AUDIT REPORT



RBC MORTGAGE COMPANY NON-SUPERVISED MORTGAGEE

HOUSTON, TEXAS

2005-CH-1007

MARCH 29, 2005

OFFICE OF AUDIT, REGION V CHICAGO, ILLINOIS



Issue Date	
March 29, 2005	
Audit Report Number	

2005-CH-1007

 TO: John Weicher, Assistant Secretary for Housing-Federal Housing Commissioner and Chairman of Mortgagee Review Board, H
 Margarita Maisonet, Director of Departmental Enforcement Center, CV
 John W. Herold, Associate General Counsel for Program Enforcement, CE

11 Alle FROM: Heath Wolfe, Regional Inspector General for Audit, 5AGA

SUBJECT: RBC Mortgage Company, Non-supervised Mortgagee; Houston, TX; Improper Submission of Late Requests for Endorsement Increased the Risk to Insurance Fund

<u>HIGHLIGHTS</u>

What We Audited and Why

We audited RBC Mortgage Company (also known as Prism Mortgage), a nonsupervised mortgagee approved to originate, underwrite, and submit insurance endorsement requests under the U.S. Department of Housing and Urban Development's (HUD) Single Family Direct Endorsement program. The audit was part of the activities in our fiscal year 2004 Annual Audit Plan. We selected RBC Mortgage Company for audit because of its high late endorsement rate. Our audit objective was to determine whether RBC Mortgage Company complied with HUD's regulations, procedures, and instructions in the submission of insurance endorsement requests.

What We Found

RBC Mortgage Company did not always comply with HUD's requirements on late requests for insurance endorsement. RBC Mortgage Company and its contractor submitted 170 late requests for insurance endorsement out of 5,123 loans tested. The loans were either delinquent or otherwise did not meet HUD's timely payment requirements. RBC Mortgage Company and/or its contractor also incorrectly

certified that mortgage and/or escrow accounts were current. RBC Mortgage Company lacked adequate procedures and controls to ensure that it and the contractor's employees followed HUD's requirements regarding late requests for insurance endorsement. These improperly submitted loans increased the risk to the Federal Housing Administration insurance fund.

What We Recommend

We recommend that HUD's Assistant Secretary for Housing-Federal Housing Commissioner and Chairman of the Mortgagee Review Board

- Require RBC Mortgage Company to indemnify HUD for any future losses on 138 loans with a total mortgage value of \$16,282,212 and take other appropriate administrative actions up to and including civil money penalties.
- Require RBC Mortgage Company to reimburse HUD \$26,066 for the actual loss on FHA Case 137-1967877 since the associated property was already sold.
- Require RBC Mortgage Company to reimburse HUD for any future losses from a \$24,510 claim paid on one insured loan (FHA Case 137-1850047) with a total mortgage value of \$227,930 once the associated property is sold.
- Require RBC Mortgage Company to establish and implement an adequate quality control plan.

We recommend that HUD's Director of Departmental Enforcement Center, in consultation with the Assistant Secretary for Housing-Federal Housing Commissioner and Chairman of the Mortgagee Review Board,

• Take appropriate administrative action against the principals of RBC Mortgage Company based on the information in this report.

We recommend that HUD's Associate General Counsel for Program Enforcement

• Determine legal sufficiency, and, if legally sufficient, pursue remedies under the Program Fraud Civil Remedies Act against RBC Mortgage Company's employees and/or its contractor (Financial Dimensions, Incorporated), and/or their principals for incorrectly certifying that the mortgage accounts for 2 loans were current and no late charges were assessed, and the escrow accounts for taxes, hazard insurance premiums, and mortgage insurance premiums were current for 37 loans submitted for Federal Housing Administration insurance endorsement when, in fact, the mortgage and escrow accounts were not current at submission.

For each recommendation without a management decision, please respond and provide status reports in accordance with HUD Handbook 2000.06, REV-3.

Please furnish us copies of any correspondence or directives issued because of the audit.

Auditee's Response

We provided the results of our late endorsement testing and loan file reviews to RBC Mortgage Company during the audit. We also provided our revised discussion draft audit report to RBC Mortgage Company's President and Chief Executive Officer, and Chief Operating Officer, an attorney representing RBC Mortgage Company, and HUD's staff on February 20, 2005. We conducted an exit conference with RBC Mortgage Company's management and its attorney on February 28, 2005.

We requested RBC Mortgage Company to provide written comments on our revised discussion draft audit report by March 7, 2005. RBC Mortgage Company's President and Chief Executive Officer provided written comments to the revised discussion draft audit report on March 8, 2005 that partially agreed with our finding. With the exception of three exhibits and four binders, the complete text of RBC Mortgage Company's written response, along with our evaluation of that response, can be found in appendix B of this report. We provided HUD's Directors of Lender Activities and Program Compliance, and Quality Assurance Division with a complete copy of RBC Mortgage Company's comments with the three exhibits and four binders.

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BACKGROUND AND OBJECTIVES

RBC Mortgage Company is a wholly owned subsidiary of RBC USA Holdco Corporation. RBC Mortgage Company's headquarters offices are located in Chicago, IL, and Houston, TX. In November 1996, the U.S. Department of Housing and Urban Development (HUD) approved RBC Mortgage Company under its previous name (Prism Mortgage) to convert from a loan correspondent to a non-supervised mortgagee. In December 1996, RBC Mortgage Company received national approval to participate in HUD's Direct Endorsement program as a direct endorsement mortgagee. As a direct endorsement mortgage, RBC Mortgage Company determines that the proposed mortgage is eligible for insurance under the applicable program regulations, and submits the required documents to HUD without its prior review of the origination and closing of the mortgage loan. RBC Mortgage Company is responsible for complying with all applicable HUD regulations and handbook instructions.

RBC Mortgage Company's employees and its contractor processed Federal Housing Administration mortgage loans for submission to HUD for endorsement during our audit period from May 1, 2002, through April 30, 2004. Its mortgage payment servicing has been performed by RBC Centura Banks, Inc., located in Rocky Mount, NC. RBC Mortgage Company has operations in both retail (originations direct to consumers) and wholesale (originations through third-party brokers). In addition, it operates as both a mortgage banker (underwriting, closing, and funding loans) and as a mortgage broker (offering loan products from its lenders).

RBC Mortgage Company is the sponsor for 194 loan correspondents and the acting agent for 21 principals originating or processing Federal Housing Administration loans. Toward the end of our audit, we were informed that RBC Mortgage Company is in the process of closing its Chicago, IL, headquarters office and transferring its loan processing to its Houston, TX, headquarters office.

