





# Water Smart Homes Activity-Social, Outreach and Engineering Services

### REQUEST FOR PROPOSALS RFP/ QCBS-MCA-JORDAN - COMPACT

#### MILLENNIUM CHALLENGE ACCOUNT – JORDAN

# On Behalf of: THE GOVERNMENT OF THE HASHEMITE KINGDOM OF JORDAN

**Funded by** 

THE UNITED STATES OF AMERICA

Through
THE MILLENNIUM CHALLENGE CORPORATION

February 2013

### **Contents**

Letter of In	vitation for	r Proposals	iv
Section 1	Instruct	ions to Consultants	1
Defi	nitions		1
1.	Introduct	tion	3
2.	Clarifica	tion and Amendment of RFP Document	10
3.	Preparati	on of Proposals	11
Tech	nnical Propo	sal Format and Content	12
Fina	ncial Propos	sals	13
4.		ion, Receipt, and Opening of Proposals	
5.		Evaluation	
		echnical Proposals	
		sals (only for QBS)sals (only for QCBS, FBS, LCS)	
6.	_	ions	
	C	iations	
		iations	
		Professional Staff/Experts	
Cone	clusion of th	ne Negotiations	20
7.	Award o	f Contract	20
8.	Confider	ntiality	20
9.	Bid Chal	lenge System	20
10.	Compact	Conditionalities	20
11.	Trafficki	ng in Persons	21
Section 2	Proposa	l Data Sheet	22
Section 3	Qualific	ation and Evaluation Criteria	25
Section 4	A: Tech	nical Proposal Forms	28
Forn	n TECH-1.	Technical Proposal Submission Form	29
	n TECH-2.	Financial Capacity of the Consultant	35
	n TECH-3.	Organization of the Consultant	
	n TECH-4.	Experience of the Consultant	
	n TECH-5. n TECH-6.	References of the Consultant  Description of Approach, Methodology and Work Plan for Perfo	
	Assignment	40	Jimilg
	n TECH-7.	Comments and Suggestions	41

Form	TECH-8. Team Composition and Task Assignments	42
Form	TECH-9. Staffing Schedule	
Form	TECH-10. Work and Deliverables Schedule	
Form	TECH-11. Curriculum Vitae (CV) for Proposed Key Professional Personnel	45
<b>Section 4</b>	B. Financial Proposal Forms	47
Form	FIN-1. Financial Proposal Submission Form	48
Form	FIN-2. Price Summary	49
Form	FIN-3. Breakdown of Price by Activity	50
Form	FIN-4. Breakdown of Remuneration	51
Section 5	Contract Forms	52
I.	Agreement	54
II.	General Conditions of Contract	56
1.	General Provisions	
2.	Commencement, Completion, Modification and Termination of Contract	
3.	Obligations of the Consultant	
4.	Consultant's Personnel and Sub-Consultants	72
5.	Obligations of the MCA Entity	
6.	Payments to the Consultant	
7.	Fairness and Good Faith	
8.	Settlement of Disputes	
9.	Compact Conditionalities	78
III.	Special Conditions of Contract	79
IV.	Appendices	83
Appendix A – Description of Services		83
Appendix B - Reporting Requirements		
Appei	Appendix C - Key Professional Personnel and Sub-Consultants	
	Appendix D - Breakdown of Contract Price in US Dollars	
	ndix E - Breakdown of Contract Price in Local Currency	
	ndix F - Services and Facilities to be Provided by the MCA Entity	
Appei	ndix G – Additional Provisions	89
Section 6	Terms of Reference	95

### **Letter of Invitation for Proposals**

#### Central Tender No. (2/2013)-MCC

#### **Request for Proposals**

## Water Smart Homes Activity-Social, Outreach and Engineering Services RFP: QCBS-MCA-JORORDAN-COMPACT

- 1. The Millennium Challenge Corporation ("MCC") and the Government of **Jordan** (the "Government" or "**GoJ**") have entered into a Millennium Challenge Compact for Millennium Challenge Account assistance to help facilitate poverty reduction through economic growth in **Jordan** (the "Compact") in the amount of approximately **275.1** MUSD ("MCC Funding"). The Government, acting through **Millennium Challenge Account- Jordan** ("MCA-Jordan" serving as the "MCA Entity"), intends to apply a portion of the MCC Funding to eligible payments under a contract for which the Request for Proposals is issued. Any payments made under the proposed contract will be subject, in all respects, to the terms and conditions of the Compact and related documents, including restrictions on the use of MCC funding and conditions to the disbursements of MCC funding. No party other than the Government and the MCA Entity shall derive any rights from the Compact or have any claim to the proceeds of MCC Funding.
- 2. The Compact program goal is to reduce poverty through economic growth in Jordan. The objective of the Program is to increase the effective supply of water available to the inhabitants of Zarqa Governorate through improvements in the efficiency of water delivery, the extent of wastewater collection and the capacity of wastewater treatment. The Program consists of the following projects:
  - A– Water Network Project: The objectives of this project are to (i) improve the efficiency of network water delivery and the condition of home water systems, and (ii) decrease certain costs that households in Zarqa Governorate incur to satisfy their subsistence water needs.
  - B- Wastewater Network Project: The objectives of this project are to (i) increase access to the wastewater network, (ii) increase the volume of wastewater collected within Zarqa Governorate for treatment and reuse, and (iii) reduce the incidents of sewage overflow.
  - C- As-Samra Expansion Project: The objectives of this project are to (i) increase the capacity to treat wastewater from Amman and Zarqa Governorates, (ii) increase the volume of treated wastewater that is available as a substitute for freshwater for non-domestic use, and (iii) protect existing agriculture from the potential consequences of pollution from untreated wastewater.
  - The Compact Term is five years, the Water and Wastewater Network Projects Duration (Time for Completion) is three years in addition to two years defects liability period.
- 3. This Invitation for Proposals follows the Amendment to General Procurement Notice No. 1 that appeared in dgMarket on August 18, 2011, UNDBOnline on August 22, 2011, the MCA-Jordan website www.mca-jordan.gov.jo on August

- **4. 18, 2011,** the Government Tenders Directorate (GTD) (Procurement Agent) website **www.gtd.gov.jo** on **August 18, 2011** and local newspapers Al Rai, Al Dustour and The Jordan Times on **August 18, 2011**.
- MCA-Jordan through the Government Tenders Directorate (GTD) (Procurement Agent) now invites proposals to provide the consultant services referenced above ("Proposals"). More details on these consultant services are provided in the Terms of Reference.
- 6. The Request for Proposal ("RFP") is open to all eligible entities or persons ("Consultants") who wish to respond. Consultants may only associate with each other in the form of a joint venture or in a sub-consultancy agreement to complement their respective areas of expertise to enhance their capacity to successfully carry out the assignment and so long as any association is otherwise formed in accordance with the terms of the RFP.
- 7. A Consultant will be selected under the Quality and Cost Based Selection (QCBS) Method, the evaluation procedure for which is described in sections of the RFP in accordance with "MCC Program Procurement Guidelines," which are provided on the MCC website www.mcc.gov.
- An electronic copy of the RFP Document in the English language may be downloaded from the Employer's website: <a href="www.mca-jordan.gov.jo">www.mca-jordan.gov.jo</a> or the Procurement Agent website: <a href="www.gtd.gov.jo">www.gtd.gov.jo</a> or contact the Government Tenders Directorate (GTD) (Procurement Agent) by e-mail to <a href="biddings@gtd.gov.jo">biddings@gtd.gov.jo</a> to receive the complete Request For Proposals (RFP).

Consultants interested in submitting a Proposal should register their interest by sending an e-mail, giving full contact details of the Consultant to the address of the Employer Procurement Agent:

Government Tenders Directorate

Attention:

The Chairman of Central Tenders Committee

**Director General** 

Ministry of Public Works and Housing

King Abdullah II Circle (8<sup>th</sup> Circle)/ King Abdullah II Street

P.O Box: 1220 Amman 11118 Jordan

Telephone number: 00 962 6 585 8 / 311, 312, 313, or 314.

Fax number: 00 962 6 585 7 / 583 or 639.

Email: <a href="mailto:biddings@gtd.gov.jo">biddings@gtd.gov.jo</a>
Website: <a href="mailto:www.gtd.gov.jo">www.gtd.gov.jo</a>

**9.** The RFP Document includes the following Sections:

#### **Section 1 Instructions to Consultants**

This section provides information to help potential Consultants prepare their Proposals; it also provides information on the submission, opening, and evaluation of Proposals and on the award of the proposed contract.

#### Section 2 Proposal Data Sheet

This section includes provisions that are specific to this procurement and that supplement Section 1, Instructions to Consultants.

#### **Section 3 Qualification and Evaluation Criteria**

This section specifies the qualifications required of the Consultant and the criteria to be used to evaluate the Proposal.

#### **Section 4A** Technical Proposal Forms

This section provides the Technical Proposal Forms which are to be completed by a potential Consultant and submitted in a separate envelope as part of a potential Consultant's total Proposal.

#### **Section 4B** Financial Proposal Forms

This section provides the Financial Proposal Forms which are to be completed by a potential Consultant and submitted in a separate envelope as part of a potential Consultant's total Proposal.

#### **Section 5 Contract Forms:**

I Contract Agreement

II General Conditions of Contract

III Special Conditions of Contract

IV Appendices

#### **Section 6** Terms of Reference

This section includes the detailed Terms of Reference for this procurement that describe the nature, tasks and duties of the consultant services to be procured.

- 10. A Pre-Proposal meeting will be conducted at 9:00 AM on February 27, 2013 at the Government Tenders Department (Procurement Agent) at the Ministry of Public Works and Housing, King Abdullah II Circle (8th Circle) / King Abdullah II Street. Attendance is strongly advised for all prospective Consultants or their representatives but is not mandatory.
- 11. The closing time for receipt of Proposals is **April 8, 2013,** at **12:00 noon** local time in **Jordan**. Proposals received after this time and date shall not be considered and will be returned unopened. Consultants should be aware that distance and customs formalities may require longer than expected delivery time.

Eng. Mohammad Khaled Al Hazaimeh

Chairman of Central Tenders Committee Director General Government Tenders Directorate

#### **Section 1 Instructions to Consultants**

#### **Definitions**

- (a) "associate" means any entity or person with whom the Consultant associates in order to provide any part of the Services.
- (b) "Compact" means the Millennium Challenge Compact between the United States of America, acting through the Millennium Challenge Corporation, and the Government of **Jordan**, entered into on October 25<sup>th</sup>, 2010, as may be amended from time to time.
- (c) "confirmation" means confirmation in writing.
- (d) "Consultant" means any entity or person that may provide or provides the Services to the MCA Entity under the Contract.
- (e) "Contract" means the contract proposed to be entered into between the MCA Entity and the Consultant, including all attachments, appendices, and all documents incorporated by reference therein, a form of which is included in Section 5 of this RFP.
- (f) "day" means a calendar day.
- (g) "FBS" means Fixed Budget Selection method.
- (h) "Financial Proposal" has the meaning given the term in ITC Sub-Clause 3.6.
- (i) "Fraud and Corruption" means any of those actions defined in the GCC (including the phrases "coercive practice," "collusive practice," "corrupt practice," "fraudulent practice," "obstructive practice," and "prohibited practice" as defined in GCC Sub-Clause 1.1, according to which action may be taken against the Consultant, Personnel or MCA Entity personnel.
- (j) "GCC" means the General Conditions of Contract.
- (k) "Government" means the Government of **Jordan**.
- (l) "Instructions to Consultants" or "ITC" means Section 1 of this RFP, including any amendments, which provides Consultants with all information needed to prepare their Proposals.
- (m)"in writing" means communicated in written form (e.g., by mail, e-mail, or facsimile) delivered with proof of receipt.
- (n) "Key Professional Personnel" means the key

- professional personnel nominated pursuant to ITC Sub-Clause 3.4(d).
- (o) "LCS" means Least Cost Selection method.
- (p) "MCA Entity" means **Millennium Challenge Account- Jordan**, the party with which the selected Consultant signs the Contract for the provision of the Services.
- (q) "MCC" means the Millennium Challenge Corporation, a United States Government corporation, acting on behalf of the United States Government.
- (r) "PDS" means the Proposal Data Sheet, in Section 2 of this RFP, used to reflect specific country and assignment conditions.
- (s) "Personnel" means professionals and support staff provided by the Consultant, or by any Sub-Consultants, or associates that are assigned to perform the Services or any part thereof.
- (t) "Pre-Proposal Meeting" means the pre-proposal meeting specified in the **PDS**, if any.
- (u) "Proposal" means the Technical Proposal and the Financial Proposal for the provision of the Services submitted by a Consultant in response to this RFP.
- (v) "QBS" means Quality-Based Selection method.
- (w)"QCBS" means Quality and Cost-Based Selection method.
- (x) "RFP" means this Request for Proposals, including any amendments that may be made, prepared by the MCA Entity for the selection of the Consultant.
- (y) "SCC" means the Special Conditions of Contract.
- (z) "Services" means the tasks to be performed by the Consultant pursuant to the Contract.
- (aa) "Sub-Consultant" means any person or entity with whom the Consultant subcontracts any part of the Services.
- (bb) "Taxes" has the meaning given the term in the Compact.
- (cc) "TEP" means the Technical Evaluation Panel, selected for the purpose of evaluating the Proposals received, that submits a report with recommendation for award of the Contract for which this RFP is being issued.
- (dd) "Technical Proposal" has the meaning given the

term in ITC Sub-Clause 3.4.

(ee) "Terms of Reference" or "TOR" means the document included in this RFP as Section 6 which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the MCA Entity and the Consultant, and expected results and deliverables of the assignment.

- 1. Introduction
- 1.1 The MCA Entity named in the **PDS** will select a Consultant in accordance with the selection method specified in the **PDS**.
- 1.2 Throughout this RFP except where the context requires otherwise, words indicating the singular also include the plural and words indicating the plural also include the singular; and the feminine means the masculine and vice versa.
- 1.3 Consultants are invited to submit a Technical Proposal and a Financial Proposal for consulting services required for this assignment as specified in the **PDS**. The Proposal will be the basis for contract negotiations and ultimately for a signed Contract with the selected Consultant.
- 1.4 Consultants should familiarize themselves with local conditions and take them into account in preparing their Proposals. To obtain first-hand information on the assignment and local conditions, Consultants are encouraged to visit the MCA Entity before submitting a Proposal and to attend a Pre-Proposal Meeting if one is specified in the **PDS**. Attending any Pre-Proposal Meeting is strongly advised, but not mandatory. Attending any Pre-Proposal Meeting and/or a site visit shall not be taken into account for the purpose of evaluation of Proposals.
- 1.5 The MCA Entity will timely provide, at no cost to the Consultant, the inputs and facilities specified in the **PDS**, assist the firm in obtaining licenses and permits needed to carry out the Services, and make available relevant project data and reports. No other inputs will be provided. Therefore, a Consultant shall plan to cover all incurred expenses that may be foreseen to initiate and sustain the Services in a timely manner, including but not limited to office space, communication, insurance,

office equipment, travel, etc. not otherwise specified in the **PDS**.

- 1.6 Consultants shall bear all costs associated with the preparation and submission of their Proposals and contract negotiation.
- 1.7 The MCA Entity is not bound to accept any Proposal, and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to any Consultant.

#### Conflict of Interest

- 1.8 The MCA Entity requires that Consultants provide professional, objective, and impartial advice and at all times hold the MCA Entity's interests paramount, strictly avoid conflicts with other assignments or their own corporate interests, and act without any consideration for future work.
- 1.8.1 Without limitation on the generality of the foregoing, Consultants, and any of their affiliates, shall be considered to have a conflict of interest and shall not be selected, under any of the circumstances set forth below:

#### Conflicting Activities

(a) A Consultant that has been engaged by the MCA Entity to provide goods, works or services other than consulting services for a project, and any of its affiliates, shall be disqualified from providing consulting services related to those goods, works or services. Conversely, a Consultant hired to provide consulting services for the preparation or implementation of a project, and any of its affiliates, shall be disqualified from subsequently providing goods, works or services other than consulting services resulting from or directly related to such consulting services for such preparation or implementation. For the purpose of this paragraph, services other than consulting services are defined as those leading to a measurable physical output, for example surveys, exploratory drilling, aerial photography, and satellite imagery.

#### **Conflicting Assignments**

(b) A Consultant (including its associates, if any, its Personnel and Sub-Consultants and any of its affiliates) shall not be hired for any assignment that, by its nature, may be in conflict with another

assignment of the Consultant to be executed for the MCA Entity or for another client. For example, a Consultant hired to prepare engineering design for an infrastructure project shall not be engaged to prepare an independent environmental assessment for the same project, and a Consultant assisting a client in the privatization of public assets shall not purchase, nor advise purchasers of, such assets. Similarly, a Consultant hired to prepare terms of reference for an assignment should not be hired for the assignment in question.

Conflicting Relationships

- (c) A Consultant (including its associates, if any, its Personnel and Sub-Consultants and any of its affiliates) that have a business or family relationship with a member of the MCA Entity's board of directors or the MCA Entity staff, or with the Procurement Agent or Fiscal Agent (as defined in the Compact or related agreements) hired by the MCA Entity who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the assignment, (ii) the selection process for such assignment, or (iii) supervision of the Contract, may not be awarded the Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to MCC throughout the selection process and the execution of the Contract.
- 1.8.2 Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of the MCA Entity, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of the Contract.
- 1.8.3 No member of the MCA Entity's board of directors or current employees of the MCA Entity shall work as, or on behalf of, any Consultant.
- 1.8.4 No current employees of the Government shall work as Consultants or as Personnel under their own ministries, departments or agencies.
- 1.8.5 Recruiting former MCA Entity or Government employees to work for their former ministries, departments or agencies is acceptable provided no

conflict of interest exists.

- 1.8.6 If a Consultant nominates any Government employee as Personnel in their Technical Proposal, such Personnel must have written certification from the Government confirming that they are on leave without pay from their official position and allowed to work full-time outside of their previous official position. Such certification shall be provided to the MCA Entity by the Consultant as part of its Technical Proposal.
- 1.8.7 In the case where a Consultant seeks to engage the services of any person falling under ITC Sub-Clauses 1.8.3 1.8.6, who may have left the MCA Entity within a period of less than twelve (12) months of the date of this RFP, it must obtain a "no-objection" from the MCA Entity for the inclusion of such a person, prior to the Consultant's submission of its Proposal.

Unfair Advantage

1.8.8 If a Consultant could derive a competitive advantage from having provided consulting services related to the assignment in question, the MCA Entity shall make available to all Consultants, together with this RFP, all information that would in that respect give such Consultant any competitive advantage over competing Consultants.

Fraud and Corruption

- 1.9 MCC requires that all beneficiaries of MCC Funding, including the MCA Entity and any bidders, suppliers, contractors, subcontractors and consultants under any MCC-funded contracts observe the highest standards of ethics during the procurement and execution of such contracts. In pursuance of this policy, the MCA Entity:
  - (a) will reject a Proposal if it determines that the Consultant recommended for award has, directly or through an agent, engaged in Fraud and Corruption in competing for the Contract;
  - (b) as the right to sanction a Consultant, including declaring the Consultant ineligible, either indefinitely or for a stated period of time, to be awarded an MCC-funded contract if at any time it determines that the Consultant has, directly or through an agent, engaged in Fraud and Corruption in competing for, or in executing such a contract; and
  - (c) has the right to require that a provision be included

in the Contract requiring the selected Consultant to permit the MCA Entity, MCC, or any designee of MCC, to inspect its accounts, records and other documents relating to the submission of a Proposal or performance of the Contract, and to have such accounts and records audited by auditors appointed by MCC or by the MCA Entity with the approval of MCC.

In addition, MCC has the right to cancel the portion of MCC Funding allocated to the Contract if it determines at any time that representatives of a beneficiary of the MCC Funding engaged in Fraud and Corruption during the selection process or the execution of the Contract, without the MCA Entity or the beneficiary having taken timely and appropriate action satisfactory to MCC to remedy the situation.

MCC may also invoke, on its own behalf, any of the rights identified for the MCA Entity in ITC Sub-Clause 1.9(a)-(c) above.

Eligibility

1.10 Consultants (including their associates, if any), their Sub-Consultants and Personnel, shall satisfy the eligibility criteria set forth below, as applicable.

Ineligibility and Debarment

1.10.1 Consultants (including their associates, if any), their Personnel and Sub-Consultants shall not be any person or entity under a declaration of ineligibility for Fraud and Corruption in accordance with ITC Sub-Clause 1.8, or that have been declared ineligible for participation in a procurement in accordance with the procedures set out in the MCC Program Procurement Guidance paper entitled "Excluded Parties Verification Procedures in MCA Entity Program Procurements" that can be found on MCC's website at www.mcc.gov. This would also remove from eligibility for participation in a procurement any firm that is organized in or has its principal place of business or a significant portion of its operations in any country that is subject to sanction or restriction by law or policy of the United States. As of the date of this Request for Proposals, those countries are [Cuba, Iran, North Korea, Sudan and Syria]. However, the countries subject to these sanctions and restrictions are subject to change from time to time and it is necessary to refer to the web sites identified in the guidance paper referenced above for the most current listing of

sanctioned and restricted countries.

Consultants (including their associates, if any), their Personnel and Sub-Consultants not otherwise made ineligible for a reason described in the immediately preceding paragraph shall be excluded if:

- (a) as a matter of law or official regulation, the Government prohibits commercial relations with the country of such Consultant, associates, Personnel or Sub-Consultants;
- (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Government prohibits any import of goods from the country of such Consultant, associates, Personnel or Sub-Consultants or any payments to persons or entities in such country; or
- (c) such Consultant, associates, Personnel or Sub-Consultants are otherwise deemed ineligible by MCC pursuant to any policy or guidance that may, from time to time, be in effect as posted on the MCC website at www.mcc.gov.

Qualification and Eligibility of Consultants

- 1.10.2 Consultants must satisfy the legal, financial and litigation criteria requirements stated in Paragraphs 3.1 to 3.3 of Section 3 of this RFP.
- 1.10.3 Consultants must also satisfy the eligibility criteria set forth in this RFP and as contained in the "MCC Program Procurement Guidelines" governing MCC-funded procurements under the Compact.

Eligibility of Associates

1.10.4 In the case where a Consultant intends to associate with another Consultant and/or individual expert(s), then such associates shall also be subject to the eligibility criteria set forth in this RFP and as contained in the "MCC Program Procurement Guidelines" governing MCC-funded procurements under the Compact.

Eligibility of Government-owned Entities

1.10.5 Government-Owned Enterprises (GOEs) are not eligible to compete for MCC-funded contracts. GOEs (i) may not be party to any MCC-funded contract for goods, works, or services procured through an open solicitation process, limited bidding, direct contracting, or sole source selection; and (ii) may not be pre-qualified or shortlisted for any MCC-funded contract anticipated to be procured through these

This prohibition does means. not Government-owned Force Account units owned by the Government of the MCA Entity's country, or Government-owned educational institutions research centers, any statistical, mapping or other technical entities not formed primarily for a commercial or business purpose, or where a waiver is granted by MCC in accordance with Part 7 of MCC's Program Procurement Guidelines. All [Consultants] [Bidders] must certify their status as a part of their submission in form TECH-1.

### Commissions and Gratuities

1.11 A Consultant shall furnish information on commissions and gratuities, if any, paid or to be paid to agents relating to this RFP or its Proposal and during execution of the assignment if the Consultant is awarded the Contract, as requested in the Financial Proposal submission form (Section 4B).

#### Origin of Goods and Consulting Services

1.12 Goods supplied and consulting services provided under the Contract may originate from any country subject to the same restrictions specified for Consultants (including their associates, if any), their Personnel and Sub-Consultants set forth in ITC Sub-Clause 1.10.

#### Only one Proposal

1.13 Consultants may only submit one Proposal. If a Consultant submits or participates in more than one Proposal, all such Proposals shall be disqualified. However, this does not limit the participation of the same Sub-Consultant, including individual experts, to more than one Proposal.

#### **Proposal Validity**

1.14 The **PDS** indicates how long Consultants' Proposals must remain valid after the submission date. During this period, Consultants shall maintain the availability of Kev Professional Personnel nominated in the Proposal. The MCA Entity will make its best effort to complete negotiations within this period. Should the need arise, however, the MCA Entity may request Consultants to extend the validity period of their Proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Key Professional Personnel nominated in the Proposal, or in their confirmation of extension of validity of the Proposal, Consultants could submit new Professional Personnel in replacement, which would be considered in the final evaluation for Contract award.

Consultants who do not agree have the right to refuse to extend the validity of their Proposals.

#### Source of Funds; Compact Terms and Conditions

- 1.15 MCC and the Government have entered into the Compact to help facilitate poverty reduction through economic growth in **Jordan.** The Government, acting through the MCA Entity, intends to apply a portion of the proceeds of MCC Funding to eligible payments under the Contract. Payments under the Contract will be subject, in all respects, to the terms and conditions of the Compact and related documents, including restrictions on the use of MCC Funding and conditions to disbursements. No party other than the Government and the MCA Entity shall derive any rights from the Compact or have any claim to the proceeds of MCC Funding. The Compact and its related documents are available at www.mcc.gov or at the website of the MCA Entity.
- Clarification and Amendment of RFP Document
- 2.1 Consultants may request a clarification of the RFP documents up to the number of days indicated in the **PDS** before the Proposal submission date. Any request for clarification must be sent in writing or by email or fax to the MCA Entity at the address indicated in the **PDS**. The MCA Entity will respond in writing or by email or fax and will send written copies of the response (including an explanation of the query, but without identifying the source of inquiry) to all Consultants by the date specified in the **PDS**.
- 2.2 Should the MCA Entity deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure under ITC Sub-Clause 2.4.
- 2.3 At any time prior to the deadline for submission of Proposals, the MCA Entity may, for any reason and at its sole discretion, amend the RFP by issuing an amendment following the procedure under ITC Sub-Clause 2.4.
- 2.4 Any amendment issued under ITC Sub-Clauses 2.2 or 2.3 shall (a) become a part of the RFP and (b) be communicated in writing to all shortlisted Consultants or Consultants who have registered or obtained the RFP directly from the MCA Entity, as the case may be.
- 2.5 To give prospective Consultants reasonable time in which to take an amendment into account in preparing

their Proposals, the MCA Entity may, at its discretion, extend the deadline for the submission of Proposals

- 3. Preparation of Proposals
- 3.1 The Proposal, as well as all related correspondence exchanged by the Consultants and the MCA Entity, shall be written in the English and/or **Arabic**, as specified in the **PDS**. If proposals are to be submitted in both English and/or **Arabic**, the English version shall govern.
- 3.2 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies in providing the information requested may result in rejection of a Proposal.
- 3.3 While preparing the Technical Proposal, Consultants must give particular attention to the following:
  - (a) In the case where there has been no shortlisting of Consultants, if a Consultant considers that it may enhance its expertise for the assignment, it may associate with another Consultant. In case of a joint venture, all partners shall be jointly and severally liable and shall indicate who will act as the leader of the joint venture.

