

**DELTA GALIL Industries Ltd.**

**Quarterly Report as of June 30, 2010**

**Report of the Board of Directors**  
**on the state of corporate affairs**  
**For the period ended June 30, 2010**

We hereby present to you the report of the Board of Directors of DELTA GALIL Industries Ltd. (hereinafter: “**the Company**”, “**DELTA**”) in reference to the consolidated financial statements of the Company and its subsidiaries in Israel and overseas (hereinafter: “**the Group**”) for the quarter ended June 30, 2010 pursuant to Securities Regulations (Periodic and Immediate Reports), 1970.

**1. Summary description of the corporation and its business environment**

**1.1. Overview**

The Company is engaged in design, development, production, marketing and sales of underwear and socks for men, women and children.

Group customers include leading retailers such as: Wal-Mart, Mark's & Spencer, Target, Hema, Victoria's Secret as well as leading brands including: Nike, Hugo Boss, Calvin Klein, Tommy Hilfiger and others.

The Group also sells its products under franchise brands, including: Lucky®, Nicole Miller®, Maidenform®, Converse®, Wilson® etc. and under its "DELTA" private label in its domestic operations in Israel.

DELTA designs and develops its products primarily in Israel and in the USA, whereas production is mostly done in its facilities in the Middle East, Asia Pacific and via sub-contractors in those locations.

**1.2. Material events in corporate operations during and after the reported period**

- 1.2.1 Declared dividend - on May 23, 2010 the Company declared a dividend amounting to \$1.5 million, or 6.41 cents per share, distributed on June 16, 2010. For further details see also section 4 below.
- 1.2.2 Dividend declared after the balance sheet date - on August 10, 2010, the Company declared a dividend of \$1.5 million, or 6.41 cents per share, to be distributed on September 5, 2010 at the official USD exchange rate published on the day preceding the payment date. The effective date for this distribution will be August 22, 2010 and the ex-dividend date will be August 23, 2010. For further details see also section 4 below.
- 1.2.3 Purchase of shares by the Company's CEO, Board member and controlling shareholder, Mr. ISAAC DABAH.

Between June 6, 2010 and June 10, 2010, Mr. ISAAC DABAH (via GMM Capital LLC) acquired 22,197 DELTA shares at an average price of NIS 27, such that his holding stake in capital is 54.42% (see references 2010-01-512271, 2010-01-51393, 2010-01-515178, 2010-01-516789 and 2010-01-518397).

On June 9 and 10, 2010, the Sterling Makro equity fund (managed by Mr. ISAAC DABAH) acquired 14,500 DELTA shares at an average price of NIS 27.92, such that its holding stake in capital is 1.62% (see references 2010-01-576798 and 2010-01-518400).

- 1.2.4 Further to its immediate report dated March 2, 2010 (reference 2010-01-400428), the Company announced on June 23, 2010 that it had signed a revision to the option agreement for purchase of real estate properties in NAHARIA, whereby the option term for purchase of real estate properties owned by the Company in NAHARIA was extended by an additional one month. For further

details, see immediate report dated June 23, 2010, reference:2010-01-529776, included by way of reference.

1.2.5 Further to its immediate reported dated June 23, 2010, the Company announced on July 28, 2010 a revision of the option agreement for purchase of real estate property in NAHARIA, whereby the term of the option to purchase said real estate was extended by an additional 2 months; concurrently, the Company filed a cautionary claim with the Local Zoning and Construction Committee in NAHARIA. For further details, see immediate report dated July 28, 2010, reference 2010-01-567957.

1.2.6 Further to its immediate report dated June 3, 2010 (reference 2010-01-509061), the Company announced on June 29, 2010 that negotiations to acquire assets and branded operations in the fashion sector were discontinued by decision of the seller. For further details, see immediate report dated June 29, 2010, reference 2010-01-535980.

## **Comments of the Board of Directors on the state of corporate affairs**

### **2. Analysis of financial position**

#### **2.1. Balance sheet**

The Group's consolidated balance sheet as of June 30, 2010 amounted to \$399.6 million, compared to \$375.1 million as of June 30, 2009.

The Group's consolidated current assets as of June 30, 2010 amounted to \$250.8 million, compared to \$212.1 million as of June 30, 2009.

The increase in balance sheet total and current assets as of June 30, 2010, compared to June 30, 2009, is due to proceeds of debenture issuance amounting to \$30.5 million, issued by the Company in January 2010, which is included under cash and cash equivalents.

Furthermore, current assets as of June 30, 2010 increased due to increase in inventory, as a result of the seasonal back-to-school re-stocking.

The Group's consolidated current liabilities in its consolidated balance sheet as of June 30, 2010 amounted to \$171.5 million, compared to \$216.8 million as of June 30, 2009.

The decrease in current liabilities as of June 30, 2010, compared to June 30, 2009, is primarily due to repayment of short-term borrowing from banks, due to a positive operating cash flow achieved in the trailing 12 months, and due to a right issuance in November 2009, amounting to \$21 million.

Group equity as of June 30, 2010 amounted to \$185.5 million, or 46.4% of balance sheet total, compared to \$145.3 million, or 38.7% of balance sheet total, as of June 30, 2009, and compared to \$178.5 million, or 47.4% of balance sheet total, as of December 31, 2009.

The increase in Group equity as of June 30, 2010, compared to December 31, 2009, is primarily due to net income in the first half of 2010, amounting to \$8.4 million, net of dividend distributed amounting to \$1.5 million.

## 2.2. Operating Results

2.2.1. Below are Group summary income statements for the second quarter and first half of 2010 and 2009, and for all of 2009, \$ in thousands:

|   | <u>Second quarter</u> |              | <u>First half</u> |                | <u>All of</u>  |
|---|-----------------------|--------------|-------------------|----------------|----------------|
|   | <u>2010</u>           | <u>2009</u>  | <u>2010</u>       | <u>2009</u>    | <u>2009</u>    |
|   | <u>(Un-audited)</u>   |              |                   |                | <u>Audited</u> |
| Sales   | <b>156,665</b>        | 135,911      | <b>297,206</b>    | 259,337        | 572,534        |
| Cost of sales   | <b>127,192</b>        | 111,352      | <b>239,541</b>    | 217,048        | 468,831        |
| Gross profit  | <b>29,473</b>         | 24,559       | <b>57,665</b>     | 42,289         | 103,703        |
| Selling and marketing expenses  | <b>16,263</b>         | 16,620       | <b>32,000</b>     | 33,061         | 66,342         |
| General and administrative expenses   | <b>6,220</b>          | 5,059        | <b>12,309</b>     | 10,194         | 21,956         |
| Other revenues (expenses), net  | <b>615</b>            | (313)        | <b>1,562</b>      | 266            | 761            |
| <b>Operating income (loss) before re-structuring expenses, impairment of fixed assets and capital loss from realization of investment in subsidiary</b> | <b>7,605</b>          | <b>2,567</b> | <b>14,918</b>     | <b>(700)</b>   | <b>16,166</b>  |
| Restructuring expenses (revenues)   | -                     | -            | <b>485</b>        | -              | (1,331)        |
| Impairment of fixed assets  | -                     | -            | -                 | -              | 1,945          |
| Capital loss from realized subsidiary   | -                     | -            | <b>666</b>        | -              | -              |
| <b>Operating income (loss)</b>  | <b>7,605</b>          | <b>2,567</b> | <b>13,767</b>     | <b>(700)</b>   | <b>15,552</b>  |
| Finance expenses, net   | <b>1,591</b>          | 1,857        | <b>3,631</b>      | 3,624          | 6,369          |
| Company share of loss (income) of associate   | -                     | 1            | -                 | 1              | (41)           |
| Income (loss) before taxes on revenue   | <b>6,014</b>          | 709          | <b>10,136</b>     | (4,325)        | 9,224          |
| Taxes on income   | <b>1,450</b>          | 468          | <b>1,700</b>      | 288            | 1,574          |
| <b>Net income (loss) for period</b>   | <b>4,564</b>          | <b>241</b>   | <b>8,436</b>      | <b>(4,613)</b> | <b>7,650</b>   |
| Attribution of net income (loss) for the period:  |                       |              |                   |                |                |
| To Company shareholders   | <b>4,534</b>          | 211          | <b>8,376</b>      | (4,673)        | 7,662          |
| To minority interest  | <b>30</b>             | 30           | <b>60</b>         | 60             | (12)           |
|   | <b>4,564</b>          | <b>241</b>   | <b>8,436</b>      | <b>(4,613)</b> | <b>7,650</b>   |
| <b>Net earnings (loss) per share attributable to equity holders of the Company:</b>   |                       |              |                   |                |                |
| <b>Basic</b>  | <b>0.19</b>           | <b>0.01</b>  | <b>0.36</b>       | <b>(0.25)</b>  | <b>0.40</b>    |
| <b>Diluted</b>  | <b>0.19</b>           | <b>0.01</b>  | <b>0.35</b>       | <b>(0.25)</b>  | <b>0.40</b>    |

2.2.2. The following tables lists major data, \$ in millions:

|  | <u>Q2 2010</u> | <u>Q2 2009</u> | <u>H1 2010</u> | <u>H1 2009</u> | <u>Trailing 12 months</u> | <u>2009</u> |
|--|----------------|----------------|----------------|----------------|---------------------------|-------------|
| Sales  | 156.7          | 135.9          | 297.2          | 259.3          | 610.4                     | 572.5       |
| Income (loss) before re-structuring expenses, impairment of fixed assets and capital loss from realized in subsidiary  | 7.6            | 2.6            | 14.9           | (0.7)          | 31.7                      | 16.2        |
| Restructuring expenses (revenues)  | -              | -              | 0.5            | -              | (0.8)                     | (1.3)       |
| Impairment of fixed assets   | -              | -              | -              | -              | 1.9                       | 1.9         |
| Capital loss from realized subsidiary  | -              | -              | 0.7            | -              | 0.7                       | -           |
| Operating income (loss)  | 7.6            | 2.6            | 13.8           | (0.7)          | 30.1                      | 15.6        |
| Standardized EBITDA (*)  | 10.5           | 5.7            | 20.6           | 5.5            | 44.6                      | 29.5        |
| Net income (loss) attributable to equity holders of the Company, before restructuring expenses, impairment of fixed assets and capital loss from realization of investment in subsidiary | 4.5            | 0.2            | 9.5            | (4.7)          | 22.5                      | 8.3         |
| Net income (loss) attributed to company shareholders   | 4.5            | 0.2            | 8.4            | (4.7)          | 20.7                      | 7.7         |
| Cash flow from current operations  | 9.6            | 4.3            | 10.4           | 7.9            | 43.3                      | 40.8        |

|  | <u>Q2 2010</u> | <u>Q2 2009</u> | <u>H1 2010</u> | <u>H1 2009</u> | <u>Trailing 12 months</u> | <u>2009</u> |
|--|----------------|----------------|----------------|----------------|---------------------------|-------------|
| Net income (loss) for period – as reported | 4.6            | 0.2            | 8.4            | (4.6)          | 20.7                      | 7.7         |
| Taxes on income                            | 1.4            | 0.5            | 1.7            | 0.3            | 2.9                       | 1.5         |
| Financing expenses, net                    | 1.6            | 1.9            | 3.6            | 3.6            | 6.4                       | 6.4         |
| Restructuring expenses (revenues)          | -              | -              | 0.5            | -              | (0.8)                     | (1.3)       |
| Impairment of fixed assets                 | -              | -              | -              | -              | 1.9                       | 1.9         |
| Capital loss from realized subsidiary      | -              | -              | 0.7            | -              | 0.7                       | -           |
| Depreciation and amortization              | <u>2.9</u>     | <u>3.1</u>     | <u>5.7</u>     | <u>6.2</u>     | <u>12.8</u>               | <u>13.3</u> |
| Standardized EBITDA                        | <u>10.5</u>    | <u>5.7</u>     | <u>20.6</u>    | <u>5.5</u>     | <u>44.6</u>               | <u>29.5</u> |

(\*) Standardized EBITDA is a benchmark which is not in accordance with GAAP, which the Company uses to measure its results from continued operations; to the best of the Company's knowledge this is a benchmark commonly used by other companies in the Company's operating sectors. Standardized EBITDA is calculated as follows: Net income (loss) plus taxes on income, net finance expenses, depreciation and amortization, restructuring expenses (revenues), impairment of fixed assets and capital loss from realized investment in subsidiary.

## 2.3. Analysis of operating results

### 2.3.1. Overview

Group sales in the second quarter of 2010 amounted to \$156.7 million, compared to \$135.9 million in the second quarter of 2009 – an increase of 15%. Sales in original currency also increased by 15%.

Group sales in the first half of 2010 amounted to \$297.2 million, compared to \$259.3 million in the first half of 2009 – an increase of 15%. Sales in original currency also increased by 15%.