We audited RBC Mortgage Company as part of the activities in our fiscal year 2004 Annual Audit Plan. We selected RBC Mortgage Company for audit because of its high late endorsement rate of 45 percent during the period from May 1, 2002, through April 30, 2004. RBC Mortgage Company sponsored 15,154 Federal Housing Administration loans totaling more than \$1 billion.

Our audit objective was to determine whether RBC Mortgage Company complied with HUD's regulations, procedures, and instructions in the submission of insurance endorsement requests.

RESULTS OF AUDIT

Finding: RBC Mortgage Company Improperly Submitted Late Requests for Endorsement

RBC Mortgage Company and its contractor improperly submitted 170 loans with mortgages totaling more than \$20.7 million for insurance endorsement when the borrowers did not make six monthly consecutive timely payments subsequent to delinquency, but before submission to the U.S. Department of Housing and Urban Development (HUD). Additionally, RBC Mortgage Company and/or its contractor incorrectly certified that the mortgage accounts were current and no late charges were assessed for 2 loans, and the escrow accounts for taxes, hazard insurance premiums, and mortgage insurance premiums were current for 37 loans when, in fact, the mortgage and/or escrow accounts were not current. The problems occurred because RBC Mortgage Company lacked adequate procedures and controls to ensure its employees and contractor followed HUD's requirements regarding late requests for insurance endorsement. These improperly submitted loans increased the risk to the Federal Housing Administration insurance fund.

Improperly Submitted Late Requests for Endorsement

> Our analysis of the mortgage payment histories provided by RBC Mortgage Company's servicer and endorsement data from HUD's systems showed that for the 5,123 loans tested, RBC Mortgage Company and its contractor submitted 170 loans for endorsement even though the borrowers did not make six monthly consecutive timely payments subsequent to the delinquency, but before submission to HUD.

> After endorsement, 29 of the 170 loans were paid in full and no longer represent a risk to the Federal Housing Administration insurance fund. Because these loans are no longer insured, we did not conduct further research or compliance testing of these loans. Of the remaining 141 loans, 140 are still insured and pose a risk to the insurance fund, as follows:

- For two loans having original mortgage amounts totaling \$319,886, HUD incurred a loss of \$26,066 on one and paid a claim of \$24,510 on the other with an indeterminate loss as of March 24, 2005. HUD cannot identify the loss until the associated property is sold. These loans had increased the risk to the insurance fund.
- The insurance was terminated without a claim on 14 of the loans, 13 of which totaling \$2,072,390 in original mortgages were streamline-refinanced to other Federal Housing Administration loans. Because these 13 loans were improperly submitted for insurance endorsement, the improper endorsement

also applies to the refinanced loans. Therefore, we included these 13 loans as improperly endorsed loans. The remaining one loan was terminated for reasons other than refinancing; therefore, this loan no longer represents a risk to the insurance fund.

• One hundred twenty-five loans hold active Federal Housing Administration insurance with \$14,209,822 in total original mortgage amounts.

Appendix C of this report provides details of Federal requirements regarding late requests for insurance endorsement. Appendix D of this report provides the categories of the improperly submitted late requests for endorsement.

Further, RBC Mortgage Company and/or its contractor (Financial Dimensions, Incorporated,) signed certification letters for 39 loans they submitted for late requests for endorsement and certified that the mortgage accounts for 2 loans were current and no late charges were assessed, and the escrow accounts for 37 loans were current. However, the loans RBC Mortgage Company and/or its contractor submitted to HUD for late endorsement had mortgage and/or escrow accounts that were not current at the time of submission.

Lack of Procedures and Controls

RBC Mortgage Company did not have adequate procedures and controls to ensure its employees and contractor followed HUD's mortgage payment requirements when submitting late requests for endorsement. During our audit period, RBC Mortgage Company's employees and its contractor submitted loans for late requests for endorsement.

During 2002 and 2003, RBC Mortgage Company contracted with Financial Dimensions, Incorporated. Financial Dimensions, Incorporated agreed to follow Federal requirements when submitting Federal Housing Administration loans for insurance endorsement. In addition, Financial Dimensions, Incorporated, agreed to prepare case binders and review loans for adequacy of supporting documentation before submission for endorsement. Upon review and securing of all missing/incomplete documentation of the case binders, Financial Dimensions, Incorporated, would complete the submission for endorsement, including

- Requesting and checking mortgage payment histories,
- Completing submission input to Federal Housing Administration Connection,
- Delivering case binders to applicable Federal Housing Administration Regional Offices, and
- Providing weekly status reporting to RBC Mortgage Company.

Although Financial Dimensions, Incorporated, provided RBC Mortgage Company written reports as to the status of the loans processed and not processed for insurance endorsement, RBC Mortgage Company did not verify whether the loans submitted for endorsement by Financial Dimensions, Incorporated, met HUD's mortgage payment requirements. RBC Mortgage Company relied instead on its contractor to follow such HUD requirements. Likewise, RBC Mortgage Company did not verify whether the loans submitted for late endorsement by its own employees met HUD's mortgage payment requirements. The independent auditor's report on RBC Mortgage Company for the year ending December 31, 2003, disclosed that RBC Mortgage Company had a control environment deficiency. This was due to a lack of management oversight of employees and a failure to implement and follow policies and procedures that resulted in deficiencies in the operating control environment of RBC Mortgage Company's mortgage processing operations. RBC Mortgage Company's contractor and its own employees improperly submitted late requests during 2002, 2003, and 2004.

As a condition of receiving and maintaining Federal Housing Administration approval, RBC Mortgage Company agreed with HUD to implement and continuously have in place a quality control plan that meets HUD's requirements. RBC Mortgage Company's quality control plan did not meet HUD's requirements because the plan did not include the requirements for determining or verifying that six monthly consecutive payments were made timely when submitted and met HUD's payment requirements if mortgages have been submitted for late requests for endorsement. RBC Mortgage Company is responsible for the proper submission of late requests for endorsement processed by either its contractor or its own employees.

According to RBC Mortgage Company's President and Chief Executive Officer, since November 2003, RBC Mortgage Company has undergone a total management shift and is in the process of improving its operations. Also, the Company's Senior Vice President of Post Production Operations added that to improve efficiency and conserve costs, RBC Mortgage Company has transitioned to processing all Federal Housing Administration loans for insurance endorsement in-house (instead of using Financial Dimensions, Incorporated) at its Houston, TX, headquarters office. Although it is still under contract with RBC Mortgage Company, Financial Dimensions, Incorporated, no longer receives loans from RBC Mortgage Company to prepare for submission to HUD for late requests for endorsement.