In the case where there has been shortlisting of Consultants, if a shortlisted Consultant considers that it may enhance its expertise for the assignment by associating with other Consultants in a joint venture or Sub-consultancy, it may associate with either (a) non-shortlisted Consultant(s), or (b) shortlisted Consultant(s) if so indicated in the **PDS**. A shortlisted Consultant must first obtain the approval of the MCA Entity if it wishes to enter into a joint venture with non-shortlisted or shortlisted Consultant(s). In case of association with non-shortlisted Consultant(s), the shortlisted Consultant shall act as association leader. In case of a joint venture, all partners shall be jointly and severally liable and shall indicate who will act as the leader of the joint venture.

(b) The estimated number of person-months for Key Professional Personnel envisaged to execute the assignment may be shown in the **PDS**. However, the evaluation of the Proposal shall be based on the number of person-months estimated by the Consultant.

For fixed-budget-based assignments, the available budget is given in the **PDS**, and the Financial Proposal shall not exceed this budget, while the estimated number of Professional staff-months shall not be disclosed.

(c) Alternative Key Professional Personnel shall not be proposed, and only one curriculum vitae (CV) may be submitted for each position indicated in the TOR.

### Technical Proposal Format and Content

- 3.4 Consultants are required to submit a technical proposal, which shall provide the information indicated in the following paragraphs (a) through (g) using the standard forms provided in Section 4A (the "Technical Proposal"). A page is considered to be one printed side of A4 or US letter-size paper.
  - (a) Information on the Consultant's financial capacity is required (Form TECH-2 of Section 4A). A brief description of the Consultants' organization and an outline of recent experience of the Consultant and of each associate, if any, on assignments of a similar nature is required (Form TECH-3 and TECH-4 of Section 4A). For each assignment, the outline should indicate the names of associates or Key Professional Personnel who participated, duration of the assignment, contract amount, and Consultant's involvement. Information should be provided only for those assignments for which the Consultant was legally contracted as a corporation or as one of the major firms within a joint venture. Assignments completed by individual professional staff working privately or through other consultants cannot be claimed as the experience of the Consultant, or that of an associate, but can be claimed by the professional staff themselves in their CVs. Consultants should be prepared to substantiate the claimed experience if so requested by the MCA Entity. References of the Consultant are also required (Form TECH-5 of Section 4A).
  - (b) Comments and suggestions on the Terms of Reference including workable suggestions that could improve the quality/ effectiveness of the assignment; and on requirements for counterpart staff and facilities including: administrative support, office space, local transportation, equipment, data, etc. to be provided by the MCA

Entity (Form TECH-7 of Section 4A).

- (c) A description of the approach, methodology and work plan for performing the assignment covering the following subjects: technical approach and methodology, work plan, and organization and staffing schedule. Guidance on the content of this section of the Technical Proposal is provided (Form TECH-6 of Section 4A). The work plan should be consistent with the Work and Deliverables Schedule (Form TECH-10 of Section 4A) which will show in the form of a bar chart the timing proposed for each activity.
- (d) The list of the proposed Key Professional Personnel by area of expertise, the position that would be assigned to each person, and their tasks (Form TECH-8 of Section 4A).
- (e) Estimates of the staff input (person-months of foreign and local professionals) needed to carry out the assignment (Form TECH-9 of Section 4A). The person-months input should be indicated separately for home office and field activities, and for foreign and local professional staff.
- (f) CVs of the Key Professional Personnel signed by the staff themselves and/or by the authorized representative (Form TECH-11 of Section 4A).
- (g) A detailed description of the proposed methodology and staffing for training, if the **PDS** specifies training as a specific component of the assignment.
- 3.5 The Technical Proposal shall not include any financial information other than the required information in Form TECH-2. A Technical Proposal containing financial information will constitute grounds for declaring the Proposal non-responsive.

Financial Proposals

3.6 The Consultant's financial proposal shall be prepared using the forms provided in Section 4B (the "Financial Proposal"). It shall list all prices associated with the assignment, including remuneration for Personnel (foreign and local, in the field and at the Consultants' home office) and travel expenses, if indicated in the **PDS**. All activities and items described in the Technical Proposal shall be assumed to be included in the price offered in the Financial Proposal.

**Taxes** 

3.7 Except as may be exempt pursuant to the Compact, a

Consultant (including its associates, Sub-Consultants, and their respective Personnel shall be subject to certain Taxes (as defined in the Compact) under applicable law (now or hereafter in effect). The Consultant. (including its associates. Sub-Consultants and their respective Personnel shall pay all such Taxes. In the event that any Taxes are imposed on the Consultant, its associates, Sub-Consultants, or their respective Personnel, the Contract price shall not be adjusted to account for such Taxes. The MCA Entity shall have no obligation to pay or compensate the Consultant, its associates, Sub-Consultants, or their respective Personnel for any Taxes.

#### Currencies

- 3.8 Consultants must submit their Financial Proposals in the currency or currencies specified in the **PDS**.
- 3.9 Commissions and gratuities, if any, paid or to be paid by Consultants and related to the assignment should be listed in the Financial Proposal Form FIN-1 of Section 4B.
- 4. Submission, Receipt, and Opening of Proposals
- 4.1 The following applies to the "ORIGINAL" of the Technical Proposal, and of the Financial Proposal. The "ORIGINAL" shall contain no interlineations or overwriting, except as necessary to correct errors made by the Consultants themselves. The person signing the Proposal must initial such corrections, as well as initial each page of the relevant "ORIGINAL". The submission letters for the Technical Proposal and for the Financial Proposal should respectively be in the format shown in (Form TECH-1) and (Form FIN-1).
- 4.2 If required in the **PDS**, the authorized representative of the Consultant signing the "ORIGINALS" of the Technical and of the Financial Proposal shall provide within the Technical Proposal an authorization in the form of a written power of attorney demonstrating that the person signing has been duly authorized to sign the "ORIGINALS" on behalf of the Consultant, and its associates. The signed Technical Proposals and the signed Financial Proposals shall be clearly marked "ORIGINAL".
- 4.3 Copies of the Technical Proposal and the Financial Proposal shall be made, in the number stated in the **PDS**, and each shall be clearly marked "COPY". It is preferred

that all copies required should be made by photocopying the "ORIGINAL" as appropriate. However, the Consultant should note that if copies are made by any other means and discrepancies are found between the original and any of the copies of the relevant documents, then the "ORIGINAL" shall govern.

4.4 The "ORIGINAL" and each "COPY" of the Technical Proposal shall be placed in a sealed envelope/parcel clearly marked "Technical Proposal". Similarly, the "ORIGINAL" and each "COPY" of the Financial Proposal shall be placed in a separate sealed envelope/parcel clearly marked "Financial Proposal".

Each envelope/parcel shall bear the name and address of the MCA Entity as stated in the **PDS** (ITC Sub-Clause 4.4), the name and address of the Consultant (in case they have to be returned unopened, and the Name of the Assignment as stated in the **PDS** (ITC Sub-Clause 1.3).

In addition, the envelope/parcel containing the original and copies of the Financial Proposal shall be marked with a warning "Do Not Open With the Technical Proposal." If the Financial Proposal is not submitted in a separate sealed envelope/parcel duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.

The two envelopes/parcels containing the Technical Proposal and the Financial Proposal shall then be placed into one outer envelope or carton (as appropriate) and securely sealed to prevent premature opening. This outer envelope/carton shall bear the submission address, name and address of the Consultant, name of the assignment reference number, and be clearly marked "Do Not Open, Except In Presence of the Official Appointed, no later than 12:00 noon (local time in Jordan) on April 8<sup>th</sup>, 2013 as indicated in the PDS. The MCA Entity shall not be responsible for misplacement, losing or premature opening if the outer envelope/carton is not sealed and/or marked as stipulated. This circumstance may be cause for Proposal rejection.

4.5 Proposals must be received by the MCA Entity at the address and no later than the time and on the date specified in the **PDS**, or any extension of this date in accordance with ITC Sub-Clause 2.5. Any Proposal

received by the MCA Entity after the deadline for submission shall be declared late, rejected and returned unopened to the Consultant.

- 4.6 The MCA Entity shall open the outer envelopes/cartons as soon as possible after the deadline for submission and sort the Proposals into Technical Proposals or Financial Proposals as appropriate. The Technical proposals will be opened as specified in the **PDS**. The envelopes with the Technical Proposals shall remain sealed until the TEP is ready to convene. The MCA Entity shall ensure that the Financial Proposals remain sealed and securely stored until such time as the public opening of Financial Proposals takes place.
- 5. Proposal Evaluation
- 5.1 From the time Proposals are opened to the time the Contract is awarded, Consultants may not contact the MCA Entity on any matter related to its Technical Proposal or Financial Proposal. Any effort by a Consultant to influence the MCA Entity in the examination, evaluation, ranking of Proposals, and recommendation for award of Contract may result in the rejection of the Consultant's Proposal.

### Evaluation of Technical Proposals

5.2 The TEP shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in Section 3. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP, and particularly the Terms of Reference or if it fails to achieve the minimum technical score indicated in the **PDS**.

## Financial Proposals (only for QBS)

5.3 Following the ranking of Technical Proposals, and after receiving a "no objection" from MCC (if applicable), when selection is based on quality only (QBS), the first ranked Consultant will be invited to negotiate its Proposal and the Contract in accordance with the instructions given under ITC Sub-Clause 6.1.

# Financial Proposals (only for QCBS, FBS, LCS)

5.4 Following completion of the evaluation of Technical Proposals, and after receiving a "no objection" from MCC (if applicable), the MCA Entity shall notify all Consultants who have submitted Proposals of (a) those Proposals which were considered non-responsive, (b) the technical scores of those Proposals which were deemed

responsive and (c) to those who achieved the minimum qualifying mark, the date, time and location for the opening of the Financial Proposals.

The notification shall also advise those Consultants whose Technical Proposals did not meet the minimum qualifying mark, or which were considered non-responsive, that their Financial Proposals will be returned unopened after the MCA Entity has completed the selection process.

- 5.5 Financial Proposals shall be opened publicly in the presence of those Consultants' representatives who choose to attend at the date, time and location stated in the notice issued pursuant to ITC Sub-Clause 5.4. All Financial Proposals will first be inspected to confirm that they have remained sealed and unopened. Only the Financial Proposals of those Consultants who met the minimum qualifying mark following the Technical Evaluation stage will be opened. The Technical Score (St) and only the Total Proposal Price, as stated in the Financial Proposal Submission Form (Form FIN-1) shall be read out aloud and recorded. A copy of the record shall subsequently be sent to those Consultants whose Financial Proposals were opened and to MCC.
- 5.6 The TEP will correct any computational errors, and in cases of a discrepancy between a partial amount and the total amount, or between words and figures the former will prevail. In addition to the above corrections, activities and items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items. In cases where an activity or line item is quantified differently in the Financial Proposal from the Technical Proposal, no corrections will be applied to the Financial Proposal in this respect. If Consultants are not required to submit financial proposals in a single currency, prices shall be converted to a single currency for evaluation purposes using the selling rates of exchange, source and date indicated in the PDS.
- 5.7 For Quality and Cost Based Selection (QCBS), the lowest evaluated Financial Proposal (Fm) will be given the maximum financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as indicated in Section 3: Qualification and

Evaluation Criteria. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; P = 1) indicated in Section 3. P = St x T% + Sf x P%. The Consultant achieving the highest combined technical and financial score will be invited for negotiations.

- 5.8 In the case of Fixed-Budget Selection (FBS), the Client will select the firm that submitted the highest ranked Technical Proposal within the budget. Proposals that exceed the indicated budget will be rejected. In the case of the Least-Cost Selection (LCS), the MCA Entity will select the lowest priced proposal among those that passed the minimum technical score. In both cases, the evaluated proposal price according to ITC Sub-Clause 5.6 shall be considered, and the selected firm invited for negotiations.
- 5.9 Prior to execution of a contract, the MCA Entity shall reserve the right to conduct a verification of the market-reasonableness of the prices offered. A negative determination (either unreasonably high or unreasonably low) could be a reason for rejection of the proposal at the discretion of the MCA Entity. The Consultant shall not be permitted to revise its submission after a determination that its offered price is unreasonable. In addition, the MCA Entity may also verify any information provided on Form TECH-5 in the proposal. A negative determination in the post-qualification could lead to the rejection of the Proposal and the MCA Entity may, at its discretion, move to invite the next-ranked Consultant for negotiation.
- 6. Negotiations
- 6.1 Negotiations will be held at the address indicated in the **PDS**. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm the availability of all the Key Professional Personnel listed in the Technical Proposal. Failure to confirm such Personnel may result in the MCA Entity proceeding to negotiate with the next-ranked Consultant. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude the Contract on behalf of the Consultant.

#### **Technical Negotiations**

6.2 Negotiations will commence with a discussion of the Technical Proposal, including (a) proposed technical approach and methodology, (b) workplan, (c) organization and staffing, and (d) any suggestions made by the Consultant to improve the Terms of Reference.

The MCA Entity and the Consultant will then finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract under "Description of Services." Special attention will be paid to clearly defining the inputs and facilities required from the MCA Entity to ensure satisfactory implementation of the assignment.

The MCA Entity shall prepare minutes of negotiations which will be signed by the MCA Entity and the Consultant.

#### Financial Negotiations

6.3 It is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the local Tax amount to be paid by the Consultant under the Contract. In no event, shall the MCA Entity be responsible for the payment or reimbursement of any Taxes. Unless there are exceptional reasons, the financial negotiations will involve neither the remuneration rates for staff nor other proposed unit rates.

# Availability of Professional Staff/Experts

6.4 Having selected the Consultant on the basis of, among other things, an evaluation of proposed Key Professional Personnel, the MCA Entity expects to negotiate a Contract on the basis of those Personnel named in the Technical Proposal. Before Contract negotiations, the MCA Entity will require assurances that the proposed Key Professional Personnel will be actually available.

During Contract negotiations, the MCA Entity will not consider substitution of any Key Professional Personnel unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity of one of the Personnel. If this is not the case and if it is established that any Key Professional Personnel were offered in the Proposal without confirming their availability, the Consultant may be disqualified. Any

proposed substitute shall have equivalent or better qualifications and experience than the original candidate.

## Conclusion of the Negotiations

6.5 Negotiations will conclude with a review of the draft Contract and Appendices, following which the MCA Entity and the Consultant will initial the agreed Contract. If negotiations fail, the MCA Entity will invite the Consultant whose Proposal received the second highest score to negotiate a Contract.

#### 7. Award of Contract

- 7.1 After the award of Contract, the MCA Entity shall publish on its website, at dgMarket and at UNDB online the results identifying the procurement, the name of the winning Consultant and the price, duration, and summary scope of the Contract. The same information shall be sent to all Consultants who have submitted Proposals. After Contract signature, the MCA Entity shall return the unopened Financial Proposals to the unsuccessful Consultants.
- 7.2 The Consultant is expected to commence the assignment on the date and at the location specified in the **PDS**.

#### 8. Confidentiality

- 8.1 Information relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the Consultants who submitted the Proposals or to other persons not officially concerned with the process, until the publication of the award of Contract. The undue use by any Consultant of confidential information related to the process may result in the rejection of its Proposal and may subject the Consultant to the provisions of the Government's, the MCA Entity's and MCC's antifraud and corruption policies.
- 9. Bid Challenge System
- 9.1 Any Consultant has the right to complaint and appeal, but must do so in the manner and format set down in the bid challenge system published on the MCA Entity's website www.mca-jordan.gov.jo.
- 10. Compact Conditionalities
- 10.1 Consultants are advised to examine and consider carefully the provisions that are set forth in Appendix G to the Contract, as these are a part of the Government's and the MCA Entity's obligations under the Compact and related agreements, which, under the terms of the Compact and related agreements, are required to be transferred onto any Consultant (including any associate)

- or Sub-Consultant who partakes in procurement or subsequent contracts in which MCC funding is involved.
- 10.2 The provisions set forth in Appendix G to the Contract apply both during the RFP procedures and throughout the performance of the Contract.
- 11. Trafficking in Persons
- 11.1 MCC has a zero tolerance policy with regard to trafficking in persons. Trafficking in persons (TIP) is the crime of using force, fraud, and/or coercion to exploit another person. Human trafficking can take the form of domestic servitude, peonage, forced labor, sexual servitude, bonded labor, and the use of child soldiers. This practice deprives people of their human rights and freedoms, increases global health risks, fuels growing networks of organized crime, and can sustain levels of poverty and impede development. MCC is committed to working with partner countries to ensure appropriate steps are taken to prevent, mitigate, and monitor TIP risks in the countries it partners with and projects it funds.
- 11.2 The Description of Services (for Consulting Services SBD) set out certain prohibitions, requirements, remedies and other provisions that will be made a binding part of any contract that may be entered into with respect to this procurement. As such, those provisions should be given careful consideration
- 11.3 Additional information on MCC's requirements aimed at combating TIP can be found in Part 15 of MCC's Program Procurement Guidelines.

	Section 2 Proposal Data Sheet
ITC 1.1	The name of the MCA Entity is <b>Millennium Challenge Account- Jordan</b> The method of selection is the <b>QCBS</b> method.
ITC 1.3	The Name of the assignment is:
	Water Smart Homes Activity-Social, Outreach and Engineering Services
ITC 1.4	A Pre-Proposal Meeting will be conducted at 9:00 AM (local time) on February 27 <sup>th</sup> , 2013 at the Government Tenders Department "Procurement Agent" at the Ministry of Public Works and Housing, King Abdullah II Circle (8th Circle) / King Abdullah II Street. Attendance is strongly advised for all prospective Consultants or their representatives but is not mandatory.
ITC 1.5	The MCA Entity will provide the reports and materials listed in sub-section 7 of the Terms of Reference, "Section 6". The materials are available for review by the prospective Consultants at the MCA- Jordan website www.mca-jordan.gov.jo.
ITC 1.14	Proposals must remain valid for one hundred and twenty days (120) days after the deadline for the submission of Proposals specified in PDS ITC 4.5.
ITC 2.1	Clarifications may be requested by e-mail not later than <b>28</b> days before the deadline for submission of the Proposals, so that responses can be issued to all Consultants not later than <b>10</b> days prior to the deadline for submission of Proposals.
	The address for requesting clarifications is:
	The address of the Employer Procurement Agent:
	<b>Government Tenders Department</b>
	Attention:
	The Chairman of Central Tenders Committee Director General Ministry of Public Works and Housing King Abdullah II Circle (8 <sup>th</sup> Circle)/ King Abdullah II Street P.O Box: 1220 Amman 11118 Jordan Telephone number: 00 962 6 585 8 / 311, 312, 313, or 314. Fax number: 00 962 6 585 7 / 583 or 639. Website: <a href="www.gtd.gov.jo">www.gtd.gov.jo</a> Email: <a href="mailto:biddings@gtd.gov.jo">biddings@gtd.gov.jo</a>
ITC 3.1	Technical and Financial Proposals shall be submitted in <b>English.</b>
ITC 3.3 (a)	N.A
ITC 3.3(b)	The estimated total number of person-months for Key Professional Personnel required for the assignment by labor category is:

	Refer to Section "Personnel Requirements" in the TOR.
ITC 3.4(g)	Training [is] a specific component of this assignment.
ITC 3.6	Per diem and travel expenses will be included in the total price in form FIN-2
ITC 3.8	Consultants must submit Financial Proposals in: [USD] No other currency or combination of currencies is allowed.
ITC 4.2	Written Power of Attorney, or equivalent, is required.
ITC 4.3	A Consultant must submit [1] original and [6] copies in addition to one soft copy (CD) of the Technical Proposal and a separate soft copy (CD) of the Financial Proposal, in the language(s) specified in <b>PDS</b> ITC 3.1.
ITC 4.4	The address for the submission of Proposals is: The address of the Employer Procurement Agent: Government Tenders Department Attention:
	The Chairman of Central Tenders Committee Director General Ministry of Public Works and Housing King Abdullah II Circle (8th Circle)/ King Abdullah II Street P.O Box: 1220 Amman 11118 Jordan Telephone number: 00 962 6 585 8 / 311, 312, 313, or 314. Fax number: 00 962 6 585 7 / 583 or 639. Website: <a href="www.gtd.gov.jo">www.gtd.gov.jo</a> Email: biddings@gtd.gov.jo
ITC 4.5	Proposals must be submitted no later than 12:00 noon (local time in Jordan) on April 8 <sup>th</sup> , 2013.
ITC 4.6	Technical Proposals [will] be opened publicly at 1:00 pm (local time in <b>Jordan</b> ) on <b>April 8<sup>th</sup></b> , 2013. Consultant's representatives can attend the opening session or follow up the opening session transmitted directly via audio/video at GTD (Employer Procurement Agent) official website mentioned above.
ITC 5.2	The minimum technical score St required to pass is <b>80</b> out of <b>100</b> possible points. In addition, the minimum technical score of each of the three required criteria shall exceed <b>50%</b> of the points of that criteria to pass.
ITC 5.6	NA
ITC 5.9	The criteria for post-qualification requirements are:
	Refer to Section 3 "Qualification and Evaluation Criteria".
ITC 6.1	The expected date for Contract negotiations is 25 days after the opening of the Financial Proposals and will be held at the Ministry of Public Works and Housing (the same address for submission of proposals).

Section 2: Proposal Data Sheet
Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

ITC 7.2	The date for commencement of the Services is within one month after the
	award of contract and the location is Zarqa Governorate, Jordan.

### **Section 3 Qualification and Evaluation Criteria**

#### 3.1 Legal Status

The Consultant shall attach to form TECH-1 a copy of its letter of incorporation, or other such document, indicating its legal status, as well as any other document showing that it intends to associate, or it has associated with, the other associates who are submitting a joint proposal. In case the Consultant is a joint venture, letters of incorporation, or other such documents, shall be attached for all associates of the joint venture.

#### 3.2 Financial Criteria

The Consultant shall provide evidence showing that its liquid assets and access to credit facilities are adequate for this Contract, as indicated in Form TECH-2.

#### 3.3 Litigation Criteria.

The Consultant shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed, terminated, or under execution by the Consultant over the last five (5) years, as indicated in Form TECH-2. A consistent history of awards against the Consultant or existence of high value dispute, which may threaten the financial standing of the Consultant, may lead to the rejection of the Proposal.

#### 3.4 Evaluation Criteria

Criteria,	sub-criteria, and point system for the evaluation of Technical Propo	sals.
ITC 5.2	Criteria, sub-criteria	Points
	1. Organizational Capability, Experience of the Consultant, and Past Performance	
	In accordance with the MCC Program Procurement Guidelines, the Consultant's past performance on MCC-funded contracts will be considered as a criterion in the MCA Entity's evaluation of the Consultant's Technical Proposal.	
	The MCA Entity reserves the right to contact the Form Tech-5 References as well as other sources to check references and past performance.	
	Demonstrated institutional capability to plan, implement, and support the complex range of activities outlined in the RFP.	5
	Evidence of organizational capability and relevant experience in the execution of projects of similar size and complexity as provided in Form TECH-4. The evidence shall include successful experience of at least the Lead as the prime consultant in the execution of at least one project of similar size and complexity during the last 5 years with a total value of at least \$1 million.	5
	Successful past experience in project development and management of a project or campaign that involves community development, social and gender assessment, and/or outreach or	5

social marketing. Applicants should demonstrate their successful	
past performance in executing similar assignments. Their	
application should highlight project management, implementation, knowledge management and client relations. Of	
particular importance, is the applicant's past experience in	
managing complex programs where implementation required the	
applicant to work closely with other partners to coordinate	
program implementation.	
Successful past performance of the Lead and/or any	3
sub-consultants in the design and supervision of household water	
and wastewater repairs or connections.	
Successful experience in integrating gender and social best	2
practices into learning and training activities.	
Total Points for this criterion	20
Total Tomes for this criterion	120
2. Approach, Methodology and Work Plan	
General Considerations: Scores will be based on how well the	
proposal demonstrates a clear understanding of the objectives of	
the WSHs-A, the importance of gender integration, and the	
complexities and challenges implicit in the assignment.	
Proposed management, communication, and administrative	10
arrangements for the design and implementation tasks of the	
contract including organizational structure and staffing patterns	
to meet the needs of the RFP and are well thought out,	
cost-effective, efficient and appropriate for this project.	1.0
Proposed approach and methodology for the design phase.	10
Exemplary approach and methodology for the implementation	7
phase demonstrating an understanding of the objectives of the	
RFP in achieving behavioral change.	3
Proposed work plan that shows a well-developed understanding of the sequences required to meet the project goals and ensure	3
timely deliverables.	
unicij deiriciacies.	
Total Points for this criterion	30
	1
3. Key Professional Personnel Qualifications for the Assignment	
Team Leader	15
Communication and Outreach Specialist	10
Social and Gender Specialist	10
Project Engineer	7
Identification of additional key personnel as required for the	8
performance of the scope of services in the TOR who may only	

Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

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	be needed on an interim basis. These personnel could include a	
	pool of specialists to be available when needed (on short,	
	medium and long-term assignments) by the Consultant. The	
	bidder shall indicate how and when these personnel will be	
	utilized during implementation.	
	The number of points to be assigned to each of the above	
	positions shall be determined as per requirements of the TOR	
	divided according to the following two sub-criteria:	
	Education and training 20%.	
	Demonstrated successful experience and past performance	
	in accomplishment of similar projects 80%.	
	Total Points for this criterion	50
	Total Points for the three (3) Criteria	100
	The minimum technical score St required to pass is	80
	In addition,	
	The minimum technical score to pass of each of the	
	three above criteria shall exceed 50% of the total points of	
	that criterion.	
ITC 5.7	The formula for determining the financial scores is the following:	
ITC 5.7		
ITC 5.7	The formula for determining the financial scores is the following: $Sf = 100 \text{ x Fm} / F$ , in which $Sf$ is the financial score, $Fm$ is the lowest price and $F$ the price of the Proposal under consideration.	
ITC 5.7	The formula for determining the financial scores is the following: $Sf = 100 \times Fm / F$ , in which $Sf$ is the financial score, $Fm$ is the	

### **Section 4 A: Technical Proposal Forms**

TECH-1 **Technical Proposal Submission Form** TECH-2 Financial Capacity of the Consultant TECH-3 Organization of the Consultant TECH-4 Experience of the Consultant References of the Consultant TECH-5 TECH-6 Description of Approach, Methodology and Work Plan for Performing the Assignment TECH-7 **Comments and Suggestions** TECH-8 Team Composition and Task Assignments TECH-9 Staffing Schedule Work and Deliverables Schedule TECH-10 Curriculum Vitae (CV) of Proposed Key Professional Personnel TECH-11

**Note:** Comments in brackets on the following pages serve to provide guidance for the preparation of the Technical Proposal and therefore should not appear on the Technical Proposal to be submitted.

