7	\$52,500.00
Orleans	14,913	\$440,693,489.57	19,552	\$1,113,761,775.67	4,261	\$31,899,771.18
Plaquemines	794	\$21,072,768.72	1,898	\$82,252,487.00	90	\$675,000.00
Pointe Coupee			10	\$338,308.38		
Sabine	2	\$40,000.00	18	\$608,466.67	1	\$7,500.00
Saint Bernard	1,368	\$38,780,075.44	5,262	\$276,075,504.45	446	\$3,336,568.40



Parish	<b>Elev Count</b>	Elev Amount	ACG Count	ACG Amount	IMM Count	IMM Amount
Saint Charles	247	\$7,050,000.00	299	\$6,977,807.48	127	\$952,500.00
Saint Helena	21	\$550,753.25	196	\$5,677,743.46	15	\$112,500.00
Saint James	5	\$120,000.00	172	\$4,486,042.71	45	\$337,500.00
Saint Landry	14	\$400,000.00	89	\$3,173,327.43	14	\$105,000.00
Saint Martin	8	\$220,000.00	68	\$1,201,298.06	2	\$15,000.00
Saint Mary	213	\$6,023,380.00	514	\$15,060,693.84	34	\$255,000.00
Saint Tammany	1,568	\$44,157,926.05	2,919	\$121,178,536.69	914	\$6,846,712.20
St John The Baptist	61	\$1,806,659.53	349	\$8,917,493.51	184	\$1,380,000.00
Tangipahoa	126	\$3,360,000.00	929	\$26,741,864.71	97	\$727,340.10
Terrebonne	1,178	\$32,411,067.96	1,337	\$40,518,089.18	181	\$1,356,475.40
Vermilion	837	\$24,656,725.53	608	\$20,410,756.14	118	\$885,000.00
Vernon	4	\$90,000.00	45	\$1,217,516.06	6	\$45,000.00
Washington	31	\$810,000.00	509	\$15,715,251.61	131	\$981,392.20
West Baton Rouge			7	\$207,143.15	1	\$7,500.00
West Feliciana			2	\$122,368.90	1	\$7,500.00
	31,862	\$926,401,609.31	45,982	\$2,103,564,600.95	11,552	\$86,551,112.07

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#### **APPENDIX G**

#### **Letters Mailed**

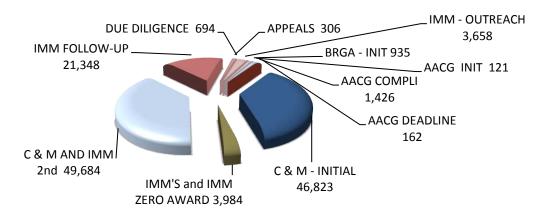
There were a total of 2,919 letters mailed during the reporting period. Year to date 129,141 letters have been mailed.

**Table 18: Weekly Letters Mailed** 

Weekly Activity	Week to Date	Year to Date
ADDITIONAL AFFORDABLE COMPENSATION GRANT (AACG) - INITIAL LETTERS	2	121
ADDITIONAL AFFORDABLE COMPENSATION GRANT (AACG) COMPLIANCE - 6 MONTH LETTER FOR EFFORTS TO COMPLY	39	1,426
ADDITIONAL AFFORDABLE COMPENSATION GRANT (AACG) DEADLINE LETTERS	1	162
COMPLIANCE & MONITORING (C&M) - INITIAL LETTERS	1,898	46,823
INDIVIDUAL MITIGATION MEASURES (IMM)	1	3,984
COMPLIANCE and MONITORING (C & M) AND INDIVIDUAL MITIGATION MEASURES (IMM) - SECOND LETTERS TO NON-RESPONDENTS	_	49,684
COMPLIANCE AND MONITORING (C&M) AND INDIVIDUAL MITIGATION MEASURES (IMM) FOLLOW-UP LETTERS TO RESPONDENTS FOR ADDITIONAL DOCUMENTS	-	21,348
APPEALS DETERMINATION LETTERS AND DENIED APPEALS	6	306
DUE DILIGENCE LETTERS	38	694
INDIVIDUAL MITIGATION MEASURES (IMM) - OUTREACH LETTERS	-	3,658
BLIGHT REDUCTION GRANT ADJUSTMENT (BRGA) -INITIAL LETTERS	935	935
Grand Total	2,919	129,141

<sup>\*</sup>A Year to Date Total of 129,141 is shown in the table above and figure below.