Recommendations

We recommend that HUD's Assistant Secretary for Housing-Federal Housing Commissioner and Chairman of the Mortgagee Review Board

- 1A. Require RBC Mortgage Company to indemnify HUD for any future losses on 138 loans with a total mortgage value of \$16,282,212 and take other appropriate administrative actions up to and including civil money penalties.
- 1B. Require RBC Mortgage Company to reimburse HUD \$26,066 for the actual loss on FHA Case 137-1967877 since the associated property was already sold.
- 1C. Require RBC Mortgage Company to reimburse HUD for any future losses from a \$24,510 claim paid on one insured loan (FHA Case 137-1850047) with a total mortgage value of \$227,930 once the associated property is sold.

We recommend that HUD's Director of Departmental Enforcement Center, in consultation with the Assistant Secretary for Housing-Federal Housing Commissioner and Chairman of the Mortgagee Review Board,

1D. Take appropriate administrative action against the principals of RBC Mortgage Company based on the information in this finding.

We recommend that HUD's Associate General Counsel for Program Enforcement

1E. Determine legal sufficiency, and, if legally sufficient, pursue remedies under the Program Fraud Civil Remedies Act against RBC Mortgage Company's contractor (Financial Dimensions, Incorporated), and/or their principals for incorrectly certifying that the mortgage accounts for 2 loans were current and no late charges were assessed, and the escrow accounts for taxes, hazard insurance premiums, and mortgage insurance premiums were current for 37 loans that were submitted for Federal Housing Administration insurance endorsement when, in fact, the mortgage and/or escrow accounts were not current.

SCOPE AND METHODOLOGY

We performed our audit work between July 2004 and January 2005. We conducted the fieldwork at RBC Mortgage Company's Chicago, IL, and Houston, TX, offices and a servicing company office located in Rocky Mount, NC. The audit covered the period May 1, 2002, through April 30, 2004. We extended this period as necessary.

To achieve our audit objective, we relied on computer-processed and hard copy data from RBC Mortgage Company and its contractor and servicing company, and the data contained in HUD's Single Family Data Warehouse. We relied on the loan payment histories provided by RBC Mortgage Company's servicing company, the certifications and loan payment histories in the case binders that RBC submitted to HUD, and the various dates in HUD's systems data, including loanclosing dates, notice of rejection dates, and endorsement dates. We assessed the reliability of computerized data, including relevant general and application controls, and found them to be adequate. We used mortgage amount and claim status from HUD's systems for information purposes only. In addition, we interviewed HUD's management and staff and RBC Mortgage Company's management, staff, contractor, and servicing company. Further, we reviewed HUD's rules, regulations, and guidance for proper submission of Federal Housing Administration loans, and RBC Mortgage Company's policies, procedures, and quality control plan.

Using HUD's data systems, we identified that RBC Mortgage Company sponsored 15,154 Federal Housing Administration loans with closing dates from May 1, 2002, to April 30, 2004. The mortgage value of these loans is more than \$1.9 billion. The following table depicts the adjustments made to the initial universe of 15,154 loans identified for testing. A narrative explanation follows the chart.

Description of Loans	Number of Loans	Original Mortgage Amounts
Sponsored by RBC Mortgage Company		
from 5/1/2002, through 4/30/2004	15,154	\$1,907,290,851
New construction loans	149	\$21,225,012
Submitted before first payment due date	511	\$62,954,704
Submitted within 66 days after closing	9,064	\$1,139,086,789
Transferred before submission	259	\$34,397,164
Loans closed after $4/12/2004$, with a		
Notice of Return but were not subject to		
the 90-day requirement	25	\$3,373,618
Loans subject to late endorsement		
requirements	5,146	\$646,253,564
Payment histories not provided	23	\$2,734,952
Loans tested	<u>5,123</u>	<u>\$643,518,612</u>

Of the 15,154 loans in the initial universe, we removed 149 new construction loans and 511 submitted for endorsement before the first payment due date because these loans were not subject to the 60-day pre-April 2004 submission requirement.

We further limited our universe to only those loans received by HUD more than 66 days after the loan closed. Further, for the loans closed after April 12, 2004, and were returned to the lender with a Notice of Return, we only included the loans that were submitted to HUD more than 96 days after the loan closed. While HUD requires mortgagees to submit loans for endorsement within 60 days of the loan closing and after April 12, 2004, an additional 30 days after closing, we allowed 6 additional days to ensure that we conservatively selected loans for further testing. We allowed 6 extra days because HUD's mailroom and endorsement contractor have 3 business days to process each loan and because any submission may be delayed in the mail for up to 3 days over a weekend.

As a result, for our testing purposes, we considered only those loans submitted more than 66 days after closing or more than 96 days if the loan closed after April 12, 2004, and was returned to the lender with a Notice of Return. After removing the 9,064 loans submitted within 66 days after closing, we removed the 25 loans submitted after April 12, 2004, which were returned to the lender but were endorsed within 96 days after closing. There were 5,405 loans remaining as late requests for endorsement.

In evaluating the 5,405 loans, we identified 259 in which RBC Mortgage Company transferred the loan servicing to another lender/servicer before submission for endorsement; therefore, we also removed these loans from our sample.

Additionally, RBC Mortgage Company could not provide automated payment histories for 372 loans totaling \$45,633,093 in original mortgage amounts that it sponsored during our audit period. However, RBC Mortgage Company's servicing company provided the hard-copy payment histories for 349 of the 372 loans, but was unable to provide any type of documentation for the remaining 23 payment histories totaling \$2,734,952 in original mortgage amounts. Therefore, we only tested 5,123 loans (automated and hard-copy payment histories) for compliance with HUD's late endorsement requirements.

The audit covered the period from May 1, 2002, through April 30, 2004. This period was adjusted as necessary. We conducted the audit in accordance with generally accepted government auditing standards.

INTERNAL CONTROLS

Internal control is an integral component of an organization's management that provides reasonable assurance that the following objectives are being achieved:

- Effectiveness and efficiency of operations,
- Reliability of financial reporting,
- Compliance with applicable laws and regulations, and
- Safeguarding Resources.

Internal controls relate to management's plans, methods, and procedures used to meet its mission, goals, and objectives. Internal controls include the processes and procedures for planning, organizing, directing, and controlling program operations. They include the systems for measuring, reporting, and monitoring program performance.

Relevant Internal Controls

We determined the following internal controls were relevant to our audit objective:

- Program Operations Policies and procedures that management implemented to reasonably ensure that the delayed loan endorsement process complies with HUD's requirements and meet the objectives of the Direct Endorsement program.
- Validity and Reliability of Data Policies and procedures that management implemented to reasonably ensure that valid and reliable data are obtained, maintained, and fairly disclosed in reports.
- Compliance with Laws and Regulations Policies and procedures that management implemented to reasonably ensure that resource use is consistent with laws and regulations.
 - Safeguarding Resources Policies and procedures that management has implemented to reasonably ensure that resources are safeguarded against waste, loss, and misuse.