Composition of Company sales by geography, \$ in millions:

|               | Second quarter                |           |              |            |              |            | First half                    |            |              |            |              |            | 2009         |            |
|---------------|-------------------------------|-----------|--------------|------------|--------------|------------|-------------------------------|------------|--------------|------------|--------------|------------|--------------|------------|
|               | % change in original currency | % Change  | 2010         | % of total | 2009         | % of total | % change in original currency | % Change   | 2010         | % of total | 2009         | % of total | 2009         | % of total |
| North America | 25                            | 25        | 105.6        | 67         | 84.7         | 62         | 20                            | 20         | 197.1        | 66         | 164.7        | 63         | 352.4        | 62         |
| Europe        | 35                            | 29        | 20.8         | 13         | 16.1         | 12         | 30                            | 31         | 38.3         | 13         | 29.2         | 11         | 65.2         | 11         |
| Israel        | (4)                           | 3         | 17.1         | 11         | 16.6         | 12         | 1                             | 8          | 35.5         | 12         | 32.8         | 13         | 75.2         | 13         |
| UK            | (28)                          | (31)      | 12.4         | 8          | 17.9         | 13         | (25)                          | (23)       | 24.8         | 8          | 32.1         | 13         | 77.8         | 14         |
| Others        | -                             | <u>22</u> | <u>0.8</u>   | <u>1</u>   | <u>0.6</u>   | <u>1</u>   | -                             | <u>148</u> | <u>1.5</u>   | <u>1</u>   | <u>0.5</u>   | -          | <u>1.9</u>   | -          |
| <b>Total</b>  | 15                            | 15        | <b>156.7</b> | 100%       | <b>135.9</b> | 100%       | 15                            | 15         | <b>297.2</b> | 100%       | <b>259.3</b> | 100%       | <b>572.5</b> | 100        |

The increase in sales in the second quarter and in the first half of 2010, compared to the corresponding periods last year, was due to improvement in most sales markets, except for the UK, due to improved sales by chain stores in the USA and Europe during the period. The increase in sales is due, *inter alia*, to inclusion of socks sales operations acquired from GIBOR, amounting to \$5.1 million and \$10.5 million in the second quarter and in the first half, respectively. These operations, acquired in April 2009, contributed sales of \$5.3 million in the second quarter of last year.

Excluding incremental sales due to the aforementioned acquisition of GIBOR operations, sales in the first half of the year increased by 13% over the corresponding period last year.

### North America

Sales in North America increased in the second quarter and in the first half



of this year by 25% and 20%, respectively, over the corresponding periods last year, Primarily due to higher bra sales and a recovery in sales by US retailers in the reported periods.

### **Israel**

Sales in Israel in the second quarter of this year increased, by 3% in \$ terms compared to the second quarter of 2009. In NIS terms, sales decreased by 4%.

The decrease in NIS sales in the second quarter of this year is due to sales brought forward to the first quarter, due to timing of the Passover holiday. Sales in the first half of the year increased by 8% in \$ terms compared to the first half of 2009. Sales in NIS terms increased by 1%.

### **Europe**

Sales in Europe in the second quarter and in the first half of this year increased by 29% and 31%, respectively compared to the respective periods last year, primarily due to higher sales to existing customers.

### **UK**

Sales in the UK in the second quarter and first half of 2010 decreased by 31%, and 23% respectively, compared to the respective periods last year, due to lower sales to a certain customer and in accordance with Company plan, as well as due to transition to sales on FOB basis, which reduced the selling price.

We believe that sales to this customer would continue to decline in 2010<sup>1</sup>.

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<sup>1</sup> Note that this information is merely a forward-looking estimate, which may or may not materialize, or may differ from Company estimates and forecasts, due to circumstances outside of the Company's control, and due to being based on information available as of the report date, including Company estimates as of the report date.

**Gross profit** in the second quarter of 2010 amounted to \$29.5 million, or 18.8% of sales, compared to \$24.6 million in the second quarter of 2009, or 18.1% of sales – an increase of 20%.

Gross profit in the first half of 2010 amounted to \$57.7 million, or 19.4% of sales, compared to \$42.3 million in the first half of 2009, or 16.3% of sales – an increase of 36%.

The increase in gross profit and margin in the second quarter and first half of 2010 compared to the year-ago period is due to higher sales, primarily higher bra sales to a US customer, and to steps taken by the Company in 2009 to improve efficiency, including exiting non-profitable categories of UK operations, decrease in overhead, improved on-time delivery to customers, decreased failure cost and improved inventory management. See also section 2.3.3 below.

**Selling and marketing expenses** decreased by 2.1%, amounting to \$16.3 million in the second quarter of 2010, compared to \$16.6 million in the second quarter of 2009.

Selling and marketing expenses decreased by 3.2%, amounting to \$32.0 million in the first half of 2010, compared to \$33.1 million in the first half of 2009.

The following table shows composition of selling and marketing expenses for the DELTA Israel segment and for other Group operating segments, \$ in millions:

|  | Q2<br>2010   | Q2<br>2009 | H1<br>2010   | H1<br>2009 |
|--|--------------|------------|--------------|------------|
| DELTA Israel                                       | <b>7.2</b>   | 6.6        | <b>14.5</b>  | 12.9       |
| % of total sales of DELTA Israel                   | <b>43.0%</b> | 41.0%      | <b>41.5%</b> | 40.4%      |
| Other activities                                   | <b>9.1</b>   | 10.0       | <b>17.5</b>  | 20.2       |
| % of total sales of other activities               | <b>6.5%</b>  | 8.4%       | <b>6.7%</b>  | 8.9%       |
| Total selling and marketing expenses               | <b>16.3</b>  | 16.6       | <b>32.0</b>  | 33.1       |
| Selling and marketing expenses as % of total sales | <b>10.4%</b> | 12.2%      | <b>10.8%</b> | 12.7%      |

The increase in selling and marketing expenses in the second quarter and first half of 2010, over the corresponding period last year, for the DELTA Israel operating segment, is due to expansion of chain stores as well as to

revaluation of the NIS in the second quarter and first half of this year by 7% over the average exchange rate in the corresponding period last year, which resulted in higher expenses in \$ terms.

The decrease in selling and marketing expenses for other operating segments in the second quarter and first half of 2010 over the corresponding period last year, was primarily due to lower sales in the UK and transition to direct (FOB) sales.

**General and administrative expenses** in the second quarter of 2010 increased by 22.9%, amounting to \$6.2 million, compared to \$5.1 million in the second quarter of 2009.

General and administrative expenses in the first half of 2010 increased by 20.7%, to \$12.3 million, compared to \$10.2 million in the first half of last year.

The increase in general and administrative expenses in the second quarter and first half of 2010, was primarily due to inclusion of expenses with respect to review of acquisition transaction, amounting to \$0.5 million and \$0.7 million, respectively, see section 1.2.6 above. Furthermore, the increase in expenses was due to a 7% revaluation of the NIS/USD exchange rate, over the corresponding period last year, which resulted in increase of \$0.3 million and \$0.6 million, respectively, in expenses in \$ terms.

**Restructuring expenses.** in the first quarter of 2010, the Company decided to terminate its socks finishing operations in Jordan. The cost of termination of the operations amounted to \$0.5 million, consisting primarily of impairment of fixed assets and severance pay to 90 terminated employees.

**Capital loss from realized subsidiary.** The Company signed an agreement to sell its subsidiary in India engaged in socks manufacturing. The capital loss from this sale amounted to \$0.7 million and was included in results of the first quarter of 2010. The transaction was completed in the second quarter of 2010.

**Operating income** in the second quarter of 2010 amounted to \$7.6 million, compared to \$2.6 million in the corresponding period last year.

Operating income in the first half of 2010 amounted to \$13.8 million, compared to an operating loss of \$0.7 million in the corresponding period last year.

Operating income before restructuring expenses and capital loss from realized subsidiary amounted to \$14.9 million in the first half of 2010, compared to operating loss of \$0.7 million in the corresponding period last year.

The year-over-year improvement in operating income in the second quarter and in the first half of 2010 is primarily due to higher sales and gross profit, as described above.

**Finance expenses** decreased by 14.3% in the second quarter of 2010, amounting to \$1.6 million, compared to \$1.9 million in the corresponding period last year.

In the first half of 2010, finance expenses were unchanged year-over-year, amounting to \$3.6 million.

**Composition of finance expenses:**

|                                  | Q2 2010    | Q2 2009    | H1 2010    | H1 2009    |
|----------------------------------|------------|------------|------------|------------|
| Interest and commission expenses | 1.7        | 1.5        | 3.2        | 2.7        |
| Exchange rate differentials      | (0.2)      | 0.2        | 0.2        | 0.6        |
| Adjustments with respect to IFRS | 0.1        | 0.2        | 0.2        | 0.3        |
| <b>Total finance expenses</b>    | <b>1.6</b> | <b>1.9</b> | <b>3.6</b> | <b>3.6</b> |

The increase in interest and commission expenses in the reported periods, year-over-year, was due to debentures issuance, despite a decrease in bank debt. The interest rate for these debentures increased the average cost of the Company's financial debt.

This increase in interest expenses was offset by revenues from exchange rate differences recorded this year, compared to expenses from exchange rate differences recorded in the corresponding period last year.

**Tax expenses** in the second quarter of 2010 amounted to \$1.5 million, compared to \$0.5 million in the corresponding period last year.

Tax expenses in the first half of 2010 amounted to \$1.7 million, compared to \$0.3 million in the corresponding period last year.

**Income attributable to equity holders of the Company** in the second quarter of 2010 amounted to \$4.5 million, compared to \$0.2 million in the second quarter of 2009.

Income attributable to equity holders of the Company in the first half of 2010 amounted to \$8.4 million, compared to a loss of \$4.7 million in the corresponding period last year.

Year-over-year improvement in business results in the reported periods this year was due to improvement in operating income, as set forth above.

2.3.2. Below is a summary of the Company's consolidated business results, by the three operating segments included in its financial statements, for the second quarter and first half of 2010 and 2009 and for all of 2009, \$ in thousands:

|   | <b>Second quarter, ended June 30</b> |                |           |                                |              |
|---|--------------------------------------|----------------|-----------|--------------------------------|--------------|
|   | <b>(Un-audited)</b>                  |                |           |                                |              |
|   | <b>Sales</b>                         |                |           | <b>Operating income (loss)</b> |              |
|   | 2010                                 | 2009           | % Change  | 2010                           | 2009         |
| DELTA USA – mass market                 | <b>77,210</b>                        | 63,505         | 22        | <b>1,936</b>                   | 1,443        |
| Global Upper Market                     | <b>68,699</b>                        | 57,429         | 20        | <b>4,491</b>                   | (474)        |
| DELTA Israel                            | <b>16,802</b>                        | 16,130         | 4         | <b>2,537</b>                   | 1,543        |
| Inter-division income elimination       | -                                    | -              |           | <b>(668)</b>                   | -            |
| Inter-division sales elimination        | <b>(7,075)</b>                       | (1,960)        |           | -                              | -            |
| Other adjustments                       | <b>1,029</b>                         | 807            |           | <b>(691)</b>                   | 55           |
| <b>Total sales and operating income</b> | <b>156,665</b>                       | <b>135,911</b> | <b>15</b> | <b>7,605</b>                   | <b>2,567</b> |

|   | First half, ended June 30 |                 |           |  |              | Year 2009      |  |
|---|---------------------------|-----------------|-----------|--|--------------|----------------|--|
|   | (Un-audited)              |                 |           | Audited  |              |                |  |
|   | Sales                     |                 |           | Operating income (loss)<br>before restructuring expenses<br>and capital loss from realized<br>subsidiary |              | Sales          | Operating<br>income (loss)<br>before<br>restructuring<br>expenses and<br>fixed asset<br>impairment |
| 2010  | 2009                      | %<br>Chan<br>ge | 2010      | 2009   |              |                |  |
| DELTA USA – mass market   | 141,856                   | 126,046         | 12        | 3,319  | 1,896        | 268,566        | 5,927  |
| Global Upper Market   | 131,306                   | 102,743         | 28        | 7,395  | (5,117)      | 243,576        | 1,428  |
| DELTA Israel  | 34,889                    | 31,773          | 10        | 4,867  | 2,194        | 72,822         | 10,464   |
| Inter-division income (loss) elimination  | -                         | -               |           | 18   | -            | -              | (881)  |
| Inter-division sales elimination  | (12,635)                  | (2,733)         |           | -  | -            | (15,612)       | -  |
| Other adjustments   | 1,790                     | 1,508           |           | (681)  | 327          | 3,182          | (772)  |
| Total sales and operating income (loss) before re-<br>structuring expenses, fixed asset impairment and<br>capital loss from realized subsidiary | <u>297,206</u>            | <u>259,337</u>  | <u>15</u> | <u>14,918</u>  | <u>(700)</u> | <u>572,534</u> | <u>16,166</u>  |
| Restructuring expenses (revenues)   |                           |                 |           | 485  | -            |                | (1,331)  |
| Impairment of fixed assets  |                           |                 |           | -  | -            |                | 1,945  |
| Capital loss from realized subsidiary   |                           |                 |           | (666)  | -            |                |  |
| Total operating income (loss) on consolidated<br>financial statements   |                           |                 |           | <u>13,767</u>  | <u>(700)</u> |                | <u>15,552</u>  |

### 2.3.3. Analysis of business results by operating segment

#### **Operating segment: DELTA USA – mass market**

Sales in the second quarter of 2010 amounted to \$77.2 million, compared to \$63.5 million in the corresponding period last year – an increase of 22%.

Sales in the first half of 2010 amounted to \$141.9 million, compared to \$126.0 million in the corresponding period last year – an increase of 12%.

Operating income in the second quarter of 2010 amounted to \$1.9 million, compared to \$1.4 million in the corresponding period last year - an increase of 34%.

Operating income in the first half of 2010 amounted to \$3.3 million, compared to \$1.9 million in the corresponding period last year – an increase of 75%.

The year-over-year increase in operating income in the second quarter and first half of 2010 is primarily due to higher sales, as described above.

#### **Operating segment: Global Upper Market**

Sales in the second quarter of 2010 amounted to \$68.7 million, compared to \$57.4 million in the corresponding period last year – an increase of 20%.

Sales in the first half of 2010 amounted to \$131.3 million, compared to \$102.7 million in the corresponding period last year – an increase of 28%.

The year-over-year increase in sales of this operating segment in the second quarter of first half of 2010, is due to higher sales to existing customers in the USA and Europe, and was achieved despite lower sales to a certain customer in the UK.

Operating income in the second quarter of 2010 amounted to \$4.5 million, compared to an operating loss amounting to \$0.5 million in the corresponding period last year.

Operating income in the first half of 2010 amounted to \$7.4 million, compared to an operating loss amounting to \$5.1 million in the corresponding period last year.



The change from operating loss in the second quarter and first half of 2009, to operating income in the corresponding periods this year, was due to higher sales, a significant improvement in UK operations and transition from loss of \$1.9 million and \$5.4 million in the corresponding periods last year, to operating income in the first six months of 2010, as well as due to implementation of streamlining steps and the restructuring plan, which started in the fourth quarter of 2008, and exiting of non-profitable categories.

**Operating segment: Delta Israel**

Sales in the second quarter of 2010 amounted to \$16.8 million, compared to \$16.1 million in the corresponding period last year – an increase of 4%.

Sales in NIS in the second quarter of 2010 amounted to NIS 63.6 million, compared to NIS 65.6 million in the second quarter of 2009 – a decrease of 3%.

The year-over-year decrease in sales in NIS in the second quarter of 2010 was due to timing of the Passover holiday, which occurred in the first quarter of this year.

Sales in the first half of 2010 amounted to \$34.9 million, compared to \$31.8 million in the corresponding period last year – an increase of 10%.

Sales in NIS in the first half of 2010 amounted to NIS 131.2 million, compared to NIS 129.0 million in the first half of 2009 – an increase of 2%.

Operating income in the second quarter of 2010 amounted to \$2.5 million, compared to \$1.5 million in the corresponding period last year - an increase of 64%.

Operating income in the first half of 2010 amounted to \$4.9 million, compared to \$2.2 million in the corresponding period last year – an increase of 122%.

Operating income in \$ terms in the second quarter and first half of 2009 included an expense with respect to inventory adjustment, due to devaluation of the NIS/\$ exchange rate in those periods.

Operating income in the second quarter of 2010, in NIS terms, amounted to NIS 10.1 million, compared to NIS 8.2 million in the corresponding period last year, an increase of 22%.

Operating income in the first half of 2010, in NIS terms, amounted to NIS 18.3 million, compared to NIS 14.7 million in the corresponding period last year, an increase of 24%.

The year-over-year increase in operating income in NIS terms in the second quarter and first half of 2010, was primarily due to improved gross margin.

### 3. Liquidity and financing sources

Condensed cash flow statement, \$ in millions:

|  | Second quarter |       | First half |       | Year ended          |
|--|----------------|-------|------------|-------|---------------------|
|  | 2010           | 2009  | 2010       | 2009  | December 31<br>2009 |
| Net cash provided by current operations              | 9.6            | 4.3   | 10.4       | 7.9   | 40.8                |
| Net cash provided by (used in) investment operations | 0.4            | (7.8) | (0.8)      | (9.3) | (11.0)              |
| Net cash provided by (used in) financing operations  | (7.5)          | 3.6   | (1.0)      | 1.6   | (6.1)               |
| Increase in cash and cash equivalents                | 2.5            | 0.1   | 8.7        | 0.2   | 23.7                |

The Company finances its operations by its operating cash flow, by bank credit facilities and by issuance of debentures.

In the second quarter of 2010, the Company generated a positive operating cash flow of \$9.6 million, compared to \$4.3 million in the corresponding period last year.

In the first half of 2010, the Company generated a positive operating cash flow of \$10.4 million, compared to \$7.9 million in the corresponding period last year.

The following are some financial indicators for the second quarter of 2010 and of 2009:

|   | <u>Q2 2010</u> | <u>Q2 2009</u> |
|---|----------------|----------------|
| Current Ratio   | 1.46           | 0.98           |
| Quick Ratio   | 0.86           | 0.54           |
| Receivables credit days   | 56             | 63             |
| Payables credit days  | 52             | 50             |
| Inventory days  | 73             | 76             |
| Positive operating cash flow (\$ in millions) - second quarter                | 9.6            | 4.3            |
| Positive operating cash flow (\$ in millions) - first half                    | 10.4           | 7.9            |
| Standardized EBITDA (\$ in millions) - second quarter                         | 10.5           | 5.7            |
| Standardized EBITDA (\$ in millions) - first half                             | 20.6           | 5.5            |
| Standardized EBITDA (\$ in millions) for trailing 12 months                   | 44.6           | 6.8            |
| Net financial debt (\$ in millions)   | 75.0           | 135.7          |
| Net financial debt coverage ratio to standardized EBITDA (trailing 12 months) | 1.7            | 20.0           |
| Equity / balance sheet total  | 46%            | 39%            |
| Equity (\$ in millions)   | 185.5          | 145.3          |

The improved current ratio and quick ratio, from 0.98 and 0.54, respectively, as of June 30, 2009, to 1.46 and 0.86, respectively, as of June 30, 2010, was due to positive operating cash flow, to rights issuance by the Company in November 2009, and to

debenture issuance in early 2010.

Net financial debt as of June 30, 2010 amounted to \$75.0 million, compared to \$135.7 million as of June 30, 2009, and compared to \$84.1 million as of December 31, 2009.

The year-over-year decrease in net financial debt as of June 30, 2010 was due to a positive operating cash flow in the trailing 12 months, and to rights issuance amounting to \$21 million.

#### **4. Dividends**

4.1. After the balance sheet date, the Company declared a dividend of \$1.5 million, or 6.41 cents per share, to be distributed on September 5, 2010 at the official USD exchange rate published on the day preceding the payment date. The effective date for this distribution will be August 22, 2010 and the ex-dividend date will be August 23, 2010.

Below are details of the Board of Directors' review in conjunction with the decision to distribute the aforementioned dividend:

- a. The Company Board of Directors reviewed the Company's compliance with the income and solvency test set forth in section 302(a) of the Corporate Act, 1999 and consequently confirmed that the Company was in compliance with these tests with respect to the aforementioned dividend distribution.
- b. As for compliance with the income test, the Board of Directors approved the aforementioned dividend distribution based on the Company's retained earnings as of June 30, 2010, which exceed the approved dividend.
- c. With regard to the solvency test, the Board of Directors considered the following: Data with regard to the Company's financial standing, including data with regard to the company's liquid balances, debt balance and net debt balance, the Company's un-utilized bank credit facilities, its 2010 cash flow forecast and expected principal and interest payments with respect to debentures (series 20) issued by the Company. Following the aforementioned review, the Board of Directors confirmed that the Company meets the test of solvency with regard to the aforementioned dividend distribution, including

under conservative scenarios.

- d. The Board of Directors believes that the dividend distribution would not materially impact the company's financial position, including its equity, leverage, liquidity and its capacity to maintain current operations.
- e. The Board of Directors does not rely on the Company's ability to realize assets or on funding sources arise from realization of its subsidiaries.
- f. The forecast data and assessments mentioned in sections c. and d. above constitute forward-looking information, as defined in the Securities Act, 1986, based on analysis by the Company of data set forth in section c. above. Such expectations and assessments may not materialize, in whole or in part, or may materialize significantly different than expected, *inter alia* due to changes in economic markets in Israel and overseas, change in capital market conditions, exchange rates, market conditions in the Company's operating markets, which may impact Company operations.

4.2. On May 23, 2010 the company declared a dividend amounting to \$1.5 million, or 6.41 cents per share, distributed on June 16, 2010.

## 5. **Exposure to market risk and management there of**

### **Exposure to market risk, risk factors and management there of**

#### 5.1. The person responsible for market risk management at the Company

Market risk management at the Company is conducted in accordance with the risk management policy set by the Company Board of Directors and senior management.

Mr. ISAAC DABAH, Company CEO, is the person responsible for market risk management at the Company.

Mr. YOSSI HAJAJ, Company CFO, is responsible for management of market risk associated with exchange rates and interest.

## 5.2. Description of market risk factors

The Group, in its operations, is exposed to multiple market risk factors, including the state of economies in target markets in which the Company operates, as well as fluctuations in exchange rates in those markets vs. the Company's functional currency, the USD.

For general details of risk factors to which the Company is exposed, see section 1.27 of Part I of the Company's annual report published March 3, 2010.

## 5.3. Company policy with regard to market risk management

The financial crisis in Europe recently may impact the Company on two major levels:

- Lower sales, should the crisis evolve into a recession in Europe - which may impact Company profitability.  
Sales to Europe account for 13% of total sales in the second quarter and first half of 2010, and accounted for 11% of total sales in 2009.
- Volatility of exchange rates of European currencies vs. the USD.

In the first quarter, the average EUR exchange rate was revalued by 6% over the corresponding period last year, and in the second quarter the EUR/USD average exchange rate was 6% lower.

The Company benefited from full hedging in the first half of 2010, at an average exchange rate of 1.484 USD to 1 Euro, due to hedging transactions made in 2009. The Company entered into hedging transactions for the second half of 2010, at an average exchange rate of 1.292 USD to 1 Euro, to hedge against the risk of net cash flow due to excess EUR-denominated revenues would be impacted by exchange rate fluctuations. See also section 5.4 below.

Assuming no adjustment to sale prices in the second half of 2010, the Company's operating income will decrease by \$1.0 million in the third quarter and by \$1.2 million in the fourth quarter of 2010, due to lower average exchange rate of the EUR compared to the year-ago reported periods.

Below are average EUR/USD exchange rates in 2010 and 2009:

|                       | <b>2010</b>       | <b>2009</b> | <b>% Change</b> |
|-----------------------|-------------------|-------------|-----------------|
| <b>First quarter</b>  | <b>\$1.384</b>    | \$1.306     | 6%              |
| <b>Second quarter</b> | <b>\$1.275</b>    | \$1.361     | (6%)            |
| <b>Third quarter</b>  | <b>\$1.290(*)</b> | \$1.430     | (10%)           |
| <b>Fourth quarter</b> | <b>\$1.293(*)</b> | \$1.478     | (12%)           |
| <b>Second half</b>    | <b>\$1.292(*)</b> | \$1.454     | (11%)           |

(\*) Average exchange rate of hedging transactions for the second half of 2010 (see section 5.4 below).

It is Company policy to maintain as high an alignment as possible between the currency in which its products are sold and the currency in which products and/or raw materials are bought. The Company regularly reviews its balance sheet exposure and its economic exposure, in accordance with forecasted revenues and expenses for the coming 12 months.

The Company takes action on several levels in order to mitigate its exposure to exchange rate volatility:

- a. Change of sale currency vis-à-vis UK customers (from GBP to USD). Starting in 2010, most sales to a major customer in the UK are denominated in USD, hence exposure to GBP is lower.
- b. The Company has excess payments over receipts denominated in NIS. The Company has significantly reduced exposure to fluctuations in USD/NIS exchange rate, by increasing sales in NIS and reducing costs denominated in NIS (due to lower overhead in Israel).
- c. Contracting future contracts for a term of up to 12 months, to hedge the risk of net cash flow due to excess revenues in EUR would be impacted by exchange rate fluctuations.

#### 5.4. Financial instruments

In its results for the second quarter and first half of 2010, the Company included under Other Revenues, Net the results of transactions which closed in the reporting period, as well as the estimated results of transactions not recognized as accounting hedges against the EUR, which amounted to gain of \$0.4 and \$1.3 million, respectively.

**The following positions opened after the balance sheet date are not recognized as accounting hedges against the EUR:**

| <u>Maturity</u> | <u>Amount, \$ in thousands</u> | <u>Exchange rate for transaction (USD per EUR 1)</u> |
|-----------------|--------------------------------|--|
| 26/7/10         | 1,600                          | 1.273  |
| 10/8/10         | 1,700                          | 1.276  |
| 10/8/10         | 1,000                          | 1.308  |
| 24/8/10         | 1,000                          | 1.308  |
| 13/9/10         | 1,600                          | 1.276  |
| 16/9/10         | 1,000                          | 1.308  |
| 28/9/10         | 1,000                          | 1.308  |
| 12/10/10        | 1,700                          | 1.277  |
| 12/10/10        | 1,000                          | 1.308  |
| 26/10/10        | 1,000                          | 1.308  |
| 8/11/10         | 1,700                          | 1.276  |
| 8/11/10         | 1,000                          | 1.308  |
| 23/11/10        | 1,000                          | 1.308  |
| 8/12/10         | 1,700                          | 1.277  |
| 8/12/10         | 1,000                          | 1.308  |
| 21/12/10        | 1,000                          | 1.308  |
|                 | <u>20,000</u>                  | 1.292  |

5.5. Linkage basis report, \$ in thousands

|  | As of June 30, 2010 |              |                |                |                     |                       |                |
|--|---------------------|--------------|----------------|----------------|---------------------|-----------------------|----------------|
|  | Un-audited          |              |                |                |                     |                       |                |
|  | In USD              | In GBP       | In EUR         | In NIS         | In other currencies | Non-monetary balances | Total          |
| Assets:  |                     |              |                |                |                     |                       |                |
| Cash and cash equivalents  | 32,465              | 398          | 1,851          | 1,058          | 603                 | -                     | 36,375         |
| Trade receivables  | 64,395              | 3,103        | 14,932         | 13,833         | 968                 | -                     | 97,231         |
| Other accounts receivable  | 4,083               | 154          | -              | 1,114          | 632                 | 4,457                 | 10,440         |
| Inventory  | -                   | -            | -              | -              | -                   | 103,832               | 103,832        |
| Assets classified as held for sale   | -                   | -            | -              | -              | -                   | 2,916                 | 2,916          |
| Deferred tax assets  | -                   | -            | -              | -              | -                   | 3,324                 | 3,324          |
| Excess plan assets over liabilities due to employment termination              | -                   | -            | -              | -              | -                   | 85                    | 85             |
| Fixes assets, net of accumulated depreciation                                  | -                   | -            | -              | -              | -                   | 66,800                | 66,800         |
| Intangible assets, net of accumulated amortization                             | -                   | -            | -              | -              | -                   | 77,278                | 77,278         |
| Debit balances and long-term pre-paid expenses                                 | 1,029               | -            | -              | 41             | -                   | 212                   | 1,282          |
| <b>Total assets</b>  | <b>101,972</b>      | <b>3,655</b> | <b>16,783</b>  | <b>16,046</b>  | <b>2,203</b>        | <b>258,904</b>        | <b>399,563</b> |
| Liabilities:   |                     |              |                |                |                     |                       |                |
| Credit from banks  | 62,641              | -            | 15,128         | 80             | -                   | -                     | 77,849         |
| Trade payables   | 46,225              | 1,355        | 3,340          | 6,947          | 1,974               | -                     | 59,841         |
| Other accounts payable   | 15,751              | 1,552        | 504            | 13,483         | 2,176               | 368                   | 33,834         |
| Long-term loans from banking corporations                                      | 4,669               | -            | -              | -              | -                   | -                     | 4,669          |
| Debentures <sup>2</sup>  | 28,856              | -            | -              | -              | -                   | -                     | 28,856         |
| Financial derivative   | 1,132               | -            | -              | -              | -                   | -                     | 1,132          |
| Liabilities for employment termination, net of deposits to severance pay funds | -                   | -            | -              | -              | -                   | 385                   | 385            |
| Long-term loans and other liabilities  | 6,526               | -            | -              | -              | -                   | -                     | 6,526          |
| Reserve for deferred taxes   | -                   | -            | -              | -              | -                   | 976                   | 976            |
| <b>Total liabilities</b>   | <b>165,800</b>      | <b>2,907</b> | <b>18,972</b>  | <b>20,510</b>  | <b>4,150</b>        | <b>1,729</b>          | <b>214,068</b> |
| <b>Balance sheet total, net</b>  | <b>(63,828)</b>     | <b>748</b>   | <b>(2,189)</b> | <b>(4,464)</b> | <b>(1,947)</b>      | <b>257,175</b>        | <b>185,495</b> |

<sup>2</sup> Debentures issued in January 2010, are NIS denominated, bear fixed NIS interest and are non-linked. The Company engaged with a bank for a SWAP transaction, in USD cash flow, therefore the liability is presented as USD linkage.



5.6. Tests of sensitivity to exchange rate fluctuations of GBP, Euro and NIS vs. the USD and to interest rate fluctuations, \$ in thousands.

Sensitivity to change in NIS/USD exchange rate:

| Expected exchange rate  | Gain (Loss) from Changes |                   | Fair Value        | Gain (Loss) from Changes |                   |
|---|--------------------------|-------------------|-------------------|--------------------------|-------------------|
|   | 10% Increase             | 5% Increase       |                   | 5% Decrease              | 10% Decrease      |
|   | NIS 4.26 =<br>\$1        | NIS 4.07<br>= \$1 | NIS 3.88 =<br>\$1 | NIS 3.68 =<br>\$1        | NIS 3.49 =<br>\$1 |
| Cash and cash equivalents                                     | (106)                    | (53)              | 1,058             | 53                       | 106               |
| Trade receivables <sup>5</sup>                                | (1,383)                  | (692)             | 13,833            | 692                      | 1,383             |
| Other accounts receivable                                     | (111)                    | (56)              | 1,114             | 56                       | 111               |
| Long-term debit balances                                      | (4)                      | (2)               | 41                | 2                        | 4                 |
| Short-term credit from banks                                  | 8                        | 4                 | (80)              | (4)                      | (8)               |
| Trade payables  | 695                      | 347               | (6,947)           | (347)                    | (695)             |
| Other accounts payable  | 1,348                    | 674               | (13,483)          | (674)                    | (1,348)           |
| Off-balance-sheet liabilities in respect of rental agreements | 782                      | 391               | (7,823)           | (391)                    | (782)             |
| <b>Total</b>  | <b>1,229</b>             | <b>613</b>        | <b>(12,287)</b>   | <b>(613)</b>             | <b>(1,229)</b>    |

Sensitivity to changes in discount rate of liabilities in respect of rental and franchise agreements denominated in NIS:

|  | 10% increase <sup>1</sup> | 5% increase <sup>2</sup> | Discount rate of 12% | 5% Decrease <sup>3</sup> | 10% Decrease <sup>4</sup> |
|--|---------------------------|--------------------------|----------------------|--------------------------|---------------------------|
| <b>Change in fair value, before tax <sup>6</sup></b> | <b>80</b>                 | <b>40</b>                | <b>(7,881)</b>       | <b>(41)</b>              | <b>(82)</b>               |

Sensitivity to GBP/USD exchange rate fluctuations:

| Expected exchange rate  | Gain (Loss) from Changes |             | Fair Value   | Gain (Loss) from Changes |              |
|---|--------------------------|-------------|--------------|--------------------------|--------------|
|   | 10% Increase             | 5% Increase |              | 5% Decrease              | 10% Decrease |
|   | \$1.65 = 1£              | \$1.58 = 1£ | \$1.50 = 1£  | \$1.43 = 1£              | \$1.35 = 1£  |
| Cash and cash equivalents                                     | 40                       | 20          | 398          | (20)                     | (40)         |
| Trade receivables <sup>5</sup>                                | 310                      | 155         | 3,103        | (155)                    | (310)        |
| Other accounts receivable                                     | 15                       | 8           | 154          | (8)                      | (15)         |
| Short-term credit from banks                                  | -                        | -           | -            | -                        | -            |
| Trade payables  | (136)                    | (68)        | (1,355)      | 68                       | 136          |
| Other accounts payable  | (155)                    | (78)        | (1,552)      | 78                       | 155          |
| Off-balance-sheet liabilities in respect of rental agreements | (93)                     | (47)        | (930)        | 47                       | 93           |
| <b>Total</b>  | <b>(19)</b>              | <b>(10)</b> | <b>(182)</b> | <b>10</b>                | <b>19</b>    |

Sensitivity to changes in discount rate of liabilities in respect of rental, franchise and storage

service agreements denominated in GBP:

|  | <u>10%<br/>increase</u> <sup>1</sup> | <u>5% increase</u> <sup>2</sup> | <u>Discount<br/>rate of 12%</u> | <u>5%<br/>Decrease</u> <sup>3</sup> | <u>10%<br/>Decrease</u> <sup>4</sup> |
|--|--------------------------------------|---------------------------------|---------------------------------|-------------------------------------|--------------------------------------|
| <b>Change in fair value, before tax</b> <sup>6</sup> | <u>42</u>                            | <u>21</u>                       | <u>(955)</u>                    | <u>(22)</u>                         | <u>(45)</u>                          |

Sensitivity to change in EUR/USD exchange rate:

|                                       | Gain (Loss) from Changes |                    | Fair Value         | Gain (Loss) from Changes |                         |
|---------------------------------------|--------------------------|--------------------|--------------------|--------------------------|-------------------------|
|                                       | <u>10%<br/>Increase</u>  | <u>5% Increase</u> |                    | <u>5%<br/>Decrease</u>   | <u>10%<br/>Decrease</u> |
| <b>Expected exchange rate</b>         | <u>\$1.35 = 1€</u>       | <u>\$1.29 = 1€</u> | <u>\$1.23 = 1€</u> | <u>\$1.17 = 1€</u>       | <u>\$1.10 = 1€</u>      |
| <b>Cash and cash equivalents</b>      | <u>185</u>               | <u>93</u>          | <u>1,851</u>       | <u>(93)</u>              | <u>(185)</u>            |
| <b>Trade receivables</b> <sup>5</sup> | <u>1,493</u>             | <u>747</u>         | <u>14,932</u>      | <u>(747)</u>             | <u>(1,493)</u>          |
| <b>Short-term credit from banks</b>   | <u>(1,513)</u>           | <u>(756)</u>       | <u>(15,128)</u>    | <u>756</u>               | <u>1,513</u>            |
| <b>Trade payables</b>                 | <u>(334)</u>             | <u>(167)</u>       | <u>(3,340)</u>     | <u>167</u>               | <u>334</u>              |
| <b>Other accounts payable</b>         | <u>(50)</u>              | <u>(25)</u>        | <u>(504)</u>       | <u>25</u>                | <u>50</u>               |
| <b>Total</b>                          | <u>(219)</u>             | <u>(108)</u>       | <u>(2,189)</u>     | <u>108</u>               | <u>219</u>              |

Sensitivity to change in discount rate of liabilities with respect to franchise agreements denominated in EUR:

|   | <u>10%<br/>increase</u> <sup>1</sup> | <u>5% increase</u> <sup>2</sup> | <u>Discount<br/>rate of 12%</u> | <u>5%<br/>Decrease</u> <sup>3</sup> | <u>10%<br/>Decrease</u> <sup>4</sup> |
|---|--------------------------------------|---------------------------------|---------------------------------|-------------------------------------|--------------------------------------|
| <b>Change in fair value, before tax</b> | <u>1</u>                             | <u>=</u>                        | <u>(156)</u>                    | <u>=</u>                            | <u>(1)</u>                           |

Sensitivity to changes in weighted LIBOR interest rate The following calculation relates to cash flow exposure, rather than to change in fair value, with respect to a loan portfolio amounting to \$82.5 million (\$ in thousands), with weighted interest on this loan portfolio as of June 30, 2010 being 3.0%:

| Change in interest rate                 | <u>10% Increase</u> | <u>5% Increase</u> | <u>5% Decrease</u> | <u>10% Decrease</u> |
|---|---------------------|--------------------|--------------------|---------------------|
| Expected interest rate after the change | <u>3.30%</u>        | <u>3.18%</u>       | <u>2.88%</u>       | <u>2.73%</u>        |
| Pre-tax gain (loss) due to changes      | <u>250</u>          | <u>125</u>         | <u>(125)</u>       | <u>(250)</u>        |

<sup>1</sup> For a 13.2% discount rate.

<sup>2</sup> For a 12.6% discount rate.

<sup>3</sup> For a 11.4% discount rate.

<sup>4</sup> For a 10.8% discount rate.

<sup>5</sup> The trade receivables balance in the above tables is a short-term one, hence the fair value presented for it is in line with the balance reflected in the financial statements.

<sup>6</sup> Most of the liabilities included in the above sensitivity analysis tables refer to rental agreements, and amounts of the liabilities for franchise and storage services agreements are not material.

Below is sensitivity analysis of the value of the swap contract into which the Company has entered with respect to exchange of NIS cash flow to debenture holders into a \$ cash flow. Note that changes in value of this contract shall be recognized under a capital reserve on the Company's balance sheet, with no impact to its income statement.

Sensitivity analysis of value of swap contract to changes in NIS/USD exchange rate:

| Rate of change            | 10% Decrease   | 5% Decrease    | Fair Value     | 5% Increase    | 10% Increase   |
|---------------------------|----------------|----------------|----------------|----------------|----------------|
| Expected exchange rate    | \$1 = NIS 3.49 | \$1 = NIS 3.68 | \$1 = NIS 3.88 | \$1 = NIS 4.07 | \$1 = NIS 4.26 |
| Value of forward contract | 2,642          | 656            | (1,132)        | (2,750)        | (4,221)        |
| Difference                | 3,775          | 1,788          |                | (1,618)        | (3,088)        |

Sensitivity analysis of value of swap contract to changes in NIS interest rate:

| Rate of change            | 10% Decrease | 5% Decrease | Fair Value | 5% Increase | 10% Increase |
|---------------------------|--------------|-------------|------------|-------------|--------------|
| Expected interest rate    | 6.41%        | 6.77%       | 7.12%      | 7.48%       | 7.83%        |
| Value of forward contract | (726)        | (930)       | (1,132)    | (1,333)     | (1,532)      |
| Difference                | 406          | 202         |            | (201)       | (400)        |

Sensitivity analysis of value of swap contract to changes in \$ interest rate:

| Rate of change            | 10% Decrease | 5% Decrease | Fair Value | 5% Increase | 10% Increase |
|---------------------------|--------------|-------------|------------|-------------|--------------|
| Expected interest rate    | 5.47%        | 5.78%       | 6.08%      | 6.38%       | 6.69%        |
| Value of forward contract | (1,497)      | (1,314)     | (1,132)    | (952)       | (373)        |
| Difference                | (365)        | (182)       |            | 180         | 360          |

## Corporate governance aspects

### 6. Disclosure with regard to approval process of financial statements

The Company Board of Directors has determined that the organ in charge of overall control of financial statements for the Company is the Finance Committee.

Prior to approval of the Company's financial statements, the draft financial statements and notes there to are submitted to members of the Finance Committee, a reasonable time prior to the meeting, subject to any statute.

Invitees to meetings of the Finance Committee to discuss approval of the financial statements are: the CEO, CFO and Company Comptroller and Internal Auditor, as well as the independent CPAs who present the financial statements to Committee members and answer any questions.

During the Finance Committee's meeting to discuss the financial statement, the Committee reviews and discusses the Company's financial statements, reviews major changes there in, refers to comments by Company management and the independent CPA and reviews the match between the financial statements and events which have occurred in the Company and with standards used by the Company to prepare its financial statements.

After the discussion, the Chairman of the Finance Committee brings up for a vote the recommendation by the Committee to the Board of Directors to approve the financial statements; the Chairman finds out if any Committee members still have any unanswered questions or issues.

After recommendation by the Finance Committee to approve the financial statements as set forth above, the financial statements and notes there to are brought for approval to the Company Board of Directors.

Note also that if, during compilation of the financial statements, the VP, Finance or the Company CEO have any material or new questions or issues requiring preliminary discussion before submitting the financial statements for approval by the Board of Directors – the VP, Finance or the Company CEO would request the Board of Directors to convene the Finance Committee for a preliminary meeting to discuss and elaborate

these issues.

Names of the Finance Committee members who attended the meeting on August 8, 2010, at which the Finance Committee recommended that the Company Board of Directors approve the financial statements and Board of Directors' report as of June 30, 2010 are: YEHEZKEL DOVRAT, Committee Chairman; SHAUL BEN-ZE'EV; GIDEON CHITAYAT (Chairman of the Board of Directors); and NOAM LAUTMAN. The meeting was also attended by Mr. ISAAC DABAH, Company CEO and director, and by Mr. IZHAK WEINSTOCK, director.

At the Board meeting to discuss and approve the financial statements, the Company's CFO reviews in detail the highlights of the financial statements, with comparison to corresponding periods, and with emphasis on material changes and issues on the financial statements, material assessments and critical estimates applied on the financial statements, reasonability of data, accounting policy applied and changes there to - if any.

The Board meeting to discuss and approve the financial statements is also attended by representatives of the Company's independent auditor, who add their comments and clarifications to the financial statements. The Company CEO, CFO and independent auditor answer questions from Board members and a discussion of the financial statements takes place prior to approval there of.

Upon conclusion of this discussion, the Board of Directors votes to approve the financial statements.

Names of Board members who attended the Board of Directors' meeting on August 10, 2010 at which the financial statements and the Board of Directors' report as of June 30, 2010 were approved, are: Board of Directors Chairman, GIDEON CHITAYAT; ISRAEL BAUM; ITZHAK WEINSTOCK; NOAM LAUTMAN; SHAUL BEN-ZE'EV; YEHEZKEL DOVRAT; and ISAAC DABAH.

## **Disclosure provisions with regard to financial reporting by the corporation**

### **7. Disclosure with regard to critical accounting estimates**

In creating the financial statements according to acceptable accounting practices, company management is required to use estimates and valuations which impact the reported information for assets and liabilities, as well as data for contingent assets and pending liabilities, which are disclosed in the financial statements and for revenue and

expense data for the reported period. These estimates sometimes require discretion in an uncertain environment, and materially impact presentation of data on the financial statements.

For complete details of accounting estimates and assumptions, see Note 3 to the annual financial statements published on March 3, 2010.

## 8. **Obligatory notes outstanding**

The following is a description of Company debenture series outstanding as of the date of this report:

| <b>Series</b>  | <b>T</b>   |
|--|--|
| Issue date   | Listed for trading on January 24, 2010 pursuant to shelf offering report published by the Company on January 18, 2010 pursuant to the Company's shelf prospectus dated May 29, 2008  |
| Total debenture value upon issuance (in NIS)                                 | 113,000,000  |
| <b>Total debenture value as of March 31, 2010 (in NIS) including linkage</b> | 113,000,000  |
| Principal repayment start date   | 19.7.2012  |
| Number of annual principal payments  | 1  |
| Accrued interest as of June 30, 2010   | NIS 3.5 million  |
| Value on stock exchange soon prior to June 30, 2010                          | NIS 118 million  |
| Type of interest   | Fixed - 7%   |
| Effective interest as of issuance date                                       | 7.12%  |
| Interest payment dates   | Semi-annually on July 19 and January 19 of each year 2010-2016 (inclusive) (first payment is payable on July 19, 2010)   |
| Linkage type   | Non-linked   |
| Conversion right   | Debentures are not convertible   |
| Right to early redemption or forced conversion                               | Should the stock exchange de-list debentures from trading due to value of debenture series falling below the threshold specified by the stock exchange, the Company shall not allow early redemption of debentures due to such de-listing. |
| Guarantee to secure payments   | Not secured by any pledge  |

|   |  |
|---|--|
| <b>Series</b>                                       | <b>T</b>   |
| Rating  | Rated A3/stable by MIDROOG Ltd. (see report dated December 31, 2009, reference 2009-01-338541)   |
| Details of trustee and contact information there of | STRAUSS LAZAR Trustee Company (1992) Ltd. of 17 YITZHAK SADE Street, TEL AVIV (Tel. 03-623777 Fax: .(03-5613824 Contact person for trustee: Mr. ORI LAZAR, email: ori@slcpa.co.il. |

As of the report date, the Company is in compliance with all terms and conditions and commitments to holders of outstanding debentures, including pursuant to the trust deed for said debentures, and there was no cause for demanding immediate repayment of said debentures.

## **9. Company preparations with regard to effectiveness of internal control of financial reporting and disclosure**

On December 24, 2009, the Securities Regulations (Periodic and immediate reports) (Revision), 2009 ("the revision") was made public. Pursuant to the revision, periodic reports starting with the periodic report as of December 31, 2010, should be accompanied by a report by the Board of Directors and by Company management, with regard to the effectiveness of internal control of financial reporting and disclosure, individual statements by the CEO and by the most senior financial officer, with regard to the effectiveness of internal control of financial reporting and disclosure, as well as a report by the auditing CPA with regard to the effectiveness of internal control of financial reporting .

Pursuant to transition provisions of this revision, the Board of Directors' report as of June 30, 2010, further to disclosure provided in the 2009 financial statements, will include a disclosure with regard to preparations and progress made by the Company in applying provisions of these regulations and action taken through the report date.

As of the preparation date of the report, the Company has completed the following actions:

- Risk assessment in conjunction with processes highly material for financial reporting, including documentation of these processes, inherent risk there in to financial reporting and disclosure, and existing internal controls within the Company which answer this risk.
- Gap analysis of internal audit planning for financial reporting and disclosure.

The Board of Directors and management express their deep appreciation to DELTA employees and managers.

Signed: August 10, 2010

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GIDEON CHITAYAT  
Chairman of the Board of Directors

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ISAAC DABAH  
CEO and Board member



**DELTA GALIL Industries Ltd.**  
**Financial Information for Interim Period**  
**(Un-audited)**  
**June 30, 2010**

**DELTA GALIL Industries Ltd.**  
**Financial Information for Interim Period**  
**(Un-audited)**  
**June 30, 2010**

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**Independent Review Report by Independent CPA to Shareholders of DELTA GALIL Industries Ltd.**

**Introduction**

We have reviewed the enclosed financial information of DELTA GALIL Industries Ltd. and its subsidiaries (hereinafter: "the Group"), which includes the condensed consolidated statement of financial position as of June 30, 2010 and the condensed consolidated statements of comprehensive income (loss), changes to equity and cash flow for the six-month and three-month periods then ended. The Board of Directors and management are responsible for preparation and presentation of financial information for this interim period in accordance with IAS 34 "Interim financial reporting", and they are also responsible for preparation of financial information for these interim periods pursuant to Chapter 4 of the Securities Regulations (Periodic and immediate reports), 1970. We are responsible for expressing our conclusion with regard to the financial information for this interim period, based on our review.

We have not reviewed the condensed financial information for the interim period of subsidiaries whose assets included in consolidation account for 7% of total consolidated assets as of June 30, 2010. The condensed financial information for the interim period of those subsidiaries was reviewed by another CPA, whose review report has been provided to us, and our conclusion - in as much as it relates to financial information with respect to these companies - is based on said review reports by the other CPA.

**Scope of review**

We have conducted our review in accordance with Review Standard 1 of the Israeli CPA Association "Review of financial information for interim periods conducted by the entity's external CPA". Reviewing financial information for interim periods consists of clarifications, primarily with persons in charge of financial and accounting issues, and of application of analytical and other review procedures. Such a review is significantly limited in scope by comparison to an audit conducted in accordance with generally accepted audit standards in Israel, and therefore does not enable us to be certain of being aware of all material issues which may have been identified by an audit. Therefore, we do not express an audit-based opinion.

**Conclusion**

Based on our review and on review reports by other CPAs, we have not become aware of anything which caused us to believe that the aforementioned financial information is not compiled, in all material aspects, in accordance with IAS 34.

Other than the foregoing, based on our review and on review reports by other CPAs, we have not become aware of anything which caused us to believe that the aforementioned financial information is not compliant, in all material aspects, with disclosure provisions of Chapter 4 of the Securities Regulations (Periodic and immediate reports), 1970.

**Tel Aviv  
August 10, 2010**

**Kesselman & Kesselman  
CPAs**

## DELTA GALIL Industries Ltd.

Condensed consolidated statements of financial position  
As of June 30, 2010

|  | <b>June 30</b>         |                       | <b>December 31</b>    |
|--|------------------------|-----------------------|-----------------------|
|  | <b>2010</b>            | <b>2009</b>           | <b>2009</b>           |
|  | <b>(Un-audited)</b>    |                       | <b>(Audited)</b>      |
|  | <b>\$ in thousands</b> |                       |                       |
| <b>Assets</b>  |                        |                       |                       |
| <b>Current assets:</b>   |                        |                       |                       |
| Cash and cash equivalents  | 36,375                 | 4,453                 | 27,893                |
| Other accounts receivable:   |                        |                       |                       |
| Trade receivables  | 97,231                 | 100,860               | 103,140               |
| Taxes on income - receivable   | 1,239                  | 1,179                 | 2,199                 |
| Others   | 9,201                  | 8,272                 | 5,833                 |
| Inventory  | 103,832                | 94,426                | 80,685                |
| Assets classified as held for sale                                   | 2,916                  | 2,916                 | 2,916                 |
| Total current assets   | <u>250,794</u>         | <u>212,106</u>        | <u>222,666</u>        |
| <b>Non-current assets:</b>   |                        |                       |                       |
| Long-term pre-paid expenses  | 197                    | 91                    | 94                    |
| Long-term debit balances   | 1,085                  | 1,380                 | 1,323                 |
| Excess plan assets over liabilities due to<br>employment termination | 85                     | 212                   | 85                    |
| Fixes assets, net of accumulated<br>depreciation                     | 66,800                 | 79,486                | 72,677                |
| Intangible assets, net of accumulated<br>amortization                | 77,278                 | 77,332                | 76,040                |
| Deferred tax assets  | 3,324                  | 4,490                 | 3,541                 |
| Total non-current assets   | <u>148,769</u>         | <u>162,991</u>        | <u>153,760</u>        |
| <b>Total assets</b>  | <u><b>399,563</b></u>  | <u><b>375,097</b></u> | <u><b>376,426</b></u> |

**Gideon Chitayat**  
Chairman of the Board of  
Directors

**Isaac Dabah**  
CEO

**Yossi Hajaj**  
CFO

Approval date of financial information for interim period by the Company Board of Directors:  
August 10, 2010

|   | <b>June 30</b>         |                | <b>December 31</b> |
|---|------------------------|----------------|--------------------|
|   | <b>2010</b>            | <b>2009</b>    | <b>2009</b>        |
|   | <b>(Un-audited)</b>    |                | <b>(Audited)</b>   |
|   | <b>\$ in thousands</b> |                |                    |
| <b>Liabilities and Equity</b>                             |                        |                |                    |
| <b>Current liabilities:</b>                               |                        |                |                    |
| Short-term loans from banks                               | 75,739                 | 127,387        | 104,127            |
| Current maturities of long-term loans                     |                        |                |                    |
| From banks  | 2,110                  | 5,957          | 2,110              |
| Other accounts payable:                                   |                        |                |                    |
| Trade payables  | 59,841                 | 45,121         | 45,111             |
| Taxes on income - payable                                 | 816                    | 496            | 864                |
| Others  | 33,018                 | 37,849         | 35,002             |
| Total current liabilities                                 | <u>171,524</u>         | <u>216,810</u> | <u>187,214</u>     |
| <b>Non-current liabilities:</b>                           |                        |                |                    |
| Loans from banks less current maturities                  | 4,669                  | 6,774          | 5,723              |
| Debentures  | 28,856                 | -              | -                  |
| Financial derivative                                      | 1,132                  | -              | -                  |
| Severance pay liabilities, net of plan assets             | 385                    | 440            | 335                |
| Other non-current liabilities                             | 6,526                  | 5,732          | 3,861              |
| Deferred taxes liabilities                                | 976                    | -              | 787                |
| Total non-current liabilities                             | <u>42,544</u>          | <u>12,946</u>  | <u>10,706</u>      |
| <b>Total liabilities</b>                                  | <u>214,068</u>         | <u>229,756</u> | <u>197,920</u>     |
| <b>Equity:</b>  |                        |                |                    |
| Equity attributable equity holders of the parent company: |                        |                |                    |
| Share capital   | 23,090                 | 21,851         | 23,086             |
| Share premium   | 120,946                | 101,114        | 120,854            |
| Other capital reserves                                    | (458)                  | -              | -                  |
| Unassigned accumulated reserves                           | 49,042                 | 29,299         | 41,721             |
| Treasury shares   | (9,700)                | (9,700)        | (9,700)            |
|   | <u>182,920</u>         | <u>142,564</u> | <u>175,961</u>     |
| Minority interest   | 2,575                  | 2,777          | 2,545              |
| <b>Total equity</b>                                       | <u>185,495</u>         | <u>145,341</u> | <u>178,506</u>     |
| <b>Total liabilities and equity</b>                       | <u>399,563</u>         | <u>375,097</u> | <u>376,426</u>     |

**The enclosed notes are an integral part of these condensed financial statements.**

## DELTA GALIL Industries Ltd.

Condensed consolidated statement of comprehensive income (loss)  
For the six-month and three-month periods ended June 30, 2010

|  | Six months ended June 30    |         | Three months ended<br>June 30 |         | Year ended<br>December 31 |
|--|-----------------------------|---------|-------------------------------|---------|---------------------------|
|  | 2010                        | 2009    | 2010                          | 2009    | 2009                      |
|  | (Un-audited)                |         |                               |         | (Audited)                 |
|  | \$ in thousands             |         |                               |         |                           |
|  | (except for per-share data) |         |                               |         |                           |
| Sales  | 297,206                     | 259,337 | 156,665                       | 135,911 | 572,534                   |
| Cost of sales  | 239,541                     | 217,048 | 127,192                       | 111,352 | 468,831                   |
| Gross profit   | 57,665                      | 42,289  | 29,473                        | 24,559  | 103,703                   |
| Selling and marketing expenses   | 32,000                      | 33,061  | 16,263                        | 16,620  | 66,342                    |
| General and administrative expenses  | 12,309                      | 10,194  | 6,220                         | 5,059   | 21,956                    |
| Other revenues (expenses), net   | 1,562                       | 266     | 615                           | (313)   | 761                       |
| Restructuring expenses (revenues), Net   | 485                         | -       | -                             | -       | (1,331)                   |
| Impairment of fixed assets   | -                           | -       | -                             | -       | 1,945                     |
| Capital loss from realized subsidiary  | 666                         | -       | -                             | -       | -                         |
| Operating income (loss)  | 13,767                      | (700)   | 7,605                         | 2,567   | 15,552                    |
| Finance expenses, net  | 3,631                       | 3,624   | 1,591                         | 1,857   | 6,369                     |
| Company share of loss (income) of associate  | -                           | 1       | -                             | 1       | (41)                      |
| Income (loss) before taxes on revenue  | 10,136                      | (4,325) | 6,014                         | 709     | 9,224                     |
| Taxes on income  | 1,700                       | 288     | 1,450                         | 468     | 1,574                     |
| Income (loss) for the period   | 8,436                       | (4,613) | 4,564                         | 241     | 7,650                     |
| <b>Other comprehensive after-tax income (loss)</b>   |                             |         |                               |         |                           |
| Defined benefit plan actuarial gain  | -                           | -       | -                             | -       | 23                        |
| Taxes on income and expenses recognized directly in other comprehensive loss               | -                           | -       | -                             | -       | (105)                     |
| Cash-flow hedging for debentures   | 137                         | -       | (123)                         | -       | -                         |
| Reserve from translation differences   | (595)                       | -       | (829)                         | -       | -                         |
| Other comprehensive loss for the period, net of tax  | (458)                       | -       | (952)                         | -       | (82)                      |
| Total comprehensive income (loss) for the period   | 7,978                       | (4,613) | 3,612                         | 241     | 7,568                     |
| <b>Attribution of net income (loss) for the period:</b>                                    |                             |         |                               |         |                           |
| To equity holders of the parent company  | 8,376                       | (4,673) | 4,534                         | 211     | 7,662                     |
| To minority interest   | 60                          | 60      | 30                            | 30      | (12)                      |
| Total income (loss) for the period   | 8,436                       | (4,613) | 4,564                         | 241     | 7,650                     |
| <b>Attribution of total comprehensive income (loss) for the period:</b>                    |                             |         |                               |         |                           |
| To equity holders of the parent company  | 7,918                       | (4,673) | 3,582                         | 211     | 7,580                     |
| To minority interest   | 60                          | 60      | 30                            | 30      | (12)                      |
| Total recognized revenues and expenses   | 7,978                       | (4,613) | 3,612                         | 241     | 7,568                     |
| <b>In USD</b>  |                             |         |                               |         |                           |
| <b>Net earnings (loss) per share attributable to equity holders of the parent company:</b> |                             |         |                               |         |                           |
| Basic  | 0.36                        | (0.25)  | 0.19                          | 0.01    | 0.40                      |
| Diluted  | 0.35                        | (0.25)  | 0.19                          | 0.01    | 0.40                      |

The enclosed notes are an integral part of these financial statements.

## DELTA GALIL Industries Ltd.

Condensed consolidated statement of changes to equity  
For the six-month and three-month periods ended June 30, 2010

|   | Attributable to equity holders of the Company |               |                |                        |                           |                 |                |                   |                |
|---|---|---------------|----------------|------------------------|---------------------------|-----------------|----------------|-------------------|----------------|
|   | Ordinary share capital                        |               | Share premium  | Other capital reserves | Unassigned income balance | Treasury shares | Total          | Minority interest | Total equity   |
|   | Number of shares                              | Amount        |                |                        |                           |                 |                |                   |                |
|   | In thousands                                  |               |                |                        |                           |                 |                |                   |                |
|   | \$ in thousands                               |               |                |                        |                           |                 |                |                   |                |
| <b>Balance As of January 1, 2010 (audited)</b>                            | 24,586  | 23,086        | 120,854        | -,                     | 41,721                    | (9,700)         | 175,961        | 2,545             | 178,506        |
| <b>Movement in period of six months ended June 30, 2010 (un-audited):</b> |   |               |                |                        |                           |                 |                |                   |                |
| Comprehensive income (loss)   | -   | -             | -              | (458)                  | 8,376                     | -               | 7,918          | 60                | 7,978          |
| Proceeds from share issuance  | 13  | 4             | 92             | -                      | -                         | -               | 96             | -                 | 96             |
| Dividends to minority interest  | -   | -             | -              | -                      | -                         | -               | -              | (30)              | (30)           |
| Dividend distribution   | -   | -             | -              | -                      | (1,500)                   | -               | (1,500)        | -                 | (1,500)        |
| Benefit component of options granted                                      | -   | -             | -              | -                      | 445                       | -               | 445            | -                 | 445            |
| <b>Balance As of June 30, 2010 (un-audited)</b>                           | <u>24,599</u>                                 | <u>23,090</u> | <u>120,946</u> | <u>(458)</u>           | <u>49,042</u>             | <u>(9,700)</u>  | <u>182,920</u> | <u>2,575</u>      | <u>185,495</u> |
| <b>Balance As of January 1, 2009 (audited)</b>                            | 19,948  | 21,851        | 101,114        | -,                     | 33,813                    | (9,700)         | 147,078        | 2,990             | 150,068        |
| <b>Movement in period of six months ended June 30, 2009 (un-audited):</b> |   |               |                |                        |                           |                 |                |                   |                |
| Comprehensive income (loss)   | -   | -             | -              | -                      | (4,673)                   | -               | (4,673)        | 60                | (4,613)        |
| Dividends to minority interest  | -   | -             | -              | -                      | -                         | -               | -              | (273)             | (273)          |
| Uncollected dividends with respect to previous years                      | -   | -             | -              | -                      | 27                        | -               | 27             | -                 | 27             |
| Benefit component of options granted                                      | -   | -             | -              | -                      | 132                       | -               | 132            | -                 | 132            |
| <b>Balance As of June 30, 2009 (un-audited)</b>                           | <u>19,948</u>                                 | <u>21,851</u> | <u>101,114</u> | <u>-,</u>              | <u>29,299</u>             | <u>(9,700)</u>  | <u>142,564</u> | <u>2,777</u>      | <u>145,341</u> |
| <b>Balance As of January 1, 2009 (audited)</b>                            | 19,948  | 21,851        | 101,114        | -,                     | 33,813                    | (9,700)         | 147,078        | 2,990             | 150,068        |
| <b>Movement in 2009:</b>  |   |               |                |                        |                           |                 |                |                   |                |
| Comprehensive income (loss)   | -   | -             | -              | -                      | 7,580                     | -               | 7,580          | (12)              | 7,568          |
| Rights allotment  | 4,638   | 1,235         | 19,740         | -                      | -                         | -               | 20,975         | -                 | 20,975         |
| Dividends to minority interest  | -   | -             | -              | -                      | -                         | -               | -              | (433)             | (433)          |
| Uncollected dividends with respect to previous years                      | -   | -             | -              | -                      | 27                        | -               | 27             | -                 | 27             |
| Benefit component of options granted                                      | -   | -             | -              | -                      | 301                       | -               | 301            | -                 | 301            |
| <b>Balance As of December 31, 2009 (audited)</b>                          | <u>24,586</u>                                 | <u>23,086</u> | <u>120,854</u> | <u>-,</u>              | <u>41,721</u>             | <u>(9,700)</u>  | <u>175,961</u> | <u>2,545</u>      | <u>178,506</u> |

## DELTA GALIL Industries Ltd.

Condensed consolidated statement of changes to equity  
For the six-month and three-month periods ended June 30, 2010

| Attributable to equity holders of the Company                            |               |                  |                              |                                  |                    |                |                      |                 |                |
|--|---------------|------------------|------------------------------|----------------------------------|--------------------|----------------|----------------------|-----------------|----------------|
| Ordinary share capital   |               |                  |                              |                                  |                    |                |                      |                 |                |
| Number<br>of shares<br>In<br>thousands                                   | Amount        | Share<br>premium | Other<br>capital<br>reserves | Unassigne<br>d income<br>balance | Treasury<br>shares | Total          | Minority<br>interest | Total<br>equity |                |
|  |               | \$ in thousands  |                              |                                  |                    |                |                      |                 |                |
| <b>Balance As of April 1, 2010 (un-audited)</b>                          | 24,599        | 23,090           | 120,942                      | 494                              | 45,844             | (9,700)        | 180,670              | 2,575           | 183,245        |
| <b>Movement in three-month period ended June 30, 2010 (un-audited):</b>  |               |                  |                              |                                  |                    |                |                      |                 |                |
| Comprehensive income (loss)  | -             | -                | -                            | (952)                            | 4,534              | -              | 3,582                | 30              | 3,612          |
| Proceeds from share issuance   | -             | -                | 4                            | -                                | -                  | -              | 4                    | -               | 4              |
| Dividends to minority interest   | -             | -                | -                            | -                                | -                  | -              | -                    | (30)            | (30)           |
| Dividend distribution  | -             | -                | -                            | -                                | (1,500)            | -              | (1,500)              | -               | (1,500)        |
| Benefit component of options granted                                     | -             | -                | -                            | -                                | 164                | -              | 164                  | -               | 164            |
| <b>Balance As of June 30, 2010 (un-audited)</b>                          | <u>24,599</u> | <u>23,090</u>    | <u>120,946</u>               | <u>(458)</u>                     | <u>49,042</u>      | <u>(9,700)</u> | <u>182,920</u>       | <u>2,575</u>    | <u>185,495</u> |
| <b>Balance As of April 1, 2009 (un-audited)</b>                          | 19,948        | 21,851           | 101,114                      | -,-                              | 29,024             | (9,700)        | 142,289              | 2,899           | 145,188        |
| <b>Movement in three-months period ended June 30, 2009 (un-audited):</b> |               |                  |                              |                                  |                    |                |                      |                 |                |
| Comprehensive income (loss)  | -             | -                | -                            | -                                | 211                | -              | 211                  | 30              | 241            |
| Dividends to minority interest   | -             | -                | -                            | -                                | -                  | -              | -                    | (152)           | (152)          |
| Benefit component of options granted                                     | -             | -                | -                            | -                                | 64                 | -              | 64                   | -               | 64             |
| <b>Balance As of June 30, 2009 (un-audited)</b>                          | <u>19,948</u> | <u>21,851</u>    | <u>101,114</u>               | <u>-,-</u>                       | <u>29,299</u>      | <u>(9,700)</u> | <u>142,564</u>       | <u>2,777</u>    | <u>145,341</u> |



