

Roadmap to Success: *First Steps*

Set
Your
Goals

Share
Javita

Create
Your
List

Get
Plugged
In

Make
a
Plan



Develop Your "Why"

Something attracted you to the Javita opportunity. Great-tasting products? Lucrative financial opportunity? Or something more. Only you can share your "why". Work with your sponsor to help you develop and share your story.

Visualize Your Success

Now's the time to think about what your success with Javita looks like. Is it...

- FREE Product
- Car Payments
- Debt FREE
- House payment
- College fund
- More family time
- Vacation getaway
- Retirement income
- Quit my job

How much extra income would make that a reality? \$500 a month? \$1,000 a month? \$5,000 a month or more? You can't set your sights on your goal until you know what it is.

My Javita Income Goals are...

Month 3 _____

Month 6 _____

Month 12 _____

Month 24 _____

Get Connected with Your Javita Team

Javita Information

- Website** www.javita.com
- Blog:** www.gojavita.com
- Drop5 Website:** www.drop5challenge.com
- Email** support@javita.com
- Member Support** 1-855-528-4821
- Fax** 1-561-258-2341
- Facebook** www.facebook.com/Gojavita
- Drop5 Website** drop5@javita.com
- Twitter** @gojavita

My Support Team

Name	Phone Number
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
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Plug Into Your Weekly Conference Calls

	Monday	Tuesday	Wednesday	Thursdays	Friday	Saturday	Sunday
<i>Call</i>							
<i>Time</i>							
<i>Phone Number</i>							
<i>Passcode</i>							
<i>Team Calls</i>							

Jog Your Memory

Who do you know...

- | | | | | |
|--------------------------------------|--|--|---|--|
| <input type="checkbox"/> Hairdresser | <input type="checkbox"/> Best friend | <input type="checkbox"/> Mortgage broker | <input type="checkbox"/> Accountant | <input type="checkbox"/> Teacher |
| <input type="checkbox"/> Doctor | <input type="checkbox"/> Optometrist | <input type="checkbox"/> Barber | <input type="checkbox"/> Personal trainer | <input type="checkbox"/> Florist |
| <input type="checkbox"/> Attorney | <input type="checkbox"/> Dry cleaner | <input type="checkbox"/> Neighbor | <input type="checkbox"/> Veterinarian | <input type="checkbox"/> Nurse |
| <input type="checkbox"/> Mechanic | <input type="checkbox"/> Pediatrician | <input type="checkbox"/> Day care provider | <input type="checkbox"/> Bank teller | <input type="checkbox"/> College professor |
| <input type="checkbox"/> Minister | <input type="checkbox"/> Pharmacists | <input type="checkbox"/> Insurance agent | <input type="checkbox"/> Receptionist | <input type="checkbox"/> Teacher |
| <input type="checkbox"/> Mailman | <input type="checkbox"/> Real estate agent | <input type="checkbox"/> Landscaper | <input type="checkbox"/> Chiropractor | <input type="checkbox"/> Salesperson |

Make Your List

Assemble your dream team.

List people you know on a first-name basis. Usually, they are the most motivated, successful and busy people you know. Good place to start? Your mobile phone and email address books.

Name: _____ Phone: _____

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First Steps: 48 Hour Review

This checklist was designed to help summarize the steps and information you will need to get your Javita business up and running in your first week. If you're already using our products, then you've got a jumpstart on this business and on your path to success. Follow the steps outlined below and check off each item as you complete the task. Call your sponsor, upline, or the Javita Member Support Team for any questions. Let's get started.



Set up your AutoShip (if you haven't already).

This ensures that you are eligible for immediate bonuses and incentives as well as long-term income potential.

Write down your Member ID and the contact information for your upline support team.

Refer to the space provided.

Register for the Drop5 Challenge (www.drop5.com).

This will not only make you eligible to win fantastic prizes like an iPad, free product and limited edition gear, the site also has testimonials to inspire you, recipes to keep you satisfied and other related product information to help get you up to speed.

Review your Goals and Roadmap for Success with your Sponsor.

Refer to the First Steps and 90-Day Plan for more information.

Share your Javita Business with the world.

Tell the world that you're part of the Javita business opportunity by sending an email to your contacts and posting a note to your Facebook, twitter or other social media account.

Review your Contact list with your sponsor.

This will also help you to identify the tools, techniques and prospecting strategies employed by your team in exposing the Javita business and products to others.

Order business tools.

With the help of your Sponsor, you should place an order for tools to share the product and business opportunity with others.

Go to the Javita Corporate Facebook page (www.facebook.com/gojavita) and like it.

This will ensure that you stay connected with exclusive news, contest / promo offerings and other related business information.

Talk to your sponsor about sampling.

Chances are good, no one will know more about when, where, how or with what to sample than your sponsor or upline. Tap into their experience for ideas, tips and scripts.

Schedule your In-Home Coffee tasting.

Your sponsor and upline can help coach you through the process. You can also refer to the Drop5 Party Flyer in the training section of your Javita Back Office.

Get plugged in.

Ask your sponsor for phone numbers for your teams' weekly training calls. Checkout the local meetings posted in the Events tab of the Javita website (www.javita.com/events) and on your team's Facebook Group Page.

Become familiar with your Back Office.

There are incredible tools help you manage your Javita business. One of the first tools available to you is your online Javita Back Office. Ask your Sponsor to help show you how to use the reports, forms, etc. to maximize your success.