

## Dealer Salesperson

Dealer Name		
Contact Name		
Mail Check To		
City	State	Zip
Phone		
Email		

## For Accounting Use Only

Order Date	Submitted Date
Dealer Account	
Payee Account	

## Must have W9 on file with Neutral Posture.

Send completed form to [spiff@neutralposture.com](mailto:spiff@neutralposture.com)  
or fax to 979.778.0408.

Qty #	Product	PO #	NP Order #	SPIFF \$	For Accounting Use Only	
					Invoice	Order Date
<b>Total</b>						

## SPIFF Guidelines

- SPIFF offered to authorized Neutral Posture dealers.
- Invoice must be paid and account status must be current for checks to be released.
- Payment occurs when accumulated totals reach \$50, or the balance in account at year end (whichever comes first).
- If you have questions about the SPIFF form contact Neutral Posture Sales Support ([customerservice@neutralposture.com](mailto:customerservice@neutralposture.com)).
- SPIFFs are not available on the following contracts: State of NY and any BPA.
- SPIFFs will only be paid on standard "everyday" pricing, not on project or special pricing.
- Dealer sales reps must initially register for their SPIFFs and provide NP with a W-9. Once registered, the dealer sales rep need only place the word "SPIFF" and their name on the PO from their dealership to receive their SPIFF.
- If the dealership does not allow the rep to add the word "SPIFF" and the dealer sales rep's name on the dealer PO, the dealer sales rep must submit a SPIFF claim form on each and every order.
- SPIFFs should be claimed at the time of order. Once an order has been shipped or invoiced, a SPIFF cannot be claimed retroactively.
- GSA SPIFFs are not available on Equity.

## Seating

### \$10 per

- 1000 Series (NPS)
- 2000 Series (NPS)
- 5000 Series (NPS)
- 6000 Series (NPS)
- 8000 Series (NPS)
- Big & Tall Series (BTC)
- XSM™ Extra Small (XSM)

### \$5 per

- Balance™ (BAL)
- Balance Ergo™ (BAL)
- Balance Ergo™ Stool (BAL)
- Cozi™ (COZ)
- Cozi™ Stool (COZ)
- E-Series™ (ES)
- Embrace™ (EMB)
- Embrace Ergo™ (EME)

- N-dure™ (END)
- N-dure™ 400 (END)
- NV™ (NV)
- Right Chair™ (RCT)
- Right Chair™ Stool (RCT)
- U4ia™ (U4ia)
- U4ia™ Stool (U4ia)

### \$2.50 per

- Cozi™ Guest (COG)
- Embrace Guest™ (EMC)
- Dice™ (DCE)
- N-side™ (NSID)
- NV™ Guest (NVG)
- Right Chair™ Guest (RCG)
- U4ia™ Guest (U4iaG)