Figure 10: YTD Letters Mailed by Type





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#### **GLOSSARY**

#### Table 1 Term:

<u>Total Applications Received</u> Represents the cumulative number of all applications entered in the system. This number includes applications that are incomplete, test submissions and multiple submissions.

<u>Total Ineligible</u> Represents the total number of all applications who do not meet the basic eligibility requirements for the program.

<u>Duplicate Application</u> Represents the total number of all applications identified for being a duplicate application.

**No First Appointment** Represents the total number of all applications who did not complete an appointment by the December 15, 2007 deadline.

<u>Ineligible-FEMA Assessment</u> Represents the total number of all applications due to FEMA assessment requirement.

**Sold Home Ineligible/Not Interested** Represents the total number of all applications who did not meet the eligibility requirements of the Sold Home program.

<u>Total Eligible Population</u> Equals total applications received minus total ineligible. Represents the population of applicants that are in an eligible program status. Dollar amount represent the cumulative benefits calculated for all eligible applicants.

**Zero Award** Represents the total number of eligible applications under program guidelines but with grant calculation of zero dollars.

<u>Application Withdrawn</u> Represents the total number of applications closed at the request of the applicant.

<u>Total Benefits Calculated (Eligible Only)</u> Represents the total population and benefits calculated for all eligible applicants that have positive calculations amounts and have not withdrawn their applications.

<u>Total Funding Disbursed</u> Represents the cumulative number of applicants that have received Funding from the Road Home program. The dollar amount represents the total funds disbursed to date.

**Option One Closings** Applicants who have received funds under the Option 1 Benefit Selection.

<u>Option Two Closings</u> Applicants who have received funds under the Option 2 Benefit Selection

<u>Option Three Closings</u> Applicants who have received funds under the Option 3 Benefit Selection.

<u>Sold Home Closings</u> Represents the cumulative number of applicants with funds disbursed where the applicant sold their home prior to August 29, 2007.

**Elevation Only Closings** Represents the cumulative number of Option 1 applicants that received elevation funding only.



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<u>Total Closing with Elevation Dollars</u> Represents the cumulative number of Option 1 applicants that received elevation funding. The dollar amount represents the total elevation dollar elevation dollars disbursed under the program.

**<u>Eligible Applicants Without Funds</u>** Represents the total number of eligible applications that have yet to receive an award.

<u>Eligibility Documentation Requested</u> Represents applicants who have not provided necessary documentation to support their program eligibility.

<u>Unable to Contact</u> Represents the eligible applicants who are no longer responding to program communications.

Active Applications Represents the current total workable inventory of the program.

#### Currently Transferred to Title Company

<u>Initial Closing Transfer</u> Represents the number of files currently transferred for initial closing to closing agents.

<u>Additional Disbursements Transfer</u> Represents the number of files currently transferred for an additional disbursement to the closing agent.

#### Pipeline Diagram Terms (Figures 1 and 2):

#### **APPLICATIONS & APPOINTMENTS**

<u>Total Applications Received</u> Represents the cumulative number of all applications entered in the system. This number includes applications that are incomplete, test submissions and multiple submissions.

<u>Total Ineligible</u> Represents the total number of all applications who do not meet the basic eligibility requirements for the program.

<u>Total Eligible Population</u> Equals total applications received minus total ineligible. Represents the population of applicants that are in an eligible program status. Dollar amount represent the cumulative benefits calculated for all eligible applicants.

**Road Home Advisory Services (RHAS) Appointments Held** Represents the cumulative number of all Road Home Advisory Services appointments held.

#### **CALCULATIONS**

<u>Total Eligible Population</u> Equals total applications received minus total ineligible. Represents the population of applicants that are in an eligible program status. Dollar amount represent the cumulative benefits calculated for all eligible applicants.

#### **CLOSINGS BY OPTION SELECTION**

<u>Option One Closings</u> Applicants who have received funds under the Option 1 Benefit Selection.

<u>Option Two Closings</u> Applicants who have received funds under the Option 2 Benefit Selection.

<u>Option Three Closings</u> Applicants who have received funds under the Option 3 Benefit Selection.

<u>Sold Home Closings</u> Represents the cumulative number of applicants with funds disbursed where the applicant sold their home prior to August 29, 2007.



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#### **CLOSINGS**

#### **Currently Transferred to Title Company**

<u>Initial Closing Transfer</u> Represents the number of files currently transferred for an initial closing to closing agents.

<u>Additional Disbursements Transfer</u> Represents the number of files currently transferred for an additional disbursement to the closing agent.

<u>Total Funding Disbursed</u> Represents the cumulative number of applicants that have received Funding from the Road Home program. The dollar amount represents the total funds disbursed to date