#### Form TECH-1. Technical Proposal Submission Form

[Location, Date]

To: Mr. or Ms.

Procurement Agent

Address:

Email:

Dear Sirs,

## Re: [insert title of assignment] RFP Ref: [insert reference as shown on cover page]

We, the undersigned, offer to provide the consulting services for the above mentioned assignment in accordance with your Request for Proposal (RFP) dated [Insert Date] and our Proposal.

We are hereby submitting our Proposal, which includes this Technical Proposal, and a Financial Proposal, each sealed in separate and clearly marked envelope/parcel.

We are submitting our Proposal in association with:

[Insert a list with full name and address of each Associated Consultant]. 1

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We hereby certify that we are not engaged in, facilitating, or allowing any of the prohibited activities described in Part 15 of the MCC Program Procurement Guidelines (Combating Trafficking in Persons) and that we will not engage in, facilitate, or allow any such prohibited activities for the duration of the Contract. Further, we hereby provide our assurance that the prohibited activities described in Part 15 of the MCC Program Procurement Guidelines will not be tolerated on the part of our employees, or any sub-consultants, or sub-consultant employees. Finally, we acknowledge that engaging in such activities is cause for suspension or termination of employment or of the Contract."

We are attaching herewith information to support our eligibility in accordance with Section 3 of the RFP.

If negotiations are held during the initial period of validity of the Proposal, we undertake to negotiate on the basis of the nominated Key Professional Personnel.

Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations, and we undertake, if our Proposal is accepted, to initiate the consulting services related to the assignment not later than the date indicated in this RFP.

<sup>&</sup>lt;sup>1</sup> [Delete in case no association is foreseen.]

Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

We understand you are not bound to accept any Proposal that you may receive.

Yours sincerely,

**Authorized Signatory** 

Name and title of Signatory

Name of Consultant

Address of Consultant

#### Annexes:

- 1. Power of Attorney demonstrating that the person signing has been duly authorized to sign the Proposal on behalf of the Consultant and its associates;
- 2. Letter(s) of Incorporation (or other documents indicating legal status); and
- **3.** Joint Venture or Association Agreements (if applicable, but without showing any Financial Proposal information).
- **4.** Government-Owned Enterprise Certification Form [Attached hereunder to this Form]

#### **Attachment 4**

## **Government-Owned Enterprise Certification Form**

Government-Owned Enterprises are not eligible to compete for MCC-funded contracts. Accordingly, GOEs (i) may not be party to any MCC-funded contract for goods, works, or services procured through an open solicitation process, limited bidding, direct contracting, or sole source selection; and (ii) may not be pre-qualified or shortlisted for any MCC-funded contract anticipated to be procured through these means.

This prohibition does not apply to Government-owned Force Account units owned by the Government of the MCA Entity's country, or Government-owned educational institutions and research centers, or any statistical, mapping or other technical entities not formed primarily for a commercial or business purpose, or where a waiver is granted by MCC in accordance with Part 7 of MCC's Program Procurement Guidelines. The full policy is available for your review on the Compact Procurement Guidelines page at the MCC Website (<a href="www.mcc.gov">www.mcc.gov</a>). As part of the eligibility verification for this procurement, please fill in the form below to indicate the status of your entity.

For purposes of this form, the term "Government" means one or more governments, including any agency, instrumentality, subdivision or other unit of government at any level of jurisdiction (national or subnational).

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#### **CERTIFICATION**

Full Legal Name of Bidder:	
Full Legal Name of Bidder in Language and Script of Country of Formation from above):	(if different
Address of Principal Place of Business or Chief Executive Office of Bidder:	

Full Name of Three (3) Highest Ranking Officials of Bidder (for any Bidder that is an entity):

W &	ater Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC
	Legal Name(s) of Parent Entity or Entities of Bidder (if applicable; if Bidder has no s, please so state):
	Legal Name(s) of Parent Entity or Entities of Bidder in Language and Script of try of Formation (if applicable and if different from above):
	ess(es) of Principal Place of Business or Chief Executive Office of Parent Entity or es of Bidder (if applicable):
1)	Does a Government own a majority or controlling interest (whether by value or voting interest) of your shares or other ownership interest (whether directly or indirectly and whether through fiduciaries, agents or other means)?  Yes  No  No
2)	If your answer to question 1 was yes, are you a Government-owned:  a. Force Account unit Yes □ No □  b. Educational institution Yes □ No □  c. Research center Yes □ No □  d. Statistical entity Yes □ No □  e. Mapping entity Yes □ No □  f. Other technical entities not formed primarily for a commercial or business purpose Yes □ No □
3)	Regardless of how you answered question 1, please answer the following:  a. Do you receive any subsidy or payment (including any form of subsidized credit) or any other form of assistance (financial or otherwise) from a Government?  Yes  No  If yes, describe:

	b.	Has a Government granted to you any special or exclusive legal or economic rights or benefits that may alter the competitiveness of your goods, works or services or otherwise influence your business decisions?  Yes  No  No
		If yes, describe:
	c.	Does a Government have the ability to direct or decide any of the following with respect to you:  i. any reorganization, merger, or dissolution of you or the formation or acquisition of any subsidiary or other affiliate by you  Yes  No  No
		<ul> <li>ii. any sale, lease, mortgage, pledge, or other transfer of any of your principal assets, whether tangible or intangible and whether or not in the ordinary course of business         Yes □ No □</li> </ul>
		iii. the closing, relocation, or substantial alteration of the production, operational, or other material activities of your business  Yes □ No □
		iv. your execution, termination, or non-fulfillment of material contracts Yes □ No □
		v. the appointment or dismissal of your managers, directors, officers or senior personnel or otherwise participate in the management or control of your business Yes □ No □
4)	Have y	you ever been Government-owned or controlled? Yes □ No □
5)	If your	answer to question 4 was yes, please answer the following questions
		How long were you Government-owned?  When were you privatized?  Do you receive any subsidy or payment (including any form of subsidized credit) or any other form of assistance (financial or otherwise) from a Government?  Yes □ No □  If yes, describe:
	d.	Even though not majority or controlling, does a Government continue to hold any ownership interest or decision making authority in you or your affairs?  Yes  No  If yes, describe:
	e. If	Do you send any funds to a Government other than taxes and fees in the ordinary course of your business in percentages and amounts equivalent to other non-Government-owned enterprises in your country that are engaged in the same sector or industry? Yes \Boxedom No \Boxedom ves, describe:

<b>Water Smart Homes Activit</b>	v-Social, Outreach	n and Engineering Ser	vices – Contract No.	(Central- 2/2013)	)-MCC

Participants are advised that:

- 1. Prior to announcing the winning bidder or consultant or any list of pre-qualified bidders or shortlisted consultants for this procurement, the MCA Entity will verify the eligibility of such bidder(s) or consultant(s) with MCC. MCC will maintain a database (internally, through subscription services, or both) of known GOEs and each winning or pre-qualified bidder and winning or shortlisted consultant subject to this provision will be compared against the database and subject to such further due diligence as MCC may determine necessary under the circumstances.
- 2. Any misrepresentation by any entity submitting a bid or proposal for this procurement may be deemed a "fraudulent practice" for purposes of the MCC Program Procurement Guidelines and any other applicable MCC policy or guidance, including MCC's Policy on Preventing, Detecting and Remediating Fraud and Corruption in MCC Operations.
- 3. Any entity that is determined by MCC to have organized itself, subcontracted any part of its MCC-funded contract, or otherwise associated itself with any other entity for the purpose of, or with the actual or potential effect of, avoiding or otherwise subverting the provisions of the MCC Program Procurement Guidelines may be deemed to be a GOE for all purposes of those Guidelines.
- 4. Any credible accusation that any entity submitting a bid or proposal for this procurement is a GOE ineligible to submit a bid or proposal in accordance with the MCC Program Procurement Guidelines will be subject to review in a bid challenge in accordance with those Guidelines and the MCA Entity's Bid Challenge System.

I hereby certify that the information provided above is true and correct in all material respects and understand that any material misstatement, misrepresentation or failure to provide the information requested in this certification may be deemed a "fraudulent practice" for purposes of the MCC Program Procurement Guidelines and other applicable MCC policy or guidance, including MCC's Policy on Preventing, Detecting and Remediating Fraud and Corruption in MCC Operations.

Authorized Signature:	<b>Date:</b>
Duinted Name of Signatowy	
Printed Name of Signatory:	

# Form TECH-2. Financial Capacity of the Consultant

The Consultant's financial capacity to mobilize and sustain the Services is imperative. In the Proposal, the Consultant is required to provide information on its financial status. This requirement can be met by submission of one of the following: 1) audited financial statements for the last three (3) years, supported by audit letters, 2) certified financial statements for the last three (3) years, supported by tax returns, or 3) a copy of the Consultant's Dun & Bradstreet "Business Information Report" (BIR). The Dun & Bradstreet report must be either notarized, or accompanied by the following statement by the Consultant:

"I certify that the attached Business Information Report has been issued by Dun & Bradstreet within thirty (30) days of the date of this certification, that the report has not been altered in any way since its issuance, and that it is true and correct to the best of my knowledge"

The statement must be signed by the authorized representative of the Consultant.

If the Proposal is submitted by a joint venture, all parties of the joint venture are required to submit their financial statements or Dun & Bradstreet BIRs. The reports should be submitted in the order of the associate's significance in the joint venture, greatest to least.

Additionally, the following financial data form shall be filled out for the Consultant and all named associates. The MCA Entity reserves the right to request additional information about the financial capacity of the Consultant. A Consultant that fails to demonstrate through its financial records that it has the financial capacity to perform the required Services may be disqualified.

Financial Information (US\$ X,000's)	Historical information for the previous three (3) years (most recent to oldest or equivalence in (US\$ X,000's)			
	Year 1 (Year)	Year 2 (Year)	Year 3 (Year)	
Information from Balance Sheet				
(1) Total Assets (TA)				
(2) Current Assets (CA)				
(3) Total Liabilities (TL)				
(4) Current Liabilities (CL)				
Information from Income Statement				
(5) Total Revenue (TR)				
(6) Profits before Taxes (PBT)				

Water Smart Homes Activity-Social,	Outreach and Engineering Services –	Contract No. (Central- 2/2013)-MCC

Net Worth (1) – (3)			
Current Ratio (2) / (4)			
Provide information on curren as shown in the form below. <sup>2</sup>	t or past litigation	or arbitration ov	er the last five (5) years
Litigation or arbitration in the las	t five (5) years: No:_	Yes:	(See below)
TWO AREA TARREST	• • • • • • • • • • • • • • • • • • • •		

Litigation and Arbitration During Last Five (5) Years

Year Matter in Dispute Value of Award Against Consultant in US\$ Equivalent

 $^{2}$  This information will be required only if the value of the procurement is over 8 million USD

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# Form TECH-3. Organization of the Consultant

Provide a brief description of the background and organization of your firm/entity and of each associate for this assignment. Include the organization chart of your firm/entity. The Proposal must demonstrate that the Consultant has the organizational capability and experience to provide the necessary administrative and technical support to the Consultant's Project Team in country. The Proposal shall further demonstrate that the Consultant has the capacity to field and provide experienced replacement Personnel at short notice. Further, the Consultant must nominate a Team Leader who would manage the contract on behalf of the Consultant, if awarded, and submit his/her CV (using Form TECH-11).

Maximum 5 pages.

# Form TECH-4. Experience of the Consultant

Using the format below, provide information on each relevant assignment for which your firm, and each associate for this assignment, was legally contracted either individually as a corporate entity or as one of the major companies within an association, for carrying out consulting services similar to the ones requested under the Terms of Reference included in this RFP. The Proposal must demonstrate that the Consultant has a proven track record of successful experience in executing projects similar in substance, complexity, value, duration, and volume of services sought in this procurement.

# Maximum 10 pages.

Approx. value of the contract (in current US\$):
Duration of assignment (months):
Total No. of staff-months of the assignment:
Approx. value of the services provided by your firm under the contract (in current US\$):
No. of professional staff-months provided by associated consultants:
Name of proposed senior professional staff of your firm involved and functions performed (indicate most significant profiles such as project director/coordinator, team leader):
our staff within the assignment:

#### Form TECH-5. References of the Consultant

Provide contact information for at least three (3) references that can provide substantial input about:

- (a) The type of work performed
- (b) Confirm the quality of the work experience listed in Form TECH-4.

The MCA Entity reserves the right to contact other sources as well as to check references and past performance.<sup>3</sup> For each reference, list a contact individual, their title, address, facsimile, phone and e-mail address.

Maximum 3 pages.

<sup>&</sup>lt;sup>3</sup> Beginning in April of 2008, there will be a formal mechanism for reporting and sharing past performance information on all MCC-funded projects. This mechanism is detailed in the guidance paper entitled "<u>Reporting and Considering Past Performance by Contractors in The MCA Entity Program Procurements</u>" and can be found at <a href="https://www.mcc.gov">www.mcc.gov</a>.

# Form TECH-6. Description of Approach, Methodology and Work Plan for Performing the Assignment

In this section, the Consultant should provide a comprehensive description of how it will provide the required Services in accordance with the Terms of Reference (TOR) included in this RFP. Information provided must be sufficient to convey to the TEP that the Consultant has an understanding of the challenges in performing the required Services and that it has an approach, methodology and work plan to overcome those challenges.

Your Technical Proposal should be divided into the following three (3) chapters:

- (a) Technical Approach and Methodology,
- (b) Work Plan, and
- (c) Organization and Staffing
- (a) <u>Technical Approach and Methodology</u>. In this chapter, you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach. The Consultant is explicitly encouraged to be brief, clear, to the point, and not to repeat the TOR but to show the suitability of its concept in regard to the TOR and its comments made on these.
- (b) Work Plan. In this chapter, you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the MCA Entity), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. The work plan should be consistent with the Work and Deliverables Schedule of Form TECH-10. In addition, means of transportation of the Consultant staff to the Program sites shall be described (no. of vehicles, type,...etc)
- (c) <u>Organization and Staffing.</u> In this chapter, you should propose the structure and composition of your team. You should list the main disciplines of the assignment, the key expert responsible, and proposed technical and support staff and the details of numbers and level of effort of each individual or group of staff as explained in TECH-9.

Maximum 30 pages, including charts and diagrams.

### Form TECH-7. Comments and Suggestions

These comments shall not be used for evaluation purposes, but may be discussed during negotiations. The MCA Entity is not bound to accept any modifications proposed. If the proposed modifications/suggestions would require changes in the offered price, it shall be noted as such, without giving the price of the change. **Disclosure of any prices in this form shall be reason for rejection of the Proposal.** 

## Maximum 5 pages.

#### **A:** On the Terms of Reference

[Present and justify here any modifications or improvements to the Terms of Reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities).]

# **B:** On the Counterpart Staff and Facilities

Comment here on the counterpart staff and facilities to be provided by the MCA Entity.

# Form TECH-8. Team Composition and Task Assignments

Key Professional Personnel				
Name of Staff	Organization	Area of Expertise	Position Assigned	Task Assigned

# Form TECH-9. Staffing Schedule

	Staff input (in the form of a bar chart) <sup>1</sup>										Total staff-month input					
		1 <sup>2</sup>	2	3	4	5	6	7	8	9	10	11	N	Home	Field <sup>3</sup>	Total
Foreign																
1	[Home]															
	[Field]															
2	[Home]															
	[Field]															
3	[Home]															
	[Field]															
n	[Home]															
	[Field]															
										Subto	otal					
Local																
	[Home]															
	[Field]															
										Subto	otal					
										Total						

- 1. For Key Professional Personnel the input shall be indicated individually; for support staff it shall be indicated by category (e.g.: draftsmen, clerical staff, etc.).
- 2. Months are counted from the start of the assignment. For each Personnel indicate separately staff input for home and field work.
- **3.** Field work means work carried out at a place other than the Consultant's home office.

Full time input

Part time input

#### Form TECH-10. Work and Deliverables Schedule

	Activity	Months											
		1	2	3	4	5	6	7	8	9	10	11	12
1													
3													
4													
5													
5													
N	And so on												
	Deliverable												
1													
2													
3													
N	And so on												

Indicate all main activities of the assignment, including deliverables and other milestones, such as the MCA Entity approvals. For phased assignments, indicate activities, deliverables and milestones separately for each phase. Duration of activities shall be indicated in the form of a bar chart. See TOR for the full list of deliverables. Above is a sample format (to be further completed by the Consultant based on the TOR requirements) that shall be used by the Consultant as an indicator of the proposed work load. The submission shall be evaluated as part of the Approach and Methodology.

# Form TECH-11. Curriculum Vitae (CV) for Proposed Key Professional Personnel

1. **Proposed Position** [only one candidate shall be nominated for each position] 2. Name of Firm [Insert name of firm proposing the staff] **3.** Name of Personnel [Insert full name] 4. Date of Birth [Insert birth date] **Nationality** [Insert nationality] 5. [Indicate college/university and other specialized education of staff Education member, giving names of institutions, degrees obtained, and dates of obtainment]. 6. Membership in Professional Associations 7. Other Training [Indicate appropriate postgraduate and other training] 8. Countries of Work [List countries where staff has worked in the last ten years] Experience 9. Languages [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing] Language **Speaking** Reading Writing 10. **Employment** [Starting with present position, list in reverse order every employment Record held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.] From [year]: To [year]: Employer: Position(s) held: 11. **Detailed Tasks** [List all tasks to be performed under this assignment] Assigned **12.** Work undertaken [Among the assignments in which the staff has been involved, that best illustrates indicate the following information for those assignments that best capability to handle illustrate staff capability to handle the tasks listed under point 11.] the tasks assigned: Name of assignment or project: Year: Location: Client: Main project features: Position held:

#### Activities performed:

#### **13.** References:

[List at least three individual references with substantial knowledge of the person's work. Include each reference's name, title, phone and e-mail contact information.] [The MCA Entity reserves the right to contact other sources as well as to check references, in particular for performance on any relevant MCC-funded projects.]

#### **14.** Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes me, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

I, the undersigned, hereby declare that I agree to participate with the [Consultant] in the above-mentioned Request for Proposal. I further declare that I am able and willing to work:

- 1. for the period(s) foreseen in the specific Terms of Reference attached to the above referenced Request for Proposal for the position for which my CV has been included in the offer of the Consultant and
- **2.** within the implementation period of the specific contract.

Signature of Key Professional Personnel

If this form has NOT been signed by the Key Professional Personnel, then in signing below the authorized representative of the Consultant is making the following declaration.

"In due consideration of my signing herewith below, if the Key Professional Personnel has NOT signed this CV then I declare that the facts contained therein are, to the best of my knowledge and belief, a true and fair statement AND THAT I confirm that I have approached the said Key Professional Personnel and obtained his assurance that he will maintain his availability for this assignment if the Contract is agreed within the Proposal validity period provided for in the RFP."

Signature of Authorized Representative of the Consultant

Day / month/ year

# **Section 4 B. Financial Proposal Forms**

[Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided under Sub-Clause 3.6 of Section 1: Instructions to Consultants.]

- FIN-1 Financial Proposal Submission Form
- FIN-2 Price Summary
- FIN-3 Breakdown of Price by Activity
- FIN-4 Breakdown of Price by Remuneration

**Note:** Comments in brackets on the following pages serve to provide guidance for the preparation of the Financial Proposal and therefore should not appear on the Financial Proposals to be submitted.

# Form FIN-1. Financial Proposal Submission Form

[Location, Date]

To: Mr. or Mrs.

Procurement Director [insert full legal name of the MCA Entity]

Address: Email:

Dear Sirs:

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

We, the undersigned, offer to provide the consulting services for the above mentioned assignment in accordance with your Request for Proposal (RFP) dated [Insert Date] and our Technical Proposal.

Our attached Financial Proposal is for the lump sum of [Insert amount(s)<sup>4</sup> in words and figures].

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, as indicated in Paragraph ITC 1.13 of the PDS.

Commissions and gratuities paid or to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below:<sup>5</sup>

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity		

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

**Authorized Signatory** 

Name and title of Signatory

Name of Consultant

<sup>&</sup>lt;sup>4</sup> Amount must coincide with the ones indicated under total price of Form FIN-2.

<sup>&</sup>lt;sup>5</sup> If applicable, replace this paragraph with "No commissions or gratuities have been or are to be paid by us to agents relating to this Proposal and Contract execution".

# Form FIN-2. Price Summary

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

		Price <sup>1</sup>
	US\$	[Local Currency]
Total Price		

#### Total Price of Financial Proposal

- 1. Indicate the total price to be paid by the MCA Entity in each currency. Such total price must coincide with the sum of the relevant sub-totals indicated in Form FIN-3. (Tax provisions relevant to this RFP are set out in Section 5: Contract Forms.)
- 2. If the RFP contains options, the options will be fully priced and evaluated at 100%.
- **3.** Provide **fully loaded prices** (including any international travel, communication, local transportation, office expenses, shipment of personal effects, direct and indirect rates and profits).
- **4.** See PDS 3.6 regarding travel-related expenses.

# Form FIN-3. Breakdown of Price by Activity

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

[Information to be provided in this Form shall only be used to establish payments to the Consultant for possible additional services requested by the MCA Entity and/or for the purpose of verification of the market reasonableness of the prices offered. Please complete for each phase.]

	Group of Activities by Phase <sup>2</sup>	Description <sup>3</sup>				
		Price <sup>4</sup>				
Phase	Activity/Task	US\$	Local currency			
	·					
Total						

- 1. Form FIN-3 shall be completed for the whole assignment. In case some of the activities require different modes of billing and payment (e.g.: the assignment is phased, and each phase has a different payment schedule), the Consultant shall fill a separate Form FIN-3 for each group of activities.
- 2. Names of activities/tasks and phases should be the same as, or correspond to the ones indicated in the second column of Form TECH-10.
- **3.** A short description of the activities whose price breakdown is provided in this Form.
- **4.** Provide **fully loaded prices** (including international travel, communications, local transportation, office expenses, shipment of personal effects, direct and indirect rates and profit).
- **5.** See PDS 3.6 regarding travel-related expenses.

#### Form FIN-4. Breakdown of Remuneration

Re: [insert title of assignment]
RFP Ref: [insert reference as shown on cover page]

[Information to be provided in this form shall only be used to establish price reasonableness and to establish payments to the Consultant for possible additional services requested by the MCA Entity.]

Name <sup>2</sup>	Position <sup>3</sup>	Person-N	Month Fully Lo	aded Rate4
Foreign Staff			US\$	[Local Currency]
		Home		
		Field		
		Home		
		Field		
		Home		
		Field		
Local Staff				
		Home		
		Field		
		Home		
		Field		
		Home		
		Field		

- 1. Form FIN-4 shall be filled in for the same Key Professional Personnel and other Personnel listed in Forms TECH- 8 and 9.
- **2.** Professional Personnel shall be indicated individually; support staff shall be indicated by category (e.g., draftsmen, clerical staff).
- **3.** Positions of the Key Professional Personnel shall coincide with the ones indicated in Forms TECH-8 and 9.
- 4. Indicate separately person-month rates for home and field work. Provide fully loaded prices (including international travel, communication, local transportation, office expenses, and shipment of personal effects, direct and indirect rates and profit).
- **5.** See PDS 3.6 regarding travel-related expenses.

# **Section 5 Contract Forms**

**Contract No: (2/2013)** 

# **Contract for Consultant's Services**

# **Lump-Sum**

For the provision of

Water Smart Homes Activity-Social, Outreach and Engineering Services

between

Millennium Challenge Account - Jordan

and

[insert Consultant Name]

Dated: .....

# TABLE OF CONTENTS

<u>I.</u>	Agreement	54
<u>II.</u>	General Conditions of Contract	56
<u>1.</u>	General Provisions	56
<u>2.</u>	Commencement, Completion, Modification and	
	Termination of Contract	62
<u>3.</u>	Obligations of the Consultant	68
<u>4.</u>	Consultant's Personnel and Sub-Consultants	72
<u>5.</u>	Obligations of The MCA Entity	74
<u>6.</u>	Payments to the Consultant	76
<u>7.</u>	Fairness and Good Faith	77
<u>8.</u>	Settlement of Disputes	77
<u>9.</u>	Compact Conditionalities	78
III.	Special Conditions of Contrac	79
IV. <u>/</u>	Appendices	83
<u>Ap</u>	pendix A - Description of Services	83
<u>Ap</u>	pendix B - Reporting Requirements	84
App	pendix C - Key Professional Personnel and Sub-Consultants	85
App	pendix D - Breakdown of Contract Price in US Dollars	86
App	pendix E - Breakdown of Contract Price in Local Currency	87
App	pendix F - Services and Facilities to be Provided by The MCA	Entity
App	pendix G - Additional Provisions	89

### I. Agreement

This CONTRACT AGREEMENT (this "Contract") made as of the [day] of [month], [year], between [full legal name of the MCA Entity] (the "MCA Entity"), on the one part, and [full legal name of Consultant] (the "Consultant"), on the other part.

