

1. **Programme:** Land Tabak und Sonne Sum12
2. **Code for reservation:** LTS SUM12-C
3. **Number of nights & days:** 5 nights – 6 days
4. **Minimum passengers:** 1 passengers
5. **Itinerary:** HAV-HAV
6. **Starts on a (day of week):** Sunday
7. **Frequency:** Every two weeks on Sunday (arrival date)
8. **Starts in (town/city):** Havana
9. **Ends in (town/city):** Varadero
10. **Guide service:** By Havanatur Group, in German (language).
11. **Assistance and supervision services provided:**
 - Reception of customers at the airport by the Havanatur Group guide, who will be waiting at a point where they can be easily seen, identified by a sign showing the Havanatur Group logo.
 - Provision of information by the Havanatur Group guide at the start of the programme, including organizational details of the trip, recommendations regarding the journey and details of the suggested optional activities.
 - Constant attendance at each of the places visited and provision of local information regarding these and the time available for taking advantage of the recommended optionals.
 - Supervision of the vehicles employed and the condition of the rooms assigned in each hotel, before the customers arrive.
12. **Transport:**
 - The vehicles used for transfers under this programme are air-conditioned and have accommodation for luggage. The seating is comfortable and is equipped with audio and radio communications.
13. **Prices:**
 - Net per passenger in EUR.
 - Reservations covering more than one season or agreement period are invoiced at the rates ruling at the programme start date.
14. **Prices include:**
 - Accommodation in HB or AI, as per description.
 - Visits and lunches according to the programme. Transport by air-conditioned coach, according to passenger category.
 - Guide service.
15. **Not included:**
 - Supplements.
 - Optionals.
 - Drinks in the hotel restaurants except A.I.
 - Gratuities.
 - Airport tax on departure (25.00 CUC per pax).
 - Handling fee of 9 Eur /person

16. **Prices of supplements:**
 - Other supplements are specified in the prices appendix.
17. **Additional information:**
 - **Meals:**
 - as described
 - **Accommodation:**
 - In the hotels identified in the programme description.
 - If it proves necessary to divert or relocate customers, a similar or higher class of hotel will be used.
 - **Allotment:** On request.

Maximum per bus : 38 passengers

- **Release period:**
 - 21 Days before arrival dates.
- **Reservations:**
To be made via: reservations@cubanacan.de
- The Tour Operator shall submit or amend the reservation in writing, by fax or E-mail, specifying: guide language, accommodation required according to the rooming list, flight number and time, name of tour leader and other information to facilitate effective service.
- **Child discounts sharing accommodation with adults:**
 - 0 - 2 years: Free of charge.
 - 3 - 12 years: 25% . Max occupancy/room: 3 persons. (1A-1C, 1A-2C, 2A-1C)
 - In case of 1 adults, adults pays single rate.

➤ **Penalties:**

Cancellation:

In case that cancellations lead to a change in range of pax the new range of pax will be applicated for invoicing.

cancellation/non shows room change is submitted to the following penalties:

15 - 1 days before departure	25% of price per pax
NO show	35% of price per pax

18. Shopping trips by customers:

- The list of recommended optional in each of the territories is shown in the hotel tour desk located in the lobby.

BY HAVANATUR INTERNATIONAL B.V.:

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 Vertriebsmarke von Havanatur International B.V.
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www.cubanacan.eu info@cubanacan.de

BY TTOO:

Geschäftsführer: Raul Suarez
 Castro
 Amtsgericht Berlin-
 Charlottenburg
 HRB 90888

Kontonummer/Account Nr: 065196800, Bankleitzahl/Bank code: 100 700 24 IBAN Code: DE29100700240065196800 BIC/SWIFT-Code: DEUTDE33HAN



SALES AGENT OF



PROGRAMME Agreement between: Havanatur International B.V. and _____ (the Tour Operator)
Effective from 1st May 2012 to 31 October 2012 **Date 27.03.12**

19. Programme description: No 1**1st Day Havana** Accommodation and dinner Copacabana Hotel.**2nd Day Havana – Viñales – Havana (355kms)**

Breakfast. Departure to Pinar del Rio. Visit of Cigar Factory and El Paraiso farm. On the way to Viñales visit Cueva del Indio with boat trip throughout subterranean lake. Lunch in a local restaurant. Visits the Prehistorical Mural and then picture time at Los Jazmines Hotel look out point. Accommodation and dinner in Copacabana Hotel.

3rd Day Havana (60kms)

Breakfast. Departure to the lookout point in Morro-Cabaña Fortress. Transfer in bus until to old Havana and walking City tour. Visit museum of Rum and Hotel Ambos Mundos. Visits to Arms Square, The Cathedral Square and La Bodeguita del Medio. Lunch in local restaurant in Old Havana. Afterwards Modern Havana sightseeing passing Central Park, Capitol, Malecon, Revolution Square and University of Havana. Return to the hotel. Accommodation and dinner in Copacabana Hotel.

3rd Day Havana – Viñales – Havana (355kms)

Breakfast. Departure to Pinar del Rio. Visit of Cigar Factory and El Paraiso farm. On the way to Viñales visit Cueva del Indio with boat trip throughout subterranean lake. Lunch in a local restaurant. Visits the Prehistorical Mural and then picture time at Los Jazmines Hotel look out point. Accommodation and dinner in Copacabana Hotel.

4th Day Havana- Guama- Cienfuegos- Trinidad

Breakfast. Departure to Guama with short stop at Fiesta Campesina. Afterwards visit the crocodile Breeding Farm. Lunch in a local Restaurant. Continue to Cienfuegos with Panoramic city tour. Palacio del Valle, Conception Cathedral, Terry Theater. Continue the journey to Trinidad with accommodation in All inclusive Club A Costa Sur Hotel.

5th Day Trinidad

Breakfast. Departure to Trinidad. Walking City Tour of Trinidad. Visit Romantic Museum, Palast of Conde Brunet ,Plaza Mayor, La Canchanchara bar with welcome cocktail. Lunch at local restaurant. Return to hotel accommodation in All inclusive Club A Costa Sur Hotel.

6th Day Trinidad-Santa Clara-Varadero Breakfast. Departure to Santa Clara City. Brief city tour including Vidal Park and Che Guevara mausoleum. Lunch in a local restaurant. Transfer to Varadero hotel. End of the itinerary.

NET PRICES IN EUROS PER PAX

Range of pax	01.05-31.10	
	Sgl	DbI
1	395	395

***** No single supplement will apply.**

2012	Dates	
May	13	27
June	10	24
July	8	22
August	5	19
September	2	16
October	14	28

BY TROPICANA TOURISTIK GMBH.:

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BY TTOO:

Geschäftsführer: Raul Suarez Castro
 Amtsgericht Berlin- Charlottenburg
 HRB 25365

DEUTSCHE BANK AG, Account Nr: 439801200, Bank code: 100 700 24 IBAN Code: DE07 1007 0024 0439 8046 00 BIC/SWIFT-Code: DEUTDE33HAN

Cubanacán International, General Sales Agent of Havanatur Group Calle 1ra Hotel Triton entre 70 y 80 , Playa, Ciudad de La Habana, Cuba.