

# The Road Home Week 74 Situation & Pipeline Report

December 4, 2007



## **Table of Contents**

EXECUTIVE SUMMARY	3
Homeowner Assistance Program	3
Small Rental Property Program	4
Hazard Mitigation Grant Program	4
Deliverables	
HOMEOWNER PROGRAM	6
Housing Assistance Center Activity	8
Award Calculation Activity	8
Award Selection Activity	
Low/Moderate Income Households	
Closing Activity	10
Manufactured Home Project	12
Condominium Project	12
Home Evaluations (Home Inspection) Activity	13
Call Center Activity	
Resolution Team	14
Appeals	
Housing Assistance Center Appointment Activity	15
Supporting Function Activity	
RENTAL PROPERTY PROGRAM	21
Underwriting – Non Profit	21
Underwriting – Owner Occupant & General Pool	21
Appeals	22
Distribution Services	23
Compliance Monitoring/Asset Management	24
Rental Assistance Centers	
Policy	
Tier 2 Call Center	25
URA	26
HAZARD MITIGATION GRANT PROGRAM (HMGP)	26
PROGRAM SUPPORT STATUS	27
LOGISTICS	27
HUMAN RESOURCES	27
POLICY & PLANS	28
TRAINING	28
EXTERNAL AFFAIRS	29
Outreach	
Communications/Media Relations	30
INFORMATION TECHNOLOGY	30
FRAUD PREVENTION	
QUALITY ASSURANCE AND CONTROL	31
COMPLIANCE	38
SPECIAL NEEDS ADVISORY TEAM	38
APPENDIX A	39



# Weekly Situation & Pipeline Report . Week 74

November 23 – November 29, 2007

APPENDIX B	
APPENDIX C	
APPENDIX D	
APPENDIX E	
APPENDIX F	
GLOSSARY	



## **EXECUTIVE SUMMARY**

#### Homeowner Assistance Program

Homeowner Program Advisors continued to meet with applicants through initial and RHAS appointments, 1,276 and 969, respectively. The number of benefits calculated increased to 145,664 and the total number of closings held as of November 29 increased to 73,779. Cumulatively, homeowners returned 117,308 benefit options selection letters.

Activity	As of COB Nov 20*	Weekly Activity**	As of COB Nov 29
Applications Received	229,308	5	229,313
Applications Not Valid for Processing			43,205
Applications Recorded	185,960	148	186,108
Inactive Applications			7,172
Applications Available for an Appointment			178,936
Total Appointments Held	199,389	2,245	201,634
Initial Appointments Held	164,055	1,276	165,331
RHAS Appointments Held	35,334	969	36,303
Applications Determined to be Ineligible			6,465
Applications Available for Calculation			158,866
Benefits Calculated	145,406	258	145,664
Benefit Options Letters Sent	131,698	4,059	135,757
No Funding Award	802	4	806
Elevation ONLY	13,243	1,350	14,593
Total Benefit Options Letters Returned			117,308
Number of Option One Selections	92,466	6,564	99,030
Number of Option Two Selections	9,306	254	9,560
Number of Option Three Selections	2,467	104	2,571
Decline Benefits	503	261	764
Delay Benefits	4,647	72	4,719
Incomplete Benefit Selection Form & Resolution	1,502	413	1,915
Benefit Options Letters Available for Transfer to Closing			111,161
Files Transferred for Closing	88,484	3,690	92,174
Closings Scheduled			869
Closings Held	71,178	2,601	73,779

#### **Table 1: Homeowner Program Snapshot**

\* Due to the Thanksgiving holiday, cumulative totals for the reporting period are based on the Wednesday,

November 21 Governor's report.

\*\* Weekly totals include activity from November 21-29



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#### Small Rental Property Program

During Round 1 of the program, more than \$202 million in federal funds was awarded to aid in restoring 5,000 rental units in 13 of the most damaged parishes in South Louisiana. Rental staff continues to review and process returned Conditional Award packages for Round 1. In addition, a total of 5,032 Conditional Award letters have been generated and distributed for Round 2.

Table 2: Kental Program Snapshot					
ROUND 1	As of COB 11/29/07				
Total Conditional Awards Issued	2,702				
De-Obligation of Conditional					
Awards	1,845				
Application Withdrawn	472				
Acceptance Not Received	408				
Required Documentation Not Received	919				
Failed Due Diligence	46				
Total Active Conditional Awards	857				
ROUND 2	As of COB 11/29/07				
Total Conditional Awards Issued	5,032				
Acceptance Received	3,345				
Outstanding Acceptances	1,687				

#### Table 2. Rental Program Snanshot

#### Hazard Mitigation Grant Program

The Hazard Mitigation Grant Program continues to offer assistance via phone/email (7,403 cumulative), shadow appointments (262 cumulative), meetings on individual mitigation measures (37,816 cumulative), and other meetings (638 cumulative).



#### Deliverables

Table 3 lists the deliverables provided during the reporting period.

#### Table 3: Program Deliverables

Del. ID	Deliverables	Date
00025	Weekly Combined Report	11/27/2007
00002	Cash Flow Projection Report	11/27/2007
00120-11272007	Rental Round 1 and 2 Matrix Reporting October 2007	11/28/2007
00035-11292007	Closing Agent Procedures, Version 3.0	11/29/2007



### HOMEOWNER PROGRAM

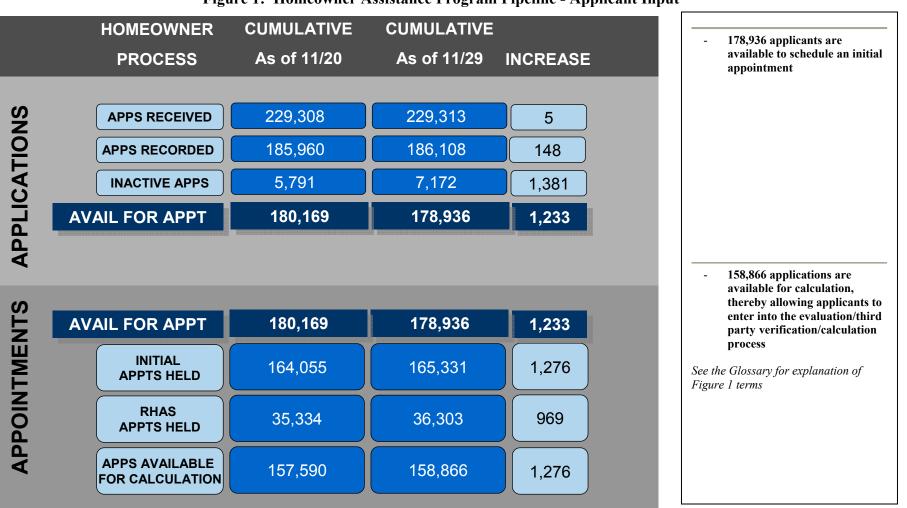
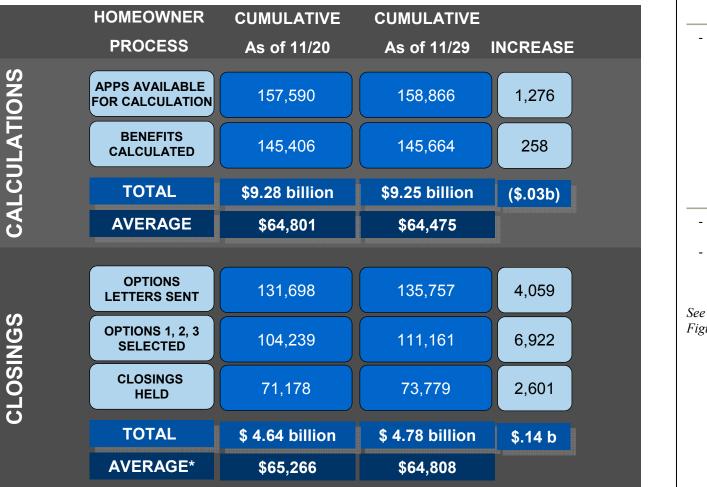


Figure 1: Homeowner Assistance Program Pipeline - Applicant Input



Figure 2:	Homeowner	Assistance	Program	<b>Pipeline</b> -	· Applicant	Processing
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The \$9.25 billion total and \$64,475 average award represent maximum benefit if ALL applicants select Option 1 – rebuild in place (the total includes additional compensation grant calculations, compensation grants, and elevation grants, but does not include 'zero' grant awards)

 Applicants' initial option selections are in Appendix A
 \*Extrapolation of average award for populations where funds have been disbursed

See the Glossary for explanation of Figure 2 terms



#### November 23 – November 29

#### Housing Assistance Center Activity

- A total of 2,025 initial and RHAS appointments were held at the Housing Assistance Centers for the reporting week. The centers were closed November 23<sup>rd</sup> in observance of the Thanksgiving holiday.
  - Initial appointment throughput increased by 17% from the previous reporting period.
    - 1,144 initial appointments held (165,331 total to date)
    - An average of 191 initial appointments were completed each day
  - Road Home Advisory Services (RHAS) appointments increased 22% from previous reporting period.
    - 881 RHAS appointments held (36,303 total to date)
    - 240 RHAS appointments were due to walk-ins

#### Award Calculation Activity

- The *Road Home* has calculated 145,664 benefits, an increase of 258 for the week
  - The average total benefit calculated was \$64,475 (excluding 'zero' awards)
  - 2,206 calculations resulted in 'zero' grant amounts
  - o 143,458 'non-zero' or 'positive' grant amounts were calculated

#### Award Selection Activity

- A total of 111,161 homeowners have selected Option 1, 2, or 3 to move toward closing (Table 1)
- Of the homeowners who have selected their options, 26,350 options selection letters have been returned from elderly applicants (Table 4)
- The vast majority of all homeowners, including elderly homeowners, have selected Option 1 to keep their homes
- Appendix A summarizes the option selection of applicants by Parish
- Appendix B lists the benefits calculated by Parish

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Elderly Benefits Options Selected					
Number of Option One	21,508				
Number of Option Two	2,867				
Number of Option Three	1,975				
Total Elderly Benefits Options Selected	26,350				

#### Table 4: Cumulative Elderly Benefits Options Selection

#### Low/Moderate Income Households

- A total of 73,773 applicants had gone to closing and received their Road Home disbursement as of November 29, 2007. Of these applicants, 32,842 (45 percent) were documented as LMI.
- A total of \$4,781,086,838 in Homeowner Assistance Program awards were disbursed as of November 29, 2007. Of these disbursements, \$2,558,417,886 (54 percent) went to applicants documented as LMI.



