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Kathy Siler

Ex-Officio

Bob Aiken

See New Directors article on Page 6

INSIDE THIS EDITION

Content Index	Page
President's Report	3
2005 Board of Directors	
Board Meeting Calendar	
Staying Informed	
General Manager's Report	4
Board Briefs	
From the Security Desk	5
By the Numbers	
Architecture Review Schedule	
Community Development Dept.	
2005 New Board Members	6
Resourcing Within The Community	
Your Association At Work	7
2004 Committee Members	8
Bay Tree Brigade	9
Improved Drawbridge Control	
Home Renovation Seminar Video	
Calendar of Events	11
Angel's Dreams Come True	12
Promoting Boat Safety	
Coastal Conservation Assoc.	
We're Takin' It In The Road!	
On The Waterfront	13
Introducing Marina Outsourcing	
On The Social Scene	
Letters to the Editor	14
Vox Box	
Landings Directory Additions	
Real Views	15
Renovation Corner	
Living With The Covenants	16
Comcast Drop Box	
Fellow Sailors - Rhodes 19	17
Landlovers Scholarship	
LAA Artist of the Month	
Classifieds	18

Chatham County Roads Update

By Karl Stephens
Administration Team Leader



Truman Parkway could be complete to Whitfield Avenue as early as next summer. As for its completion to Abercorn Extension, don't hold your breath.

That was the latest message from Chatham County Engineer Al Bungard at a December 9 Golden K of Skidaway Kiwanis Club Meeting. Bungard says Phase 4 of the Truman appears to be ahead of its predicted October 2005 completion date.

The overall Truman Parkway project will ultimately connect the road with Abercorn Extension, somewhere in the vicinity of Largo, which would make trips to such areas as the Savannah Mall easier for residents of The Landings. But Phase 5 is in the long-range plans, which are still several years from being finalized. Bungard says, "The challenge we're going to face is we have a bunch of projects that are big ticket items."

Some of those big ticket items include the widening of Diamond

Continued on Page 4

Happy New Year

Utility Upgrades at The Landings



Comcast At Work

Comcast Cable and Savannah Electric have been busy at The Landings over the past few months, upgrading their systems.

Savannah Electric installed new feeder cable on Coventry Close and Middle Marsh Retreat. The power company was also scheduled to install new feeder cable by the end of the year from Romerly Road to Wiley Bottom Road then south on Wiley Bottom to the southern end of the loop at the end of Wiley Bottom Road.

Comcast has been working in multiple locations as part of the overall cable system infrastructure upgrade, which should be complete sometime in the spring of 2005. Both projects (cable and power upgrades) have necessitated the marking of utilities in the work areas. This has generated some calls to The Landings Association about the necessity of the markings. The Association checked with Comcast about this and found out the following: Comcast is required by law to mark the underground cables of all services, including water, phone and power. The paint on the ground is bio-degradable and will normally wash away in roughly a week or so (but can be longer if there is no rain).

Also, some residents have had questions about the number of junction boxes being installed by Comcast. Many of these boxes are temporary. However, the upgraded system does need more boxes than the current system in order to handle the increased bandwidth.



Marshview Bridge
See Page 7 for update

The Landings Association

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Landings Schooner Jewelry

Stop by the Landings Harbor (Priest Landing) store for a peek at our jewelry pendants and charms collection. Our goldsmiths have designed some new pieces to include 14k yellow gold Schooner with Mother of Pearl or Azur Sea Opal. In addition, we have a few returning pieces, back by popular demand. The goldsmiths will be adding a few pieces periodically that will be one-of-a-kind exclusive Schooner pieces. All of our jewelry samples are on display, and each piece will be handcrafted and made to order. Please allow 1-2 weeks for delivery. For further questions and inquiries, please contact Brandi, Marinas Office Manager (598-1901).

Surprise that special someone for their anniversary, birthday, holiday, or better yet, Valentine's Day! Sales are very brisk, and these beautiful pieces are available by reservations only.



Presidents Update

BOB AIKEN
President, Landings Association

On December 13, **three new Directors** were elected to the Board for three years, beginning at the February 15, 2005 Annual Meeting. The three new Directors are Pam Allen, Al Arcady, and Kathy Siler. I congratulate them, and I know they will represent you well.

At the December Board meeting, the **officers for 2005** were elected. Mary Vernick will be President; Jerry Grader will be Vice President; and John Duren will be Secretary/Treasurer. All three of these individuals have been very involved in the Association and have the experience to continue to implement the TLA Strategic Plan.

The Operating (Revenue and Expense), Capital Expenditures and Reserve Expenditures **Budgets for 2005** were approved at the December Board Meeting. The following summarizes the major points in the budget:

- The Operating Expense Budget shows a modest increase due to inflation and certain planned 2004 projects and expenditures moving to 2005. Every effort was made to control costs and be efficient while still providing expected service levels. Overall, employee complement levels are down six positions.

- The Capital Expenditures are budgeted at \$1.9 million. The major items are: replacement of the seawall at Landings Harbor for \$1,130,000; the pilings project at Delegal for \$180,000; electrical work at both marinas for \$93,000; and equipment replacement for \$300,000.

- From Reserve Funds, we will be spending \$176,000 on cart paths, \$457,000 on roads and \$110,000 on lagoon dikes and structures.

- To partially fund the Capital Budget, the Association will borrow \$1.0 million, which will be paid back over five years from funds generated over that period.

- The significant increase in Capital Expenditures for 2005 is for long-overdue infrastructure projects that must be done to preserve the assets, mainly the marinas, at acceptable levels.

A great deal of work and thought by the staff, various committees and the Board went into the preparation of this budget. This budget reflects a balance between the needs and the capacity to fund. This was the most comprehensive budget in my three years on the Board. I thank all of those who participated.

Robert "Bob" Aiken

2005 Board Meetings

JANUARY 2005	Tuesday	January	25	@ 4 p.m.
ANNUAL MEETING				
FEBRUARY	Tuesday	February	15	@ 7 p.m.
MARCH	Tuesday	March	22	@ 4 p.m.
APRIL	Tuesday	April	26	@ 4 p.m.
MAY	Tuesday	May	24	@ 4 p.m.
JUNE	Tuesday	June	28	@ 4 p.m.
JULY	Tuesday	July	26	@ 4 p.m.
AUGUST	Tuesday	August	23	@ 4 p.m.
SEPTEMBER	Tuesday	September	27	@ 4 p.m.
OCTOBER	Tuesday	October	25	@ 4 p.m.
NOVEMBER	Tuesday	November	15	@ 4 p.m.
DECEMBER	Tuesday	December	20	@ 4 p.m.

2005 Board of Directors

President MARY VERNICK	Vice President JERRY GRADER
Secretary/Treasurer JOHN DUREN	Ex-Officio BOB AIKEN
Directors	
PAM ALLEN	ANN HANLEY
AL ARCADY	JOHN KILCULLEN
BILL FARMER	KATHY SILER

Staying Informed Important TLA E-Mail Bulletins

Currently, more than 1,600 residents receive e-mail bulletins from The Landings Association. We strongly encourage residents to stay informed with our correspondences. These timely E-Mail Bulletins have included short informative messages such as:

- Various drawbridge work advisories and anticipated traffic delays
- Vehicle accident reports and Causeway delays
- Major storm warnings and up-to-date supplements
- Utility work and specific locations and times
- Facility closers
- Reminders for scheduled events
- Pertinent community announcements
- TLYC Social events
- General Manager updates

This electronic service is free of charge, and The Landings Association assures that your personal information/identity will never be compromised. The Association also limits the number of announcements sent so that you are not bombarded with e-mails.

If you would like to receive these bulletins, go to www.landings.org. Click on "Login Request Form" on the left-hand side. Fill out this form, and your account will normally be activated within two business days.

Once your account is active and you visit our website, please be sure to login by clicking on "Resident Login" in the upper left-hand corner. All registered users will have many more options available to them. You can view such items as all previous *Landings Journals*, governing documents, Architectural guidelines, forms, and much more. Get on board, and receive informative and newsworthy bulletins right as events unfold.

FROM THE

General Manager

SHARI HALDEMAN



Dear Residents:

We have been busy over the past month finalizing The Landings Association's **budget** for 2005. The Finance Committee has proven once again to be an invaluable part of this process as staff sharpened the numbers and presented the strongest possible budget for Board consideration. The Board passed the budget at its December meeting. You can read the highlights in TLA President Bob Aiken's col-

umn on page 3.

January 1 brings the official start of the **Marine Services outsourcing program**. Low Country Boatworks will take over boat servicing and repairs, as mentioned in recent *Journal* articles and in an article on page 13. I feel confident that boaters will notice an improvement in servicing and turn-around time. The Landings Association involved several boat captains in the interview process to help us choose the best company for our needs. As a bonus, this outsourcing should save the Association around \$139,000 in staffing and overhead costs, while generating revenue of \$18,600 for 2005.

The Association has received several questions about the current **utility work** at The Landings. This work will improve our power, cable, and irrigation systems. There have been, and will continue to be, some disruptions until this work is completed. Underground utilities enhance the appearance of our community, but they make repairs and replacements more difficult. We have reviewed with our contractors their procedures to try to minimize any broken pipes in the future.

Comcast reports it has completed roughly 30% of the cable system upgrade. Comcast hopes to be finished in the spring of 2005. This work may see a slight delay, however, because the company's crews have already discovered 16,000 feet of bad cable. That provides a good example of why this infrastructure work is so important for our 32-year-old development.

I have greatly enjoyed my first few months at The Landings, and I look forward to 2005, as we make our premier community an even more enjoyable place to call home.

Shari Haldeман

*Shari J. Haldeман***Chatham County Roads continued from Front Page**

Causeway and the fixed bridge that will replace the Skidaway Narrows drawbridge. Bungard says he hopes to break those projects into smaller chunks that can be budgeted for and funded more easily. One example would be to do the road work leading from McWhorter to the drawbridge as one phase, and then add the new bridge in the next phase.