[Note: If the Consultant consists of more than one entity, the following should be used]

This CONTRACT AGREEMENT (this "Contract") made as of the [day] of [month], [year], between [full legal name of the MCA Entity] (the "MCA Entity"), on the one part, and [full legal name of lead Consultant] (the "Consultant") in [joint venture / consortium / association] with [list names of each joint venture entity], on the other part, each of which will be jointly and severally liable to the MCA Entity for all of the Consultant's obligations under this Contract and is deemed to be included in any reference to the term "Consultant."

#### **RECITALS**

#### WHEREAS,

- (a) The Millennium Challenge Corporation ("MCC") and the Government of [Country] (the "Government") have entered into a Millennium Challenge Compact for Millennium Challenge Account assistance to help facilitate poverty reduction through economic growth in [Country] on [insert date] (the "Compact") in the amount of approximately [insert amount] ("MCC Funding"). The Government, acting through the MCA Entity, intends to apply a portion of the proceeds of MCC Funding to eligible payments under this Contract. Payments made under this Contract will be subject, in all respects, to the terms and conditions of the Compact and related documents, including restrictions on the use, and conditions to disbursement, of MCC Funding. No party other than the Government and the MCA Entity shall derive any rights from the Compact or have any claim to the proceeds of MCC Funding; and
- (b) The MCA Entity has requested the Consultant to provide certain consulting services as described in Appendix A to this Contract; and
- (c) The Consultant, having represented to the MCA Entity that it has the required professional skills, and personnel and technical resources, has agreed to provide such services on the terms and conditions set forth in this Contract.

#### NOW THEREFORE, the Parties to this Contract agree as follows:

- 1. In consideration of the payments to be made by the MCA Entity to the Consultant as set forth in this Contract, the Consultant hereby covenants with the MCA Entity to perform the Services in conformity in all respects with the provisions of this Contract.
- 2. Subject to the terms of this Contract, the MCA Entity hereby covenants to pay the Consultant, in consideration of the performance of the Services, the Contract Price (as

defined below) or such other sum as may become payable pursuant to the provisions of this Contract at the times and in the manner prescribed by this Contract.

IN WITNESS whereof the Parties hereto have caused this Contract to be executed in accordance with the laws of [Country] as of the day, month and year first indicated above.

For [full legal name of the MCA Entity]:	For [full legal name of the Consultant]:
Signature	Signature
Name	Name
Witnessed By:	Witnessed By:
[Note: If the Consultant consists of more t signatories, e.g., in the following manner:]	han one entity, all these entities should appear a
For and on behalf of each of the Members of [name of member]	the Consultant
[Authorized Representative]	
[name of member]	
[Authorized Representative]	

#### **II.** General Conditions of Contract

#### 1. General Provisions

#### 1.1 Definitions

Capitalized terms used in this Contract and not otherwise defined have the meanings given such terms in the Compact or related document. Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- (a) "Applicable Law" means the laws and any other instruments having the force of law in **Jordan**, as they may be issued and in force from time to time.
- (b) "coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, persons or their property, to influence their participation in a procurement process, or affect the execution of a contract.
- (c) "collusive practice" means a scheme or arrangement between two or more parties, with or without the knowledge of the MCA Entity, designed to establish prices at artificial, noncompetitive levels or to otherwise deprive the MCA Entity of the benefits of free and open competition.
- (d) "Compact" has the meaning given the term in the recital clauses to this Contract.
- (e) "Consultant" has the meaning given the term in the initial paragraph to this Contract.
- (f) "Contract" means this agreement entered into between the MCA Entity and the Consultant, to provide the Services, and consists of the Contract Agreement, these GCC, the SCC, and the Appendices (each of which forms an integral part of this agreement), as the same may be amended, modified, or supplemented from time to time in accordance with the terms of this agreement.
- (g) "Contract Price" means the price to be paid for the performance of the Services, in accordance with GCC Clause 6.
- (h) "corrupt practice" means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of a public official (including the MCA Entity and MCC staff and employees of other organizations taking or reviewing selection decisions) in the selection process or in contract execution or the making of any payment to any third party, in connection with or in furtherance of a contract, in violation of (A)

- the United States Foreign Corrupt Practices Act of 1977, as amended (15 USC 78a et seq.) ("FCPA"), or any other actions taken that otherwise would be in violation of the FCPA if the FCPA were applicable, or (B) any applicable law in **Jordan**.
- (i) "Effective Date" has the meaning given the term in GCC Clause 2.2.
- (j) "Force Majeure" has the meaning given the term in GCC Clause 2.5.
- (k) "fraudulent practice" means any act or omission, including any misrepresentation, in order to influence (or attempt to influence) a selection process or the execution of a contract to obtain a financial or other benefit, or to avoid (or attempt to avoid) an obligation.
- (l) "GCC" means these General Conditions of Contract.
- (m) "Government" has the meaning given the term in the recital clauses to this Contract.
- (n) "Key Professional Personnel" means the Personnel listed in Appendix C to this Contract.
- (o) "Local Currency" means **Jordanian Dinar (JD)**.
- (p) "MCA Entity" has the meaning given the term in the initial paragraph to this Contract.
- (q) "MCC" has the meaning given the term in the recital clauses to this Contract.
- (r) "Member" means any of the entities that make up a joint venture or other association; and "Members" means all these entities.
- (s) "obstructive practice" means
  - (i) destroying, falsifying, altering or concealing evidence material to the investigation or making false statements to investigators in order to impede an investigation into allegations of a corrupt, fraudulent, coercive, collusive, or prohibited practice; and threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, and
  - (ii)acts intended to impede the exercise of the inspection and audit rights of MCC provided under the Compact and related agreements.
- (t) "Party" means the MCA Entity or the Consultant, as the case may be, and "Parties" means both of them.
- (u) "Personnel" means persons hired by the Consultant or by

- any Sub-Consultants and assigned to perform the Services or any part thereof.
- (v) "prohibited practice" means any action that violates Section E (Compliance with Anti-Corruption, Anti-Money Laundering and Terrorist Financing Statutes and Other Restrictions) of Appendix G to this Contract.
- (w) "SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented.
- (x) "Services" means the activities to be performed by the Consultant pursuant to this Contract, as described in Appendix A to this Contract.
- (y) "Sub-Consultant" means any person or entity to whom/which the Consultant subcontracts any part of the Services.
- (z) "Substantial Modifications" means modifications which:
  - (i) increase the value of the Contract; or
  - (ii) change the scope of Services or duration of the Contract by more than ten percent (10%).
- (aa) "Tax" and "Taxes" have the meanings given the terms in the Compact or related agreement.
- (bb) "US Dollars" means the currency of the United States of America.
- 1.2 Relationship Between the Parties

Nothing contained in this Contract shall be construed as establishing a relationship of master and servant or of principal and agent as between the MCA Entity and the Consultant. The Consultant, subject to this Contract, has complete charge of Personnel and Sub-Consultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf in connection with this Contract.

1.3 Law Governing Contract

This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the Applicable Law.

1.4 Language

This Contract has been executed in language(s) specified in the SCC. If the Contract is executed in both the English and **Arabic** languages, the English language version shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

1.5 Interpretation

Unless otherwise indicated, throughout this Contract:

- (a) "confirmation" means confirmation in writing;
- (b) "in writing" means communicated in written form (e.g., by mail, e-mail, or facsimile) delivered with proof of

receipt;

- (c) except where the context requires otherwise, words indicating the singular also include the plural and words indicating the plural also include the singular;
- (d) the feminine means the masculine and vice versa; and
- (e) the headings are for reference only and shall not limit, alter or affect the meaning of this Contract.

#### 1.6 Notices

- 1.6.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SCC, or sent by confirmed facsimile or electronic email, if sent during normal business hours of the recipient Party, unless the giving of notice is otherwise governed by Applicable Law.
- 1.6.2 A Party may change its address for receiving notice under this Contract by giving the other Party notice in writing of such change to the address specified in the SCC.

#### 1.7 Location

1.7.1 The Services shall be performed at such locations as are specified in Appendix A to this Contract and, where the location of a particular task is not so specified, at such locations, whether in **Jordan** or elsewhere, as the MCA Entity may approve.

# 1.8 Authority of Member in Charge

- 1.8.1 In case the Consultant consists of a joint venture or other association of more than one entity, the Members hereby authorize the entity specified in the SCC to act on their behalf in exercising all the Consultant's rights and obligations toward the MCA Entity under this Contract, including without limitation the receiving of instructions and payments from the MCA Entity.
- 1.9 Authorized Representatives
- 1.9.1 Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the MCA Entity or the Consultant may be taken or executed by the officials specified in the SCC.

#### 1.10 Taxes and Duties

(a) Except as may be exempted pursuant to the Compact or another agreement related to the Compact, available in English at <a href="www.mca-jordan.gov.jo">www.mca-jordan.gov.jo</a>, the Consultant, the Sub-Consultants, and their respective Personnel may be subject to certain Taxes on amounts payable by the MCA

Entity under this Contract in accordance with Applicable Law (now or hereinafter in effect). The Consultant, each Sub-Consultant and their respective Personnel shall pay all Taxes levied under Applicable Law. In no event shall the MCA Entity be responsible for the payment or reimbursement of any Taxes. In the event that any Taxes are imposed on the Consultant, any Sub-Consultant or their respective Personnel, the Contract Price shall not be adjusted to account for such Taxes.

- (b) The Consultant, the Sub-Consultants and their respective Personnel, and their eligible dependents, shall follow the usual customs procedures of **Jordan** in importing property into **Jordan**.
- (c) If the Consultant, the Sub-Consultants or any of their respective Personnel, or their eligible dependents, do not withdraw but dispose of any property in **Jordan** upon which customs duties or other Taxes have been exempted, the Consultant, the Sub-Consultants or such Personnel, as the case may be, (i) shall bear such customs duties and other Taxes in conformity with Applicable Law, or (ii) shall reimburse such customs duties and Taxes to the MCA Entity if such customs duties and Taxes were paid by the MCA Entity at the time the property in question was brought into **Jordan**.
- (d) Without prejudice to the rights of the Consultant under this clause, the Consultant, the Sub-Consultants and their respective Personnel will take reasonable steps as requested by the MCA Entity or the Government with respect to the determination of the Tax status described in this GCC Clause 1.10.
- (e) If the Consultant is required to pay Taxes that are exempt under the Compact or a related agreement, the Consultant shall promptly notify the MCA Entity (or such agent or representative designated by the MCA Entity) of any Taxes paid, and the Consultant shall cooperate with, and take such actions as may be requested by the MCA Entity, MCC, or either of their agents or representatives, in seeking the prompt and proper reimbursement of such Taxes.
- (f) The MCA Entity shall use reasonable efforts to ensure that the Government provides the Consultant, the Sub-Consultants, and their respective Personnel the exemptions from taxation applicable to such persons or entities, in accordance with the terms of the Compact or related agreements. If the MCA Entity fails to comply

with its obligations under this paragraph, the Consultant shall have the right to terminate this Contract in accordance with GCC Clause 2.7.2(d).

1.11 Fraud and Corruption Requirements 1.11.1 MCC requires that the MCA Entity and any other beneficiaries of MCC funding, including any bidders, suppliers, contractors, subcontractors and consultants under any MCC-funded contracts, observe the highest standards of ethics during the procurement and execution of such contracts.

Measures to be Taken

- 1.11.2 MCC may cancel the portion of MCC Funding allocated to this Contract if it determines at any time that representatives of the MCA Entity, the Consultant or any other beneficiary of the MCC Funding were engaged in corrupt, fraudulent, collusive, coercive, prohibited or obstructive practices during the selection process or the execution of this Contract, without the MCA Entity, the Consultant or such other beneficiary having taken timely and appropriate action satisfactory to MCC to remedy the situation.
- 1.11.3 MCC and the MCA Entity may pursue sanction of the Consultant, including declaring the Consultant ineligible, either indefinitely or for a stated period of time, to be awarded an MCC-funded contract if it at any time determines that the Consultant has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive, prohibited or obstructive practices in competing for, or in executing, this Contract or another MCC-funded contract.
- 1.11.4 The MCA Entity may terminate (and MCC may cause the MCA Entity to terminate) this Contract in accordance with the terms of GCC Clause 2.7.1(d) if it determines that the Consultant has, directly or through an agent, engaged in coercive, collusive, corrupt, fraudulent, obstructive or prohibited practices in competing for, or in the performance of, this Contract or another MCC-funded contract.

1.12 Commissions and Fees

The Consultant shall disclose any commissions or fees that may have been paid or are to be paid to agents, representatives, or commission agents with respect to the selection process or execution and performance of this Contract. The information disclosed must include at least the name and address of the agent, representative, or commission agent, the amount and currency, and the purpose of the commission or fee.

1.13 Entire Agreement

This Contract contains all of the covenants, stipulations and

provisions agreed to by the Parties. No agent or representative of either Party has the authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth in this Contract.

### 2. Commencement, Completion, Modification and Termination of Contract

2.1 Contract Entry into Force

This Contract shall come into full force, and be legally binding on the Parties in all respects, on the date this Contract is signed by the Parties or such other date as may be stated in the SCC.

2.2 Effective Date and Commencement of Services

The Consultant shall commence the Services on the date specified in the SCC, which shall be defined as the "Effective Date."

2.3 Expiration of Contract

Unless terminated earlier pursuant to GCC Sub-Clause 2.7, this Contract shall expire at the end of such time period after the Effective Date as specified in the SCC.

2.4 Modifications or Variations

- 2.4.1 Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. Pursuant to GCC Sub-Clause 7.2, however, each Party shall give due consideration to any proposals for modification or variation made by the other Party.
- 2.4.2 In cases of Substantial Modifications, the prior written consent of MCC is required.

#### 2.5 Force Majeure

Definition

2.5.1 For the purposes of this Contract, "Force Majeure" means an event or condition that (a) is not reasonably foreseeable and is beyond the reasonable control of a Party, and is not the result of any acts, omissions or delays of the Party relying on such event of Force Majeure, (or of any third person over whom such Party has control, including any Sub-Consultant), (b) is not an act, event or condition the risks or consequence of which such Party has expressly agreed to assume under this Contract, (c) could not have been prevented, remedied or cured by such Party's reasonable diligence, and (d) makes such Party's performance of its obligations under this Contract impossible or so impractical as to be considered impossible under the circumstances.

No Breach of Contract

2.5.2 The failure of a Party to fulfil any of its obligations under this Contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as practicable (and in no event later than five (5) days after the occurrence) about the occurrence of an event giving rise to a claim of Force Majeure.

Measures to be Taken

- 2.5.3 Subject to GCC Sub-Clause 2.5.6, a Party affected by an event of Force Majeure shall continue to perform its obligations under this Contract as far as is reasonably practical, and shall take all reasonable measures to minimize and otherwise mitigate the consequences of any event of Force Majeure.
- 2.5.4 A Party affected by an event of Force Majeure shall provide evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- 2.5.5 Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
- 2.5.6 During the period of its inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the MCA Entity, shall either:
  - (a) demobilize, in which case the Consultant shall be reimbursed for additional costs it reasonably and necessarily incurred and, if the Consultant is required by the MCA Entity to reactive its performance of the Services at the time of restoration of normal conditions, the additional costs the Consultant reasonably and necessarily incurred as part of such reactivation; or
  - (b) continue with the Services to the extent possible, in which case the Consultant shall continue to be paid under the terms of this Contract and be reimbursed for additional costs reasonably and necessarily incurred.
- 2.5.7 In the case of disagreement between the Parties as to the existence or extent of and event of Force Majeure, the matter shall be settled in accordance with GCC Clause 8.

#### 2.6 Suspension

The MCA Entity may, by giving thirty (30) days' written notice to the Consultant, suspend all payments to the Consultant under this Contract if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (a) shall specify the nature of the failure, and (b) shall request the Consultant to remedy such failure within a period not exceeding thirty (30) days after receipt by the Consultant of such notice of suspension.

### 2.7 Termination

By the MCA Entity

- 2.7.1 Without prejudice to any other remedies that may be available to it for breach of this Contract, the MCA Entity may, upon written notice to the Consultant, terminate this Contract in case of the occurrence of any of the events specified in sub-paragraphs (a) through (i) of this GCC Sub-Clause 2.7.1, and in the case of the occurrence of any of the events specified in paragraphs (h) or (i) of this GCC Clause 2.7.1, the MCA Entity may suspend this Contract.
  - (a) If the Consultant, in the judgment of the MCA Entity or MCC, fails to perform its obligations relating to the use of funds set out in Appendix G. Termination under this provision shall (i) become effective immediately upon delivery of the notice of termination and (ii) require that the Consultant repay any and all funds so misused within a maximum of thirty (30) days after termination.
  - (b) If the Consultant does not remedy a failure in the performance of its obligations under this Contract (other than failure to perform obligations relating to use of funds as set forth in GCC Clause 2.7.1(a) of this Contract, which such failure shall not be entitled to a cure period) within thirty (30) days after delivery of the notice of termination or within any further period of time approved in writing by the MCA Entity. Termination under this provision shall become effective immediately upon the expiration of the thirty (30) days (or such further period as may have been approved by the MCA Entity) or on such later date as may be specified by the MCA Entity.
  - (c) If the Consultant (or any Member or Sub-Contractor) becomes insolvent or bankrupt, and/or fails to exist or is dissolved. Termination under this provision shall become effective immediately upon delivery of the notice of termination or on such other date as may be specified by the MCA Entity in such notice of

termination.

- (d) If the Consultant (or any Member or Sub-Contractor), in the judgment of the MCA Entity has engaged in coercive, collusive, corrupt, prohibited, obstructive or fraudulent practices in competing for or in the performance of this Contract or another MCC funded contract. Termination under this provision shall become effective immediately upon delivery of the notice of termination.
- (e) If, as the result of an event of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination or on such later date as may be specified by the MCA Entity.
- (f) If the MCA Entity, in its sole discretion and for any reason whatsoever, decides to terminate this Contract. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination or on such later date as may be specified by the MCA Entity.
- (g) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to GCC Clause 8. Termination under this provision shall become effective upon the expiration of thirty (30) days after deliver of the notice of termination or on such later date as may be specified by the MCA Entity.
- (h) If the Compact expires, is suspended or terminates in whole or in part in accordance with the terms of the Compact. Suspension or termination under this provision shall become effective immediately upon delivery of the notice of suspension or termination, as the case may be, in accordance with the terms of the notice. If this Contract is suspended pursuant to this GCC Clause 2.7.1(h), the Consultant has an obligation to mitigate all expenses, damages and losses to the MCA Entity during the period of the suspension.
- (i) If suspension or termination is permitted under Applicable Law. Suspension or termination under this provision shall become effective immediately upon delivery of the notice of suspension or termination, as the case may be, in accordance with the terms of the notice. If this Contract is suspended pursuant to this

GCC Clause 2.7.1(i), the Consultant has an obligation to mitigate all expenses, damages and losses to the MCA Entity during the period of the suspension.

By the Consultant

- 2.7.2 The Consultant may terminate this Contract, upon written notice to the MCA Entity in accordance with the time period specified below, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (e) of this GCC Clause 2.7.2.
  - (a) If the MCA Entity fails to pay any money due to the Consultant pursuant to this Contract that is not otherwise subject to dispute pursuant to GCC Clause 8 hereof within forty-five (45) days after receiving written notice from the Consultant that such payment is overdue. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination unless the payment that is the subject of such notice of termination is made by the MCA Entity to the Consultant within such thirty (30) days.
  - (b) If, as the result of an event of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination.
  - (c) If the MCA Entity fails to comply with any final decision reached as a result of arbitration pursuant to GCC Clause 8. Termination under this provision shall become effective upon the expiration of thirty (30) days after deliver of the notice of termination.
  - (d) If the Consultant does not receive a reimbursement of any Taxes that are exempt under the Compact within one hundred and twenty (120) days after the Consultant gives notice to the MCA Entity that such reimbursement is due and owing to the Consultant. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination unless the reimbursement that is the subject of such notice of termination is made to the Consultant within such thirty (30) days.
  - (e) If this Contract is suspended in accordance with GCC Clauses 2.7.1(h) or (i) for a period of time exceeding three (3) consecutive months; provided that the

Consultant has complied with its obligation to mitigate in accordance with GCC Clauses 2.7.1(h) or (i) during the period of the suspension. Termination under this provision shall become effective upon the expiration of thirty (30) days after delivery of the notice of termination.

# Payment upon Termination

- 2.7.3 Upon termination of this Contract pursuant to GCC Sub-Clauses 2.7.1 or 2.7.2, the MCA Entity shall make, or cause to be made, the following payments to the Consultant:
  - (a) payment pursuant to GCC Clause 6 for Services satisfactorily performed prior to the effective date of termination; and
  - (b) except in the case of termination pursuant to paragraphs (a) through (d) and (g) of GCC Sub-Clause 2.7.1, reimbursement of any reasonable cost (as determined by the MCA Entity or MCC) incidental to the prompt and orderly termination of this Contract; provided, that in the case of suspension of this Contract pursuant to GCC Sub-Clauses 2.7.1 (h) or (i), the Consultant has complied with its obligation to mitigate in accordance with such clauses.

# Disputes about Events of Termination

2.7.4 If either Party disputes whether an event specified in paragraphs (a), (b), (c), (e) or (g) of GCC Sub-Clause 2.7.1 or paragraphs (a) through (d) of GCC Sub-Clause 2.7.2 has occurred, such Party may, within forty-five (45) days after receipt of notice of termination from the other Party, refer the matter to dispute resolution in accordance with GCC Clause 8, and this Contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.

# 2.8 Cessation of Rights and Obligations

Upon termination of this Contract pursuant to GCC Sub-Clause 2.7, or upon expiration of this Contract pursuant to GCC Sub-Clause 2.3, all rights and obligations of the Parties under this Contract shall cease, except (a) such rights and obligations as may have accrued on the date of termination or expiration, (b) the obligation of confidentiality set forth in GCC Sub-Clause 3.3, (c) the Consultant's obligation to permit inspection, copying and auditing of its accounts and records set forth in GCC Sub-Clauses 3.7 and 3.8 and Appendix G and (d) any right or obligation which a Party may have under the Applicable Law.

# 2.9 Cessation of Services

Upon termination of this Contract by notice of either Party to the other pursuant to GCC Sub-Clauses 2.7.1 or 2.7.2, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials furnished by the MCA Entity, the Consultant shall proceed as provided, respectively, by GCC Sub-Clauses 3.4 or 3.12.

# 3. Obligations of the Consultant

#### 3.1 General

# Standard of Performance

3.1.1 The Consultant shall perform the Services and carry out its obligations under this Contract with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful adviser to the MCA Entity, and shall at all times support and safeguard the MCA Entity's legitimate interests in any dealings with Sub-Consultants or third parties.

# Law Governing Services

3.1.2 The Consultant shall perform the Services in accordance with Applicable Law and shall take all practicable steps to ensure that any Sub-Consultants, as well as the Personnel of the Consultant and any Sub-Consultants, comply with the Applicable Law.

# 3.2 Conflict of Interests

3.2.1 The Consultant shall hold the MCA Entity's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or its own corporate interests.

Consultant Not to Benefit from Commissions, Discounts, etc.

3.2.2 The payment of the Consultant pursuant to GCC Clause 6 shall constitute the Consultant's only payment in connection with this Contract and, subject to GCC Sub-Clause 3.2.3, the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of its obligations under this Contract, and the Consultant shall use its best efforts to ensure that any Sub-Consultants, as well as the Personnel and agents of either of them, similarly shall not

receive any such additional payment.

3.2.3 Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the MCA Entity on the procurement of goods, works or services, the Consultant shall comply with the "MCC Program Procurement Guidelines" from time to time in effect as posted on the MCC website at www.mcc.gov and shall at all times exercise such responsibility in the best interest of the MCA Entity. Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the account of the MCA Entity.

Consultant and Affiliates Not to Engage in Certain Activities 3.2.4 The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultants and any entity affiliated with such Sub-Consultants, shall be disqualified from providing goods, works or services (other than consulting services) resulting from or directly related to the Services.

Prohibition of Conflicting Activities 3.2.5 The Consultant shall not engage, and shall cause its Personnel as well as its Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this Contract.

# 3.3 Confidential Information; Rights of Use

Confidential Information

3.3.1 Except with the prior written consent of the MCA Entity, or as may be required to comply with Applicable Law, the Consultant and its Personnel shall not (and shall cause any Sub-Consultants and their Personnel not to) at any time (a) communicate to any person or entity any confidential information acquired in the course of the Services, or (b) make public the recommendations formulated in the course of, or as a result of, the Services.

Rights of Use

3.3.2 The Consultant and its Personnel shall not (and shall cause any Sub-Consultants and their Personnel not to), without the previous written consent of the MCA Entity, disclose this Contract, or any provision of this Contract, or any specification, plan, drawing, pattern, sample or information provided by or on behalf of the MCA Entity in connection therewith, to any person other than a person employed by the Consultant in the performance of this Contract. Disclosure to any such employed person shall be made in confidence and

shall extend only so far as may be necessary for purposes of such performance.

- 3.3.3 The Consultant and its Personnel shall not (and shall cause any Sub-Consultants and their Personnel not to), without the previous written consent of the MCA Entity, make use of any document or information related to or delivered in connection with this Contract, except for the purpose of performing this Contract.
- 3.3.4 Any document related to or delivered in connection with this Contract, other than this Contract itself, shall remain the property of the MCA Entity and shall be returned (including, except as provided in GCC Sub-Clause 3.4, all the copies) to the MCA Entity on completion of the Consultant's performance` under this Contract.
- 3.4 Documents
  Prepared by the
  Consultant to be
  the Property of
  the MCA Entity

All plans, drawings, specifications, designs, reports, other documents and software prepared by the Consultant under this Contract shall become and remain the property of the MCA Entity, and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the MCA Entity, together with a detailed inventory thereof in accordance with this GCC Sub-Clause 3.4 and Sub-Clause 3.3.4. The Consultant may retain a copy of such documents and software, and use such software for its own use with prior written approval of the MCA Entity. If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of any such computer programs, the Consultant shall obtain the MCA Entity's prior written approval to such agreements, and the MCA Entity shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SCC.

