



**PRELIMINARY WORKSHEET- INSTALLER**

Installer Name \_\_\_\_\_

Installer Address, City, State \_\_\_\_\_

This worksheet completed by \_\_\_\_\_

Today's Date \_\_\_\_\_

What equipment do you install? \_\_\_\_\_

Do you have a current insurance policy? \_\_\_\_\_

What do you normally charge for an installation and what is included in the price?  
\_\_\_\_\_

Are you EPA certified? \_\_\_\_\_

How many workers or crew of workers do you have? \_\_\_\_\_

Who are some of your customers? (Include phone number for reference check)  
\_\_\_\_\_  
\_\_\_\_\_

How long have you been doing A/C or skirting installations? \_\_\_\_\_

Are you familiar with manufactured housing? \_\_\_\_\_

What kind/ size of storage facility do you have for housing merchandise awaiting installation?  
\_\_\_\_\_

Is someone always available to accept deliveries during working hours? \_\_\_\_\_

What radius territory do you service/ install in? \_\_\_\_\_