Don't hold your breath on these projects either, though. Once plans are finalized and construction begins, Bungard estimates the bridge will take three years to build, from start-to-finish. At the currently estimated schedule, that would put the bridge completion somewhere around 2013.

One interesting note to come from the presentation concerned the project to widen Whitfield Avenue. Bungard says he has heard some residents question the need for the widening and say that they want the road to remain two lanes. Bungard reports that "Whitfield Avenue has double the state average for accidents." Therefore, the plans to widen Whitfield Avenue will continue. The county is currently acquiring properties and creating the design, which will include a landscaped median and possibly live oaks.

As we receive more updates on these projects, we will keep you informed.

Board Briefs

DECEMBER 2004

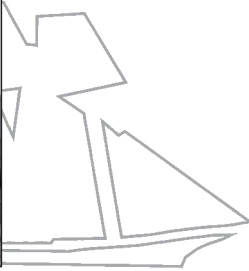
Following are items discussed or actions taken at the Association Board of Directors Meeting on December 14, 2004:

- Welcomed Pam Allen, Al Arcady and Kathy Siler as the newly-elected members to the 2005-2007 Board of Directors.
- Reported that 51.9% of the property owners voted in the Board Member election.
- Thanked Dean Ayers, Matt Murphy, and Nancy Sheets for running for election to the Board.
- Thanked Maria & Bob Blanck, Susan & Lenny Gardberg, Sheila & Gerald Page, and Carole & George Staimer for serving as the Counting Committee for the election of directors.
- Heard a request from Stan Fater, President of the Priest Landing Townhome Association, for assistance with the upkeep of the common property across from the townhomes.
- Heard concerns from Kathy Feron regarding the lack of cellular telephone service in the Delegal area.
- Reported that 1,100 of the 1,200 responses needed to the community survey have been received. Tentative deadline for submission of responses is December 20. Reported that 2,300 surveys were mailed.
- Approved the Service Agreement with Lowcountry Boatworks for outsourcing marine repair services.
- Adopted the 2005 Operating Budget for The Landings Association and the Marinas, totaling \$6,649,300.
- Adopted the 2005 Capital & Reserve Expenditures, totaling \$2,651,100.
- Approved an interfund loan to the marinas of \$1,502,300 to fund 2005 capital expenditures.
- Approved authorization to pursue a loan in an amount not to exceed \$1,000,000.
- Approved advertising rate increases for the *Landings Journal* for 2005.
- Approved awarding the contract for the replacement of the Landings Harbor Seawall to Cape Romain Contractors, Inc., at a cost of \$1,127,550.
- Approved awarding the contract for the electrical upgrade at Landings Harbor Marina to White Electric at a cost of \$40,000.
- Elected Revenue Ruling 70-604 to carry forward to 2005 net excess membership income and that the funds be considered the first monies spent in 2005.
- Approved the continuance of the USDA, APHIS service agreement for the wildlife management program at a cost of \$42,530.

FROM THE

Chief of Security

CHARLES SCOBEE



The Landings Association received a letter about drivers failing to observe the **“one way” restriction** on the Delegal Road/Marina Drive/Landings Way traffic circle. Traffic flow on the circle is counterclockwise for the safety of all drivers. Using the circle in the wrong direction is another example of poor judgment. We will add another sign to the landscape. Other examples of poor judgment include the way golf carts are driven by some people who are oblivious to all control signs or other users of the trails and streets. Cart drivers must yield to all others, regardless of the location.

We also received some **interesting calls**. One was about a strange noise from the back of the house. After checking the exterior, the concerned resident discovered the television left on in the back room. Late one night we discovered a couple on the top level of the Marsh Tower. They had apparently climbed around the locked gate to gain access to the tower...the interesting part is the man had one leg was in a cast!

Guest pass abuse continues. Our gate staff has diverted many vendors/tradesmen to the Marshwood Gate where they can buy a daily pass because they are ineligible for guest status to conduct business. The hours for commercial entry and work are limited to 7 a.m. to 7 p.m. Monday through Friday, and 8 a.m. to 5 p.m. on Saturday. Sunday work is not allowed except in emergency situations (e.g., heat, air conditioning, plumbing or electrical failures). The use of guest passes to avoid the work hour or day limits is prohibited.

The **holiday season** brings it own set of **hazards** that we need to be alert to avoid. Park safely when shopping - always park in a well-lighted area. Don't leave valuables exposed in a parked vehicle. Have your keys ready as you approach your car. Don't become a victim by being unaware of your surroundings. Other hazards that are common to the holidays are associated with new vehicles, especially bicycles and other wheeled toys. Helmets should be included in the gift list with any bicycle purchase. We often see visitors (children and adults) riding around the community on borrowed bicycles without a helmet. There have been several injuries in the last month that would have been less serious if the victim had been wearing a helmet. If the new vehicle has a motor and is intended for use on common property (streets and trails), the driver must have a license. One last hazard of the season is fire. Candles are part of many holiday celebrations and present a real hazard around flammable decorations in the home.

Have a safe holiday and a Happy New Year.

Architecture

2005 REVIEW SCHEDULE

2005 Architectural Review Committee Meeting Schedule

Plan Submission (By 4 p.m.)	Deadline Dates	Monthly Meetings (3rd Thursdays)	
January	12	January	20
February	9	February	17
March	9	March	17
April	13	April	21
May	11	May	19
June	8	June	16
July	13	July	21
August	10	August	18
September	7	September	15
October	12	October	20
November	5	November	17
December	7	December	15

Please call 598-2578 for information regarding the submission of architectural plans for review consideration. You may also review the *Architectural Guidelines* by visiting our website at www.landings.org. Click on “Documents” on the left-hand side of the screen, and then click on “Architectural Guidelines” in the middle of this screen.

New Community Development Department

In an effort to improve the consistency of architectural review and covenant enforcement throughout the community, effective January 1, 2005 The Landings Association will create a new department – Community Development.

This department combines Architecture and many functions of the Covenant Compliance Committee. The Community Development Department will be overseen by the Architectural Administrator, Carol Kelly. The department will include the current site inspector and administrative assistant, and it will add a new covenant compliance inspection position.

The Community Development Department will handle plan review, permitting, inspection, and covenant enforcement. It will be located upstairs at the Delegal Creek Marina (above the Sunset Room) and can be reached by calling 598-2578. (This is the location and phone number for the department previously known as “Architecture.”)

The Architectural Review Committee will continue to meet to review plans. (See the 2005 Meeting Schedule above.)

By the Numbers

FIRES		THEFTS	
November 2004	3	November 2004	5
November 2003	2	November 2003	8
EMS REQUESTS		GUEST PASS REQUESTS	
November 2004	27	November 2004	8299
November 2003	22	November 2003	8274
VANDALISM			
November 2004	9		
November 2003	13		



PAM ALLEN



AL ARCADY



KATHY SILER

The Landings Association Welcomes New Board Directors

The Landings Association thanks Bob Aiken, President, Wally Smith, Vice President, and Jim Hazel, Past President, for their enormous contributions, guidance and years of service as members of the Board of Directors. We also thank their families, as these gentlemen have given countless hours to help make this the community what it is.

The three board seats vacated by Bob, Wally and Jim will be filled February 15, 2005 by new board Directors Pam Allen, Al Arcady, and Kathy Siler. We congratulate them as we look forward to the strengths and talents that these individuals will contribute toward maintaining our island paradise.

The new officers for 2005 (beginning February 15) will be Mary Vernick, President, Jerry Grader, Vice-President, and John Duren, Treasurer/Secretary.

Resourcing Within The Landings Community

The Landings Association is currently in the process of structuring its committees for 2005. Some of our committees may have vacant seats waiting to be filled. If you are interested in making a difference within our community, please fill out the Committee Member application form and return it to the Association office.

These forms can be obtained at 600 Landings Way South or downloaded from the Association's website. Visit us online at www.landings.org, click on "Documents" on the left-hand side, and then click on "Committee Member Application" in the middle of the screen.

Committee membership will be finalized in early February.

MEET YOUR LANDINGS COMPANY REALTOR



MIKE BURCH

Eleven years ago Mike and Karla Burch relocated to The Landings from Wayne, Pennsylvania. Mike was born in Tacoma, Washington and graduated from The University of Washington with a BA in Business Administration. He spent over thirty-five years in the business world in a variety of sales and senior sales management positions. His business travels allowed him to visit all fifty states but he made Savannah and The Landings his home.

The Burches are Landings Golf Club Members and Karla is an active member in the Landings Art Association. They are members of the Lutheran Church, have two wonderful children and 2 beautiful grandchildren, and enjoy the adventures that come with traveling. In 1991, Mike completed a 250 ft. bungee jump from a bridge in New Zealand.

A REALTOR with The Landings Company since 2002, Mike was given the Savannah Board of Realtors Distinguished Sales & Service Award for sales volume in 2004. He is a member of the Savannah Board of REALTORS, the Georgia Association of REALTORS, and the National Association of REALTORS.

RICK BARNETT

Rick Barnett and his real estate teammate and wife, Sue, have been with The Landings Company since 1998. The couple moved to Savannah from Waccabuc, New York where they raised six children. Rick worked for the White Plains City School District where he held teaching, guidance, coaching, and administration positions. Sue was a special education teacher for the White Plains Schools at New York Hospital Cornell Medical Center.



Rick's undergraduate degree from the State University of New York at New Paltz, was followed by a Masters Degree from Columbia University and advanced graduate study at Yale University. He spent one year as an educator in the USSR employed by the American Embassy.

Rick and Sue have been avid supporters of the arts in Savannah and are committed to the reemergence of the Savannah Symphony and the continued growth of the Savannah Music Festival. Rick has an ongoing love of antiques with an emphasis on antique golf clubs and stained glass. He also studied landscaping with the New York Botanical Gardens.

Rick's interest in real estate did not begin with his move to The Landings. During his career in New York, he bought, renovated and sold homes always paying close attention to fine craftsmanship and detailed work. Rick has earned the prestigious advanced Graduate Realtor Institute designation, has been a member of the Million Dollar Club, and has earned the Distinguished Service Award each year.