• Extrapolating to the 73,779 awards that have closed for a total of \$4.78 billion, approximately \$2.58 billion will be documented as LMI.

#### Table 5: Options Selected Activity

#### Total Household and Low/Moderate Income (LMI) Detail

Option Selected	Option 1	Option 2	Option 3	Totals
Number of Options Selected	99,030	9,560	2,571	111,161
Total \$ in Options Selected	\$6,527,760,837	\$739,780,146	\$170,448,615	\$7,437,989,597
Comp Grant \$ in Options Selected	\$4,252,809,627	\$551,209,135	\$170,448,615	\$4,974,467,377
Elev Grant \$ in Options Selected	\$1,141,578,466			\$1,141,578,466
ACG \$ in Options Selected	\$1,133,372,744	\$188,571,010		\$1,321,943,754
Number of Options Selected by LMI	43,837	4,499	1,186	49,522
Total \$ to LMI	\$3,469,723,357	\$421,934,599	\$78,463,553	\$3,970,121,508
Comp Grant \$ to LMI	\$1,834,667,803	\$233,363,588	\$78,463,553	\$2,146,494,944
Elev Grant \$ to LMI	\$501,682,810			\$501,682,811
ACG \$ to LMI	\$1,133,372,744	\$188,571,010		\$1,321,943,754
% of Total Options Selected that are LMI	44%	47%	46%	45%
% of Total \$ to LMI	53%	57%	46%	53%
% of Comp Grant \$ to LMI	43%	42%	46%	43%
% of Elev Grant \$ to LMI	44%	N/A	N/A	44%
% of ACG \$ to LMI	100%	100%	N/A	100%



# Table 6: Closings Held Activity including LMI DetailTotal Household and Low/Moderate Income (LMI) Detail

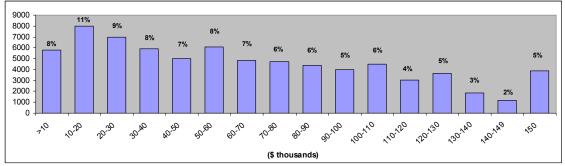
			( )	
Closings Held	Option 1	Option 2	Option 3	Totals
Number of Closings Held	70,799	2,545	429	73,773
Total \$ in Closings Held	\$4,526,689,896	\$221,895,779	\$32,501,164	\$4,781,086,839
Comp Grant \$ in Closings Held	\$3,548,836,804	\$172,901,803	\$30,341,281	\$3,752,079,888
Elev Grant \$ in Closings Held	\$42,538,300	\$49,755		\$42,588,055
ACG \$ in Closings Held	\$900,774,943	\$48,944,221	\$457,030	\$950,176,194
Number of Closings Held by LMI	31,476	1,167	199	32,842
Total \$ to LMI	\$2,424,938,523	\$117,844,648	\$15,634,715	\$2,558,417,886
Comp Grant \$ to LMI	\$1,513,097,660	\$69,309,500	\$14,847,615	\$1,597,254,776
Elev Grant \$ to LMI	\$18,145,925	\$20,460		\$18,166,385
ACG \$ to LMI	\$887,585,424	\$48,514,689	\$222,608	\$936,322,721
% of Total Closings Held that are LMI	44%	46%	46%	45%
% of Total \$ to LMI	54%	53%	48%	54%
% of Comp Grant \$ to LMI	43%	40%	49%	43%
% of Elev Grant \$ to LMI	43%	41%	N/A	43%
% of ACG \$ to LMI	99%	99%	49%	99%

#### **Closing Activity**

- As of November 29, a total of 92,174 files were transferred to closing agents, with 3,690 files transferred during this reporting period
- The closing team assisted closing agents with the completion 2,601 closings
- Of the total 73,779 cumulative closings:
  - 32,842 also received additional compensation grants
  - The average award is \$64,808
  - Closed 16,530 elderly applicants for a total of \$1,235,190,971
  - Appendix C reports Closings by Parish and Zip Code



#### **Figure 3: Award Size**



\*Detailed closing data is based on population of 73,772, rather than 73,779 reported in Daily Governor's Report as of November 29, 2007, due to a variance in data feeds.

#### **Table 7: Pre-Closing Tracking Report**

			010011	5		010		
ACTIVITY	Fri 11/23	Sat 11/24	Sun 11/25	Mon 11/26	Tues 11/27	Wed 11/28	Thurs 11/29	Weekly Total
Files Transferred for Closing	-	-	958	3	941	8	1,780	3,690

#### Table 8: Closings By Race/Ethnicity

	# of
Race	Closings
American Indian/Alaska Native	191
American Indian/Alaska Native and White	184
American Indian/Alaskan Native/Black-African American	184
Asian	1,280
Asian and White	123
Black/African American	32,280
Black/African American and White	547
Native Hawaiian/Other Pacific Islander	84
Other Multi-Racial	1,465
White	26,727
A race was not provided	10,707
TOTAL	73.772

\*Detailed closing data is based on population of 73,772, rather than 73,779 reported in Daily Governor's Report as of November 29, 2007, due to a variance in data feeds.



#### Manufactured Home Project

Following the approval of the policies for manufactured home evaluations and Pre-Storm Values for manufactured homes without land, a special manufactured home project was begun utilizing staff from the Calcasieu Housing Assistance Center. Efforts have resulted in 58% manufactured home applications being released into the letter generation process. To date the project has yielded the following progress summarized in Table 9:

- Identified 15,615 manufactured home applicants to date
- Verified valid home evaluations are in data warehouse
- Continued working through the Pre-Storm Value process:
  - For nearly all cases, we have established whether or not land is owned using application data or via contacts with homeowners
  - Where land is owned, we have determined whether or not the existing BPO is based on manufactured home comparables. If not, we ordered a new BPO
  - Verified that 9,703 uploaded PSVs (*BPOs, N.A.D.A, Road Home appraisals, and applicant-provided appraisals*) meet Manufactured Home policy
- Continued letter generation

Activity	Prior Total	10/26- 11/01	11/02- 11/08	11/09- 11/15	11/16- 11/22	11/23- 11/29	Cumulative Total
Total number of Manufactured Home Applications	14,796	6	442	145	60	166	15,615
Total Manufactured Home Evaluations verified	12,213	(62)	793	279	176	124	13,523
Total BPO Pre- Storm values verified	3,625	5	23	8	1	149	3,811
Total Road Home Appraisals	452	6	31	37	-	92	618
Total Applicant- Provided Appraisal	122	-	-	(1)	-	6	127
Total N.A.D.A Pre- Storm values established	4,563	107	79	49	72	269	5,139
Lender-Provided Value*	N/A	-	(1)	-	-	-	8
Total Applications released into letter generation process	8,301	102	210	67	95	229	9,004

#### **Table 9: Manufactured Home Pipeline Progress**

#### Condominium Project

Following the approval of policies for condominium evaluations, a special project was begun to identify and move condominium properties to closing. To date the project has yielded the following progress summarized in Table 10.



November 23 – November 29, 2007

#### Table 10: Condominium Pipeline Progress

					8		
Activity	Prior Total	10/26- 11/1	11/2- 11/8	11/9- 11/15	11/16- 11/22	11/23- 11/29	Current Total
Total number of Condo Applications	942	21	-	16	34	11	1,024
Total CSIR forms mailed	942	21	-	16	34	11	1,024
Total CSIR forms received	579	20	25	20	18	16	678
Total Evaluations Requested	568	14	27	20	18	18	665
Total Evaluations Completed	489	21	61	15	9	0	595
Total Option Calculations Completed	63	2	3	26	26	0	120
Option Letters Created	51	-	3	-	14	16	84
Option Letters Mailed*	42	8	-	3	-	26	79
Option Letters Received	7	-	5	5	1	5	23
Transmitted for Closing	-	4	3	3	1	2	13

\*This count is also included in the overall Road Home option letter count.

#### Home Evaluations (Home Inspection) Activity

ACTIVITY	Prior Total	10/26- 11/1	11/02- 11/08	11/09- 11/15	11/16- 11/22	11/23- 11/29	Current Total	Five Week Average
Work Orders Submitted by Housing Advisors	154,984	1,069	1,094	1,085	930	1,035	160,197	1,043
Work Orders Dispatched	153,775	1,184	1,121	1,044	1,036	883	159,043 <sup>1</sup>	1,054
Evaluations Completed in the Field	149,731	1,141	1,362	1,176	989	912	155,311	1,116

#### Table 11: Home Evaluation Team Metrics

<sup>1</sup> – Discrepancy between work orders received from HACs and dispatched to subcontractors is due to a number awaiting resolution at HACs, awaiting priority code assignment, properties that are condominiums, or were received on 29 November 2007, but are not yet processed.

- Researched current backlog of 2,210 holds; approximately 1,500 are mobile homes
- Received 14 new appeals; completed 8; 4 are in progress
- Completed 103 homeowner inquiries; completed 4 outliers; current backlog of 786
- Resolved 47 Pre-Closing Initiative, Stealth and Strike Team issues
- Conducted routine backlog and QC performance analysis on subcontractors and provided feedback accordingly
- Made approximately 1,375 phone calls to homeowner applicants regarding option selection in attempt to increase potential closing pool



#### Call Center Activity

ACTIVITY	Prior Total	10/26 11/01	11/02- 11/08	11/09- 11/15	11/16- 11/22	11/23- 11/29	Current Total	Five Week Average
Calls	1,793,197	35,007	34,585	27,354	22,230	32,826	1,945,199	30,400
Calls Abandoned	74,853	77	245	72	41	445	75,733	176
Average Speed of Answer (minutes)		0.12	0.67	0.60	0.30	3.21	N/A	N/A
Spanish Calls	9,913	182	164	117	91	171	10,474	112
Vietnamese Calls	6,885	90	107	85	66	106	7,232	69
1 <sup>st</sup> Appointments Scheduled by Phone	153,918	1,726	1,601	1,096	1,546	2,170	160,456	1,308
RHAS Appointments Scheduled	12,698	812	875	394	752	1,143	15,799	620
Closing Status	47,323	183	232	125	204	859	48,694	274
Appeals	6,985	23	21	26	21	217	7,272	57
Foreclosure	896	7	16	4	-	7	914	4
Small Rental Inquiries	28,760	4,169	4,015	1,766	1,269	2179	38,143	1,877

#### **Table 12: Call Center Metrics**

Call Center activity increased by 47% from the previous reporting period. The percentage of abandoned calls was reported at less than 2% during the period. Figure 4 shows the daily call volume for the reporting period.

