

## My Getting Started Game Plan

## Getting Started Checklist

- ☐ Set goals with your mentor
  - About how much would you need to earn to make it worth your time?
  - About how many hours could you commit each week to develop this income?
  - How many months would you work those kinds of hours in order to develop that kind of income?
- ☐ Schedule first 3 classes with upline
  - 1<sup>st</sup> Class date:
  - 2<sup>nd</sup> Class date:
  - 3<sup>rd</sup> Class date:
- ☐ Get connected to live trainings
  - Newsletter
  - Facebook Group
  - Weekly Team Call
  - Monthly Training
- ☐ Have a membership overview & business overview
- ☐ Set up 125pv Loyalty Rewards Order
- ☐ Create a names list
  - Make a list of at least 100 names
- ☐ Get equipped [www.AromaTools.com](http://www.AromaTools.com)
  - Extra oils to share & diffuser
  - Team duplication tools
  - Essential oil reference (Modern Essentials Book, [eeoils.me](http://eeoils.me) or Phone App)
  - A-Z Guides, Sample Bottles, Cap Stickers
- ☐ Watch & Listen to Getting Started Trainings
  - Watch Getting Started Game Plan Trainings
  - Listen to Daily Mentor Calls Text to your phone- Text JOIN MENTORCALLS to 40404
  - Join Essential Oil eTraining

Found on [www.EssentialWellnessPros.com](http://www.EssentialWellnessPros.com) under  
"Building Naturally" Tab

## Find, teach and enroll

- |                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Host your first three classes</p> <ul style="list-style-type: none"> <li>• Invite at least 20 people</li> <li>• Send email reminder 1-2 days prior</li> <li>• Send same-day text reminder</li> <li>• Have upline teach these classes</li> </ul> | <p>Share presentation with 45 people</p> <ul style="list-style-type: none"> <li>• Write the name of contact you have shared presentation with</li> <li>• Check the E box if they enrolled</li> <li>• Check the B box if they want to build</li> </ul> |
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## Success Schedule

## 6 Daily Questions to Plan Your Day

1. Who will I share the oils with today?
2. Who has attended a class or received a sample I will follow up with?
3. Who has enrolled that I will help better understand the loyalty rewards program?
4. Who is using the products that I will talk to about the business?
5. Who is building the business that I will support?
6. What will I read, watch or listen to that will help me grow as a leader?

### 3 Weekly Objectives

1. Attend Team Calls
2. Talk to my mentor and set goals
3. Teach 2-5 people a class

**Monthly:**

- Place 125+pv LRP order
  - Attend monthly training
  - Use builder worksheet
- Annually**
- Attend Fall Convention
  - Attend Spring Retreat

## My Goals

**My 90 day goal:**

**My long-term goal:**

**My why:**

- ☐ **Journaling Assignment: *To discover your WHY***  
For one week, 10 minutes each day, write in your journal the answers to the following questions.
- If my long-term goal was a reality, how would that change my life?
  - What happens if I never reach this goal?

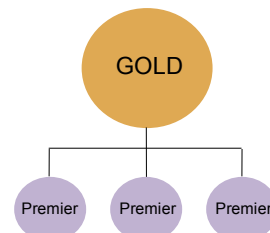
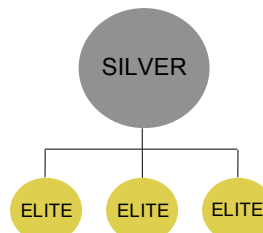
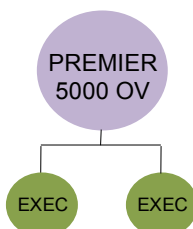
Goal date:

Goal date:

Goal date:

Goal date:

Goal date:



## Pathway to GOLD