- New Year's Resolutions:**
- Improve my Short game
 - Sign-up for Pilates
 - Subscribe to Savannah Magazine!

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SAVANNAH
MAGAZINE

Your Association at Work

COMMUNITY PROJECT STATUS

Administration • Architecture • Communications • Finance • Marinas • Public Works • Security



Main Gate Project



Marshview Landing Bridge

Beginning this January and throughout our future publications, the *Landings Journal* will include a new feature section. We have designed a matrix to depict the current status of The Landings Association's on-going and future projects. Our goal is to ensure that our residents have a clear, concise understanding of these various projects, estimated time of completion/status, and how your assessment dollars are being spent.

Updates will be available on those projects that take more than several months to complete. Other contracts may only appear once, as the Association's Board approves such programs as the USDA Service Agreement.

We encourage you to participate in the "Your Association at Work" supplement with your comments. Please feel free to e-mail us at: journal@landings.org.

Project	Description	Comments	Status	Projected Cost
LH Sea Wall Replacement	Replacement of Landings Harbor aluminum sea wall	The seawall has been compromised due to problems including: saltwater corrosion exacerbated by a lack of regular maintenance and stray currents; loosened hardware and damaged sheeting/whalers due to storm damage; and stress cracks formed within the concrete piles that support the wall.	TLA's Board approved the replacement of the Sea Wall at its December Board Meeting. Work is scheduled to begin in February and should be complete several months later.	\$1,127,550
LH Electrical Replacement	Replace electrical panels and transformers at Landings Harbor	Review of the electrical systems at the Landings Harbor Marina found that all of the electrical panels and transformers are in disrepair and badly corroded. None of this existing equipment is rated for marine use.	TLA's Board approved the replacement at its December Board Meeting. The contract will be let for bids January 1. The new units will have a 20-year life expectancy.	\$40,000
Delegal Pilings Project	Replace the pilings at Delegal Creek Marina	The degraded pilings have become a safety hazard.	Work is scheduled to start January 1.	\$179,805
Delegal Creek Dredging	To clear the channel for boat traffic, especially at lower tides	TLA has applied for a Boating Infrastructure Grant Program grant that would cover 75% of the cost.	The grant money comes from the federal Transportation Bill, which is currently stuck in Congress. TLA is in contact with Congressman Jack Kingston's office and the appropriate government agencies.	\$100,000 <i>(with \$75,000 projected to be paid through a federal grant)</i>
Marina Service Outsourcing	To provide more efficient boat maintenance services to the residents	Residents should notice a more timely turnaround in their work orders.	As of January 1, 2005, Low Country Boatworks will handle maintenance of boats at The Landings. Staffing and overhead costs will be reduced by approximately \$139,000 for 2005.	(Rental revenue for 2005 will generate \$18,600.)
USDA Service Agreement	Continue the cooperative service agreement	This continues the 10-year deer management program with the USDA Animal Plant Health Inspection Service Wildlife Services which also handles other offending species such as feral hogs, raccoons, feral cats, squirrels, vultures and numerous species of wading birds.	TLA's Board approved the contract at its December Board Meeting.	\$45,530 <i>(for 2005)</i>
Main Gate Project	Replace Irrigation System; paint gatehouse and install new awnings	TLA bored under the main road so that cuts would not have to be made and traffic disrupted.	Completion on this project was expected by the end of 2004.	\$57,000
Gate Signs	Replace the Main Gate and North Gate signs with the repaired signs that were removed from Oakridge and Deer Creek	Long-term weather exposure has caused severe damage to the entrance signs. The repaired signs have been recovered in fiberglass and given two coats of paint.	The North Gate sign will be installed first. Then a concrete base will be poured at the Main Gate to elevate the sign slightly, allowing more variety of plantings, and then the sign installed. This should be accomplished by the end of January 2005.	\$9,500
Trails/Cart Path Resurfacing	Resurfacing approximately two miles of common property trails	This annual resurfacing program was begun in 2000.	Root barrier installation and final grading were expected to be completed by Christmas, completing the work for 2004.	\$150,000 <i>(for 2004)</i>
Marshview Landing Bridge	Install trail/cart path bridge	This bridge replaces a temporary path in the annexed Marshview Landing neighborhood.	The bridge was scheduled to be completed by the end of 2004.	\$15,000
Community Survey	Survey a representative sample of the entire community	This survey will create a satisfaction baseline and help plan for the next 3-year assessment.	Results will be tabulated by UGA, which will then create a detailed analysis for use by TLA. A summary will be published in the 2004 Annual Report, due out in February 2005.	\$17,000

2004 Committee Members

IN RECOGNITION OF OUR RESIDENT COMMITTEE MEMBERS

2004 TLA Committee Members

BOARD COMMITTEES

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Wally Smith, Vice President
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Mary Vernick, Corporate Secretary

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Ray Godman
Chuck Koepke
Wayne Pero
Bob Pisarski
Ken Rand
Maggie Sandberg
Bob Swithers
Bill Sterritt, TLC Liaison
Debbi Friend, Dept. Contact
Shari Haldeman, Dept. Contact

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John Duren
Bill Farmer
Jerry Grader
Jim Hazel
Wally Smith
Shari Haldeman, Dept. Contact

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Karen Blado
Ann Hanley
Jim Hazel
John Kilcullen
David Leslie
Mary Vernick
Shari Haldeman, Dept. Contact

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William Baker
Robert Dudley
Ann Koontz
William Norton
Bill Jessup
Pamela Turek
Ann Hanley, Board Contact
Carol Kelly, Dept. Contact

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Joey Brewer

Lorna Cross
Sharon Grate
Cathie Hahn
Birgitta Ljungdahl
Nancy Marsh
Don McCulloch
Bonnie Morley
Carolyn Oertel
Jane Reinhard
Martie Sanderson
Vic Van Audenhove

Ralph Wigger
Sally Wood
Jim Hazel, Board Contact
Charles Scobee, Dept. Contact

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Howard Gandelot
Bill Hammack
Ray Kunsman
Kathy McBrine
Jack Munroe
Jerry Grader, Board Contact
Paul Kurilla, Dept. Contact

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Wells Denyes
Mona Fuchs
Tom Lowe
Bill Merz
Russ Peterson
Mike Vaquer
John Duren, Board Contact
Karl Stephens, Dept. Contact

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Zeddie Bowen
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The Landings Association thanks this year's committee chairs and their committees. We acknowledge their valuable contributions to the community in their combined effort to maintain the integrity of The Landings. Our success would not be possible without everyone's participation. Many thanks.

The Landings Journal

600 LANDINGS WAY SOUTH • SAVANNAH, GA 31411 • 912-598-2520 • FAX 912-598-2516 • WWW.LANDINGS.ORG

KARL STEPHENS, EDITOR • E-MAIL: karls@landings.org

DORÉ AYERS, ART DIRECTOR • E-MAIL: dorea@landings.org

Bay Tree Brigade

By Don McCulloch
Coordinator

We now are finished removing the most visible dead bay trees from The Landings Association's common property. On November 15, 22 and 29, we completed our work along Tarrow Ridge Road, Log Landing Road, the access road into the fire station and all around the Kids Fishing Lagoon. On December 6, we finished taking down the large number of dead bays between Green Island Road and Franklin Creek Road on both sides of the Westcross overpass, and we also removed the most visible dead trees along Tidewater Way, from Landings Way to Tidewater Square.

On December 13, we removed dead bays from the area around the Fitness Center and along Landings Way North from Bartram Road to the utilities office. We also took down many dead trees in the wooded peninsula across Landings Way from the Dog Park.

Many thanks for all their efforts to the brigade members: Dave Alpher, Al Anderson, Mike Bigelow, Zeddie Bowen, Phil Boyer, Steve Burke, Dick Cahill, Barrie Cliff, George Enyeart, Bob Fogarty, Walt Gentry, Bud Heusner, Phil Hutchison, Don Kinsey, Dan Kovaleski, Ted Lynch, Ali Nasr, Randy Nord, Tom Nowlin, George Pellingner, Gordon Powers, Eamonn Quigley, Steve Rice, Rollie Schroeder and Tim Strobel. In addition, this effort never would have happened without the active support all along the way from Kathy Siler, Chair of the Beautification Committee.

We also thank those residents, as well as owners of vacant lots, who have removed these dead bay trees from their own private property. And, finally, a plea to all owners who have any of these dead trees still left on their property - please get them removed as soon as possible!

Improved Drawbridge Control

The Landings Association has been in talks with Chatham County on restricting the hours of opening for the Skidaway Narrows drawbridge to minimize disruption to commuter traffic. Chatham County performed a traffic study and has been working with the Coast Guard on this possibility.

The Coast Guard has given preliminary approval to the plan, as noted in a memo: "Due to the amount of vehicle traffic and the lack of openings during the requested time period, this proposed action would improve the movement of vehicular traffic while not unreasonably interfering with the movement of vessel traffic."

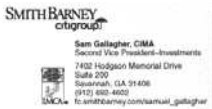
Under the Coast Guard's proposal, which has been published in the Federal Register as of December 3, 2004, the bridge would not be opened daily from 6:30 to 9 a.m. and from 4:30 to 6:30 p.m. (Public vessels of the United States, tugs with tows, and vessels in distress will be passed at anytime.)

The proposed rule-making is open for public comments, which must be received by February 1, 2005. Mail your comments to:

Commander (obr) Seventh Coast Guard District
909 S.E. 1st Avenue, Room 432
Miami, FL 33131-3050.

Comments must be in an unbound format no larger than 8.5" x 11." You must include your name and address and note the docket number (CGD07-04-124).

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Home Renovation Seminar Video 7 p.m. on Channel 3

The volunteer group working to help investors renovate aging homes in The Landings has given several seminars on that topic over the past year. You may have read about their efforts in some of the recent "Home Renovation Corner" articles. (See page 15 for this month's column.)

One of those seminars, *Planning and Managing a Successful Home Renovation Project*, was recorded so that more residents would have a chance to get answers to some of the common questions. This hour-long video will air on Comcast Cable Channel 3 at 7 p.m. through January 15. (There was some difficulty with the audio, including a minute-long gap 28 minutes into the video. We apologize for the inconvenience.)

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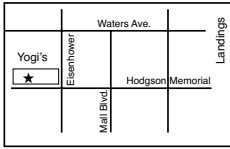
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**Early Bird Specials
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Including Salad, Garlic Bread,
Dessert of the Day.
Order by 6:00 pm. Dine-In Only**

Lunch Specials

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**7 daily lunch entrees at
\$5.50**

**Monday thru Saturday
11:00 am - 3:30 pm**

**50¢ charge added
on each take-out entree**

Traditional Italian Meals

Served with a House Salad and Hot Garlic Bread

Baked to Perfection

- 10.75 A Casserole of Ziti Pasta, Italian Cheese and Meat Sauce, topped with Tomato Sauce and Mozzarella.
- 9.75 Pasta shells stuffed with a Unique Blend of Italian Cheese, topped with Tomato Sauce and Mozzarella Cheese
- 11.95 Three Meatballs, covered with Tomato Sauce and Cheese. Served with a side of Spaghetti.
- 9.75 Stinger ribs of Pork filled with an Italian Blend of Cheese, topped with Tomato Sauce and Mozzarella Cheese.
- 11.25 Flump Ravioli stuffed with a unique blend of Italian cheese topped with a light Tomato Sauce and Mozzarella Cheese.
- 11.95 Layered Eggplant and Baked Ziti covered with Tomato Sauce and Mozzarella Cheese.
- 10.95 Cheese stuffed shells covered with a Poppover Baked sauce and Mozzarella Cheese.
- 10.75 One-Meatballs Lasagna Layers are stuffed with our Special Blend of Three Italian Cheeses and Seasonings. *Topped with Tomato Sauce and Mozzarella.

Eggplant

- 10.75 Freshly bread eggplant breaded in Crumb & our Special Seasoning, baked with Mozzarella Cheese. Served with a side of Spaghetti.
- 11.95 Freshly bread eggplant breaded in Crumb & our Special Seasoning. Topped with Spinach, Garlic, & Mushrooms.
- 11.95 Topped with Spinach and Mozzarella Cheese and Baked in Pappardelle. Served with a side of Spaghetti.
- 11.95 Freshly bread eggplant breaded in Crumb & our Special Seasoning, stuffed with our Italian blend of Cheeses, topped with Mozzarella, then baked to perfection. Served with a side of Spaghetti.

Specialties

- 11.95 Marshall, Sausage, Brevole and Spaghetti topped with your choice of Heavy Meat Sauce or our Fresh Mushroom Sauce.
- 9.95 Fettuccini Noodle tossed with our Homemade Creamy Alfredo Sauce.
- 11.25 Prime Rib Jambalaya stuffed with a unique blend of Italian cheese topped with a light Tomato Sauce.
- 9.75 Smoker ribs a Cajunese, hot over delicious, Marshall, Fresh Mushrooms, Onion, Bell Peppers & Mozzarella Cheese wrapped in a Fresh Dough and baked. Served on a bed of Tomato Sauce and Topped with a Garlic-butter Glaze.

Chicken

- 11.95 Fresh Spinach and Chicken Breast stuffed in Garlic and Wine Sauce then topped with a generous portion of Fettuccini.
- 12.75 Chicken Sauced in Marcell Wine Sauce with Fresh Mushrooms. Served over spaghetti or have your spaghetti served on the side with Tomato Sauce.
- 12.75 Chicken stuffed in Lemon Butter Sauce. Served over spaghetti or have your spaghetti served on the side with Tomato Sauce.
- 11.95 Chicken breaded in Crumb & Special Seasoning, then Fried. Covered with Mozzarella Cheese, Baked and served on a platter of Chicken stuffed in Butter, Parsley, Capers, and Lemons. A "Lemon Lover's Delight." Served with a side of Spaghetti.
- 11.95 Grilled chicken breast tossed in a Creamy Pasta sauce with spaghetti.

Veal

- 13.75 Veal Stuffed in Marcell Wine Sauce with Fresh Mushrooms. Served over spaghetti or have your spaghetti served on the side with Tomato Sauce.
- 13.75 Veal stuffed in Lemon Butter Sauce. Served over spaghetti or have your spaghetti served on the side with Tomato Sauce.
- 13.25 Veal breaded in Crumb & Special Seasoning, then Fried. Covered with Mozzarella Cheese, Baked and served on a platter of Tomato Sauce with side of Spaghetti.
- 13.75 Veal stuffed in Butter, Parsley, Capers, and Lemons. Served with a side of Spaghetti.
- 13.75 Veal lightly breaded and stuffed in butter and onion. With or without Tomato Sauce.

Fish & Shrimp

- 11.25 Filet of Grouper stuffed in Lemon Butter Sauce. Served over a bed of Spaghetti.
- 11.25 Filet of Grouper stuffed in Italian Crumb and Deep Fried. Served over pasta, tossed in a Light Cream sauce with sautéed Spinach, Garlic, and Wine.
- 13.25 Filet of Grouper Breaded, stuffed in Garlic, Green Peppers, Black Olives. Served over "fatty" pasta.
- 13.75 Shrimp stuffed in Garlic & Butter Sauce. Served over spaghetti or have your spaghetti served on the side with Tomato Sauce.
- 13.75 Shrimp stuffed in a Creamy Alfredo Sauce. Served over Fettuccini.
- 13.75 Shrimp stuffed in White Wine Butter Sauce. Served over Spaghetti.
- 11.95 Shrimp in a Tangy Tomato Sauce (M&J Style or "Spicy"), then tossed with Spaghetti.
- 13.25 Battered, breaded and Fried Shrimp on a bed of Tomato Sauce, covered with Mozzarella Cheese and baked. Served with a side of Spaghetti.

Pasta Your Way

- 7.65 Spaghetti with Tomato Sauce, Butter Sauce, or Garlic and Oil
- 9.25 Spaghetti with Meatballs, Meat Sauce, Mushroom Sauce, or Sausage
- 9.75 Spaghetti with White, Creamy or Red Clam Sauce
- 10.95 Sausage & Peppers Sausage *served with Bell Peppers and Onions, served over Spaghetti

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Uncle Yogi's Italian Grille
A Neighborhood Restaurant for the Whole World to Enjoy

- Saucy Starters**
Served with Tomato Sauce
- 4.95 Fried Zucchini
 - 4.95 Fresh Mushrooms
 - 4.95 Mozzarella Sticks
 - 4.95 Fried Ravioli
 - 5.95 Calamari
 - 4.95 Chicken Wings
 - 4.95 Fried Shrimp
 - (with optional sauce)
- Side Orders**
- 1.50 Garlic Bread (toasted)
 - 2.25 Garlic Bread w/ Mozzarella Cheese (toasted)
 - 1.25 Capri Olives
 - 1.25 Capri Propporoni
 - 1.25 Capri Tomato Sauce
 - 1.80 Copy of Meat Sauce
 - 1.50 Copy of Mushroom Sauce
 - 2.50 Meat Ball (2)
 - 1.00 Corn Light
 - 3.50 Spaghetti w/ Sauce (2)
 - 1.50 Fresh Fried
 - 1.50 French Fries
 - 2.45 Side Salad

From the Garden

- * Served with Hot Garlic Peppers. Add Grilled Chicken Breast to any Salad for only 1.00
- 3.50 Approssini and Propporoni served on a bed of Fresh Greens, Tomatoes, and Olives topped with Mozzarella Cheese and specially seasoned.
 - 5.50 Loaf of Fresh Macarons piled on top of Fresh Greens, Tomatoes, and Olives, topped with Mozzarella Cheese.
 - 5.50 Fresh Tuna Salad served on a bed of Fresh Greens, Propporoni, Heart Baked Eggs, Tomatoes, and Olives. Served with Italian Dressing.
 - 6.95 Gyoza Stuffed Chunks of Chicken Breast served on Fresh Greens with Tomatoes, Propporoni, and Olives. Served with Italian Dressing.
 - 7.25 Gyoza Stuffed for me! Ham, Salami, Propporoni, Olives, Cheese, Tomatoes, and Heart Baked Eggs.
 - 5.50 A bed of Fresh Spinach topped with Heart Baked Eggs, Onion, Fresh Mushrooms, and Onions. Served with Poppover Dressing.
 - 5.50 Fresh Greens, Tomatoes, Olives, Propporoni, Onions, and Chunks of Fresh Cheese seasoned in our own special way.
 - 3.45 Plate of Grouper, Oven Baked (minus pepper) or Blackened (Chili), served over Fresh Greens, Tomato wedges, olives, Propporoni and served with our delicious Italian dressing.
 - 6.95 Grilled Chicken Breast served over Fresh Greens with Tomatoes and Olives. Served with Italian Dressing.
 - 3.50 Fresh Roastmeat Lentene, Romano Cheese, Homemade Creamer tossed in our Special Clear Dressing.
 - 6.95 Grilled Chicken Breast atop a bed of Fresh Hamsteat Lentene with Romano Cheese & Homemade Creamer. Tossed with our Special Clear Dressing.

Oven Baked Italian Sandwiches

- 4.75 A combination of our Homemade Meatballs, Jersey Italian Sausage, and Italian Sausage topped with Mozzarella Cheese. Baked to perfection.
- 4.75 Homemade Meatballs and Italian Sausage topped with Mozzarella Cheese then baked to perfection.
- 4.95 Lightly breaded Eggplant and Italian Sausage topped with Mozzarella Cheese then baked to perfection.
- 4.95 Jersey Italian Sausage and Italian Sausage topped with Mozzarella Cheese then baked to perfection.
- 4.75 Grown Salami, Imported Ham, Mozzarella Cheese, Lentene, Tomato & Onion seasoned with our own Special Dressing. Served hot or cold.
- 4.75 Imported Ham and Homemade Italian Sausage topped with Mozzarella Cheese then baked to perfection.
- 4.95 Fresh Tuna Salad over Lentene and Tomato.
- 4.75 Fresh Mushrooms, Mozzarella Cheese, Tomato, Onions, and Bell Peppers covered with Italian Dressing. Served hot or cold.
- 6.25 Chicken Breast, Lightly breaded and fried, covered with Italian Sauce and Mozzarella Cheese then baked to perfection.
- 7.50 Tender Veal, Lightly breaded and fried, covered with Italian Sauce and Mozzarella Cheese then baked to perfection.

From the Pizza Oven

- Our dough is made fresh daily on premises. Combining our homemade sauce with the perfect pan baked pizza.
- | | | | |
|------------------------------------|-------|-------|-------|
| | 9" | 12" | 15" |
| White Pizza (Garlic, Oil & Cheese) | 5.95 | 6.95 | 9.75 |
| Plain Pizza (Sauce & Cheese) | 5.95 | 6.95 | 9.75 |
| Each additional topping | 1.00 | 1.00 | 1.25 |
| Deluxe Pizza* | 10.00 | 11.00 | 13.50 |
- *Toppings: *Toppings included on the Deluxe Pizza. No Substitutions. Please! *Propporoni, *Onions, *Sausage, *Fresh Mushrooms, *Bell Peppers, *Black Olives, Ham, *Spinach, *Anchovies, *Marshall, Extra Cheese, *Salami.

No Personal Checks Accepted. Please, No Cigs or Pipe Smoking. 18% Gratuity on Parties of Six or More.
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Calendar of Events

LANDINGS COMMUNITY EVENTS

Include your special events on our community calendar - e-mail your submissions to: calendar@landings.org
(Based on a space-available basis and within the deadline listed below.)

January 10 - TAG Meeting

10 a.m. at Telfair Museum. The speakers will be Scott Smith and Michael Jordan from the Coastal Heritage Society. They will discuss the history of the American Revolutionary War battle in our city. For info, call 598-7447.

January 12 - Island Dance Club Dance Cancelled

Due to a conflict with the Plantation Club, this has been cancelled.

January 12 - Landlovers Welcoming Coffee

10 a.m. If you are new to The Landings or want to meet with others with similar interests, Landlovers - with more than 40 ongoing activities and special events - is the organization for you. For a personal invitation to the next Landlovers Welcoming Coffee, call Susie King (598-2524, ext. 825). It's a great opportunity to meet other new residents and learn more about Landlovers activities. Dress is casual.

January 14 - New Neighbors Luncheon

11:30 a.m. at the Plantation Club. Mail/tube your \$16 check payable to New Neighbors to Peggy Monroe at 2 Half Penny Circle by January 10.

January 18 - Landings Art Association Meeting

7:30 p.m. at S.I. Presbyterian Church. Peter Weisher, Dean of Film and Digital Media at SCAD, will speak about "CGI: The Art of the 3D Computer-Generated Image." Non-members welcomed for a fee of \$3.

January 25 - TLA Board Meeting

4 p.m. Come observe the regular monthly Board of Directors Meeting for The Landings Association. In TLA's administration building (600 Landings Way South).

January 26 - New Neighbors Coffee

10 a.m. If you are new to The Landings and have not yet attended a New Neighbors coffee, you are invited to attend. Come and meet new friends and learn about our many fun activities. Call Cathy Ferrone (598-4240) or Marilyn Sobke (598-2840).

January 28 - Chili in Paradise (Brooks and Dean style)

All residents are invited to attend the Chili in Paradise evening at Delegal Creek Marina. Commodore Rouzee's Chili prepared by Dean Ayers along with Brooks Hamm's favorite slow-roasted pulled pork, fresh garden salad, homemade butter rolls, and Miss Donna's surprise dessert. Cost: \$16.99 per person. 6:30 reception, 7 p.m. dinner, no BYOB. Reservations to Doré Ayers at 598-4464. (No cancellations 72 hours before or refunds.)

February 1 - CCA Nature Seminar

7 p.m. at St. Peter's Church. John "Crawfish" Crawford will speak. Contact Bob Kelley (598-5456) for info. Free.

February 3 - Oakridge Party

Open to all Oakridge residents. Dinner and dancing with Savannah Steve. Held in the Plantation ballroom. For more information, call Maggie Sandberg.

February 5 - Golden K of Skidaway Pancake Breakfast

At Skidaway Island Presbyterian Church. To benefit disadvantaged youth of Savannah.

February 6-11 - Natural History of Georgia's Coastal Islands

Active Outdoor Elderhostel program on Skidaway Island for adults ages 55 and older. A boating field trip to one of Georgia's "Golden Isles" is a special highlight. This program is associated with the UGA Marine Education Center and Aquarium and the Skidaway Island State

Park. For info, call Edith Schmidt (598-2447).

February 8 - Landlovers International Event

6:30 p.m. at Delegal Marina's Sunset Room. These events are limited to Landlovers members. To reserve your space, tube your check for \$5 per person to Verna Enyeart at 4 Boar's Nest Lane. The deadline and cancellation dates are February 1. Contact Barbara Werneke (598-9702) to join.

February 11 - New Neighbors Luncheon

11:30 a.m. at the Plantation Club. Mail/tube your \$16 check payable to New Neighbors to Peggy Monroe at 2 Half Penny Circle by February 7.

February 15 - Annual Meeting of the Members

7 p.m. at Skidaway Island Presbyterian Church. Get an update on the activity of The Landings Association over the past year and a look ahead to the next. Meet the three new members of the Association's Board.

February 15 - Landlovers Community Service Merit Scholarship Deadline

Please see the article on page 17 of this *Journal*.

February 18 - Toucan at Sunset Sweetheart Dinner

All residents are invited to attend a sweetheart of a dinner catered by Toucan Cafe at Delegal. Steve Magoulis and his staff will prepare a specially marinated and grilled flank steak, grilled salmon, roasted potatoes, two vegetable side dishes, fresh bread and dessert. Cost: \$22.99 per person. 6:30 p.m. reception, 7 p.m. dinner, no BYOB. Reservations to Mary Self (598-3944). (No cancellations 72 hours before or refunds.)

February 25 - Annual Rotary Reverse Raffle Charity Benefit

Hosted by the Rotary Club of Skidaway Island. Includes Bingo games, food, entertainment, silent auction, live auction, and great prizes - including a \$2,000 cash grand prize. Proceeds are distributed to community projects placing an emphasis on literacy and leadership. Tickets are \$125 for two people and may be purchased from Darrel Snuggerud (598-2181) or Jane Thimme (598-1254).

March 15 - The LWGA Cancer Tournament

Save the date for *Golfing for a Cure*. The rain date is March 22.

March 18 - Green with Envy Pig Pickin'

All residents are invited to attend the first Yacht Club Pig Pickin'. Brooks Hamm will smoke his pig and dress it in celebration of the St. Patrick's holiday. In addition he will also serve his ever popular Boston Butt, Brunswick Stew, coleslaw, a few extra side dishes and dessert. Cost: \$16.99 per person. 6:30 p.m. reception, 7 p.m. dinner, no BYOB. Reservations to Beverly Paullin (598-4327). (No cancellations 72 hours before or refunds.)

May 8 - Kiwanis Concert on the Green

Save the date for this concert on The Landings Association's athletic field, featuring the 75-piece Savannah Winds Community Band.

New Neighbors Couples Bridge and Dinner

New Neighbors and graduates combine for couples bridge and dinner in the Azalea Room at the Plantation Club the first Thursday evening each month at 5:30 p.m. Dress is casual. Bring \$2 per person for prizes. Reserve by the Monday prior to the bridge date. Call Jackie Spivak (598-0475) or Barbara Burke (598-4999).

February's Landings Journal Ad Deadline:	January 18
Calendar & Copy Deadline:	January 19
Estimated Delivery Date:	February 4



Angels' Dreams Come True

By Doré Ayers
Communications/PR

Twas the night before Christmas...The Landings Company and Union Mission combined their efforts to deliver special packages to the homeless children in Savannah. This successful joint effort by these two organizations began three years ago, with TLC's Rosemary Longueira now coordinating the Adopt an Angel project. Suzy Rollins, director of Children's Services at Union Mission kept the tree filled with Angel requests. Her dedicated efforts ensured that as many children as possible had their dreams fulfilled this holiday. A constant flurry of our community rushed in with support, and if it were not for these generous and caring residents who bestowed their blessings and personal resources, this program would not be such a success.

The recipients were between the ages of two months and 19-years-old. Their wishes were often very simple – a warm pair of socks, a jacket, dolls, board games, watches, scooters, bikes, etc. This year our residents granted more than 350 wishes!

Jim Robinson, General Manager of The Landings Company, indicated that it is so heartwarming to see what a significant difference our community can make and is overwhelmed by the generosity. Many, many thanks to the participants!



Promoting Boat Safety

By Doré Ayers
Communications/PR

The United States Power Squadron (Tybee Light) is a wonderful organization, comprised of men and women who share a love of boating and who have the desire to promote boat safety through education. These programs are directed toward their members and the general public as well.

Each year, Tybee Light Squadron conducts three separate public boating courses and an advanced boat course. The informational courses are an invaluable resource for all boaters, both avid and recreational. This is a wonderful opportunity for new boaters and those who are considering the prospects of recreation on our fabulous waters to learn our specific area and what will be required to experience it safely.

The Tybee Light Power Squadron will conduct its informative Basic Boating Course beginning Tuesday, February 1, 2005 at 7 p.m. in the Memorial Hospital Medical Center education Auditorium (4700 Waters Avenue). The eight-week course will include safe boating operation, basic navigation and piloting, seamanship, reading charts, state and federal regulations, and much more. Students will have the opportunity to use what they have learned in the classroom on a short cruise. Experienced instructors, many of whom hold certificates as Coast Guard captains, have taught safe boating to area boaters since 1957. Graduates of this program are eligible for squadron membership and discounts on marine insurance. This course comes at a good time...spring boating season! For further information, please call 351-4148.

Coastal Conservation Association

By Doré Ayers
Communications/PR

CCA is proud to announce that their guest speaker for their February 1 meeting will be John "Crawfish" Crawford, Naturalist, The University of Georgia Marine Education Center and Aquarium (MECA).

John Crawford is one of their most popular and requested speakers, and his audience is always filled with children, young adults, and new residents. John will also present a "show-and-tell" of local scaly critters which can be inspected, touched, and even handled.

This informative seminar is an opportunity for residents, especially new ones, to learn about our local environment and the one-hundred species and sub-species of reptiles that inhabit coastal Georgia.

Join them for a fun evening filled with humorous remarks and scholarly scientific reviews of our island paradise.



We're Takin' It On The Road!

By Jim Robinson
General Manager, The Landings Company

Your Landings Company agents will be going to the "ends of the earth" for you over the next couple of months to find qualified prospects for Landings properties. (Well, maybe not the ends of the earth...but to Washington DC, New Jersey and Connecticut in the middle of winter!)

As part of our national marketing strategy, we are adding participation at four *Live South Real Estate Shows* this January and February. These shows are arranged by Realty Presentations, Inc. (RPI), a preeminent real estate marketing media company that has generated billions of dollars in real estate sales since 1989.

In addition to the shows, The Landings Company will be taking advantage of RPI's other integrated products and advertising in *Living Southern Style* magazine, and on the LiveSouth.com website. These products will enable us to deliver our marketing message to a large and pre-qualified audience in a quick and effective way.

In January, we'll be participating in the Washington, D.C. and Morris County, NJ shows, and in February we'll be in Bergen County, NJ and in Fairfield County, CT. Each show takes place over three days - Friday, Saturday and Sunday - and includes a "Choose The Right Place" seminar for visitors. These Shows will enable The Landings Company agents to meet many interested potential buyers face-to-face and trigger those prospects into action by using one of our "Discover The Landings" visitor packages.

In addition to the diversified promotion that Realty Presentations offers, we will be mailing complimentary tickets to people who are already in our database, inviting them to visit us at each show. If you know of anyone in those areas who might like to receive a complimentary invitation and ticket, please call Rosemary Longueira on 598-0500, or email her at rlongueira@thelandings.com. We'll be happy to send them tickets.

In the picture, Landings Company agents are getting ready to "Take It On The Road" with their luggage, computers, cold-weather attire, and convertible! (left to right) - Susan Connelly, Patty Giorgio, Rick Barnett, Carolyn McInerney, Ed Bundy, Mike Burch

On the Waterfront

YACHT CLUB • LANDINGS HARBOR • DELEGAL CREEK MARINA

Landings Harbor Office, Store: 598-1901 • Service Shop at Landings Harbor: 598-8163
Delegal Creek Marina: 598-0023 • Captain's Lounge: 598-0025

Commodore's Corner

By Mike Rouzee

For those of you who missed the Captains meeting on December 15, a brief synopsis follows.

On facilities, we announced that the TLA board has approved all of our major capital projects, including a complete rebuild of the seawall at Landings Harbor and renovation of the pilings at Delegal. In the operating budget, the Board authorized repairing the docks at Landings Harbor and the dredging of the entrance of Delegal Creek. The dredging of Delegal is being done with the active participation of the Georgia Department of Natural Resources.

Concerning security, we announced that supplementing our manned patrols we now have additional lighting, motion sensors, and two cameras. Furthermore, when the Comcast upgrade project is complete, we will have the capability to expand our video surveillance.

We reviewed the background concerning the decision to lease our Marine Service Center to Low Country Boatworks. We are confident that this will result in better service for our members, and as opposed to breaking even, we will experience a significant increase in cash flow. We emphasized that this is a three-year contract, and that there are exit clauses. So if this doesn't work, it is not cast in concrete.

We realize that the new contracts represent change, and change is not always welcomed. However, it is imperative that we run these facilities in a more businesslike manner. This is particularly true given the significant investment that the Association has made. In the negotiation process, we agreed to return the accounting of partnerships back to the lead or General partner. We are aware that this may be inconvenient to some. We apologize. Keep in mind that we are trying to make flexible decisions.

The new boating trip schedule will be out in January. There is a sign-up book in the Landings Harbor Office, and it includes a calendar. We are adding two trips to the Hilton Head Yacht Club this year (Skull Creek): One will be a day trip, and the other will be a race/rally overnight from the Wilmington River to Port Royal Sound. We are resurrecting the Landings Trophy. There will be a race after commissioning from the Red "2W" at the mouth of the Wilmington River to the sea buoy at Ossabaw Sound and back, about 10 miles.

We announced that we are looking for power boaters who would like to drive our committee boat to support the Rhodes 19 racing fleet. The races will be in the Wilmington River until March. A reminder: There are books to sign up for lessons in the office. And there is a clearinghouse book for boat partners.

In preparation for some remedial work in the Sunset room at Delegal, all personal property needs to be removed from the basement by January 31. If any of you have thoughts or suggestions on how we can turn the "VFW" atmosphere in the Sunset Room into Dining/Party Room, please contact Dore Ayers, Marolyn Overton, or me.

Last, we announced that a project for 2005 was to develop a plan to simplify our dues and capital charge structure. We stressed that this was NOT a shadow increase. It is meant to simplify. We are looking for guidance from the members. Once again, call me with your suggestions.

Introducing Marina Outsourcing

By Bob Edwards

Low Country Boatworks

Greetings to The Landings' boating community! Low Country Boatworks (LCB) will officially take over the Marine Service Center operations as of January 1, 2005. Up until recently, we have been operating on a temporary basis as an outside contracting source. Our primary goal was to assist Marina Manager Curt Bridgett along with his staff and to provide quality marine service to The Landings' boaters.

Many of you have already met Ken Crawford (service technician) and me, Bob Edwards (general manager and co-owner) with Low Country Boatworks. We are receiving good responses on our services thus far, and we appreciate your warm hospitality.

With two other Marine Sales and Service Centers located in the South Carolina coastal area (Sea Island Marine in Beaufort, SC & Hilton Head Boathouse on Hilton Head, SC), Low Country Boatworks will be able to call upon an extensive resource of parts and technicians to help meet the needs at the Landings Harbor Marine Service Center.

Our first and foremost goal will be to provide a premier service facility to take care of the marine service and repair needs of the boat owners who moor their vessels at the Landings Harbor Marina.

Once LCB settles in at the Harbor Marine Service Center, we will provide a variety of marine services, including a revised version of the existing Routine Service Program (RSP). In addition to the marine services, Low Country Boatworks will also be offering Grady-White Boats, Scout Boats and Hurricane Boats for sale along with re-powering options from Yamaha Marine.

LCB has also created some educational programs that we will be offering to The Landings Association's members and their guests. These programs would be held primarily during the weekends and would include such topics as:

- **Half Day Marine Maintenance Programs** - With each session covering the basic areas of maintenance that will help a boat owner maintain their boat in ship condition.
- **Local Knowledge & Navigation Clinics** - Group and individual "hands on" lessons on the water. This program will take you right to the helm, on the water with expert advice at your side!
- **Half Day & Full Day - Inshore & Coastal Fishing Clinics** - Teaching anglers some of the local secrets on how to find and catch more fish.
- **Half Day & Full Day - Saltwater Fly Fishing Clinics** - Whether fishing in one of the local lagoons, up one of the many creeks surrounding The Landings, or sight casting to one of our larger coastal species, this program will get you started in this fast growing sport. (Note: Bob Edwards, LCB partner and G.M., is the founder of Marlin University, The Wellcraft Saltwater Fishing School, and the Genmar Backwater Fishing School. He was also the manager of The Cloister Resort's marina and shooting school programs.)

On The Social Scene

By Doré Ayers

Yacht Social Chair

Ladies and Gentlemen, the Yacht Club Social Committee has a lovely line-up of some delicious events for 2005. We have been receiving calls from residents wondering when they can make reservations to attend. This is what we have planned, and I strongly encourage you to make your reservations early; seating is limited. See y'all at the docks!

The following events will take place at Delegal Creek Marina's Sunset Room with cocktail receptions at 6:30 p.m. and dinners at 7 p.m.

Chili In Paradise (Brooks and Dean) - January 28

Dean Ayers will prepare Commodore Rouzee's hearty chili (winner '03

Kiwanis Chili Cookoff President's Choice Award) and partner with Brooks Hamm's famous slow-cooked pulled pork, mixed green salad, homemade butter rolls, and Miss Donna's surprise dessert. Cost: \$16.99 per person. Reservations to Doré Ayers (598-4464).

Toucan at Sunset - February 18

A month of romance at Delegal. Steve Magoulis will produce another fabulous Toucan dinner right here on the island. His specially prepared menu will consist of: Grilled flank steak, grilled salmon, roasted potatoes, two vegetable side dish and dessert. Cost: \$22.99 per person. Reservations to Mary Self (598-3944).

Cancelleds must be received 72 hours in advanced; no refunds.

The Landings Association

would like to hear from you. Send your letters to:
journal@landings.org or

JOURNAL EDITOR

The Landings Association

600 Landings Way South • Savannah, GA 31411

Please keep your submissions to a maximum of 200 words. Letters may be edited for length and content. You may also call the Vox Box at 598-2524, ext. 900.

Dear Editor.

This is in reference to Marty Vernick's article, "Why Can't We Manage Service?" (in the December *Journal*). His reference to the cast of required "Labor Costs," which included reference to "a wide variety of skills to address motor, electrical, and hull aspects of a large variety of manufacturer's equipment," does not exactly reflect our marina's situation.

First, most of the motors are either Mercury or Yamaha. The Service Department currently has Service Manuals for these motors, plus the manufacturers offer help lines to licensed dealers, which we are. Second, his reference to personnel needs, (i.e. service writers, parts expeditors, inventory specialists, and an accounting department) suggests that you need separate individuals for each job specialty, when, in fact, the mechanic writes the service order. The office person acts both as parts expeditor (one day service if ordered before 2 p.m., generally; inventoried parts are high-volume items) and inventory specialist to basically receive the ordered parts, and billing clerk which is supplied to the marina office to be included with the monthly billing statement generated by the marina's office. The Marina Service Department cannot or should not be a profit center either by internal or external parties, but be a complement to the marina's themselves.

Rodger Winchell

(The following is a response from Marty Vernick.)

Both my article and Mr. Winchell's letter oversimplify a very complex situation. What is undeniably true, however, is that The Landings Association has managed marina service for many years and has consistently experienced financial and customer satisfaction problems. The community has a right to expect that we will try new and creative techniques to improve results, and hiring a qualified and motivated vendor should be considered a worthwhile experiment in this direction. We expect it to be successful, but if it does not work out, we can terminate the contract and resume providing service ourselves. We will be monitoring both financial and customer satisfaction and reporting results back to the community.

Marty Vernick



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598-2524, ext. 900

Call the VOX BOX to sound off on community issues.

Please keep your comments brief and avoid personal attacks.

I was told that The Landings Association will not let police run radar within our gates. Is this true?

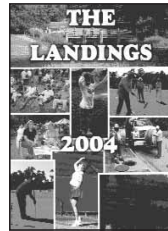
(Editor's Response: State law allows the police to enforce the Uniform Rules of the Road on the streets at The Landings. This includes enforcing the speed limit through use of radar and laser guns.)

I thank The Landings Security. We were gone over the Thanksgiving holiday and one of the officers found our back door unlocked. He contacted our son and he was able to have it locked. What a wonderful thing for us to have at The Landings.

Everyone who gets the survey, please fill it out. It's our chance to change the things we don't like about the community and to praise the things we do like.

It's sad to see the Island Beautification efforts negated by the utility construction.

(Editor's Response: Please refer to the article regarding utility work on the front cover of this issue.)



2005 Landings Telephone Directory

It is now time to submit any changes you may have for the 2005 Landings Telephone Directory, which is scheduled to be published in May 2005. If you have previously submitted changes, you do not need to do so again. **The deadline for changes is 5 p.m., January 14.**

The Landings Telephone Directory is voluntary. If you have not let us know in the past you wish to be in the directory, your name will not appear. Some residents do not wish to be listed due to privacy issues.

If you move from one residence to another, it is important to report your correct mailing address AND directory listing. Please help us by giving us a call or dropping off a note to our office.

Please do not assume that if you change your mailing address, your directory address will change automatically. Some residents have one mailing address and a different directory address. We cannot assume if you change your mailing address that you also wish to change your directory listing, unless you let us know. If you own more than one property, this is especially important. If you have a second listing which is no longer valid, please let us know, and we will delete it.

With more than 8,500 residents now living at The Landings, we do our very best to keep information current, but we need your help. If you have any corrections or updates, there is a form on page 147 of the 2004 directory. There are also forms in our office at 600 Landings Way South. You can even login to our website, www.landings.org. (Logging in means going to the website, clicking on "Resident Login" then entering in your login name and password. If you have trouble logging in, please click on "Login Request Form" on the left-hand side of the screen, and then fill out the form. Again, just going to our website will not give you the access you need; you must login.) After logging in, click on "eForms" and then "Directory Changes" and fill out that form. Finally, you can send a change to PR@landings.org. So you have several options.

Thank you for helping us serve you better and keep your information current. If you have questions, please call 598-2520.



Real Views

REAL ESTATE PERSPECTIVES

BY JIM ROBINSON
The Landings Company General Manager

Meeting The Challenges Of 2005 And Beyond

Your real estate company had a very good year in 2004. We will be sharing the numbers with you in February after our final audits and our reports are made to the Association. As we write this in December, however, we are optimistic that 2004 will prove to be one of the best years for real estate sales in The Landings. We have spent much energy in 2004 reviewing our mission for The Landings' property owners and have initiated new programs which should help us better serve you in 2005 and beyond.

The Company inherited equipment and mechanical systems from Braniger, and in 2004, the age and wear on some of these systems caught up with us. We replaced the old commercial washers and dryers used by the Landings Property Management Division. These machines are necessary to process the bed linens in the long- and short-term rental properties that we maintain for property owners. The short-term rental units are made available by owners for the discovery tour visitors who are here to view The Landings as potential buyers for your properties. We also purchased a new vehicle to transport the cleaning crew and their supplies to the rental units.

Our 15-year-old voicemail system crashed, and we replaced it with a more efficient system. This capital expenditure will enable us to lower our annual telephone and voicemail expense, due to the inordinate costs we were incurring to maintain the old system. The new system also has technological advances which will enhance message taking, thereby improving response time to customers and residents.

We also installed a software program to better track the source of our incoming prospect leads. This program will help us formulate the best mix of advertising and marketing programs. We will have more accurate data that will show each program's production of viable prospects. From this data, we can more accurately decide where to spend our limited marketing dollars. The software program also provides each of our sales associates with a contact management program which will prompt timely follow-up with customers and prospects.

We are currently in the process of completely revamping our Landings Company website. We will be incorporating new technology to make us competitive with other golf-course communities. Our emphasis will be on the golf-course lifestyle and the amenities offered by The Landings and Savannah. We know you will be excited when you see this new look in January at our site - www.thelandings.com.

These innovations and system renewals will improve our ability to serve you in 2005 and in the future. Our mission is to attract a steady stream of buyers for your properties which, in turn, assures that your property values are maintained and enhanced. We are, as always, grateful for your support!

Jim Robinson



Renovation Corner

SEMINARS AND UPDATES

The Landings Renovation Committee (LDC)
Home Renovation Resource Team

The LDC all-volunteer *Home Renovation Resource Team* stands ready to advise you on all aspects of your home renovation project. A home renovation, whether large or small, represents a daunting challenge for the majority of home owners and the guidance from this team will relieve many of your concerns. The team is comprised of Landings residents with extensive experience in real estate, architecture, interior design and project management. They will assist you in developing a home renovation plan which strikes a healthy balance between your financial and lifestyle objectives.

These services are FREE, and appointments can be made through Rosemary Longueira at 598-0500.



Panel:
Gerry Cowart
Chris Zipperer
Scott Richards
Marianne Schutz
Amy Blevins

The Home Renovation Seminar

On November 8, a panel of distinguished panel of professionals in the field of home renovation addressed the topic "Concepts for Renovating and Updating a Landings Home in Today's Market." The discussion was well attended, and panel participants responded to a wide range of audience questions focusing on subjects such as architectural tradeoffs, interior and exterior design options and the performance of recently introduced materials.

Tour of Renovated Homes

On Sunday, February 27, LDC will sponsor the Second Annual Tour of Renovated Homes. If you have a home which will have undergone a significant renovation (or is nearing completion) and are willing to open your home to the public for an afternoon, please contact Rosemary Longueira at 598-0500.

Living with the Covenants

BY CHRIS SAVAGE
Covenant Compliance Chair

Do you live next door or down the street from the "Unkempts?" These are neighbors whose property doesn't look like the majority of the other properties on the street or in the area.

Here's how to recognize them:

1. Lawns are very unhealthy looking with lots of bare spots, full of weeds and rarely mowed.
2. Natural or mulched areas are littered with leaves, branches, weeds and pine cones.
3. Shrubbery and trees are diseased and have never been trimmed or pruned.
4. Roofs and driveways have never been cleaned, are black with mildew or green with algae, and littered with pine straw, etc.

Why is this happening on our beautiful island?

1. Older residents are no longer physically able to care for their property.
2. Younger residents may be too busy to properly take care of their property.
3. Part-time residents may have a lawn service that isn't servicing the customer properly.
4. Residents renting their property may not realize the renters aren't taking care of their property.

That's the bad news. The good news is we can make a difference in the community by getting involved and doing the following:

1. Identify the "Unkempts" on your street.

2. Get to know them.

3. Discuss with them The Landings' property appearance standards which are on the website (www.landings.org) or in the Landings phone book.

4. Find out what you or others in the community can do to help them.

5. Contact the Covenant Compliance Committee for assistance if needed.

It doesn't matter where you have chosen to live at The Landings, because poor property appearance affects all of us. We all need to take pride in our property.



Comcast Drop Box

Comcast Cable has installed a new drop box in the semi-circle driveway in front of The Landings Association's administration building (600 Landings Way South). This Comcast box is located next to the TLA and TLC drop boxes. This box is available for correspondence and bill paying with Comcast.

The Association is also working with Utilities, Inc. to get a box installed in the same location. We will let you know when it is installed.



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Fellow Sailors

By **Marty Vernick**
 Captain of the Fleet

The sail on Saturday 12/11 from Delegal to Priest Landing is complete, and all boats are now at Landings Harbor Marina, with all sailors safely home. It wasn't easy, and it wasn't without incident, but it proved the value of good preparation, good execution and good contingency planning.

Before we left we discussed that the winds were at the upper limit of our range (about 20 knots), and that the wave action would be proportional. Anyone with concerns about the conditions was encouraged to withdraw, and two sailors did so. We set out down the creek and the Ossabaw Sound, and the combination of wind and tide made it the fastest run ever. Even when we reached the ocean and headed north, putting us on more of a reach heading, we had few difficulties and made great time. The trouble started when we turned westward to sail into the wind up the Wilmington River. The wind appeared to have freshened, and by this time the sailors were all a bit chilled and damp from the spray, and beating to windward took its toll on boat and crew. There were several equipment failures, a few torn sails, and one boat took on so much water over the side that it swamped, and the crew had to be taken from the water on to one of the chase boats. The sailboat was recovered the next day.

Several things worked well, and several things could have been done better. We had anticipated arriving at the mouth of the Wilmington as the tide turned, allowing us to ride it in, but the trip from Delegal was so fast the first boats got there an hour early and had to fight the outgoing tide. Another critical factor was the clothing people wore. Those with proper foul weather gear had a far easier time than others. We will be more demanding on future trips.

The contingency plans we put in place worked very well. We had our Committee Boat accompany us the entire way with Jim Morison and Frank Sullivan aboard, and Charlie and Ginger Menzies came out from Landings Harbor in their boat and met the fleet at the mouth of the Wilmington River. When boats needed assistance, they were right there, and the members of the sailing fleet found their presence invaluable. Thank You, Thank You, Thank You!

We also discovered that the work we did last winter to put floatation foam into each boat worked great. The boat that swamped righted itself and stayed on the surface, which helped the crew and made subsequent recovery relatively easy. Our thanks to Mike Rouzee, Tito Perez, Stu Soule and Joe Witten, who suited up on Sunday morning, located the boat and towed it back to Landings Harbor. Subsequent inspection showed almost no damage done to the boat. Can't say the same for the personal items on board.

Stu Soule also gets a grateful acknowledgement for lending several sailors Coast Guard survival equipment prior to the race. The gear was a major factor in the good outcome of the day, and I'm sure there will be additional sailors who take him up on this offer in the future.

We had a rip-roaring sail two-thirds of the way, and the last third was a wild ride that taught us lots about heavy weather preparation and seamanship. What an experience!

I think that we should have a 2005 Kickoff meeting that would include a review of the STP and perhaps a seminar on heavy weather sailing techniques. Perhaps in early January...I'll let you know.

From all of us in the Sailing Program...Have a Safe and Happy Holiday Season!!!

The Sailor's Consolation

By Charles Dibdin

*One night came on a hurricane,
 The sea was mountains rolling,
 When Barney Buntline turned his quid,
 And said to Billy Bowling:
 "A strong nor-wester's blowing, Bill;
 Hark! don't ye hear it roar, now?
 Lord help 'em, how I pities them
 Unhappy folks on shore now!*

*"And as for them who're out all day
 On business from their houses,
 And late at night are coming home,
 To cheer their babes and spouses,—
 While you and I, Bill, on the deck
 Are comfortably lying,
 My eyes! What tiles and chimney-pots
 About their heads are flying!*

*"Foolhardy chaps who live in towns,
 What danger they are all in,
 And now lie quaking in their beds,
 For fear the roof should fall in;
 Poor creatures! how they envies us,
 And wishes, I've a notion,
 For our good luck, in such a storm,
 To be upon the ocean!*

*"And very often have we heard
 How men are killed and undone
 By overturns of carriages,
 By thieves, and fires in London;
 We know what risks all landmen run,
 From noblemen to tailors;
 Then, Bill, let us thank Providence
 That you and I are sailors."*



Landlovers Scholarship

Courtesy of Landlovers

For the third year, Landlovers is offering Community Service Merit Scholarships to Landings residents who are seniors in high school. The goal of this program is to recognize students in our community who have gone above and beyond the hours required by their schools to volunteer their services in the Savannah area.

This scholarship is funded solely from the Landlovers Flea Market, the Arts & Crafts Boutique and Gourmet Pantry, and the holiday greeting card sale. Liz Lynch, scholarship committee chair, is committed to recognizing and honoring those young people at The Landings who have distinguished themselves with their generosity and community awareness. She and her committee are eager to highlight the positive accomplishments that these young persons are achieving.

To apply for the Community Service Merit Scholarship, you must be a Landings resident who is a senior in high school or home school and who plans to attend college full time this fall. The committee administering the scholarship will evaluate the student's community service volunteer work and consider the student's academic record and other scholarships received. A written recommendation and an interview are also required.

Scholarship money may be used for tuition, books, and school supplies. Scholarship applications are available at The Landings Association Building, high school counselor's office, and on the Landlovers website, www.landingslandlovers.org.

The deadline for submitting an application is February 15, 2005.



LAA Artist of the Month

The Landings Art Association Artist of the Month is watercolor artist Sidney Daniell. His paintings will be exhibited at Plantation Gallery beginning January 5.



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The Journal Classifieds

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• **DRAGONFLY LAWN CARE SERVICES** - Quality maintenance service guaranteed. We pride ourselves on our professional services, reliability and innovative concepts for your garden. We maintain gardens during extended vacations to also include fertilizing and bug control. We have been serving Landings residences for over 15 years, please call us for a no-obligation estimate and consultation for all your gardening services. Chris Rubio 921-0074 office, or 844-6452 cellular.

• **GRASSMASTER LAWN CARE** - Our team offers a complete landscape management service year round. We also provide fertilization; insect,

weed, and fungus control; lawn and shrub maintenance programs. We are fully licensed and insured, excellent references and many Landings commissions. We are Landings exclusive, competitively and professionally serving all your gardening needs. Free no obligation estimates and consultation. 354-8856. (7)

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• **CERTIFIED CNA** - 31 years experience. Looking for work to care for your love ones, elderly and children in your home. Honest, dependable, and excellent references. Contact Sandra Williams 234-7665, 412-5397 or 412-8667. (12)

• **SAKS QUALITY HOME SERVICES** - Pressure Cleaning, driveways, walkways, home exteriors, roof blowing and cleaning. Landings resident, Stan Suckell. Call 598-2861 or 663-7640. (4)

• **PROFESSIONAL NANNY** - Part time (20-25

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• **CERTIFIED CNA** - 31 years experience. Looking for work to care for your loved one, elderly and children in your home. Honest, dependable, and excellent references. Contact Sandra Williams. 234-7665, 412-5397 or 412-8667. (11)

ITEMS FOR SALE

• Fabulous in Midpoint - Large 1-acre lot for sale by owner in Midpoint. It has beautiful tree and is on a private cul-de-sac off of Hibernia on Liberty Place. Call Adam at 912-441-8884.

E-mail: corde@landings.org

• Facsimile: 912-598-2516

• Mail: Landings Journal
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Savannah, GA 31411
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Issue **Deadline**

February	January	18
March	February	15
April	March	15
May	April	19
June	May	17
July	June	21
August	July	19
September	August	16
October	September	20
November	October	18
December	November	9

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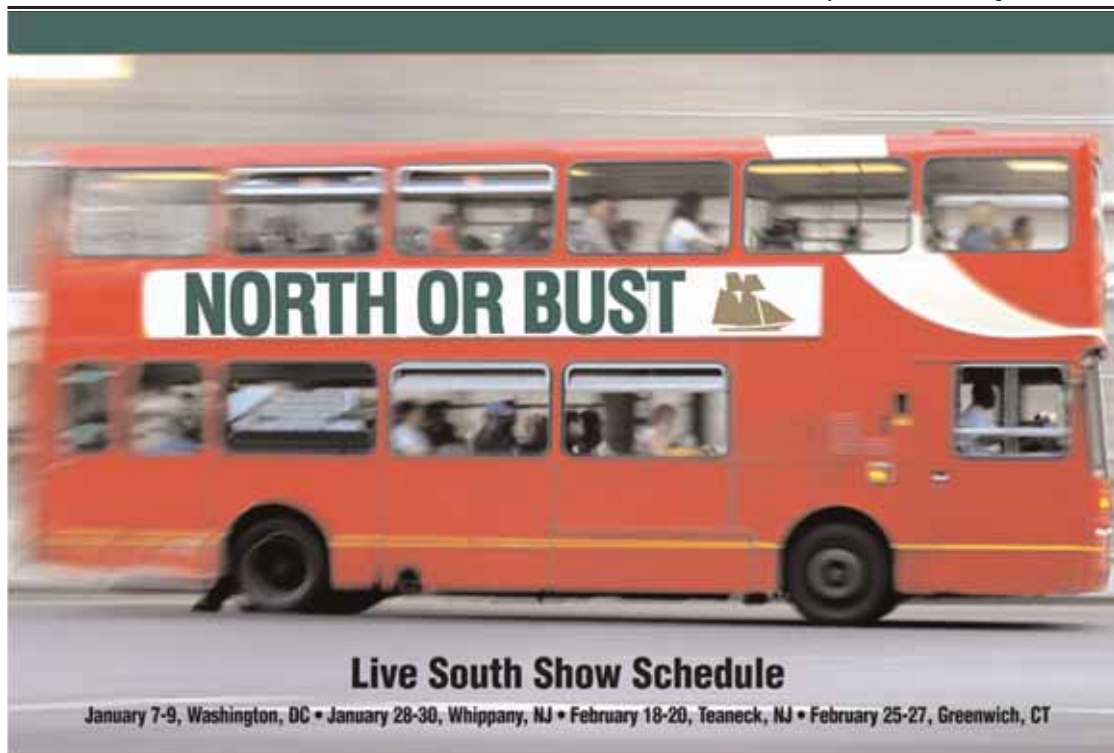
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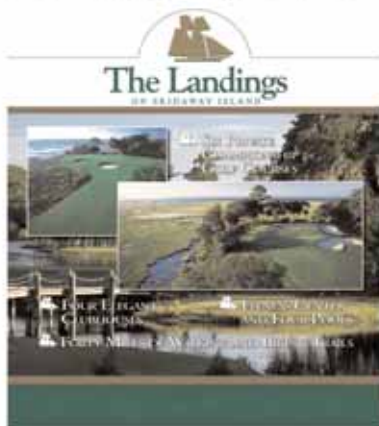
Live South Show Schedule

January 7-9, Washington, DC • January 28-30, Whippany, NJ • February 18-20, Teaneck, NJ • February 25-27, Greenwich, CT

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The Landings Company's million-dollar marketing program is taking to the road. In addition to our full-page national print advertisements, we're also exhibiting this winter at the prestigious Live South Real Estate Shows.

Our Sales Executives are traveling more than 3,100 miles to four Northeastern locations, meeting winter-weary Northerners anxious to learn more about the warm pleasures of living in the South—with the accent, of course, on The Landings.



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You chose The Landings for a reason. Now it's time to invite your friends.

Please call or e-mail us today.

Contact Rosemary Longueira 912.598.3217 • rlongueira@thelandings.com



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