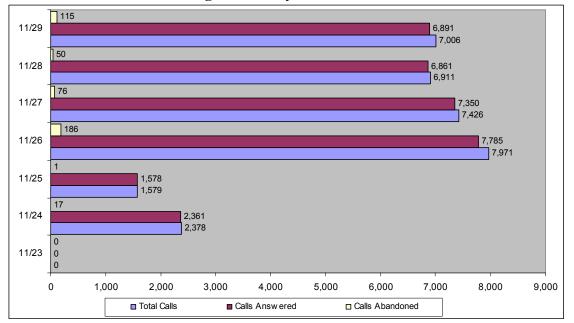


Figure 4: Daily Call Volume

#### **Resolution Team**

During the reporting period, 302 resolution issues were resolved, leaving 1,378 open. (See Appendix D)



#### Appeals

As of November 29, 6,987 cases were received by appeals. After review, 1,444 of the cases were moved to resolution, 1,148 were transferred to post-closing, and 3,797 remained in appeals for further processing. Of the 2,403 resolved appeals cases, 1,191 have resulted in additional funds being awarded to applicants. Table 13 shows the status of these cases. In addition, a cumulative total of 161 cases have been transferred to the State appeals process, with 6 being approved, 19 denied, 22 remanded and 5 closed to date.

ACTIVITY	As of COB 11/1	As of COB 11/8	As of COB 11/15	As of COB 11/22	As of COB 11/29
Appeal Cases Pending Research	593	553	478	465	599
Appeal Cases Pending Decision	503	448	536	555	512
Appeal Cases Resolved (Decided)	1,954	2,120	2,234	2,309	2,403
Applicant Ineligible Status Appeal	268	281	283	283	283
Total Appeal Cases	3,318	3,402	3,531	3,612	3,797

#### Housing Assistance Center Appointment Activity

There were a total of 2,025 initial and RHAS appointments held at the Housing Assistance Centers during the reporting period. The Housing Assistance Centers were closed Friday, November 23 in observance of the Thanksgiving holiday. There were 1,144 initial (1<sup>st</sup>) appointments held for the week. There were 881 RHAS appointments held for the reporting week. The Centers continued to see applicants on weekends (Figure 5).



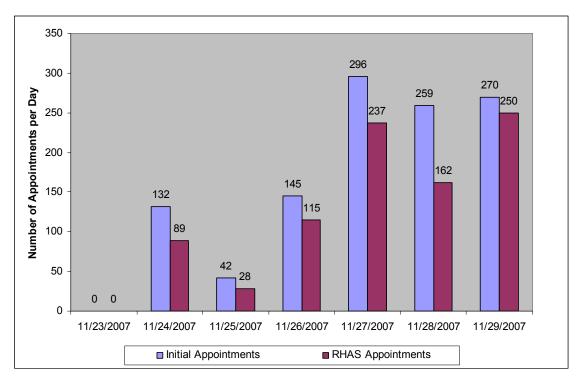


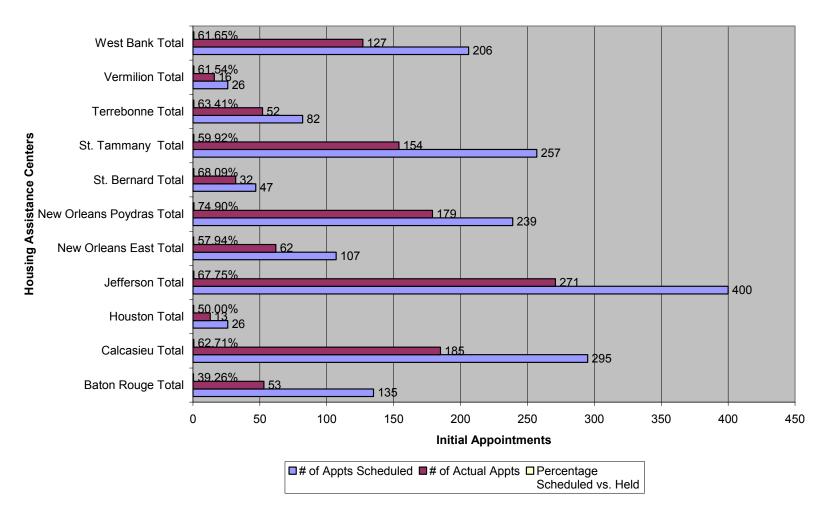
Figure 5: Housing Assistance Center Appointments by Day

Table 14: Housing Assistance Center Appointments by Week

ACTIVITY	Prior Total	10/26- 11/1	11/02- 11/08	11/09- 11/15	11/16- 11/22	11/23- 11/29	Current Total	Five Week Average
Initial Appointments Held	158,716	1,150	1,168	1,175	978	1,144	164,331	1,123
Average Daily Initial Appointments Held	N/A	164	167	168	163	191	N/A	N/A
RHAS Appointments Held	31,466	949	1,045	1,238	724	881	36,303	967
Average Daily RHAS Appointments Held	N/A	136	149	177	121	147	N/A	N/A

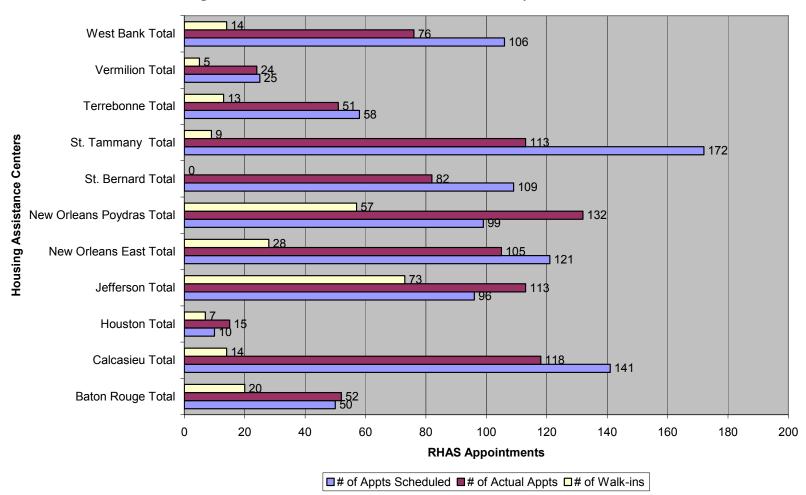
Figures 6 & 7 show the number of initial and RHAS appointments scheduled and actual appointments held by Center. The percentage for each Center represents the number of scheduled appointments that were actually held. There were 676 initial appointments missed by applicants for the reporting week. The Housing Assistance Centers continue to call applicants prior to the scheduled appointment. In addition, there were 240 walk-ins for RHAS appointments during this reporting period.





#### Figure 6: Initial Appointments Scheduled and Held by Center & Mobile Sites

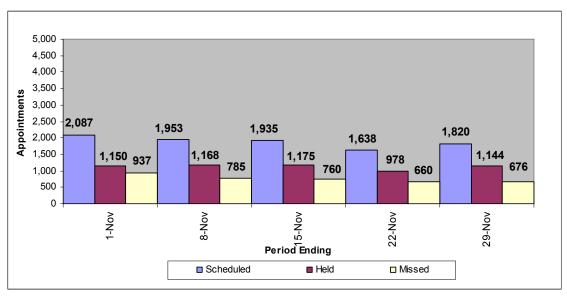




#### Figure 7: RHAS Scheduled, Held and Walk-Ins by Center & Mobile Sites



Figures 8 and 9 show trends of scheduled versus held initial appointments and the average number of initial and RHAS appointments per day over the current and previous periods. Figure 9 also includes the number of appointments missed.



#### Figure 8: Weekly Scheduled and Held Initial Appointments

Figure 9: Average Daily Appointments by Period

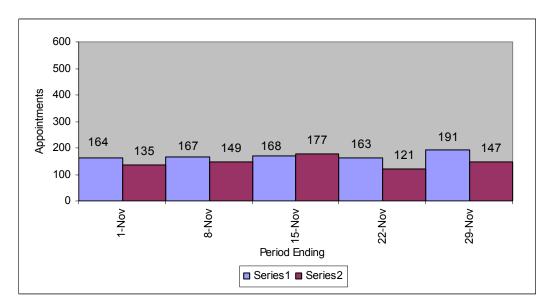


Table 15 shows center appointment availability. Weekly average wait time for initial appointments is 3.8 days or below in all centers.



HAC	<u>11/23</u>	<u>11/24</u>	<u>11/25</u>	<u>11/26</u>	<u>11/27</u>	<u>11/28</u>	<u>11/29</u>	Weekly Average	Monthly Average
Baton Rouge	5	4	4	3	1	5	1	3.6	2.8
Poydras	1	2	1	1	1	1	4	1.6	1.3
Calcasieu	4	3	2	2	2	1	3	3.0	2.4
Jefferson	1	5	4	3	1	5	1	3.0	2.0
St. Bernard	3	2	2	1	1	5	5	2.9	1.8
St. Tammany	5	4	3	2	1	5	6	3.5	3.2
West Bank	4	3	3	2	1	6	5	3.8	3.1
Terrebonne	1	4	3	2	1	1	1	1.9	2.2
Vermilion	1	3	2	2	1	1	1	1.6	1.6
Houston	1	3	2	2	1	1	1	1.6	1.6
New Orleans East	4	3	2	2	1	1	3	2.6	1.6

#### Table 15: Center Appointment Availability

#### Supporting Function Activity

**General**: Applicants are requested but not required to provide demographic, income, and household data when they complete their application. Table 16 shows the breakdown of applicants by race as reported by the applicant. Thirty-five percent designated race as Black, thirty-seven percent as White. Twenty-three percent of the applicants declined to provide information about race and ethnicity.



