

Pratt's Stats® Business Sale Submittal Form

Do you wish to have your name and firm associated with the reported information? Yes No Today's Date:

Intermediary Name: Intermediary Firm:

Location of Firm, City: State: Phone:

Product/Service Description of Company Sold:

SIC Code: NAICS: Company Name:

Years in Business: Number of Employees: City of Sale: State of Sale:

Income Data

Data is "Latest Full Year" Reported

Data is Restated (Explain restatements in "Notes" field)

Income Statement Date:

1. Net Sales:

2. COGS:

3. Gross Profit: (= 1-2)

4. Yearly Rent:

5. Owner's Comp:

6. Other Operating Exp:

7. Noncash Charges:

8. Total Operating Exp: (= 4+5+6+7)

9. Operating Profit: (= 3-8)

10. Interest Expense:

11. EBT: (= 9-10)

12. Taxes:

13. Net Income: (= 11-12)

Asset Data

Data is Latest Reported

Data is "Purchase Price Allocation"

Balance Sheet Date:

1. Cash and Equivalents:

2. Trade Receivables:

3. Inventory:

4. Other Current Assets:

5. Total Current Assets: (= 1+2+3+4)

6. Fixed Assets:

7. Real Estate:

8. Intangibles:

9. Other Noncurrent Assets:

10. Total Assets: (=5+6+7+8+9)

11. Long-term Liabilities:

12. Total Liabilities:

13. Stockholders' Equity: (= 10-12)

Transaction Data

Date Sale Initiated:

Date of Sale:

Asking Price:

Selling Price:

(Selling Price includes noncompete value and assumed interest-bearing debt; excludes real estate, earnouts, and employment and/or consulting agreement values.)

Interest-Bearing Liabilities Assumed (\$):

Emplmnt/ConsltAgrmnt(\$):

Noncompete Value (\$):

Amount of Down Payment:

Stock or Asset Sale:

Company Type: (C or S Corp., LLC, LLP, Sole Prop., etc.)

Was there an Employment/Consulting Agrmnt?
Yes No

Was there an Assumed Lease in the Sale?
Yes No

Is there a Renewal Option with the Lease?
Yes No

Additional Transaction Information

Was there a Note in the consideration paid? Yes No Was there a personal guarantee on the Note? Yes No

Terms of Loan Balance or Financing Information: (Length, Rate, Payment, Balloon Payment, etc.)

Balance of Assumed Lease: (Months) Terms of Lease:

Noncompete Length: (Months) Noncompete Description: (Miles Radius, etc.)

Employment/Consulting Agreement Description: (Obligation, Length of Time, Services Required, etc.)

Additional Notes: