

Hewlett-Packard Company
3000 Hanover Street
Palo Alto, CA 94304

hp.com



March 1, 2013

Addressee's Name
Addressee's Title
Company Name
Street Address
City, State ZIP

Dear HP Software Customer,

Hewlett-Packard (HP) is announcing version discontinuance of Executive Scorecard (XS) 1.0x & 9.0x effective as of the dates set forth below.

This letter is for XS 1.0x & 9.0x support customers worldwide, to inform you of our end of support plans.

End of Sale / End of Support

HP is committed to providing the highest level of customer care to you while you determine your future strategy for your XS 1.0x & 9.0x products. Please read below for key timelines and support options that are now available to you:

Date	Program Activity
March 1, 2013	Product discontinuance announced
May 1, 2013	End of sale (no longer orderable or available for purchase)
February 28, 2015	End of Support for XS 1.0x & 9.0x
February 28, 2017	End of Self-Help Support XS 1.0x
February 28 th , 2017	Extended Support of XS 9.0x

Please note that all XS 1.0x & 9.0x customers with active support contracts are eligible to upgrade to latest versions of XS 1.0x & 9.0x as a 1 for 1 license upgrade.

While these XS 1.0x & 9.0x versions may continue to meet your immediate needs, HP recommends that all customers upgrade to XS 9.3x.

Please refer to attached Appendix A for definition of terms for product obsolescence and Appendix B for the list of affected XS 1.0x & 9.0x product numbers.

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For more information, go to hp.com/go/software

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More information

Should you have any questions about this end of availability communication, or for assistance in understanding the options available to you, please contact your local HP sales representative or HP software business partner. When providing information, please include your name, country, phone number, company name, product number and your HP Service Agreement ID or HP System Handle.

In addition, for technical assistance and information, please visit Software Support Online: hp.com/go/hpsoftwaresupport

HP once again wishes to thank you for choosing XS 1.0x & 9.0x. We appreciate your business and look forward to continuing to serve your business needs in the future.

Sincerely,

HP Software Services

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APPENDIX A: Definitions

This product version obsolescence is covered by version 4.4 of the HP Software Release & Support policy. Definitions of terms are provided by the HP Software product version obsolescence documented at:

hp.com/go/hpssoftwaresupport/support-lifecycle

Product Support

Product Support is the reactive engagement of regional support resources (Support Center) and division support resources (Lab), in accordance with your purchased support plan, for the resolution of product defects, plus product enhancements for a specific product version. This includes investigation of newly reported defects and if appropriate, development of defect fixes and making these available for customers via patches. The HP Software product teams (Lab) will review and either approve or deny requests for defect fixes and enhancements (including additional support for newly-released operating system versions).

While HP Software investigates all problems and issues raised for products covered under Product Support, customers may be required to install the most current version or patches as part of the troubleshooting process.

Version Maturity may apply to specific versions of HP Software products. Version Maturity means that, for a specific product version, no further enhancements or changes to functionality is planned, nor are any further platform refreshes planned in order to update that product version to support current or future operating systems, operating system versions or hardware platforms.

End-of-Support Date

End-of-Support Date is the last date Software maintenance, installation and configuration assistance, and other standard support services will be accepted for the specified product release (as specified by Major and Minor version numbering). EOS also means the last date Software Change Requests (SCRs) will be accepted for a specified Version of a Product. After the EOS date, all SCRs will be planned for future versions, as applicable. Current patches for the version of the HP Software reaching EOS will remain available for electronic download for a reasonable period of time.

Self-Help Support

Self-Help Support is an integral component of all HP Software Support contracts. Self-Help Support consists of web-based access to the online support Knowledge Base, which contains technical information for HP Software products including white papers, existing patches and known problems for a specific product version.

In some instances support for specific HP Software product(s) and/or version(s) may run longer than the support for underlying operating system(s), adjacent/integrated application(s) or version(s). In this event, it is HP's intent to communicate with affected HP

Software product/product versions customers in a timely manner. However, there are cases where HP does not receive notification of the End-of-Support for these products (operating system(s) or adjacent/integrated application(s), or version(s)) in advance of the general public. In any case, should the underlying operating system(s), adjacent/integrated application(s) or version(s) become unsupported by its developer, support for the affected HP Software product/product versions will immediately be limited to self-solve support available through Software Support Online, and Telephone Support associated with questions concerning a product's/product version's functionality and/or interoperability in line with the said product's/product version's original parameters/requirements at the time of release. Any product updates and/or fixes will be limited to those already available. No additional updates, patches or fixes will be engineered. Should said product/product version operate or integrate with other still supported, underlying operating system(s), adjacent/integrated application(s) or version(s), support for said product/product version on any remaining supported platform(s), supported adjacent/integrated application(s), or supported version(s) will continue unaffected, or through the planned End-of-Support date, if one has been announced.

APPENDIX B: Affected Product SKUs

SKU	Product Description
TB812AA	HP IT Exec Scorecard 1.00 SW Media
TB812AAE	HP IT Exec Scorecard 1.00 SW E-Media
TB812BA	HP IT Exec Scorecard 9 Eng SW Media
TB812BAE	HP IT Exec Scorecard 9 Eng SW E-Media
TB812BD	HP IT Exec Scorecard 9 Grm SW Media
TB812BDE	HP IT Exec Scorecard 9 Grm SW E-Media
TB812BE	HP IT Exec Scorecard 9 Spa SW Media
TB812BEE	HP IT Exec Scorecard 9 Spa SW E-Media
TB812BF	HP IT Exec Scorecard 9 Fre SW Media
TB812BFE	HP IT Exec Scorecard 9 Fre SW E-Media
TB812BJ	HP IT Exec Score 9 Jpn SW Media
TB812BJE	HP IT Exec Scorecard 9 Jpn SW E-Media
TB812BK	HP IT Exec Scorecard 9 Kor SW Media
TB812BKE	HP IT Exec Scorecard 9 Kor SW E-Media
TB812BP	HP IT Exec Scorecard 9 B.Prt SW Media
TB812BPE	HP IT Exec Score 9 B.Prt SW E-Media
TB812BS	HP IT Exec Scorecard 9 S.Ch SW Media

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TB812BSE	HP IT Exec Score 9 S.Ch SW E-Media
TB812BU	HP IT Exec Scorecard 9 Dut SW Media
TB812BUE	HP IT Exec Scorecard 9 Dut SW E-Media
TB812BZ	HP IT Exec Scorecard 9 Itl SW Media
TB812BZE	HP IT Exec Scorecard 9 Itl SW E-Media
TB812BL	HP IT Exec Scorecard 9.00 Turk SW Media
TB812BLE	HP IT Exec Scorecard 9.00 Turk SW E-Media

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