Race	Total Applications
American Indian/Alaska Native	665
American Indian/Alaska Native and White	528
American Indian/Alaskan Native/Black-African American	378
Asian	2,921
Asian and White	298
Black/African American	65,415
Black/African American and White	1,152
Native Hawaiian/Other Pacific Islander	182
Other Multi-Racial	3,406
White	71,494
Race Not Provided	39,669
Total	186,108

#### Table 16: Applicant Race and Ethnicity as Reported by Applicant

## **RENTAL PROPERTY PROGRAM**

#### Underwriting – Non Profit

- Reviewed Credit and preliminary title reports for Round 1 nonprofits
- Reviewed Environmental Review Reports for Round 1 nonprofits
- Reviewed Notice to Proceed reports for Round 1 nonprofit applicants
- Worked with nonprofits to ensure that title liens/issues are resolved in a timely manner
- Reviewed Rental Imaging file and HDS files for completeness
- Met Round 2 Wait List applicants to collect missing documents and scan to server
- Met with Round 2 General Pool applicants to collect documents and scan to server
- Completed editing of Nonprofit Commitment Letter submitted for review
- Compiled and submitted Round1 & 2 Nonprofit reports

#### Underwriting – Owner Occupant & General Pool

- Worked with IT to develop reporting in HDS
- Continued working on closing procedures
- Finished updating spreadsheet for reporting of metrics to OCD
- Prepared files for OCD for approval
- Mailed out commitment letters to applicants
- Reconciled HDS with current pipeline of applicants
- Continued processing of returned, signed Round 1 and 2 Conditional Award documents (see Table 17)



#### **Table 17: Conditional Award Processing**

Round 1 Underwriting Loan Summary Stage	Cumulative Total
Sent to OCD	226
Approved by OCD	139
Denied by OCD	0
Pending decision by OCD	87
Round 1 Underwriting Commitment Letter Stage	Cumulative Total
Commitment Letters Mailed to Applicant	138
Commitment Letters Received from Applicant	21
Commitment Letters Not Received from Applicant	117
Round 2 Underwriting Conditional Award Stage	Cumulative Total
Conditional Awards Issued	5,032
Acceptance Received	3,345
Outstanding Acceptances	1,687

#### Appeals

- Completed 25 Appeal Review Determinations
- Conducted 12 phone calls with applicants who have pending appeals
- Researched and resolved 5 requests for Constituent Services
- Prepared and mailed 24 received appeal letters
- Finalized policy and procedures for new Appeals Review Committee (ARC)
- Held first ARC meeting and resolved 3 files



#### Table 18: Status of Appeals

ACTIVITY	Cumulative Total
Round 1	
Level II Issues Received	125
Level II Issue Determinations Made	95
Level II Issues Remaining to be Resolved	26
Level III Appeals Received	4
Round 2	
Level II Issues Received	113
Level II Issue Determinations Made	40
Level II Issues Remaining to be Resolved	70
Level III Appeals Received	3

#### **Distribution Services**

- Mailed out 122 Round 2 Postcards. (Receipt of Materials Notice)
- Fulfilled 17 requests for Round 1 applications
- Fulfilled 132 Round 1 scan requests
- Scanned 53 incoming Round 2 Return Conditional Award Letters and Supporting documents
- Transferred batches 20 and 30 into Image Repository
- Fulfilled 9 Round 1 outbound mail requests
- Completed 152 Round 2 outbound mail requests
- Continued same day intake and processing of Returned Conditional Award Letters with supporting documents
- Continued intake of Returned Incomplete Round 2 Applications for CAC/HAC
- Continued intake and tracking 181 Round 2 Appeals
- Maintained Spreadsheet for all Returned Round 2 Conditional Award Letters, Withdrawals, Appeals, etc.

ACTIVITY	As of COB 11/29/07
Imaging Required	3,527
Imaging Complete	3,527
Outstanding Imaging	0

#### Table 19: Round 2 Distribution Services Activity



#### Compliance Monitoring/Asset Management

• Continued work on draft of Asset Management work plan, policy and procedures

#### Rental Assistance Centers

- Conducted Round 2 Incomplete, Contradictory and Multiple Property Appointments
- Conducted appointments for walk-ins for Round 2 incomplete/contradictory/multiple property applicants

ACTIVITY	11/23/07-11/29/07
GP Appointments	
Scheduled	117
Held	93
No Show	24
Walk In	14

#### Table 20: Rental Assistance Center Activity

#### Policy

- Finalized policy on subordination agreements in coordination with the settlement agency and OCD
- Modified the language in the commitment letter to be used for nonprofit transactions, including the incorporation of a "Schedule 5" that will specify the Special Needs or Supportive Housing characteristics of the transactions that otherwise are not referenced in the "core" commitment letter used for general pool applicant transaction
- Worked in conjunction with IT to make sure that the required form of amendment for some of the initial transactions to reflect the appropriate form of forgiveness of the loan is forwarded to OCD for signature
- Reviewed and commented on revisions to the closing procedures that resulted from discussions with representatives of the finance team at OCD
- Reviewed and commented on the draft job descriptions for financial analysts who will help participants prepare the necessary information to approach lender to finance their repairs
- Created listing of all the registrants as of November 22<sup>nd</sup> for LAHousingSearch.org matching the Small Rental (SR) Identification numbers with the SocialServe.com Identification numbers
- Completed and prepared training slides and policy for Owner Occupants eligible for the AIL program to be discussed with the Lending Team
- Refined options for a proposed approach that would allow participants not meeting all Green, Universal Design, and Visit-ability commitments to pass with a monetary penalty



November 23 – November 29, 2007

- Worked with Green Subject Matter Expert to prioritize and develop "how-to" • fact sheets on Green, Universal Design, and Visit-ability standards
- Worked on determining whether footprint constraints apply to our participants • rebuilding in a floodplain
- Met with Microsoft and IT to identify the additional enhancements and • problems with the Owner Occupant Tool
- Tested the Owner Occupant Tool with the additional enhancements and • approved it for production
- Met with management to clean up the Owner Occupant list and develop a • procedure for de-obligating owner occupants
- Clarified the bankruptcy policy for owner occupants •
- Reviewed the change proposals to determine what Round 1 specific change • proposals need to potentially be updated to include Round 2
- Reviewed and edited change proposal 195, resulting in two different change • proposals that were re-presented to the Change Control Board and approved

#### Tier 2 Call Center

- Held 37 phone interviews
- Caught up on backlog of voicemails, up to returning current day voicemails •
- Answered applicant's questions on de-obligation, denial, contradictory, • incomplete letters and status of their Round 1 & 2 applications
- Continue to schedule appointments for Advisors in field •
- Resolved any scheduling issues with field offices
- Responded to all incoming emails to the general Small Rental email box •
- Staff who did Data Entry and 2<sup>nd</sup> level reviews Interviewed with Legislative • Auditors

ACTIVITY	11/23/07-11/29/07
Total Incoming Emails	24
Round 1 Application Status	0
Round 1 General Questions	0
Round 2 Application Status	13
Round 2 General Questions	11
Questions about Round 1 versus Round 2	0
Questions about Round 3	0
Miscellaneous Emails	0
Total Email Responses	10
Outstanding Emails	14

#### Table 21: Tier 2 Call Center Metrics



## Weekly Situation & Pipeline Report Week 74 November 23 – November 29, 2007

ACTIVITY	11/23/07-11/29/07
Total Incoming Calls	615
Round 1 Application Status	30
Round 1 General Questions	4
Round 1 Appeals	0
Round 2 Application Status	90
Round 2 General Questions	189
Round 2 Appeals	0
Assigned Calls	17
Appointments Scheduled	43
Questions about Round 3	0
Misdirected Calls	1
Voicemails During Business Hours	204
Voicemails After Business Hours	37
Calls Returned	259
Total Phone Appointments	33
Appointments Conducted	33

#### URA

- Began sending Tenant Race & Ethnicity letters and forms to owners
- Continued to populate URA Tool with Round 1 files
- Continued to Interview tenants of newly added owners
- Continued contacting owners for tenant information

## HAZARD MITIGATION GRANT PROGRAM (HMGP)

- Continued follow-up on the selection of pictures to be submitted to GOSHEP/FEMA for Environmental Review
- Submission of HMGP Acquisition Application for Hurricane Rita Funds to the Office of Community Development
- Submission of Mitigation Counselor Global Match Application to the Office of Community Development
- Continued Mitigation education activities on-site at the Housing Advisory Center
- Appendix E provides detail of assistance at each center and a glossary of types of assistance for Table 22



#### Table 22: Mitigation Assistance Provided (Cumulative ending 11/29/07)

Type of Assistance	
Phone Email	7,403
Meetings – Shadow Appt	262
Meetings IMM	37,816
Meetings Other	1,608
Training	390
Other Tasks	638

## PROGRAM SUPPORT STATUS

## LOGISTICS

- Prepared for scheduled mobile deployment in Las Vegas
- Continued ADA modifications in HACs
- Prepared for scheduled property inventory

## HUMAN RESOURCES

- Finalized curriculum and handouts for the first-ever Saturday Session of the HUD Section 3 Training Program for low- and very-low income persons, veterans, youth and persons with disabilities, set for 1 December in partnership with JOB1/New Orleans in the LA Works Center Thalia.
- Continued recruiting and hiring for multiple positions in support of the Rental and Homeowner programs including Accounting/Finance, Operations, Pre-Closing, CAC, and Post-Closing
  - Continued recruiting efforts for Housing Advisors and Team Leaders in West Bank, Jefferson, St. Tammany, New Orleans East, East Baton Rouge, Calcasieu, Poydras, Terrebonne, Vermillion and St. Bernard HACs
  - Continued recruiting and hiring efforts for Homeowner program including AMA Coordinators and Analysts, Grant Review & Recovery Coordinators, Grant Reconciliation Coordinators, and Internal Investigations Officer
  - Continued recruiting and hiring efforts for Rental including Loan Reviewer/Underwriter, Analyst, and Rental Application Advisors
- Continued Community Outreach efforts including:
  - Updated draft of "Memorandum to Road Home Subcontractors," as required under the Rehabilitation Act/Section 504 and the Americans with Disabilities Act, to identify ADA Section 504 Coordinator for each Road Home Subcontractor and to ensure compliance with Code of Federal Regulations.
  - Began identifying, collecting and cataloging critical contract data and employment stats for preparation of the first-ever Annual Summary Report on The Road Home Program, as required by the Housing and Urban Development Act of 1968 for CDBG recipients.