We assessed the relevant controls identified above.

A significant weakness exists if management controls do not provide reasonable assurance that the process for planning, organizing, directing, and controlling program operations will meet the organization's objectives.

Significant Weaknesses

Based on our audit, we believe the following items are significant weaknesses:

- Program Operations RBC Mortgage Company did not operate its late requests for endorsement according to program requirements. RBC Mortgage Company lacked adequate procedures and controls or a quality control plan that met HUD's requirements to ensure its employees and contractor properly submitted late requests for endorsement (see finding).
- Compliance with Laws and Regulations RBC Mortgage Company and its contractor did not follow HUD's regulation when it improperly submitted loans for insurance endorsement when the borrowers did not make six monthly consecutive timely payments subsequent to delinquency, but before submission to HUD (see finding).
- Safeguarding Resources RBC Mortgage Company and its contractor improperly submitted 170 loans with mortgages totaling more than \$20.7 million for insurance endorsement when the borrowers did not make six monthly consecutive timely payments subsequent to delinquency, but before submission to HUD. The improper submission increased the risk to the Federal Housing Administration insurance fund (see finding).

FOLLOW UP ON PRIOR AUDITS

This was the first audit of RBC Mortgage Company by HUD's Office of Inspector General (OIG).

The last two independent auditor's reports for RBC Mortgage Company covered the years ending December 31, 2002, and December 31, 2003. Both reports resulted in no findings.

Between November 2002 and March 2004, HUD's Homeownership Centers in Santa Ana, CA, Atlanta, GA, and Denver, CO, performed multiple quality assurance reviews. The reviews resulted in findings related to loan origination, underwriting, and loss mitigation. The Denver Homeownership Center's findings were resolved or closed as of April 28, 2004. As of March 24, 2005, we have not received information from the Atlanta and Santa Ana Homeownership Centers showing whether the findings cited in their reviews were closed or still outstanding.

APPENDIXES

Appendix A

SCHEDULE OF QUESTIONED COSTS AND FUNDS TO BE PUT TO BETTER USE

Recommendation Number	Ineligible 1/	Unsupported 2/	Funds To Be Put To Better Use 3/
1A 1B	\$26,066		\$16,282,212
1C Totals	\$26,066	<u>\$24,510</u> <u>\$24,510</u>	\$16,282,212

- 1/ Ineligible costs are costs charged to a HUD-financed or HUD-insured program or activity that the auditor believes are not allowable by law; contract; or Federal, State, or local policies or regulations.
- 2/ Unsupported costs are costs charged to a HUD-financed or insured program activity and eligibility cannot be determined at the time of the audit. The costs are not supported by adequate documentation or there is a need for a legal or administrative determination on the eligibility of the cost. Unsupported costs require a future decision by HUD program officials. This decision, in addition to obtaining supporting documentation, might involve a legal interpretation of Departmental policies and procedures.
- 3/ "Funds to be put to better use" are quantifiable savings that are anticipated to occur if an OIG recommendation is implemented, resulting in reduced expenditures at a later time for the activities in question. This includes costs not incurred, deobligation of funds, withdrawal of interest, reductions in outlays, avoidance of unnecessary expenditures, loans and guarantees not made, and other savings.

Appendix B

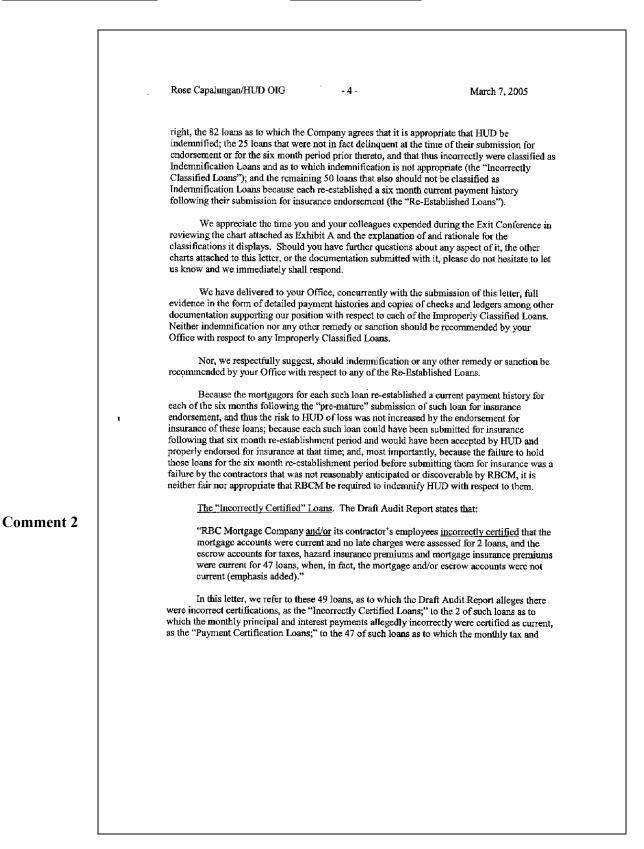
AUDITEE COMMENTS AND OIG'S EVALUATION

Ref to OIG Evaluation Auditee Comments HUD - 01G OFFICE OF AUDIT CHICALO, 11, 1401S RBC Mortgage 2005 MAR - 8 AM 10: 1 3 RECEIVED -RBC Mortgage Company 13100 Northwest Freeway Suite 200 Houston, TX 77040 Tel: (713) 939-7094 Fax: (800) 926-0256 March 7, 2005 BY FEDERAL EXPRESS Rose Capalungan Assistant Regional Inspector General for Audit U.S. Department of Housing and Urban Development Office of Inspector General 77 West Jackson Boulevard, Suite 2646 Chicago, Illinois 60604 February 20, 2005 Draft Audit Report re: Dear Ms. Capalungan: This letter provides the formal comments of RBC Mortgage Company (RBCM or the Company) on the February 20, 2005 revised draft RBCM Audit Report prepared by your Office (the Draft Audit Report). The Draft Audit Report reviewed the practices of the Company in the submission of loans for FHA insurance endorsement during the period from May 1, 2002 through April 30, 2004 (the Audit Period). We appreciate this opportunity to comment on the Draft Audit Report. We also appreciate the time and consideration given by you and your colleagues, Regional Inspector General Wolfe and Senior Auditors Anderson and Smith, to the informal comments about the Draft Audit Report that we presented to you at our offices in Houston on February 28, 2005 at the Exit Conference. As we emphasized at the Exit Conference, and as we discuss below, in important ways we respectfully differ with certain key findings and recommendations in the Draft Audit Report, because we respectfully differ with you as to what happened at the Company during the Audit **Comment 3** Period and what should happen as a result. However, we do not differ with the recommendation of the Draft Audit Report that it is appropriate that RBCM indemnify HUD for losses for which it is responsible, and RBCM will agree to do so.

