



ZERTO BASE PACKAGE AND SUPPORT

**NOVA SCOTIA LIQUOR CORPORATION
93 CHAIN LAKE DRIVE
HALIFAX, NOVA SCOTIA**

NSLC REFERENCE NO: SR-54-I-13

Closing Location: Nova Scotia Liquor Corporation
93 Chain Lake Drive,
Bayers Lake Business Park
Halifax, NS
B3S 1A3

NSLC Contact: Stephen Bayer
Manager, Procurement & Tendering
Email: stephen.bayer@myNSLC.com

1. **TENDER TO SUPPLY THE NOVA SCOTIA LIQUOR CORPORATION WITH ZERTO BASE PACKAGE AND SUPPORT, AS PER SPECIFICATIONS, WITH OPTION FOR FUTURE REQUIREMENTS. THIS TENDER IS FOR A ONE-YEAR PERIOD WITH AN OPTION TO RENEW FOR AN ADDITIONAL TWO ONE-YEAR PERIODS.**
2. The NSLC Policy is to ensure that all firms interested in becoming government suppliers shall be given equitable access to contract opportunities, except that consideration may be shown to Atlantic Provinces suppliers, manufacturers and contractors whenever practical and economically feasible to do so, consistent with The Atlantic Procurement Agreement.
3. Tenders must be delivered to the **Nova Scotia Liquor Corporation Head Office**, prior to the tender closing. Please indicate the Tender Number on your document and/or envelope.

Mailing/Courier
Address:

Nova Scotia Liquor Corporation
Attn: Stephen Bayer – Manager, Procurement & Tendering
Tender No. SR-54-I-13
93 Chain Lake Drive
Halifax, Nova Scotia
B3S 1A3

4. The forms must be completely filled out in ink, or typewritten with the signature in longhand, and the completed form shall be without interlineations or erasures. The tender **must** be addressed to the NSLC Head Office, at the above address.
5. **Inquiries concerning the specifications are to be directed to Sean Lane, Senior Manager, IT Operations at (902) 450-5861 or sean.lane@myNSLC.com**
6. Notification of successful bidder will be communicated to all unsuccessful suppliers immediately after the tender is awarded.
7. Late quotes received after the closing date and time will be disqualified from competition and returned to the bidder unopened.
8. Incomplete tenders and tenders that fail to comply with the specification documents will be rejected.
9. Tenders will **not be accepted by email.**
10. If mailing or delivering to the NSLC's Head Office, please submit **two (2) copies** of your response. Only **one (1)** copy is necessary if faxing to **902-450-6007**.
11. Changes/amendments to Bid Submissions may be accepted by fax provided they are properly identified by company name, control number and due date and are received by the Nova Scotia Liquor Corporation prior to closing date and time. Amendment is to identify change in price only, not revealing the amount of the original bid submitted. Please use the form provided.
For example your Amendment must state:

Change (decrease/or increase) to the original bid excluding HST is \$10,000.00.
Do not show any HST as this is no longer required.

12. Bidder should ensure that all calculations and totals are correct. If any discrepancies/errors are noted in the evaluation process, the unit price will prevail.
13. The NSLC reserves the right to reject any or all bids. This tender implies no obligation on the NSLC to accept this bid or any bid submitted and has the right to cancel this tender if required.
14. All contracts resulting from this tender will be governed under the laws of Nova Scotia.
15. The NSLC reserves the right at any time, with 30 days advance written notice, to cancel the contract with the successful proponent without giving specific reason.
16. Tenders must specify estimated time of completion from tender award.
17. The Bidder shall indicate on his tender form that he has based his prices on the specifications and all addenda issued during this course of tendering. All pricing is to be quoted in Canadian Funds, with FOB NSLC warehouse, unless otherwise specified.
18. The respondent shall ensure that he has in his possession at the time of submission, all addenda that may have been issued. Confirmation can be obtained by checking the tender document as posted on the Public Tenders website at www.gov.ns.ca/tenders.
19. **Bid Evaluation Criteria**

Bids will be prescreened based on compliance with stated specifications.

Step 1

Conforms to Specifications	Pass / Fail
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Step 2

Price	80%
Delivery Timeframe	<u>20%</u>
	100%

**NOVA SCOTIA LIQUOR CORPORATION
TENDER RESPONSE FORM
NSLC REFERENCE No. SR-54-I-13**

TENDER TO SUPPLY THE NOVA SCOTIA LIQUOR CORPORATION WITH ZERTO BASE PACKAGE AND SUPPORT, AS PER SPECIFICATIONS.

For: The Nova Scotia Liquor Corporation From: _____
93 Chain Lake Drive
Bayers Lake Business Park
Halifax, Nova Scotia
B3S 1A3

I hereby fully understand the requirements and specifications of the above Tender, and herewith submit the following prices (Canadian Funds):

Price, as per Specifications & excluding HST, to Supply:

Qty		
1	ZVR-BASE-P Zerto Replication – Base Package Base package including: -2 Zerto Virtual Manager (ZVM) Licenses -15 Replicated VMS	\$ _____
45	ZVR-VM-P-75 Zerto Replication Additional VM up to 75: Zerto Replication License, per VM, single VM, up to 75 VMs	\$ _____
1	ZVR-MS-PRM-BASE-1Y Zerto Replication: 1 Year of premium M&S for Base Package (15 VMs) including: 24x7 phone and email support, 1 hour response, Technical Account Manager and software maintenance updates and upgrades	\$ _____
45	ZVR-MS-PRM-75 VM-1Y Zerto Replication: 1 Year of premium M&S for a single VM, including: 24x7 phone and email support, 1 hour response, Technical Account Manager and software maintenance updates and upgrades	\$ _____

Total shown below must include **Complete Price to supply all items as above** (AS PER SPECIFICATIONS) EXCLUDING HST.

TOTAL (Canadian Funds)

\$ _____

FOB: NOVA SCOTIA LIQUOR CORPORATION, 93 Chain Lake Dr., Bayers Business Park,
Halifax , NS, B3S 1A3.

PLEASE STATE PROPOSED DELIVERY TIMEFRAME: _____ Weeks

PRICE IS GUARANTEED FOR ONE YEAR FROM AWARD: ___ YES

Signature _____

Printed Name/ Position Title _____

Company _____

Address _____

Date _____ Telephone No. _____

Fax No. _____ Email _____

NOVA SCOTIA LIQUOR CORPORATION
AMENDMENT TO BID SUBMISSION

Please **fax** this form to the Nova Scotia Liquor Corporation before the tender closing date and time. Allow a minimum of 15 minutes prior to closing for transmission time as there may be a back log and your submission may be received after the acceptable time frame.

Fax: (902) 450-6007

Date & Time: _____

Company: _____

Re: Tender # **SR-54-I-13**

Number of Pages: _____

MESSAGE:

With reference to the above mentioned project, please adjust our sealed tender as follows:

INCREASE BY: \$_____ to the lump sum

OR

DECREASE BY: \$_____ to the lump sum

No tax portion is required.

OFFICIAL SIGNATURE: _____