## DELTA GALIL Industries Ltd.

Condensed consolidated cash flow statement  
For the six-month and three-month periods ended June 30, 2010

|  | Six months ended<br>June 30 |                | Three months ended<br>on June 30 |                | Year ended<br>December 31 |
|--|-----------------------------|----------------|----------------------------------|----------------|---------------------------|
|  | 2010                        | 2009           | 2010                             | 2009           | 2009                      |
|  | (Un-audited)                |                |                                  |                | (Audited)                 |
|  | \$ in thousands             |                |                                  |                |                           |
| <b>Cash flows provided by current operations:</b>                  |                             |                |                                  |                |                           |
| Net income (loss) for period                                       | 8,436                       | (4,613)        | 4,564                            | 241            | 7,650                     |
| Adjustments required to reflect cash flows from current activities | 4,426                       | 12,437         | 6,773                            | 4,177          | 35,370                    |
| Interest paid in cash  | (1,589)                     | (1,759)        | (811)                            | (1,113)        | (3,817)                   |
| Taxes on income refunded (paid) in cash, net                       | (908)                       | 1,856          | (897)                            | 980            | 1,621                     |
| Net cash provided by current operations                            | <u>10,365</u>               | <u>7,921</u>   | <u>9,629</u>                     | <u>4,285</u>   | <u>40,824</u>             |
| <b>Cash flows provided by investment operations:</b>               |                             |                |                                  |                |                           |
| Business combination (See Appendix A)                              | -                           | (7,175)        | -                                | (7,175)        | (8,237)                   |
| Net proceeds from sale of subsidiary (see Appendix B)              | 816                         | -              | 816                              | -              | -                         |
| Acquisition of fixed assets and intangible assets                  | (2,055)                     | (2,494)        | (876)                            | (798)          | (4,072)                   |
| Acquisition of trademark   | (600)                       | -              | -                                | -              | -                         |
| Proceeds from sale of fixed assets                                 | 510                         | 324            | 472                              | 192            | 1,071                     |
| Proceeds with respect to grant of options to acquire land          | 538                         | -              | -                                | -              | -                         |
| Repayment of long-term receivables                                 | 127                         | 142            | 83                               | 60             | 236                       |
| Loans granted to employees   | (9)                         | (4)            | (2)                              | -              | (13)                      |
| Loan repayment by employees  | 9                           | 15             | 4                                | 4              | 28                        |
| Long-term deposits   | (81)                        | (97)           | (97)                             | (53)           | (2)                       |
| Net cash provided by (used in) investment operations               | <u>(745)</u>                | <u>(9,289)</u> | <u>400</u>                       | <u>(7,770)</u> | <u>(10,989)</u>           |
| <b>Cash flows provided (used in) by financing operations:</b>      |                             |                |                                  |                |                           |
| Dividends paid to minority interest in subsidiary                  | (30)                        | (273)          | (30)                             | (152)          | (433)                     |
| Dividends paid   | (1,500)                     | -              | (1,500)                          | -              | -                         |
| Long-term loans received   | -                           | 8,300          | -                                | 5,300          | 8,300                     |
| Repayment of loans and other long-term liabilities                 | (1,057)                     | (3,750)        | (907)                            | (2,950)        | (8,746)                   |
| Proceeds from issuance of debentures, net of issuance expenses     | 30,132                      | -              | -                                | -              | -                         |
| Proceeds from exercise of employee options                         | 96                          | -              | 4                                | -              | -                         |
| Proceeds from issuance of rights, net of issuance expenses         | -                           | -              | -                                | -              | 20,975                    |
| Short-term credit from banks, net                                  | (28,382)                    | (2,592)        | (4,900)                          | 1,500          | (25,871)                  |
| Amounts charged for deferred expenses                              | (223)                       | (68)           | (233)                            | (60)           | (371)                     |
| Net cash provided by (used in) financing activities                | <u>(964)</u>                | <u>1,617</u>   | <u>(7,556)</u>                   | <u>3,638</u>   | <u>(6,146)</u>            |
| <b>Net increase in cash and cash equivalents</b>                   | <u>8,656</u>                | <u>249</u>     | <u>2,473</u>                     | <u>153</u>     | <u>23,689</u>             |
| <b>Erosion and revaluation of cash and cash equivalents</b>        | <u>(174)</u>                | <u>(20)</u>    | <u>(167)</u>                     | <u>82</u>      | <u>(20)</u>               |
| <b>Cash and cash equivalents balance at start of period</b>        | <u>27,893</u>               | <u>4,224</u>   | <u>34,069</u>                    | <u>4,218</u>   | <u>4,224</u>              |
| <b>Cash and cash equivalents balance at end of period</b>          | <u>36,375</u>               | <u>4,453</u>   | <u>36,375</u>                    | <u>4,453</u>   | <u>27,893</u>             |

The enclosed notes are an integral part of these condensed financial statements.

## DELTA GALIL Industries Ltd.

Condensed consolidated cash flow statement  
For the six-month and three-month periods ended June 30, 2010

|   | Six months ended June 30 |               | Six months ended June 30 |              | Six months ended June 30 |
|---|--------------------------|---------------|--------------------------|--------------|--------------------------|
|   | 2010                     | 2009          | 2010                     | 2009         | 2009                     |
|   | (Un-audited)             |               |                          |              | (Audited)                |
|   | \$ in thousands          |               |                          |              |                          |
| Adjustments required to reflect cash flows from current activities: |                          |               |                          |              |                          |
| Revenues and expenses not involving cash flow:                      |                          |               |                          |              |                          |
| Depreciation  | 4,931                    | 5,425         | 2,517                    | 2,694        | 11,366                   |
| Amortization  | 834                      | 800           | 401                      | 418          | 1,936                    |
| Amortization of debenture issuance expenses                         | 55                       | -             | 55                       | -            | -                        |
| Impairment of fixed assets  | -                        | -             | -                        | -            | 1,945                    |
| Capital loss from realized subsidiary                               | 666                      | -             | -                        | -            | -                        |
| Company share of loss (income) of associate                         | -                        | 1             | -                        | 1            | (41)                     |
| Erosion and revaluation of cash and cash equivalent                 | 174                      | 20            | 167                      | (82)         | 20                       |
| Interest paid in cash   | 1,589                    | 1,759         | 811                      | 1,113        | 3,817                    |
| Taxes on income paid (refunded) in cash, net                        | 908                      | (1,856)       | 897                      | (980)        | (1,621)                  |
| Deferred taxes on income, net                                       | 398                      | 71            | 468                      | 221          | 1,702                    |
| Liabilities due to employment termination, net                      | 12                       | (58)          | 7                        | 16           | (79)                     |
| Restructuring expenses  | 327                      | -             | (158)                    | -            | 429                      |
| Capital gain from realized assets                                   | (250)                    | (164)         | (224)                    | (92)         | (375)                    |
| Change in benefit component of options granted to employees         | 445                      | 132           | 164                      | 64           | 301                      |
| Change in fair value of financial derivatives                       | 529                      | (253)         | 914                      | (393)        | (448)                    |
| Long-term pre-paid expenses   | (8)                      | 4             | -                        | (2)          | (4)                      |
| Others  | 58                       | (31)          | 59                       | 15           | (137)                    |
|   | <u>10,668</u>            | <u>5,850</u>  | <u>6,078</u>             | <u>2,993</u> | <u>18,811</u>            |
| Changes to operating assets and liabilities:                        |                          |               |                          |              |                          |
| Decrease (increase) in trade receivables                            | 5,208                    | (11,266)      | 4,289                    | (16,330)     | (13,546)                 |
| Decrease (increase) in other receivables                            | (1,174)                  | 719           | (1,151)                  | 65           | 2,166                    |
| Increase (decrease) in trade payables                               | 15,657                   | 226           | 12,647                   | 10,721       | (411)                    |
| Increase (decrease) in other payables                               | (1,653)                  | (2,656)       | 1,144                    | 3,099        | (5,691)                  |
| Decrease (increase) in inventory                                    | (24,280)                 | 19,564        | (16,234)                 | 3,629        | 34,041                   |
|   | <u>(6,242)</u>           | <u>6,587</u>  | <u>695</u>               | <u>1,184</u> | <u>16,559</u>            |
|   | <u>4,426</u>             | <u>12,437</u> | <u>6,773</u>             | <u>4,177</u> | <u>35,370</u>            |

### Further information on investment and finance operations not involving cash flows:

|   |         |       |      |       |       |
|---|---------|-------|------|-------|-------|
| Trade payables for non-cash acquisition of fixed assets and other assets        | (495)   | (539) | (54) | (396) | 196   |
| Receivables for non-cash sale of fixed assets                                   | (5)     | (115) | 30   | (22)  | (508) |
| Liability for minimum royalty payments  | 1,057   | 3,045 | -    | 447   | 4,843 |
| Accounts payable for acquisition of operations                                  | -       | 358   | -    | 358   | 32    |
| Accounts receivable with respect to realized investment in consolidated company | (1,414) | -     | -    | -     | -     |
| Accounts payable with respect to realized investment in consolidated company    | 139     | -     | -    | -     | -     |

**The enclosed notes are an integral part of these condensed financial statements.**

## DELTA GALIL Industries Ltd.

Condensed consolidated cash flow statements  
For the six-month and three-month periods ended June 30, 2010

### Appendix A:

Business combination (acquisition of GIBOR operations):

|                           | <b>Six months and three<br/>months ended June 30<br/>2009</b> | <b>Year ended December<br/>31<br/>2009</b> |
|---------------------------|---|--|
|                           | <b>(Un-audited)</b>   | <b>(Audited)</b>                           |
|                           | <b>\$ in thousands</b>  |  |
| Other accounts receivable | (79)  | (79)                                       |
| Inventory                 | (1,832)   | (2,568)                                    |
| Fixed assets              | (3,638)   | (3,638)                                    |
| Intangible assets         | (1,738)   | (2,064)                                    |
| Trade payables            | 31  | 31   |
| Other accounts payable    | 81  | 81   |
|                           | <b>(7,175)</b>  | <b>(8,237)</b>                             |

### Appendix B:

De-consolidation (sale of subsidiary in India):

|  | <b>Six and three months<br/>ended June 30<br/>2010</b> |
|--|--|
|  | <b>(Un-audited)</b>                                    |
|  | <b>\$ in thousands</b>                                 |
| Trade receivables                        | 223  |
| Other accounts receivable                | 202  |
| Accounts receivable with respect to sale | (1,414)  |
| Inventory                                | 888  |
| Long-term deposits                       | 122  |
| Fixed assets                             | 1,536  |
| Trade payables                           | (307)  |
| Other accounts payable                   | 232  |
| Capital loss                             | (666)  |
|  | <b>816</b>   |

\* In the second quarter, the company completed the sale of its subsidiary in India. Total proceeds from this sale amounted to \$2.3 million, of which \$0.9 million was received in cash by the end of the quarter, and the balance would be paid through 2010.

# **DELTA GALIL Industries Ltd.**

Notes to condensed financial statements  
As of June 30, 2010 (un-audited)

## **Note 1 - Overview**

DELTA GALIL Industries Ltd. (hereinafter: "the Company") is an Israeli corporation which, together with its subsidiaries (hereinafter: "the Group") is primarily engaged in manufacturing and marketing of underwear in three major operating segments - USA mass market, Global Upper Market and DELTA Israel. Information on major operating segments is presented in Note 3.

The Company's official address is 2 Kaufman Street, Tel Aviv.

## **Note 2 - Significant Accounting Policies**

### **a. Overview**

Following de-listing of Company shares from NASDAQ (March 2008), the Company started reporting to the stock exchange pursuant to provisions of Chapter F of the Securities Act, and to compile its financial statements, starting with the 2007 annual report, pursuant to the Securities Regulations (Periodic and Immediate Reports), 1970.

### **b. Preparation basis of condensed financial statements**

The Group's condensed consolidated financial information as of June 30, 2010 and for the six-month and three-month interim periods then ended ("the financial information for the interim period") has been prepared in accordance with IAS 34 "Financial reporting for interim periods" ("IAS 34"), and includes the supplementary disclosure required in accordance with Securities Regulations (Periodic and immediate reports), 1970. The financial information for the interim period should be perused along with the 2009 annual financial statements and notes there to, which have been compiled in accordance with IFRS, and included the supplementary disclosure required in accordance with Securities Regulations (Annual financial statements), 2010.

The financial information for the interim period is reviewed and not audited.

### **c. Significant accounting policies**

Significant accounting policies and calculation methods applied in preparation of the financial information for the interim period are consistent with those used in preparation of the 2009 annual financial statements, except as described below.

Taxes on income for interim periods are recognized based on management's best estimate with regard to the average tax rate which would apply to total expected annual income.

Standards in effect and binding for reporting periods starting on January 1, 2010

- 1) IAS 27 (Revised) "Consolidated and separate financial statements" ("IAS 27R") (effective for annual reporting periods starting on or after July 1, 2009). IAS 27R stipulates that the impact of all transactions with non-controlling interest and which do not result in change in control be recognized in equity, and therefore such transactions would no longer result in goodwill or in profit and loss. IAS 27R also discusses the accounting treatment upon loss of control

## **DELTA GALIL Industries Ltd.**

Notes to condensed financial statements  
As of June 30, 2010 (un-audited)

of an investee. The value of remaining ownership interest in the entity upon loss of control there of, is re-measured at fair value, and the resulting gain or loss is recognized on the income statement.

### **Note 2 - Significant Accounting Policies (continued):**

The Group applies IAS 27R prospectively to all transactions with non-controlling interest conducted starting on January 1, 2010, and expects said application to have no material impact on its financial statements.