	Rose Capalungan/HUD OIG	- 2 -		
	Rose Capatongan/HOD OIG	- 2 -	March 7, 2005	
	Destroy 1 77 D 0 4 1		~	
Comment 4	Background, The Draft Audi	It Report describes the	Company as a wholly-owned statement. As of November 30, 2004,	
Comment 4	RBC Mortgage Company is a wholh	10. Flease correct mat -owned subsidiary of	RBC USA Holdeo Corporation. It is,	
	as of that date, an affiliate of RBC Co	entura Banks. Inc., but	tit is not its subsidiary	
			•	
	More significantly, as the Dra	aft Audit Report itself	acknowledged:	
	since November, 2003, RBC	Mortgage Company	has undergone a total management	
	conserve costs RBC Mortgay	inproving its operation	as. To improve efficiency and tioned to processing all Federal	
	Housing Administration loan	s for insurance endorse	ement in -house (instead of using	
	Financial Dimensions, Inc.) a	t its Houston, TX, hea	dquarters office. Although it is still	
	under contract with RBC Mor	rtgage Company, Fina	ncial Dimensions, Incorporated, no	
	longer receives loans from RF	3C Mortgage Compan	y to prepare for submission to HUD	
	for late requests for insurance	."		
	This finding by your Office is	significant for two re-	asons, as emphasized during the Exit	
	Conference.		aboliti, da ompridazion daring the Exit	
	First, virtually all of the relativ	vely few problems the	Company had in the area of the	
	timely and correct submission of loan	is for FHA insurance e	ndorsement during the Audit Period	
	were caused by this contractor, Finan Company or its employees.	cial Dimensions, inco	rporated (FDI), and not by the	
	company or no employees.			
	Second, the company that you	r Office audited is not	the RBC Mortgage Company that is	
	before you today. As additional confi	irmation of that fact, c	ompare the late endorsement rate of	
	RBCM during the Audit Period that c	nded April 30, 2004 (4	45 percent as described in the Draft	
	Audit Report) with the 2.71 percent la	ite endorscment rate o	f RBCM for all of 2004.	
	As a result, we respectfully su	geest that certain of th	e recommendations made in the	
	Draft Audit Report, particularly those	relating to potential p	ersonal disbarments and civil money	
	penalties under the Program Fraud Ci-	vil Remedies Act or of	ther statutory provisions, are wholly	
	inappropriate and should be removed.	Those recommendation	ons are discussed in more detail,	
	below.			
	Contractors. As explained dur	ing the Exit Conferen	ce, the Company relied upon highly	
	regarded and experienced contractors	during the Audit Perio	d timely to submit on its hehalf	
	loans for insurance endorsement, fully	in accordance with al	l applicable HUD/FHA	
	requirements. Reliance upon such cor	ntractors was a permit	ed and rational response by the	
	Company to the surge in loan volumes	s accompanying the re	finance boom during the Audit	
	Period and its need to secure the expering a fully professional manner.	n starning resources no	cessary to meet HUD's requirements	
	m a rany protossional mainer,			
	The initial contractor retained	by the Company for th	is purpose was Stewart Mortgage	
Comment 6	Information (SMI). SMI promised the	Company, in writing	, that it would "adhere to the	
2011110100				

Ref to OIG Evaluation

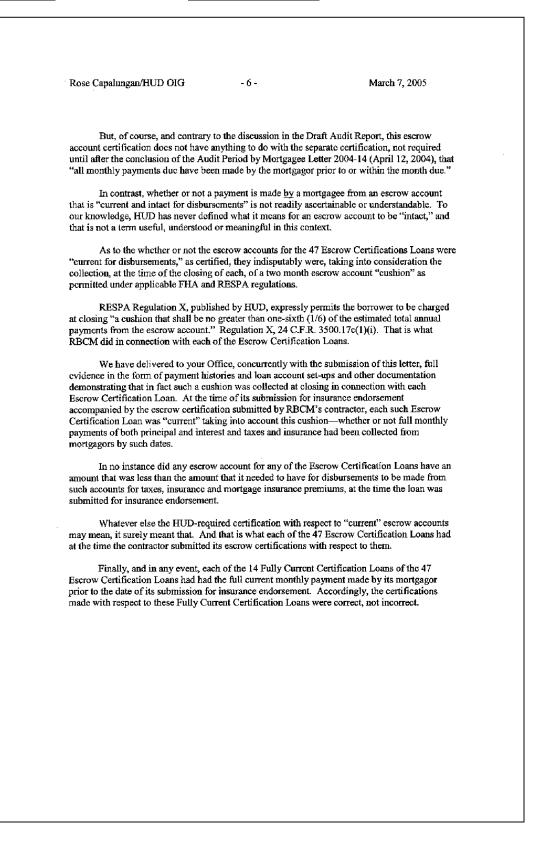
	Rose Capalungan/HUD O	IG - 3 -	March 7, 2005	
		me frames set forth in the FHA a o believe that that was what it w	and VA guidelines for endorsement." ould do and had done.	
	Nevertheless, by n than SMI. That was when	aid-2003, RBCM also had conclu- it retained FDI as its insurance of	uded that it could and should do better endorsement submission contractor.	
	FDI promised the	Company, in writing, that it wou	ld:	
		ssion package to insure that requ ance with standard FHA/VA guid	ired documentation is present and has lelines;"	
	"provide weekly a	nd monthly status reporting;"		
		to perform the Services [the sub rofessional and timely manner; a	omission for insurance endorsement by and"	
	"employ quality co Services."	ntrol procedures to reduce (k	e chance for errors relating to the	
	RBMC also had ev	ery reason to believe that that wa	as what it would do and had done.	
	reliance upon the contractor well-founded, for the over endorsement during the Au	ors it had retained to perform and whelming majority of the loans s	oort, RBCM's confidence in and I report on these tasks turned out to be ubmitted to FHA for insurance yere submitted by or on behalf of the	
Comment 1	requirements, your Office Significantly, however, of Company indemnify HUD junior employees early in t contractors, 2 by SMI and	the 157 loans as to which it is ro for losses, only 3 were submitte he Audit Period. The remaining 152 by FDI. It also should be no	n with respect to only 157 of them, commended by your Office that the d for endorsement by two RBCM	
	nor any other contractor, p The very experienced Hou	resently submits loans on RBCM ston-based staff of the Company	Audit Report, neither SMI, nor FDI, I's behalf for insurance endorsement. itself performs these tasks, and does , as noted above, in a timely manner.	
		on" Loans. As noted above, the UD with respect to 157 loans (th	Draft Audit Report recommends that e "Indemnification Loans").	
			plays the loan numbers of all 157 cribes, in columns moving to the	



