



ALA June 2016 LIGHTOVATION Seminars

World Trade Center, Suite 345, Dallas, Texas

Wednesday, June 22 4 - 5:30 p.m. CLC Credit: 1.5 hrs.	Creating and Using Questions Effectively Instructor: Mark Okun, LS	Cost: \$49 ALA Members \$49 ASID Members \$74 Non-Members
Thursday, June 23 8-9:30 a.m. CLC Credit: 1.5 hrs.	Behavioral Selling - Know Your Audience Instructor: Mark Okun, LS Sponsored by: Designers Fountain, Inc. <i>Designers Fountain</i> Distinctive Lighting	Cost: \$49 ALA Members \$49 ASID Members \$74 Non-Members
Thursday, June 23 4-5:30 p.m. CLC Credit: 1.5 hrs.	The Future of Net Zero Energy (NZE) Homes and How LED Lighting Enhances Their Objectives Instructor: Joe Rey-Barreau Sponsored by: MaxLite MaxLite A NEW WAVE OF LIGHT	Cost: \$49 ALA Members \$49 ASID Members \$74 Non-Members
Friday, June 24 8-9:30 a.m. CLC Credit: 1.5 hrs.	Everything You Ever Needed to Know About Ceiling Fans and How to Achieve Higher Ceiling Fan Sales Instructor: Joe Rey-Barreau	Cost: \$49 ALA Members \$49 ASID Members \$74 Non-Members

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Course Title	Price Each	Quantity	Total

Cancellations must be received in writing. 75% refund 10 days prior to course, 50% refund 2-9 days prior, 25% refund 1 day prior; no refunds for no shows. ALA reserves the right to cancel any course due to low attendance, unavailability of instructor, weather or transportation difficulties. In such an event that ALA should cancel the course, paid attendees will receive a 100% refund.

Return to:

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