- 3.5 Liability of the Consultant
- Subject to additional provisions, if any, set forth in the SCC, the Consultants' liability under this Contract shall be provided by the Applicable Law.
- 3.6 Insurance to be taken out by the Consultant

The Consultant (a) shall take out and maintain, and shall cause any Sub-Consultants to take out and maintain, at its (or the Sub-Consultants', as the case may be) own cost but on terms and conditions approved by the MCA Entity, insurance against the risks, and for the coverage specified in the SCC and in Appendix G, and (b) at the MCA Entity's request, shall provide evidence to the MCA Entity showing that such insurance has

been taken out and maintained and that the current premiums have been paid.

3.7 Accounting, Inspection and Auditing The Consultant shall keep accurate and systematic accounts and records in respect of the provision of the Services under this Contract, in accordance with the provisions of Appendix G and internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time changes and costs, receipt and use of goods and services and the bass thereof, together with a detailed inventory thereof.

3.8 Reporting Obligations

The Consultant shall maintain such books and records and submit to the MCA Entity the reports, documents and other information specified in Appendices B and G, in the form, in the numbers and within the time periods set forth in such Appendices. The Consultant shall submit to the MCA Entity such other reports, documents and information as may be requested by the MCA Entity from time to time. Final reports shall be delivered in an electronic form specified by the MCA Entity in addition to the hard copies specified in Appendices B and G. The Consultant consents to the MCA Entity's sharing of the reports, documents and information delivered by the Consultant pursuant to this Contract with MCC and the Government.

3.9 Consultant's
Actions Requiring
the MCA Entity's
Prior Approval

In addition to any modification or variation of the terms and conditions of this Contract pursuant to GCC Sub-Clause 2.4, the Consultant shall obtain the MCA Entity's prior approval in writing before taking any of the following actions:

- (a) any change or addition to the Personnel listed in Appendix C;
- (b) entering into a subcontract with a Sub-Consultant for the performance of any part of the Services; and
- (c) any other action that may be specified in the SCC.

3.10 Obligations with Respect to Subcontracts Notwithstanding the MCA Entity's approval for the Consultant to enter into a subcontract pursuant to GCC Clause 3.9, the Consultant shall retain full responsibility for the Services. In the event that any Sub-Consultants are found by the MCA Entity to be incompetent or incapable in discharging assigned duties, the MCA Entity may require that the Consultant provide a replacement, with qualifications and experience acceptable to the MCA Entity, or to resume the performance of the Services itself.

3.11 Use of Funds

The Consultant shall ensure that its activities do not violate

provisions relating to use of funds and environmental guidelines, as set out in Appendix G.

3.12 Equipment,
Vehicles and
Materials
Furnished by the
MCA Entity

Equipment, vehicles and materials made available to the Consultant by the MCA Entity, or purchased by the Consultant wholly or partly with funds provided by the MCA Entity, shall be the property of the MCA Entity and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall make available to the MCA Entity an inventory of such equipment, vehicles and materials and shall dispose of such equipment, vehicles and materials in accordance with the MCA Entity's instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the MCA Entity in writing, shall insure them in an amount equal to their full replacement value plus fifteen percent (15%).

3.13 Equipment and Materials
Provided by the Consultant

Equipment, vehicles or materials brought into **Jordan** by the Consultant, Sub-Consultants and Personnel, or purchased by them without funds provided by the MCA Entity, and used either for provision of the Services or personal use shall remain the property of the Consultant, its Sub-Consultants or the Personnel concerned, as applicable.

#### 4. Consultant's Personnel and Sub-Consultants

4.1 General

The Consultant shall employ and provide such qualified and experienced Personnel and Sub-Consultants as are required to carry out the Services.

- 4.2 Description and
  Approval of
  Personnel;
  Adjustments;
  Approval of
  Additional Work
- 4.2.1 The title, agreed job description, minimum qualification and estimated period of engagement in the carrying out of the Services of each of the Consultant's Key Professional Personnel are described in Appendix C. The Key Professional Personnel and Sub-Consultants listed by title as well as by name in Appendix C are hereby approved by the MCA Entity.
- 4.2.2 GCC Sub-Clause 3.9 shall apply in respect of other Personnel and Sub-Consultants which the Consultant proposes to use in the carrying out of the Services, and the Consultant shall submit to the MCA Entity for review and approval a copy of their Curricula Vitae (CVs).
- 4.2.3 Adjustments with respect to the estimated periods of engagement of Key Professional Personnel set forth in Appendix C may be made by the Consultant without the prior approval of the MCA Entity only if (a) such adjustments shall

not alter the originally estimated period of engagement of any individual by more than ten percent (10%) or one week, whichever is larger and (b) the aggregate of such adjustments shall not cause payments under this Contract to exceed the Contract Price. If so indicated in the SCC, the Consultant shall provide written notice to the MCA Entity of any such adjustments. Any other adjustments shall only be made with the MCA Entity's prior written approval.

- 4.2.4 If additional work is required beyond the scope of the Services specified in Appendix A, the estimated periods of engagement of Key Professional Personnel set forth in Appendix C may be increased by agreement in writing between the MCA Entity and the Consultant. In a case in which such additional work would result in payments under this Contract exceeding the Contract Price, such additional work and payments will be explicitly described in the agreement and shall be subject in all respects to the provisions of GCC Clauses 2.4 and 6.4.
- 4.3 Working Hours, Overtime, Leave, etc.
- 4.3.1 Working hours and holidays for Key Professional Personnel are set forth in Appendix C. To account for travel time, foreign Personnel carrying out Services inside **Jordan** shall be deemed to have commenced, or finished work in respect of the Services such number of days before their arrival in, or after their departure from **Jordan** as is specified in Appendix C.
- 4.3.2 The Consultant and Personnel shall not be entitled to reimbursement for overtime nor to take paid sick leave or vacation leave except as specified in Appendix C, and except as specified in Appendix C, the Consultant's remuneration shall be deemed to cover these items. All leave to be allowed to the Personnel is included in the staff-months of service set forth in Appendix C. Any taking of leave by Personnel shall be subject to the prior approval by the Consultant who shall ensure that absence for leave purposes will not delay the progress and adequate supervision of the Services.
- 4.4 Removal and/or Replacement of Personnel
- 4.4.1 Except as the MCA Entity may otherwise agree, no changes shall be made in the Key Professional Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Key Professional Personnel, the Consultant shall, subject to GCC Sub-Clause 3.9(a), provide as a replacement a person of equivalent or better qualifications.

- 4.4.2 If the MCA Entity (a) finds that any of the Personnel has committed serious misconduct or has been charged with having committed a criminal action, or (b) has reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultant shall, at the MCA Entity's written request specifying the grounds therefore and subject to GCC Sub-Clause 3.9(a), provide as a replacement a person with qualifications and experience acceptable to the MCA Entity.
- 4.4.3 The Consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.
- 4.5 Resident Project Manager

If required by the SCC, the Consultant shall ensure that at all times during the Consultant's performance of the Services in **Jordan** a resident project manager, acceptable to the MCA Entity, shall take charge of the performance of such Services.

## 5. Obligations of the MCA Entity

5.1 Assistance and Exemptions

Unless otherwise specified in the SCC, the MCA Entity shall use its best efforts to ensure that the Government shall:

- (a) Provide the Consultant, Sub-Consultants and Personnel with work permits and such other documents as shall be necessary to enable the Consultant, Sub-Consultants or Personnel to perform the Services.
- (b) Arrange for the Personnel and, if appropriate, their eligible dependents to be provided promptly with all necessary entry and exit visas, residence permits, exchange permits and any other documents required for their stay in the Government's country.
- (c) Facilitate prompt clearance through customs of any property required for the Services and of the personal effects of the Personnel and their eligible dependents.
- (d) Exempt the Consultant, Sub-Consultants and their Personnel employed for the Services from any requirement to register or obtain any permit to practice their profession or to establish themselves either individually or as a corporate entity according to the Applicable Law.
- (e) Grant to the Consultant, Sub-Consultants and their Personnel the privilege, pursuant to the Applicable Law, of bringing into **Jordan** reasonable amounts of foreign currency for the purposes of the Services or for the

personal use of the Personnel and their dependents and of withdrawing any such amounts as may be earned therein by the Personnel in the execution of the Services.

5.2 Access to Land

The MCA Entity warrants that the Consultant, Sub-Consultants and their Personnel shall have, free of charge, unimpeded access to all land in **Jordan** in respect of which access is required for the performance of the Services. The MCA Entity will be responsible for any damage to such land or any property thereon resulting from such access and will indemnify the Consultant, Sub-Consultants and their Personnel in respect of liability for any such damage, unless such damage is caused by the default or negligence of the Consultant or Sub-Consultants or their Personnel.

5.3 Change in the Applicable Law Related to Taxes and Duties If, after the date of this Contract, there is any change in the Applicable Law with respect to Taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, payments to the Consultant shall not be adjusted. However, the provisions of GCC Sub-Clause 1.10. (e) shall be applicable in such a situation.

- 5.4 Services, Facilities 5.4.1 and Property of the MCA Entity
- 5.4.1 The MCA Entity shall make available to the Consultant and the Personnel, for the purposes of performing the Services and free of any charge, the services, facilities and property described in Appendix F at the times and in the manner specified in Appendix F.
  - 5.4.2 In case that such services, facilities and property shall not be made available to the Consultant as and when specified in Appendix F, the Parties shall agree on (a) any time extension that it may be appropriate to grant to the Consultant for the performance of the Services, (b) the manner in which the Consultant shall procure any such services, facilities and property from other sources, and (c) the additional payments, if any, to be made to the Consultant as a result thereof pursuant to GCC Sub-Clause 6.1.
- 5.5 Payment

In consideration of the Services performed by the Consultant under this Contract, the MCA Entity shall make to the Consultant payments in the manner provided in GCC Clause 6.

5.6 Counterpart Personnel

5.6.1 The MCA Entity shall make available to the Consultant free of charge such professional and support counterpart personnel, to be nominated by the MCA Entity with the Consultant's advice, if specified in Appendix F.

- 5.6.2 If counterpart personnel are not provided by the MCA Entity to the Consultant as and when specified in Appendix F, the MCA Entity and the Consultant shall agree on (a) how the affected part of the Services shall be carried out, and (b) the additional payments, if any, to be made by the MCA Entity to the Consultant as a result thereof pursuant to GCC Sub-Clause 6.1.
- 5.6.3 Professional and support counterpart personnel, excluding the MCA Entity's liaison personnel, shall work under the exclusive direction of the Consultant. If any member of the counterpart personnel fails to perform adequately any work assigned to such member by the Consultant that is consistent with the position occupied by such member, the Consultant may request the replacement of such member, and the MCA Entity shall not unreasonably refuse to act upon such request.

### 6. Payments to the Consultant

#### 6.1 Contract Price

Except as provided in GCC Sub-Clause 6.5, the total payment due to the Consultant shall not exceed the Contract Price set forth in the SCC (as may be adjusted in accordance with the terms of the SCC). The Contract Price is an all-inclusive fixed-price, lump-sum covering all costs required to provide the Services in accordance with the terms of this Contract. The Contract Price may only be increased above the amounts stated in the SCC (including, without limitation, pursuant to the terms of GCC Sub-Clauses 4.2.4, 5.4.2 and 5.6.2) if the Parties have agreed to additional payments in accordance with GCC Sub-Clauses 2.4 and 6.4.

6.2 Currency of Payment

Payments shall be made in US Dollars, or JD or if justified for sound business reasons and approved by the MCA Entity, a combination of the two currencies.

6.3 Terms, Conditions and Mode of Billing and Payment

Payments will be made to the account of the Consultant and according to the payment schedule stated in SCC 6.1 and against an invoice. Any other payment shall be made after the conditions listed in the SCC for such payment have been met, and the Consultant has submitted an invoice to the MCA Entity specifying the amount. In all cases, invoices shall be delivered to the MCA Entity no later than 30 days prior to the requested payment date and will not be deemed delivered until they are in form and substance satisfactory to the MCA Entity. Payments will be made to the Consultant within thirty (30) days of the date of receipt by the MCA Entity of a valid and

proper invoice or the date of the MCA Entity's acceptance of required deliverables (e.g., the delivery of reports), whichever is later. The Consultant shall comply with any other instructions related to payment as may be reasonably requested by the MCA Entity.

6.4 Payment for Additional Services

For the purposes of determining the remuneration due for additional services as may be granted under GCC Sub-Clause 2.4, a breakdown of the Contract Price (lump sum) is provided in Appendices D and E.

6.5 Interest on Delayed Payments

If the MCA Entity has delayed payments beyond thirty (30) days after the payment date determined in accordance with GCC Sub-Clause 6.3, interest shall be paid to the Consultant for each day of delay at the rate stated in the SCC.

### 7. Fairness and Good Faith

7.1 Good Faith

The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

7.2 Operation of the Contract

The Parties recognize that it is impractical in this Contract to provide for every contingency which may arise during the life of this Contract, and the Parties hereby agree that it is their intention that this Contract shall operate fairly as between them, and without detriment to the interest of either of them, and that, if during the term of this Contract either Party believes that this Contract is operating unfairly, the Parties will use their best efforts to agree on such action as may be necessary to remove the cause or causes of such unfairness.

# 8. Settlement of Disputes

8.1 Amicable Settlement

The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of this Contract and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

8.2 Dispute Resolution

Any dispute between the Parties as to matters arising pursuant to this Contract that cannot be settled amicably within thirty (30) days after the receipt by one Party of the other Party's request for such amicable settlement may be submitted by either Party for settlement in accordance with the provisions specified in the SCC.

## 9. Compact Conditionalities

# 9.1 Required Provisions

For the avoidance of doubt, the Parties agree and understand that the provisions set forth in Appendix G reflect certain obligations of the Government and the MCA Entity under the terms of the Compact and related documents that are also required to be transferred onto any consultant, sub-consultant or associate who partakes in procurements or contracts in which MCC funding is involved and that, as with other clauses of this Contract, the provisions of Appendix G are binding obligations under this Contract.

# 9.2 Flow Through Provisions

In any sub-contract or sub-award entered into by the Consultant, as permitted by the terms of this Contract, the Consultant shall ensure the inclusion of all the provisions contained in Appendix G in any agreement related to such sub-contract or sub-award.

III. Special Conditions of Contract				
	Amendments of, and Supplements to, Clauses in the General Conditions of Contract of this Contract			
GCC 1.4	This Contract shall be executed in the <b>English</b> language.			
GCC 1.6.1	The addresses for serving notices under this Contract are:			
	For the MCA Entity:			
	MCA-Jordan Attention: Chief Executive Officer 86, Uqba Ben nafe'h street, Jabal Amman Amman, Jordan Telephone: 00 962 6 5936339 Facsimile: 00 962 6 5936332 Email: kzoubi@mca-jordan.gov.jo			
	Att.: The Procurement Agent Government Tenders Directorate Ministry of Public Works and Housing King Abdullah II Circle (8th Circle)/ King Abdullah II Street P.O Box: 1220 Amman 11118 Jordan Telephone: 00 962 6 585 8 / 311, 312, 313, or 314. Fax number: 00 962 6 585 7 / 583 or 639. Email: biddings@gtd.gov.jo			
	For the Consultant:  Telephone: Facsimile: Email:			
GCC 1.8	The Member in charge is [insert name of member].			
	[Note: If the Consultant consists of a joint venture or another association of more than one entity, the name of the entity whose address is specified in SCC 1.9 should be inserted here. if the Consultant consists only of one entity, this SCC 1.8 should be deleted from the SCC].			
GCC 1.9	The Authorized Representatives are:			
	For the MCA Entity:			
	Eng. Kamal Zoubi: MCA-Jordan Chief Executive Officer			
	86, Uqba Ben nafe'h street, Jabal Amman			
	Amman, Jordan Telephone: +962 6 5936339			
	Facsimile: +962 6 5936332			

	Email: kzoubi@mca-jordan.gov.jo		
	For the Consultant:		
	Telephone: +		
GCC 2.1	This Contract shall enter into force on the date of signing of the Contract by both parties.		
GCC 2.2	The Effective Date shall be [insert date].		
GCC 2.3	The Contract shall expire on [insert date].		
GCC 3.6	The risks and the minimum coverage shall be as follows:		
	(a) third party motor vehicle liability insurance in respect of motor vehicles operated in <b>Jordan</b> by the Consultant or its Personnel or any Sub-Consultants or their Personnel, with a minimum coverage of <b>15,000 USD per vehicle</b> ;		
	(b) third party liability insurance, with a minimum coverage of <b>50,000</b> USD;		
	(c) professional liability insurance, with a minimum coverage of 100,000 USD;		
	(d) employer's liability and workers' compensation insurance in respect of the Personnel of the Consultant and of any Sub-Consultants, in accordance with the relevant provisions of the Applicable Law, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; and		
	(e) insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, (ii) the Consultant's property used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services.		
GCC 4.2.3	Written notification to the MCA Entity of adjustments is required.		
GCC 4.5	A resident Program manager (i.e. Team Leader) <b>shall</b> be required for the duration of this Contract.		
GCC 6.1	The amount of the lump sum fixed price contract is		
	The accounts are:		
	For US Dollars:		
	Payments for the deliverables shall be made according to the schedule of Payments included in the Contract.		

	As per TOR	
GCC 6.5	The interest rate to be applied in the case of late payments is the Federal Funds Rate as stated on the website www.federalreserve.gov/fomc/funds/rate.htm	
GCC 8.2	All disputes shall be settled by arbitration in accordance with the following provisions:	
	1. <u>Selection of Arbitrators</u> . Each dispute submitted by a Party to arbitration shall be heard by a sole arbitrator or an arbitration panel composed of three arbitrators, in accordance with the following provisions:	
	(a) Where the Parties agree that the dispute concerns a technical matter, they may agree to appoint a sole arbitrator or, failing agreement on the identity of such sole arbitrator within thirty (30) days after receipt by the other Party of the proposal of a name for such an appointment by the Party who initiated the proceedings, either Party may apply to <b>the International Chamber of Commerce</b> for a list of not fewer than five (5) nominees and, on receipt of such list, the Parties shall alternately strike names therefrom, and the last remaining nominee on the list shall be the sole arbitrator for the matter in dispute. If the last remaining nominee has not been determined in this manner within sixty (60) days of the date of the list, <b>the International Chamber of Commerce</b> shall appoint, upon the request of either Party and from such list or otherwise, a sole arbitrator for the matter in dispute.	
	(b) Where the Parties do not agree that the dispute concerns a technical matter, the MCA Entity and the Consultant shall each appoint one arbitrator, and these two arbitrators shall jointly appoint a third arbitrator, who shall chair the arbitration panel. If the arbitrators named by the Parties do not succeed in appointing a third arbitrator within thirty (30) days after the latter of the two arbitrators named by the Parties has been appointed, the third arbitrator shall, at the request of either Party, be appointed by the International Chamber of Commerce.	
	(c) If, in a dispute subject to SCC Sub-Clause 8.2 1.(b), one Party fails to appoint its arbitrator within thirty (30) days after the other Party has appointed its arbitrator, the Party which has named an arbitrator may apply to the <b>the International Chamber of Commerce</b> to appoint a sole arbitrator for the matter in dispute, and the arbitrator appointed pursuant to such application shall be the sole arbitrator for that dispute.	
	2. <u>Rules of Procedure</u> . Except as stated herein, arbitration proceedings shall be conducted in accordance with the rules of procedure for arbitration of the United Nations Commission on International Trade Law (UNCITRAL) as in force on the date of this Contract.	
	3. <u>Substitute Arbitrators</u> . If for any reason an arbitrator is unable to perform his function, a substitute shall be appointed in the same manner as the	

orig	inal arbitrator.
arbit 1 sh exte nation	onality and Qualifications of Arbitrators. The sole arbitrator or the third trator appointed pursuant to paragraphs (a) through (c) of Clause SC 8.2 nall be an internationally recognized legal or technical expert with nsive experience in relation to the matter in dispute and shall not be a onal of the Consultant's home country or of the home country of any heir Members or Parties or of the Government's country. For the poses of this Clause, "home country" means any of:
(a)	the country of incorporation of the Consultant or of any of their Members or Parties; or
<b>(b)</b>	the country in which the Consultant's or any of their Members' or Parties' principal place of business is located; or
(c)	the country of nationality of a majority of the Consultant's <b>or of any Members' or Parties'</b> shareholders; or
( <b>d</b> )	the country of nationality of the Sub-Consultants concerned, where the dispute involves a subcontract.
allo arbi	ts. Upon the occurrence of a dispute, the Parties shall agree on the cation of the costs associated with any settlement efforts before tration or associated with arbitration. Where the Parties fail to agree on allocation, the allocation shall be determined by the arbitrator.
6. <u>Mis</u>	cellaneous. In any arbitration proceeding under this Contract:
(a) (b) (c)	proceedings shall, unless otherwise agreed by the Parties, be held in <b>Jordan</b> ; the English language shall be the official language for all purposes; and the decision of the sole arbitrator or of a majority of the arbitrators shall be final and binding and shall be enforceable in any court of competent jurisdiction, and the Parties hereby waive any objections to or claims of immunity in respect of such enforcement.
arbited but of Who Contains any awa the under provential accessions.	C Right to Observe. MCC has the right to be an observer to any tration proceeding associated with this Contract, at its sole discretion, does not have the obligation to participate in any arbitration proceeding. Ether or not MCC is an observer to any arbitration associated with this tract, the Parties shall provide MCC with written English transcripts of arbitration proceedings or hearings and a copy of the reasoned written rd within ten (10) days after (a) each such proceeding or hearing or (b) date on which any such award is issued. MCC may enforce its rights er this Contract in an arbitration conducted in accordance with this rision or by bringing an action in any court that has jurisdiction. The eptance by MCC of the right to be an observer to the arbitration shall not stitute consent to the jurisdiction of the courts or any other body of any addiction or to the jurisdiction of any arbitral panel.

# IV. Appendices

# Appendix A – Description of Services

**Note:** Give detailed descriptions of the Services to be provided, dates for completion of various tasks, place of performance for different tasks, specific tasks to be approved by the MCA Entity, etc.

# **Appendix B - Reporting Requirements**

**Note:** List format, frequency, and contents of reports; persons to receive them; dates of submission; etc.

## **Appendix C - Key Professional Personnel and Sub-Consultants**

#### **Note:** List under:

- C-1 Titles, names, detailed job descriptions and minimum qualifications of foreign Key Professional Personnel to be assigned to work in **Jordan**, and estimated staff-months for each.
- C-2 Titles, names, detailed job descriptions and minimum qualifications of foreign Key Professional Personnel to be assigned to work outside **Jordan**, and estimated staff-months for each.
- C-3 List of approved Sub-Consultants, titles, names, detailed job descriptions and minimum qualifications of foreign Key Professional Personnel to be assigned to work in and outside **Jordan**, and estimated staff-months for each.
- C-4 Titles, names, detailed job descriptions and minimum qualifications of local Key Professional Personnel to be assigned to work in Jordan, and estimated staff-months for each.
- C-5 Working hours, holidays, sick leave and vacations, as provided for in GCC Sub-Clause 4.3 (if applicable).
  - Holidays are only applicable as shown in C-6 below:
- C-6 Working Days and Holidays on the Projects:
  - The Consultant shall follow the Labour Law in Jordan and Construction Contracts working hours. (8 hours per day for six (6) days a week, noting that Friday is the holiday).
  - (i) Working hours are eight (8) hours per day for the following the six (6) working days of the week: Saturday, Sunday, Monday, Tuesday, Wednesday and Thursday.
  - (ii) Holidays:
    - (a) Friday is the weekly holiday.
    - (b) Local Public holidays designated as days of rest are:
    - (b)-1 Fixed dates: New Year's Day (Jan. 1st), Labour Day (May 1st), Independence Day (May 25th), and Christmas Day (Dec. 25th).
    - (b)-2 Variable dates (according to Hijri calendar): Eid Al-Fetter (4 calendar days), Eid Al-Adha (5 Calendar Days), Hijri New Year, and the Prophet's Birthday (Al Mawled An-Nabawi)."

# **Appendix D - Breakdown of Contract Price in US Dollars**

**Note:** List here the monthly rates for Personnel (Key Professional Personnel and other Personnel) (fully loaded, including direct and indirect expenses and profit), used to arrive at the breakdown of the lump-sum price - US Dollars portion (from Form FIN-4).

This appendix will exclusively be used for determining remuneration for additional services.

# **Appendix E - Breakdown of Contract Price in Local Currency**

**Note:** List here the monthly rates for Personnel (Key Professional Personnel and other Personnel) (fully loaded, including direct and indirect expenses and profit), used to arrive at the breakdown of the lump-sum price - Local Currency portion from Form FIN-4

This appendix will exclusively be used for determining remuneration for additional services.

Appendix E is not Applicable.

# Appendix F - Services and Facilities to be Provided by the MCA Entity

**Note:** List here the services, facilities and counterpart personnel to be made available to the Consultant by the MCA Entity.

## **Appendix G – Additional Provisions**

Capitalized terms that are used but not defined in this Appendix shall have the meaning given to them in the GCC or in the Compact or related agreements.

The MCA Entity is responsible for the oversight and management of the implementation of the Compact on behalf of the Government, and intends to apply a portion of the proceeds of the Compact to eligible payments under this Contract, provided that (a) such payments will only be made at the request of and on behalf of the MCA Entity and as authorized by the Fiscal Agent, (b) MCC shall have no obligations to the Consultant under the Compact or this Contract, (c) such payments will be subject, in all respects, to the terms and conditions of the Compact, and (d) no party other than the Government and the MCA Entity shall derive any rights from the Compact or have any claim to MCC Funding.

#### A. MCC Status; Reserved Rights; Third-Party Beneficiary

1. MCC Status. MCC is a United States Government corporation acting on behalf of the United States Government in the implementation of the Compact. As such, MCC has no liability under this Contract, and is immune from any action or proceeding arising under or relating to this Contract. In matters arising under or relating to this Contract, MCC is not subject to the jurisdiction of the courts or any other juridical or other body of any jurisdiction.