Ref to OIG Evaluation

Auditee Comments

	Rose Capalungan/HUD OIG	- 5 -	March 7, 2005
	Loans;" and to the 14 of such 47 loa	ns as to which the cu	as current, as the "Escrow Certification rrent monthly payment of both principal ne of submission, as the "Fully Current
Comment 5			finding does not accurately describe BCM and its contractors, and we ask
Comment 2	the Incorrectly Certified Loans, and that all of the Incorrectly Certified L endorsement, an escrow account tha the time of the closing of each, of a applicable FHA and RESPA regulat	then confirms or des- oans had, at the time t was "current" takin, two month escrow ac ions; the 2 Payment 6 aving 47 Escrow Ce t Certification Loans and interest and taxes	g into consideration the collection, at count "cushion" as permitted under Certification Loans of the 49 loans, rtification Loans submitted by FDI and of the 47 loans for which a current
	As emphasized during the Ex was reviewed at that time with you a Incorrectly Certified Loans was subr	nd your colleagues, i	
	As the 2 Payment Certification prepared and submitted by contractor RBCM agrees that it is appropriate t	r SMI, and an incorr	
	Respectfully, however, neith be recommended by your Office wit		or any other remedy or sanction should e 47 Escrow Certification Loans.
	The allegedly incorrect certif following:	fication for the Escro	w Certification Loans was the
	premiums are current and int	act except for disburs	zard insurance and mortgage insurance sements which may have been made which the accounts were specifically
	The meaning of this certifica and ambiguous.	tion, the language of	which is dictated by HUD, is unclear
	Whether or not a payment mascertainable and understandable. A or is not received by the mortgages of	payment due from n	y a mortgagor is current is readily nortgagor on or before July 1 either is
	. •		



Ref to OIG Evaluation

Auditee Comments

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		l recommendations v as to which the Con		
	that the current monthly mortgagor p payment certification having been ad closed). The escrow accounts of the appropriately certified by the contrac escrow certification language, taking available for disbursement in connec Fully Current Certification Loans sin contractor to be so, as that term is us taking into account the fact the full c	ayment had been rea ded by Mortgagee L 47 Escrow Certifica tor to be so, as that t into account the per tion with each such ailarly were "current ed within the HUD- urrent monthly payn	etter only after this Audit Period had tion Loans were "current," and erm is used within the HUD-required mitted cushion that was collected and loan. The escrow accounts of the 14	
Comment 3	We have attached to this letter, as <u>Ex</u>	<u>hibit C</u> , a "Summary ith those that we respleration of the points	pectfully suggest should be included in a made at the Exit Conference, in this	
Comment 1			BCM is appropriate with respect to 82 port, and for the 2 additional Payment	
Comment 2	It emphasizes that the contract the 49 Incorrect Certification Loans.	tors, not the Compa	ny or its employees, submitted 100% of	
		company during the	5,194 loans submitted for insurance Audit Period (82 loans) appropriately fication.	
	It makes clear that under one- insurance endorsement by or on beha Payment Certification Loans unneces contractor) had incorrect payment cer	lf of the Company d sarily and inapprop		
	And it concludes that zero per endorsement by or on behalf of the C account certifications.			

Intent 3 Under all of the circumstances, we respectfully insig that the recommendations included in the Draft Audii Report, that consideration be given by HUD to the supension of the circumstances of the Program Fraud Civil Remedies Act (the Program Fraud Act) more y penalties of the Program Fraud Civil Remedies Act (the Program Fraud Act), and to the referral of this matter to the Mortgage Conview Board, be deleted from the final audit report. These recommondations are wholly inappropriate, unfair, unjustified and unprecedented in such circumstances. The principals of RBCM, currently and during the Audit Period, are and were "responsible" and no personal debarment action may or can or should be brought against them in connection with this matter. Similarly, none of the criteria permitting action to be taken against the Company under the Program Fraud Act or other statutory authorities or by the Mortgage Review Board have been met. In that connection, we note, in particular, that HUD's personal debarment regulations provide as follows: "What is the purpose of the non-procurement debarment and suspension system? (a) To protect the public interest, the Federal Government and suspension system? (b) A Federal agency uses the non-procurement debarment and suspension system? (c) An exclusion is a serious action that a Federal gapery may take only to protect the public interest. The Grangary may take only to protect the public interest. The Grangary may itsel, already has taken all actions that HUD need take "to protect the public interest." The Company, itself, already has taken all actions that HUD need take "to protect the public interest." The Company, itself, already has taken all actions that HUD need take "to protect the public interest." The Company, itself, already has taken all actions that may have been required to protect the public interest. The Ederal gapery may take only to protect the public interest. The Company, itself, already has taken all actions		Rose Capalungan/HUD OIG	- 8 -	March 7, 2005
 provide as follows: "What is the purpose of the non-procurement debarment and suspension system? (a) To protect the public interest, the Federal Government ensures the integrity of Federal programs by conducting business only with responsible persons. (b) A Federal agency uses the non-procurement debarment and suspension system to exclude from Federal programs persons who are not presently responsible. (c) An exclusion is a serious action that a Federal agency may take only to protect the public interest. A Federal agency may not exclude a person or commodity for the purposes of punishment." 24 C.F.R. § 24.110. There were and are no principals of RBCM "who are not presently responsible." There is no action that HUD need take "to protect the public interest." The Company, itself, already has taken all actions that may have been required to protect the public interest, as the Draft Audit Report effectively recognizes. And HUD expressly is barred from debarring or suspending individuals for "purposes of punishment." Messpectfully, we do not believe that any of these particular recommendations will be followed or sustained by HUD, nor in our view should they be. Yet their mere inclusion in the final audit report from your Office could do irreparable and wholly avoidable and unnecessary punitive damage to the reputation and standing of the principals of the Company, to the Company itself, and to the RBC corporate family. 	mment 3	in the Draft Audit Report, that cons the "principals" of RBC Mortgage (of the Program Fraud Civil Remedi matter to the Mortgagee Review Bo These recommendations are in such circumstances. The princip were "responsible" and no personal them in connection with this matter. against the Company under the Prog Mortgagee Review Board have been	ideration be given by HU Company, and to the invo es Act (the Program Frau ard, be deleted from the f wholly inappropriate, un als of RBCM, currently at debarment action may or Similarly, none of the c gram Fraud Act or other s i met.	D to the suspension or debarment of cation of the civil money penalties id Act), and to the referral of this final audit report. fair, unjustified and unprecedented and during the Audit Period, are and can or should be brought against riteria permitting action to be taken tatutory authorities or by the
 integrity of Federal programs by conducting business only with responsible persons. (b) A Federal agency uses the non-procurement debarment and suspension system to exclude from Federal programs persons who are not presently responsible. (c) An exclusion is a serious action that a Federal agency may take only to protect the public interest. A Federal agency may not exclude a person or commodity for the purposes of punishment." 24 C.F.R. § 24.110. There were and are no principals of RBCM "who are not presently responsible." There is no action that HUD need take "to protect the public interest." The Company, itself, already has taken all actions that may have been required to protect the public interest, as the Draft Audit Report effectively recognizes. And HUD expressly is barred from debarring or suspending individuals for "purposes of punishment." Respectfully, we do not believe that any of these particular recommendations will be followed or sustained by HUD, nor in our view should they be. Yet their mere inclusion in the final audit report from your Office could do irreparable and wholly avoidable and unnecessary punitive damage to the reputation and standing of the principals of the Company, itself, and to the RBC corporate family. 		provide as follows:	•	
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		followed or sustained by HUD, nor final audit report from your Office of punitive damage to the reputation ar	in our view should they b ould do irreparable and w id standing of the principa	 e. Yet their mere inclusion in the holly avoidable and unnecessary
that the Company, at the Exit Conference and through this letter, has confirmed that it is ready,		Quality Assurance Division of HUD	, through the execution o	f the indemnifications agreements

