

Understand how an item's average price compares between two geographies and whether an item is over, under or similarly priced.

- ✓ Easily identify the top "Over" and top "Under" items for your selection.
- ✓ Select your Price Comparison Index Range to fine-tune your analysis.
- ✓ Easily toggle between product and store views to display what you need.
- ✓ Intended Users: Sales Managers, Category Managers, Brand Managers



Data Selection Guidelines

- Select between current 1, 2, 4, 12, 24, 52 week and CYTD periods.
- Select one primary and one comparative retailer/banner/store. Filter comparative retailer/banner on optional geography criteria (zip code, city, state, etc.).
- Select up to 10 bran.ds or up to 100 items (UPCs). Select up to 3 attributes. Display limited to 100 items.
- Measures are pre-determined.
- Select (optional) Same Store Sales Time Frame - 52, 56, 60 or 64 weeks. Selection option found under Measures.



Key Measures

Average Retail Price (ARP)
Price Comparison Index
Dollars
Average Dollars Per Store Selling

Report Tips: Select your over/under range (5, 10, 15 or 20) by using the slider bar under "Price Comparison Index Range" in the left navigation bar. For example, if you select "5" as your range, **"over"** items will be any item with a Price Comparison Index > 105. **"Under"** items will be any item with a Price Comparison Index < 95. **"Similar"** items will have a range of 95 to 105. Other range selections adjust accordingly. A range **MUST** be selected in order for the Over/Under highlights and charts to display.

Toggle easily between "Product View" and "Store View" by clicking the "Open Store/Product View" button in the left navigation bar. **Product View** compares multiple UPCs (items) between two geographies. **Store view** allows you to focus on how one UPC (item) compares across multiple geography selections. (E.g. A banner compared to all stores within that banner).

Report does NOT include new or uncoded items.

