



2016 Annual Sales Congress
"A Winter Wonderland of Ideas"

February 25, 2016

Empress Banquets 200 E. Lake St. Addison, IL

Noon - 5:00 pm

4 Hours CE credit (you must be there at Noon to get all 4)



"Advanced Life 2016 – Ideas That Thrive." David M.

Szeremet, JD, CLU, ChFC, is Second Vice President at Ohio National Financial Services where he heads up the Advanced Sales department. He consults with insurance advisors across the United States and Puerto Rico on estate planning, business insurance and retirement planning cases. He has 22 years of experience in the insurance industry with 15 years at Ohio National Financial Services and 7 years at State Farm Insurance. David has conducted hundreds of classroom, seminar, and sales meeting presentations and has been published in numerous



"Streeper's Sales Strategies for '16"

Bill Streeper, LUTCF joined Penn Mutual in 2009 as a Regional Marketing Director with the Great Lakes Region. He represents a team of professionals providing local expertise, product knowledge and superior service to experienced advisors. He specializes in advanced planning concepts that satisfy the unique needs of business owners, executives, professionals, and high net worth individuals.



"Should They Stay or Should They Go?" Lisa Stover is the

owner and founder of *The Finishing Touch*, a full service real estate company specializing in senior transitions. With over 10 years of experience in real estate and 4 years helping senior clients transition from one home to the next, Lisa brings both professional and personal experience to her practice. She is a Certified Distressed Property Expert (CDPE), 5 time Five Star real estate award winner and sought after presenter.

We will offer a 3 hour CE Ethics Class immediately prior to the Sales Congress. This will be moderated by John W. Wheeler, Jr. CFP, CLU, ChFC, CRPC, LUTCF from 9am to Noon

No Cost for Sales Congress Attendees Otherwise, \$10 Member or \$40 for non-members

Thursday, February 25, 2016

Empress Banquets
200 E. Lake St.
Addison, IL 60101

Optional Ethics CE: 9:00 am to Noon

Registration and Lunch with Exhibitors:
Noon to 1 pm.

Program: 1:00 p.m. to 5 p.m.

Fax to: 630-443-6363

Or:

Mail to:
NAIFA DuPage
2560 Foxfield Suite 120
Saint Charles, IL 60174

Register online:
www.naifanet.com/dupage

For questions, contact
Sherri at 630-443-6464

Registration:

Name _____

Company _____

Street _____ City _____

Zip code _____ Phone _____

Email address _____

I will attend the 3 hour Ethics Class Yes ___ No ___

NAIFA Member? Yes _ No _ Which Local? _____

Sales Congress Fee:

Registration \$85

Block Table of 8 \$600 (\$75.00 each)

Payment Method:

Check Payable to **NAIFA DuPage**: \$ _____

Credit Card (Visa, AMEX or Master Card)

Number _____

Billing Zip Code _____ Expiration Date _____

Bring a non NAIFA Member and save \$10.00 on your registration. If the guest joins NAIFA at Sales Congress, we will refund their registration fee.



Invites you to attend the
2016 Annual Sales Congress

“A Winter Wonderland of Sales Ideas”

Thursday February 25, 2016

Optional Ethics CE 9 am to Noon

Lunch and Program Noon to 5 pm followed by “Happy Hour”

Empress Banquets 200 E Lake St Addison, IL 60101
630-279-5900