Rose Capalungan/HUD OIG -9-March 7, 2005 willing and able to execute. That is the way these findings would have been resolved by HUD had it identified these issues in the course of its regularly scheduled monitoring reviews; it is the fair and appropriate resolution of these findings; and it is, respectfully, what your final audit report should recommend. We very much appreciate your time and consideration in conducting your audit in a fully professional and comprehensive manner, and in considering these comments on the Draft Audit Report. Your audit has sharpened our focus in the area of the timely and accurate submission of insurance endorsements, and our quality control and related procedures have been and will continue to be strengthened in this area so that they, and our Company, remain in full compliance with all applicable HUD requirements. HUD remains our highly valued business partner in providing affordable home ownership opportunities across our country, particularly to first-time and minority home buyers. Our Company did that, in partnership with HUD, 15,194 times during the two year period of your audit. We continue to do that today, and plan to do so into the future. Amending your Draft Audit Report to delete the inappropriate recommendations noted above and to suggest, instead, that the remaining findings be closed through the entry with HUD's Quality Assurance Division of indemnification agreements, will permit the Company to put this matter behind it and to focus its attention on what it does best: originating quality FHAinsured mortgage loans for qualified borrowers fully in accordance with all applicable FHA requirements. Very truly yours, Jonathan Threatigill President Chief Executive Officer Enclosures cc:(with enclosures): James A. Brodsky, Esq. Weiner Brodsky Sidman Kider PC Washington, DC F:\97011\001\oigauditrptcommentltr2.doc

OIG Evaluation of Auditee Comments

Comment 1

Of the 157 loans previously reported as improperly submitted and which pose a risk to the Federal Housing Administration insurance fund, RBC Mortgage Company agreed on 82 and disagreed on the remaining 75. While 50 of the 75 loans may have been qualified for endorsement at some point in the life of each of these loans after they were submitted for late endorsement, HUD requires that a loan must have six months of payments within the months due before submission for late endorsement. These loans were improperly submitted and thus need to be indemnified. The borrowers of the 50 loans did not make six monthly consecutive timely payments subsequent to delinquency, but before submission to HUD. Although RBC Mortgage Company had contracted with Financial Dimensions, Incorporated, to submit loans for endorsement on its behalf, RBC still has full responsibility for the loans that were improperly submitted by Financial Dimensions, Incorporated.

RBC Mortgage Company provided additional documentation for 25 of the 75 loans. After reviewing the additional documentation, we determined that 1 of the 25 loans was not part of the previously reported 157 improperly submitted loans because the loan was already paid in full. For the remaining 24 loans, we determined that 6 were improperly submitted and 18 were properly submitted. In addition, we increased the total number of refinanced loans from 12 to 13 in this report because one of the two loans previously reported as terminated for reasons other than refinancing is a Federal Housing Administration-insured loan as of March 3, 2005. As a result, we adjusted the total number of improperly submitted loans from 157 to 140 that were recommended for indemnification and reimbursement of any HUD loss.

Comment 2

RBC Mortgage Company agreed with 2 of the 49 loans identified in the revised discussion draft audit report as incorrectly certified loans. However, it disagreed with the remaining 47 loans. RBC Mortgage Company indicated that the certifications were correct for 14 of the of the 47 loans because the loans had current monthly payments of principal, interest, taxes, and insurance at the time of submission for late endorsement. After reviewing the supporting documentation, we determined that 10 of the 14 loans were correctly certified and thus we adjusted the total number of incorrectly certified loans in this final report from 49 to 39.

RBC Mortgage Company also contends that 43 of the 49 loans were current, whether or not full monthly payments of principal, interest, taxes, and insurance were received within the months due or prior to submission, because of the "two month cushion" collected from the borrowers at closing. We determined that the loans were incorrectly certified because according to HUD, the two-month escrow account "cushion" as permitted under Federal Housing Administration and Real Estate Settlements Procedures Act regulations cannot

OIG Evaluation of Auditee Comments

	be applied to a delinquent mortgage payment until it is determined that there was a surplus of escrow funds. Then in this case, only the surplus funds can be applied to a missed or delinquent mortgage payment.
Comment 3	RBC Mortgage Company did not provide evidence that there was a surplus of escrow funds and that these funds could cover missed or delinquent mortgage payments. Therefore, we concluded that the loans were incorrectly certified because RBC Mortgage Company's contractor certified that the escrow accounts were current even though the borrowers' mortgage payments were delinquent at submission.
Comment 4	RBC Mortgage Company insisted that the recommendations included in the draft report regarding the suspension or debarment of the "principals" of RBC Mortgage Company, the invocation of the civil money penalties under the Program Fraud Civil Remedies Act, and the referral of the issues identified in the report to the Mortgagee Review Board, be deleted from the final audit report. We removed the words "suspension or debarment" from one of our recommendations. We did not change our recommendations regarding civil money penalties and referral of our issues to the Mortgagee Review Board because such recommendations are appropriate based on the issues cited in this report.
Comment 5	Since November 2003, RBC Mortgage Company has undergone a total management shift. Of the 170 loans improperly submitted loans, 64 (37.6%) were submitted under RBC Mortgage Company's current management.
Comment 6	RBC Mortgage Company requested that we change our statement in the background section of the final report to state that as of November 30, 2004, RBC Mortgage Company is a wholly owned subsidiary of RBC USA Holdco Corporation. Additionally, it is as of that date, an affiliate of RBC Centura Banks Inc. We changed our statement in the background section of this report to reflect the new information.
	RBC Mortgage Company contends that the "and/or" formulation in our finding does not accurately describe the important distinction between the respective acts of RBC Mortgage Company and its contractor. Due to the lack of adequate supporting documentation from RBC Mortgage Company, the "and/or" in our finding remains unchanged.
	RBC Mortgage Company identified another contractor (Stewart Mortgage Information) involved with submitting loans for late endorsement on its behalf. Due to lack of adequate supporting documentation, we did not make any changes to our statements relating to RBC Mortgage Company's contractor in our report.

