

# Brokerage Liability: Develop a Comprehensive Risk Management Plan

April 19-20, 2011

8:30am - 5pm

Brought to you by the Pennsylvania CRB Chapter

## YOUR INFORMATION

Name

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Company

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Address

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### Registration Fee: \$375

Please indicate preferred method of payment:

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This session is offered by the Pennsylvania REALTORS® Institute (PRI) in partnership with the Pennsylvania CRB Chapter. PRI is an equal opportunity provider of education. Please note there is a \$20 charge for returned checks. Refunds will be provided if notice is received at least 4 business days prior to course and are subject to \$20 cancellation fee. No refunds given after start of course.

Account Name

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### Submit this form to:

Pennsylvania REALTORS® Institute

Fax: 717-561-8796

Or call 800-555-3390



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BROKERAGE MANAGERS**

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## Brokerage Liability: Develop a Comprehensive Risk Management Plan

**SPONSOR:** Pennsylvania REALTORS® Institute & Pennsylvania CRB Chapter  
**LOCATION:** PAR Headquarters  
500 North 12<sup>th</sup> Street  
Lemoyne, PA 17043  
**DATE:** April 19-20, 2011  
**TRAVEL:** Additional information regarding hotel accommodations, restaurants and travel may be found on [parealtor.org](http://parealtor.org) or call 800-555-3390



Jonathan Nicholas,  
ABR, CRB,  
CRS, GRI

Jonathan is the founder and President of The Company CEO, a virtual consulting firm headquartered in Dallas, Texas. The Company CEO provides advice on strategic planning, process improvement, organizational effectiveness, and other management topics. Jonathan is a second generation REALTOR® and has been in brokerage management for over 18 years.

Now more than ever, brokerage managers and owners must carefully navigate their firm through an alarming number of risks and liabilities. Successful brokerages must employ solid risk management and reduction practices to insure their company against significant losses, lowered productivity and a damaged reputation. Register today and gain valuable insight as to what types of liabilities are found in everyday transactions and company operations. The participant will then develop a risk management strategy filled with the best practices of other brokerages.

### Learning Objectives:

- Learn to recognize all types of liabilities
- Create proactive risk-shifting policies and procedures
- Develop a simple risk management education track
- Develop systems, resources and tools to better manage risk
- Implement a company risk management strategy

*Each participant will receive a CD-ROM with templates and resources!*

**Call 800-555-3390 to register**  
**OR see reverse side for registration form.**



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