Single Copy Representative Supplemental Questionnaire

Please respond to each of the following questions and return with your completed application, cover letter and resume. Use additional space of necessary.

| Name Date | |
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- 1. Why does working for The Columbian and this particular position interest you?
- 2. In what ways do you personally use a newspaper?
- 3. Share an example from your work history that illustrates an instance where you were faced with a seemingly overwhelming obstacle, and describe how you overcame it.
- 4. Give an example when you coached or managed a group of people. Was the task or project completed with the desired outcome?
- 5. What ideas do you have to creatively display newspapers and increase sales?
- 6. As a consumer or customer, what are your expectations regarding Customer Service?
- 7. What is the number one obstacle that blocks companies from being customer centric?
- 8. Do you have a valid drivers license? Have you been cited for any moving traffic violations in the last three years? If so, please list. (For example: June 2003 speeding 50 in a 35 zone; May 2004 failure to yield right of way, etc.)

Thank you for your time in completing the application and supplement.