- 2) IFRS 3 (Revised) "Business combinations" ("IFRS 3R") (effective for annual reporting periods starting on or after July 1, 2009). IFRS 3R maintains use of the acquisition method for treatment of business combinations, albeit with several significant changes. For example, all payments for acquisition of a business should be measured at fair value upon acquisition, with contingent payments classified as liabilities subsequently measured via profit or loss. A choice is available, for each acquisition separately, whereby non controlling interest in the acquired business may be measured at fair value or pro-rata to the share of non-controlling interest out of net assets of the acquired business. All cost attributable to the acquisition transaction must be recognized on profit or loss. The Group applies IFRS 3R prospectively to all business combinations effective starting on January 1, 2010, and expects said application to have no material impact on its financial statements.
- 3) Revision to IAS 17 "Leases" ("IAS 17"). The aforementioned revision is part of the IASB annual improvement project published in April 2009. The revision eliminates the previous definitive statement in IAS 17, whereby land lease in which ownership of the land is not expected to pass to the lessee at the end of the lease should be classified as an operating lease. In accordance with the revision, an entity should assess the classification of the land lease as a financing lease or operating lease, using the general guidelines for lease classification provided by IAS 17. This revision applies retroactively for annual periods starting on or after January 1, 2010. The Group applies the aforementioned revision to IAS 17 retroactively starting on January 1, 2010, and expects said application to have no material impact on its financial statements.

As set forth in the Group's annual financial statements as of December 31, 2009 and for the year then ended, other standards, revisions and interpretations of existing standards became effective and binding for reporting periods starting on January 1, 2010, but their initial application has no material impact on the Group's financial statements.

On May 2010 an IFRS standards improvement document was published that includes additional amendments to the existing IFRS standards, which most of them will be valid for annual periods starting on January 2011 and after.

The company examines the effects of the amendments mentioned on the improvement document.

## DELTA GALIL Industries Ltd.

Notes to condensed financial statements  
As of June 30, 2010 (un-audited)

### Note 3 - Segment reporting

|  | <u>DELTA USA<br/>mass market</u> | <u>Global upper<br/>market</u> | <u>DELTA Israel</u> | <u>Other<br/>adjustments</u> | <u>Inter-<br/>division<br/>elimination</u> | <u>Total</u>   |
|--|----------------------------------|--------------------------------|---------------------|------------------------------|--|----------------|
|  | <u>\$ in thousands</u>           |                                |                     |                              |  |                |
| <b>For the three-month period ended June 30, 2010:</b> |                                  |                                |                     |                              |  |                |
| Sales to external customers                            | 77,210                           | 61,708                         | 16,802              | 945                          | -  | 156,665        |
| Inter-segment  | -                                | 6,991                          | -                   | 84                           | (7,075)                                    | -              |
| Total sales, net                                       | <u>77,210</u>                    | <u>68,699</u>                  | <u>16,802</u>       | <u>1,029</u>                 | <u>(7,075)</u>                             | <u>156,665</u> |
| Segment income (loss)                                  | <u>1,936</u>                     | <u>4,491</u>                   | <u>2,537</u>        | <u>(691)</u>                 | <u>(668)</u>                               | 7,605          |
| Finance expenses, net                                  |                                  |                                |                     | <u>1,591</u>                 |  | 1,591          |
| Income before taxes on income                          |                                  |                                |                     |                              |  | <u>6,014</u>   |
| <br>   |                                  |                                |                     |                              |  |                |
|  | <u>DELTA USA<br/>mass market</u> | <u>Global upper<br/>market</u> | <u>DELTA Israel</u> | <u>Other<br/>adjustments</u> | <u>Inter-<br/>division<br/>elimination</u> | <u>Total</u>   |
|  | <u>\$ in thousands</u>           |                                |                     |                              |  |                |
| <b>For the three-month period ended June 30, 2009:</b> |                                  |                                |                     |                              |  |                |
| Sales to external customers                            | 63,414                           | 55,853                         | 16,130              | 407                          | -  | 135,911        |
| Inter-segment  | 91                               | 1,576                          | -                   | 400                          | (1,960)                                    | -              |
| Total sales, net                                       | <u>63,505</u>                    | <u>57,429</u>                  | <u>16,130</u>       | <u>807</u>                   | <u>(1,960)</u>                             | <u>135,911</u> |
| Segment income (loss)                                  | <u>1,443</u>                     | <u>(474)</u>                   | <u>1,543</u>        | <u>55</u>                    | <u>-</u>                                   | 2,567          |
| Finance expenses, net                                  |                                  |                                |                     | <u>1,857</u>                 |  | 1,857          |
| Company share of loss of associate                     |                                  |                                |                     | <u>1</u>                     |  | 1              |
| Income before taxes on income                          |                                  |                                |                     |                              |  | <u>709</u>     |

## DELTA GALIL Industries Ltd.

Notes to condensed financial statements  
As of June 30, 2010 (un-audited)

Note 3 - Segment reporting (cont.)

|   | <b>DELTA USA<br/>mass market</b> | <b>Global upper<br/>market</b> | <b>DELTA Israel</b> | <b>Other<br/>adjustments</b> | <b>Inter-<br/>division<br/>elimination</b> | <b>Total</b>   |
|---|----------------------------------|--------------------------------|---------------------|------------------------------|--|----------------|
|   | <b>\$ in thousands</b>           |                                |                     |                              |  |                |
| <b>For the six-month period ended June 30, 2010:</b>                                  |                                  |                                |                     |                              |  |                |
| Sales to external customers   | 141,856                          | 118,862                        | 34,889              | 1,599                        | -  | 297,206        |
| Inter-segment   | -                                | 12,444                         | -                   | 191                          | (12,635)                                   | -              |
| Total sales, net  | <u>141,856</u>                   | <u>131,306</u>                 | <u>34,889</u>       | <u>1,790</u>                 | <u>(12,635)</u>                            | <u>297,206</u> |
| Segment income (loss) before re-structuring expenses and capital loss from subsidiary | 3,319                            | 7,395                          | 4,867               | (681)                        | 18   | 14,918         |
| Restructuring expenses  | -                                | 485                            | -                   | -                            | -  | 485            |
| Capital loss from realized subsidiary   | -                                | 666                            | -                   | -                            | -  | 666            |
| Segment income (loss)   | <u>3,319</u>                     | <u>6,244</u>                   | <u>4,867</u>        | <u>(681)</u>                 | <u>18</u>                                  | <u>13,767</u>  |
| Finance expenses, net   |                                  |                                |                     | <u>3,631</u>                 |  | <u>3,631</u>   |
| Income before taxes on income   |                                  |                                |                     |                              |  | <u>10,136</u>  |
|   | <b>DELTA USA<br/>mass market</b> | <b>Global upper<br/>market</b> | <b>DELTA Israel</b> | <b>Other<br/>adjustments</b> | <b>Inter-<br/>division<br/>elimination</b> | <b>Total</b>   |
|   | <b>\$ in thousands</b>           |                                |                     |                              |  |                |
| <b>For the six-month period ended June 30, 2009:</b>                                  |                                  |                                |                     |                              |  |                |
| Sales to external customers   | 125,946                          | 100,500                        | 31,773              | 1,118                        | -  | 259,337        |
| Inter-segment   | 100                              | 2,243                          | -                   | 390                          | (2,733)                                    | -              |
| Total sales, net  | <u>126,046</u>                   | <u>102,743</u>                 | <u>31,773</u>       | <u>1,508</u>                 | <u>(2,733)</u>                             | <u>259,337</u> |
| Segment income (loss)   | <u>1,896</u>                     | <u>(5,117)</u>                 | <u>2,194</u>        | <u>327</u>                   | <u>-</u>                                   | <u>(700)</u>   |
| Finance expenses, net   |                                  |                                |                     | <u>3,624</u>                 |  | <u>3,624</u>   |
| Company share of loss of associate  |                                  |                                |                     | <u>1</u>                     |  | <u>1</u>       |
| Loss before taxes on income   |                                  |                                |                     |                              |  | <u>(4,325)</u> |

## DELTA GALIL Industries Ltd.

Notes to condensed financial statements

As of June 30, 2010 (un-audited)

### Note 3 - Segment reporting (cont.)

|   | <b>DELTA<br/>USA mass<br/>market</b> | <b>Global upper<br/>market</b> | <b>DELTA Israel</b> | <b>Other<br/>adjustments</b> | <b>Inter-<br/>division<br/>elimination</b> | <b>Total</b>   |
|---|--------------------------------------|--------------------------------|---------------------|------------------------------|--|----------------|
|   | <b>\$ in thousands</b>               |                                |                     |                              |  |                |
| <b>For the year ended December 31, 2009:</b>  |                                      |                                |                     |                              |  |                |
| Sales to external customers   | 268,465                              | 228,804                        | 72,804              | 1,250                        | -  | 572,534        |
| Inter-segment   | 101                                  | 14,772                         | 18                  | 1,932                        | (15,612)                                   | -              |
| Total sales, net  | <u>268,566</u>                       | <u>243,576</u>                 | <u>72,822</u>       | <u>3,182</u>                 | <u>(15,612)</u>                            | <u>572,534</u> |
| Segment income (loss) before re-structuring expenses<br>(income) and impairment of fixed assets | 5,927                                | 1,428                          | 10,464              | (772)                        | (881)                                      | 16,166         |
| Restructuring expenses (income), Net  | 474                                  | (1,805)                        | -                   | -                            | -  | (1,331)        |
| Impairment of fixed assets  | -                                    | 1,945                          | -                   | -                            | -  | 1,945          |
| Segment income (loss) after re-structuring and<br>impairment of fixed assets                    | <u>5,453</u>                         | <u>1,288</u>                   | <u>10,464</u>       | <u>(772)</u>                 | <u>(881)</u>                               | <u>15,552</u>  |
| Finance expenses, net   |                                      |                                |                     | <u>6,369</u>                 |  | 6,369          |
| Company share of income of associate  |                                      |                                |                     | <u>41</u>                    |  | 41             |
| Pre-tax income  |                                      |                                |                     |                              |  | <u>9,224</u>   |



## **DELTA GALIL Industries Ltd.**

Notes to condensed financial statements  
As of June 30, 2010 (un-audited)

### **Note 4 - Employee stock options**

On January 14, 2010, the Company Board of Directors resolved to allot, out of options available for allotment under the 2006 program, 40,000 options to 7 employees at an exercise price of \$6.93 per option.

On April 21, 2010, the Company Board of Directors resolved to allot 115,000 options at an exercise price of \$8.98 per option as follows:

65,000 options out of the 2006 non-US employee stock option program.

50,000 options out of the 2009 US employee stock option program.

On August 10, the Company Board of Directors resolved to allot 10,000 options at an exercise price of \$6.70 per option to an employee of DELTA USA.

The exercise price is equal to the average share price on the 30 trading days preceding the grant date.

### **Note 5 - Dividend distribution**

On May 23, 2010, the Company declared a dividend of \$1.5 million, or 6.41 cent per share, distributed on June 16, 2010 at the official USD exchange rate published on the day preceding the payment date.

The effective date for said distribution was June 2, 2010 and the ex-dividend date was June 3, 2010.

On August 10, 2010, the Company declared a dividend of \$1.5 million, or 6.41 cent per share, to be distributed on September 5, 2010 at the official USD exchange rate published on the day preceding the payment date. The effective date for this distribution will be August 22, 2010 and the ex-dividend date will be August 23, 2010.

### **Note 6 – Debentures**

In January 2010, the Company issued NIS-denominated debentures amounting to NIS 113 million.

These debentures bear fixed nominal NIS-denominated interest at 7%, and mature in 5 equal annual installments starting July 2012. Interest is paid semi-annually in each January and July starting in July 2010. The debentures are presented on the Company's balance sheet as of June 30, 2010 under long-term liabilities, net of issuance expenses amounting to NIS 1.5 million.

Upon the same date, the Company entered into a swap transaction with a bank, to swap the NIS cash flow in the liability to make payments to debenture holders, with a USD cash flow. The USD-denominated interest set for this transaction is 6.08%.

In July 2010, the Company paid the first interest payment to the debenture holders.

# DELTA GALIL Industries Ltd.

Notes to condensed financial statements  
As of June 30, 2010 (un-audited)

## Note 7 - Option to purchase real estate

In March 2010, the Company signed an agreement with a group of buyers, whereby the Company granted an option to buy real estate in NAHARIA, owned by the Company, for a four-month term. In consideration for this option, the Company received NIS 2 million, which is not refundable to the buyers should they not exercise the option. The proceeds from the aforementioned option is included on the Company's balance sheet as of June 30, 2010 under current liabilities.

In March 2010, the Company signed an agreement with a group of buyers, whereby the Company granted an option to buy real estate in NAHARIA, owned by the Company, for a four-month term. In consideration for this option, the Company received NIS 2 million, which is not refundable to the buyers should they not exercise the option. Should the buyers exercise the option and sign a purchase agreement with the four-month period, the buyers would buy the Company USD 24 million in consideration for the real estate, over a period of up to 3 years from the signing date of the purchase agreement.

On June 23, 2010, the Company signed an amendment to the option agreement for purchase of real estate property in NAHARIA, whereby the term of the option to purchase said real estate was extended by an additional 1 month, for additional consideration of NIS 500 thousand paid to the Company.

On July 28, 2010, the Company announced a further amendment to the option agreement for purchase of real estate property in NAHARIA, whereby the term of the option to purchase said real estate was extended by an additional 2 months; concurrently, the Company filed a cautionary claim with the Local Zoning and Construction Committee in NAHARIA, for compensation to the Company of any damage sustained due to impairment of the real estate, should a qualified zoning entity determine - in opposition to the position of the Company and its advisors - that zoning plan TMM/9/2 impacts the construction rights on said real estate.

## Note 8 - Functional currency

Starting in 2010, most of the parameters affecting operations of DELTA Israel are measured in NIS; therefore, Company management has resolved to change the functional currency of this segment from USD to NIS.

The effect of said change on results for the second quarter and first half of 2010 are not material.

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