### 2. MCC Reserved Rights.

- (a) Certain rights are expressly reserved to MCC under this Contract, the Compact and other related Compact documents, including the right to approve the terms and conditions of this Contract, as well as any amendments or modifications hereto, and the right to suspend or terminate this Contract.
- (b) MCC, in reserving such rights under this Contract, the Compact or other related Compact documents, has acted solely as a funding entity to assure the proper use of United States Government funds, and any decision by MCC to exercise or refrain from exercising these rights shall be made as a funding entity in the course of funding the activity and shall not be construed as making MCC a party to this Contract.
- (c) MCC may, from time to time, exercise its rights, or discuss matters related to this Contract with the Parties or the Government, as appropriate, jointly or separately, without thereby incurring any responsibility or liability to any party.
- (d) Any approval (or failure to approve) or exercise of (or failure to exercise) any rights by MCC shall not bar the Government, the MCA Entity, MCC or any other person or entity from asserting any right against the Consultant, or relieve the Consultant of any liability which the Consultant might otherwise have to the Government, the MCA Entity, MCC, or any other person or entity. For the purposes of this clause (d), MCC shall be deemed to include any MCC officer, director, employee, affiliate, contractor, agent or representative.
- 3. <u>Third-Party Beneficiary</u>. MCC shall be deemed to be a third party beneficiary under this Contract.

### B. Limitations on the Use or Treatment of MCC Funding

The use and treatment of MCC Funding in connection with this Contract does not, and shall not, violate any limitations or requirements specified in the Compact or any other relevant agreement or Implementation Letter or applicable law or United States Government policy. A summary of the applicable provisions referenced in this paragraph may be found on the MCC website at [www.mcc.gov/guidance/compact/funding\_limitations.pdf.]<sup>6</sup>

#### C. Procurement

The Consultant shall ensure that all procurements of goods, services or works under, related to or in furtherance of this Contract shall be consistent with the general principles set forth in the Compact and in the MCC Program Procurement Guidelines from time to time in effect as posted on the MCC website at <a href="www.mcc.gov">www.mcc.gov</a>. The Consultant shall comply with the eligibility requirements related to prohibited source or restricted party provisions in accordance with U.S. law, regulations and policy, applicable World Bank policies or guidelines and in accordance with other eligibility requirements as may be specified by MCC or the MCA Entity. A summary of the applicable provisions referenced in this paragraph may be found on the MCC website at [www.mcc.gov/guidance/compact/procurement\_awards\_provisions.pdf].7

### D. Reports and Information; Access; Audits; Reviews

1. Reports and Information. The Consultant shall maintain such books and records and provide such reports, documents, data or other information to the MCA Entity in the manner and to the extent required by the Compact or related documents and as may be reasonably requested by the MCA Entity from time to time in order to comply with its reporting requirements arising under the Compact or related documents. MCC may freely use any information it receives in any report or document provided to it in any way that MCC sees fit. The provisions of the Compact and [Program Implementation Agreement]<sup>8</sup> that are applicable to the Government in this regard shall apply, *mutatis mutandis*, to the Consultant as if the Consultant were the Government under the Compact. A summary of the applicable provisions referenced in this paragraph may be found on the MCC website at

[www.mcc.gov/guidance/compact/audits\_reviews\_provisions.pdf].9

2. Access; Audits and Reviews. Upon MCC's request, the Consultant shall permit such access, audits, reviews and evaluations as provided in the Compact or related documents. The provisions of the Compact and [Program Implementation Agreement]<sup>10</sup>that are applicable to the Government with respect to access and audits shall apply, *mutatis mutandis*, to the

country in connection with which this form of contract is used in a procurement should be inserted here.

<sup>&</sup>lt;sup>6</sup> Prior to finalizing this as part of a specific contract, confirm that it remains the proper link.

<sup>&</sup>lt;sup>7</sup> Prior to finalizing this as part of a specific contract, confirm that it remains the proper link.

<sup>&</sup>lt;sup>8</sup> Language citing the specific sections of the relevant compact and other agreements related to the particular country in connection with which this form of contract is used in a procurement should be inserted here.

<sup>&</sup>lt;sup>9</sup> Prior to finalizing this as part of a specific contract, confirm that it remains the proper link.

Language citing the specific sections of the relevant compact and other agreements related to the particular

Consultant as if the Consultant were the Government under the Compact. A summary of the applicable provisions referenced in this paragraph may be found on the MCC website at [www.mcc.gov/guidance/compact/audits\_reviews\_provisions.pdf]. 11

3. <u>Application to Providers</u>. The Consultant shall ensure the inclusion of the applicable audit, access and reporting requirements in its contracts or agreements with other providers in connection with this Contract. A summary of the applicable requirements may be found on the MCC website at [www.mcc.gov/guidance/compact/audits\_reviews\_provisions.pdf]. 12

# E. Compliance with Anti-Corruption, Anti-Money Laundering and Terrorist Financing Statutes and Other Restrictions

- 1. The Consultant shall ensure that no payments have been or will be made by the Consultant to any official of the Government, the MCA Entity, or any third party (including any other government official) in connection with this Contract in violation of the United States Foreign Corrupt Practices Act of 1977, as amended (15 U.S.C. 78a et seq.) (the "FCPA") or that would otherwise be in violation of the FCPA if the party making such payment were deemed to be a United States person or entity subject to the FCPA, or similar statute applicable to this Contract, including any local laws. The Consultant affirms that no payments have been or will be received by any official, employee, agent or representative of the Consultant in connection with this Contract in violation of the FCPA or that would otherwise be in violation of the FCPA if the party making such payment were deemed to be a United States person or entity subject to the FCPA, or similar statute applicable to this Contract, including any local laws.
- 2. The Consultant shall not provide material support or resources directly or indirectly to, or knowingly permit MCC Funding to be transferred to, any individual, corporation or other entity that the Consultant knows, or has reason to know, commits, attempts to commit, advocates, facilitates, or participates in any terrorist activity, or has committed, attempted to commit, advocated, facilitated or participated in any terrorist activity, including, but not limited to, the individuals and entities (i) on the master list of Specially Designated Nationals and Blocked Persons maintained by the U.S. Department of Treasury's Office of Foreign Assets Control, which list is available at <a href="www.treas.gov/offices/enforcement/ofac">www.treas.gov/offices/enforcement/ofac</a>, (ii) on the consolidated list of individuals and entities maintained by the "1267 Committee" of the United Nations Security Council, (iii) on the list maintained on www.epls.gov or (iv) on such other list as the MCA Entity may request from time to time. For purposes of this provision, "material support and resources" includes currency, monetary instruments or other financial securities, financial services, lodging, training, expert advice or assistance, safe houses, false documentation or identification, communications equipment, facilities, weapons, lethal substances, explosives, personnel, transportation, and other physical assets, except medicine or religious materials.
  - 3. The Consultant shall ensure that its activities under this Contract comply with all

<sup>&</sup>lt;sup>11</sup> Prior to finalizing this as part of a specific contract, confirm that it remains the proper link.

Prior to finalizing this as part of a specific contract, confirm that it remains the proper link.

applicable U.S. laws, regulations and executive orders regarding money laundering, terrorist financing, U.S. sanctions laws, restrictive trade practices, boycotts, and all other economic sanctions promulgated from time to time by means of statute, executive order, regulation or as administered by the Office of Foreign Assets Control of the United States Treasury Department or any successor governmental authority, including, 18 U.S.C. § 1956, 18 U.S.C. § 1957, 18 U.S.C. § 2339A, 18 U.S.C. § 2339B, 18 U.S.C. § 2339C, 18 U.S.C. § 981, 18 U.S.C. § 982, Executive Order 13224, 15 C.F.R. Part 760, and those economic sanctions programs enumerated at 31 C.F.R. Parts 500 through 598 and shall ensure that its activities under this Contract comply with any policies and procedures for monitoring operations to ensure compliance, as may be established from time to time by MCC, the MCA Entity, the Fiscal Agent, or the Bank, as may be applicable. The Consultant shall verify, or cause to be verified, appropriately any individual, corporation or other entity with access to or recipient of funds, which verification shall be conducted in accordance with the procedures set out in the MCC Program Procurement Guidance paper entitled "Excluded Parties Verification Procedures in MCA Entity Program Procurements" that can be found on MCC's website at <a href="www.mcc.gov">www.mcc.gov</a>. The Consultant shall (A) conduct the monitoring referred to in this paragraph on at least a quarterly basis, or such other reasonable period as the MCA Entity or MCC may request from time to time and (B) deliver a report of such periodic monitoring to the MCA Entity with a copy to MCC.

4. Other restrictions on the Consultant shall apply as set forth in the Compact or related documents with respect to any activities in violation of other applicable U.S. laws, regulations, executive orders or policies, any misconduct injurious to MCC or the MCA Entity, any activity contrary to the national security interests of the United States or any other activity that materially and adversely affects the ability of the Government or any other party to effectively implement, or ensure the effective implementation of, the Program or any Project or to otherwise carry out its responsibilities or obligations under or in furtherance of the Compact or any related document or that materially and adversely affects the Program assets or any Permitted Account.

### F. Publicity, Information and Marking

1. The Consultant shall cooperate with the MCA Entity and the Government to provide the appropriate publicity to the goods, works and services provided under this Contract, including identifying Program activity sites and marking Program assets as goods, works and services funded by the United States, acting through MCC, all in accordance with the MCC Standards for Corporate Marking and Branding, available on the MCC website at [http://www.mcc.gov/documents/mcc-marking-corporate-v2.pdf]; 13 provided, however, that any press release or announcement regarding MCC or the fact that MCC is funding the Program or any other publicity materials referencing MCC, shall be subject to MCC's prior written approval and must be consistent with any instructions provided by MCC from time to time in relevant Implementation Letters.

2. Upon the termination or expiration of the Compact, the Consultant shall, upon MCC's request, cause the removal of any such markings and any references to MCC in any publicity

<sup>&</sup>lt;sup>13</sup> Prior to finalizing this as part of a specific contract, confirm that it remains the proper link.

materials.

#### G. Insurance

The Consultant shall obtain insurance or other protections appropriate to cover against risks or liabilities associated with performance of this Contract. The Consultant shall be named as payee on any such insurance. The MCA Entity and, at MCC's request MCC, shall be named as additional insureds on any such insurance or other guarantee, to the extent permissible under applicable laws. The Consultant shall ensure that any proceeds from claims paid under such insurance or any other form of guarantee shall be used to replace or repair any loss or to pursue the procurement of the covered goods, works and services; provided, however, that at MCC's election, such proceeds shall be deposited in an account as designated by the MCA Entity and acceptable to MCC or as otherwise directed by MCC.

#### **H.** Conflict of Interest

The Consultant shall ensure that no officer, director, employee, affiliate, contractor, subcontractor, agent, advisor or representative of the Consultant participates in the selection, award, administration or oversight of a contract, grant or other benefit or transaction funded in whole or in part (directly or indirectly) by MCC Funding in connection with this Contract, in which (i) the entity, the person, members of the person's immediate family or household or his or her business partners, or organizations controlled by or substantially involving such person or entity, has or have a financial or other interest or (ii) the person or entity is negotiating or has any arrangement concerning prospective employment, unless such person or entity has first disclosed in writing to the parties under this Contract and MCC the conflict of interest and, following such disclosure, the parties to this Contract agree in writing to proceed notwithstanding such conflict. The Consultant shall ensure that none of its officers, directors, employees, affiliates, contractors, subcontractors, agents, advisors or representatives involved in the selection, award, administration, oversight or implementation of any contract, grant or other benefit or transaction funded in whole or in part (directly or indirectly) by MCC Funding in connection with this Contract shall solicit or accept from or offer to a third party or seek or be promised (directly or indirectly) for itself or for another person or entity any gift, gratuity, favor or benefit, other than items of de minimis value and otherwise consistent with such guidance as MCC may provide from time to time. The Consultant shall ensure that none of its officers, directors, employees, affiliates, contractors, subcontractors, agents, advisors or representatives engage in any activity which is, or gives the appearance of being, a conflict of interest in connection with this Contract. Without limiting the foregoing, the Consultant shall comply, and ensure compliance, with the applicable conflicts of interest and ethics policies of the MCA Entity as provided by the MCA Entity to the Consultant.

#### I. Inconsistencies

In the event of any conflict between this Contract and the Compact and/or the

[Disbursement Agreement or the Procurement Agreement/Program Implementation Agreement], the term(s) of the Compact and/or the [Disbursement Agreement or the Procurement Agreement/Program Implementation Agreement]<sup>14</sup> shall prevail.

#### J. Other Provisions

The Consultant shall abide by such other terms or conditions as may be specified by the MCA Entity or MCC in connection with this Contract.

#### **K. Flow-Through Provisions**

In any subcontract or sub-award entered into by the Consultant, as permitted by this Contract, the Consultant shall ensure the inclusion of all the provisions contained in paragraphs (A) through (J) above.

<sup>&</sup>lt;sup>14</sup> The appropriate agreement in connection with the particular country for which this form is being used is to be referenced here.

# **Section 6** Terms of Reference

# Water Smart Homes Activity-Social, Outreach and Engineering Services

**Contract: (2/2013)** 

**Terms of Reference** 

The Millennium Challenge Account - Jordan

February 2013

# **CONTENTS**

Acronyms and Abbreviations		
1.	Introduction	98
	1.1. Program Background	98
2.	Water Smart Homes Activity	100
	2.1 Background	100
	2.2 Objective	101
	2.3 Concept of the WSHs-A	102
	2.4 Implementation Framework	103
	2.5 Management Structure of the WSHs-A	107
	2.6 Timeline	108
3.	Scope of Services	109
	3.1 Introduction	109
	3.2 Scope of Services	109
4.	Reporting Requirements and Deliverables	118
	4.1 Reporting Requirements	118
	4.2 Deliverables	123
5.	Payment Schedule	125
6.	Personnel Requirements	127
	6.1 Introduction	127
	6.2 Key Personnel	127
	6.3 Qualifications of Key Personnel	127
7.	Reference Documents and Information	131
8.	Preliminary Implementation Schedule	133

# **Acronyms and Abbreviations**

APR Annual Performance Report

CBOs Community-Based Organizations

CSS Comprehensive Subscribers Survey Project

DOS Department of Statistics

GIS Geographic Information System

GoJ Government of Jordan

GTD Government Tenders Department

JSMO Jordan Standards and Metrology Organization

M&E Monitoring and Evaluation

MCA Millennium Challenge Account

MCC Millennium Challenge Corporation

MPR Monthly Progress Report

NAF National Aid Fund

NGOs Non-Governmental Organizations

NRW Non-revenue Water

OMS Operations and Management Support

QPR Quarterly Progress Reports

TOR Terms of Reference

WAJ Water Authority of Jordan

WSHs-A Water Smart Homes Activity

WSHs-ISW Water Smart Homes-Infrastructure Works

WSHs-SOES Water Smart Homes-Social, Outreach and Engineering Services

WWTP Wastewater Treatment Plant

#### 1. Introduction

### 1.1. Program Background

The Millennium Challenge Corporation (MCC), a United States federal agency, has entered into a Compact Agreement on October 25, 2010 with the Government of Jordan for the dual purpose of facilitating poverty reduction in the Hashemite Kingdom of Jordan through economic growth. As a result, Jordan became eligible to receive assistance from MCC in the amount of approximately 275,100,000 USD to develop specific infrastructure investments in the water and wastewater sector in Zarqa Governorate.

The five year Compact, which entered into its implementation phase on December 13, 2011, is being managed and implemented by the Millennium Challenge Account–Jordan (MCA-Jordan), a limited liability company established by the Government of Jordan as the Accountable Entity for the Compact. MCA-Jordan complies with both MCC policies and guidelines and with Jordanian national laws.

Water scarcity is the most important natural constraint to Jordan's economic growth and development. Rapid increases in population and industrial development have placed unprecedented demand on water resources. Current water demands are not being met satisfactorily throughout the country, and the cost of developing new water resources is rising rapidly. This is posing a financial burden on households, especially the poor.

Zarqa is the third largest governorate in Jordan with approximately 931,100 residents<sup>15</sup> and is among the poorest and most urban areas in Jordan. Zarqa is supplied with water almost entirely from groundwater, which has resulted in significant decline in aquifer levels and corresponding increase in salinity due to over pumping. The Governorate suffers from a large amount of leakage in the water system, and considerable overflow in the wastewater system, not-to-mention that treatment of wastewater generated from Amman and Zarqa in As Samra Treatment Plant is expected to reach its capacity in 2015 and the plant will be unable to treat any additional pollution loads adequately.

Below are the main projects that will be executed in Zarqa Governorate through the MCA-Jordan compact:

1. Zarqa Governorate Water Network Restructuring and Rehabilitation Project (Water Network Project)

The Water Network Project is comprised of two project activities. The first is the restructuring and rehabilitation of water supply system which aims at reducing non-revenue water and improving water service delivery in the two major cities of Zarqa Governorate, Zarqa and Russeifa. This will reduce physical losses through the transition from pressurized to gravity-fed transmission and replacement of water meters, where necessary. The second is the Water Smart Homes Activity (WSHs-A)- an intervention at the household level- aimed at improving household water and wastewater infrastructure to enhance the benefits that households, particularly poor households, in Zarqa Governorate gain from the increased availability of water in the water supply network.

2. Zarqa Governorate Wastewater Network Reinforcement and Expansion Project (Wastewater Network Project)

Department of Statistics/ Statistical Yearbook 2011: Estimated Population of the Kingdom by Administrative Divisions, at End-year 2011

The Wastewater Network Project is targeted to collect additional wastewater from Zarqa to be pumped to the expanded As-Samra Wastewater Treatment Plant (WWTP), which serves both Amman and Zarqa. Eventually, the treated wastewater would be conveyed to the Northern Jordan Valley for agricultural use to allow for an offset/substitution of fresh water from the King Abdullah Canal. That freshwater will then be pumped for municipal and industrial use in Amman and Zarqa. The project includes rehabilitating and upgrading the trunk sewer lines in Zarqa that are now at or near their full carrying capacity. The Project will extend lateral sewer lines to populated areas that are currently not connected to the central wastewater collection system.

### 3. As-Samra WWTP Expansion Project (As-Samra Expansion Project)

The expansion of the As-Samra WWTP is needed to cope with the projected increases in wastewater produced in the Amman/Zarqa region, as the existing WWTP at As-Samra is expected to reach capacity by 2015. The expansion of the WWTP is estimated to meet the needs of the serviced population until 2025.

### 2. Water Smart Homes Activity

#### 2.1 Background

A socio-economic survey conducted by the Department of Statistics (DOS) in 2009 revealed that Zarqa customers connected to the public system have a low perception of water quality delivered through the water network in terms of color, purity, and taste. These customers have insufficient knowledge about WAJ water quality monitoring programs, and are not aware of how water quality can change within the household system or the impact that bad sanitary habits have on its deterioration. According to DOS survey, about 60% of people including poor households are not satisfied with water quality of the public system. This could be attributed to perceptions on water quality from the public system and/or the condition of household water infrastructure. For the income-constrained households, the probability of purchasing bottled water and water from treatment shops is driven by potability of the public supply, while the probability of purchasing tanker water is driven by the availability of water at the household level 16. This brings up the need for a targeted education and awareness program focusing on household water practices to improve or maintain water potability and increase water-use efficiency. The existing water education programs do not address the household behaviors of Zarqa residents in managing their water and maintaining its potability, instead they focus on water-use efficiency and general awareness of water scarcity. Water efficiency and scarcity awareness programs are broadcast through media channels that target different geographies in Jordan.

DOS data for year 2008 indicate that 26% of households in Jordan have a monthly income of less than 300 JOD. These are considered below the poverty line which is estimated at 320JOD/household/month<sup>17</sup>. According to income levels in 2008, about 30% of Zarqa households fall below the poverty line while 25% of the families have income of more than 700 JOD/ month. The rest of the families (around 45%) have monthly income from 320 JOD – 700 JOD (See Table 1).

Within Zarqa governorate, there are approximate 11,800 households, representing nearly 7% of the population, who receive financial assistance from the National Aid Fund (NAF) with an amount ranging from 45 to 180 JOD/month NAF is a Ministry of Social Development organization that provides financial assistance to individuals who qualify and generally represent the very poor. These households are considered among the most vulnerable in the population. Categories of NAF beneficiaries include families of orphan kids, elderly and their families, families of disabled or who have humanitarian cases, women-headed households without support, etc.

Women do the main share of water-related work and management, yet may not have a voice in household infrastructure decisions. According to DOS statistics for the first quarter of 2012, the unemployment rate for women in Jordan is higher than that for men (18% and 10%, respectively)<sup>19</sup>. In Zarqa, women have highly restricted access to employment and income

<sup>&</sup>lt;sup>16</sup> Source: The Study of the Benefits to the Poor of Millennium Challenge Corporation Financed Projects in the Water Sector, April 2010

<sup>&</sup>lt;sup>17</sup> The poverty line in 2006 is 552 JOD/person/year, and considering the inflation rates, the poverty line is estimated at 630 JOD/person/year in 2008, which corresponds to 320 JOD/Family. Household/month, or an estimated 3,600 JOD/Household/year.

<sup>&</sup>lt;sup>18</sup> Source: NAF records for year 2012

<sup>&</sup>lt;sup>19</sup> Source: SGIP, July 2012

generation. For these reasons, women-headed households are particularly vulnerable to poverty. Across Jordan, it is estimated that around 10-12% of households are led by single or widowed women. Eligibility for NAF assistance targets poor women-headed households. For example, single women, divorced women, widows, or women married to non-Jordanian men and have no support are eligible for NAF assistance. In Zarqa, around 21.2% of NAF beneficiaries fall within these categories and there may be other woman-headed households within the other NAF categories.

The families who earn less than 320 JOD/household/month find it difficult to pay for household water systems replacements, and find it difficult to access existing financial instruments for household infrastructure replacement. These financing mechanisms include revolving funds which require an ability to pay back costs over time as a criterion for funding. For this reason, the existing revolving funds mechanisms target households that have an average household monthly income of more than 320 JOD. Table 1 below shows Zarqa household distributions according to income levels, and available financing mechanisms for household infrastructure replacement for year 2008.

Table 1: Zarqa household distributions according to income levels, and available financing mechanisms for household infrastructure replacement for year 2008

Income level; Household/Month	Percentage of Households	Available financing mechanisms
Up to 320 JOD	30%	None
320 JOD to 700 JOD	45%	Revolving funds and microfinance mechanisms
More than 700 JOD	25%	Self-financing

In Jordan, women play an important role in water resources management. Governmental and non-governmental organizations alike have begun to involve local communities, especially women's groups, in water resources management and water-use efficiency activities. Women's participation in water management programs were found to be highly effective in adopting and transmitting the desired messages to other community members, especially families and children.

On the household level, women and children are usually responsible for conducting water-related activities inside the house as well as gardening. While men are usually responsible for the outdoor services such as interacting with water authorities in cases of extreme water shortage and monitoring the water level in the water storage tank. This is even more evident in poor households as women usually devote the day of water supply to arrange water-related activities such as storing water, cleaning, and laundry. Women's role becomes more difficult in cases of no water storage facilities as they store water in containers during the period of water supply to ensure that water lasts for the entire week. If they run out of water, they may borrow from their neighbors or purchase water.

#### 2.2 Objective

The overall objective of the WSHs-A is to improve the condition of home water systems and

<sup>&</sup>lt;sup>20</sup> Source: SGIP, July 2012

decrease costs that households, particularly poor households, in Zarqa Governorate incur to satisfy their subsistence water needs.

In general, the WSHs-A desired outcomes are:

- 1. Improving water potability from the public system through maintaining water quality within households.
- 2. Increasing household water availability through enhancing water-use efficiency.

Currently the MCA-Jordan, Monitoring and Evaluation (M&E) Plan establishes the following outcome indicators for the activity:

- Increase of network water consumption at the household level.
- Decrease of tanker water use at the household level.
- Decrease of treatment shop water use at the household level.
- Decrease of the incidence of diarrhea related to poor water quality particularly among children under five years old.
- Increase of customer satisfaction with supply service.
- Increase of customer satisfaction with water quality.
- Increase of households cleaning their water storage facilities.

### 2.3 Concept of the WSHs-A

The WSHs-A objectives will be accomplished through two separate components, the outreach campaign and the infrastructure works, that will be executed through different contracts as explained below;

- Water Smart Homes-Social, Outreach and Engineering Services (WSHs-SOES)
- Water Smart Homes-Infrastructure Works (WSHs-ISW).

Throughout project planning and implementation, both components should integrate the needs of the most vulnerable households including those led by women or with other social markers (disability, refugee status, urban/rural location, etc.). Additionally, there should be integration, coordination and collaboration between the two components.

The WSHs-SOES (this Contract) has a role in both components; the outreach campaign and the administration of WSHs-ISW. The outreach campaign will achieve the desired outcomes through education of the general public in Zarqa Governorate to encourage behavioral change. The WSHs-ISW will achieve the desired outcomes through physical replacement and repair of in-home water and wastewater infrastructure.

The outreach campaign will promote adoption of residential water best management practices to maintain water quality and quantity within households. This should include information on techniques for cleaning water storage tanks, other proper maintenance or repair commonly required of home water systems, in addition to awareness of health issues associated with water quality and measures to overcome them. Moreover, the campaign should begin to address the public's incorrect perceptions of the water and wastewater services in the Governorate, helping to increase their understanding and garner their trust in the quality of water and wastewater systems. The WSHs-SOES will conduct an assessment to determine

how the campaign should be administered by identifying the audience, messages, and delivery mechanisms most likely to lead to behavior change, with special attention given to methods to reach women and poor or vulnerable persons.

The WSHs-SOES will also design and administer the WSHs-ISW. The WSHs-ISW will provide basic infrastructure improvements (see 2.4.8 for example of activities) to eligible NAF beneficiaries. The design shall be based on a survey of NAF beneficiary's socio-economic conditions and infrastructure needs. The survey analysis will determine the eligibility criteria to select NAF households to receive direct assistance and assess any impediments that NAF beneficiaries may encounter in applying for the assistance. The survey shall be sensitive to the needs of women, poor, and vulnerable persons, and explicitly state how the results of the survey analysis are addressed within the implementation mechanism. The implementation mechanism will also identify the best method for delivering direct assistance to eligible recipients. At the time, MCA-Jordan expects the WSHs-ISW to serve approximately 3,500 households.

