



The Agency

CAR RENTAL AGREEMENT BETWEEN Tropicana Touristik GmbH and

from 01/11/12____to__31/10/2013 Effective Date_07/06/2012,

RATES:

- See the specific terms and conditions of each Rental Company appears in contract. 1.1
- 1.2 Except where otherwise stated, the rates shown are net per day. Rate of the day of pick up will be applied daily during the entire rental period.

2. **RESERVATIONS:**

- 2.1 Reservations are made via: reservations@cubanacan.de Tel 030/308743 37-39, Fax 030/30874355 on behalf of car rental local provider.
- 2.2 The Tour Operator shall reserve the service, or amend any existing service request, in writing by fax or E-mail, specifying details listed in each condition of the car rental companies.
- Minimum notice for reservations: 21 days before arrival date. 2.3
- Name changes shall be deemed as cancellations and regular condition of reservations is applied. 2.4
- 2.5 Reservations are made per car category and confirmation will be shown type of car and local provider. Invoicing is being amended according to each provider's procedure.

PENALTIES: 3.

3.1 Cancellation 72 hours before planned customer arrival: 50% for the first day of rental. No-show: 100% of the reservation.

COMPLAINTS: 4.

- The client has to present any complaint to the local provider: please see local condition of each provider. 4.1
- Complains will be accepted up to 4 weeks after ending of services provided by Cubanacan International 4.3
- Cubanacan International is not responsible for any services paid locally by the clients. 4.4

EXEMPTION OF RESPONSIBILITY

Cubanacan International is acting as a sales agency of the mentioned local providers.

BY TROPICANA TOURISTIK GMBH.: Vertriebsmarke von Tropicana Touristik GmbH

Cubanacan International

Spreeufer 6 D- 10178 Berlin

BY TTOO: Fon: +49(0)30/308 4330 Fax: +49(0)30/30874355 www.cubanacan.eu

info@cubanacan.de

Geschäftsführer: Raul Suarez Castro Amtsgericht Berlin- Charlottenburg HRB 25365







CAR RENTAL AGREEMENT BETWEEN Tropicana Touristik GmbH and

Effective fr

from 01/11/12____to__31/10/2013_

The Agency

Date_07/06/2012,

RENTAL CAR

Winter & Summer 12/13

Havanautos; prices in EUR and day		01.11.12 - 30.11.12					01.12.12 - 15.12.12 & 04.01.13 - 30.04.13				16.12.12 - 03.01.13				Prices on the spot in CUC	
	Pax	1-2 days	3-6 days	7-13 days	from 14 days	1-2 days	3-6 days	7-13 days	from 14 days	1-2 days	3-6 days	7-13 days	from 14 days	Insurance Per day	deposit	
type																
Economic:Kia Picanto, Hyundai Getz,	4	40	36	32	28	49	44	40	36	70	64	59	56	15	150	
Medium: Samsung SM3, Peugeot Partner,	5	52	48	44	40	61	56	51	48	80	75	72	67	15	200	

Automatic +5 CUC per day, to be paid on the spot (if available)

Cubacar, prices in EUR and day		01.11.12 - 30.11.12					01.12.12 - 15.12.12 & 04.01.13 - 30.04.13				16.12.12 - 03.01.13				Prices on the spot in CUC	
	Pax	1-2 days	3-6 days	7-13 days	from 14 days	1-2 days	3-6 days	7-13 days	from 14 days	1-2 days	3-6 days	7-13 days	ab 14 days	Insurance	deposit	
type														per day		
Economic: Hyundai Atos, Geely CK	4	31	28	24	20	40	36	32	28	61	56	51	48	15	150	
Medium: Kia Cerato, Kia Rio, Geely MK,	5	44	40	36	32	52	48	44	40	74	67	64	59	15	200	
Medium high: Kia Carens, Emgrand; u.a.	5	N/A	64	59	56	N/A	64	59	56	N/A	75	72	67	20	250	
Premium: VW Passat, Hyundai Sonata,	5	N/A	88	83	80	N/A	88	83	80	N/A	102	99	95	30	250	
Van:Hyundai H-1, Kia Carnival	8	N/A	126	123	118	N/A	153	150	147	N/A	161	158	153	30	250	

Transgaviota, prices in EUR and day		01.11.2	2012 - 15.1	.2.2012	16.12.20	12 - 30.0	Prices on the spot in CUC		
	Pax						Insura.		
type		3- 6 days	7 - 15 days	from 16 days	3 - 6 days	7 - 15 days	from 16 days	per day	deposit
Economic:Hyunday Atos e i-10; Geely CK	4	34	31	28	42	39	36	10	200
Economic: Peugeot 206 Mechan.	5	39	35	32	45	43	40	10	200
Economic: Peugeot 206 Autom.	5	42	39	36	50	47	43	10	200
Medium: Peugeot 307 T/M , Geely FC	5	47	42	40	52	50	47	10	200
Medium Peugeot 307 SD T/M	5	58	53	51	64	61	58	20	300

BY TROPICANA TOURISTIK GMBH.:

BY TTOO:_

Cubanacan International
Vertriebsmarke von Tropicana Touristik GmbH
Spreeufer 6 D- 10178 Berlin

Fon: +49(0)30/308 4330 Fax: +49(0)30/30874355

www.cubanacan.eu info@cubanacan.de

Geschäftsführer:Raul Suarez Castro Amtsgericht Berlin- Charlottenburg HRB 25365

Date_07/06/2012,





CAR RENTAL AGREEMENT BETWEEN Tropicana Touristik GmbH and

110picana 10urisuk Gi

The Agency

Effective

from 01/11/12____to__31/10/2013_

1. RENTAL CONDITIONS:

- **1.1.** The vehicle must be driven only by the people specified in the Rental contract. For any breach of the contract the rental company will apply a penalty or the contract could be cancelled. If client leaves the car under responsibility of additional driver not specified on the contract, the client will loose the right of the coverage offered by the rental car company in case of any accident and he will be responsible with the payment of all damages.
- **1.2.** The client can have additional drivers. In this case apply a rate of
 - HAVANAUTOS and CUBACAR 3 CUC per driver per rental day (2 driver maximum) and TRANSGAVIOTA 30 CUC at once
 - a) Additional drivers are authorized to drive vehicle, but not to: pick up, drop off, receive devolutions in cash or request any extra days of rental. These transactions should be made by the registered driver.
 - b) The car can be driven only by registered drivers.
- **1.3.** If client leaves the car under responsibility of additional driver for dropping of the car. He will be responsible for the payment of any damages to the car at the end of the rental, as well as any other charges agreed at the beginning of the rental without the right of claiming. Additional, the rental company will apply a penalty.
- 1.4. Minimum Age for driving: 21 years old.
- **1.5.** Drivers up to 25 years have to pay an insurance supplement of 5 CUC per day
- **1.6.** Airport surcharge: 25 CUC at once to be paid on the spot
- **1.7.** The clients should present his passport and driving license.
- **1.8.** The client should return the car in the same conditions as at the time of pick up.
- **1.9.** The client should pay to the rental company:
 - All additional charges to the opening of the rental contract (combustible, drop off charge, quarantee, penalties, and additional drivers) including damage coverage.
- **1.10.** The client is responsible of correct type of gasoline to be used.
- **1.11.** in case of any accident, total or partial robbery, the client must communicate it to CUBACAR and HAVANATUR or TRANSGAVIOTA immediately and report to the police in order to know the client responsibilities.

2. INSURANCE AND COVERAGE:

- **2.1.** The rental car companies offer insurance to the client as long as he fulfils with the clauses related in the car rental contract.
- **2.2.** The coverage of insurance will be of obligatory fulfillment by the client and he must pay a daily rate established at the moment of the car rental contract is done. The client is exonerated to any responsibility in the following cases
 - Damage of the vehicle
 - Fire
 - Partial or total robbery
 - Collision or overturn
 - Accidents
 - Catastrophe
 - Damage to third people or other people's property when the client is driving the car on the public way.

BY TROPICANA TOURISTIK GMBH.:

BY TTOO:

Cubanacan International Vertriebsmarke von Tropicana Touristik GmbH Spreeufer 6 D- 10178 Berlin Fon: +49(0)30/308 4330 Fax: +49(0)30/30874355 www.cubanacan.eu info@cubanacan.de

Geschäftsführer:Raul Suarez Castro Amtsgericht Berlin- Charlottenburg HRB 25365