



FIRST THINGS FIRST

The right system for bright futures

Request for Grant Application Amendment #1

Request for Grant Application No.:	FTF-STATE-14-0427-00
Request for Grant Application Title:	Quality First Coaching & Incentives
RFGA Release Date:	October 22, 2012
Issuing Agency:	Arizona Early Childhood Development and Health Board, First Things First
Due Date:	February 8, 2012
Receipt/Opening Location:	First Things First 4000 N Central Avenue, Suite 800, Phoenix, AZ 85012
Contact:	<u>grants@azftf.gov</u> Fax (602) 265-0009

A SIGNED COPY OF THIS AMENDMENT SHALL BE RECEIVED AT THE ABOVE AGENCY LOCATION (PREFERRABLY WITH THE SOLICITATION RESPONSE) PRIOR TO THE DUE DATE AND TIME. IT IS NECESSARY TO RETURN THIS FORM ONLY IF YOU ARE RESPONDING TO THE SOLICITATION. THIS SOLICITATION IS AMENDED AS FOLLOWS:

Page 7:

Reads

Total funds available are approximately \$13,903,097.00 (\$8,978,722.00 for coaching and \$4,924,375.00 for Incentives) for the first funding period. First Things First reserves the right not to award the entire amount of available funds or to award an amount that is greater than the posted available funds.

Should Read

Total funds available are approximately \$13,903,097.00 (\$8,978,722.00 for coaching and \$4,924,375.00 for Incentives) for the first funding period. The coaching funds available are derived using estimated variables which include: Number of sites enrolled in Quality First in each region, assumed current star rating of 2 for those sites that do not have a completed assessment, and an assumed progression of star rating in future fiscal years according to the following.

1 STAR MOVEMENT:

- 20% stay the same
- 75% move to a 2 star
- 5% move to a 3 star

2 STAR MOVEMENT:

- 85% stay the same
- 10% move to a 3 star
- 5% move to a 4 star

3 STAR MOVEMENT:

- 80% stay the same
- 15% move to a 4 star
- 5% move to a 5 star

First Things First reserves the right not to award the entire amount of available funds or to award an amount that is greater than the posted available funds. Please note that the award amount will not be amended due to deviation in any of the funding variable assumptions.

Page 19:

Reads

This funding opportunity provides flexibility of coaching caseload assignments, with the average coaching caseload of 1:9. The successful Applicant may consider coaching intensity levels, geography, language of the providers and children, cultural characteristics and program size when determining caseload assignments.

Should Read

This funding opportunity provides flexibility of coaching caseload assignments, with the normed coaching caseload of 1:9. Because the majority of the programs currently participating in Quality First receive high intensity coaching, the caseload has been normed at 1:9. The definition of a normed case load of 1:9 is, if all programs in Quality First rated at the 1 or 2 star level, a coach would have no more than 9 programs on their caseload. However, if coaches have a mix of quality in their caseload and/or sites progress in quality the actual coaching caseload would and should be higher. The successful Applicant may consider coaching intensity levels, geography, language of the providers and children, cultural characteristics and program size when determining caseload assignments.

Page 25:

Reads

It is noted that an average annual salary and compensation for coaches meeting the minimum qualifications in Arizona is, at minimum, \$42,000 plus benefits.

Should Read

It is noted that an average annual salary and compensation for coaches meeting the minimum qualifications in Arizona is, at minimum, \$42,000 plus benefits. This salary amount is a portion of an hourly rate of \$46 which was used to determine the funding for this grant. The number of hours spent per site varies based on coaching intensity level. This hourly rate is inclusive of direct coaching salaries (\$20/hr), employee related expenditures (of approximately 30% or \$6/hr), and all other program administrative costs (\$20/hr) such as travel expenses, supervisory staff salaries, program materials, etc.

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Coaching caseloads (ratio 1:9) provide a differentiated coaching model determined by the Star Rating, with higher intensity supports at the 1 and 2-Star levels to move the Quality Improvement Plan forward, and less coaching intensity at the 3, 4 and 5 Star levels to prepare for Star Rating or quality maintenance.

Should Read

Coaching caseloads provide a differentiated coaching model determined by the Star Rating, with higher intensity supports at the 1 and 2-Star levels to move the Quality Improvement Plan forward, and less coaching intensity at the 3, 4 and 5 Star levels to prepare for Star Rating or quality maintenance.

Page 203:**Reads**

The Coach will be assigned a caseload with the average of 1:9

Should Read

The Coach will be assigned a caseload with the normed ratio of 1:9 (see definition on page 19).

ALL OTHER PROVISIONS OF THE SOLICITATION SHALL REMAIN IN THEIR ENTIRETY.

**APPLICANT HEREBY ACKNOWLEDGES RECEIPT
AND UNDERSTANDING OF THE ABOVE
AMENDMENT.**

THE ABOVE REFERENCED SOLICITATION
AMENDMENT IS ISSUED THIS DATE
Friday, December 14, 2012

Signature

Date

Lindsay Kaid
Fiscal Specialist

Typed Name & Title