Appendix C

Federal Requirements

24 Code of Federal Regulation, part 203.255(b), states for applications for insurance involving mortgages originated under the Direct Endorsement program under this part, the mortgagee shall submit to the Secretary of Housing and Urban Development (HUD), within 60 days after the date of closing of the loan or such additional time as permitted by the Secretary, properly completed documentation and certifications.

HUD Handbook 4165.1, REV-1, "Endorsement for Insurance for Home Mortgage Programs (Single Family)," dated November 30, 1995, chapter 3, section 3-1(A), states late requests for endorsement procedures apply if

- The loan is closed after the firm commitment,
- Direct Endorsement underwriter's approval expires, and/or
- The mortgage is submitted to HUD for endorsement more than 60 days after closing. Section 3-1 (B) states, a loan request for endorsement from the lender must include
 - (1) An explanation for the delay in submitting for endorsement and actions taken to prevent future delayed submissions.
 - (2) A certification that the escrow account for taxes, hazard insurance, and mortgage insurance premiums are current and intact except for disbursements which may have been made from the escrow accounts to cover payments of which the accounts were specifically established.
 - (3) A payment ledger that reflects the payments received, including the payment due for the month in which the case is submitted, if the case is submitted after the 15th of the month. For example, if the case closed February 3 and the case is submitted April 16, the payment ledger must reflect receipt of the April payment even though the payment is not considered delinquent until May 1. Payments under the mortgage must not be delinquent when submitted for endorsement.
 - (a) The lender must submit a payment ledger for the entire period from the first payment due date to the date of the submission for endorsement. Each payment must be made in the calendar month due.
 - (b) If a payment is made outside the calendar month due, the lender cannot submit the case for endorsement until six consecutive payments have been made within the calendar month due.
 - (4) A certification that the lender did not provide the funds to bring the loan current or to affect the appearance of an acceptable payment history.

Mortgagee Letter 2004-14, "Late Request for Endorsement Procedures," clarifies procedures for mortgage lenders when submitting mortgage insurance case binders to the Federal Housing Administration for endorsement beyond the 60-day limit following closing. It replaces the instructions found in the section "Late Request for Endorsement," contained in chapter 3 of HUD Handbook 4165.1, REV-3.

A request for insurance is considered "late" and triggers additional documentation whenever the binder is received by HUD more than 60 days after the mortgagee loan settlement or funds disbursement, whichever is later.

If HUD returns the case binder to the lender by issuing a notice of rejection (or a subsequent notice of rejection), HUD's Homeownership Center must receive the reconsideration request for insurance endorsement within the original 60-day window or 30 days from the date of issuance of the original notice of rejection whichever is greater.

When submitting a late request for endorsement, in addition to including a payment history or ledger, the mortgage lender is required to include a certification, signed by the representative of that lender on company letterhead, which includes the lender's complete address and telephone number. This certification must be specific to the case being submitted; i.e., identify the Federal Housing Administration case number and the name(s) of the borrower(s) and state that

- 1) All mortgage payments due have been made by the mortgagor before or within the month due. If any payments have been made after the month due, the loan is not eligible for endorsement until six consecutive payments have been made before and/or within the calendar month due.
- 2) All escrow accounts for taxes, hazard insurance, and mortgage insurance premiums are current and intact, except for disbursements that may have been made to cover payments for which the accounts were specifically established.
- 3) The mortgage lender did not provide the funds to bring and/or keep the loan current or to bring about the appearance of an acceptable payment history.

Title 31, United States Code, section 3801, "Program Fraud Civil Remedies Act of 1986," provides Federal agencies, which are the victims of false, fictitious, and fraudulent claims and statements, with an administrative remedy to recompense such agencies for losses resulting from such claims and statements; to permit administrative proceedings to be brought against persons who make, present, or submit such claims and statements; and to deter the making, presenting, and submitting of such claims and statements in the future.

According to 24 Code of Federal Regulations, part 24.110, HUD is permitted to take administrative sanctions against employees or recipients under HUD assistance agreements that violate HUD's requirements. The sanctions include debarment, suspension, or limited denial of participation that are authorized by 24 CFR Parts 24.800, 24.700, or 24.1105, respectively. HUD may impose administrative sanctions based upon the following conditions:

- Failure to honor contractual obligations or to proceed in accordance with contract specifications or HUD regulations (limited denial of participation);
- Deficiencies in ongoing construction projects (limited denial of participation);
- Violation of any law, regulation, or procedure relating to the application for financial assistance, insurance, or guarantee or to the performance of obligations incurred pursuant to a grant of financial assistance or pursuant to a conditional or final commitment to insure or guarantee (limited denial of participation);
- Violation of the terms of a public agreement or transaction so serious as to affect the integrity of an agency program such as a history of failure to perform or unsatisfactory performance of one or more public agreements or transactions (debarment); or
- Any other cause so serious or compelling in nature that it affects the present responsibility of a person (debarment).

Appendix D

Improper Late Requests for Endorsement

We provided HUD staff and RBC Mortgage Company with spreadsheets of the loans improperly submitted to HUD as late requests for endorsement.

The following table illustrates the four categories of late requests for endorsement:

	Late Payments	Missed Payments	Gaps	Other	Total
Number of loans	169	*	*	1	170
Original mortgage amount	\$20,644,610	\$0	\$0	\$123,028	\$20,767,638

Late Payments

Loans with a transaction recorded after the month due. The spreadsheet lists the due dates of such transactions for each questioned loan.

Missed Payments

Loans with no payment history record (due date) for the month of submission. The spreadsheet provides payment records through the month of submission for each questioned loan.

<u>Gaps</u>

Loans with no payment history record (due date) for the months before the month of submission, but there was a due date for the month of submission. The spreadsheet provides payment records through the month of submission for each questioned loan.

<u>Other</u>

Loans for which RBC Mortgage Company was unable to provide automated payment histories for testing, but provided hard-copy payment histories. These loans are marked on the spreadsheet with an asterisk.

Legend

* Some of the loans that were included in the late payment category could also be included in other categories. We did not want to include these loans twice; therefore, they are identified in the late payment category.