## POLICY & PLANS

- Drafted high level process for intake of post-closing issues by RH Appeals and Grant Review and Award Disbursement Team
- Drafted Homeowner Program Long Term Monitoring Plan for delivery to State
- Delivered Closing Agent Manual Version 3.0 to State on November 29, 2007 for their review and approval
- Met with State, QA/QC, and Audit Teams to discuss revisions to income policies and procedures to reflect decisions made at meeting. Intend to deliver draft to State next week
- Finalized Internal Review Panel Distribution List
- Reviewed draft of OCD-RH Review Panel procedures and made edits requested by State and have established process for reviewing implementation issues with State (via "Procedural Clarification Memorandums). Working with State to try out case-by-case eligibility determinations review form
- Distributed revised legal documentation in cases of death to Training, ACT, Communications, pre-Closing, Homeowner SLLS and ACORN
- Received approval on various procedural clarification memorandums related to PSV, mobile homes and condominiums
- Got approval on new iteration of covenant agreement signed at closing and replacement covenant for applicants who closed prior to April 2007
- Revised training materials and job aids developed by training team
- Responded to internal policy questions from staff

## TRAINING

- Conducted a training needs assessment for Audits, Monitoring & Appeals
- Conducted a training needs assessment for QA/QC
- Due to Rental Staff production deadlines, Rental training will resume after December 15, 2007

Training Type	Training Name	Target Audience	Location	Date	Attendees
External	Homeowner Construction Representative Online Training Course	HCRs	Online	As of November 29, 2007	210
Internal	RH Online Core Staff Training	Homeowner Program Staff	Online	As of November 29, 2007	314
Internal	RH Online Advanced Homeowner Assistance Program Training	Homeowner Program Staff	Online	As of November 29, 2007	280
Internal	RH Information Security and Management Online Training	All Road Home Staff	Online	As of November 29, 2007	1,407
Internal	Housing Assistance Center Standard Operating	Homeowner Program Staff	Online	As of November	152

#### **Table 23: Training Summary**



# Weekly Situation & Pipeline Report Week 74

November 23 – November 29, 2007

Training Type	Training Name	Target Audience	Location	Date	Attendees
	Procedures Online Training			29, 2007	
Internal	Updated Standards of Ethical Behavior	All Road Home Staff	Online	As of November 29, 2007	956
Internal	Updated Homeowner Assistance Program Training	Homeowner Program Staff	Online	As of November 29, 2007	669
Internal	Assisting Applicants Who Need Additional Services Training	All Road Home Staff	Online	As of November 29, 2007	55
Internal	Updated Policies and Procedures Training	Homeowner Program Staff	Online	As of November 29, 2007	328

## **EXTERNAL AFFAIRS**

#### Outreach

- Provided individualized Road Home updates at the City of New Orleans Welcome Home Center and Beacon of Hope Center in Lakeview
- Communicated deadline information and provided status checks and process guidance at Road Home information sessions in Orleans parish, Mississippi, and Texas
- Provided assistance in locating more than 300 applicants that were previously unable to be reached to schedule their closings
- Worked on contacting aged and difficult to reach applicants via phone to select an option to allow them to move forward into preclosing
- Provided program information/monitored Governor-Elect Bobby Jindal's Hurricane Recovery Advisory Council Meeting, New Orleans Recovery Committee Meeting, and the Louisiana Black Caucus Legislative Brunch
- Worked with the following officials, among others, on constituent issues:
  - Sen. Mary Landrieu and staff
  - Rep. Loulan Pitre's staff & Lafourche Parish officials
  - Rep. Damon Baldone's staff
  - Sen. Reggie Dupre's staff
- Coordinated outreach efforts with ACORN Housing and Easter Seals
- Enhanced outreach efforts via media interviews as needed



#### Table 24: Community Outreach Metrics

Meeting Type	Events Week 11/23-11/29	People Reached Week 11/23-11/29	Events To Date	People Reached To Date
Community	6	62	691	41,591
Faith-Based	1	5	180	19,185
Business	-	-	28	1,351
Governmental	3	45	237	8,510
Case Managers	-	-	143	3,271
Rental	-	-	96	1,631
TOTALS	10	112	1,375	75,539

#### Communications/Media Relations

#### In support of Homeowner program:

- Continued earned media efforts in-state and out-of-state for deadline and information sessions
- Distributed media advisory to encourage homeowners to schedule and complete initial appointment
- Conducted Information Sessions in Louisiana and Texas, promoting initial appointment deadline
- Continued efforts to contact homeowners to schedule and complete initial appointment
- Continued to assist Mobile Home Vietnamese applicants with required documents
- Continued to promote initial appointment with Vietnamese media outlets and community organizations
- Continued to translate Homeowner documents into Spanish
- Updated Change Control Board (CCB) and other key homeowner documents

#### In support of Rental program:

- Continued translating rental documents into Spanish
- Continued to assist Mobile Home Vietnamese applicants with required documents
- Updated Change Control Board (CCB) and other key rental documents

## INFORMATION TECHNOLOGY

#### In support of Homeowner program:

- Resolved e-mail inquiries in the IT Home Owner Support inbox queue
- Performed analysis and provided feedback on CREDCO apps
- Completed Compliance Review status for Operations
- Provided eGrants support to the Documented UAT effort
- Trained new DBA on eGrants Homeowner processes and procedures
- Implemented transition of IT Homeowner Support to Mercury Quality Center
- Performed in-depth analysis of elevation only letters sent and assisted reporting in meeting priority request.



#### November 23 – November 29, 2007

#### In support of Small Rental program:

- Letters to applicants (commitment letters, transaction summary, OO award letter) are now system generated out of HDS using Forms Generator
- Generated 120 commitment letters and 4 OO award letters

### FRAUD PREVENTION

- Continued to address investigations. •
- Participated in Change Control Board (CCB) meeting. •
- Participated in Homeowner Operations meeting.
- Held bi-weekly Homeowner antifraud update meeting with ICF.

ACTIVITY	Prior Totals	10/26- 11/1	11/2- 11/8	11/9- 11/15	11/16- 11/22	11/23- 11/29	Current Totals
Applicant Issues Reported to Anti- Fraud	389	20	49	10	19	33	520
Evaluator Issues Reported to Anti- Fraud	5	-	-	-	-	-	5
Third-Party Issues Reported to Anti- Fraud	23	-	-	-	-	1	24

#### **Table 26: Fraud Prevention Metrics**

## QUALITY ASSURANCE AND CONTROL

#### In support of the Home Owner Program:

• Continued Housing Assistance Center (HAC) Monitoring and embedded QA/QC activities:

#### Table 27: QA/QC Housing Assistance Center Applicant File Reviews

Center Name	Period of Review	Applications Reviewed	Report Status
Orleans–Poydras Orleans–East Jefferson Baton Rouge Calcasieu Cameron Terrebonne Vermilion	2 <sup>nd</sup> Quarter 2007 (April-June)	296	Four (4) Reports Complete



# Weekly Situation & Pipeline Report Week 74

November 23 – November 29, 2007

Center Name	Period of Review	Applications Reviewed	Report Status
Jefferson Orleans-Poydras Orleans-East Orleans-West Bank Baton Rouge Calcasieu St. Tammany St. Bernard Vermillion Terrebonne Houston	3 <sup>rd</sup> Quarter 2007 (July- September)	586	One (1) Report Complete Seven (7) Reports Complete/Pending Approval One (1) Report in Progress
Jefferson St. Bernard Vermillion Orleans - Poydras	9/28 – 10/04	44	Report in Progress
Jefferson Orleans – West Bank St. Tammany St. Bernard Calcasieu Vermilion	10/05 – 10/11	77	Report in Progress
St. Bernard	10/12-10/18	10	Report in Progress
Jefferson Calcasieu St. Tammany Orleans-West Bank St. Bernard Houston Baton Rouge	10/19-10/25	90	Report in Progress
Jefferson Calcasieu St. Tammany Orleans- West Bank St. Bernard Baton Rouge	110/2-11/08	71	Report in Progress
St. Bernard	11/09 – 11/15	7	Report in Progress



November 23 – November 29, 2007

Center Name	Period of Review	Applications Reviewed	Report Status
Jefferson Calcasieu St. Tammany Orleans-West Bank Vermillion St. Bernard Houston Baton Rouge	11/16-11/21	86	Report in Progress

#### Table 28: QA/QC Housing Assistance Center Advisor Sit-In Reviews

Center Name	Period of Review	Advisor Sit-Ins Completed	Report Status
Jefferson Orleans-Poydras Orleans-East Orleans-West Bank Baton Rouge Calcasieu St. Tammany St. Bernard Vermillion Terrebonne Houston	3 <sup>rd</sup> Quarter 2007 (July- September)	47	Three (3) Reports Complete Two (2) Reports Complete/Pendin g Approval
Jefferson Orleans-East Orleans-West Bank St. Tammany Calcasieu Baton Rouge	9/28-10/04	7	Report in Progress
Jefferson Orleans - East Orleans - Poydras Terrebonne St. Tammany Calcasieu	10/12-10/18	13	Report In Progress
Jefferson Terrebonne Orleans - Poydras Orleans – West Bank St. Bernard St. Tammany Baton Rouge Calcasieu Vermillion	10/26-11/01	18	Report In Progress



November 23 – November 29, 2007

Center Name	Period of Review	Advisor Sit-Ins Completed	Report Status
Jefferson Orleans – West Bank St. Tammany Baton Rouge Calcasieu Vermillion	11/9 – 11/16	15	Report In Progress
Jefferson Vermillion Lake Charles	11/23-11/29	11	Report In Progress

#### Table 29: QA/QC Pre-Closing/Closing Monitoring Activities

ACTIVITY	Period of Review	# Reviewed
Pre-Closing File Reviews	11/23-11/29/07	315
Additional Compensation Grant Eligibility Reviews	11/23-11/29/07	54
Appraisal File Reviews	11/23-11/29/07	354

- Reviewed pre-closing files and made recommendations regarding file handling.
- Reviewed files with Additional Compensation Grants calculated to verify eligibility and amount calculated.
- Reviewed files whose pre-storm values are based on appraisals to verify validity and appropriate usage.