The WSHs-ISW will be implemented by the Construction Contractor while the WSHs-SOES Consultant will provide oversight and monitoring. The WSHs-ISW will provide direct assistance to poor households that are also beneficiaries of NAF in Zarqa Governorate for critical improvements in their home water and wastewater systems for water storage, delivery and sanitation.

The purpose of the WSHs-SOES contract is to ensure that the outreach component and infrastructure component are coordinated and integrated in the implementation approach. The consultant should ensure that the interactions with the public are conducted with consistent messages to help encourage behavioral change to maintain water quality and quantity inside households. These messages should be consistent between the two components. The WSHs-SOES consultant is expected to find ways to use the WSHs-ISW and other compact activities as a tool or component of the outreach strategy. Additionally, the WSHs-ISW direct assistance recipients may also benefit directly from the trainings or other outreach tools developed in the outreach component.

### 2.4 Implementation Framework

MCA-Jordan is the Accountable Entity for the overall design, implementation, supervision and management of the WSHs-A, including without limitation, allocation of resources and management of procurements. MCA-Jordan conducts its management responsibilities with assistance from the Water Authority of Jordan (WAJ) and the Government Tenders Department (GTD). The GTD will serve as the Procurement Agent for MCA-Jordan, while WAJ will support MCA-Jordan in overseeing the implementation of this activity. WAJ will provide staff resources to assist MCA-Jordan in the oversight of the activity, and will facilitate the services conducted by the Consultant.

Below are the main entities that will be participating in the implementation, supervision and management of the WSHs-A and their main responsibilities:

## **2.4.1.** Millennium Challenge Corporation (MCC)

The MCC is a United States government agency created in 2004 to provide assistance to developing countries that have a demonstrated commitment to good governance and effective economic policies. To be eligible to receive assistance from MCC, countries are evaluated on the basis of certain independent and transparent policy indicators. MCC's assistance is

implemented through the negotiation and execution of an agreement ("a Compact") with each country, which establishes the basis for MCC's grants.

As the donor agency, MCC will conduct monitoring and oversight of tasks undertaken as part of the WSHs-A to ensure compliance with MCC policies, procedures, and guidelines, such as the Program Procurement Guidelines, Environmental Guidelines, M&E, and MCC's Gender Policy. MCC will hire an independent evaluator to perform an evaluation, either impact or performance, of the WSHs-A. The Consultant will work closely with the independent evaluator to facilitate evaluation of intervention. In addition, the MCC will be responsible for disbursement of payments to the Accountable Entity.

## **2.4.2.** Accountable Entity (MCA-Jordan)

MCA-Jordan, the Accountable Entity, is responsible for the oversight and management of the implementation of the WSHs-A. The responsibilities of MCA-Jordan include the following:

- Award and execute the Social and Outreach and the Infrastructure Contracts.
- Administer the implementation of both contracts.
- Provide direct supervision, M&E of outputs and outcomes as a result of the tasks carried out by the Consultant and the Contractor. MCA-Jordan will be following-up and receiving progress reports, success stories, and invoices from the Consultant and accordingly providing feedback and comments for improvement.
- Report to MCC to ensure that all tasks of the WSHs-A are implemented in compliance with MCC's requirements such as MCC's Program Procurement Guidelines, Environmental Guidelines, M&E, and Gender Policy.
- Prepare and submit all documentation necessary to ensure tax exemption for the tasks of the WSHs-A.
- Coordinate with all governmental and non-governmental bodies to assist the Consultant/Contractor in implementation of his tasks.
- MCA-Jordan developed a Social and Gender Integration Plan (SGIP) in July 2012 that presents an entry point for gender integration in the Compact's activities to be adopted by Contractors and Consultants and followed-up by MCA-Jordan.

## 2.4.3. Water Authority of Jordan (WAJ)

WAJ is an entity of the Ministry of Water and Irrigation (MWI), which is Jordan's official body responsible for the overall monitoring of the water sector, including water supply and wastewater management. MCA-Jordan, Ministry of Planning and International Cooperation and MWI have signed an Implementation Agreement on November 30, 2010 to define the roles of each party in the implementation of the Water and Wastewater Networks Projects. The primary role of WAJ in the implementation of the WSHs-A is to support MCA-Jordan in overseeing the implementation of its two contracts: the WSHs-SOES and the WSHs-ISW. The responsibilities of WAJ include the following:

• Cooperate with MCA-Jordan, its officers, consultants, and contractors on all matters related to the implementation of the WSHs-A and penetration to the targeted households.

- Submit clarifications, certificates, permits, and other available documents needed to implement the WSHs-A, as MCA-Jordan, its consultants or contractors may from time-to-time request.
- Assist in implementation of the Activity through sending letters, direct interference, facilitating meetings, or any other way of communication with other governmental departments, local authorities or municipalities.
- Ensure that WAJ staff in Zarqa provides necessary services for the implementation of the WSHs-A.

## **2.4.4** Government Tenders Department (GTD)

The GTD will serve as the Procurement Agent for MCA-Jordan, reporting to the MCA-Jordan Director of Procurement. Its role includes the following:

- Carry out all procurement processes on behalf of MCA-Jordan. Issue all formal announcements, procurement documents and correspondence with potential bidders.
- Receive and safe keep bidder submittals.
- Supervise the evaluation of the tenders.
- Facilitate the awarding process.
- Administrate the contracts.

#### 2.4.5. National Aid Fund (NAF)

NAF is an administratively and financially independent organization, as mentioned in its Establishment Law no. (36) for the year 1986. The Fund's objective is to support needy individuals and families through the extension of recurring or contingency financial aid to them.

MCA-Jordan shall coordinate with NAF to obtain the following services:

- Access to the database of NAF beneficiaries in Zarqa Governorate.
- Access to the targeted households, if needed.
- Guidance on the selection criteria of NAF beneficiaries who may be targeted in the WSHs-ISW.
- Enabling MCA-Jordan and its consultants/contractors to obtain any information needed to implement the project.

### **2.4.6.** Department of Statistics (DOS)

DOS is an accredited statistical entity in Jordan that was established in 1949 and assumed its activities in accordance with the Statistics Law No. 24 in 1950. DOS will sign an agreement with MCA-Jordan to conduct the household survey of NAF beneficiaries in Zarqa to assess their socio-economic situation and infrastructure needs. DOS will assist the Consultant in developing the survey instrument, will survey NAF beneficiaries, and will record results in Oracle or CSPro software.

In addition, DOS will provide to MCA-Jordan all required information on previous surveys conducted in Zarqa Governorate. MCA-Jordan will provide this information to the Consultant as needed.

## 2.4.7. Social, Outreach and Engineering Consultant

The WSHs-Social, Outreach and Engineering Consultant ("the Consultant," as selected by this procurement) will complete the following tasks as part of the WSHs-A:

## Design Phase:

- Project initiation.
- Design of outreach campaign.
- WSHs-ISW implementation design.

## Implementation Phase:

- Implementation of the outreach campaign.
- Administration of the WSHs-ISW.
- Project close-out.

### **2.4.8.** Construction Contractor

The WSHs-Infrastructure Construction Contractor will be responsible for the implementation of the WSHs-ISW including construction of works, and maintenance and rehabilitation of household water and wastewater network. The specific eligible works will be defined by the WSHs-SOES but may include:

- Connection of NAF households to the sewer network.
- Decommissioning of cesspits.
- Repair and/or replacement of broken or leaking pipes connecting the house to the water meter.
- Repair and replacement of exposed broken or leaking water or sewage pipes inside the house
- Installation of new water storage tanks and/or replacement of broken and poor-conditioned tanks.
- Maintenance of water storage tanks.
- Replacement or maintenance of broken and leaking plumbing fixtures with water efficient ones.

The Contractor will be reporting directly and will submit all drawings, reports, success stories, invoices, etc. to the WSHs-SOES Consultant. The latter will conduct proper monitoring on the construction of works and will submit approved deliverables and invoices to MCA-Jordan.

## 2.5 Management Structure of the WSHs-A

Below is a diagram of the management structure of the WSHs-A:

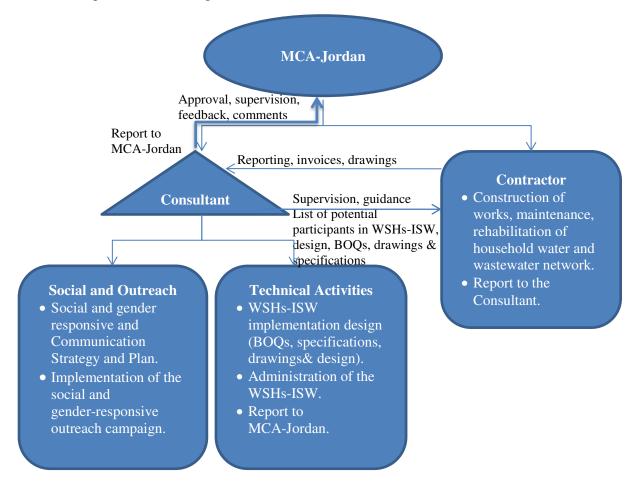


Figure 1: Management Structure of the WSHs-A

#### 2.6 Timeline

It is envisioned that the WSHs-SOES will be implemented over a period of around thirty-eight calendar months subjective to performance satisfaction by MCA-Jordan. The WSHs-SOES is divided into 2 phases, the design phase and the implementation phase.

The design phase will include project initiation, design of the outreach campaign, and defining a mechanism for the implementation of the WSHs-ISW. The design phase will extend seven months and will result in an inception report, needs assessment report, social and gender-responsive communication strategy, and a Procedures Manual for the implementation plan of the WSHs-ISW.

The implementation phase will include the execution of the outreach campaign; administration of the construction works; ongoing program assessment, and project close-out.

The timeline for the anticipated major program milestones is summarized in Table 3 below, while the detailed timeline for the WSHs-SOES is listed in section 8 of this TOR.

Table 3: Anticipated Milestones for the WSHs-A

Milestones	Anticipated milestones
Compact Entry into force	December 13, 2011
WSHs-SOES services to start	July 8, 2013
WSHs-SOES services close out	September 8, 2016
WSHs-ISW to start	July 17, 2014
WSHs-ISW close out	May 15, 2016
Compact end date	December 12, 2016

## 3. Scope of Services

## 3.1 Introduction

MCA-Jordan is seeking the professional services of a specialized entity or association (to be referred to as the "Consultant") to lead social, outreach and Engineering services in Zarqa Governorate. The Consultant, as single entity, joint venture or any other consortium, can be a private company, Non-Governmental Organization (NGO), or association and should be experienced in project development and management, community development, social and gender assessment, outreach or social marketing, and design and supervision of household water and wastewater repairs or connections.

The Consultant will design and carry out a social and gender-responsive outreach campaign to promote adoption of residential water best management practices to maintain water quality and quantity within households of the general public in Zarqa Governorate and encourage behavioral change. In addition, the Consultant will define the implementation of the WSHs-ISW, and conduct administration, supervision and monitoring of the construction works. The Consultant is also expected to carry out continuous monitoring to determine the effectiveness of the above services in achieving the desired outcomes and objectives.

### 3.2 Scope of Services

The tasks in this project can be grouped into a Design Phase and Implementation Phase for the two WSHs-A components. The Consultant will be responsible for executing the following main tasks:

<b>Design Phase</b>	Task 1:	Project initiation
	Task 2:	Design of outreach campaign
	Task 3:	WSHs-ISW implementation design
Implementation	Task 4:	Implementation of the outreach campaign
Phase	Task 5:	Administration of the WSHs-ISW
	Task 6:	Project close-out

The Consultant is expected to include in its proposal detailed approaches and methodologies for executing the design phase tasks in a cost effective manner including reporting and risk management tools. The Consultant shall demonstrate a clear understanding of the requirements of this contact including how to integrate the two components and how to assess and address the special needs of women, the poor, and other vulnerable groups. The proposal should also demonstrate the Consultant's experience and expertise in the implementation of outreach campaigns and community development projects that are similar in nature to the tasks described in the Implementation Phase.

Water Smart Homes Activity-Social, Outreach and Engineering Services - Contract No. (Central- 2/2013)-MCC

During the execution of this contract, the Consultant shall meet with MCA-Jordan on a monthly and as-needed basis to inform them about the progress of work, any issues or challenges with recommendations to address them, and success stories. Following is a description of each major task.

### **Design Phase**

## **Task 1: Project initiation**

## 1. Set-up a field office

The Consultant shall establish a field office in Zarqa prior to or directly following the kick-off meeting. The office shall be furnished and equipped by the Consultant. The office shall be equipped with a meeting room and needed electronic capabilities, including high-speed internet access, computers, fax machines, photo copiers, printers, and other necessary equipment to undertake tasks. The Consultant will bear all costs associated with team mobilization, transportation and administration of the office. The costs on setting up this field presence will be included under the overhead expenses of the Consultant.

## 2. Kick-off meeting

The Consultant shall arrange a kick-off meeting with MCA-Jordan to review the scope of work, methodologies, timing of deliverables, payment schedules, and WSHs-A timeline. The formal kickoff meeting will be held at an agreed-upon venue in Zarqa Governorate. The Consultant will mobilize its core team immediately following this kick-off meeting.

## 3. Inception Report

After reviewing the proposed work with MCA-Jordan and within four weeks of receiving the notice to proceed, the Consultant will prepare an Inception Report. The inception report shall identify the methodology, schedule, and resources that will be used during the Design Phase. This should include any questionnaires or other tools to be used to complete tasks 2 and 3 below.

### Task 2: Design of outreach campaign

The Consultant will design a comprehensive, social and gender-responsive outreach campaign targeting all segments of society in Zarqa Governorate, including urban and rural families. The objective of the outreach campaign is to promote adoption of residential water best management practices to maintain water quality and quantity within households in Zarqa Governorate and encourage behavioral change. The campaign shall be designed to achieve the indicators specified in sub-section 2.2 of this TOR. Moreover, the campaign should tackle the public's incorrect perceptions of the water and wastewater services in the Governorate, helping to increase their understanding and garner their trust in the quality of water and wastewater systems. The campaign should consider social marketing and grassroots

approaches such as direct trainings of individuals, Community-Based Organizations (CBOs), other stakeholders, as well as traditional outreach efforts to achieve the objectives.

This task will include the following activities:

1. Needs Assessment Report: The needs assessment shall provide the Consultant with insights to segment target audiences, develop messages, and identify most appropriate and effective communication channels that will most likely lead to behavior change, with special attention given to methods to reach women and poor or vulnerable persons. The assessment should consider traditional and non-traditional media tools as well as trainings or other directly targeted approaches to achieve the WSHs-A objectives and outcomes.

As part of the needs assessment, the Consultant should identify opportunities for intervention and collaboration with the projects or activities of decision-makers, community and religious leaders, private partners, other international donors, existing professional and credible cooperatives, CBOs and NGOs in Zarqa Governorate, including Zakat committees, women's groups and associations, universities, schools, etc.

The needs assessment shall also assess current and previous water and wastewater interventions for behavioral change, social marketing, community education and awareness, and sustainability conducted in Zarqa Governorate. The needs assessment will ensure that the WSHs-A is not duplicative of other efforts and messages. The assessment shall include determining the receptivity of Zarqa residents towards these communication and outreach methods, their success stories, achieved outputs and outcomes, in addition to the encountered challenges and implemented measures to overcome them.

As noted previously, women play an important role in managing and maintaining water at the household level. The needs assessment should pay particular attention to how the WSHs-A can enhance benefits to women through their active involvement (training, decision making, etc.) in household water quality maintenance and water-use efficiency. Moreover, the needs assessment should explore how the WSHs-A could assist women to use these opportunities of increased access to water or training in household repair and maintenance to improve household or individual income generation.

2. WSHs-A Communication Strategy: The Strategy shall describe the target audiences, campaign concepts, and advise on the most suitable communications and outreach approach to be implemented during the course of the WSHs-A implementation phase, including trainings. The Strategy will include the main target audiences and identify the objectives and messages for each of these audiences as well as the best communication, outreach, or training tactics to effectively reach them. The Strategy should propose measures to leverage financial resources, expertise and marketing networks from the private sector and use those assets in a way that maximizes benefits and allows better achievement of the overall objective of this activity.

The Consultant should design the outreach campaign to be consistent with the MCA-Jordan M&E Plan and SGIP. The Strategy should explain how the indicators included in these documents will be met through the various activities. It should also make suggestions for any additional indicators to measure the success of the WSHs-SOES.

The implementation budget for the WSHs-A Communication Strategy (including trainings) **shall not exceed 1,000,000 USD**<sup>21</sup>. The Campaign Strategy will require a detailed, balanced, itemized cost estimate to ensure that the fixed price lump sum for this task is being used as effectively and efficiently as possible in order to meet the WSHs-A objectives.

Furthermore, the Consultant will include the first Annual Communication Plan that will highlight specifically the type of communication, outreach, or training effort for each target audience, detailed cost estimates, potential partners, and implementation schedules. The Plan shall detail the methods, schedules, materials, persons responsible, and costs for all activities.

## Task 3: WSHs-ISW implementation design

The Consultant shall design a Survey Questionnaire of NAF beneficiaries in Zarqa Governorate to assess their household socio-economic situation including a consideration of gender, disability, women-headed households and other markers of vulnerability, in addition to inspecting the condition of their water and wastewater network, and identifying related infrastructure needs. The survey instrument will be developed by the Consultant in consultation with MCA-Jordan, MCC and DOS or any other entity chosen by MCA-Jordan. The survey will collect information to:

- Assess the household socio-economic situation of NAF beneficiaries.
- Identify the economic burden of NAF families due to poor residential water and wastewater networks, including cost associated with hazards of improper water storage and its substitution with purchased water.
- Assess the satisfaction of NAF beneficiaries with the delivered water quality and quantity.
- Assess the infrastructure condition and needs of the residential water and wastewater networks.
- Based on the survey results, propose eligibility criteria and methodology to determine the list of eligible beneficiaries and interventions for the WSHs-ISW.

The survey will be implemented by DOS, or any other entity chosen by MCA-Jordan, with

The amount of USD 1,000,000 is an all-inclusive fixed-price, lump-sum covering all costs required to provide the Services of this Task in accordance with the approved Campaign Strategy and in terms of this Contract. This covers staff cost and all costs associated with conducting workshops, seminars, annual events, town-hall meetings and training activities, and all costs associated with the production and dissemination of educational leaflets, brochures, advertisement in print and mass media.

the Consultant providing a qualified technician to accompany each DOS survey team for physical assessment of the residential water and wastewater networks and identification of the needed construction works for rehabilitation and maintenance of the networks. The qualified technician will also collect GIS coordinates and photos for each surveyed household. To implement the survey, DOS estimates that it will use 22 teams deployed for around 13 weeks in the field. The Consultant will be responsible for the quality of the survey design and physical assessment while DOS will be responsible for the quality of the collected survey data.

The Consultant will receive the results dataset in Oracle or CSPro format from DOS for data analysis. The Consultant will analyze the results of this survey to make recommendations for eligibility criteria that considers following list of concerns:

- Eligibility of non-NAF beneficiaries to be connected to the public wastewater network
  if they were residing in a multi-resident building that includes eligible NAF
  beneficiaries.
- Property ownership issues such as refugee camps, renters with and without formal agreements with the property owner, living in family-owned properties, and other situations.
- Cost effectiveness, how to maximize benefits with limited infrastructure budget and multiple needs, in addition to practicability of infrastructure implementation.
- Sustainability of investment as a utilized component of the beneficiary's in-home water quality/quantity management.
- Geographic distribution of beneficiaries (rural and urban).
- Willingness/ability to pay and possible financing mechanisms (cost-free, revolving loans, subsidies and rebates, cost-sharing, etc.)
- Inclusion of women-headed households and other vulnerable groups.
- Urgency of infrastructure needs.
- Socioeconomic situation of family.

The Consultant will prepare a Survey Report that will summarize the results and recommendations to address the concerns above in the implementation of the program. The Survey Report will define the methodology for identifying a list of eligible NAF beneficiaries to participate in the WSHs-ISW. Upon, identifying the list, the Consultant will contact the eligible NAF beneficiaries to confirm their interest in participating in the WSHs-ISW through a form to be filled and signed by their side. The form would confirm their interest in the program, as well as acknowledge any requirements by the program that would ensure sustainability (such as commitment to participate in the training programs offered by the consultant and commitment for not selling the installed items).

The Consultant shall assist MCA-Jordan in preparing the Works Requirements necessary for selecting the WSHs-ISW Contractor. The Works Requirements will include preparation of the Bill of Quantities, Technical Specifications, Drawings, and Environmental, Health and Safety Plan that will compose the works requirements. The Consultant shall also participate in or advise the technical evaluation panel for selection of the Construction Contractor as requested by MCA-Jordan.

The Consultant will consider the information gathered in the survey to produce a Procedures Manual for the WSHs-ISW. The Procedures Manual will identify the potential beneficiaries

based on the eligibility criteria and describe an application process by which eligible beneficiaries can choose to participate in the program. The application process should be developed to manage the expectations of NAF beneficiaries and the public as a whole. The Procedures Manual will also specify the procedures for the implementation of the WSHs-ISW and establish a work plan. The Procedures Manual should identify a method to ensure the sustainability of the investment by the participating NAF beneficiary. This might include requirements for agreements, trainings, follow-up visits, etc.

The Procedures Manual will include a mechanism to collect and respond to complaints from WSHs-ISW participants. The grievance/complaint mechanism will be written in coordination with MCA-Jordan to be consistent with other MCA-Jordan grievance/complaint resolution procedures. The Procedures Manual will detail the coordination between the WSHs-SOES consultant and Construction Contractor in order to schedule appointments, conduct works, report on M&E indicators as specified in the WSHs-A M&E Plan, and any other approval or review procedures. The Procedures Manual will take into consideration the special needs of beneficiaries (women-headed households, disabilities, refugee status, or other vulnerable people). The Procedures Manual will also include an Environmental, Health and Safety Plan for the Construction Contractor to follow during installation. In addition, it will describe the requirements and planned sequence of steps to be taken for accepting the works performed by the Construction Contractor and for closing out the WSHs-ISW.

## **Implementation Phase**

## Task 4: Implementation of the outreach campaign

This task will be designed in the design phase. MCA-Jordan has budgeted USD1,000,000<sup>22</sup> for the implementation of the outreach campaign. At this time, MCA-Jordan envisions that this task may include the following types of activities, but this is up to the Consultant to determine based on the results of the needs assessment:

- Design, production and dissemination of awareness and educational material primarily in Arabic (including color-printed leaflets, brochures, mass media, etc.).
   Development of all materials must take literacy levels, social and gender issues into account.
- 2. Awareness workshops, seminars, town-hall meetings, and semi-annual events on water situation in Jordan, residential water best management practices, in addition to health issues associated with water quality and measures to overcome them. These workshops should be designed to integrate and address gender and social factors.

The amount of USD 1,000,000 is an all-inclusive fixed-price, lump-sum covering all costs required to provide the Services of this Task in accordance with the approved Campaign Strategy and in terms of this Contract. This covers staff cost and all costs associated with conducting workshops, seminars, annual events, town-hall meetings and training activities, and all costs associated with the production and dissemination of educational leaflets, brochures, advertisement in print and mass media.

Efforts should be made by the consultant to ensure women's active participation in all activities and events.

- 3. Train CBOs, school and university students, parents, women, and participants of the WSHs-ISW on water-related issues such as residential water best management practices, simple water audits, health and hygiene, proper water storage and cleaning of water storage tanks.
- 4. Trainings may also target opportunities for home-based industry as a result of saving water and water-related income-generating projects particularly for women and other disadvantaged groups in Zarqa Governorate. The latter includes training on plumbing works such as identification and repair of water leaks, proper maintenance of households' water systems, in addition to replacement of sanitary fixtures and leaking/broken pipes. It may also include training on the general-water issues mentioned above.
- 5. For home-based industry opportunities, the Consultant is encouraged to link individuals interested in income generating activities with existing resources such as micro-finance institutions or similar existing projects. Interested women could also be organized as a group so they can network with CBOs or other relevant stakeholders to solicit demand for their income generating activities.
- 6. Continually leverage financial resources, expertise and marketing networks from the private sector and use those assets in a way that maximizes benefits and allows us to better achieve the overall objective of this activity. This could include, but not limited to, marketing, communication, and infrastructure works and equipment.
- 7. Throughout the implementation of this task, the Consultant should continually collect information about the satisfaction of WSHs-SOES participants. The Consultant will report results, achievements and challenges to MCA-Jordan, implement corrective measures accordingly, and conduct an annual event to exchange these results with stakeholders and counterparts including the Governor of Zarqa, municipalities, NGOs, and CBOs.

### Task 5: Administration of the WSHs-ISW

The Consultant will specify the implementing procedures and select the eligible NAF beneficiary participants for this task in the Design Phase. Based on available funding, MCA-Jordan estimates the number of eligible beneficiaries to be approximately 3,500. Consultants should use this number in the consideration of their proposal. The Consultant shall be responsible, inter alia, for the following:

- 1. Recruitment of eligible NAF beneficiaries to participate in the program and management of expectations regarding the scope and selection of beneficiaries.
- 2. Provide Construction Contractor with the necessary information to complete the infrastructure works, including contact information, drawings, etc.