#### Table 30: QA/QC Option Letter Generation Quality Control Activities

ACTIVITY	Period of Review	# Reviewed	# Released	% Released
Benefit Option Letter Review	11/23- 11/29/07	205	198	97%

#### Table 31: QA/QC Advisory Services Benefit Option Letter Reviews

ACTIVITY	Period of Review	# Reviewed	# Released	% Released
Road Home Advisory Services	11/23-	F	F	100%
Benefit Option Letter Reviews	11/29/07	5	5	100%
Constituent Services Group	11/23-	0	0	
Benefit Option Letter Reviews	11/29/07		U	-

- Reviewed pre-closing files and made recommendations regarding file handling.
- Reviewed files with Additional Compensation Grants calculated to verify eligibility and amount calculated.



- Reviewed files whose pre-storm values are based on appraisals to verify validity and appropriate usage.
- Reviewed 205 Benefit Option Letters and made recommendations regarding letter accuracy and suitability for mailing.
  - 198 were released.
- Conducted 5 RHAS Reviews of Benefit Option Letters.
  - 5 were released.



ACTIVITY	Prior Total	10/19- 10/25	10/26 - 11/1	11/2 - 11/8	11/9- 11/15	11/16- 11/21	Current	Five Week
Files Reviewed	2,282	87	55	58	61	21	2,564	56
Files Approved	1,989	75	52	54	54	19	2,243	51
Approval Rate	87%	86%	95%	93%	89%	90%	87%	90%

#### Table 32: Embedded QA/QC Resolutions/Case Management Reviews

- Supported the Homeowner Program by performing Pre-closing file reviews in order to support program priorities.
- Reviewed applicant files resolved by the Resolutions-Case Management team.
  - Tested those cases where the calculation input values (estimates, other compensation, etc.) had been changed or overridden to determine if the issues were properly resolved in JIRA and if the appropriate changes had been correctly updated in eGrants.
- Please note dates represent the date range cases were initially processed; QA/QC activities take place after initial processing.

ACTIVITY	Prior Total	10/19- 10/25	10/26 - 11/1	11/2 - 11/8	11/9- 11/15	11/16- 11/21	Current	Five Week
Mobile Home Files Reviewed	1,221	38	31	16	17	5	1,328	20
Files Approved	912	33	29	16	14	4	1,008	18
Approval Rate	75%	87%	94%	100%	82%	80%	76%	90%

#### Table 33: Embedded QA/QC Resolutions/Case Management Reviews

- Performed validity tests on calculation inputs (estimates: PSV and Home Evaluation Cost Estimate) for mobile home applicant files reviewed by Resolutions.
  - Tested those cases where the calculation input values (pre-storm value) had had been changed or overridden to determine if the applicant file followed proper mobile home PSV hierarchy and to determine if the pre-storm value was based upon mobile home values and not on single family dwelling values.
- Please note dates represent the date range mobile home cases were initially processed; QA/QC activities take place after initial processing.
- Closing Monitoring Reviews:
  - Continuing closed file reviews of First American and HGI Title agencies.



#### Table 34: QA/QC Review of Closed Files

Closing Agency	Period of Review	File Reviews Completed	Report Status
HGI	11/23-11/29/07	60	In progress

- Performed the following validity test to ensure homeowner closed files contain all required documentation; files are closed according to Road Home Policy and Procedural guidelines; and review award calculations for accuracy.
  - Review applicant file and supporting documents for completeness
  - Compare E-Grant closed values to Adjusted Final Closing Instructions (FCI) and note any variances;
  - Review E-Grant Option Selection to verify that the option selected is the same as the option noted on Benefit Selection Form (BSF) by homeowner; verify that the values on BSF match E-Grant closed values; total amount stated on option letter is for the correct payout amount and verify that correct BSF is signed and dated by homeowner.
  - Compare Adjusted Final Closing Instructions to funds requested on Draw Request and not any variances;
  - Compare funds requested on Draw Request to actual amount of funds Disbursed to Applicant and note any variances.
- Preparing report for HGI July Closed File reviews for management review of noted exceptions, findings and recommendations.
- Continued to amend closed file review template and upload to TRH Program Portal.
- Followed up with ICF Reporting Team on request submitted for reporting requirements of files transmitted for closing, BPO, ABS and FTS aged reporting.

#### • In Support of the Small Rental Program

- Completed testing 10 Owner Occupant Owner Unit Award Letters.
- Completed testing 16 Issue Determination and Appeals Issues.
- Continued Housing Assistance Center Reviews of Rental Advisors at Jefferson and Poydras Housing Assistance Centers.
- Met with Small Rental Policy and Procedures and Underwriting to discuss QA/QC testing of OCD Summary Files for general and nonprofit applicants, closing and disbursement testing, and results from Housing Assistance Center reviews.
- SRP QA/QC personnel supported Homeowner Appraisal Review.
- SRP QA/QC personnel supported Homeowner Closing Files Review.



### COMPLIANCE

- Researched subpoenas served on the Program
- Investigated matters reported via the Ethics and Anti-Fraud Help Lines
- Continued investigation on internal Program matters
- Continued research of Homeowner and Small Rental outlier analytics

### SPECIAL NEEDS ADVISORY TEAM

- Coordinated multiple homebound visits within the state of Louisiana
- Continued to contact applicants that have requested a home visit
- Continued to process out of state homebound requests
- Continued to develop a response for the 504 compliance review
- Submitted Facility ADA compliance reports for 9 facilities
- Continued to develop a 504 training for management staff
- Made referrals for applicants in both the homeowners program and in the small rental program who needed help with non-Road Home issues
- Developed a plan to accommodate applicants with special needs for closing appointments
- Continued to work on call scripts regarding ADA accessibility, HGI, home visits and remote appointments.
- Continued to work closely with Homeowners to facilitate coordination of Easter Seals Louisiana's outreach efforts and updating Homeowner files for elderly applicants that have not had a first appointment
- Provided assistance to Easter Seals Louisiana on the implementation of their outreach plan to elderly applicants who have not had their first appointment
- Coordinated implementation of procedure for Easter Seals to obtain assistance from Resolutions for cases that have met requirements for application with pending issues that Easter Seals is unable to resolve

Activity	Prior Totals	10/26- 11/1	11/02- 11/08	11/09- 11/15	11/16- 11/22	11/23- 11/29	Current Total
Total Number of Homebound Referrals	289	16	4	22	-	30	361
Total Number Unqualified	94	2	4	5	-	13	120
Total Number Living Out of State	25	4	1	1	1	3	35
Total Number Contacted	385	30	13	23	19	35	505
Total Number Scheduled	139	6	4	18	9	28	204
Total Number Visited	134	6	2	15	9	6	172

#### Table 35: Homebound Statistics



### **APPENDIX A**

#### **Option Selections of Applicants, by Parish of Damaged Residence**

**Note:** All Damaged Residence information is as provided by the applicant during the application process. Actual damaged residence information may differ from what the applicant provided. Eligibility information is properly confirmed during the verification process

PARISH	Option 1. Keep Your Home	Option 2. Sell, but Stay in Louisiana	Option 3. Sell, and Move out of Louisiana	Option 4. Decline Benefits	Option 5. Delay Selection of Benefit	Option 6. Unable to Determine Selection	Total
ACADIA	224	4			1	1	230
ALLEN	350	13	1	1	2	2	369
ASCENSION	97	5		1		2	105
ASSUMPTION	113	4		1	1	1	120
BEAUREGARD	681	30		1	5	4	721
CALCASIEU	10,236	262	9	57	174	70	10,808
CAMERON	1,367	213	7	24	72	6	1,689
EAST BATON ROUGE	172	3			2		177
EAST FELICIANA	20	3					23
EVANGELINE	51	2					53
IBERIA	904	41	3	1	18	3	970
IBERVILLE	43	5					48
JEFFERSON	20,699	230	50	95	856	146	22,076
JEFFERSON DAVIS	694	21	2	1	13	6	737
LAFAYETTE	87	1		1	2	2	93
LAFOURCHE	457	15	1	4	2	2	481
LIVINGSTON	146	7	1			1	155
ORLEANS	36,721	3,867	1,628	286	2,179	221	44,902



PARISH	Option 1. Keep Your Home	Option 2. Sell, but Stay in Louisiana	Option 3. Sell, and Move out of Louisiana	Option 4. Decline Benefits	Option 5. Delay Selection of Benefit	Option 6. Unable to Determine Selection	Total
OTHER	3						3
PLAQUEMINES	2,281	465	44	23	182	26	3,021
POINTE COUPEE	11						11
SABINE	16	1			1		18
SAINT BERNARD	6,600	3,838	759	194	726	76	12,193
SAINT CHARLES	749	6	1	2	13	3	774
SAINT HELENA	147	2			2	1	152
SAINT JAMES	177	3		1		3	184
SAINT LANDRY	109	7				1	117
SAINT MARTIN	77	9		1		1	88
SAINT MARY	539	19		2	6	7	573
SAINT TAMMANY	9,150	235	51	39	347	28	9,850
ST JOHN THE BAPTIST	872	6	1	1	16	10	906
TANGIPAHOA	894	24	1		3	10	932
TERREBONNE	1,765	94	1	11	39	12	1,922
VERMILION	1,439	98	8	16	35	11	1,607
VERNON	86	2			1	2	91
WASHINGTON	1,038	25	3	1	21	6	1,094
WEST BATON ROUGE	13						13
WEST FELICIANA	2						2
	99,030	9,560	2,571	764	4,719	664	117,308



## **APPENDIX B**

#### **Benefits Calculated by Damaged Residence Parish**

**Note:** All Damaged Residence information is as provided by the applicant during the application process. Actual damaged residence information may differ from what the applicant provided. Eligibility information is confirmed during the verification process

Parish	Number of Calculations
Acadia	291
Allen	500
Ascension	158
Assumption	204
Beauregard	1,025
Calcasieu	13,830
Cameron	1,972
East Baton Rouge	259
East Feliciana	30
Evangeline	71
Iberia	1,183
Iberville	65
Jefferson	29,924
Jefferson Davis	986
Lafayette	129
Lafourche	791
Livingston	221
Orleans	52,166
Other	3
Plaquemines	3,736
Pointe Coupee	13

Parish	Number of Calculations
Rapides	1
Sabine	22
Saint Bernard	14,100
Saint Charles	1,105
Saint Helena	232
Saint James	347
Saint Landry	155
Saint Martin	108
Saint Mary	847
Saint Tammany	12,252
St John the Baptist	1,454
Tangipahoa	1,358
Terrebonne	2,610
Vermilion	1,900
Vernon	136
Washington	1,461
West Baton Rouge	15
West Feliciana	4
	145,664



### **APPENDIX C**

#### Closings by Parish and Zip Code -

**Note:** All Damaged Residence information is as provided by the applicant during the application process. Actual damaged residence information may differ from what the applicant provided. Eligibility information is confirmed during the verification process. \*Detailed closing data is based on population of 73,772 rather than 73,779 reported in Daily Governor's Report as of November 29, 2007, due to a variance in data feeds.

PARISH	Option 1. Keep Your Home	Option 2. Sell, but Stay in Louisiana	Option 3. Sell, and Move out of Louisiana	Total
Acadia	123			123
Allen	176	2		178
Ascension	44			44
Assumption	41			41
Beauregard	274	2		276
Calcasieu	6,233	22		6,255
Cameron	758	35		793
East Baton Rouge	113			113
East Feliciana	10			10
Evangeline	19			19
Iberia	501	6		507
Iberville	19	1		20
Jefferson	15,166	55	3	15,224
Jefferson Davis	285	1	1	287
Lafayette	41			41
Lafourche	193		1	194
Livingston	70	1		71



PARISH	Option 1. Keep Your Home	Option 2. Sell, but Stay in Louisiana	Option 3. Sell, and Move out of Louisiana	Total
Orleans	29,934	849	201	30,984
Other	3			3
Plaquemines	1,009	64	1	1,074
Pointe Coupee	8			8
Sabine	6			6
Saint Bernard	5,035	1,433	207	6,675
Saint Charles	413	1		414
Saint Helena	38	1		39
Saint James	54			54
Saint Landry	59	2		61
Saint Martin	43			43
Saint Mary	134			134
Saint Tammany	6,894	45	12	6,951
St John the Baptist	389			389
Tangipahoa	346			346
Terrebonne	832	7	1	840
Vermilion	920	16	1	937
Vernon	50			50
Washington	553	2	1	556
West Baton Rouge	10			10
West Feliciana	2			2
	70,798	2,545	429	73,772



Closings by Zip Code		Zip Code	Number of Closings	Zip Code	Number of Closings
Zip Code	Number of Closings	70044	2		
A zip code is not available	19	70045	2	70074	1
70001	563	70045	5	70075	790
70002	598	70040	85	70076	4
70003	1,341	70049	20	70077	1
70005	472	70050	72	70078	6
70006	1,032	70051	8	70079	11
70011	1	70052	6	70080	8
70012	1	70053	380	70082	50
70017	10	70054	2	70083	270
70018	6	70056	1,120	70084	61
70019	3	70057	36	70085	800
70022	1	70058	1,933	70086	10
70028	1	70059	4	70087	140
70029	1	70062	475	70090	25
70030	16	70063	2	70091	
70031	20	70064	3	70092	1,347
70032	941	70065	2,518	70093	2
70033	1	70066	2,010	70094 70095	1,096
70036	94	70067	201		2
70037	195	70068	301	70096	1
70038	76	70069	3	70101 70105	9
70039	20	70070	59		1
70040	184	70071	8	70109	1
70041	230	70072	2,858	70110 70112	49
70042	3	70073	3	70112	
70043	2,741	10010		10113	276



	Number of	Zip Code	Number of Closings	Zip Code	Number of Closings
Zip Code	Closings	70301	29	70402	1
70114	736	70339	1	70403	69
70115	922	70340	1	70404	3
70116	476	70341	7	7042804	59
70117	3,613	70342	1	70421	6
70118	1,650	70343	8	70422	52
70119	2,453	70344	266	70423	1
70120	2	70345	32	70424	1
70121	218	70346	10	70426	64
70122	5,342	70353	85	70427	343
70123	253	70354	15	70429	1
70124	2,256	70355	4	70430	1
70125	1,114	70356	32	70431	50
70126	4,078	70357	14	70433	163
70127	2,876	70358	105	70434	5
70128	2,628	70359	19	70435	109
70129	1,385	70360	38	70436	2
70130	129	70361	3	70437	54
70131	882	70363	204	70438	130
70132	1	70364	37	70441	27
70150	1	70372	2	70443	39
70164	1	70373	4	70444	40
70170	1	70374	12	70445	314
70175	2	70377	101	70446	9
70177	5	70380	15	70447	47
70179	1	70390	26	70448	274
70185	1	70391	1	70449	8
70186	1	70392	2	70450	24
70189	1	70393	1	70452	165
70216	1	70394	47	70453	3
70217	1	70395	6	70454	62
70219	1	70397	75	70455	4
70224	1	70401	41	70456	23



Zip Code	Number of Closings	Zip Code	Number of Closings	Zip Code	Number of Closings
70457	1	70528	188	70591	65
70458	2,357	70529	3	70592	8
70459	3	70531	5	70601	1,772
70460	1,269	70532	38	70602	2
70461	1,950	70533	410	70605	787
70462	19	70535	13	70606	6
70463	6	70537	2	70607	1,046
70464	3	70538	97	70610	1
70465	1	70542	17	70611	415
70466	9	70543	10	70612	1
70469	2	70544	59	70614	1
70470	3	70546	76	70615	608
70471	110	70548	48	70616	3
70478	1	70549	30	70630	58
70485	1	70550	2	70631	277
70501	9	70551	2	70632	109
70503	3	70552	3	70633	179
70506	2	70554	5	70634	142
70507	5	70555	1	70637	4
70508	3	70556	4	70640	10
70510	355	70559	4	70641	2
70511	1	70560	362	70643	45
70512	2	70563	4	70644	1
70514	9	70569	2	70645	148
70515	3	70570	40	70646	24
70516	1	70576	40	70647	256
70517	20	70577	1	70648	69
70518	4	70578	29	70650	3
70520	5	70578	29	70651	4
70520				70652	17
70523	1	70582	18	70653	17
	2	70583	3	70654	2
70524	1	70584	1	70655	56
70525	7	70586	7	70656	6
70526	54	70589	4	70657	74



Zip Code	Number of Closings	Zip Code	Number of Closings	Zip Code	Number of Closings
70658	6	70760	4	71028	1
70659	4	70761	1	71126	1
70660	40	70763	4	71302	1
70661	80	70764	6	71353	1
70663	590	70767	7	71367	6
70664	4	70769	8	71403	5
70665	247	70770	1	71433	1
70668	153	70774	2	71439	1
70669	287	70775	6	71446	28
70699	1	70776	2	71449	4
70706	1	70777	1	71458	1
70707	1	70778	3	71460	1
70711	8	70785	12	71461	2
70714	12	70788	3	71463	24
70717	1	70791	6		73,772
70719	3	70792	1		
70721	5	70802	17		
70722	6	70805	19		
70723	6	70806	2		
70725	4	70807	6		
70726	13	70808	2		
70729	1	70809	1		
70730	3	70810	5		
70733	4	70811	5		
70734	3	70812	7		
		70814	10		
70737	13	70815	4		
70739	5	70816	4		
70740	2	70817	5		
70744	3	70818	1		
70749	1	70819	2		
70753	1	70820	1		
70754	2	71026	1		
70757	1	71027	1		



# APPENDIX D

RESOLUTION ISSUES RESOLVED 11/23/2007-11/29/2007								
Category	0-29 Days	30-59 Days	60-89 Days	90-119 Days	120 or More Days*	Category Total		
Affordable Compensation Loan		5				5		
Applicant Info	2					2		
Appraisal		2				2		
Delay of Benefit	39	104				143		
FEMA Ind Assist		1				1		
Flood Ins (NFIP)		3				3		
Home Evaluation	11	66				77		
Info Request		1				1		
Insurance	2	3				5		
Multiple Issues		1				1		
NO CATEGORY	0	4	0	0	0	4		
Option Letter	11	1				12		
Other	8	3				11		
Post Closing Appointment		1				1		
Pre-Storm Value	7	27				34		
I Grand Totals	80	222	0	0	0	302		



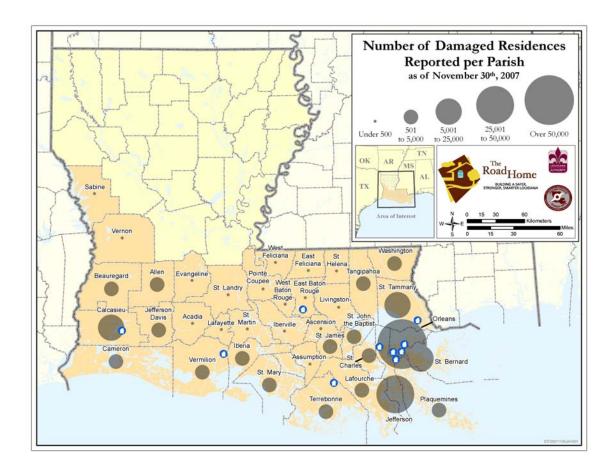
OPEN RESOLUTION ISSUES AS OF 11/29/07							
Category	0-29 Days	30-59 Days	60-89 Days	90-119 Days	120 or More Days	Category Total	
Affordable Compensation Loan	33					33	
Applicant Info	24	1				25	
Application Completion	2	1				3	
Appraisal	3					3	
BPO	1					1	
Benefits Counseling	7					7	
Delay of Benefit	460	193				653	
EGrant Calculation	1					1	
Elevation	4					4	
FEMA Ind Assist	11					11	
Flood Ins (NFIP)	12	2				14	
Geospatial	1					1	
Home Evaluation	272	16				288	
Homeowner dispute or decision pending	1					1	
Info Request	7	2				9	
Insurance	32	4				36	
Miscalc At Closing	1					1	
Missing Documentation	4					4	
Mitigation	1					1	
Multiple Issues	2	1				3	
NO CATEGORY	18	1	0	0	0	19	
Option Letter	131					131	
Other	12	2				14	
Owner Occupancy	6					6	