- 3. Provide quality assurance of the materials and fixtures that will be used by the Construction Contractor.
- 4. Conduct supervision and oversight on the works implemented by the Construction Contractor. Review and approve the infrastructure works completed by the Construction Contractor. If the Consultant discovers any errors in the construction works, the Consultant shall notify the Construction Contractor in writing about the defect and the latter shall take corrective actions at no cost.
- 5. Review the Construction Contractor's compliance with the Environmental, Health and Safety Plan.
- 6. Prepare templates for periodic reports to be filled out by the Construction Contractor and submitted to the Consultant. The latter will also review all reports and invoices submitted by the Construction Contractor before submitting them to MCA-Jordan. Monitor and keep track of all contractual requirements/documentation for the Construction Contractor as per MCA-Jordan's instructions. This could include, but not limited to, tax exemptions, contracts, amendments (if any), and financial documentation.
- 7. Monitor the cost of the construction works performed by the Construction Contractor during the implementation of the infrastructure works through oversight of the actual cost against the budgeted cost to identify cost deviations and recommend corrective measures and opportunities for cost savings.
- 8. Implement a complaint resolution mechanism as per the Procedures Manual in coordination with MCA-Jordan's grievance/complaint resolution mechanism.
- 9. Coordinate, report to-, and liaise with MCA-Jordan on all WSHs-ISW deliverables, outcomes, success stories and challenges. Throughout the implementation of this task, the Consultant should continually collect information about the satisfaction of WSHs-SOES participants. The Consultant will report results, achievements and challenges to MCA-Jordan, and implement corrective measures accordingly. The Consultant shall provide inputs in a form agreed-upon with MCA-Jordan.

## Task 6: Project close-out

This task represents the Consultant's requirements to support MCA-Jordan with the final close-out of the WSHs-A. The required activities under this task shall include:

• Preparation of a Close-out Plan for the WSHs-A that provides a disciplined and systematic approach to plan and manage the completion and close-out of the WSHs-A services and works. Development of the Close-out Plan should begin with the earliest development of the WSHs-A, and evolve as the WSHs-A progresses. The Close-out Plan should address project transition, personnel de-mobilization, and asset transfer; and pay particular attention to how the investments will be sustained. It should state the Consultant's approach towards exchange of information with stakeholders and ensuring sustainability of WSHs-A beyond the Compact.

Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

• Close-out Event: the Consultant should conduct a close-out event near the end of the WSHs-A that includes partners and relevant stakeholders to present the achievements, faced challenges and impacts. The purpose of this event is to explore new partnerships and opportunities to ensure sustainability of the most successful aspects of the project. The event should include training for relevant stakeholders on topics critical to the sustainability of the project successes such as the project management, maintenance, or other follow-up/oversight requirements to the WSHs-A.

Project management contract closure, whereby the Close-Out Plan will be implemented and a Project Close-Out Report will be submitted to MCA-Jordan and relevant stakeholders for their review and approval.

## 4. Reporting Requirements and Deliverables

The Consultant is required to prepare and submit several routine progress reports along with other project deliverables. The specific requirements for these submissions are presented below. All required deliverables will be submitted in electronic form as well as in hardcopy. Deliverables will be considered "draft" upon initial receipt. Drafts will be reviewed and accepted by MCA-Jordan and comments will be sent to the Consultant for modification. Final documents will be submitted in English and/or Arabic language as listed below with appropriate number of copies as requested by MCA-Jordan. All training materials are to be delivered in the form of transferrable and replicable documents in electronic copy and will be presented in Microsoft Office 2010 or any other relevant software in Arabic and/or English language.

## 4.1 Reporting Requirements

The Consultant shall be responsible for preparing and submitting the following reports:

- Annual Work Plans
- Close-out Plan
- M&E Plan for WSHs-A
- Monthly Progress Report
- Quarterly Progress Report
- Annual Performance Report
- Close-out/Final Report

The Consultant is required to submit all reports in a form compatible to MCA-Jordan's Reporting System to assist in meeting MCC's reporting requirements. In line with the MCC Gender Policy, each report is to contain an update on gender and social integration, strategies and monitoring.

Below is a description of each of the required reports.

#### 4.1.1. Annual Work Plans

Within four weeks of receiving notice to proceed, the Consultant shall prepare and submit a detailed work plan for tasks 2 and 3. This document should include:

- Executive summary.
- Detailed work plan description.
- Preliminary schedule for the Consultant's tasks with critical milestones identified.
- Staffing plan with clearly identified roles and responsibilities.
- Breakdown of anticipated level of effort by the major activities.
- List of any foreseen impediments to finishing the assignment in accordance to the TOR.

In the Implementation phase, the consultant shall also prepare annual work plans that follow the above structure. The first annual work plan for the implementation phase will be submitted with the Communication Strategy and Procedures Manual respectively. The work plans will be bound with color graphics and photographs as appropriate. The work plans will be bound with color graphics and photographs as appropriate. The draft annual work plans

shall be submitted not later than August 31 of every year. The final annual work plans shall be submitted no later than one week after receipt of MCA-Jordan comments.

#### 4.1.2. M&E Plan for WSHs-A

At a minimum the M&E Plan for WSHs-A will include:

- A summary of the program logic, detailing the overarching goal of the intervention and expected outcomes;
- A select number of key indicators (including gender responsive indicators), drawn from the program logic, with their definitions, baseline values and targets;
- Output and process indicators with their definitions, baseline values and targets;
- General requirements for data collection, reporting and data quality reviews; and
- Requirements for the implementation of the M&E Plan.

It is further noted that the M&E Plan shall also include, where applicable, the identification of tasks necessary for collecting and recording the data required for measuring the Compact indicators and supplemental indicators under the Consultant's responsibility and reporting to MCA-Jordan on quarterly basis (i.e. before the first of March, June, September, and December of each year). If a baseline is required for any of the supplemental indicators, the Consultant will include tasks and set strategy for collecting this baseline. In the plan for tracking indicators, the Consultant will identify the responsible individuals/parties for collecting data.

The Final M&E Plan for WSHs-A will include templates of the instruments to be used for collecting data (the templates need not to appear in the Preliminary M&E Plan submitted with the proposal).

The Consultant shall also prepare the reports in the format of MCC's Indicator Tracking Table (a sample is included in the list of documents available at the MCA-Jordan website) or another format proposed by MCA-Jordan.

The exact processes for transmitting information about M&E will be discussed and determined with MCA-Jordan and also reflected in the M&E Plan. The Consultant will be responsible for providing MCA-Jordan with timely updates on the parts specifically referring to the WSHs-A.

The frequency of updates will depend on the nature of the indicator. The Consultant should propose a subset of indicators to report on a monthly basis that are straightforward to collect. The process milestones, in particular, have to be reported monthly. Other indicators will be reported on a quarterly or annual basis as agreed to with MCA-Jordan and recorded in the Indicator Tracking Table.

The M&E Plan for WSHs-A shall be submitted along with the Inception Report and shall be modified and submitted with the annual workplans as seen necessary.

### **Data Quality Review**

M&E data is the key source of information on progress towards the achievement of results of the WSHs-A and supports decision making by MCA-Jordan. Ensuring that the underlying data is of good quality is essential to maintain a high level of confidence in the decisions that

are made using that data.

Data Quality Reviews (DQRs) are a mechanism to review and analyze the utility, objectivity, and integrity of performance information. To that end, MCA-Jordan may undertake DQRs, either through the M&E unit or through an external independent entity, of the indicators identified and reported under the M&E Plan for WSHs-A at its discretion during the implementation of the activity.

In summary, the Consultant should refer to MCC *Policy for Monitoring and Evaluation of Compacts and Threshold Programs, May 1, 2012* to serve as reference in the development of the M&E Plan for the WSHs-A;

http://www.mcc.gov/documents/guidance/policy-050112-monitoring-and-evaluation.pdf.

#### 4.1.3. Close-out Plan

The Close-out Plan will provide a disciplined and systematic approach to plan and manage the completion and close-out of the WSHs-SOES and WSHs-ISW. The Close-out Plan will describe the requirements and planned sequence of steps to be taken for accepting the works performed by the Construction Contractor and for closing out the WSHs-A. The Close-out Plan should address project transition, personnel de-mobilization, and asset transfer. It should also include a sustainability management plan that ensures sustainability of intervention after the lifetime of the Compact.

The initial Close-out Plan shall be submitted along with the first workplan and shall be modified and submitted with the annual workplans as seen necessary.

### **4.1.4.** Monthly Progress Reports

During the Implementation Phase, the Monthly Progress Reports (MPRs) shall be prepared by the Consultant and submitted to MCA-Jordan. The specific format of the progress report will be developed in consultation with MCA-Jordan. In general, the report will cover the status of work to date and the expenditure of time and money. As a minimum, it shall include the following elements:

- Executive summary.
- A narrative description of achievements and accomplishments performed during the preceding month.
- Deliverables against their planned timeline.
- A forecast of major work elements to be undertaken in the coming month.
- Issues and challenges and means for addressing them.
- An expenditure table summarizing the total budget and expenditures during the preceding month and total cumulative expenditure to date by each task.
- A review of billing and payment status.
- Indicators identified in the WSHs-A to be reported on a monthly basis.

The MPR will be bound with color graphics and photographs as appropriate. The reports will be delivered to MCA-Jordan within 5 calendar days after the end of each month.

## 4.1.5. Quarterly Progress Reports

During the Implementation Phase, the Consultant shall prepare and submit Quarterly Progress Reports (QPRs) that are comprised of the following:

- Executive summary.
- Description of the principal quarterly activities done by the Consultant and their accomplishments (including progress against agreed-upon schedule and against desired Compact outcome targets and progress indicators).
- Description of the planned tasks for the upcoming quarter as per the approved work plan. This also includes explanations of any significant modifications or changes to the approved work plans and detailed budgets.
- A review of the WSHs-A budget and timeline that includes:
  - An expenditure table summarizing the total budget and expenditures during the preceding quarter and total cumulative expenditure to date by each task.
  - A review of billing and payment status.
  - Needed remediation steps so as not to exceed the budget.
- Updated Risk Management Report including an analysis of project progress, risks, timeline and explanations of any significant flaws and deviation or modifications from the work plans and timelines. The Consultant shall make recommendations for corrective or mitigation measures, as necessary.
- Issues and challenges and means for addressing them.

The draft QPR shall be submitted prior to Dec 1, Mar 1, and June 1 of each calendar year. Three QPRs will be submitted each year. The final QPR shall be submitted no later than five calendar days after receipt of MCA-Jordan comments.

### **4.1.6.** Annual Performance Reports

The Consultant shall prepare Annual Performance Reports (APRs). The APR format differs from the QPR format in that it should include succinctly stated performance evaluation of the entire activity as per the WSHs-A M&E Plan, with adequate concise narrative and graphic depiction of the annual performance metrics compared with baseline work plans and other data, as appropriate.

The draft APR shall be submitted not later than one week prior to September 1 of every year. The final APR shall be submitted no later than one week after receipt of MCA-Jordan comments.

## 4.1.7. Close-out/Final Report

The Consultant shall prepare a comprehensive Final Report describing all tasks undertaken during the program, including a description of methodology, targeted participants and beneficiaries, actual vs. baseline results, performance indicators, etc.

The Final Report shall include, but not limited to:

• Executive Summary.

Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

- Main achievements and accomplishments.
- Summary of budget and schedule performance in comparison to plan.
- Sustainability of intervention.
- Conclusion.
- Lessons learned and analysis.
- Appendices (as needed).

The Final Report shall replace the last APR that may be due within the same period. The draft report shall be submitted not later than one month prior to the contract expiry. The final report shall be submitted no later than one week after receipt of MCA-Jordan comments.

## 4.2 Deliverables

The Consultant shall submit the following deliverables as described in sub-section 2 and sub-section 4.1 of this TOR:

**Table 3:** Key deliverables categorized into three components as follows:

De	liverable	Draft Due	Final Due	Language
Pr	oject Initiation			
1.	Inception Report	Week 5 from NTP	Not later than one week after receiving MCA-Jordan comments.	English
De	sign Phase			
De	sign of the outreach campaign			
2.	Needs Assessment Report	Week 13 from NTP	Not later than one week after	English
3.	WSHs-A Communication Strategy	Week 19 from NTP	receiving MCA-Jordan comments.	
W	SHs-ISW implementation design			
4.	Survey questionnaire	Week 7 from NTP	Not later than one week after	Arabic/ English
5.	Survey report	Week 30 from NTP	receiving MCA-Jordan	English
6.	Works Requirements (Bill of Quantities, Technical Specifications, Drawings, Environmental, Health, and Safety Plan	Week 30 from NTP	comments.	English
7.	Procedures Manual	Week 32 from NTP		Arabic/ English
Im	plementation Phase			
Im	plementation of the outreach campaig	çn		
8.	Implement the outreach campaign.	Starts within seven months from Notice to Proceed (NTP) and conducted per approved annual work plans		Mainly Arabic
Ad	ministration of the WSHs-ISW			
9.	Supervise and monitor construction works	Starts within thirteenth months from Notice to Proceed (NTP) and conducted per approved annual work plans		Arabic/ English
Pr	oject close-out			
10.	Close-out plan	Due 2 weeks after approval of Communication Strategy		English
11.	Close-out event	No later than one month prior to the	Not later than one week after	Arabic
12.	Close-out report- completed per the approved Close-out Plan	contract expiry	receiving MCA-Jordan comments.	English

Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

## 5. Payment Schedule

The Payment Schedule shall be finalized during negotiation with the successful bidder, payment schedule will be according to the following:

Table 4: Preliminary Payment Schedule for the WSHs-SOES

Deliverable	Time schedule	Payment due	Percentage of payment		
1- Design Phase					
Task 1: Project initiation			10% of Design Phase Price		
Inception report	Week 5 after NTP	Upon approval by MCA-Jordan	10% of Design Phase Price		
Task 2: Design of the outreach ca	45% of Design Phase Price				
Needs assessment report	Week 13 after NTP	Upon approval by MCA-Jordan	15% of Design Phase Price		
WSHs-A Communication Strategy	Week 19 after NTP	Upon approval by MCA-Jordan	30% of Design Phase Price		
Task 3: WSHs-ISW implementation	on design		45% of Design Phase Price		
Survey questionnaire	Week 7 after NTP	Upon approval by MCA-Jordan	5% of Design Phase Price		
Survey report and work requirements	Week 30 after NTP	Upon approval by MCA-Jordan	10% of Design Phase Price		
Procedures Manual including Health and Safety Plan	Week 32 after NTP	Upon approval by MCA-Jordan	30% of Design Phase Price		
2- Implementation Phase		l			
Deliverable	Time schedule	Payment due	Amount of payment		
Task 4: Implementation of the ou	Max of \$1,000,000				
Implement the outreach campaign	Quarter 3-12	Upon approval of MCA-Jordan of the quarterly progress reports and delivered material	10% of Task (4) Price per quarter.		
Task 5: Administration of the WS					
Supervise and monitor construction works	Quarter 5-12	Upon approval of progress reports by MCA-Jordan and	12.5% of Task (5) Price per quarter.		

Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

Deliverable	Time schedule	Payment due	Percentage of payment
		subject to availability	
		of staff and	
		man-month input	
Task 6: Project close-out			
Final close-out report as per the	Month 38	Upon approval by	Per the bidder
close-out plan		MCA-Jordan	proposed Price for
			Task (6).

## **6. Personnel Requirements**

### 6.1 Introduction

The Consultant shall provide the personnel required to properly execute the works described under the scope of services of this TOR. The personnel to be provided by the Consultant shall be available for the entire duration of the professional services according to the staffing schedule. The team shall be headed by a well-qualified full-time Team Leader and supported by other team members as required to perform the full range of services. CVs shall be provided for all proposed key and other key personnel, including a methodology as to why they were selected for this assignment.

MCA-Jordan shall approve the Consultant project team structure, qualifications, and level of staffing. The approved minimum staffing requirements as put forth in the Consultant's proposal shall be maintained at all times. Authority for financial approvals and commitment authorization for the project will remain with MCA-Jordan.

During Contract Term, MCA-Jordan shall have the authority to request the consultant to replace any team member that MCA-Jordan at its sole discretion decide that his performance is under the required level, the consultant shall within 60 days of the request submit a substitute with no less experience and qualifications than what is required.

## **6.2** Key Personnel

As indicated above, the Consultant shall provide the full range of personnel needed to perform the services described in this TOR. As a minimum, MCA-Jordan deems the following positions as Key Personnel:

- Team Leader- for the full duration of the Contract
- Communication and Outreach Specialist- For the full duration of the Contract
- Social and Gender Specialist- for the full duration of the Contract
- Project Engineer- for the full duration of the Contract

However, bidders are invited to improve upon this minimum requirement and, if needed, incorporate additional technical expertise and capacity.

Bidders may propose their own team organization; however, MCA-Jordan desires a structure to enable the easy evaluation of performance of individuals and teams across the program. The bidder may propose his own arrangement for project management and control staff.

## **6.3** Qualifications of Key Personnel

Following are the required minimum qualifications for the Consultant's designated key personnel.

## **Team Leader**

The Team Leader will be responsible for the day-to-day management of all project tasks and components, reporting to MCA-Jordan, staff management, quality assurance, and supervision. The Team Leader shall be based in Zarqa for the full duration of the respective contract and shall have experience and qualifications in management of community outreach projects of similar size and complexity.

The designated Team Leader shall have the following minimum qualifications and experience:

- A bachelor degree in social sciences, communication, engineering or related field. Graduate degree preferred.
- Approximately twelve years of demonstrable experience in projects of similar size and complexity, of which seven years of experience in project management.
- Approximately 5 years' experience in social and community development, outreach, planning, and working with NGOs and CBOs.
- Managed at least one (1) project with a value of at least \$4 million.
- Excellent written and oral communication skills in English.
- Relevant experience with the local community in Jordan is preferred.

## **Communication and Outreach Specialist**

The Communication and Outreach Specialist will be responsible for the development of communication plan and outreach materials, addressing and understanding the related behaviors within communities, providing inputs for communication with the local community, developing the skills of the NGOs, CBOs and other groups in awareness and communication with local communities, organizing annual events, and working closely with WSHs-ISW. The key qualifications are as follows:

- A bachelor degree in communication, marketing or related field, graduate degree preferred.
- Approximately ten years of experience in communication and outreach, out of which three years on water related projects, working with community groups and NGOs and CBOs.
- Experience in developing communication strategies, conducting outreach for diverse groups, creating and tailoring communication materials for diverse social groups, and events planning.
- Excellent written and oral communication skills in English and Arabic.
- Relevant experience with the local community in Jordan is preferred.

### Social and Gender Specialist

The Social and Gender Specialist will support the design and implementation of targeted activities for women and all vulnerable groups to ensure integration of all segments of society in the WSHs-A and overcome gender imbalances. The Social and Gender Specialist will work very closely with the Communications and Outreach Specialist to ensure that gender and vulnerability are taken into account throughout the communications and outreach activities.

The Social and Gender Specialist shall have the following minimum qualifications and experience:

- A bachelor degree in anthropology, sociology, public policy, community development, or related field. Graduate degree preferred.
- Approximately seven (7) years of experience in social and gender related issues and integration in community projects. Experience in the water and sanitation sector preferred.
- Experience in providing input or conducting outreach, social and gender assessment, and in conducting analytical work on survey development and implementation.
- Experience in working closely with civil society, NGOs, government, private sector, CBOs and other relevant stakeholders.
- Relevant experience with the local community in Jordan is preferred.
- Excellent written and oral communication skills in Arabic and English.

### **Project Engineer**

The Project Engineer will supervise the assigned technicians that will accompany DOS survey team in their visits to NAF beneficiaries to assess their infrastructure condition, provide input and participate in the outreach campaign, identify a mechanism for the implementation of the WSHs-ISW, and prepare BOQs, drawings, and designs for the construction of works. The Project Engineer should have experience in management of construction works similar to the ones implemented through the WSHs-ISW.

The Engineer shall be full-time employee based in Zarqa and shall have the following minimum qualifications and experience:

- A bachelor degree in civil, architectural or mechanical engineering.
- Approximately ten years of experience with at least 3 years of demonstrable experience in managing and overseeing the construction of assigned water and wastewater infrastructure projects of similar nature and extent to the services described in this TOR.
- Experience in developing bills of quantities, budgets, specifications, designs and drawings.
- Excellent written and oral communication skills in English and Arabic.
- Prior experience in Jordan is preferred.

## **Other Key Personnel**

The bidder shall propose additional key personnel as required for the performance of the scope of services in this TOR who may only be needed on an interim basis. These other support personnel could include a pool of specialists to be available when needed (on short, medium and long-term assignments) by the Consultant. The bidder shall indicate how and when these personnel will be utilized during implementation.

## **Non Key Staff**

Water Smart Homes Activity-Social, Outreach and Engineering Services – Contract No. (Central- 2/2013)-MCC

The Consultant shall propose appropriate required supporting staff as needed for the performance of the scope of services in this TOR which may include, but not limited to:

- Statistician
- Data Analyst
- Field Inspector
- Surveyors, technicians
- Support staff (secretary, drivers, etc.).

## 7. Reference Documents and Information

The following reports and or data sources will be available at the MCA-Jordan website:

## MCA-Jordan M&E Plan, March 2012

The M&E Plan is a tool to manage the process of monitoring, evaluating and reporting progress towards Compact results.

## MCC - Policy for Monitoring and Evaluation of Compacts and Threshold Programs, May, 2012

This policy governs the M&E of all MCC Compacts and threshold programs. This includes M&E of (i) all Compacts, initial M&E Plans, and revisions to M&E Plans; and (ii) all Threshold Program Agreements signed after the effective date.

## Social and Gender Integration Plan, June, 2012

The Social and Gender Integration Plan (SGIP) is an operational document designed to systematize and ensure gender integration across compact projects and activities. It is also intended to highlight particular social constraints and opportunities that may be relevant across sectors as well as risks that need to be managed.

# The Study of the Benefits to the Poor of Millennium Challenge Corporation Financed Projects in the Water Sector, April 2010

This Inception Report is part of the consultancy services for the Study of the Benefits to the Poor of Millennium Challenge Corporation Financed Projects in the Water Sector and provides a background and an understanding of the project assignment as well as the methodology proposed to be adopted.

## Household Infrastructure and Knowledge Improvement Intervention design study, July 2010

The Household Infrastructure and Knowledge Improvement Intervention targets household water practices to improve water potability and increase water efficiency at the household level.

## The Study of the Benefits to the Poor of Millennium Challenge Corporation Financed Projects in the Water Sector, diagnostic report, April 2010

The Study of the Benefits to the Poor of Millennium Challenge Corporation Financed Projects in the Water Sector has three principal objectives:

- 1) Distribution of Potential Benefits: Quantify the share of benefits arising from the MCC investments accruing to poor households.
- 2) Cost Effectiveness and Feasibility of Potential MCC Interventions.

3) Preparation of an investment proposal that presents a strategy to implement one identified recommendation for enhancing the relevance of selected improvements in urban water infrastructure to poor households and that would be suitable for consideration by MCC as part of the prospective Compact with Jordan.

## Indicators of the 2009 Water Use and Socio-Economic Survey for Zarqa Governorate, DOS, April 2010

This Survey provides data on the water and wastewater condition in around 1,200 households in Zarqa Governorate, in addition to identifying their socio- economic situation and satisfaction with water quantity and quality.

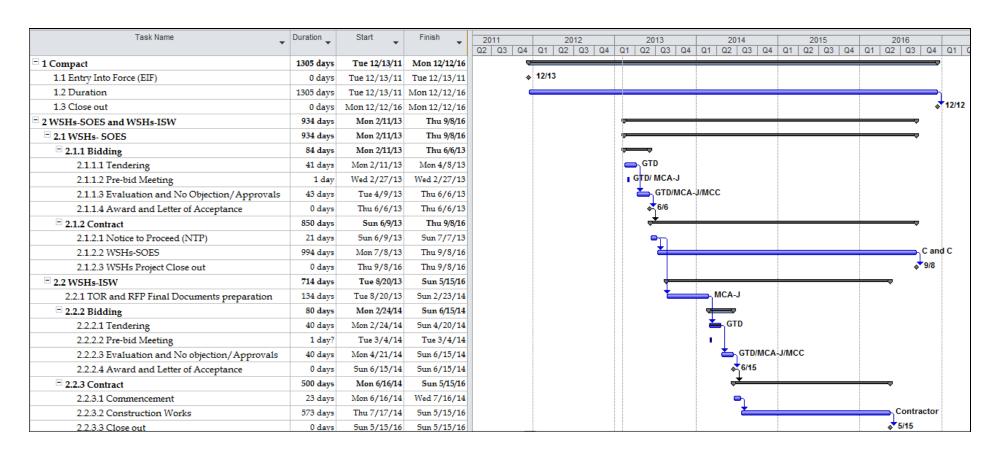
## Supplementary Analysis of 2009 Water Use and Socio-Economic Survey for Zarqa Governorate, July 2010

This report supplements the official analysis of the "2009 Water Use and Socio-Economic Survey for Zarqa Governorate" prepared by DOS.

## Jordan Water and Wastewater Output-Based Aid Study, Feasibility of an OBA Scheme (Task 1 Report), April 2010

This report presents an understanding of the political, legal and regulatory environment, establishes a financial model for household connections, and assesses their affordability to connect and the available financing options.

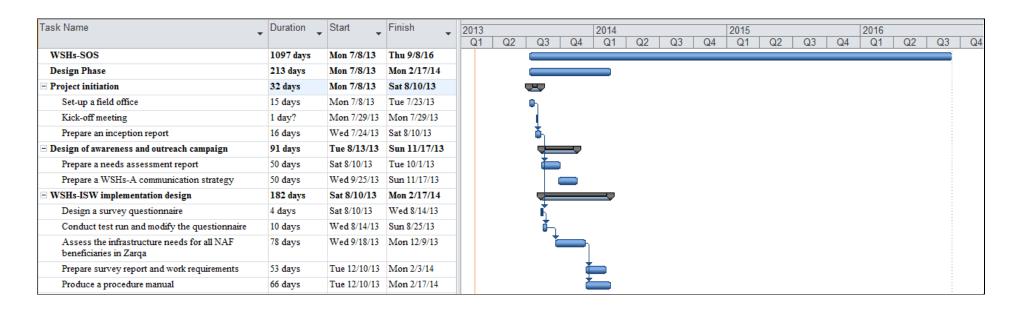
## 8. Preliminary Implementation Schedule



Water Smart Homes Activity-Social, Outreach and Engineering Services - Contract No. (Central- 2/2013)-MCC

## Implementation schedule for the Social, Outreach and Engineering Services

## **Design Phase**



Water Smart Homes Activity-Social, Outreach and Engineering Services - Contract No. (Central- 2/2013)-MCC

## **Implementation Phase**