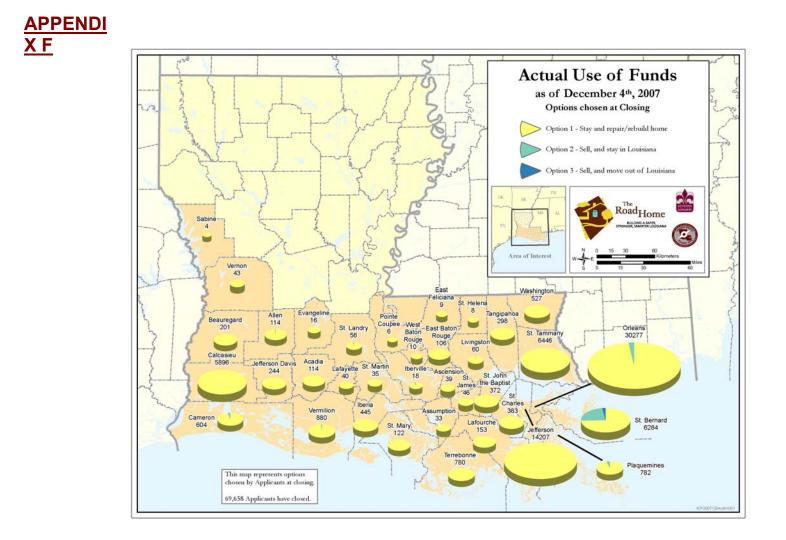
OPEN RESOLUTION ISSUES AS OF 11/29/07								
Category	0-29 Days	30-59 Days	60-89 Days	90-119 Days	120 or More Days	Category Total		
Post Closing Appointment	2					2		
Pre-Storm Value	90	6				96		
Program eligibility pending	3	1				4		
Resolution Expedited Letter	1					1		
SBA	1					1		
Title	3					3		
Zero Benefit	2					2		
I Grand Totals	1,148	230	0	0	0	1,378		



### APPENDIX E









### **APPENDIX G**

Mitigation Assistance by Housing Assistance Center

Housing Assistance Center	Phone/Email	Meetings- Shadow Appt.	Meetings-IMM	Meetings-Other	Training	Other Tasks
Calcasieu	655	25	1,746	42	88	123
Cameron	2	8	180	15	0	46
East Baton Rouge	479	145	4,562	66	69	148
Jefferson	1,483	15	3,815	111	75	71
New Orleans East	48	0	266	0	0	0
Orleans	937	15	16,751	162	105	57
Plaquemines	0	0	0	0	0	0
St. Bernard	4	2	145	21	6	10
St. Tammany	687	48	9,083	55	16	21
Vermillion	1	0	120	21	0	10
MCAC	3,107	4	1	56	30	152
Community Outreach	0	0	1,147	1,059	1	0
Up- to- Date Weekly Total	7,403	262	37,816	1,608	390	638

**Phone/Email** Responding to questions from applicants or advisors over the phone or email regarding mitigation.

Meetings-Shadow Appts Participating with Housing Advisor's Meetings with applicants.

**Meetings-IMM** Conversation applicants or housing advisors specifically related to Mitigation Measures. This includes presentations to applicants in the waiting rooms, in Mitigation offices, or other settings.

**Meetings-Other** Road Home related meetings not specifically for discussing mitigation (i.e., center staff meetings, training/orientations, and Housing Advisor Team integration of Mitigation staff into center functions).

Training Attending required training including Road Home training online.

Other Tasks Working on tasks (i.e., Power Point presentations for community outreach) or for support tasks not fitting into the other categories.



# **GLOSSARY**

**Pipeline Table 1 Terms:** 

<u>Total Number Of Applications Received</u> represents the cumulative number of all applications entered in the system. This number includes applications that are incomplete, test submissions and multiple submissions.

*Total Number of Applications Not Valid for Processing* represents the cumulative number of applications that are not valid. This number accounts for applications that are incomplete, test submissions and multiple submissions.

<u>Total Number of Applications Recorded</u> represents the cumulative number of applications entered in the system.

<u>Total Number of Inactive Applications</u> represents the cumulative number of applications that have been moved to "inactive" status as a result of no response from the applicant after multiple attempts at contact by the program.

*Total Number of Applications Available for an Appointment* represents the difference between "Applications Recorded" and "Inactive Applications."

<u>Total Number of Appointments Held</u> represents the cumulative number of appointments held including Road Home Advisory Services (RHAS) appointments held.

*Total Number of Initial Appointments Held* represents the cumulative number of all "first" appointments held.

*Total Number of Road Home Advisory Services (RHAS) Appointments Held* represents the cumulative number of all Road Home Advisory Services appointments held.

*Total Number of Applications Determined to be Ineligible* represents the total number of applications determined to be ineligible for the program because they do not meet program requirements as defined by current program policies.

*Total Number of Applications Available for Calculation* represents the total number of eligible applicants who have completed first appointments and have all information required to calculate their benefits.

<u>Total Number of Benefits Calculated</u> represents the cumulative number of benefits calculated. <u>Total Number of Benefit Options Letters Sent</u> represents the cumulative number of benefit options

letters sent to applicants.

<u>Total Number of No Funding Award Letters Sent</u> represents the cumulative number of letters sent to homeowners who do not qualify for any Road Home assistance of the total number of Benefit Option Letters sent.

*Total Number of Elevation Only Award Letters Sent* represents the cumulative number of letters sent to homeowners who qualify for elevation assistance only of the total number of Benefit Option Letters sent.



<u>Total Number of Benefit Options Selected</u> represents the cumulative number of applicants who have selected their benefit options.

<u>**Total Number of Option One Selections**</u> represents the cumulative number of applicants who have returned their selection of benefit option one - Stay.

<u>*Total Number of Option Two Selections*</u> represents the cumulative number of applicants who have returned their selection of benefit option two – Relocate.

<u>*Total Number of Option Three Selections*</u> represents the cumulative number of applicants who have returned their selection of benefit option three – Sell.

*Total Number of Option Letters Indicating a Declination of Benefits* represents the cumulative number of applicants who have returned a letter to the program indicating they are declining all Road Home assistance.

*Total Number of Option Letters Indicating a Delay in Benefit Selection* represents the cumulative number of applicants who have indicated that they are delaying their benefit selections.

**Total Number of Option Letters that are Incomplete And Resolution Cases Open** represents the cumulative number of benefit option letters that have been returned to the program, but are incomplete or are not ready to be processed for closing. This number also includes applicants who have opened resolution cases. Because some applicants with open resolution cases also return their letters to the program, there is potential for overlap in this category.

<u>Total Number of Benefit Option Letters Available for Transfer to Closing</u> represents the cumulative number of returned options letters that are complete and ready for final verifications required to close.

<u>Total Number of Files Transferred for Closing</u> represents the number of files transferred for closing to closing agents.

<u>Total Number of Closings Scheduled</u> represents the daily additional number of closings scheduled and the total represents all closings currently scheduled to occur in the future. The number of closings scheduled to occur reflects the actual number of closings scheduled, but not yet held. <u>Total Number of Closings Held</u> represents the cumulative number of closings that have taken place (applicants completed signing).

### Pipeline Diagram Terms (Figures 1 and 2):

#### APPLICATIONS

<u>Applications Received</u> represents the cumulative number of all applications entered in the system. This number includes applications that are incomplete, test submissions and multiple submissions. <u>Applications Recorded</u> represents the cumulative number of applications entered in the system. <u>Inactive Applications</u> represents the cumulative number of applications that have been moved to "inactive" status as a result of no response from the applicant after multiple attempts at contact by the program.



<u>Applications Available for an Appointment</u> represents the difference between "Applications Recorded" and "Inactive Applications."

#### APPOINTMENTS

<u>Appointment Letters Sent</u> represents the cumulative number of letters sent to applicants asking them to call and schedule an appointment. Not all applicants will receive appointment letters because they may be ineligible or may have already scheduled their appointment over the phone. Appointment letters are sent in batches twice a week.

<u>Appointments Scheduled</u> represents the cumulative number of appointments scheduled to date. <u>Applications Available for Calculation</u> represents the total number of eligible applicants who have completed first appointments and have all information required to calculate their benefits.

#### CALCULATIONS

<u>Applications in Verification</u> represents the cumulative number of applicants whose application data is being verified to determine eligibility and basis for calculation of benefits. <u>Benefits Calculated</u> represents the cumulative number of applications for which eligibility has been determined and benefits have been calculated for the various possible options.

#### CLOSINGS

<u>Options Letters Sent</u> represents the cumulative number of applicants who have been sent a benefit options letter noting their respective benefit options.

**Options Selected** represents the cumulative number of applicants who have replied to the options letter and selected their benefit option.

<u>Closed</u> represents the cumulative number of applicants who have gone through the closing process.

### Round 1 Rental Metrics (Table 17):

*<u>Title Report</u>* conducted on all Conditional Awardees who completed all the conditional requirements. The title report is used to verify ownership of the property and determine if any outstanding liens or judgments exist on the property.

**Environmental Review Record (ERR)** performed by OCD and a Notice to Proceed is issued by OCD on all properties that are eligible to proceed in the Program. The metrics being reporting by SRPP for ERRs are the number of Notice to Proceeds that have been issued and the number remaining to be reviewed by OCD.

Appraisals used to establish the Pre-Storm Value of Owner-Occupied units only.

<u>Desk Review</u> a review of applicant-provided bids, receipts or cost estimates to determine their validity and reasonableness

<u>Road Home Cost Estimate</u> a Cost of Repair estimate performed by a Road Home representative; provided for all owner occupied properties, for applicants who request a cost estimate and for properties who fail the desk review